

# Customer Support Bot Analysis Report

## 1. Data Loading and Initial Exploration

The dataset consists of **678 customer support chatbot conversations** stored in a JSON file. Each entry contains three fields:

- **index**: Unique identifier for each conversation.
- **conversation**: The full text of the conversation, including both user and agent messages.
- **category**: The preliminary categorization of the conversation (e.g., "Order Creation").

### Dataset overview:

- Shape: (678, 3) — 678 conversations with 3 columns.
- Data types: index (int64), conversation (object), category (object).
- Missing values: Only 2 conversations had missing text.

A sample conversation illustrates the structure, where messages from the user and agent are concatenated using `:::` as a delimiter:

```
User: مساء الخير
:::Agent: مرحبا بك في بوسطة! 🖐️ أنا بسام، المساعد الذكي
:::User: هل متاح استلام جزئي
:::Agent: ...للأسف، بوسطة مش بتوفر استلام جزئي
```

### Initial observations:

- The **conversation** column contains multi-turn dialogues.
- Conversations are predominantly in Arabic, and include both user queries and automated agent responses.
- Some conversations are incomplete or automatically terminated due to inactivity.

This initial exploration confirms the dataset is ready for further **conversation analysis, clustering, and handoff detection**.

## 2. Data Cleaning and Preprocessing

To prepare the conversations for analysis, a preprocessing step was performed to clean the text data. The main goals were to:

1. Remove special separators (: : :) used in the raw conversation logs.
2. Strip speaker labels such as User : and Agent : to simplify the text.
3. Remove extra whitespace for consistency

### Observations:

- The cleaned text now contains only the message content without labels or separators.
- This preprocessing ensures the conversations are uniform and ready for **clustering, sentiment analysis, and handoff detection**.

## 3. Conversation Clustering

To group conversations by their main topic, we applied **TF-IDF vectorization** followed by **K-Means clustering**. The process included the following steps:

