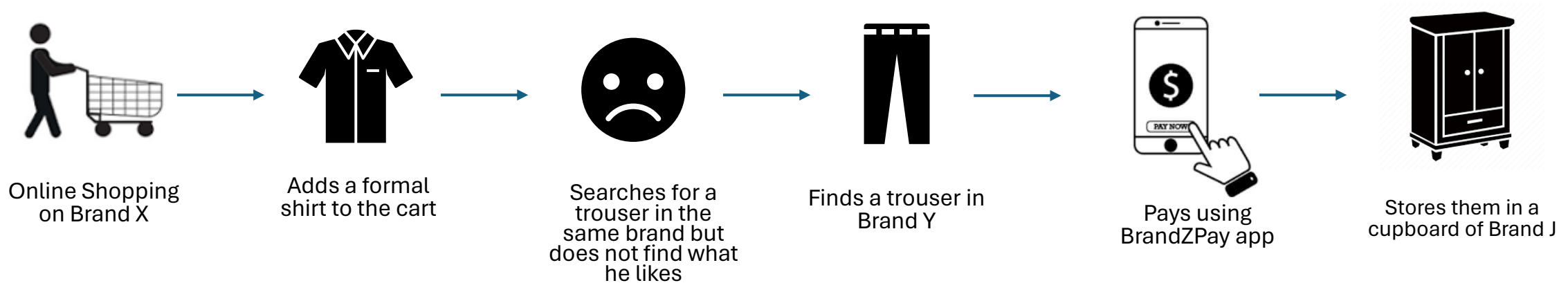


# Journey of a buyer

Customer : Young professional looking to buy formal shirt and trouser



## Customer Trends

- Need for differentiated capabilities and the best brands can offer
- Personalized solutions for customers/consumers
- Ease of finding all under one roof

