Sparkify

September 20, 2022

1 Problem Definition

1.0.1 Sparkify Churn Prediction

We want to create a churn prediction classifier.

We will use data from a fictive company called Sparkify, a music streaming company. The dataset contains all kinds of events created by the users who interacted with the platform. Such as when they logged in, when they are listening to music, and when they are unsubscribing from the platform.

The goal of this notebook is to leverage this data to create a model that can forecast customer churn. Therefore, we can understand better why the users are leaving the platform and we can adapt and improve their overall experience.

2 Import Libraries

3 Define Spark Session

```
[2]: spark = SparkSession.
         builder.\
         appName("Sparkify Churn Prediction").\
         getOrCreate()
    22/09/20 08:27:27 WARN Utils: Your hostname, iusztin-MS-7C91 resolves to a
    loopback address: 127.0.1.1; using 192.168.0.170 instead (on interface enp42s0)
    22/09/20 08:27:27 WARN Utils: Set SPARK_LOCAL_IP if you need to bind to another
    address
    WARNING: An illegal reflective access operation has occurred
    WARNING: Illegal reflective access by org.apache.spark.unsafe.Platform
    (file:/opt/spark/jars/spark-unsafe_2.12-3.2.1.jar) to constructor
    java.nio.DirectByteBuffer(long,int)
    WARNING: Please consider reporting this to the maintainers of
    org.apache.spark.unsafe.Platform
    WARNING: Use --illegal-access=warn to enable warnings of further illegal
    reflective access operations
    WARNING: All illegal access operations will be denied in a future release
    Using Spark's default log4j profile: org/apache/spark/log4j-defaults.properties
    Setting default log level to "WARN".
    To adjust logging level use sc.setLogLevel(newLevel). For SparkR, use
    setLogLevel(newLevel).
    22/09/20 08:27:27 WARN NativeCodeLoader: Unable to load native-hadoop library
    for your platform... using builtin-java classes where applicable
```

4 Load and Clean Dataset

```
[3]: EVENT_DATA_LINK = "mini_sparkify_event_data.json"
    df = spark.read.json(EVENT_DATA_LINK)
    df.persist()

df.printSchema()
```

```
root
|-- artist: string (nullable = true)
|-- auth: string (nullable = true)
|-- firstName: string (nullable = true)
|-- gender: string (nullable = true)
|-- itemInSession: long (nullable = true)
|-- lastName: string (nullable = true)
|-- length: double (nullable = true)
|-- level: string (nullable = true)
|-- location: string (nullable = true)
|-- method: string (nullable = true)
```

```
|-- page: string (nullable = true)
|-- registration: long (nullable = true)
|-- sessionId: long (nullable = true)
|-- song: string (nullable = true)
|-- status: long (nullable = true)
|-- ts: long (nullable = true)
|-- userAgent: string (nullable = true)
|-- userId: string (nullable = true)
```

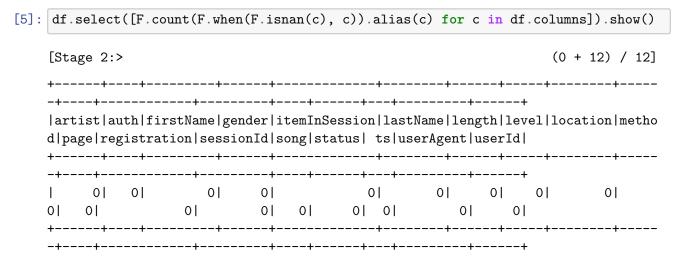
We can observe that all the columns are strings or longs.

[4]: df.show(n=10)+-----ı artist| auth|firstName|gender|itemInSession|lastName| length|level| location|method| page| registration|sessionId| song|status| ts userAgent|userId| +-----_+____+ -----Martha Tilston|Logged In| Colin| 50 l Freeman | 277.89016 | paid | Bakersfield, CA PUT | NextSong | 1538173362000 | 29 l Rockpools | 200|1538352117000|Mozilla/5.0 (Wind...| 30| Five Iron Frenzy | Logged In | МΙ 79 l Micahl Long 236.09424 | free Boston-Cambridge-... PUT | NextSong | 1538331630000 | 200|1538352180000|"Mozilla/5.0 (Win...| Canadal ı Adam Lambert | Logged In | Colin Μl 51| Freeman| Bakersfield, CA| PUT| NextSong | 1538173362000 | 282.8273| paid| 29| Time For Miracles 200|1538352394000|Mozilla/5.0 (Wind...| Enigma|Logged In| Μl 108 ı Micah Long | 262.71302 | free | Boston-Cambridge-... | PUT | NextSong | 1538331630000 | 8|Knocking On Forbi...| 200|1538352416000|"Mozilla/5.0 (Win...| Daft Punk | Logged In | Colin 52 l Freeman | 223.60771 | paid | Bakersfield, CA| NextSong | 1538173362000 | 29 | Harder Better Fas... | 200|1538352676000|Mozilla/5.0 (Wind...| 30 L |The All-American ...|Logged In| Micahl 81 l Μl Long | 208.29995 | free | Boston-Cambridge-... | NextSong | 1538331630000 | PUT | Don't Leave Mel 200|1538352678000|"Mozilla/5.0 (Win...| 91 |The Velvet Underg...|Logged In| Micah| M 82 l Long 260.46649 free Boston-Cambridge -... PUTI NextSong | 1538331630000 | 81 Run Run Run 200|1538352886000|"Mozilla/5.0 (Win...| Т Starflyer 59|Logged In| Colin M 53|

```
Freeman | 185.44281 | paid |
                      Bakersfield, CA|
                                     PUT I
NextSong | 1538173362000 |
                       29|Passengers (Old A...|
200|1538352899000|Mozilla/5.0 (Wind...|
                               301
             null|Logged In|
                            Colin|
                                    Μl
                                              54| Freeman|
null | paid |
            Bakersfield, CA|
                           PUT | Add to Playlist | 1538173362000 |
                                                           291
      200|1538352905000|Mozilla/5.0 (Wind...|
null
                                      30 l
          Frumpies | Logged In |
                                              55 l
Freeman | 134.47791 | paid |
                      Bakersfield, CA|
                                     PUT I
NextSong | 1538173362000 |
                       29|
                                 Fuck Kitty
200|1538353084000|Mozilla/5.0 (Wind...|
                               301
+-----
_+___+
______
only showing top 10 rows
```

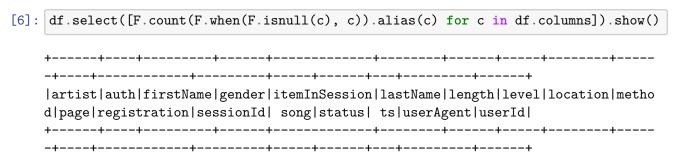
4.1 Check for Empty Values

4.1.1 Check for NaNs



There are no nans within the data.

4.1.2 Check for Nones



Instead of nans the missing entries are filled with Nones.