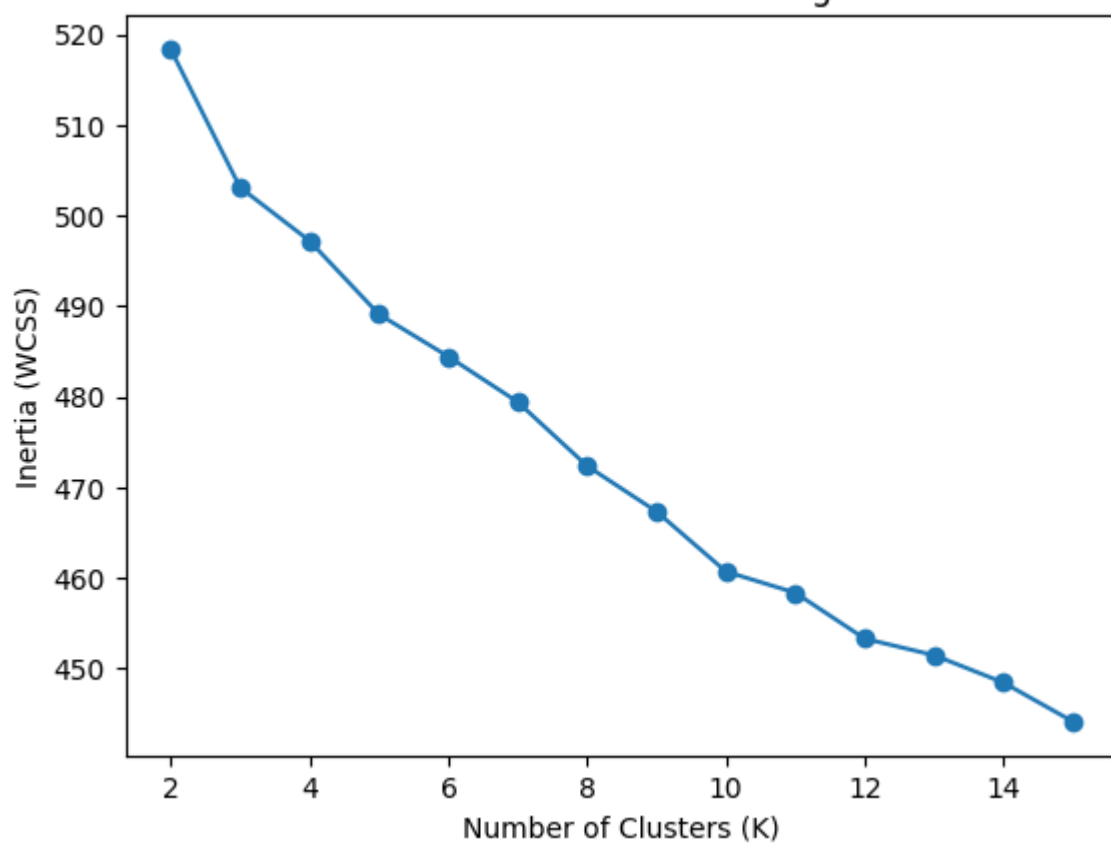
### 3.1 Feature Extraction

- TF-IDF (Term Frequency–Inverse Document Frequency) was used to convert the cleaned conversations into numerical feature vectors.
- Both **unigrams and bigrams** were included to capture key phrases.
- Arabic stopwords and custom common terms (like greetings and polite words) were removed to reduce noise and improve clustering quality.

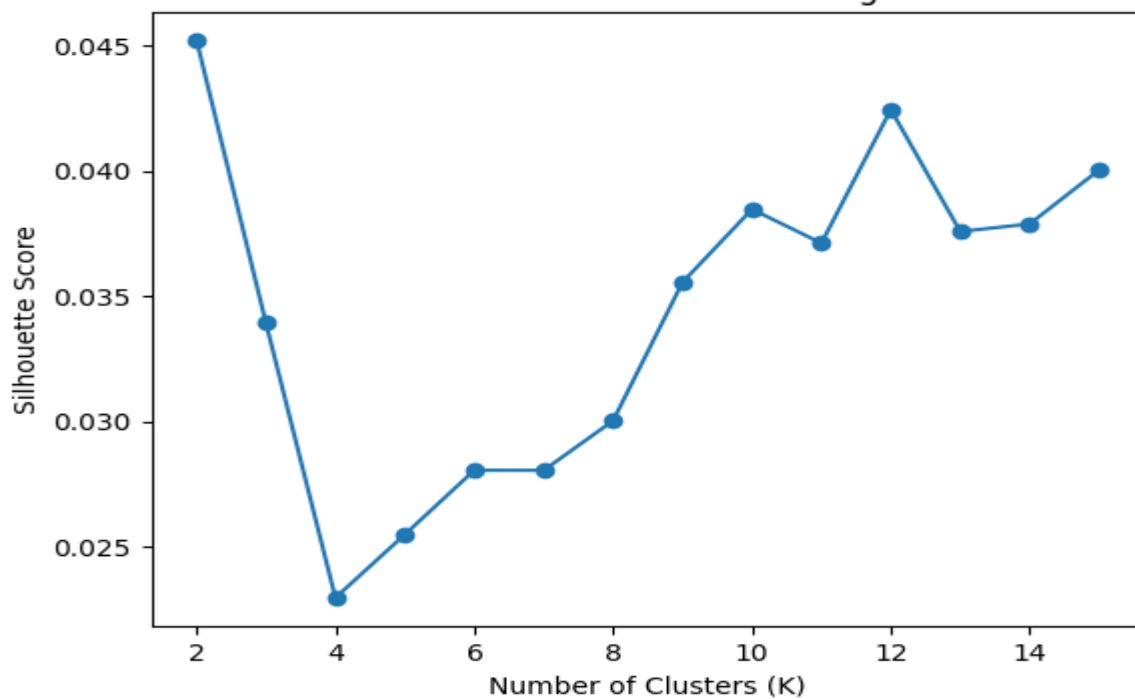
### 3.2 Determining Optimal Number of Clusters

- The **Elbow Method** was used to analyze within-cluster sum of squares (WCSS).
- **Silhouette scores** were also calculated to validate cluster separation.
- Based on these metrics, **12 clusters** were chosen for K-Means.

Elbow Method for Choosing K



Silhouette Score for Choosing K



### 3.3 K-Means Clustering

- K-Means was applied to the TF-IDF feature matrix.
- Each conversation was assigned a cluster label.
- Top terms per cluster were extracted to interpret each cluster's main topic.

