## **Ideation Phase**

## **Define the Problem Statements**

| Date          | 17/04/2025      |
|---------------|-----------------|
| Team ID       | SWTID1744376795 |
| Project Name  | Tune Trails     |
| Maximum Marks | 2 Marks         |

## **Customer Problem Statement**

| l am          | I am trying to                                       | But   | Because  | Which makes me feel          |
|---------------|--|---|--|------------------------------|
| A music lover | Stream my favorite<br>songs without<br>interruptions | Free versions have<br>too many ads and<br>limitations | Premium plans are<br>expensive for<br>students | Disappointed and left<br>out |

| Problem Statement (PS) | I am<br>(Customer)    | I'm trying to                                | But  | Because                                      | Which makes me feel      |
|------------------------|-----------------------|--|--|--|--------------------------|
| PS-1                   | a college<br>student  | quickly listen to my favorite songs          | most platforms have ads or limited skips     | I have a limited budget                      | frustrated and excluded  |
| PS-2                   | a music<br>enthusiast | discover<br>new<br>music<br>across<br>genres | apps don't show personalized recommendations | they lack<br>smart<br>suggestion<br>features | overwhelmed and confused |

| PS-3 | a casual<br>listener | know about the latest music releases and offers | I have to check<br>multiple apps and<br>websites       | there's no<br>centralized<br>info hub | annoyed and disinterested         |
|------|----------------------|---|--|---------------------------------------|-----------------------------------|
| PS-4 | a mobile<br>user     | easily<br>register<br>and login                 | many apps have a slow or complex UI                    | the experience isn't user- friendly   | impatient and discouraged         |
| PS-5 | a new user           | save my<br>favorite<br>songs and<br>playlists   | most apps don't offer it without logging in every time | sessions<br>aren't<br>persistent      | disappointed<br>and<br>disengaged |