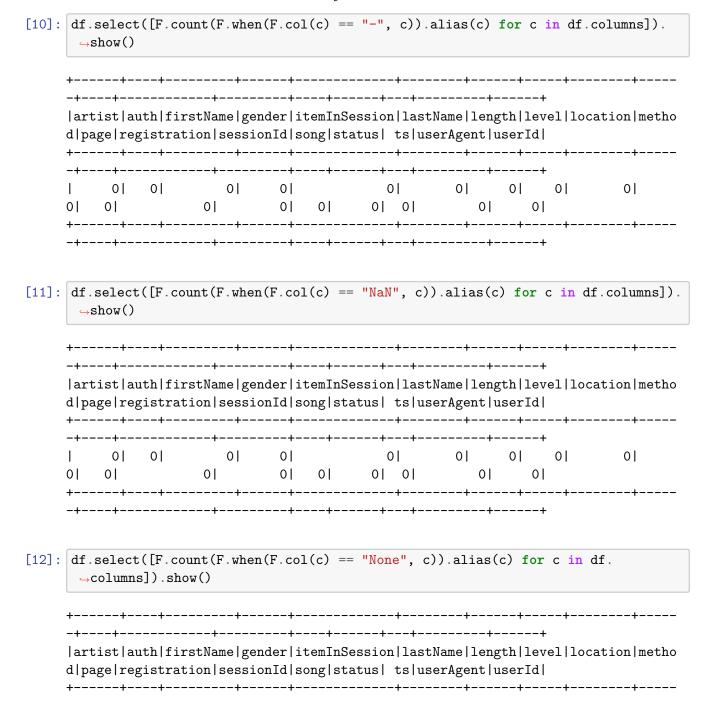
4.1.3 Check for Empty Strings

```
[7]: df.select([F.count(F.when(F.col(c) == "", c)).alias(c) for c in df.columns]).
   →show()
  |artist|auth|firstName|gender|itemInSession|lastName|length|level|location|metho
  d|page|registration|sessionId|song|status| ts|userAgent|userId|
  01
       01
                01
                       0|
                            0|
                               0|
                                  01
                                       0|
           01
  01
    01
                01
                   01
                      01 01
                             0|
                               8346|
  ----+-----+
[8]: df.filter(F.col("userId") != "").select([F.count(F.when(F.isnull(c), c)).
   →alias(c) for c in df.columns]).show()
  _+___+
  |artist|auth|firstName|gender|itemInSession|lastName|length|level|location|metho
  d|page|registration|sessionId| song|status| ts|userAgent|userId|
  | 50046|
       01
             01
                01
                       0|
                            0 | 50046 |
                                  01
                                       01
           01
    01
                0|50046|
                       01 01
                              01
                                 01
  _+___+
[9]: df.filter(F.col("userId") != "").select("auth").groupby("auth").count().show()
  +----+
     auth | count |
  +----+
  |Cancelled|
  |Logged In|278102|
  +----+
```

We can observe that some users have the id as an empty string. The number of open user ids, 8346, equals the number of None properties, such as: firstName, lastName, registration, userAgent. Also, those events have the auth state Cancelled or Logged In. This means that the users who do not have an ID are those who haven't registered, yet, into the platform.

When the artist, song, and length columns are None, the user stays on pages that do not include listening to music.

4.2 Check for Other Unwanted Symbols



None of those symbols can be found within the dataset.

```
[13]: df.select([F.count(F.when(F.col(c).cast("int").isNull(), c)).alias(c) for c in___

→df.columns]).show()
  ____+___
  |artist| auth|firstName|gender|itemInSession|lastName|length|
  level|location|method| page|registration|sessionId| song|status|
  ts|userAgent|userId|
  ____+___
  |286277|286500|
           286500 | 286500 |
                       0| 286500| 58392|286500|
                             0| 0|
  286500 | 286500 | 286500 |
                83461
                      0 | 286110 |
                                  286500| 8346|
```

There are no sessionIds that couldn't be cast to an int type.

4.3 Unregistered Users

4.3.1 Check Unregistered Users Page Distribution

Because there is no valuable activity for churn prediction performed by empty users, we can drop them out of the DataFrame.

4.4 Drop Unregistered Users

```
[15]: cleaned_df = df.filter(F.col("userId") != "")
cleaned_df.select([F.count(F.when(F.isnull(c), c)).alias(c) for c in df.

→columns]).show()
```

```
-+---+
|artist|auth|firstName|gender|itemInSession|lastName|length|level|location|metho
d|page|registration|sessionId| song|status| ts|userAgent|userId|
_+___+
                 01
                             0|
| 50046|
                    0| 50046|
       0|
                0| 0|
  01
           0|50046|
                      01
    -----
```

4.5 Empty Artists

4.5.1 Check Empty Artists Distribution

```
[16]: df.filter(F.isnull(F.col("artist"))).select(["artist", "song", "userId", □ → "page"]).show()
```

```
+----+
|artist|song|userId|
+----+
  null|null|
                30 | Add to Playlist |
  null|null|
                 91
                       Roll Advert
  null|null|
                 91
                         Thumbs Up |
 null|null|
                54|
                         Downgrade |
  null|null|
                         Thumbs Up |
                54 l
 null|null|
                 9|
                       Thumbs Down
  null|null|
                 91
                              Home
  null|null|
                 91
                            Logout |
  null|null|
                741
                         Thumbs Up |
  null|null|
                              Home |
  null|null|
                              Help|
  null|null|
                              Home |
  null|null|
                             Login|
  null|null|
                 91
                              Home |
                       Thumbs Down
  null|null|
                301
  null|null|
                 41
                            Logout |
  null|null|
                              Home |
                  1
  null|null|
                  1
                             Login
  null|null|
                              Home |
  null|null|
                74 | Add to Playlist |
```

```
+----+
only showing top 20 rows
```

```
[17]: df.filter(F.isnull(F.col("artist"))).select(["artist", "song", "userId", □ → "page"]).groupby("page").count().show()
```

```
----+
                 page | count |
               Cancel
                         52 l
     Submit Downgrade
                         63|
          Thumbs Down | 2546 |
                 Home | 14457 |
            Downgrade | 2055 |
          Roll Advert | 3933 |
               Logout | 3226 |
        Save Settings | 310|
|Cancellation Conf...|
                       52 l
                About | 924 |
             Settings | 1514|
                Login| 3241|
      Add to Playlist | 6526 |
           Add Friend | 4277 |
            Thumbs Up | 12551 |
                 Help| 1726|
              Upgrade| 499|
                Errorl 2581
       Submit Upgrade | 159|
             Register|
only showing top 20 rows
```

We can observe that when the artist is null, the users spend time on different pages than actually listening to music. In this case, such information is valuable for understanding the behavior of registered users.

4.5.2 Impute empty values

```
[18]: # Fill the length of the song with 0.
# Fill the artist and the song with a string constant to signal that those
    →pages don't have such information.
cleaned_df = cleaned_df.fillna({
        "length": 0,
        "artist": "unknown",
        "song": "unknown"
})
```

```
cleaned_df.select([F.count(F.when(F.isnull(c), c)).alias(c) for c in df.
→columns]).show()
|artist|auth|firstName|gender|itemInSession|lastName|length|level|location|metho
d|page|registration|sessionId|song|status| ts|userAgent|userId|
_+___+
         01
            0|
                   0|
                             0|
                                 0|
0|
  01
        01
                  01 01
            01
               0|
                         01
                            01
+----+
```

Great! Now our data no longer has any None values. The last cleaning step is to check the types of the variables.

