

CRM – IMPLEMENTER
VERSION 3
DATE: 11 JULY 2025

PART 1 – IMPLEMENTER DASHBOARD

The dashboard displays the following key metrics:

- Demo Session: 15
- Pending: 2
- Completed: 607
- Prospect Reminder: 145
- Software Handover: 609
- Hardware Handover: 50
- No Respond Leads: 0
- Others: 0

A table titled "Software Handover - Completed" shows 607 entries. The columns are:

ID	SalesPerson	Implementer	Company Name	Status	Action
SW_250607	Abdul Aziz	Ahmad Syazwan	DE MANEIZ COTEA CAFE	Completed	Actions
SW_250606	Farhanah Jamil	Ahmad Syazwan	TRONAS ELECTRONIC SDN. BHD.	Completed	Actions
SW_250605	Vince Leong	Ahmad Syazwan	YEELING TRADING SDN BHD	Completed	Actions
SW_250604	Jonathan	Mohd Amirul Ashraf	KTA (SARAWAK) SDN BHD	Completed	Actions
SW_250603	Muhammad Khoirul Bariah	Ahmad Syazwan	ALVA HOLDING SDN BHD	Completed	Actions

Showing 1 to 5 of 607 results

MAIN TAB

NO1 – PROJECT STATUS

SUB TAB (ALL / CLOSED / OPEN / DELAY / INACTIVE)

NO2 – LICENSE CERTIFICATE

SUB TAB (PENDING / COMPLETED)

NO3 – DATA MIGRATION

SUB TAB (PENDING / COMPLETED)

NO4 – PROJECT FOLLOW UP

SUB TAB (TODAY / OVERDUE)

NO5 – TICKETING SYSTEM

SUB TAB

INTERNAL TODAY /

INTERNAL OVERDUE /

EXTERNAL TODAY /

EXTERNAL OVERDUE /

NO6 – NEW REQUEST

SUB TAB

CUSTOMIZATION – PENDING /

CUSTOMIZATION – COMPLETED /

ENHANCEMENT – PENDING /

ENHANCEMENT – COMPLETED /

PART 2 – IMPLEMENTER TAB VIEW

This screenshot shows the Company tab view. It includes sections for Company Details, Person In-Charge, and Status.

Company Details:

- Company Name: DE MANEIZ COTEA CAFE
- Postcode: 98100
- Company Address 1: CG. 06A EMART COMMERCIAL CENTRE, Sarawak
- Company Address 2: BLOCK B, PHASE 3, JALAN TUDAN, MIRI
- Industry: F&B
- New Reg No.: 202503079433

Person In-Charge:

- Name: MOHD. ISKANDAR BIN MOHD. ZUNAIDI
- Contact No.: 60105928022
- Email Address: manjalela820@yahoo.com
- Position: owner

Status:

- Deal Amount: RM 922.00
- Quotations: [TTC/FZ/250974](#), [TTC/AZ/250956](#)
- Status: Inactive : Closed

This screenshot shows the Implementer Appointment tab view for the company "DE MANEIZ COTEA CAFE". The status is listed as "Closed".

The navigation bar includes Leads > View, Company, Implementer Appointment (highlighted), Prospect Follow Up, Data Files, and Ticketing. There is also a Filter Tabs button.

The main area displays a table titled "Implementer Appointments" with one row, and a "Add appointment" button.

IMPLEMENTER VIEW

TAB 1	PHASE 1	COMPANY
TAB 2	PHASE 1	IMP HANOVER
TAB 3	PHASE 1	IMP PIC DETAILS
TAB 4	PHASE 1	IMP NOTES
TAB 5	PHASE 1	IMP FOLLOW UP
TAB 6	PHASE 1	IMP APPOINTMENT
TAB 7	PHASE 1	IMP DATA FILES
TAB 8	PHASE 1	IMP SERVICE FORM
TAB 9	PHASE 1	IMP OTHER FORM
TAB 10	PHASE 2	IMP PROJECT PLAN
TAB 11	PHASE 2	IMP CUSTOMIZATION
TAB 12	PHASE 2	IMP ENHANCEMENT
TAB 13	PHASE 3	IMP INTERNAL TICKET -BETWEEN TIMETEC HR STAFF ONLY -BETWEEN QC / RND / PDT
TAB 14	PHASE 3	IMP EXTERNAL TICKET -BETWEEN CUSTOMER

