Financial Overview & Performance

-1.45M

Net Profit

17.96M

Revenue

19.41M

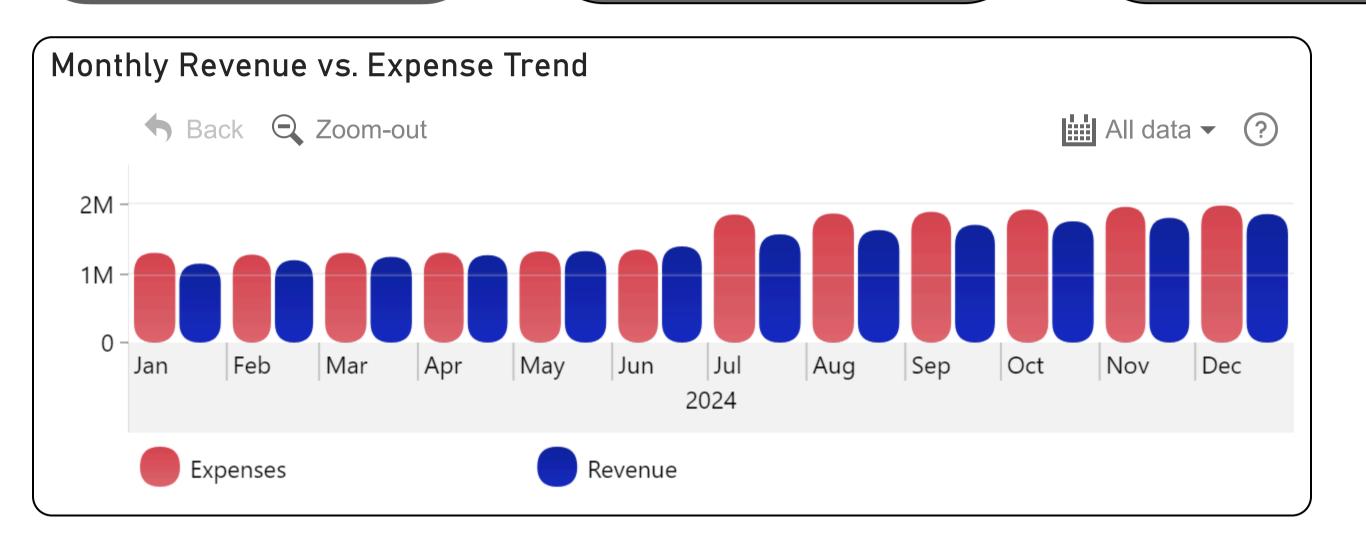
Expenses

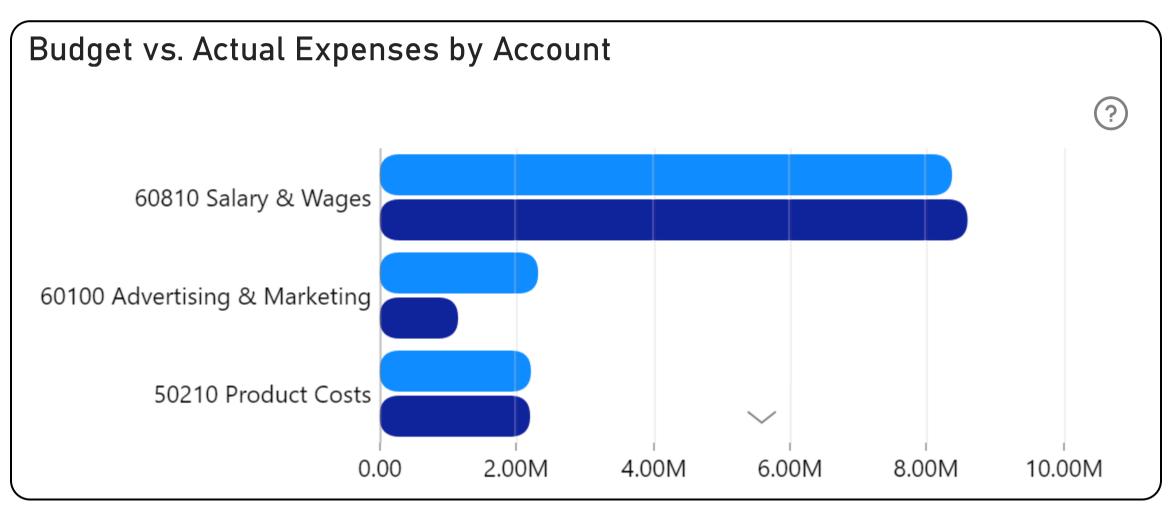
▲ 983.5k

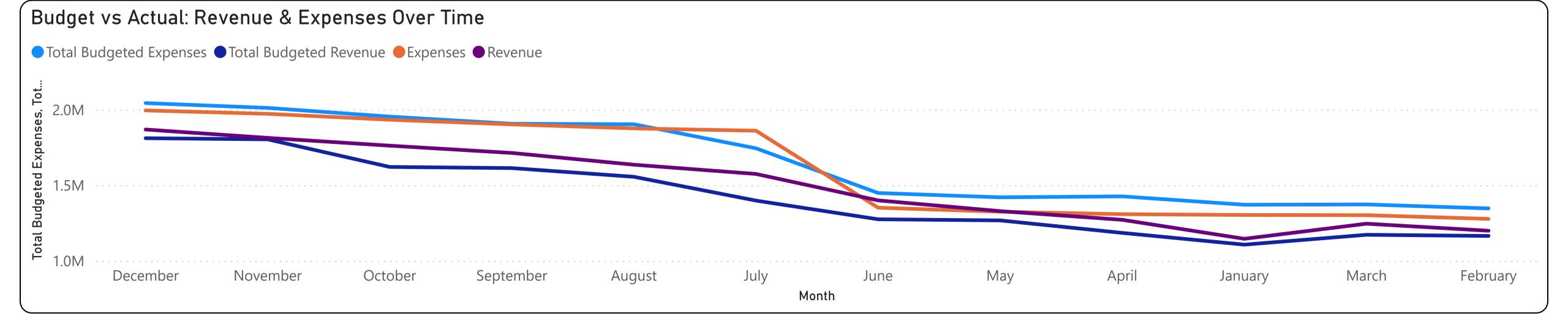
Revenue Variance



Expense Variance







2024

Revenue & Expense Analysis

-1.45M

Net Profit

17.96M

Revenue

19.41M

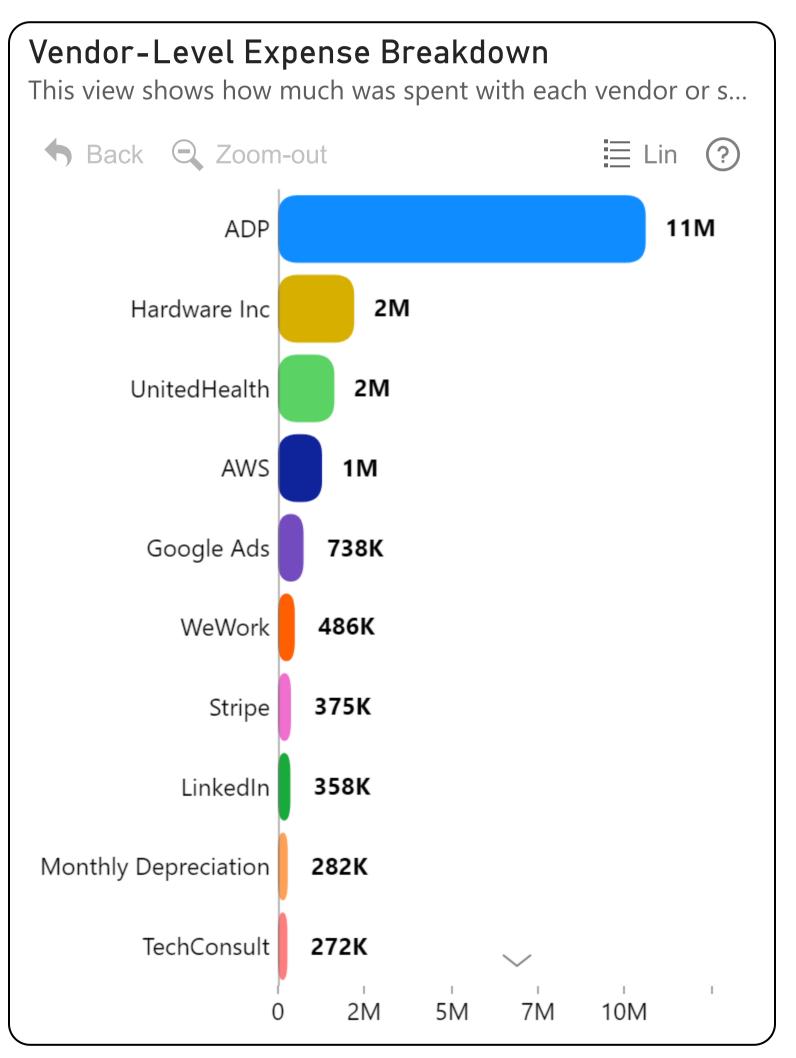
Expenses