_+___+

4.6 Check Types

[19]: cleaned_df.printSchema()

```
root
 |-- artist: string (nullable = false)
 |-- auth: string (nullable = true)
 |-- firstName: string (nullable = true)
 |-- gender: string (nullable = true)
 |-- itemInSession: long (nullable = true)
 |-- lastName: string (nullable = true)
 |-- length: double (nullable = false)
 |-- level: string (nullable = true)
 |-- location: string (nullable = true)
 |-- method: string (nullable = true)
 |-- page: string (nullable = true)
 |-- registration: long (nullable = true)
 |-- sessionId: long (nullable = true)
 |-- song: string (nullable = false)
 |-- status: long (nullable = true)
 |-- ts: long (nullable = true)
 |-- userAgent: string (nullable = true)
 |-- userId: string (nullable = true)
```

[20]: cleaned_df.show(n=5)

```
auth|firstName|gender|itemInSession|lastName|
length|level|
                   location|method|
                                  page| registration|sessionId|
song|status|
                            userAgent|userId|
                 tsl
Martha Tilston|Logged In|
                                           50 | Freeman | 277.89016 |
                        Colin|
paid|
       Bakersfield, CA|
                      PUT | NextSong | 1538173362000 |
                                                291
         200|1538352117000|Mozilla/5.0 (Wind...|
Rockpools
                                         30 l
|Five Iron Frenzy|Logged In|
                        Micah
                                           79 l
                                                Long | 236.09424 |
free | Boston-Cambridge-... |
                    PUT | NextSong | 1538331630000 |
                                               8|
Canadal
       200|1538352180000|"Mozilla/5.0 (Win...|
   Adam Lambert | Logged In |
                        Colin
                                Μl
                                          51| Freeman| 282.8273|
                      PUT | NextSong | 1538173362000 |
paid|
       Bakersfield, CA|
                                                29 l
                                                    Time For
Miracles
         200|1538352394000|Mozilla/5.0 (Wind...|
        Enigma|Logged In|
                                Μl
                                                Long | 262.71302 |
                        Micahl
                                          80 l
free | Boston-Cambridge-... |
                    PUT | NextSong | 1538331630000 |
                                               8|Knocking On
       200|1538352416000|"Mozilla/5.0 (Win...|
Ι
      Daft Punk | Logged In |
                        Colin
                                МΙ
                                          52| Freeman | 223.60771|
       Bakersfield, CA|
                      PUT | NextSong | 1538173362000 |
                                                29|Harder Better
paid|
      200|1538352676000|Mozilla/5.0 (Wind...|
----+
only showing top 5 rows
```

All the types are looking all right. We can proceed to EDA.

