

| El año hasta la fecha | | | | | | | | | |
|-----------------------|--------------|---------------|--|--|--|--|--|--|--|
| 79.56 mill. | 79.71 mill. | 0.2 % | | | | | | | |
| Sales YTD LY | Sales YTD TY | Sales YTD Gro | | | | | | | |
| 7.22 mill. | 7.24 mill. | 0.3 % | | | | | | | |
| Qtv YTD LY | Qtv YTD TY | Qtv YTD Grow | | | | | | | |
| 25.2 % | 25.09 % | 99.68 | | | | | | | |
| BM YTD LY | BM YTD TY | PP YTD Growth | | | | | | | |

Sales

Qty

Billing Margin

| Mes Actual | | | | | | | | | |
|------------|------------|----------------|--|--|--|--|--|--|--|
| 7.11 mill. | 7.11 mill. | 0.0 % | | | | | | | |
| Sales LY | Sales TY | Sales Growth % | | | | | | | |
| 653.57 mil | 645.66 mil | -0.01 | | | | | | | |
| Qtv LY | Qtv TY | Qtv Growth % | | | | | | | |
| 24.52 % | 0.25 | 0.96 | | | | | | | |
| BM LY | BM TY | PP Growth | | | | | | | |

100 %

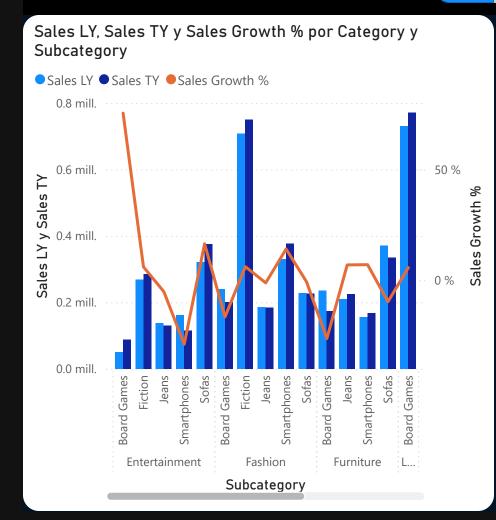
Instock 3

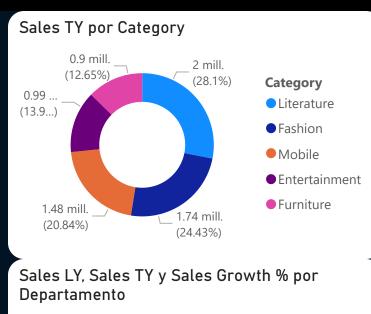
110

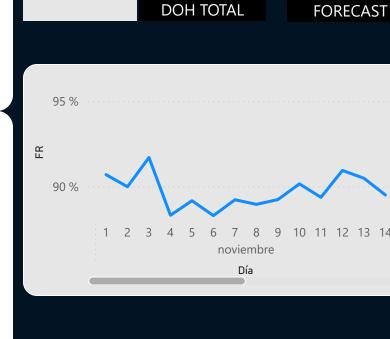
0.00

Out Stock%

2022 %







Fill Rate

90 %

FR



L4W FCST (+4) DOH Out Stock 3 Out Stock% DOH TOTAL **FORECAST** FR Instock 3 OH DOH DOH TRANSIT DOH CD DOH TOTAL L4W FCST (+4) FORECAST Curr Whse On Hand Qty Curr Str In Category Instock 3 Out Stock 3 DAILY 100 % **□ Entertainment** 90 % 433.41 14.625.79 7.70 35.93 15,169 293,501.02 1935 % 15,571.79 0 34 114 3,085.16 90 % 100 % 90.75 2.358.55 7.03 34.00 104 3,176 63,504.91 1999 % ⊕ Discounted 26 **High Demand** 90 % 100 % 129.18 4,230,26 33 7.34 35.63 113 4.521 83,152,59 1839 % 4,601.99 2063 % 90 % 100 % 121.83 4,598.40 38 9.42 37.51 120 4.264 87,980.01 4,569.33 **⊞** Limited Edition 3,315.31 F Premium Quality 89 % 100 % 0 91.65 3,438.58 38 6.57 36.17 