# Rohan

Age: 23

Occupation: Student & Entrepreneur

Location: Mumbai



## Frustrations

80% Intense competition

90% Securing investment from non-retail investors

75% Balancing studies and business

### Quote

"I need guidance, not just money."

### Goals

Increase market share.

Secure e-commerce mentorship. Validate his business model.

## Description

Rohan aims to expand his sustainable fashion startup by seeking investor proposals, mentorship from retail experts, and platform safety features. His primary goals are to grow market share, receive e-commerce mentorship, and validate his business model.

### Motivations

- Scale his sustainable fashion startup.



Build a global brand

### Interests

- Innovation
- Leadership
- Strategy

## Personality

- Ambitious
- Tech-Savvy
- Collaborative



# Anika

Age: 24

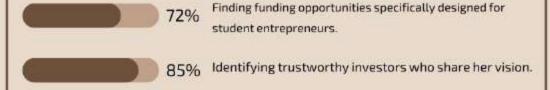
Occupation: Graduate Student & Startup

Founder

Location: Ahmedabad, Gujarat



### **Frustrations**



68% Accessing mentorship in the specialized area of retail solutions.

### Quote

"I have a strong vision, and with the right support, I'm confident I can make it a reality."

### Goals

- Secure seed funding to launch and grow
- Connect with experienced investors and industry leaders.
- Receive valuable feedback to improve

## Description

Anika is building an AI tool for sustainable fashion retail. She needs seed funding to grow her business and wants to work with experienced retail pros to improve security and user experience. Her goals are market growth, e-commerce mentorship, and proving her business model is sustainable and profitable.

#### Motivations

- Transforming her innovative idea into a thriving enterprise.
  - Collaborating with a network of passionate entrepreneurs.

#### Interests

- Hackathons
- Case studies
- · Networking events

## Personality

- Analytical
- Pragmatic
- Detail-Oriented

