



Awesome Chocolate

Total Sales
46M

Date

1/1/2021

3/31/2022

Category

☐ Bars

☐ Bites

☐ Other

Geography

☐ Australia

☐ Canada

☐ India

☐ New Zealand

☐ UK

☐ USA

Sales Person count
25

Product count
22

Geo	total amount
Australia	\$7,895,097
Canada	\$7,761,551
India	\$7,507,710
New Zealand	\$7,815,955
UK	\$7,487,585
USA	\$7,618,989
Total	\$46,086,887

Geography	total amount	total boxes	shipment count	amont per shipment	amount per box
Australia	\$7,895,097	522,672	1,578	5,003.23	15.11
Canada	\$7,761,551	523,869	1,590	4,881.48	14.82
India	\$7,507,710	509,198	1,556	4,825.01	14.74
New Zealand	\$7,815,955	504,862	1,601	4,881.92	15.48
UK	\$7,487,585	503,103	1,568	4,775.25	14.88
Total	\$46,086,887	3,076,316	9,449	4,877.44	14.98

Product	total amount	FRIDAY Amount	nzau sales amount
50% Dark Bites	\$1,937,565	\$404,208	\$699,734
70% Dark Bites	\$2,012,682	\$389,270	\$701,316
85% Dark Bars	\$2,128,140	\$385,007	\$686,028
99% Dark & Pure	\$2,145,192	\$334,201	\$714,175
After Nines	\$2,174,172	\$480,683	\$752,304
Almond Choco	\$2,021,208	\$464,037	\$622,223
Baker's Choco Chips	\$1,918,392	\$511,525	\$635,887
Caramel Stuffed Bars	\$2,142,966	\$418,516	\$694,533
Choco Coated Almonds	\$2,078,027	\$468,020	\$767,515
Drinking Coco	\$2,047,969	\$382,970	\$737,492
Eclairs	\$2,002,931	\$376,082	\$598,157
Fruit & Nut Bars	\$2,064,153	\$360,374	\$712,047
Manuka Honey Choco	\$2,027,221	\$394,996	\$697,081
Milk Bars	\$2,160,984	\$523,845	\$789,418
Mint Chip Choco	\$2,024,071	\$426,328	\$686,763
Orange Choco	\$2,162,601	\$356,356	\$659,141
Organic Choco Syrup	\$2,127,811	\$413,063	\$685,433
Peanut Butter Cubes	\$2,265,410	\$396,753	\$750,834
Raspberry Choco	\$2,117,052	\$508,123	\$808,885
Smooth Sliky Salty	\$2,315,012	\$490,147	\$805,966
Spicy Special Slims	\$2,168,138	\$406,371	\$748,419
White Choc	\$2,045,190	\$436,681	\$757,701
Total	\$46,086,887	\$9,327,556	\$15,711,052

Sales Person	apb2	aps2	aps2 target achieved	apstarget 2
Beverie Moffet	15.30	4,940.56	yes	😊
Camilla Castle	15.04	5,528.40	yes	😊
Dotty Strutley	15.10	4,945.42	yes	😊
Gunar Cockshoot	14.78	4,845.55	yes	😊
Jan Morforth	14.84	4,996.56	yes	😊
Jehu Rudeforth	14.76	6,558.86	yes	😊
Kaine Padly	15.34	4,874.97	yes	😊
Madelene Upcott	15.48	5,027.48	yes	😊
Mallorie Waber	15.01	5,657.39	yes	😊
Marney O'Brien	14.25	4,959.98	yes	😊
Roddy Speechley	15.19	5,550.66	yes	😊
Van Tuxwell	14.68	5,169.23	yes	😊
Wilone O'Kielt	14.76	4,860.45	yes	😊
Andria Kimpton	15.42	4,753.34	no	😞
Barr Faughny	14.87	4,559.71	no	😞
Brien Boise	15.20	4,711.13	no	😞
Ches Bonnell	14.78	4,682.85	no	😞
Curtice Advani	15.14	4,538.09	no	😞
Dennison Crosswaite	14.93	4,759.88	no	😞
Gigi Bohling	15.35	4,723.73	no	😞
Husein Augar	15.17	4,797.97	no	😞
Karlen McCaffrey	14.75	4,596.77	no	😞
Total	14.98	4,877.44	yes	😊