TAB 1 / COPANY TAB

PROJECT INFORMATION

IMPLEMENTER NAME:

PROJECT STATUS: OPEN / DELAY / INACTIVE / CLOSE

PROJECT STATUS CAN BE EDIT BY THAT IMPLEMENTER ONLY.

TAB 2 / IMP HANDOVER

SOFTWARE HANDOVER

ID	Company Name	SalesPerson	Implementer	Status	TA	TL	TC	TP	Company Size	Headcount	DB Creation
SW_250611	SEN SEN DEPARTMENTAL STORE SDN...	Wan Amirul Muim	Mohd Amirul Ashraf	OPEN	✓	✗	✗	✓	Large	170	11 Jul 2025

HARDWARE HANDOVER

ID	Company Name	SalesPerson	Implementer	Status	Date Submit	Date Pending Stock	Date Pending Migration	Date Completed
HW_250055	SEN SEN DEPARTMENTAL STORE SDN...	Wan Amirul Muim	Mohd Amirul Ashraf	Pending Migration	11 Jul 2025			11 Jul 2025

REPAIR HANDOVER

TAB 3 / IMP PIC DETAILS

ADD NEW PIC

↑↓ Person In Charge 1 ✖

Name*	Position	HP Number*	Email Address*
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

↑↓ Person In Charge 2 ✖

Name*	Position	HP Number*	Email Address*
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Add PIC

TAB 4 / IMP NOTES

ADD NEW NOTES

Add Follow Up **Add Notes** X

Remarks* **Notes**

Enter remarks here...

Submit **Cancel**

TAB 5 / IMP FOLLOW UP

ADD NEW FOLLOW UP

Add Follow Up X

Remarks* **Follow Up**

Enter remarks here...