### 3.4 Cluster Interpretation

Based on the top terms in each cluster, the clusters were labeled as follows:

Cluster	Count	Suggested Label	Type
0	18	Packaging Materials Inquiry	Customer Intent
1	91	Bot Idle / Connection Check	Bot Template
2	124	App Navigation / How-To	Customer Intent
3	64	Closing / Feedback Request	Bot Template
4	50	Delivery Issue / Courier Problem	Customer Intent
5	51	Shipment Tracking	Customer Intent
6	54	Resolution Message / Courier Follow-up	Mixed
7	31	Pricing + Hotline Inquiry	Customer Intent
8	27	General Complaint / Unclear	Noisy Intent
9	35	Escalation / Support Handling	Support Action
10	73	Delivery Complaint	Customer Intent
11	60	Escalation to Specialist (Handoff)	Support Action

#### Observations:

- Clusters 1 and 3 represent automated bot templates for idle connections and closing messages.
- Clusters 0, 2, 4, 5, 7, and 10 capture **customer intents** such as delivery inquiries, tracking, pricing, and packaging.
- Clusters 9 and 11 correspond to **support actions**, indicating cases where escalation or handoff to a human agent occurred.
- Some clusters (e.g., 8) represent noisy or unclear conversations.

### Conclusion:

Clustering successfully grouped the conversations by their main reason for contact, enabling a clear distinction between **customer intents**, **bot-generated messages**, and **support actions** including handoffs.

## 4. Handoff Detection (Bot → Manual Agent)

To identify conversations where the bot handed over the user to a human agent, a **keyword-based detection method** was implemented.

- Keywords indicating handoff included phrases such as: "معاك", "من خدمة", "تم تحويلك", "ممثلة خدمة العملاء", "العملاء".
- If any of these keywords were present in the cleaned conversation text, the conversation was marked as a **handoff**.

Handoff Detected	Count
Yes (1)	487
No (0)	191

### Observation:

A majority of conversations (~72%) involved escalation or intervention by a human agent, highlighting that handoff occurs frequently for customer issues that the bot cannot fully resolve.

## 5. Sentiment Analysis

To assess customer sentiment during the conversations, a **lexicon-based approach** was used:

- Positive indicators:** "شكرا", "تمام", "كويس", "ممتاز", "حلو".
- Negative indicators:** "مش شغال", "زعلان", "سيء", "مش راضي", "مشكلة", "ضروري", "مستعجل".

Sentiment	Count
Positive	357
Neutral	242
Negative	79

### Observation:

- Most conversations were **positive** (~53%), suggesting that the bot and support process generally handled customer issues satisfactorily.
- A smaller fraction (~12%) were **negative**, indicating unresolved complaints or urgent issues.

### Conclusion:

The combination of **handoff detection** and **sentiment analysis** provides valuable insights into both **customer satisfaction** and **situations requiring human intervention**. This information can guide improvements in bot responses and escalation protocols.

## 6. Urgency Detection

To prioritize customer requests, a **keyword-based urgency detection** approach was implemented.

- **High urgency keywords:** " ضروري", "حالا", "دلوقتي", "مستعجل", "مش", "عارف", "مهم".
- **Medium urgency keywords:** "عائز", "محتاج", "مش فاهم", "ممکن".
- Conversations not containing these keywords were labeled as **Low urgency**.

Urgency	Count
Medium	471
High	153
Low	54

### Observation:

- Most conversations (~70%) were of **medium urgency**, reflecting standard customer inquiries.
- About 23% were **high urgency**, indicating issues that may require immediate attention.
- A small fraction were **low urgency**, suggesting routine questions or low-priority requests.

## 7. Quality of Issue Handling

To assess how effectively issues were addressed, a **handling quality metric** was defined:

- **Resolved:** Signals such as "شكرا", "تمام", "لا شكرا", "متشكر" indicated successful resolution.
- **Unresolved:** Signals like "مش عارف", "مشكلة", "لسه", "مش شغال", "مش" indicated that the issue was not resolved.
- **Unknown:** Cases with no clear signals.

### Handling Quality Distribution:

Handling Quality	Count
Unresolved	336
Resolved	179
Unknown	163

### Observation:

- A significant portion (~50%) of conversations remained **unresolved**, highlighting opportunities for improving the bot or support workflow.
- About 26% of conversations were clearly **resolved**, reflecting successful bot or agent assistance.
- ~24% were **unknown**, where the resolution status could not be inferred from the conversation.

### Conclusion:

Combining **urgency detection** with **handling quality assessment** enables better prioritization of support tickets and identification of areas where bot responses or human intervention need improvement.