5 Exploratory Data Analysis

5.0.1 Define Churn

We will consider that a user is **churn** when the subscription is canceled.

```
[21]: cleaned_df.select(F.count(F.when(F.col("page") == "Cancellation Confirmation", □
→ "page")).alias("Cancellation Confirmation")).show()

+------+
| Cancellation Confirmation|
+------+
| 52|
+------+
```

```
[22]: # First, create the churn event based on the visited page.
# The churnEvent will be different for every event/visited page.
```

```
labeled_df = cleaned_df.withColumn("churnEvent", F.when(F.col("page") ==_

¬"Cancellation Confirmation", 1).otherwise(0))
    labeled_df.show(n=5)
   ___+______
   ____+
                   auth|firstName|gender|itemInSession|lastName|
           artist
                     location | method |
                                   page | registration | session Id |
   length|level|
   song|status|
                   tsl
                             userAgent|userId|churnEvent|
   +-----
   ___+_____
   | Martha Tilston|Logged In|
                          Colin|
                                  Μl
                                           50| Freeman | 277.89016|
   paid|
          Bakersfield, CA|
                       PUT | NextSong | 1538173362000 |
                                                29 l
            200|1538352117000|Mozilla/5.0 (Wind...|
   Rockpools|
                                                  01
   |Five Iron Frenzy|Logged In|
                          Micah
                                  Μl
                                           79 l
                                                Long | 236.09424 |
   free | Boston-Cambridge-... |
                      PUT | NextSong | 1538331630000 |
                                               81
   Canadal
          200|1538352180000|"Mozilla/5.0 (Win...|
                                                01
       Adam Lambert | Logged In |
                          Colin
                                  Μl
                                           51| Freeman| 282.8273|
          Bakersfield, CA|
   paid|
                        PUT | NextSong | 1538173362000 |
                                                291
                                                    Time For
   Miracles|
            200|1538352394000|Mozilla/5.0 (Wind...|
                                                 01
                                                Long | 262.71302 |
           Enigma|Logged In|
                          Micahl
                                 МΙ
                                           80 I
   free | Boston-Cambridge-... | PUT | NextSong | 1538331630000 |
                                               8 | Knocking On
   Forbi...
          200|1538352416000|"Mozilla/5.0 (Win...|
                                                0|
         Daft Punk | Logged In |
                          Colin
                                  Μl
                                           52| Freeman | 223.60771|
   paid|
          Bakersfield, CA|
                        PUT | NextSong | 1538173362000 |
                                                29|Harder Better
   Fas...l
         200|1538352676000|Mozilla/5.0 (Wind...|
                                              01
   +-----
   ___________
   _____+
   only showing top 5 rows
[23]: # Now create the churn label which is unique for every user.
    labeled_df = labeled_df.withColumn("churn", F.sum("churnEvent").over(Window.
    →partitionBy("userId")))
    labeled_df = labeled_df.withColumn("churn", F.when(F.col("churn") >= 1, 1).
    →otherwise(0))
    labeled_df.filter(F.col("userId") == "122").show(n=100)
   +-----
   __+___+
   ______
   ----+
                      auth|firstName|gender|itemInSession| lastName|
              artist|
                   location | method |
   length|level|
                                         pagel
```

```
200|1539887120000|Mozilla/5.0 (X11;...|
                                           122
                                                         01
                                                                1 l
        Guns N' Roses|Logged In|
                                                   FΙ
                                                                  3|Patterson|
                                       Molly
184.0322 | free | Memphis, TN-MS-AR |
                                       PUT|
                                                        NextSong | 1535498705000 |
691 l
        Live And Let Die
                              200|1539887394000|Mozilla/5.0 (X11;...|
01
      11
         Cyndi Lauper | Logged In |
                                       Molly|
4|Patterson|228.88444| free|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                               691 | Girls Just Want T... |
200|1539887578000|Mozilla/5.0 (X11;...|
                                           1221
                                                         01
               unknown | Logged In |
                                       Molly|
                                                   FΙ
                                                                  5|Patterson|
0.0 | free | Memphis, TN-MS-AR |
                                               Roll Advert | 1535498705000 |
                                 GET |
                                                                                  691
unknown
           200|1539887683000|Mozilla/5.0 (X11;...|
                                                                     01
                                                       122
                                                                            1 |
             Cat Power | Logged In |
                                       Molly
                                                                  6|Patterson|
142.8371 free | Memphis, TN-MS-AR |
                                       PUT |
                                                        NextSong | 1535498705000 |
              Sea Of Love
                              200|1539887806000|Mozilla/5.0 (X11;...|
691
01
      1 l
    The Rockin Rebels | Logged In |
                                       Molly
                                                   FΙ
                                                                  7|Patterson|
138.1873 | free | Memphis, TN-MS-AR |
                                       PUT |
                                                        NextSong | 1535498705000 |
691 l
            Wild Weekend
                              200|1539887948000|Mozilla/5.0 (X11;...|
01
      11
                                                                  8|Patterson|
               unknown | Logged In |
                                       Molly|
                                                   FΙ
0.0 | free | Memphis, TN-MS-AR |
                                                       Home | 1535498705000 |
                                                                                  691
                                 GET |
           200|1539888010000|Mozilla/5.0 (X11;...|
                                                                     01
    Cage The Elephant | Logged In |
                                       Molly
                                                                  0|Patterson|
228.0224 | free | Memphis, TN-MS-AR |
                                       PUT
                                                        NextSong | 1535498705000 |
1029|Back Against The ...|
                             200|1540055184000|Mozilla/5.0 (X11;...|
0|
      1|
               unknown | Logged In |
                                       Molly
                                                   FΙ
                                                                  1|Patterson|
0.0| free|Memphis, TN-MS-AR|
                                                       Home | 1535498705000 |
                                                                                 1029
                                 GET |
unknown
           200|1540055184000|Mozilla/5.0 (X11;...|
                                                       122
                                                                     01
                                                                            1 |
              De-Phazz|Logged In|
                                       Molly
2|Patterson|220.99546| free|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029
                                           Belle de Jour
200|1540055412000|Mozilla/5.0 (X11;...|
                                           1221
                                                                1 l
    King Biscuit Time | Logged In |
                                      Molly
                                                   FΙ
3|Patterson|227.52608| free|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029
                                          Time To Get Up
200|1540055632000|Mozilla/5.0 (X11;...|
                                           122
                                                                11
               unknown | Logged In |
                                       Molly|
                                                   FΙ
                                                                  4|Patterson|
1
0.0| free|Memphis, TN-MS-AR|
                                 GET |
                                                    Upgrade | 1535498705000 |
                                                                                 10291
           200|1540055690000|Mozilla/5.0 (X11;...|
unknown|
                                                       122
                                                                     01
               unknown | Logged In |
                                       Molly
                                                   FΙ
                                                                  5|Patterson|
0.0| free|Memphis, TN-MS-AR|
                                 GET|
                                                    Upgrade | 1535498705000 |
                                                                                 1029|
           200|1540055771000|Mozilla/5.0 (X11;...|
                                                       122
unknown
                                                                     0 I
                                                                            1 l
               unknown | Logged In |
                                       Molly
                                                   FΙ
                                                                  6|Patterson|
0.0| free|Memphis, TN-MS-AR|
                                 PUT|
                                            Submit Upgrade | 1535498705000 |
                                                                                 1029
unknown|
           307|1540055772000|Mozilla/5.0 (X11;...|
                                                       122|
                                                                     01
                                                                            1 l
               unknown | Logged In |
                                      Molly
                                                 FΙ
                                                                  7|Patterson|
```

```
0.0 | paid | Memphis, TN-MS-AR |
                                 GET |
                                                       Home | 1535498705000 |
                                                                                  10291
unknown|
            200|1540055776000|Mozilla/5.0 (X11;...|
                                                        122 l
                                                                      01
                                                                            1 l
               unknown | Logged In |
                                       Molly
                                                   FΙ
                                                                  8|Patterson|
0.0 | paid | Memphis, TN-MS-AR |
                                 PUT|
                                                 Add Friend | 1535498705000 |
                                                                                  1029
            307|1540055777000|Mozilla/5.0 (X11;...|
                                                        122 l
unknown l
                                                                      01
                                                                            1 l
|Afro-Cuban All Stars|Logged In|
                                       Molly|
                                                   FΙ
                                                                  9|Patterson|
288.1824 | paid | Memphis, TN-MS-AR |
                                       PUT|
                                                        NextSong | 1535498705000 |
                           200|1540055859000|Mozilla/5.0 (X11;...|
1029|Marà Âa Caracole...|
01
      1 |
ı
        Spiritualized | Logged In |
                                       Molly
                                                   FΙ
10|Patterson|344.99873| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029 | Why Don't You Smi... |
200|1540056147000|Mozilla/5.0 (X11;...|
                                                          01
                                                                1|
                                           122
              Cyberfit|Logged In|
                                       Molly
11|Patterson|303.15057| paid|Memphis, TN-MS-AR|
                                                      PUT |
NextSong | 1535498705000 |
                              10291
                                                Pojo Pojol
200|1540056491000|Mozilla/5.0 (X11;...|
                                            122 l
                                                          01
                                                                1|
|Alison Krauss / U...|Logged In|
                                     Molly
                                                 FΙ
12|Patterson|171.04934| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029|
                                                 Restless
200|1540056794000|Mozilla/5.0 (X11;...|
                                            1221
                                                          01
                                                                11
               Cartola|Logged In|
                                                   FΙ
                                                                  13|Patterson|
Molly|
127.242 | paid | Memphis, TN-MS-AR |
                                      PUTI
                                                       NextSong | 1535498705000 |
10291
                  Tive Siml
                               200|1540056965000|Mozilla/5.0 (X11;...|
01
      11
               unknown | Logged In |
ı
                                       Molly
                                                   FΙ
                                                                  14|Patterson|
0.0 | paid | Memphis, TN-MS-AR |
                                 PUT |
                                                  Thumbs Up | 1535498705000 |
                                                                                  1029
            307|1540056966000|Mozilla/5.0 (X11;...|
unknown|
                                                        122|
                                                                      01
                                                                            1 |
|Thao with The Get...|Logged In|
                                     Mollv
15|Patterson|193.74975| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              10291
                                                Geography |
200|1540057092000|Mozilla/5.0 (X11;...|
                                           122
                                                                1|
            Kanye West | Logged In |
Molly
                                                   FΙ
16|Patterson|278.07302| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029
                                        Through The Wire
200|1540057285000|Mozilla/5.0 (X11;...|
                                            122 l
                                                          01
                                                                11
|The Lonely Island...|Logged In|
                                     Molly
                                                 FΙ
                                                               17 | Patterson |
192.9922 | paid | Memphis, TN-MS-AR |
                                       PUTI
                                                         NextSong | 1535498705000 |
10291
                   Boomboxl
                               200|1540057563000|Mozilla/5.0 (X11;...|
01
      1 |
|Soulja Boy Tell'e...|Logged In|
                                                 FΙ
                                                               18 | Patterson |
                                     Molly
194.2722 | paid | Memphis, TN-MS-AR |
                                       PUT|
                                                         NextSong | 1535498705000 |
1029 Kiss Me Thru The ...
                             200|1540057755000|Mozilla/5.0 (X11;...|
01
      1 l
       More Fire Crew|Logged In|
                                                   FΙ
                                       Molly
                                                                  19 | Patterson |
353.4624 | paid | Memphis, TN-MS-AR |
                                       PUT|
                                                         NextSong | 1535498705000 |
10291
               Never Trust
                               200|1540057949000|Mozilla/5.0 (X11;...|
01
      1|
```

```
Donna Lewis | Logged In |
                                      Molly
20|Patterson|240.95302| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029 | I Love You Always... |
200|1540058302000|Mozilla/5.0 (X11;...|
                                           122
                                                        01
                                                               1|
| Renegade Soundwave|Logged In|
                                      Mollvl
                                                  FΙ
21|Patterson|224.67873| paid|Memphis, TN-MS-AR|
                             1029 | Pocket Porn (1990) |
NextSong | 1535498705000 |
200|1540058542000|Mozilla/5.0 (X11;...|
                                           1221
                                                               1 l
          Cat Stevens | Logged In |
                                      Molly
22|Patterson|225.17506| paid|Memphis, TN-MS-AR|
                                                     PUTI
NextSong | 1535498705000 |
                              1029|
                                                Sad Lisa|
200|1540058766000|Mozilla/5.0 (X11;...|
                                           122
                                                         01
                                                               1 |
             La Renga|Logged In|
                                      Molly
23|Patterson|307.35628| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029|Triste Cancià ³n...|
200|1540058991000|Mozilla/5.0 (X11;...|
                                           122 l
                                                               1 l
ı
                Eagles|Logged In|
                                      Molly
                                                  FΙ
24|Patterson|241.78893| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029 Take The Devil (L...
200|1540059298000|Mozilla/5.0 (X11;...|
                                           1221
                                                        01
                                                               1 l
              unknown | Logged In |
                                      Molly|
                                                  FΙ
                                                                25|Patterson|
0.0 | paid | Memphis, TN-MS-AR |
                                               Thumbs Down | 1535498705000 |
                                                                                1029
                                 PUT|
           307|1540059299000|Mozilla/5.0 (X11;...|
unknown
                                                                           1 l
         Modest Mouse | Logged In |
                                      Molly
26|Patterson|246.17751| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              1029|
                                               Dashboard |
200|1540059539000|Mozilla/5.0 (X11;...|
                                           122
                                                               1|
    59 Times the Pain|Logged In|
                                      Molly
27|Patterson|144.95302| paid|Memphis, TN-MS-AR|
                                                     PUT |
NextSong | 1535498705000 |
                              1029|
                                              Found Home
200|1540059785000|Mozilla/5.0 (X11;...|
                                                               1 l
          Suzi Quatro|Logged In|
                                      Molly
                                                  FΙ
28|Patterson|239.72526| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                              10291
                                          Daytona Demon
200|1540059929000|Mozilla/5.0 (X11;...|
                                           122
                                                         0|
                                                               1|
1
              unknown | Logged In |
                                      Molly
                                                  FΙ
                                                                29 | Patterson |
0.0 | paid | Memphis, TN-MS-AR |
                                PUT|
                                                 Thumbs Up | 1535498705000 |
                                                                                1029
unknown
           307|1540059930000|Mozilla/5.0 (X11;...|
                                                      122
                                                                    01
                                                                           1 l
             No Doubt | Logged In |
30|Patterson|241.81506| paid|Memphis, TN-MS-AR|
                                                     PUT I
NextSong | 1535498705000 |
                                                 Running|
                             1029
200|1540060168000|Mozilla/5.0 (X11;...|
                                           122|
                                                         01
                                                               1|
         Lisac Josipa|Logged In|
                                      Molly
                                                  FΙ
                                                                31 | Patterson |
271.882 | paid | Memphis, TN-MS-AR |
                                     PUT |
                                                      NextSong | 1535498705000 |
            Le~aj od suza|
                               200|1540060409000|Mozilla/5.0 (X11;...|
1029|
01
      1|
          Kim Burrell|Logged In|
                                      Molly
                                                  FΙ
32|Patterson|249.67791| paid|Memphis, TN-MS-AR|
```

```
NextSong | 1535498705000 |
                           1029
                                       Just as I Am
200|1540060680000|Mozilla/5.0 (X11;...|
                                       122 l
                                                         1|
              Xzibit|Logged In|
                                   Molly
                                             FΙ
33|Patterson|262.29506| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                           10291
                                       Chamber Music|
200|1540060929000|Mozilla/5.0 (X11;...|
                                       122 l
                                                         1 |
        Brad Paisley | Logged In |
34|Patterson|266.91873| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                           1029
                                    She's Everything
200|1540061191000|Mozilla/5.0 (X11;...|
                                       122 l
                                                         11
        New Radicals | Logged In |
Molly
                                             FΙ
35|Patterson|219.19302| paid|Memphis, TN-MS-AR|
                                                PUT |
NextSong | 1535498705000 |
                          1029 | Someday We'll Know|
200|1540061457000|Mozilla/5.0 (X11;...|
                                       122 l
                                                   01
                                                         1|
                                             FΙ
               30H!3|Logged In|
                                   Molly
                                                          36|Patterson|
192.522 | paid | Memphis, TN-MS-AR |
                                  PUT I
                                                 NextSong | 1535498705000 |
1029|My First Kiss (Fe...|
                         200|1540061676000|Mozilla/5.0 (X11;...|
0|
     1|
Robert Johnson | Logged In |
                                   Molly|
37|Patterson|154.09587| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                           1029 | I?'m A Steady Rol... |
200|1540061868000|Mozilla/5.0 (X11;...|
                                       1221
                                                   01
                                                         1|
             unknown | Logged In |
                                  Molly
                                             FΙ
                                                          38|Patterson|
0.0 | paid | Memphis, TN-MS-AR |
                                             Thumbs Up|1535498705000|
                                                                         10291
                              PUT|
unknown l
          307|1540061869000|Mozilla/5.0 (X11;...|
                                                 122|
                                                              01
                                                                    11
             unknown | Logged In |
                                             FΙ
                                                          39|Patterson|
                                   Molly
0.0 | paid | Memphis, TN-MS-AR |
                              PUT|
                                       Add to Playlist | 1535498705000 |
                                                                         1029
unknown|
          200|1540061987000|Mozilla/5.0 (X11;...|
                                                 122
                                                              0|
                                                                    1 |
         Bob Newhart | Logged In |
                                   Molly
40|Patterson|367.98649| paid|Memphis, TN-MS-AR|
NextSong | 1535498705000 |
                           1029 | Introducing Tobac... |
200|1540062022000|Mozilla/5.0 (X11;...|
                                       122
                                                   01
                                                         1|
unknown | Logged In |
                                   Molly
                                             FΙ
                                                          41 | Patterson |
0.0 | paid | Memphis, TN-MS-AR |
                              GET |
                                             Settings | 1535498705000 |
                                                                         1029
unknown
          200|1540062049000|Mozilla/5.0 (X11;...|
                                                 122
                                                              0|
                                                                    1|
Ι
             unknown|Logged In|
                                   Molly|
                                             FΙ
                                                          42|Patterson|
0.0 | paid | Memphis, TN-MS-AR |
                             PUT|
                                               Cancel | 1535498705000 |
                                                                         1029
unknown
          307|1540062050000|Mozilla/5.0 (X11;...|
                                                 122
                                                              01
             unknown | Cancelled |
                                   Molly
                                             FΙ
                                                          43|Patterson|
0.0 | paid | Memphis, TN-MS-AR |
                             GET | Cancellation Conf... | 1535498705000 |
                                                                       10291
          200|1540062068000|Mozilla/5.0 (X11;...|
unknown
                                                 122|
                                                                    1 |
+-----
__+___+
______
```