# Journey of buyer(Client) – Connected Solutions

## Buyers

COO



CHRO



CEO

& CFO

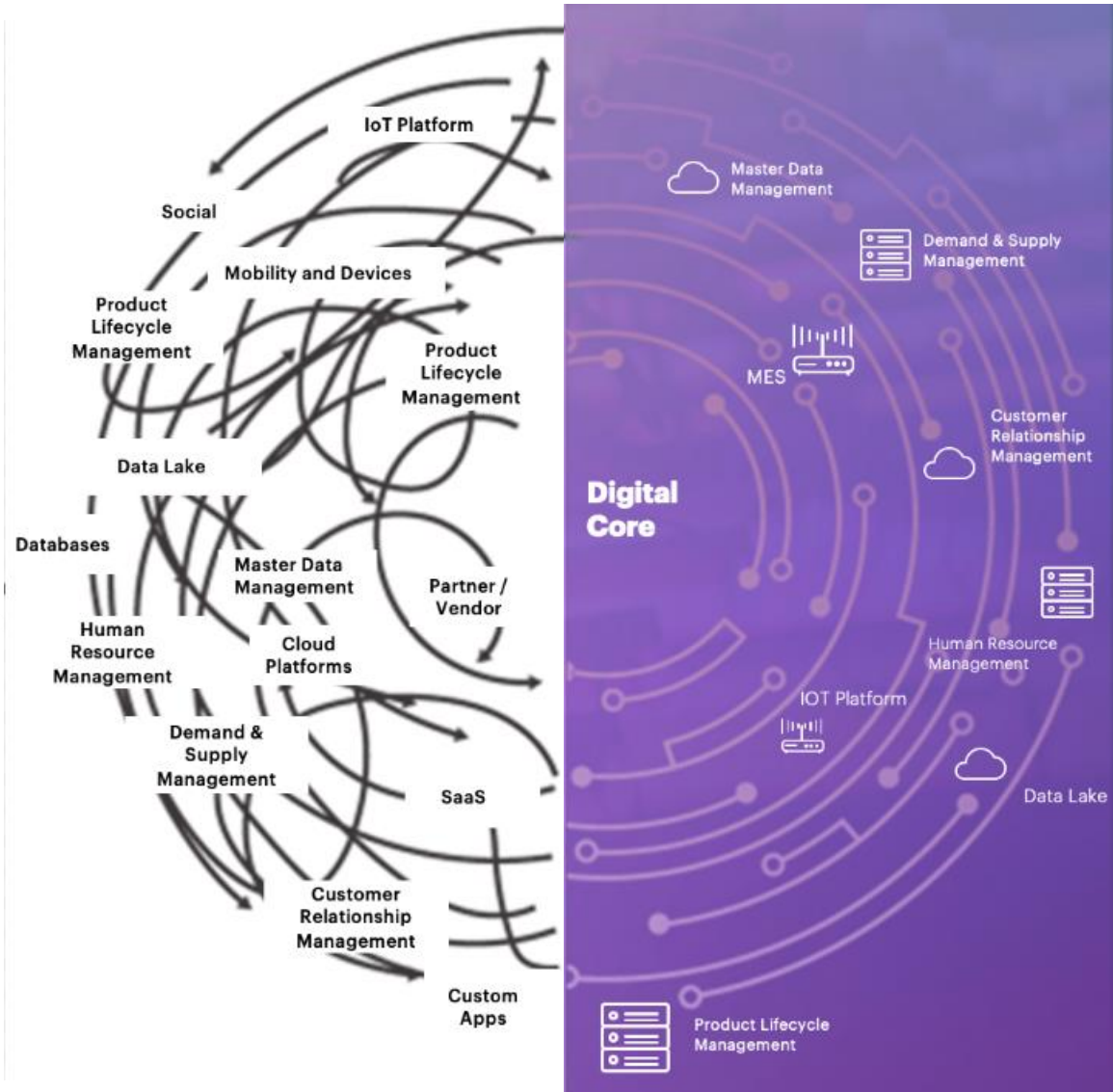


CIO,

CMO,

CCO,

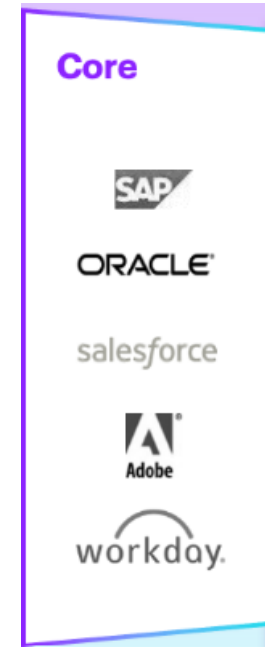
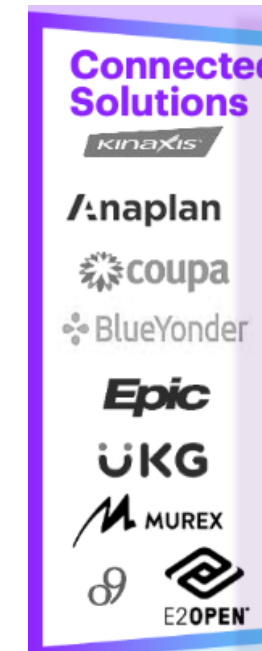
CDO