## 8. Data Visualization

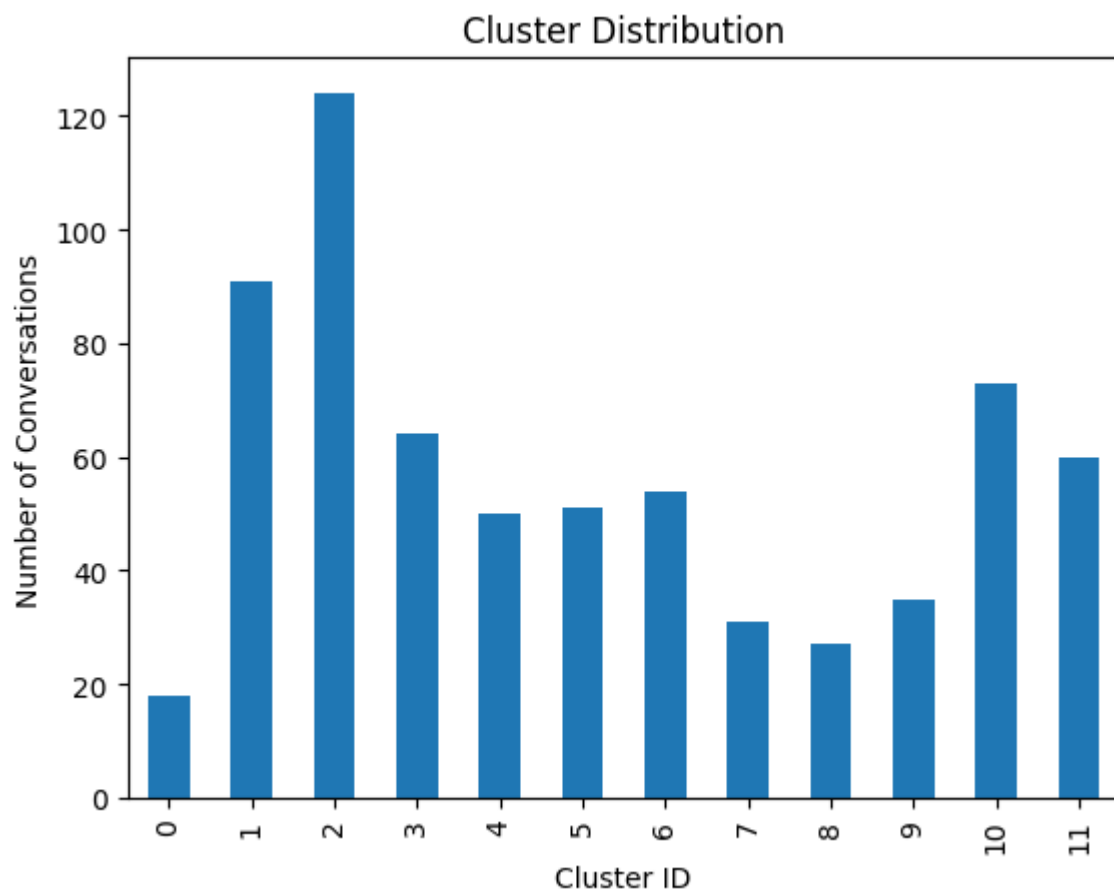
To better understand the distribution of clusters, sentiment, and handoff occurrences, several visualizations were created.

### 8.1 Cluster Distribution

The bar chart below shows the number of conversations in each cluster.

- Clusters corresponding to customer intents (e.g., delivery issues, shipment tracking) have the largest volumes.

- Bot template clusters (idle checks, closing messages) and less frequent intents are smaller.

