

Value Proposition



Making property management easier through computer vision



Need

- Large portfolio's
- Lacking information
- Easier negotiations
- Optimize long-term maintenance plans



Business Model

- Other property managers
- Microservice and Endpoint



Key Partners, Resources and Key Activities

Key Partners

- Imaging providers
- Industry stakeholders
- Regulatory bodies for compliance alignment

Key Resources

- Proprietary AI models for building element detection
- Computing power
- Partnerships with imaging providers.
- Skilled team

Key Activities

- Continuous improvement of Al models
- Client training and onboarding
- Generating actionable insights



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Cost Structure

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- Al development and maintenance
- Cloud infrastructure for hosting, processing, and storage
- Marketing and sales outreach for B2B relationships
- Customer support for onboarding and ongoing assistance

Cost Structure			
Salary 20 € × 16 hours/week × 5 people × 8 weeks	€12800		
Google Colab 50 € × 8 weeks	€400		
Cloud Infrastructure 50 € × 8 weeks	€400		
Marketing & Customer support	€800		
Total cost	€14500		



Revenue Streams

- Per-use fees for one-time property assessments
- Subscriptions for ongoing monitoring and updates
- Licensing APIs for seamless integration with client platforms
- Custom analytics reports for specialized needs like urban planning



Drata dataset

727 Images from Turkey

Object instances:

Train_datasetoors

= **\$290**, **G**in**G**244, M., Atik, M. E., & Duran, Z. (2022)

"View street" option of Google Maps

Uniform in terms distance











Test dataset

100 Images from Kleurrijk Wonen

Object instances:

- 36 doors
- 636 windows

Eye-level perspective, aerial perspective

Non-uniform in terms of distance and angles











Methodology

Pre-trained YOLO v8 large model trained in multi-stage Data augmentation flags set to default

Stage 1

Hyperparameters:

- epochs=10
- batch=32
- imgsz=640
- freeze=10
- patience=0

Stage 2

Hyperparameters:

- epochs=40 (best at 14 epochs)
- batch=32
- imgsz=640
- freeze=0
- patience=10



Results

Class	Instances	Accuracy	Precision
door	36	42%	0.337
window	636	63%	0.611

Future steps

- 1. Deal with the class imbalance
- 2. Train on KW data
- 3. Improve methodology





DEMO





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