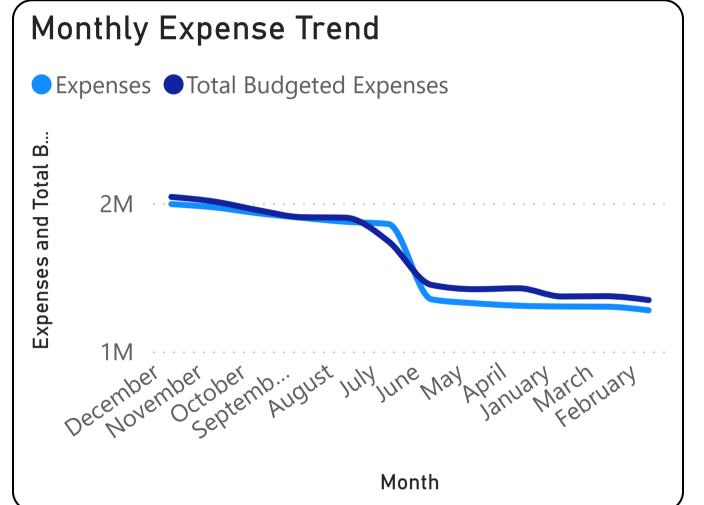
▲ 983.5k

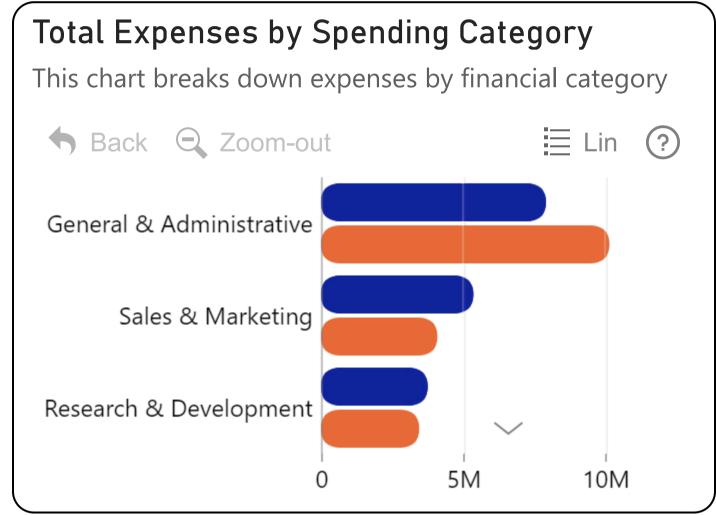
Revenue Variance



Expense Variance







Expense Overview

Breakdown of Actual vs Budgeted Expenses by Time Period and Account Category, Including Variance Analysis

| ACCOUNT | 50100 We | b Domain & Hosting Fees | | 50200 Merchant Account Fees | | | |
|---------|----------|-------------------------|-------------|-----------------------------|-------------------------|-------------|--|
| Year | Expenses | Total Budgeted Expenses | Expense Var | Expenses | Total Budgeted Expenses | Expense Var | |
| ⊞ 2024 | 601900 | 328,750.00 | 273,150.00 | 173400 | 332,000.00 | -158,600.00 | |
| ⊕ 2023 | 470500 | 216,250.00 | 254,250.00 | 137600 | 227,600.00 | -90,000.00 | |
| Total | 1270850 | 642,250.00 | 628,600.00 | 375300 | 639,500.00 | -264,200.00 | |