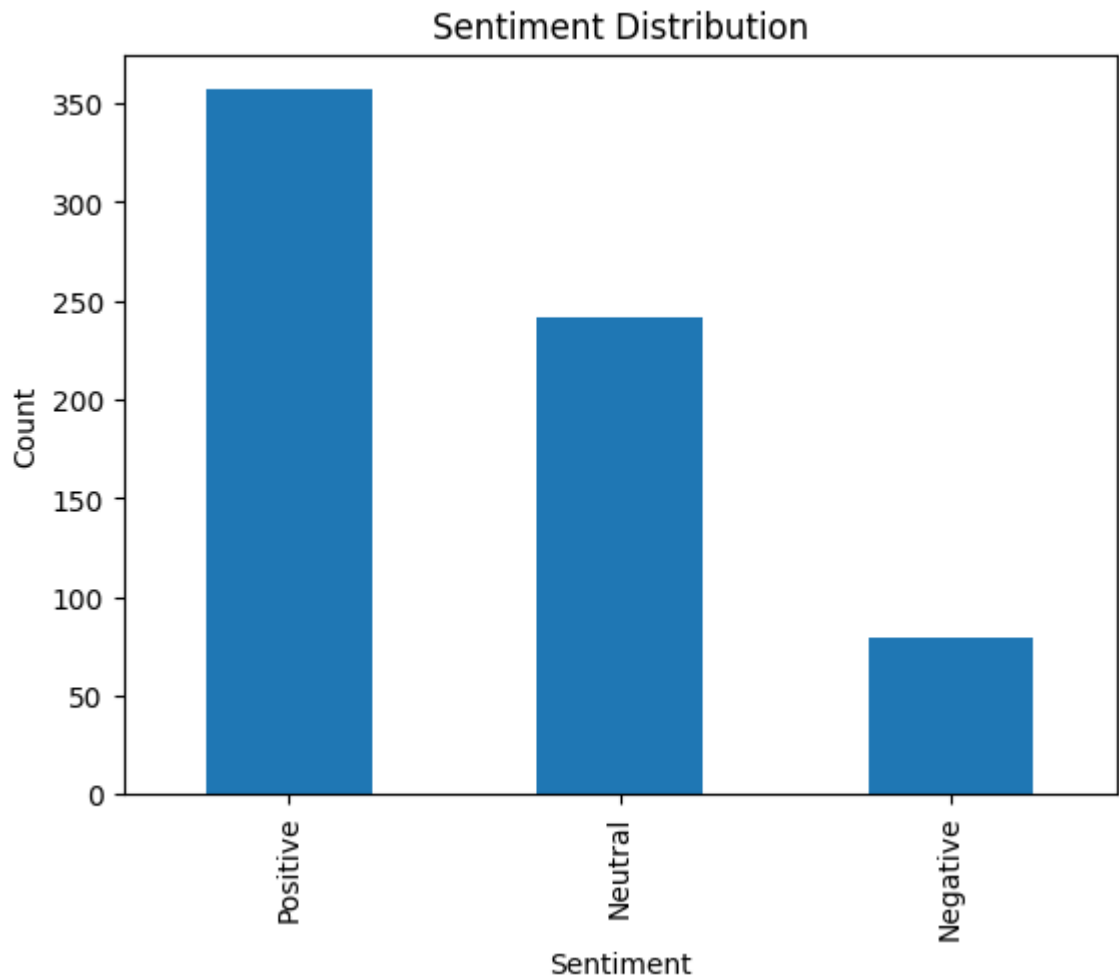


## **8.2 Sentiment Distribution**

The sentiment distribution bar chart illustrates customer satisfaction across conversations:

- Positive sentiment is dominant, indicating mostly satisfactory interactions.
- Neutral and negative sentiments are less frequent but highlight unresolved or problematic cases.