17

5.0.2 Explore Data

```
[24]: palette = sns.color_palette("Set2")
sns.set_palette(palette)
```

Sample the Dataset for EDA This is useful for when the full dataset is used.

```
[25]: mini_df_count = 278154

# Keep the number of records from the mini dataframe as a point of reference.

→ If we use only the mini dataframe, then all the records will be used.

sampling_fraction = 278154 / labeled_df.count()

print(f"Sampling fraction for EDA: {sampling_fraction * 100:.2f}%")

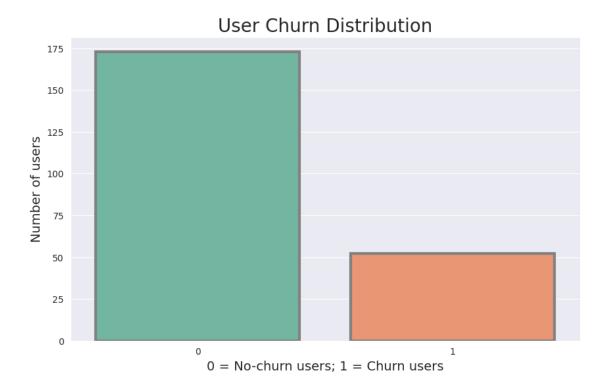
eda_df = labeled_df.sample(withReplacement=False, fraction=sampling_fraction, □

→ seed=42)

eda_df.show(n=1)
```

```
Sampling fraction for EDA: 100.00%
______
______
      artist
            auth|firstName|gender|itemInSession| lastName|
length|level|
           location | method |
                    page| registration|sessionId|
                 userAgent|userId|churnEvent|churn|
song|status|
          tsl
+-----
______
|Sleeping With Sirens|Logged In| Darianna|
0|Carpenter|202.97098| free|Bridgeport-Stamfo...|
                       PUT | NextSong | 1538016340000 |
31 | Captain Tyin Knot... |
           200|1539003534000|"Mozilla/5.0 (iPh...|100010|
01
--+---+
______
only showing top 1 row
```

Users Churn Distribution



The distribution is highly skewed towards the no-churn users. That is why we will use the F1 score to find the best model in the cross validation step.