Submit **Cancel**

THE MOMENT ADMIN SOFTWARE ASSIGN TO THE IMPLEMENTER

> SYSTEM AUTO CREATE FIRST FOLLOW UP AS PER BELOW

> NEW PROJECT ASSIGNMENT

TAB 6 / IMP APPOINTMENT

Malaysia

Add Implementation Appointment

DATE (MONDAY-THURSDAY/FRIDAY)*
10/07/2025

SESSION*	START TIME	END TIME
SESSION 1	09:30	10:30

DEMO TYPE APPOINTMENT TYPE* IMPLEMENTER*

KICK OFF MEETING SESSION ONLINE Select a implementer

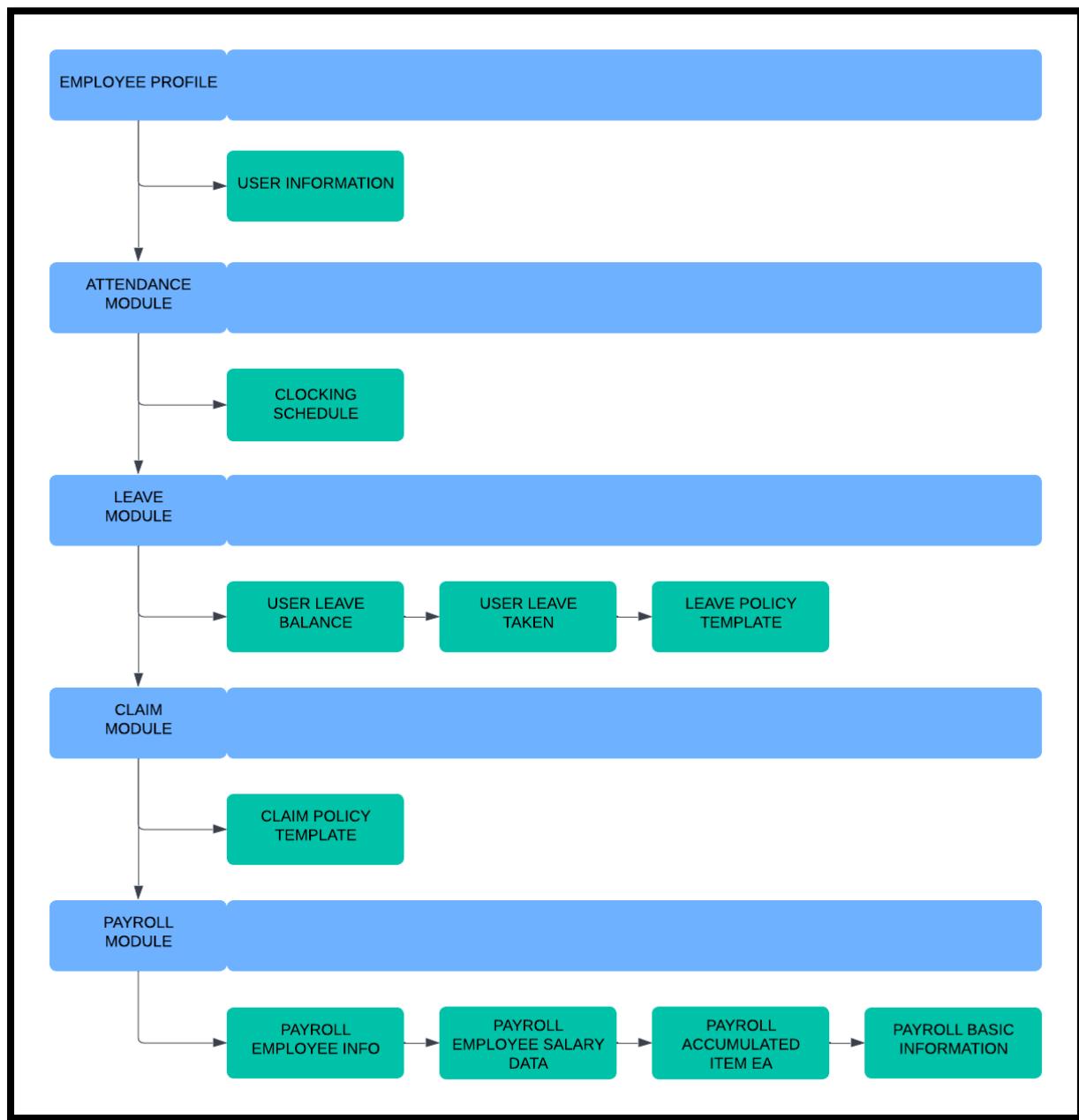
REQUIRED ATTENDEES
Separate each email with a semicolon (e.g., email1;email2;email3).

REMARKS

Submit **Cancel**

DATE	SESSION 1/2/3/4/5 DROP DOWN SESSION 1 (0930-1030) SESSION 2 SESSION 3	
DEMO TYPE	APP TYPE	IMP NAME AUTO RETRIEVE FROM THE PROJECT INFORMATION AND CANNOT BE CHANGE.

TAB 7 / IMP DATA FILES



TAB 8 / IMP SERVICE FORM

ADD NEW SERVICE FORM

The screenshot shows a 'Service Form' interface with a black redacted header. It features two main sections: 'Email' and 'Attachment'. The 'Email' section contains a text area labeled 'ENTER REMARKS HERE' and a button 'Add Another Remark'. The 'Attachment' section has a placeholder 'Drag & Drop your files or [Browse](#)' and a delete icon.

TAB 9 / OTHER FORM

UPLOAD – KICK OFF MEETING SLIDE / ONE DRIVE LINK

UPLOAD – PROJECT PLAN / ONE DRIVE LINK

UPLOAD – UAT FORM / PDF

UPLOAD – HANDOVER FORM / PDF

PART 3 – IMPLEMENTER CALENDAR