

# A Crash-Course on Forward Contracts: Commentary on Urbit's Mayflower Proposal

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## Abstract

The Urbit Foundation have recently proposed a new set of crypto-assets, whose tickers are yet to be decided, but under the project codename “Mayflower”. Details are sparse and no whitepaper is out, but from the information that has been released, I will try my best to chime in from my speciality which is crypto-asset and derivatives trading. I come at it from the perspective of someone who has worked as a quant trader for one of the largest crypto market-makers in the world, and currently work as a quant trading volatility derivatives in trad-fi. Thus the topic bias is going to be towards Maths and Finance-theory, as opposed to the best way to pump this token to the moon. Comments, corrections, forks and complaints to this document are always very welcome at it's GitHub page accessible [here](#).

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# 1 Mayflower Proposal

## 1.1 Current State of Urbit Address Space

Currently, identity (and by extension, access) to Urbit is governed by an Ethereum smart-contract called “Azimuth”.<sup>1</sup> As a short summary, there are 256 “galaxy” NFTs, each of which can issue 255 “star” NFTs. Galaxies and Stars can each issue 65,535 “planet” NFTs. This hierarchical structure is currently central to Urbit. Galaxy-holders form one of the governance structures of Urbit (the “Galactic Senate”), and Star-holders have the right to provide important infrastructure duties in Urbit networking. Planets are currently the minimum level of status you need to functionally get-by as an end-user of Urbit. ~sorreg-namtyv commonly states that the intention is for every “responsible adult on earth” to own a planet.<sup>2</sup> Currently, planets are available free-of-charge to anyone on a one-planet-per-person basis from companies RedHorizon and Tlon. Although in recent days, there are plans being floated to make planets less essential than they currently are.<sup>3</sup>

The Urbit Foundation has a significant portion of its balance sheet made up of these NFTs and has suffered greatly in the drop in price and liquidity of galaxies/stars. The goal of Mayflower is to increase demand, increase liquidity and reduce supply of the Urbit Azimuth space, without greatly disadvantaging or diluting current Azimuth NFT holders.

## 1.2 Mayflower Overview

This subsections below are liable to change rapidly as there are no concrete whitepapers yet. The Mayflower proposal, as best I understand it, is summarised below:

<sup>1</sup>*Azimuth (Urbit ID)*. Urbit Foundation. URL: <https://docs.urbit.org/courses/hoon-school/C-azimuth> (visited on 24/08/2024).

<sup>2</sup>~sorreg-namtyv. *So maybe you have some Urbit questions...* 21st Aug. 2024. URL: <https://threadreaderapp.com/thread/1826372024002130061.html> (visited on 24/08/2024).

<sup>3</sup>~tondes-sitrym. *GroundWire 01*. 22nd Aug. 2024. URL: <https://straylight.network/groundwire/groundwire-01> (visited on 24/08/2024).

1. Remove the right of Star and Galaxy holders to freely issue their 65,535 planets. (Existing issued planets will be grandfathered in.)
2. Create a fungible token (henceforth, for lack of an agreed ticker, called **URB**) which can be traded in for an arbitrary planet NFT.
3. Provide a mechanism for Star and Galaxy holders to trade in their planet-issuing rights in exchange for a corresponding number of **URB** tokens with a time-locking mechanism.
4. Stars wanting to individually release planets outside of the smart-contract will also have to burn 1 **URB**.

For example, a star can “release” its 65,535 planets into the smart-contract, which provides the star with 65,535, varyingly time-locked **URB** tokens. Not considering burns via point 4 above, the number of **URB** tokens is always equal to (or less than or equal to if you don’t count time-locked **URB**) the number of planets that the smart-contract has available to issue. Thus **URB** holders are always guaranteed the right to trade-in for a planet.

### 1.3 Timelocking Mechanism

The currently proposed time-lock mechanism, as I understand it, for **URB** tokens (again, very liable to rapid change) is that for a given number of planets that a Star or Galaxy relinquishes into the contract, they receive:

1. 5% of their **URB** tokens immediately,
2. 10% of their **URB** tokens in one-year,
3. 10% of their **URB** tokens in two-years,
4. 25% of their **URB** tokens in five-years,
5. 50% of their **URB** tokens in ten-years.