117 3,208 58,863.51 1835 % 23,328.75 90 % 100 % 21.514.40 32 8.62 34.36 23.761 491,379,20 2068 % 678.88 108 □ Fashion 7.59 2021 % 7,687.72 90 % 100 % 215.20 7,248.35 34 35.72 108 7.532 152,199.39 □ Discounted 98 % 8.90 1999 % High Demand 90 % 156.97 4.758.58 30 33.93 107 5,494 109,810.76 5,326.03 3,808.82 90 % 100 % 121.31 3,596.31 30 8.66 31.40 101 4.246 88,614.13 2087 % 140,754.92 6,506.18 **The Premium Quality** 90 % 100 % 185.40 5.911.16 32 9.56 35.09 113 6.489 2169 % **⊟** Furniture 90 % 100 % 476.70 15.159.79 7.79 32.44 16.685 319,619.54 1916 % 15,463.91 32 103 90 % 100 % 197.19 6,544.82 33 7.39 31.35 101 6.902 133,701.58 1937 % 6,182.07 ⊕ Discounted **High Demand** 91 % 100 % 5,244.89 30 8.09 33.73 6.035 1960 % 5,815.05 0 172.42 105 118,309.34 2,882 90 % 100 % 82.34 2,412.87 29 6.97 32.62 98 1689 % 2.685.71 **⊞** Limited Edition 48,661.94 **The Premium Quality** 90 % 100 % 0 24.75 957.21 39 11.53 31.56 131 866 18,946.68 2188 % 781.08 28.713.73 2132 % **□** Literature 90 % 100 % 777.53 37 8.27 33.74 112 27.214 580,195,17 26.235.74 3,702,49 90 % 100 % 104.30 3,737.13 36 6.85 35.50 110 3,651 67,595.43 1852 % □ Discounted **High Demand** 100 % 244.08 8,803.94 9.15 8.543 2129 % 7,911.02 90 % 36 32.41 106 181,906.24 4,719.34 4.631 90 % 100 % 132.30 36 8.20 32.61 112 102,466.08 2213 % 4,314.41 90 % 100 % 0 296.84 11,453.32 39 8.07 34.72 119 10,389 228,227,42 2197 % 10,307.82 Premium Quality 25,174 498,878.16 23,906.58 ─ Mobile 100 % 8.26 1982 % 90 % 719.25 24,987.87 35 33.24 112 8.32 90 % 100 % 243.76 8,074.30 33 36.53 114 8.532 168,987.69 1981 % 8,904.77 Discounted 04 0/ 400 0/ 1000 2400 2265 0/ F 047 00 100 % 108.002 2.183.573.09 90 % 1 3.085.77 105.001.58 34 8.19 33.87 2022 % 104.506.77 Total

