

TRUCKSELLER Heatwave

OPP HOMEWORK (Unit 2)



STEPS

This is a project created by the team HEATWAVE. The project idea was to create a CRM that allows registered users to create leads and update them by utilizing queries.

- ♦ 1. Types of log in
- 2. Leads
- 3. Accounts
- 4. Opportunities
- ❖ 5. Admin
- 6. Diagram

TYPES OF LOG IN

USER MENU

VIEW LEADS

VIEW ACCOUNTS

VIEW OPPORTUNITIES

READ COMMANDS INFO



ADMIN MENU

VIEW USERS

VIEW STATISTICS

LOAD LEADS DATA

READ COMMANDS INFO



LEADS

		TruckSeller v0.1				Us	ser: Bea	
				<u></u>	- LI	EADS		
ID		Name		Phone		Mail	Company	
LE9F	-1	Doug Block	-1	1-139-344-3332	-1	art.schulist@samsung.com	Samsung	
LE9E	-1	Harlan Sauer	-1	1-889-257-3361	- 1	edie.goyette@samsung.com	Samsung	
LE9D	-1	Nigel Price Ii	-1	(762)814-9943	-1	cassey.padberg@lindgren.com	Lindgren	
LE9C	-1	Mrs. Alline Ernser	-1	815.818.0000	-1	clemente.wyman@dell.com	Dell	
LE9B	- 1	Royal Jast V	-1	170.165.5000	-1	alline.murazik@morissette.com	Morissette	
LE9A	-1	Dusty Wyman Sr.	-1	580.492.6057	-1	lekisha.wilderman@stokes.com	Stokes	
LE99	- 1	Chanelle Ondricka	- 1	(186)251-7858	- 1	micheal.tillman@adidas.com	Adidas	
LE98	-1	Hayden Hickle	-1	1-397-908-3463	- 1	star.gottlieb@samsung.com	Samsung	
LE97	-1	Winston Robel Md	- 1	1-564-522-9745	- 1	nichole.mertz@sony.com	Sony	
LE96	- 1	Lon Brakus	-1	(096)428-3265	- 1	edyth.rutherford@beats.com	Beats	
LE95	-1	Jaime Jenkins	-1	011-863-0794	-1	leisa.pfeffer@dubuque-cremin.com	Dubuque-cremin	
LE94	-1	Stuart Rohan I	-1	508.409.2233	-1	yung.halvorson@gislason_inc.com	Gislason Inc	
LE93	-1	Tena Armstrong Dds	- 1	(502)539-8834	- 1	willard.ratke@glover.com	Glover	
LE91	-1	Gil Lindgren Dds	-1	335.539.3997	-1	dominic.runte@bogisich.com	Bogisich	
LE90	-1	Kyla Hudson	-1	021-087-3118	- 1	maureen.walsh@gopro.com	Gopro	
						1/4	[NEXT]	
4							(discard lead)	

TruckSeller v0.1

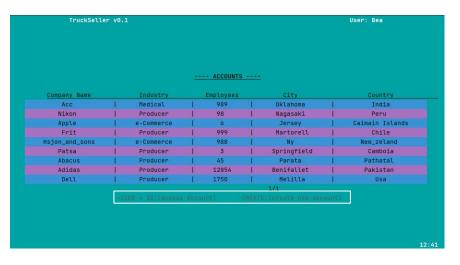
---- DOUG BLOCK FROM SAMSUNG --
- Lead IO: LEPF
- Name: Doug Block
- Phone Number: 1-139-344-3332
- Mail: art.schulist@samsung.com
- Company: Samsung

[CONVERT to Opportunity] [Discard..] [Add to FAVOURITES]