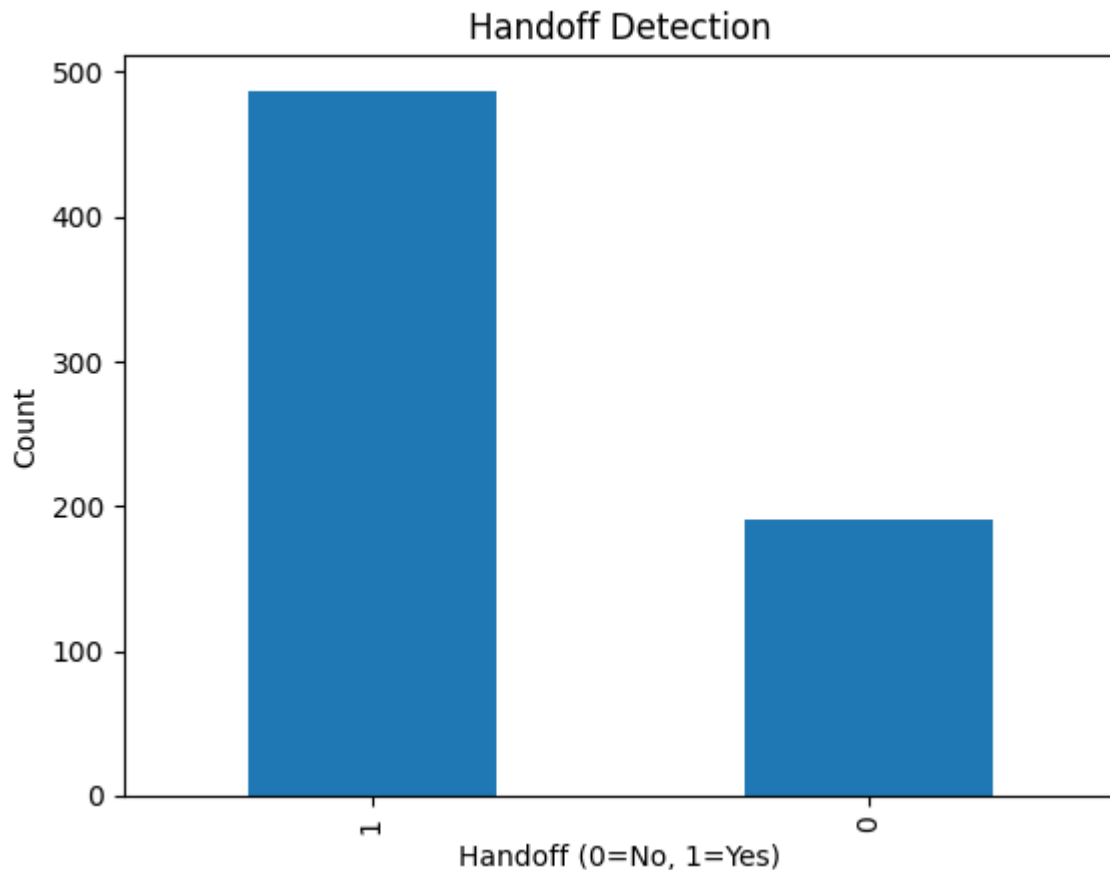




### ***8.3 Handoff Detection***

The handoff detection bar chart shows the proportion of conversations escalated from the bot to a human agent:

- A majority (~72%) of conversations involved handoff to a human agent.
- This visualization highlights the importance of human intervention for certain customer issues.



#### Observation:

Visualizations complement the analytical results by providing clear insights into conversation patterns, sentiment trends, and bot escalation rates. They help identify high-volume customer issues and areas requiring process improvements.

## 9. Agentic AI Design (Conceptual)

To improve efficiency and customer satisfaction, a **next-generation agentic AI system** is proposed. This system combines **NLP, intent classification, sentiment and urgency detection, automated resolution, and human escalation** into a unified support framework.

### 9.1 High-Level Architecture

#### Flow Overview:

1. **User Query Input:**
  - a. The customer sends a query through the chat interface.
2. **Bot Processing:**

- a. The bot receives the query and passes it to the **NLP Module**.
- b. **Intent Classification:** The NLP module classifies the conversation into a cluster representing the customer's intent (e.g., delivery issue, shipment tracking, pricing inquiry).
- c. **Sentiment & Urgency Detection:** The system evaluates the emotional tone and urgency level of the query.
- 3. **Automated Response:**
  - a. For standard requests, the bot attempts to resolve the issue using a **knowledge base, FAQ, or pre-defined templates**.
- 4. **Escalation:**
  - a. If the query is **high-urgency**, negative sentiment, or cannot be resolved automatically, the conversation is **escalated to a human agent**.
- 5. **Logging and Learning:**
  - a. All conversations are logged for quality monitoring.
  - b. Feedback and resolution outcomes are used to **update the knowledge base** and improve the AI model over time.

## 9.2 Conceptual Flowchart

User --> Chatbot --> [NLP Module] --> Intent Detection --> Auto-Response

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Urgency/ Sentiment

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Escalation? --> Human Agent

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Feedback Logging --> Knowledge Base Update

### 9.3 Inputs, Outputs, and Interaction

Component	Input	Output	Interaction
NLP Module	Cleaned user query	Intent label, sentiment, urgency	Provides structured data for decision-making
Automated Response Engine	Intent label	Suggested answer	Pulls from FAQ/templates for instant response
Escalation Module	Unresolved / High urgency query	Human agent handoff	Ensures urgent or complex issues receive manual attention
Logging & Learning	Conversation + Resolution	Updated knowledge base	Continuously improves AI accuracy and response quality

### 9.4 Benefits of the Agentic AI System

- **Efficiency:** Reduces workload on human agents by resolving routine queries automatically.
- **Prioritization:** Urgency detection ensures critical issues are escalated quickly.
- **Customer Satisfaction:** Sentiment monitoring and proactive escalation improve experience.
- **Continuous Learning:** Logging and feedback loops allow the AI to improve over time, adapting to new queries and patterns.

#### Conclusion:

This design integrates **intelligent automation with human oversight**, enabling faster, more accurate support while reducing operational overhead and improving overall service quality.