

Saksham Jain

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Professional Summary

Chartered Accountant with 8+ years of progressive experience across venture capital, private equity, startups, and consulting. Expertise in early-stage investments, portfolio management, due diligence, and financial strategy. Proven ability to support founders, identify high-potential opportunities, and drive growth in dynamic and fast-paced environments.

Key Skills

- **Venture Capital & Portfolio Management:** Evaluated 100+ startups and closed 15+ investments across 8 geographies.
 - **Due Diligence:** Expertise in financial, operational, and market due diligence, including risk analysis and competitive benchmarking.
 - **Sector Research & Investment Thesis Development:** Conducted deep dives into AI, Climate Tech, and Fintech sectors to refine fund strategies.
 - **Financial Modeling:** Built valuation models and tracked KPIs like IRR, MOIC, and TVPI for fund managers and LPs.
 - **Stakeholder Engagement:** Managed relationships with 80+ global investors, supporting communication, reporting, and fundraising efforts.
 - **Technical Proficiency:** Power BI, Excel, Airtable, Google Workspace, Slack.
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Professional Experience

Better Bite VC

Head of Finance & Operations | Consultant

March 2023 – Present

- Personally sourced, evaluated, and closed 15+ deals, supporting a portfolio of 30 startups with 4 follow-on investments.
- Tracked fund metrics (IRR, MOIC, TVPI) and delivered quarterly reports to 80+ LPs across 19 countries.
- Authored the fund's **impact report**, quantifying portfolio ESG metrics and strengthening relationships with stakeholders.
- Conducted in-depth market research into alternative proteins, biochar, and decarbonization to refine investment theses.

Yoga Bar

Finance Consultant

Dec 2022 – Sept 2023

- Led financial due diligence and post-deal integration for ITC's **\$66M acquisition** of Yoga Bar.
- Optimized financial operations, achieving a 100% compliance score while managing a 14-member team.

Only Earth

Finance Head & Growth Manager

Jan 2021 – Jan 2023

- Spearheaded **2x revenue growth** over three consecutive quarters via strategic sales targeting.
- Established financial frameworks and ensured compliance for Singapore and Indian entities.
- Supported international vendor negotiations and scaled the plant-based beverage brand to **\$48K monthly revenue** in under a year.

EY India

Financial Due Diligence Consultant

May 2019 – Dec 2019

- Conducted financial analysis for **5 major buy/sell-side deals** in telecom, media, and tech, including a **\$360M transaction**.
 - Gained expertise in U.S. client data rooms, competitive landscape assessments, and risk identification.
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Education

- **Chartered Accountant**, Institute of Chartered Accountants of India (2018)
 - **Bachelor of Commerce**, University of Madras (2017)
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Certifications

- Orientation Program, ICAI (2017)
 - Information Technology Training, ICAI (2018)
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Additional Achievements

- Delivered a guest lecture on **“Green Entrepreneurship”** at Madras School of Social Work, offering insights as a VC investor.
 - Improved revenues for a medical college and hospital system by **10%** as a finance consultant, driving operational efficiencies.
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