Thus after ten-years, they will cumulatively receive a number of **URB** tokens equal to the number of planets they relinquished. I’ll take this opportunity to stress the importance in auditing and fuzz-testing the rounding calculations for the above percentages, as (more high-risk) crypto projects have lost millions in hacks due to specific input numbers leading to rounding-errors.

However, as opposed to a traditional time-lock mechanism, the proposal plans to create ancillary tokens that represent the right to receive a certain number of **URB** tokens at a specified future date. Thus instead of being stuck to having to wait the full time-period, there is an option to sell the right to receive future **URB** tokens and cash-out immediately.

## 1.4 Advantages of the Proposal

In terms of improving liquidity, it is absolutely clear that fungible tokens always win. With a fungible token, you can get listed on centralised/decentralised exchanges. On centralised exchanges, limit order books will form passive liquidity and on decentralised exchanges, AMMs can be funded by liquidity providers, also leading to liquidity. Achieving the same with NFTs is not impossible, but an absolute nightmare. An older token, called **WSTR**, aimed to achieve only this on its own by a simple wrapping/unwrapping mechanism of arbitrary stars. It didn't take off significantly and didn't get listed on any centralised exchanges.

Secondly, removing the right to freely issue planets, certainly reduces supply of planets somewhat. There is a question as to the scale and significance of the reduction in supply relative to number of to-be-grandfathered-in planets.

Thirdly, a new token launch is always a buzz-generating event. Combined with the rest of the events in recent days, it is very fair to say that the token will generate interest and excitement at least in the short-term.

## 2 Forward Contracts

### 2.1 Definition

Given these rights to a certain number of **URB** tokens in the future, will itself be tokenised/tradeable, it's imperative to properly understand them. Clearly, their value very strongly depends on the value of **URB**. That fact on its own make them a derivative (the scary D-word!).<sup>4</sup> Some people have referred to these derivatives as being "like zero-coupon bonds". That's true in the same way that pizzas are like pancakes. I think it's **~sorreg-namtyv**'s extensive research and writing into monetary policy and duration transformation that makes him see everything as a bond. These rights are actually forward contracts. A forward contract "is an agreement to buy or sell an asset at a certain future time for a certain price."<sup>5</sup> In this case, from the perspective of the smart contract, it is an agreement to sell **URB** in a certain number of years, at the price of 0.

Granted, it is rare for forward contracts to have an exercise price/strike price of 0. Usually participants drawing up a forward contract aim to do so in a way that neither party is significantly advantaged over the other. In this case however, the smart contract trades a very disadvantageous forward contract in exchange for the planets relinquished. Or from the star/galaxy holder's perspective, they receive a very favourable forward contract in exchange for relinquishing their planets.

### 2.2 Pricing Derivatives in General

Forward contracts currently exist all throughout traditional finance, although very rarely in crypto. Forward contracts are incredibly similar to their much

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<sup>4</sup>John C. Hull. *Options, Futures, and Other Derivatives*. 2022 (11th edition), p. 23.

<sup>5</sup>Hull, see n. 4, p. 28.

more famous cousin, futures contracts. So much so, some people use the terms interchangeably. However since the plans proposed are very clearly forward and not futures contracts, I will focus all discussion on solely forward contracts.

For any type of derivative that exists in traditional-finance, uncountably many 120-IQ-man-hours have been spent (or perhaps wasted) on figuring out what the correct price for them should be. The notion of “correct” price is quite nuanced, but here are two common notions of “correctness”:

1. No-Arbitrage Pricing: You make the assumption that nobody would leave risk-free money on the table. If a set of prices leads to a risk-free profitable trade being possible, those prices are “incorrect”. The risk-free profit is called an arbitrage.<sup>6</sup>
2. Rational Pricing: You assume that things which are roughly the same are worth roughly the same. Things that are exactly the same, should be worth exactly the same. There shouldn’t be any super “easy-money” to be made, even if it’s not risk-free. Things should be worth what they’ve historically been worth.

In practice, prices in liquid traditional-finance derivatives will only break no-arbitrage rules (in other words, arbitrage only exists) for a maximum of a few milliseconds (because who doesn’t want risk-free money). On the other hand, markets tend to stick to pricing assets rationally, but without an arbitrage, the price for assets can behave irrationally for any length of time.

