

# ISRAEL OLAOLUWA OYEWUMI

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Portfolio: <https://israeloyewumi.github.io>

Location: Abuja, FCT, Nigeria

Date of Birth: 1990

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## PROFESSIONAL SUMMARY

Results-driven engineering professional with 5+ years of experience spanning drone technology, IT infrastructure, and educational technology. Proven track record in client relationship management, technical solution delivery, and business development through successful parent engagement and product adoption. Combines strong technical expertise with exceptional interpersonal skills, having trained engineering teams, marketed educational services, and restored critical client relationships. Skilled in identifying client needs, developing innovative solutions, and driving organizational growth through strategic partnerships and service excellence.

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## PROFESSIONAL EXPERIENCE

### IT DIRECTOR / COMPUTER TEACHER

**Petra Leadership International** | Kaduna, Nigeria  
2022 – *Present*

- Spearheaded development and deployment of proprietary offline assessment software currently installed on 200+ laptops, enabling automated grading and result generation for all secondary school classes
- Successfully marketed school services to prospective parents, resulting in measurable enrollment increases through effective presentation of institutional value propositions
- Revived and repaired deteriorated parent-school relationships through proactive communication and conflict resolution, significantly improving client retention and satisfaction
- Delivered comprehensive computer science instruction across all secondary school levels, adapting teaching methodologies to diverse learning needs
- Managed IT infrastructure and provided technical support for entire school network, ensuring 99% system uptime
- Developed custom software solutions addressing specific institutional challenges, demonstrating ability to identify pain points and deliver practical innovations

**Key Achievement:** Transformed manual assessment processes into automated digital system, reducing teacher workload by approximately 70% and eliminating grading errors

## DRONE ENGINEER / MOBILE SITE MAINTENANCE STAFF

**Harlequin Aviation and Computer Information Services | Location**  
2019 – 2022

- Successfully refurbished three hybrid drones (fixed-wing/rotor combination), restoring full operational capability and extending asset lifecycle
- Executed high-risk tower climbing operations to install, maintain, and repair drone telemetry systems at multiple mobile sites
- Managed direct client relationships at mobile sites, providing technical consultation and ensuring service delivery met client specifications
- Trained and mentored new drone engineering staff on technical procedures, safety protocols, and quality standards
- Performed preventive maintenance and emergency repairs on drone fleet, minimizing downtime and operational disruptions
- Collaborated with cross-functional teams to troubleshoot complex technical issues and implement effective solutions

**Key Achievement:** Maintained 95%+ client satisfaction through responsive technical support and proactive communication at mobile site locations

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## EDUCATION

### Bachelor of Engineering (B.Eng.) – Electrical and Electronics Engineering

**Covenant University | Ota, Ogun State, Nigeria**  
2009 – 2018

### Senior Secondary School Certificate

**Danbo International College | Kaduna, Nigeria**  
2005 – 2007

### Secondary Education

- Lifeforte High School | Ibadan, Oyo State (2002 – 2004)
- Uncle Bado College | Kaduna, Nigeria (1999 – 2001)

### Primary Education

**St. Michael's Primary School** | Kaduna, Nigeria  
1993 – 1999

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## NATIONAL SERVICE

### IT Support Specialist (NYSC)

**Harlequin Aviation and Computer Information Services**  
2019

Provided comprehensive IT support and assisted with drone maintenance operations during mandatory one-year national service, leading to permanent employment upon completion.

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## TECHNICAL SKILLS

### Programming & Development:

HTML, CSS, JavaScript, Software Development, Windows Application Development

### Engineering & Technical:

Drone Engineering, Drone Maintenance & Repair, Telemetry Systems, Electrical Systems, Mobile Site Maintenance, Tower Climbing & Site Operations

### Business & Productivity:

CRM Tools, Microsoft Office Suite (Word, Excel, PowerPoint, Outlook), Project Management, Technical Documentation

### IT Infrastructure:

Network Administration, System Maintenance, Technical Support, Hardware Troubleshooting

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## CORE COMPETENCIES

- **Business Development:** Client acquisition, relationship management, service marketing, stakeholder engagement
- **Client Relations:** Conflict resolution, expectation management, client retention, satisfaction improvement
- **Communication:** Public speaking, technical presentation, persuasive communication, cross-cultural engagement
- **Problem-Solving:** Root cause analysis, innovative solution design, critical thinking, troubleshooting

- **Leadership:** Team training, mentorship, project coordination, decision-making under pressure
  - **Adaptability:** Rapid learning, environment flexibility, multi-industry experience, challenge navigation
  - **Technical Aptitude:** Self-taught programming, engineering application, technology integration
  - **Negotiation:** Win-win solutions, parent engagement, vendor relations, conflict mediation
  - **Project Management:** Timeline adherence, resource coordination, deliverable execution, quality assurance
  - **Customer Service:** Needs assessment, responsive support, relationship building, satisfaction optimization
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## ACHIEVEMENTS & HIGHLIGHTS

- Developed assessment software adopted institution-wide, serving 200+ end users
  - Successfully refurbished complex hybrid drone systems, demonstrating advanced technical capability
  - Converted prospective parents into enrolled students through effective marketing and relationship building
  - Restored multiple at-risk client relationships, preventing revenue loss and improving institutional reputation
  - Self-taught modern web development technologies, demonstrating commitment to continuous learning
  - Trained multiple engineering staff members, ensuring knowledge transfer and team capability enhancement
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## REFERENCES

**Eng. Fitzgerald Yakubu**

**H.O.D Drone Dept.**

**+234 703 168 5664**

**Mrs Wumi Oyewumi**

**Executive Director (PETRA)**

**08065535338**

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*I hereby declare that the information provided above is true and accurate to the best of my knowledge.*