34

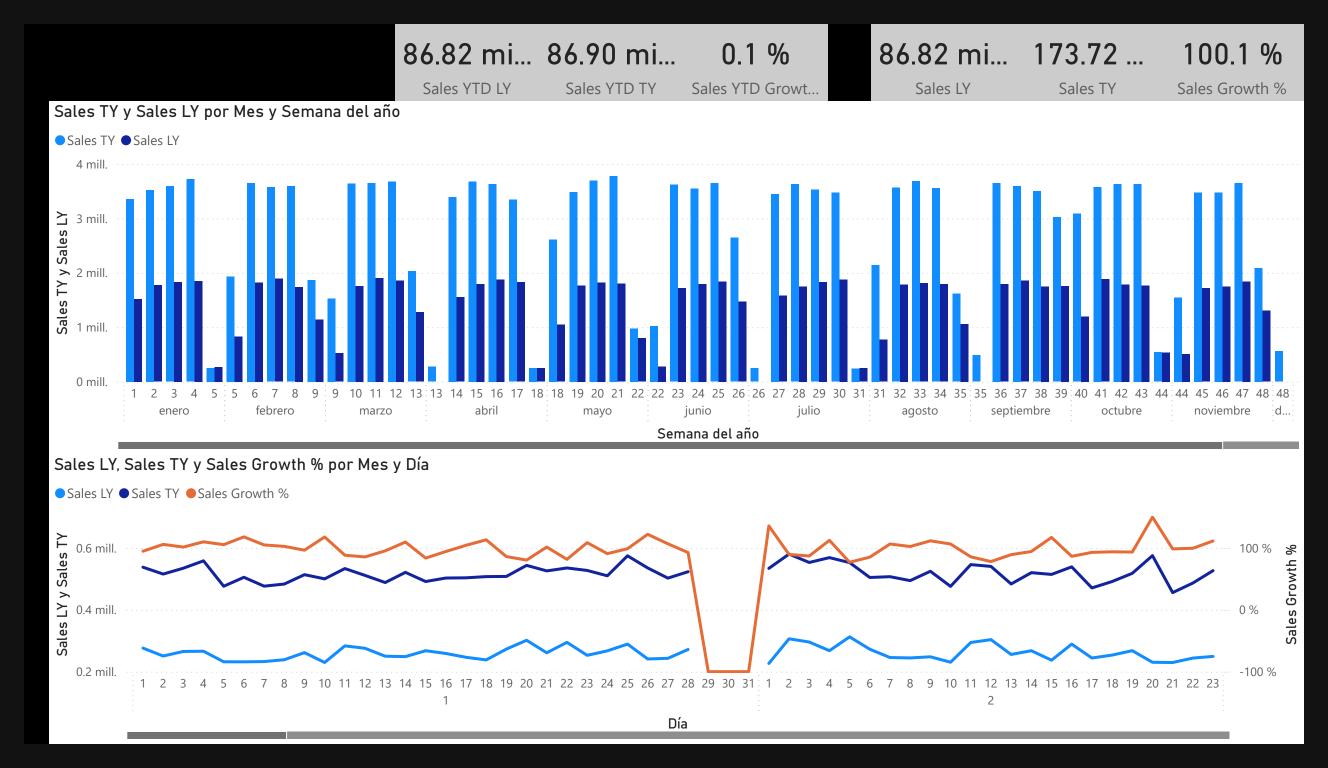
110

108 mil

2.18 mill.

