Project Design Phase Problem – Solution Fit Template

Date	28 MAY 2025
Team ID	LTVIP2025TMID55856
Project Name	DocSpot: Seamless Appointment Booking for
	Health
Maximum Marks	2 Marks

Problem – Solution Fit Template:

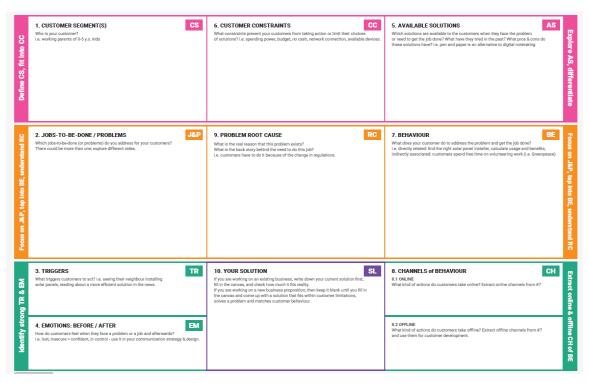
The Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. It helps entrepreneurs, marketers and corporate innovators identify behavioral patterns and recognize what would work and why

Purpose:

_	Solve complex problems in a way that his the state of your customers.
	Succeed faster and increase your solution adoption by tapping into existing mediums and
	channels of behavior.

- ☐ Sharpen your communication and marketing strategy with the right triggers and messaging.
- ☐ Increase touch-points with your company by finding the right problem-behavior fit and building trust by solving frequent annoyances, or urgent or costly problems.
- ☐ Understand the existing situation in order to improve it for your target group.

Template:



References:

- 1. https://www.ideahackers.network/problem-solution-fit-canvas/
- 2. https://medium.com/@epicantus/problem-solution-fit-canvas-aa3dd59cb4fe