Visitor.io – Presentation Deck (Manufacturing industry prisonization)

Slide -2

A Government example is fine but adding few Industrial example and using Images of Industries, tools, helmets, etc.

Additional - Changing from Churn Rate = 0% to Retention rate = 100%

Slide – 3 [Optional]

Left Panel - Problem Statement:

"A leading manufacturing company with over 40 years of expertise faced growing challenges in managing their workforce of 1,000+ employees and a surge in daily visitors. Manual processes led to inefficiencies, high operational costs, and compliance risks, making it increasingly difficult to manage resources effectively."

Right Panel - Challenges and Solutions:

Challenges:

- High resource costs from a team of 7 (security guards, receptionists, and IT staff).

- Inefficiencies in manual visitor check-ins and approvals.

- Difficulty in tracking and managing visitor data.

- Compliance risks due to inconsistent visitor screening.

Solutions by Visitor.io:

1. **QR-Enabled Visitor Check-Ins**: Streamlined entry process for visitors, contractors, and delivery personnel.

2. **Automated Badge Printing**: Instant issuance of custom badges for role-based access.

3. **Host Notifications & Approvals**: Real-time alerts to hosts for visitor arrival and approvals.

4. **Data Management**: Centralized visitor logs for easy audit and compliance tracking.

5. **Cost Savings**: Reduced reliance on manual processes and minimized staff requirements.

Adding these visuals

- Before: A busy reception desk with staff juggling visitor management tasks.

- After: A streamlined process with touchless check-ins and a centralized dashboard.

Slide – 4

UPDATED SLIDE

Title - Challenges Manufacturers Face with Visitor Management

Security Risks

- **Unauthorized Access**: Uncontrolled entry into restricted production areas.

- **Inadequate Visitor Tracking**: Lack of real-time monitoring for visitors or vendors and contractors.

- **Emergency Response Inefficiencies**: Difficulty accounting for visitors during emergencies.

- **Compliance Failures**: Non-compliance with safety and labor regulations

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Operational Inefficiencies

- **Manual Check-In**: Time consuming and error-prone processes for multiple visitor categories (suppliers, technicians, auditors).

- **Resource and Scalability Challenges**: High administrative burden and difficulty scaling manual processes

- **Appointment Mismanagement**: Disruptions in supply chain due to missed or delayed visits.

Data Management and Compliance

- Data Integrity and Security Challenges: High error rate in manual entries and vulnerability to data breaches.

- **Regulatory Non-Compliance**: Difficulty in adhering to strict safety and environmental standards.

- **Reporting Challenges**: Delayed or incomplete data for audits and operational reviews.

Visitor Experience and Satisfaction

- **Delays and Lack of Personalization**: Long wait times affecting supplier and contractor efficiency.

- **Confusion and Miscommunication**: Ineffective navigation within sprawling facilities, creating overall negative visitor experience.

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Solutions We Deliver

Secure Digital Data
OTP-verified, encrypted storage, compliant with data protection laws.

Seamless Check Ins
Swift check ins with less than 20 seconds

Emergency Alerts
Real-time notifications for visitor safety.

Data Analytics
Actionable insights for decision-making.

System Integrations
Seamless integration with existing business systems.

Regulatory Compliance
Adherence to global and Indian data protection laws.

Touchless Check-Ins
Fast, contactless check-ins via QR codes.

Pre-Registration & Scheduling
Streamlined visitor registration and appointments.

Automated Workflows
Customizable check-ins and self-service kiosks.

Personalized Invitations
Tailored invites and custom badges.

Visitor Inductions
Pre-arrival instructions and personalized welcomes.

UPDATED SLIDE

Solutions We Deliver

Secure Digital Data
OTP-verified, encrypted storage ensures compliance with manufacturing safety and data protection standards.

Seamless Check Ins
Swift processing in under 20 seconds to avoid delays in manufacturing operations.

Emergency Alerts
Real-time safety notifications during incidents for visitor-safety.

Data Analytics
Actionable Insights on visitor trends and contractor management for manufacturing workflows.

System Integrations
Seamless compatibility with ERP and manufacturing systems for smooth operations.

Regulatory Compliance
Adherence to global and industry-specific safety and compliance standards for manufacturing.

Touchless Check-Ins
Contactless QR code check-ins for visitors for enhanced safety and efficiency.

Pre-Registration & Scheduling
Streamlined visitor registration and appointments.

Automated Workflows
Customizable check-ins for tiered access and self-service kiosks.

Personalized Invitations
Tailored invites and custom badges for vendor visits, supplier meetings, and compliance inspections.

Visitor Inductions
Pre-arrival safety instructions and training materials for contractors or external teams.

Overstay Alerts
Real-time alerts if a visitor exceeds their allocated time, ensuring security and operational efficiency.

- **Secure Digital Data**

OTP-verified, encrypted storage ensures compliance with manufacturing safety and data protection standards.

- **Touchless Check-Ins**

Contactless QR code check-ins for visitors for enhanced safety and efficiency.

- **Seamless Check-Ins**

Swift processing in under 20 seconds to avoid delays in manufacturing operations.

- **Pre-Registration & Scheduling**

Streamlined visitor registration and appointments.

- **Emergency Alerts**

Real-time safety notifications during incidents for visitor-safety.

- **Data Analytics**

Actionable Insights on visitor trends and contractor management for manufacturing workflows.

- **System Integrations**

Seamless compatibility with ERP and manufacturing systems for smooth operations.

- **Regulatory Compliance**

Adherence to global and industry-specific safety and compliance standards for manufacturing.

- **Automated Workflows**

Customizable check-ins for tiered access and self-service kiosks.

- **Personalized Invitations**

Tailored invites and custom badges for vendor visits, supplier meetings, and compliance inspections.

- **Visitor Inductions**

Pre-arrival safety instructions and training materials for contractors or external teams.

- **Overstay Alerts**
  Real-time alerts if a visitor exceeds their allocated time, ensuring security and operational efficiency.

Slide – 7

Unauthorized entries - change workspace with production areas
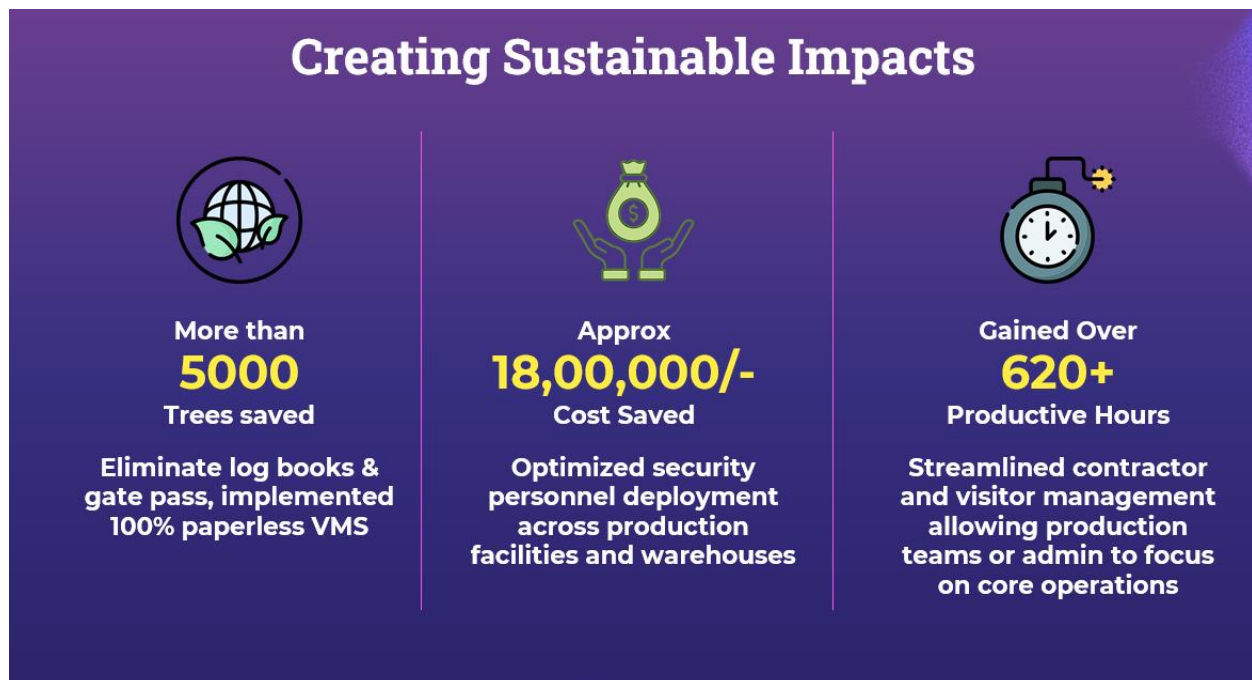
we can also use this

Industry-Specific Metrics:

- Production time saved from streamlined contractor check-ins

- Reduction in supply chain delays

- Time saved in audit preparation

Slide – 8

UPDATED SLIDE

Middle Section:

- Modify subtitle to: "Optimized security personnel deployment across production facilities and warehouses"

Right Section:

- Change "620 Productive Hours" to "620+ Hours of Enhanced Production Efficiency"

- Modify subtitle to: "Streamlined contractor and visitor management allowing production teams or admin to focus on core operations"

Additional things we can add:

- Improvement in safety compliance rates

- Decrease in unauthorized access to restricted manufacturing zones