## 2.3 Pricing Forwards

Under no-arbitrage assumptions, for an underlying that provides no income, the correct price of a long forward contract  $f$  is given by:

$$f = (F - K)e^{-rT}, \quad (1)$$

where  $F$  is the exercise price that a forward contract, with same expiry, and no value (to either the people going long or short) would have,  $K$  is the exercise price of the forward (in our case, 0), and  $e^{-rT}$  is a discounting term meant to represent that ten dollars in 10 years isn’t worth as much as ten dollars now. Specifically,  $r$  is the continuously compounded risk-free interest rate that financial institutions can borrow/lend money at between each other with low/no-risk, and  $T$  is the time until expiry for the forward.<sup>7</sup>

Hull proves that this is the only possible no-arbitrage price with the following argument (where  $S_T$  is the price of the underlying asset at expiry) “To see why equation [1] is correct, we form a portfolio today consisting of (a) a forward contract to buy the underlying asset for  $K$  at a time  $T$  and (b) a forward contract to sell the asset for  $F$  at time  $T$ . The payoff from the portfolio at time  $T$  is  $S_T - K$  from the first contract and  $F - S_T$  from the second contract. The

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<sup>6</sup>Hull, see n. 4, p. 126.

<sup>7</sup>Hull, see n. 4, p. 133.

total payoff is  $F - K$  and is known for certain today. The portfolio is therefore a risk-free investment and its value today is the payoff at time  $T$  discounted at the risk-free rate or  $(F - K)e^{-rT}$ . The value of the forward contract to sell the asset for  $F$  is worth zero [by definition of  $F$ ]. It follows that the value of a (long) forward contract to buy an asset for  $K$  at time  $T$  must be  $(F - K)e^{-rT}$ .<sup>8</sup>

We can go further though. Again, under no-arbitrage assumptions, and assuming that the underlying asset is an “investment asset”, there is only one correct value for  $F$ :

$$F = Se^{rT}, \quad (2)$$

where  $S$  is the current spot price of the underlying asset.<sup>9</sup> Combining these two, alongside  $K = 0$ , give us

$$f = S. \quad (3)$$

In other words, assuming no-arbitrage, and assuming the URB is an “investment asset”, every single one of the forwards should have a price exactly equal to the spot URB price. This flies totally in the face of intuition. There’s been a lot of talk about these assets, perhaps being able to reflect Urbit supporter’s unique willingness to hold address-space long term, or having some kind of unique yield curve dynamics. Unfortunately at first glance, that seems to be totally at odds with the financial mathematics. There is one important nuance, and that is whether, for these range of forwards, does URB qualify as an “investment asset”?

## 2.4 What is an investment asset?

It’s important to be absolutely clear here. If these forwards weren’t for URB, and instead gave you the right to receive, say, a SPY ETF, or 1 million GBP, or a bar of gold, there would be no hesitation in how traditional-finance markets would price those forwards. The prices would satisfy Equation 3 with absolute precision. The forward price would equal the spot price, and have no time-dependence. It wouldn’t matter whether the forwards were for 6-months, 1-year, or 5-years — the prices would be the same. There shouldn’t be an intuition that some kind of time-locking automatically implies a discount over spot.

It is true that regardless of whether it’s an investment asset or not, the following inequality is always true:

$$f \leq S. \quad (4)$$

<sup>10</sup> A time-locked asset is never going to be worth more than the non-time-locked asset. But again, that’s a weak-inequality, not a strict one.

The “investment-asset” no-arbitrage argument depends on the fact that there are some number of people who are committed to holding the underlying (URB) for the duration of the forward. If those people exist and  $f < S$ ,

<sup>8</sup>Hull, see n. 4, p. 133.

<sup>9</sup>Hull, see n. 4, p. 127.

<sup>10</sup>Hull, see n. 4, p. 143.

those people can automatically lock in a risk-free profit, by switching to holding the URB forward instead of URB itself — it makes no difference to them because they were planning to hold for the full duration anyway, and they just lock in the difference  $S - f$  as pure profit.<sup>11</sup>

Assets are typically thought of as being investment assets, or not. For example: Gold is, Corn isn't. But in the case of URB, I think it's important to make some kind of time-scale distinction too. It seems very likely that they'll be enough people invested into URB on a one-year time frame such that under no-arbitrage assumptions, the one-year forward price must equal the spot price. But on a ten-year time-frame? Reply hazy, try again later.

