

# Jacob Genia

Rochester, MN | 7632299750  
jake.genia@protonmail.com

## Summary

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Seasoned pentester with a proven track record in identifying vulnerabilities and securing web applications. Proficient in conducting security assessments, developing targeted attack strategies, and delivering actionable recommendations/remediations. Adept at utilizing cutting-edge tools and techniques to safeguard against emerging cyber threats. Skilled communicator and collaborator.

## Experience

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NetSPI | MN, Minneapolis

Security Consultant | 01/2023 - Present

- **Day to day:** Dedicated Security Consultant for Amazon Web Services and Amazon. Conducting penetration tests, and collaborating with internal teams to address vulnerabilities.

### Responsibilities:

- **Penetration Testing:** Execute penetration tests, using manual and automated methodology, to discover vulnerabilities in client infrastructure.
- **Risk Analysis and Mitigation:** Analyze any findings to assess the risk posed to client infrastructure and provide actionable recommendations for mitigating the identified vulnerabilities.
- **Reporting and Documentation:** Prepare detailed reports documenting the findings, including vulnerability descriptions, risk levels, and remediation recommendations, tailored for technical and non-technical individuals.
- **Client Communication:** Interface with clients to discuss assessment objectives, present findings, and collaborate on remediation efforts, promoting strong relationships and ensuring alignment with business goals.

### Accomplishments:

- **Successful Vulnerability Remediation:** Led efforts to identify critical vulnerabilities in client infrastructure, resulting in the implementation of remediation measures that improved the security posture.
- **Adherence to Compliance Standards:** Ensured that client environments were compliant with industry regulations and standards through meticulous assessment and practice of regulatory requirements.

Best Buy | MN, Mankato

GeekSquad - Advanced Repair Agent - Apple Master | 10/2021 - 01/2023

### Responsibilities:

- **Technical Troubleshooting:** Diagnosing and troubleshooting technical issues client systems.
- **Repair and Maintenance:** Performing advanced repairs and maintenance tasks to ensure optimal functionality and reliability.
- **Documentation:** Maintaining detailed records of repairs, including parts used, procedures followed, and outcomes of service.
- **Customer Service:** Communicating effectively, managing expectations, and ensuring customer satisfaction throughout the repair lifecycle.
- **Training and Mentoring:** Providing training to junior repair agents, sharing expertise, and helping them develop their skills.

### Accomplishments:

- **Increased NPS Rate:** Improved technical troubleshooting skills and diagnostic accuracy, leading to a higher first-time fix rate and improved customer satisfaction and NPS rating for precinct.
- **Promoted to Apple Master for Expert Repair Skills:** Promoted to the role of Apple Master, leading a team of technicians, setting high standards for repair quality, and ensuring that every customer's Apple repair experience exceeds expectations.

## Skills

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Amazon Web Services, Web Application Pentesting, Technical Writing, OWASP, Vulnerability Assessment, Problem Solving, Python Scripting, Linux, Windows, Bash, PowerShell, Network Penetration Testing, Communication skills

## Education

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**Minnesota State University, Mankato | Mankato, MN**  
**Computer Information Technology | 12/2023**

- Graduated with an undergraduate certification of Information Security.
- Elected to build final exam for my “Information Warfare” class that involved creating vulnerable systems for other students to exploit.
- Selected as a finalist for the UMSA Scholarship Program.

**Certificates**

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Undergraduate Certification of Information Security