# JUAN A PALOMINO

#### **WHO I AM**

Proactive software engineer with a background in sales and team management. Recent Trilogy Bootcamp graduate with experience in both front and back end. Enamored with the creation process and applying modern solutions to complex challenges. Advocate for underserved youth in technology and improving our communities through the positive power of business and technology.

#### **GROUP PROJECTS**

#### MIXTLY - MOBILE FIRST RANDOMIZER APPLICATION FOR COFFEE CUSTOMERS

- Efficiently handle user traffic and direct to necessary routes using Express.
- Implement password hashing for user data encryption and decryption.
- Create and maintain Mongo Database using Mongoose models.

# **INSTAQUOTE - INTERNAL ESTIMATE COMPILER FOR LOCAL MARKETING FIRM**

- Discern client application needs to overcome challenges.
- Manage team sprint, hold nightly stand up meetings.
- Deploy production build to Heroku.

# **DATE NIGHTS** - SOCIAL EVENT AND RESTAURANT PLANNER FOR COUPLES OR GROUPS

- Design wireframe and styling.
- Push and pull review data using firebase and Axios calls.
- Populate front end with API data calls.
- Present application architecture and development process to potential users.

#### **WORK HISTORY**

# ONLINE DIGITAL GRAPHICS (REGIONAL MARKETING FIRM) - PRODUCT MANAGER/ IT SUPPORT

[2016 - 2019]

- Lead production teams of 3-8 people.
- Communicate client needs to team and cooperatively provide solutions.
- Learn and teach technology features and benefits to potential clients.
- Design internal/customer facing web components.
- Create efficient internal systems for CRM and KPI tracking.

# WORK HISTORY (CONT'D)

#### FINISHLINE (NATIONAL ATHLETIC RETAILER) – GENERAL SALES MANAGER

[2008 - 2016]

- Manage retail store sales/inventory teams of 15-35 people.
- Exceed year-over-year revenue goals in \$1.5 and \$3.5 million locations.
- Prioritize and organize employee schedules, delivery, and inventory audits.
- Analyze and recuperate business losses due to shrink, inventory, or sales.

# **EDUCATION**

# **UNIVERSITY OF ARIZONA**

Full-Stack Web Development Bootcamp

# SKILLS

- MongoDB Mongoose MySql Sequelize Agile
- Express RESTful APIs HTML5 CSS3 Wordpress
- React.js JavaScript Jquery- Bootstrap GIT
- Node.js Passport.js Web Tokens Scrum Sprints
- Management Bilingual Presentation Meeting Deadlines Problem Solving

# HOBBIES

- Building, Programming and flying FPV drones.
- Mentorship for youth interested in STEM
- IoT Arduino projects