## 2.5 Short Selling

There is also an alternative no-arbitrage argument for Equation 3 that doesn't rely on URB being an investment asset, but rather assumes that it can be short-sold freely and cheaply. What this requires is some kind of borrowing mechanism for people to borrow URB tokens in a cheap way. Borrowing in crypto happens either on decentralised lending pools (like Aave), or formal lending contracts drawn up by institutions. An honourable mention also goes to perpetual futures contracts listed on centralised exchanges. While these don't give you an ability to "borrow" a token, they let you short-sell a token in effect, by shorting the perpetual and paying the funding payments as interest.

With this ability, and  $f < S$ , any entity can lock in a guaranteed profit by short-selling the token at a price  $S$  and buying the long-forward for a price  $f$ . This locks in a risk-free profit of  $S - f$ , and when the forward expires, you will receive the URB token which you can use to close up the short position. If the process of short-selling is free or negligibly cheap, then once again, Equation 3 must be true and the forward prices must equal spot.

## 2.6 Not investment asset, and no short selling

And so what then, if (as may be the case for the long-dated forwards) there aren't enough investors in URB for a given timeframe  $T$  to classify it as an investment asset, and short selling is either not possible or too expensive? Then all that can be said in terms of no-arbitrage pricing is the following:

$$S - (\text{Cost to short sell URB over } T) \leq f \leq S. \quad (5)$$

However, where the extent of the no-arbitrage arguments end, is where a more wishy-washy rationality argument begins. Imagine that five-year zero-strike URB forwards are trading at a 50% discount, while 0–4 year zero-strike forwards are all trading at par with spot. This may be the case for example if URB is an investment asset only out to a four-year time-frame. If I'm only interested in buying URB for one-year, buying the five-year forward (with the intention to sell it after a year), still feels incredibly lucrative to me. Why?

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<sup>11</sup>Hull, see n. 4, p. 129.

Because over the one-year that I’m holding it for, the five-year URB forward will become a four-year URB forward. It will most likely move from the “not investment-asset” time-range to “investment-asset” time range, and as such the discount will go from 50% to 0. Again, no guarantees, this isn’t a no-arbitrage argument, but a rationality one.

This is a crash-course on financial mathematics, not investment advice, and so I’m not going to enumerate all the different possibilities for the forward discounts and whether they are rational or how rational they are. But in general, the paragraph above is the style of how forward trading decisions are going to be made by sophisticated financial institutions.

Note nowhere in the calculations nor explanations did the predicted future price movements of URB enter in. Because the forward prices aren’t any more a prediction of future prices than spot prices are. If I have a belief that over the next year, URB is going to pump 20% upwards, I can enter that trade, either by longing spot URB, by longing one-year URB forwards, by longing two-year URB forwards, or even longing six-month URB forwards and rolling them after six months for a further six months. The strategies will all result in similar profits from the upwards move, but the only difference will be that when trading forwards, I’ll be subject to forward discount dynamics described above (related to investment-asset / short-selling ability). Forwards don’t somehow encapsulate some kind of extra information about long-term price-distribution that aren’t already encapsulated in the spot price.

## 3 Practical Considerations and Issues

### 3.1 Forward Contract Expiries

By default, if users can interact with the smart-contract at any time, then the forward contracts issued will have different expiry date/times for each person who uses it. You end up with a situation where no real passive liquidity can form for the forward contracts, because each one is totally unique. The best case scenario, is you have some kind of centralised entity that does RFQ (Request for Quote) trades with individuals, either on a manual or automated basis. I’ve heard mentioned that the smart contract would also provide this facility. That I feel would be a near-impossible task, or even perhaps impossible task. AMMs can’t work in this scenario. The centralised entity providing RFQ trading is also not going to appear overnight.