- **♦ VIEW LEADS** (+ID)
- ❖ CREATE NEW LEADS
- CONVERT TO OPPORTUNITIES
- DISCARD LEAD

- CONVERT TO OPPORTUNITY
- ❖ DISCARD
- ❖ ADD TO FAVOURITES
- *

ACCOUNTS

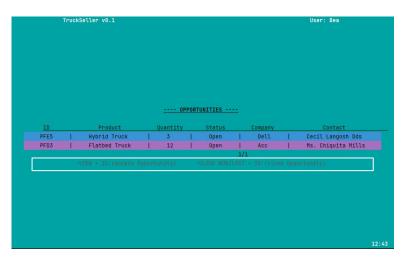




- **♦ VIEW ACCOUNT** (+company name)
- CREATE A NEW ACCOUNT

- VIEW RELATED OPPORTUNITIES
- ❖ ADD TO FAVOURITES

OPPORTUNITIES





- **❖ VIEW OPPORTUNITIES** (+ID)
- ❖ CLOSE WON/ CLOSE LOST

- CLOSE WON/ CLOSE LOST
- VIEW ACCOUNT
- CONTACT
- ❖ ADD TO FAVOURITES

ADMIN



							User: Salvator	
			US	ERS STATIS	rics:			
			US	ERS STATIST	rics:			
Subj.		Leads	<u> US</u>	GERS STATIST	rics:	Success	Product	ivity
Subj. DIDAC		Leads 202	<u> US</u>		rics:		Product 0,25	
	1		US	Opp.	rics:	Success		5 %
DIDAC	+	202	US	0pp. 30	rics:	Success 0 %	0,25	5 % 1 %
DIDAC PAU		202 50	US	Opp. 38 8		Success 0 % NaN %	0,25 Nat	5 % 4 %

VIEW USERS

VIEW
STATISTICS

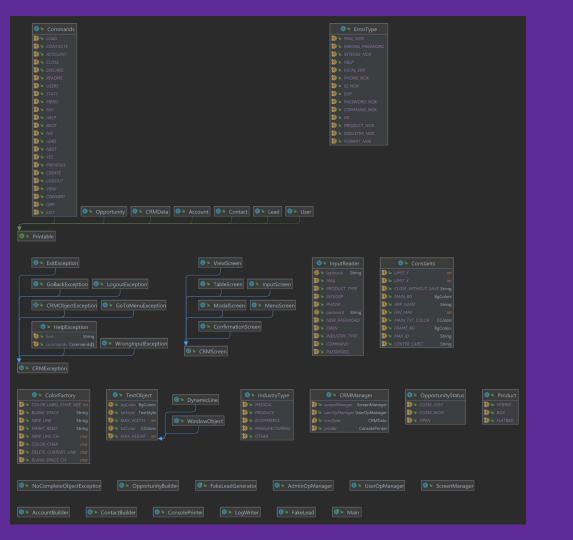
TruckSeller v0.1	User: Salvatore
SELEC	T A FILE:
	from any CSV file saved on t/import
INDEX:	File names:
-0:	rawLeadsData0.csv
-1:	rawLeadsData1.csv
-2:	rawLeadsData2.csv
-3:	rawLeadsData3.csv
-4:	rawLeadsData4.csv
Expects a	n integer value
	12:57

TruckSeller v0.1				User: Salvatore
		COMMANDS README		
Command		Description		Keywords
Exit App	- 1	Close application	-1	[EXIT, BYE, TURNOFF]
Go to Menu	- 1	Go back to Main Menu	-1	[MENU]
Log Out	-11	Logout and go to Login screen	-1	[LOGOUT, LOG OUT]
Create New	- 1	Create new object depending on current screen	-1	[CREATE, NEW]
ONVERT to Opportunity	- 1	Converts selected Lead into Opportunity	1	[CONVERT]
CLOSE Opportunity	- 1	Close selected Opportunity	-1	[CLOSE WIN, CLOSE LOST]
View OPPortunities	- 1	View user's active Opportunities	-1	[OPP, OPPORTUNITY]
View LEADs	- 1	View user's assigned Leads	-1	[LEAD, LEADS]
View ACCounts	- 1	View saved Accounts	-1	[ACC, ACCOUNT]
View CONTacts	- 1	View related Contact	-1	[CONT, CONTACT]
View USERs	- 1	Manage users and passwords	-1	[MANAGE, USERS, USER]
LOAD Leads Data	- 1	Load lead data from csv file	- 1	[LOAD]
View STATistics	- 1	View all users statistics	-1.	[STAT, STATISTICS]
Confirm	- 1	Confirm option	-1	[YES, OK, CONFIRM]
Cancel	- 1	Cancel option	-1	[NO, CANCEL]
		1/2		[NEXT]

❖ LOAD LEADS DATA



DIAGRAM



LET'S RUN THE APP!!!