2022 %

0.00



| FORMATO | Discounte | | | Hipermar | | | Market | | | Supermai | | | Total | | |
|---|-----------|-------|-----------|----------|-------|-----------|---------|-------|-----------|----------|-------|-----------|---------|-------|------------|
| Item Type | TRAITED | VALID | ОН | TRAITED | VALID | ОН | TRAITED | VALID | ОН | TRAITED | VALID | ОН | TRAITED | VALID | ОН |
| □ Apparel | 274 | 306 | 5,814.31 | 295 | 276 | 5,090.09 | 360 | 324 | 6,398.80 | 303 | 303 | 6,254.83 | 1232 | 1209 | 23,558.03 |
| Books | 38 | 34 | 624.25 | 57 | 27 | 776.04 | 66 | 61 | 1,040.73 | 60 | 58 | 1,031.33 | 221 | 180 | 3,472.35 |
| | 44 | 64 | 1,546.70 | 69 | 52 | 1,163.58 | 46 | 57 | 1,100.96 | 73 | 67 | 1,501.44 | 232 | 240 | 5,312.68 |
| | 13 | 17 | 519.80 | 17 | 24 | 297.27 | 56 | 48 | 1,013.74 | 42 | 49 | 745.29 | 128 | 138 | 2,576.10 |
| ⊕ Home | 124 | 125 | 2,382.31 | 75 | 82 | 1,521.45 | 108 | 86 | 1,951.56 | 81 | 80 | 1,680.87 | 388 | 373 | 7,536.19 |
| | 55 | 66 | 741.25 | 77 | 91 | 1,331.75 | 84 | 72 | 1,291.81 | 47 | 49 | 1,295.90 | 263 | 278 | 4,660.71 |
| □ Books | 295 | 330 | 5,929.26 | 258 | 265 | 4,462.01 | 364 | 344 | 6,393.29 | 309 | 295 | 6,109.78 | 1226 | 1234 | 22,894.34 |
| Books | 124 | 122 | 2,603.62 | 69 | 90 | 1,667.68 | 91 | 84 | 1,429.20 | 127 | 96 | 2,412.81 | 411 | 392 | 8,113.31 |
| | 113 | 128 | 2,339.10 | 169 | 144 | 2,294.34 | 178 | 156 | 3,166.85 | 133 | 151 | 2,611.78 | 593 | 579 | 10,412.07 |
| | 58 | 80 | 986.54 | 20 | 31 | 499.99 | 95 | 104 | 1,797.24 | 49 | 48 | 1,085.19 | 222 | 263 | 4,368.96 |
| □ Electronics | 219 | 215 | 3,700.07 | 201 | 202 | 3,651.44 | 218 | 198 | 4,212.71 | 231 | 203 | 4,477.10 | 869 | 818 | 16,041.32 |
| Books | 11 | 6 | 272.19 | 20 | 16 | 273.96 | 37 | 21 | 418.94 | 30 | 13 | 436.13 | 98 | 56 | 1,401.22 |
| | 26 | 25 | 176.97 | 36 | 40 | 981.87 | 21 | 19 | 801.12 | 47 | 49 | 901.61 | 130 | 133 | 2,861.57 |
| | 40 | 28 | 601.68 | 74 | 61 | 895.85 | 30 | 39 | 932.36 | 63 | 76 | 1,322.34 | 207 | 204 | 3,752.23 |
| ⊕ Home | 11 | 22 | 219.70 | 24 | 24 | 348.52 | 20 | 20 | 250.73 | 14 | 7 | 309.91 | 69 | 73 | 1,128.86 |
| ⊕ Toys | 131 | 134 | 2,429.53 | 47 | 61 | 1,151.24 | 110 | 99 | 1,809.56 | 77 | 58 | 1,507.11 | 365 | 352 | 6,897.44 |
| □ Home Goods | 336 | 297 | 6,870.25 | 238 | 258 | 5,010.22 | 344 | 331 | 6,938.09 | 375 | 326 | 5,907.81 | 1293 | 1212 | 24,726.37 |
| Books | 61 | 71 | 1,465.48 | 70 | 88 | 1,646.98 | 79 | 90 | 1,815.42 | 137 | 107 | 2,152.67 | 347 | 356 | 7,080.55 |
| | 27 | 24 | 414.26 | 19 | 27 | 410.02 | 46 | 59 | 1,141.01 | 58 | 39 | 693.52 | 150 | 149 | 2,658.81 |
| | 85 | 90 | 1,973.67 | 42 | 35 | 721.92 | 67 | 50 | 970.66 | 32 | 45 | 722.82 | 226 | 220 | 4,389.07 |
| ⊕ Home | 37 | 28 | 488.66 | 26 | 21 | 546.38 | 54 | 57 | 1,009.46 | 45 | 28 | 715.99 | 162 | 134 | 2,760.49 |
| | 126 | 84 | 2,528.18 | 81 | 87 | 1,684.92 | 98 | 75 | 2,001.54 | 103 | 107 | 1,622.81 | 408 | 353 | 7,837.45 |
| □ Toys | 230 | 240 | 3,786.75 | 190 | 190 | 3,540.66 | 280 | 274 | 5,555.64 | 218 | 259 | 4,898.47 | 918 | 963 | 17,781.52 |
| Books | 43 | 68 | 430.50 | 92 | 94 | 1,818.92 | 134 | 114 | 2,628.33 | 124 | 108 | 2,230.22 | 393 | 384 | 7,107.97 |
| | 15 | 20 | 477.66 | | | | 1 | 6 | 37.29 | 16 | 29 | 510.75 | 32 | 55 | 1,025.70 |
| | 46 | 35 | 758.44 | 30 | 24 | 510.39 | 45 | 51 | 1,042.97 | 31 | 59 | 1,012.02 | 152 | 169 | 3,323.82 |
| ⊕ Home | 54 | 48 | 760.88 | 29 | 24 | 437.99 | 15 | 15 | 305.73 | 17 | 23 | 470.90 | 115 | 110 | 1,975.50 |
| ⊕ Toys | 72 | 69 | 1,359.27 | 39 | 48 | 773.36 | 85 | 88 | 1,541.32 | 30 | 40 | 674.58 | 226 | 245 | 4,348.53 |
| Total | 1354 | 1388 | 26,100.64 | 1182 | 1191 | 21,754.42 | 1566 | 1471 | 29,498.53 | 1436 | 1386 | 27,647.99 | 5538 | 5436 | 105,001.58 |