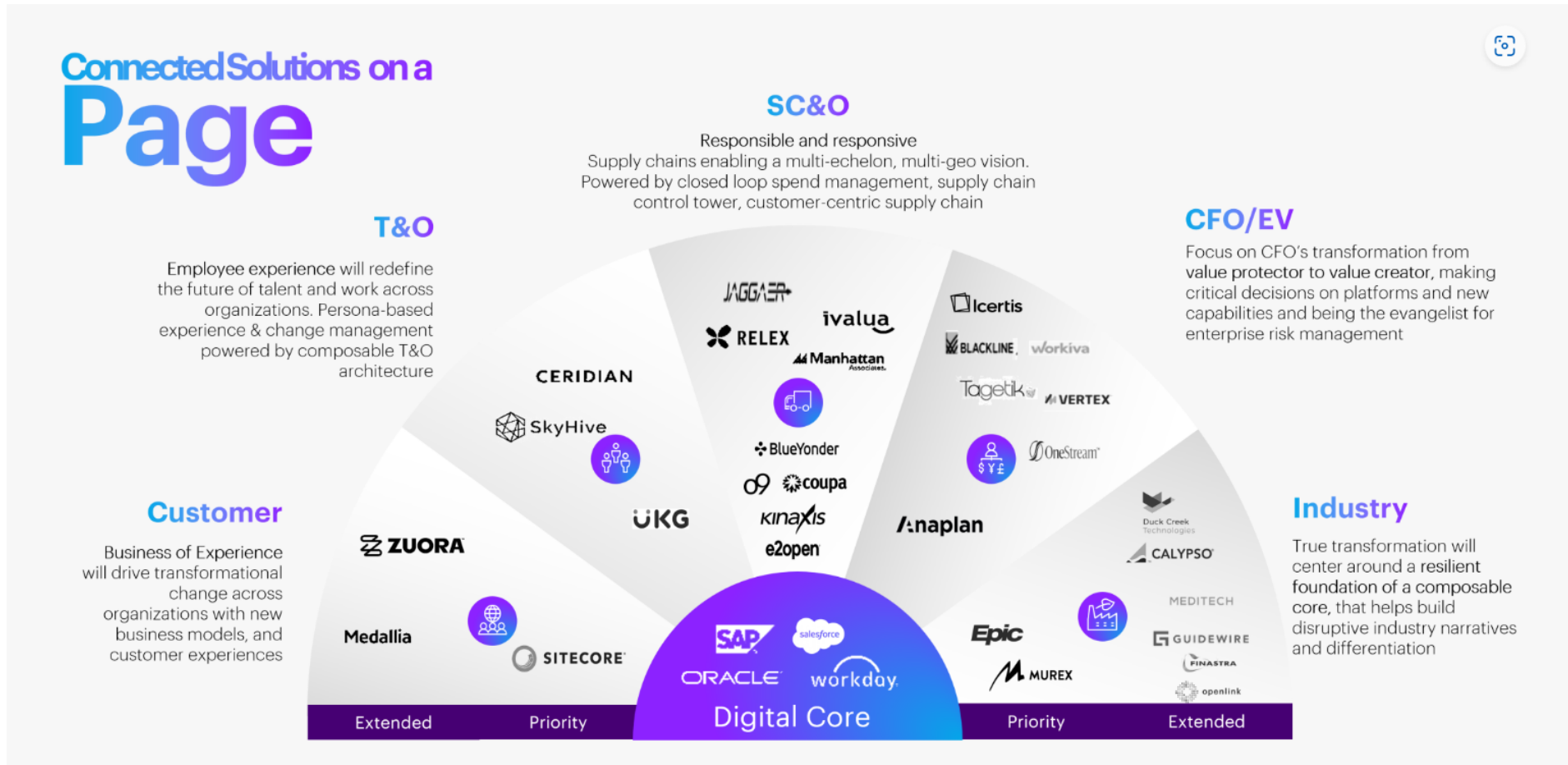
Functional/  
Focused  
Partners

Technology  
Partners

Cloud/  
Infrastructure  
Partners



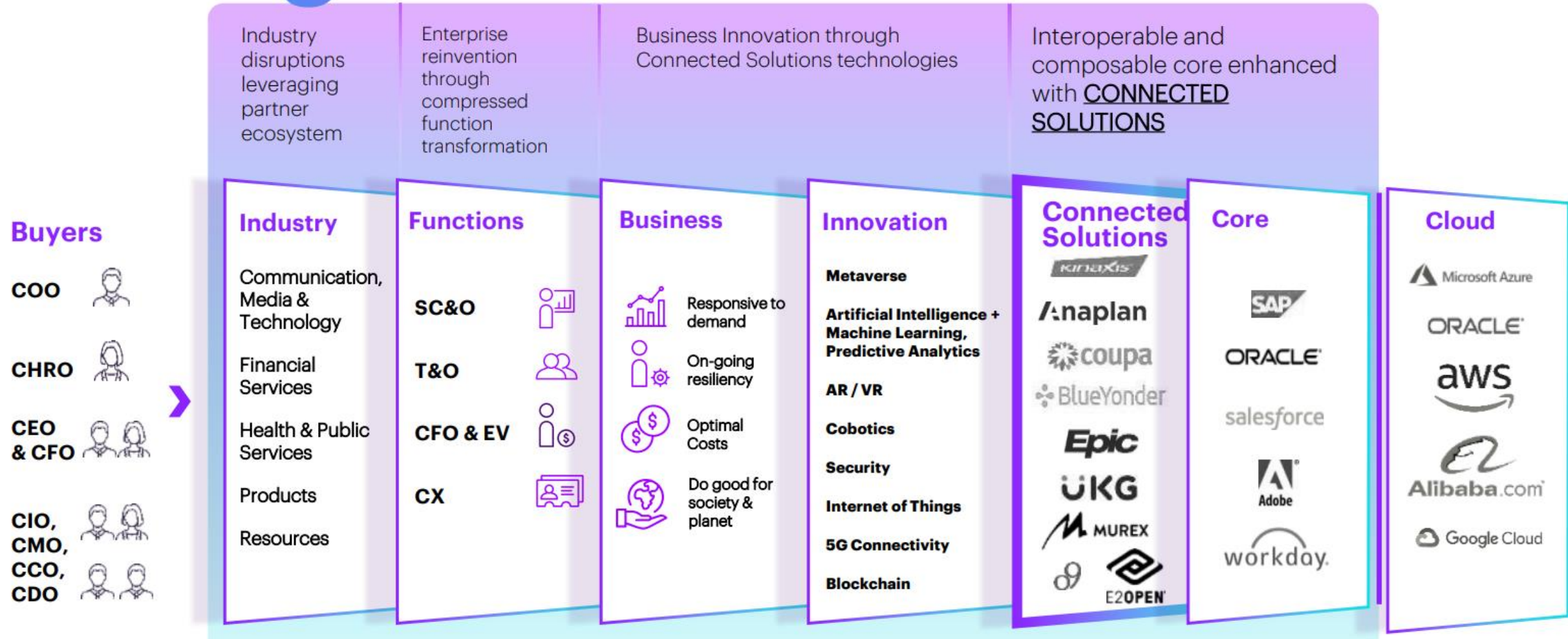
# Connected Solutions - Functions



- CFO & EV – Chief Financial Operations & Enterprise Value
- T&O – Talent & Organization
- SC&O – Supply Chain & Operations
- Customer – Subscription based Billing
- Industry - Healthcare

# Connected Solutions – Client Value

Enabling clients to  
**untangle value**





# Connected Solutions - Focus

## Focus Strategic Platforms

### SC&O



Supply Chain Planning,  
Supply Chain Execution,  
Transportation and  
Logistics, Warehouse  
Management,



Sourcing & Procurement,  
Contract Management,  
Payables, Spend  
Management



Integrated Business  
Planning, S&OP, Annual  
Ops Planning, Supply  
Chain Management,  
Logistics Management



Global Trade  
Management, Supply  
Chain Collaboration,  
Transportation  
Management



Supply and Demand  
Planning, Integrated Biz  
Planning, Inventory  
Management, Command  
and Control Center



### T&O

Time & Attendance, Payroll,  
Analytics, