Personal details:
Name: Iulian Cuculici
Phone number: 0784 719 774
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Driving license: B
Linkedin: linkedin.com/in/cuculici-iulian-512649155/

WORK EXPERIENCE

Electronic Arts   Apr 2015 — Nov 2015
Quality Control Specialist

- Alerted management about issues or concerns.
- Assessed product quality against company standards.
- Reported on product malfunctions and fixes.
- Led quality-issue investigations and implemented solutions.
- Collaborated with teams to enhance product features.
- Used tools and software for product testing.
- Conducted quality tests to identify improvements or flaws.

Avis Budget Group   Dec 2015 — Dec 2017
Rental Sales Agent

- Conducted market surveys for competitor insights.
- Managed customer complaints and issues.
- Generated and processed sales documents.
- Maintained client relationships for better service.
- Met personal and team sales goals.

Avis Budget Group   Jan 2018 — Mar 2018
Pricing Specialist

- Monitored market to set accurate product pricing.
- Translated data into pricing strategies for business growth.
- Maintained price lists and improved pricing systems.
- Identified pricing trends and informed team.
- Handled pricing-related queries and compliance.

Avis Budget Group   Apr 2018 — Mar 2020

Rental Station Manager

- Monitored staff performance and created improvement plans.
- Set and managed budgets based on forecasts.
- Oversaw daily operations to meet business goals.
- Investigated operational issues and recommended fixes.
- Drove company growth with results-oriented plans.
- Recruited and managed staff, enforcing policies.
- Advised senior management on operational needs

GBP PROO BACKLINK   Oct 2020 — Apr 2023

Company Owner

- Led a team of 140+ in delivery services, also managed contracts.
- Strong leadership with a focus on clear communication and team alignment.

- Skilled in business development and client relationship building.
- Pioneered Google hiring ads in my niche, gaining digital marketing expertise.
- Committed to ongoing learning and adaptability in a changing industry

MARF Real Estate   Apr 2023 — Present

Frontend Developer

- Familiar with HTML, CSS, JavaScript, and SASS for front-end development.
- Experience with responsive web design techniques.
- Basic knowledge of Git for version control.
- Learning front-end frameworks like React.
- Eager to stay updated with front-end best practices.

Pixellab School   Apr 2023 — Present

Frontend Developer

Training 2 times / week where we learn:
- HTML 5
- Node.js
- CSS 3
- Next.js
- SASS
- Git & Github
- Bootstrap
- Tailwind
- JavaScript
- React.js

QUALIFICATIONS

- Engineer - Universitatea Ecologică din București
- ECDL Core Certificate
- Cambridge ESOL Entry Level Certificate in ESOL International
- Reducing the Impact of damage
- Training Customer Service
- Maximasing Your Impact
- Training Vanzari
- Managers Journey Module 2 "Developing People"
- Training Station Manager
- Managers Journey Module 1 "The Effective Manager"
- Training Station Manager
- Customer Led Experience "Owning it" - Training Customer Service
- Customer Led Experience "Leading It" - Training Customer Service

EDUCATION

Mathematics-Computer Science(High School)

Colegiul National GIB Mihaescu   2010 - 2014

Engineering and Management

Universitatea Ecologica Bucuresti   2015 - 2019

Frontend Development   Apr 2023 — Mar 2024 (in progress)

Pixellab

- HTML 5
- Node.js
- CSS 3
- Next.js
- SASS
- Git & Github
- Bootstrap
- Tailwind
- JavaScript
- React.js

INTERESTS

I'm deeply passionate about programming, spanning from front-end technologies like HTML, CSS, and JavaScript, to potential future explorations in back-end development and cybersecurity.

When I'm not coding, I love hitting the trails for some hiking, which offers me both physical and mental refreshment. Additionally, I'm invested in personal growth tracking to continually evolve both professionally and personally.

REFERENCES   References available upon request.