In the meantime, you’re going to have retail holders being given a token that has close to no liquidity. Tlon will probably be a good platform for peer-to-peer trading of these forwards. But almost certainly less-sophisticated people are going to be exploited by more-sophisticated people. Some (hopefully, few) people won’t have read this article, and will agree to sell their no-liquidity forwards at a far-greater discount than they should. The essential aspect of liquidity, is that not only does it allow you to buy/sell easily, but it also makes it easy to see what the actual market price for something is. It’s not hard to



envisage a scenario where someone is buying a 10-year URB forward in one Tlon chat at a 90% discount, and selling it in another Tlon chat at 80% discount. All of this money-talk generally has a seedy-quality to it, unbefitting of Urbit communities, and why there is a strong resentment against anykind of crypto-proposals.

It doesn't have to be this way though. The solution is a simple one — make the smart contract only issue forwards which expire at fixed times. Let's say once-a-month (perhaps third Friday of every month to match up with trad-fi options expiry). When you interact with the contracts, the expiry times for the forwards will just be rounded up to the nearest third-Friday of the month. Limit order books can form around these contracts (although presumably with less liquidity). There won't be thousands of different forward contracts trading, and just one per expiry month. Crucially, it's important to design the system such that a 2-year forward, after one year, becomes totally fungible with a 1-year forward. I do worry however, that there won't be enough liquidity to form the  $\mathcal{O}(n^2)$  different 1-to-1 AMMs for the forward contracts, and any limit order books will have way too little liquidity to make them meaningfully useful.

## 3.2 Planet Pricing

Under no-arbitrage assumptions, the value of an URB token must be greater than or equal to the floor price of Planet NFTs. If not, simply redeem the URB for a planet, and sell the planet immediately at its floor price to lock in a guaranteed profit. It's not quite guaranteed, due to the fact, that you may not always be able to sell a planet for the floor price (if your redeemed planet happens to be the worst planet of all the planet NFTs listed), but I still feel comfortable calling this an arbitrage.

However, under no-arbitrage assumptions, must the value of URB be equal to the floor price of the planet NFTs? That depends on the value of the strip of forwards and URB tokens received by a star/galaxy for relinquishing one planet, based on the discussions in Section 2. To be concrete, let's say that the value for all assets (tokens + forwards) received for relinquishing a planet is  $x$  multiplied by the value of an URB token ( $0.05 < x \leq 1$ ). This means that the no-arbitrage range for URB vs the floor price of a planet  $\phi$  is as follows:

$$\phi \leq \text{URB} \leq \frac{\phi}{x}, \quad (6)$$

which means in its worse case scenario (where all forwards are considered worthless) that the no-arbitrage bounds for URB are:

$$\phi \leq \text{URB} \leq 20\phi. \quad (7)$$

The lower bound for Equation 6 comes from the argument given in the first paragraph. The upper bound comes from the fact that if  $\phi < x \times \text{URB}$ , then any star/galaxy holders would immediately buy up an arbitrary planet at its floor price, relinquish a planet into the Mayflower contract, selling all tokens

and forwards received. This results in a locked-in profit of  $x \times \text{URB} - \phi$ , with the only change in scenario being the star has swapped out an arbitrary planet it relinquished, for one it bought in the open NFT market.

That being said, there are some rationality arguments which would hopefully keep the two values mostly in line. Firstly, the **URB** token has no utility other than providing one with a planet. The token trading an order of magnitude higher than the floor price of planets would be an exhibition of gluttonous speculation (which to be fair isn't rare in crypto).

Secondly, as the **URB** token starts to trade higher than the floor price of Planet NFTs, fewer and fewer people would onboard onto Urbit by buying an **URB** token, and instead would go directly to buy a Planet NFT, thus moving demand from **URB** to the planet NFTs.

If **URB** begins trading far above the floor price of planets, this could seriously damage the reputation of the whole endeavour and make people feel that this really is a shitcoin after all. A potential solution to be considered is to add the ability for anyone to submit a non-fresh planet into the Mayflower contract for an immediate payout of 1 **URB**. This doesn't affect the supply of planets at all, and simply moves already spawned planets from outside the Mayflower contract to inside it. It will lead to **URB** only have one correct no-arbitrage price, which is being equal to  $\phi$ .