Possible Pages

[27]: eda_df.select("page").distinct().show()

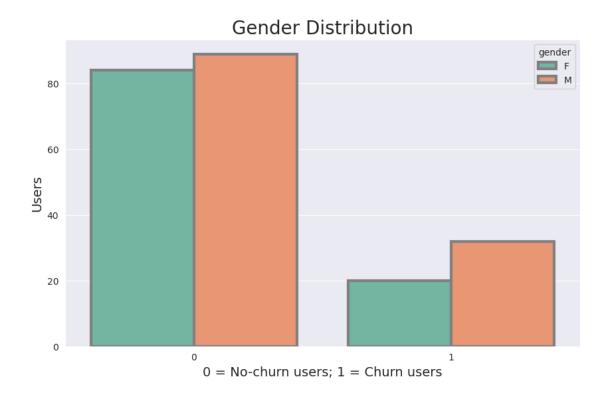
```
page |
                Cancel |
     Submit Downgrade
          Thumbs Down
                  Home|
            Downgrade |
          Roll Advert|
                Logout |
        Save Settings|
|Cancellation Conf...|
                 About |
              Settings|
      Add to Playlist|
            Add Friend
              NextSong|
             Thumbs Up |
```

```
| Help|
| Upgrade|
| Error|
| Submit Upgrade|
+-----+
| eda_df.filter(F.col("artist") != "unknown").select("page").distinct().show()

+----+
| page|
+-----+
| NextSong|
+-----+
```

The only page where music is played is called NextSong.

Gender Distribution



Visually it seems that more males are in the churn group than females. But, we won't use this as a feature because the difference is not that big (to be 100%, we should statistically check the difference between the two distributions), and we don't want to bias the model towards gender.

Time Delta Since Registration

```
[30]: registration_delta_distribution = eda_df.

→alias("registration_delta_distribution")

registration_delta_distribution = registration_delta_distribution.

→withColumn("timeSinceRegistration", F.col("ts") - F.col("registration"))

registration_delta_distribution = registration_delta_distribution \

.select(["churn", "userId", "timeSinceRegistration"]) \

.groupby(["churn", "userId"]) \

.agg(F.max(F.col("timeSinceRegistration")).alias("timeSinceRegistration")) \

.toPandas()

registration_delta_distribution
```

[30]:		churn	userId	timeSinceRegistration
	0	0	100	5605094000
	1	0	100004	14898823000
	2	1	100005	7360899000
	3	1	100006	788587000
	4	1	100007	9969490000
			•••	***

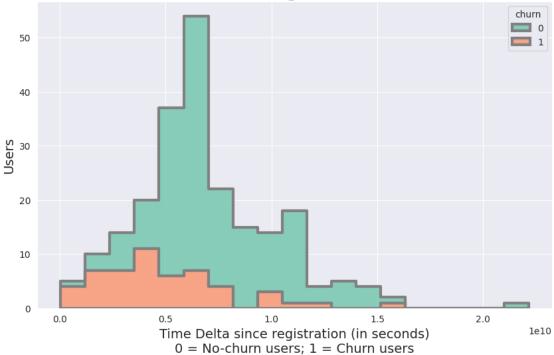
21

```
220
                 94
                                 11431432000
221
         0
                 95
                                  5379812000
222
         0
                 97
                                  7550792000
223
         0
                115
                                  6431581000
224
            200025
                                 10108410000
```

[225 rows x 3 columns]

```
[53]: fig, ax = plt.subplots(1, 1, figsize=(10, 6))
     sns.histplot(
         data=registration_delta_distribution,
         x="timeSinceRegistration",
         hue="churn",
         multiple="stack",
         linewidth=3,
         edgecolor=".5",
         element="step",
         ax=ax,
     )
     ax.set_title("Time Delta Since Registration Distribution", fontsize=20)
     ax.set_xlabel("Time Delta since registration (in seconds)\n0 = No-churn users;
      ax.set_ylabel("Users", fontsize=14)
     fig.savefig("images/registration_delta_distribution.jpg");
```





It looks like the timedelta since registration, for churn users, is right skewed. While the no-churn one is pretty normal. The mean of the timedelta is a good predictor.

Event Status Distribution

```
[32]: event_status_distribution = eda_df.select(["churn", "userId", "status"]).

distinct().groupby(["churn", "status"]).count().toPandas()

fig, ax = plt.subplots(1, 1, figsize=(10, 6))

sns.barplot(data=event_status_distribution, x="churn", y="count", hue="status",□

derrorbar=("pi", 50), capsize=.4, errcolor=".5", linewidth=3, edgecolor=".5",□

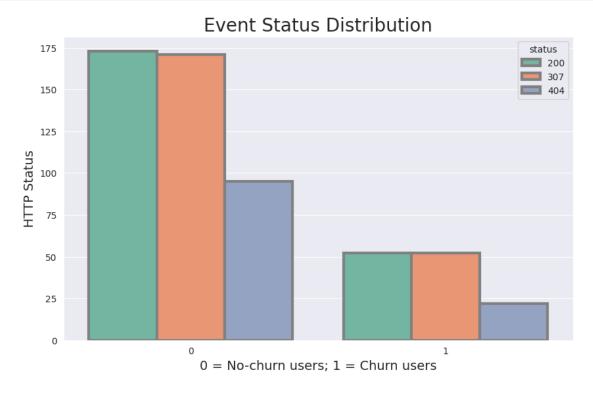
ax=ax)

ax.set_title("Event Status Distribution", fontsize=20)

ax.set_xlabel("0 = No-churn users; 1 = Churn users", fontsize=14)

ax.set_ylabel("HTTP Status", fontsize=14)

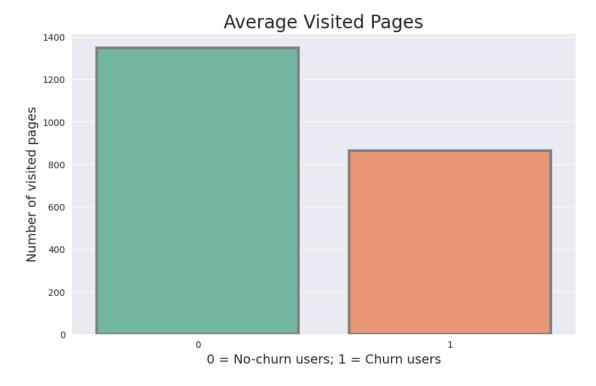
fig.savefig("images/event_status_distribution.jpg");
```



The only status type that could mess with the user experience is 404. But as we can see, it is evenly distributed between the churn and no-churn groups.

NOTE: A more robust verification can be performed with a proportion statistical test.

