

Proposal No : JBQ8864

Proposal Date : 07 Feb 2023

**Proposal To:**

M/s Ravel Group,  
Dura Towers, 1st Floor, New no:92  
Velachery Road, Little Mount  
Chennai.

Kind Attn : Mr. Tharun Madhavan  
Mobile : 9354723551  
Mail Id : marcom@ravel-group.com

**Requirement:**

- Website Design & Development
- Responsive Design
- Domain Registration
- Website Hosting
- Website Maintenance

**Static Website:**

- Upto 10 Pages of Static Web Designing using HTML & PHP
- Responsive Design
  - Compatible to all latest devices such as mobiles, computers, tablets, ipads etc,.
  - Changes the layout of the website based on the device and screen resolution
- Social Media Integration
- Google Analytics Integration
- Automated Online Enquiry Form - enquiries sent via email
- Domain Registration
- Website Hosting
- Maintenance
  - Website uptime maintenance
  - Server monitoring and support
  - Regular Monthly Backups
    - Recent file Backup
    - Regular Database Backup

**Sitemap Suggestion:**

- Home
- About Us
- Products
- Services
- Photo & Gallery
- Online Enquiry
- Contact Us

### Charges:

S.No.	Description	Price
1.	<b>Static Website design up to 10 Pages</b> <ul style="list-style-type: none"> <li>• <b>Additional Page</b></li> </ul>	<b>Rs. 15,000/- one time</b> <b>Rs. 1000/- per page</b>
2.	<b>Domain &amp; Website Hosting</b>	<b>Rs. 6000/- per annum</b>
3.	<b>Website Maintenance &amp; Support</b> <ul style="list-style-type: none"> <li>• <b>1 Hour Support in a month</b></li> <li>• <b>Additional hours will be charged at Rs.750 per man hour</b></li> </ul>	<b>Rs.750 per month</b>

### Terms & conditions:

1. GST : 18%
2. Payment :
  - a. 50% along with the order for initiation
  - b. 50% against the completion
3. Delivery timeline : 2-3 weeks
4. Annual Maintenance Contract tenure starts from the date of project completion and deployment of the website.
5. The given quote is based on our understanding of the requirement and scope, any changes and variation of the requirement will lead to change in the required effort and timelines, thus varying the total cost.
6. The Tech team and Support team are not available for any direct meetings. If any meeting is required we will connect with you either whatsapp/ zoom video call or Anydesk (remote access).
7. Inputs, Feedbacks, Reviews to be given without delay from client side, any delays will consequently delay the delivery timeline.
8. During the progress of project you can pause maximum 2 times with prior notice of 3 days. Project resuming will be done within a week of resume request.
9. Post initiation of the order, any additions/ changes/ modifications to the provided scope/ proposal will be evaluated for the effort and considered as a new order.
10. For CMS/ eCommerce/ matrimony websites, while there is no restriction for inclusion of content pages, the development team will be only adding a maximum of 10

pages/ products/ profiles, above this limit each page/product addition will be accounted for and processed as a separate order for billing.

11. Training for page updation or product addition will be provided post completion and client- acknowledgement of the order.
12. For the execution of the order a single point of contact (SPOC) should be nominated by the client, who will interact with our team for feedback or reviews. At any given point, if there is a change in SPOC, the provided proposal/order will be void and fresh quote will have to be provided based on the changes required by the new SPOC.
13. On confirmation of the order, No refunds will be provided for renewals, Gapps, Hosting services and 3rd party purchases
14. For development & design services, since we are offering non-tangible irrevocable services hence, we will not be able to issue refunds once the team is allocated and order is initiated.
15. Validity of this offer : 2 weeks

#### Our Bank details:

**Bank Name : ICICI Bank**

**Bank Account Name : JB Soft Sys Private Limited**

**A/C No. : 218505000448**

**Branch : Saidapet Branch, Chennai**

**IFS Code : ICIC0002185**

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#### To place the order:

1. Please provide an order confirmation by email or placing an official PO.
2. Following which our accounts team will be sending the Proforma along with bank
3. details to make the advance payment.
4. On receipt of the payment and clearance of our project schedule, your order will be initiated with communication from the projects team.

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Lead Reference : Existing client

Sales Co-ordinator : Ms. S. Divya

Proposal Approved By : Ms. S. Divya