### 3.3 Regulatory Issues

Forwards are derivatives (scary D word!) and so fall directly and without ambiguity into the wheelhouse of the CFTC. While in spot markets, you can get an easy defence to the SEC by making a good enough argument that you aren't a security, you don't get the same privilege with derivatives. Commodity derivatives and security derivatives are treated similarly by the CFTC. While physically-settled forwards (as these contracts are) generally have fewer regulatory obstacles than futures and options, it is still a very important issue to consider.

From a regulator's perspective, the Mayflower contract is going to be selling off-exchange unlisted derivatives to completely unknown US counterparties (since it's on DeFi and you can't block US IPs on Ethereum), who aren't required to show that they have any understanding or any knowledge about what these things even are. I understand the Urbit Foundation are/will be receiving extensive legal advice on these issues, which is important. I expect there to be major shake-ups to these plans based on this legal advice.

### 3.4 Manual Release of Planets

The initial proposal indicated that if a star or galaxy wanted to manually release a planet (outside of the smart-contract), they would have to burn 1 **URB**. This is a poor mechanism. I would strongly push for an alternative mechanism which is that they must swap 1 **URB** for the tokens and forwards that you get from relinquishing a planet into the contract, in order to release a planet.

The initially proposed mechanism is bad for a few reasons. One of them is that the burned URB effectively leads to a reduction in the URB supply with no corresponding release of a planet from the smart-contract. This will lead to some planets forever being locked in the smart-contract, never retrievable, even if all URB tokens are used to redeem planets. The alternative for this, is that the URB token doesn't get actually burned, but rather goes to the Urbit Foundation wallet (horrible PR), or cumulatively airdropped periodically to the community (logistically hard).

Another big reason, is that it imposes a totally arbitrary tax on stars and galaxies that wish to specifically own one of their own planets rather than an arbitrary planet from the Mayflower contract. It will lead to the total death of "slightly" rare planet NFTs from being listed (those of value slightly higher than 1 URB due to their slightly interesting @p), since from the star's/galaxy's perspective, it is not worth paying the 1 URB tax on top of the value lost in not releasing the planet into the Mayflower contract.

My alternative mechanism for manual release of planets makes it so that a star/galaxy is not economically better or worse off when it manually releases a planet compared to it relinquishing a planet into the smart contract, and then claiming an arbitrary planet from the smart-contract. It doesn't make sense for either of those scenarios to be economically incentivised more than the other. Neither scenario serves the goals of this project more than the other. This lack of economic penalty also means that it is always true that the number of URB tokens out there (including time-locked URB) is always exactly equal to the number of planets the smart-contract has available to issue.

### 3.5 Discontinuous Reduction in the Value of Stars and Galaxies

All of this subsection equally applies to galaxies to a lesser extent, but for brevity, I will write only from the perspective of stars. Stars before the execution of this project are completely different assets with different rights and abilities to stars after the Mayflower smart-contract goes live. This means that, if stars are being priced rationally, it shouldn't be surprising to see a discontinuous jump at the precise time that the Mayflower smart-contract activates.

Say that the abilities of a star not-relating to issuing planets has value  $S$ . This will not be directly affected by Mayflower and so won't form part of the discontinuous jump. Then assume that all planets are equally valued and that a planet is worth  $P$ . This is also not directly affected by Mayflower. The project changes the supply of planets, but not their instantaneous value at the precise moment of Mayflower execution. Before the changes, a star will be worth:

$$S + 65535P, \tag{8}$$

while after the changes, a star will be worth:

$$S + 65535 \times \text{URB} \times (0.05 + 0.1d_1 + 0.1d_2 + 0.25d_5 + 0.5d_{10}), \tag{9}$$

where  $d_i$  is the discount factor for the zero-strike  $i$ -year URB forward, which in the notation of Section 2 would be written as  $f/S$ .

If you making the assumption that 1 URB will be equal to the value of 1  $P$  (one planet), then this will be an immediate negative jump in star price at the launch of Mayflower. The only ways that this model will not lead to any negative jump is:

1.  $URB > P$ : The URB token trades much higher than the value of a planet.
2.  $d_i = 1$ : All forwards have value exactly equal to the spot URB price.
3. The market isn't pricing assets rationally.