Distribution of the Average Number of Visited Pages by Every User

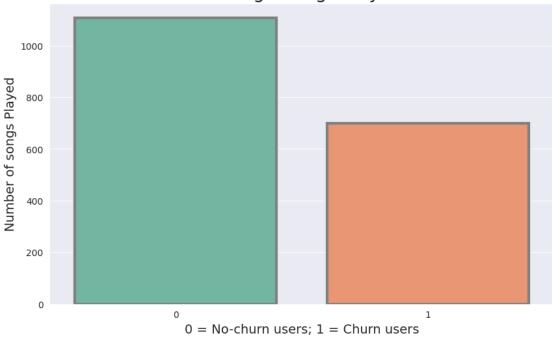


Users that remained on the platform, on average, visited more pages.

Distribution of the Average Number of Songs Listened by Every User

```
ax.set_xlabel("0 = No-churn users; 1 = Churn users", fontsize=14)
ax.set_ylabel("Number of songs Played", fontsize=14)
fig.savefig("images/listened_songs_distribution.jpg");
```



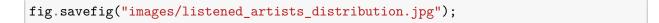


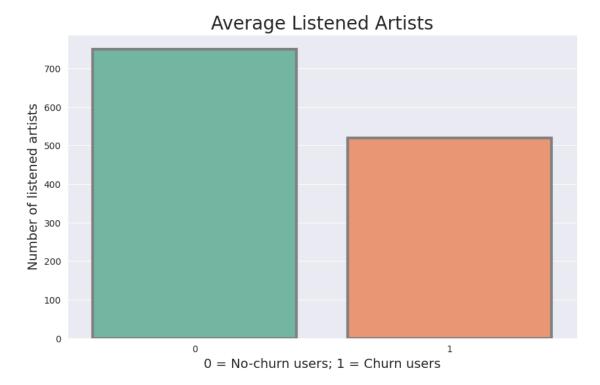
Users that remained on the platform, on average, are listening to more songs.

Distribution of the Average Number of Artists Listened by Every User

```
[35]: listened_artists_distribution = eda_df \
          .select(["artist", "userId", "churn"]) \
          .where(F.col("artist") != "unknown") \
          .distinct() \
          .groupby(["churn", "userId"]) \
          .count() \
          .groupby("churn") \
          .agg(F.avg("count").alias("Average Listened Artists")) \
          .toPandas()
      fig, ax = plt.subplots(1, 1, figsize=(10, 6))
      sns.barplot(data=listened_artists_distribution, x="churn", y="Average Listened_
       →Artists", errorbar=("pi", 50), capsize=.4, errcolor=".5", linewidth=3, __

→edgecolor=".5", ax=ax)
      ax.set_title("Average Listened Artists", fontsize=20)
      ax.set_xlabel("0 = No-churn users; 1 = Churn users", fontsize=14)
      ax.set_ylabel("Number of listened artists", fontsize=14)
```

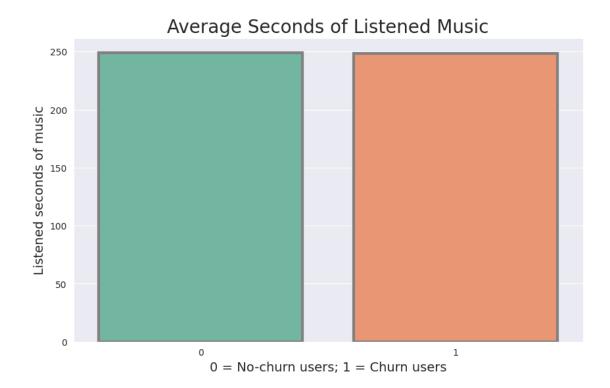




On average, users that remain on the platform are listening to a wider variety of artists.

Average Seconds of Listened Music

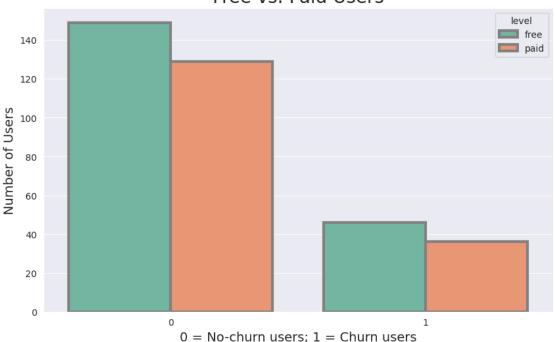
```
[36]: average_listened_seconds_distribution = eda_df \
          .select(["artist", "userId", "churn", "length"]) \
          .where(F.col("artist") != "unknown") \
          .groupby(["churn", "userId"]) \
          .agg(F.avg(F.col("length")).alias("averageLength")) \
          .groupby("churn") \
          .agg(F.avg(F.col("averageLength")).alias("Average Seconds of Listened∪
       →Music")) \
          .toPandas()
      fig, ax = plt.subplots(1, 1, figsize=(10, 6))
      sns.barplot(data=average_listened_seconds_distribution, x="churn", y="Average_l
       →Seconds of Listened Music", errorbar=("pi", 50), capsize=.4, errcolor=".5", □
       →linewidth=3, edgecolor=".5", ax=ax)
      ax.set_title("Average Seconds of Listened Music", fontsize=20)
      ax.set_xlabel("0 = No-churn users; 1 = Churn users", fontsize=14)
      ax.set_ylabel("Listened seconds of music", fontsize=14)
      fig.savefig("images/average listened seconds distribution.jpg");
```



The average seconds of listened music is similar for both churn and no-churn groups. Therefore, this feature won't have much predictive power.

Different Level of Users





```
[38]: levels_distribution
```

```
[38]:
         churn level Levels of Users
      0
             0 free
                                    149
      1
                                    129
                paid
      2
                                    36
             1
                paid
      3
             1 free
                                    46
```

```
[39]: no_churn_users = levels_distribution[levels_distribution["churn"] == 0]
     paid_users_proportion = no_churn_users.iloc[1]["Levels of Users"] /__
      →no_churn_users["Levels of Users"].sum()
     print(f"Paid users proportion for no-churn users: {paid_users_proportion*100:.
```

Paid users proportion for no-churn users: 46.40%

```
[40]: no_churn_users = levels_distribution[levels_distribution["churn"] == 1]
     paid_users_proportion = no_churn_users.iloc[0]["Levels of Users"] /__
      →no_churn_users["Levels of Users"].sum()
     print(f"Paid users proportion for churn users: {paid_users_proportion*100:.
       →2f}%")
```

Paid users proportion for churn users: 43.90%

There is no huge difference for the users that are paying for a subscription between the churn and no-churn groups.

Note: A more robust verification can be done with a proportion statistical test.

6 Feature Engineering

Aggregate Data at the User Level The churn classification will be performed at the user level. Therefore, we need to aggregate the data for every user. All the features will be a result of this aggregation.

```
[41]: def count_with_condition(condition):
    """Utility function to count only specific rows based on the 'condition'."""
    return F.count(F.when(condition, True))

def count_distinct_with_condition(condition, values):
    """Utility function to count only distinct & specific rows based on the
    → 'condition'."""
    return F.count_distinct(F.when(condition, values))
```

Based on the EDA step, we chose the features that divide the most the churn and no-churn user groups: - The total number of visited pages. - The total number of songs played. - The total number of total artists. - Timestamp since registration (in seconds)

+---+ |userId|numPagesVisited|numTotalPlays|numTotalArtists|timedeltaSinceRegistration +----+ 1100010 381 275 252 4807612000| 0| 11000141 310| 257 l 233 l 7351206000| 1 | 319| |100021| 230 207 l 5593438000 1|

```
| 101| 2149| 1797| 1241|
4662657000| 1|
| 11| 848| 647| 534|
10754921000| 0|
+----+
only showing top 5 rows
```