2022

2023

2024

-1.45M

Net Profit

17.96M

Revenue

19.41M

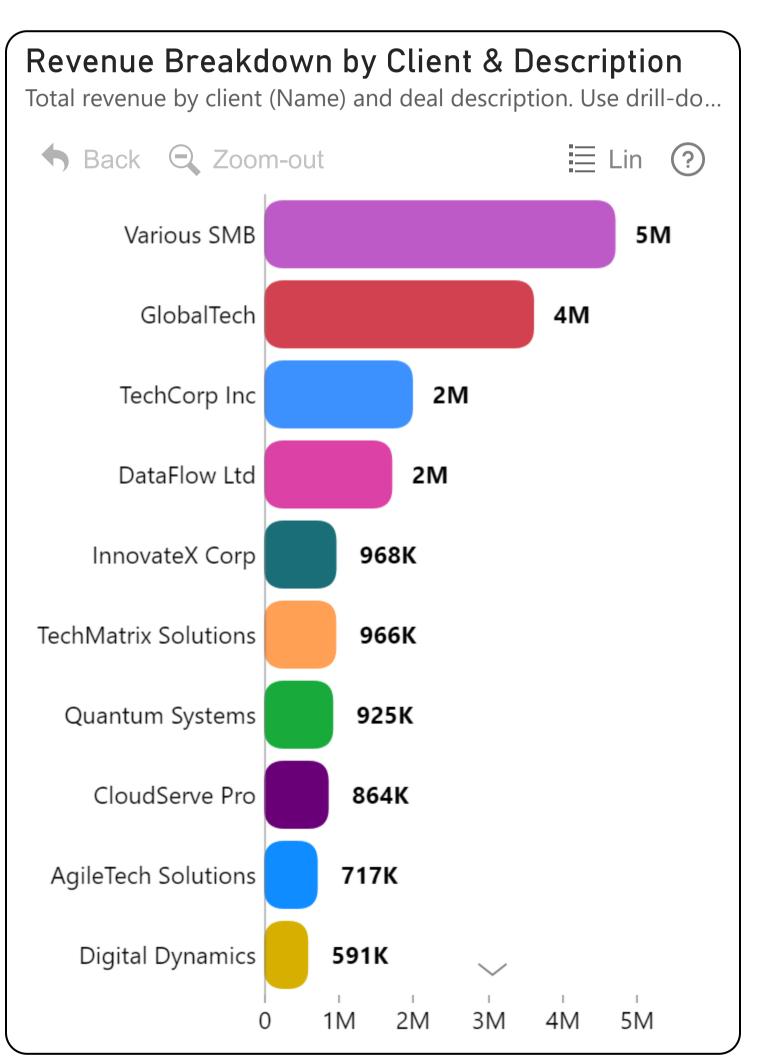
Expenses

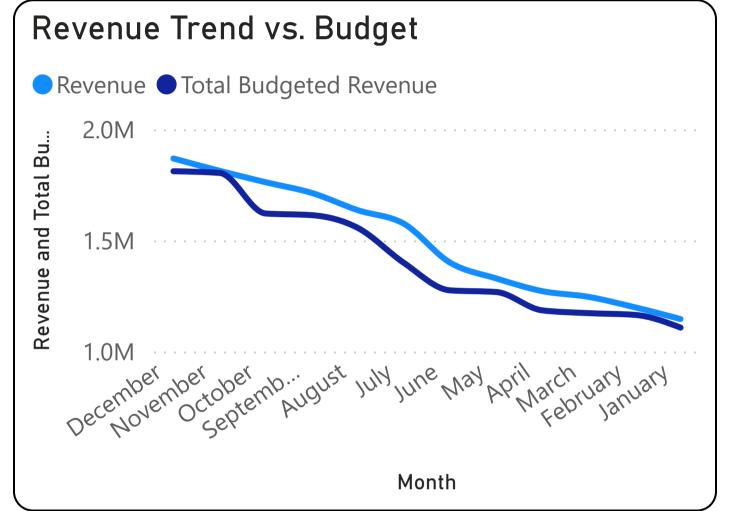
▲ 983.5k

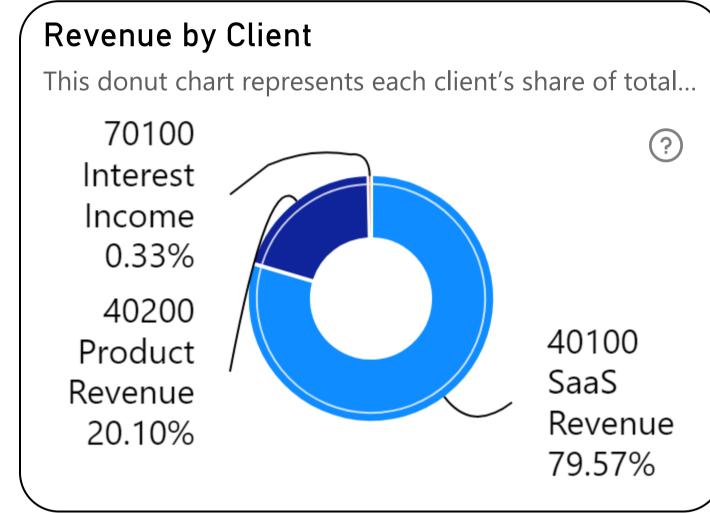
Revenue Variance



Expense Variance









Breakdown of Actual vs Budgeted Revenue by Time Period and Account Category, Including Variance Analysis

| ACCOUNT 40100 SaaS Revenue | | | 40200 Product Revenue | | | 7 | |
|----------------------------|----------|------------------|-----------------------|---------|------------------|------------------|---|
| Year | Revenue | Budgeted Revenue | Revenue Variance | Revenue | Budgeted Revenue | Revenue Variance | R |
| ⊞ 2022 | 2198300 | 1,945,000.00 | 253,300.00 | 966500 | 1,005,000.00 | -38,500.00 | 1 |
| ⊕ 2023 | 4895800 | 4,325,000.00 | 570,800.00 | 1187500 | 1,365,000.00 | -177,500.00 | ı |
| Total | 14289600 | 12,845,000.00 | 1,444,600.00 | 3610000 | 4,095,000.00 | -485,000.00 | |