Psychologically, an immediate discontinuous negative jump in asset price isn't a great way to start the launch of the project. Star holders will rightly have grievances that the UF has taken (or stolen, depending on your perspective) a haircut off their asset by downgrading their rights of immediate planet-issuance to time-locked planet-issuance.

### 3.6 Forward Selling has the same effects as Spot Selling

The idea behind making the forward contracts tradeable as opposed to having a traditional lockup is to give users the ability to cash-out at any time. This is a very noble and righteous end. Unfortunately, it acts completely oppositely to the main goal of the project which is to increase the price of planets/URB. A key fact which I feel is being overlooked is that the selling of forwards has precisely the same effect on price as the selling of spot. Someone selling millions of dollars worth of BTC perpetual futures has exactly the same downwards effect on price as someone selling millions of dollars worth of BTC spot.

Yes, this project reduces URB/planet supply. That is correct. But that supply simply gets redirected into URB forwards. A selling pressure on URB forwards is equivalent to a selling pressure on URB. Arbitrageurs/traders will act to transfer selling pressure from forwards to spot and ensure the prices follow the rules described in Section 2. It's the same way that arbitrageurs will transfer selling pressure from BTC perpetual futures to BTC spot.

The fact of the matter is, that lockups don't work but for their nefarious nature. They only work when participants are stopped in some way from de-risking when they want to. If you try to remove their nefarious nature, and allow participants to de-risk (in this case by selling the forwards), the lockup doesn't work, and the negative selling pressure still gets transferred to the market (in this indirectly, first to the forwards and then to spot).

The unfortunate conclusion is that Project Mayflower will only reduce the selling pressure on planets in so far as it makes the forwards illiquid, tricky to sell, or only able to be sold at very large irrational discounts.

## 4 Advice to Current Address Space Holders

### 4.1 Don't Rush to Act

Everything I've written is based on no official announcements and almost certainly the details of the project will change and be iterated upon multiple times. There is almost certainly nothing that needs to be done right now before more details are announced. The grandfathered-planets borderline almost certainly will be only after more details are released. If not, that would be a huge betrayal by the UF.

### 4.2 Read Hull

As more details get released and you become more and more confident that you are going to face an opportunity to buy/get given derivatives by the smart-contract, you need to educate yourself on them. If what I wrote in Section 2 is new information to you, you are not in a position to make rational decisions as to the price of forward derivatives. The book that I reference throughout (which you can find in references) is the derivative traders' bible. I know it's long (800 pages), focus on the chapters to do with forwards. There's a reason regulators hate retail trading this stuff. It's because they often get absolutely rekt. If you're trading these things, not knowing all the theory that "sophisticated" traders do, you're just asking for trouble.

This advice equally goes to the UF and whoever is in charge of theory-crafting these ideas. If you're going to be releasing derivatives to the public, the success of which is essential to the foundation's future, you need to understand them inside-out. Not in a crypto-degen tokenomics way. In the way that actual professional traders understand this stuff.

### 4.3 Consider Releasing your Planets before Execution

If there is some way to get your star's planets grandfathered in, you will likely be better off than going into the execution-day with a virgin star. The only way that you'd rather have held a virgin star versus an emptied star and all of the individual planets is if URB trades above the price of planet NFTs, and/or the forwards all trade with close to no discount. Remember that a planet inside of a star is worth  $P$  right now, and  $URB(0.05 + 0.1d_1 + \dots)$  after the change.

As more information comes up, consider deeply what the implications of this change are, and what are the possible scenarios that can happen on execution-day. Consider very strongly whether it'll be in your self-interest to write/run a script that will release and boot every single one of your star's planets to get them all grandfathered in.

Giving the advice above may be totally against the goals of reducing planet supply, but I feel it is in everyone's interest to receive total truthful information. Unfortunately, any type of proposal like this is always going to be a victim of Le Chatelier's law (for Chemists) or Lenz's law (for Physicists) in that any

proposed future change to reduce supply is going to suddenly increase supply in the short-term from people trying to get around the change.

## 4.4 Discuss

I'm not infallible. Anything I've written above is open to critique and opposition. The community deserve to hear your critique and opposition if you have one. What Urbit desperately needs now is more structured long-form information/discourse, and so if you feel you can contribute in that regard, please do so. Once again, the link to the GitHub page for this PDF is [here](#).

## References

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