Create the Feature Vector and Labels

```
[59]: assembler = VectorAssembler(inputCols=["numPagesVisited", "numTotalPlays",

→"timedeltaSinceRegistration", "numTotalArtists"],

→outputCol="unscaled_features")

engineered_df = assembler.transform(aggregated_df)

engineered_df = engineered_df.select(F.col("unscaled_features"), F.col("churn").

→alias("label"))

engineered_df.show()
```

```
unscaled_features|label|
+----+
|[381.0,275.0,4.80...|
                         0|
| [310.0,257.0,7.35...|
                         1|
|[319.0,230.0,5.59...|
                        1|
[2149.0,1797.0,4...]
                       1|
|[848.0,647.0,1.07...|
                        0|
|[4825.0,4079.0,1...|
                       01
|[11.0,8.0,6.16177...|
                        1|
|[2304.0,1928.0,5...|
                       0|
|[2469.0,2070.0,5...|
                       0|
[2278.0,1914.0,4...]
                       0|
                        0|
|[118.0,84.0,2.062...|
|[1002.0,820.0,2.0...|
                        0|
| [474.0,387.0,6.05...|
                        01
|[3603.0,3028.0,5...|
                        1|
| [4428.0,3632.0,6...|
                       01
|[2464.0,2111.0,1...|
                       1|
|[3437.0,2841.0,9...|
                        1 |
|[1342.0,1125.0,6...|
                       0|
|[201.0,150.0,6.28...|
                        01
| [964.0,681.0,4.14...|
+----+
only showing top 20 rows
```

7 Modeling

We will train and test three models: - Logistic Regression - Naive Bayes - Gradient Boosting Tree We will use cross-validation with 3 folds to find the best hyper-parameters.

We will use 80% in the train split and 20% in the test split.

We normalized the features using a StandardScaler.

Because the labels are highly imbalanced, we will use the F1 score to evaluate the models. The F1 score metric is using under the hood the precision and recall which are taking into consideration the unbalanced distribution issue.

```
[44]: def run(pipeline, paramGrid, train_df, test_df):
          Main function used to train & test a given model.
          The training step uses cross-validation to find the best hyper-parameters \Box
       \hookrightarrow for the model.
          :param pipeline: Model pipeline.
          :param paramGrid: Parameter grid used for cross-validation.
          :param train_df: Training dataframe.
          :param test_df: Testing dataframe.
          :return: the best model from cross-validation.
          fitted_model = fit_model(paramGrid, pipeline, train_df)
          evaluate_model(fitted_model, test_df)
          return fitted_model
      def fit_model(paramGrid, pipeline, train_df):
          Function that trains the model using cross-validation.
          Also, it prints the best validation results and hyper-parameters.
          :param paramGrid: Parameter grid used for cross-validation.
          :param pipeline: Model pipeline.
          :param train_df: Training dataframe.
          :return: the best model from cross-validation.
          crossval = CrossValidator(
              estimator=pipeline,
              estimatorParamMaps=paramGrid,
              evaluator=MulticlassClassificationEvaluator(metricName="f1", beta=1.0),
              parallelism=3,
              numFolds=3
```

```
fitted_model = crossval.fit(train_df)
    print_best_validation_score(fitted_model)
    print_best_parameters(fitted_model)
    return fitted_model
def create_pipeline(model):
    11 11 11
    Create a pipeline based on a model.
    :param model: The end model that will be used for training.
    :return: the built pipeline.
    HHHH
    scaler = StandardScaler(inputCol="unscaled features", outputCol="features")
    pipeline = Pipeline(stages=[scaler, model])
    return pipeline
def print_best_validation_score(cross_validation_model):
    """Prints the best validation score based on the results from the \Box
⇔cross-validation model."""
    print()
    print("-" * 60)
    print(f"F1 score, on the validation split, for the best model: {np.
 →max(cross_validation_model.avgMetrics) * 100:.2f}%")
    print("-" * 60)
def print_best_parameters(cross_validation_model):
    """Prints the best hyper-parameters based on the results from the \square
⇔cross-validation model."""
    parameters = cross_validation_model.getEstimatorParamMaps()[np.
→argmax(cross_validation_model.avgMetrics)]
    print()
    print("-" * 60)
    print("Best model hyper-parameters:")
    for param, value in parameters.items():
        print(f"{param}: {value}")
    print("-" * 60)
```

```
def evaluate_model(model, test_df):
    """Evaluate the model on the test set using F1 score and print the results.

""""

predictions = model.transform(test_df)
    evaluator = MulticlassClassificationEvaluator(metricName="f1", beta=1.0)
    metric = evaluator.evaluate(predictions)

print()
    print("-" * 60)
    print(f"F1 score, on the test set is: {metric*100:.2f}%")
    print("-" * 60)

return metric
```

7.1 Split the Data

```
[45]: train_df, test_df = engineered_df.randomSplit([0.8, 0.2], seed=42)
```

7.2 Logistic Regression

```
[47]: run(pipeline, paramGrid, train_df.alias("train_df_lr"), test_df.

→alias("test_df_lr"));
```

22/09/20 08:29:09 WARN BlockManager: Asked to remove block broadcast_2699, which does not exist 22/09/20 08:29:13 WARN BlockManager: Asked to remove block broadcast_2845_piece0, which does not exist

F1 score, on the validation split, for the best model: 72.79%

Best model hyper-parameters:

LogisticRegression_c11f8516b4ea__maxIter: 10

```
LogisticRegression_c11f8516b4ea__regParam: 0.05
     LogisticRegression_c11f8516b4ea__elasticNetParam: 0.05
     F1 score, on the test set is: 59.52%
     7.3 Naive Bayes
[48]: nb = NaiveBayes()
     pipeline = create_pipeline(nb)
     paramGrid = ParamGridBuilder() \
         .addGrid(nb.smoothing, [0.5, 1, 2]) \
         .build()
[49]: run(pipeline, paramGrid, train_df.alias("train_df_nb"), test_df.
      →alias("test_df_nb"));
     F1 score, on the validation split, for the best model: 67.26%
     _____
     Best model hyper-parameters:
     NaiveBayes_4cf4924048e5__smoothing: 0.5
     F1 score, on the test set is: 59.52%
     7.4 Gradient Boosting
[50]: gbt = GBTClassifier()
     pipeline = create_pipeline(gbt)
     paramGrid = ParamGridBuilder() \
         .addGrid(gbt.maxIter, [10, 20, 30]) \
         .addGrid(gbt.stepSize, [0.05, 0.1]) \
         .build()
[51]: run(pipeline, paramGrid, train_df.alias("train_df_gbt"), test_df.
      →alias("test_df_gbt"));
```

8 Results

The GBT model performed better than the Logistic Regression and the Naive Bayes. This is because GBT is a more complex model that can understand non-linear relationships better.

Usually, Gradient Boosting methods perform better than other methods such as LR or NB without taking into consideration factors such as correlation between two variables or non-linear relationships. Tree base models are not sensitive to those issues because they create leaves independently.

9 Conclusion

The LR model is a good baseline for classification. GBT is a gradient tree-based model which usually performs better on complex data with less feature engineering.

The GBT model performed better than the Logistic Regression and the Naive Bayes. Probably, because it is a more complex model that can understand non-linear relationships better. It has an F1 score of 84.73% on the test split, based on the limited number of features we used, it is a good start. We could do better, but it is a good start to see that the model can pick up patterns within the data.

To further improve the model, we can do the following: * add more features * solve the label imbalance issue * use the Downgrade event to generate more churn labels * more hyper-parameter tuning (because some intervals used in cross-validation are hitting the lower or upper edges). *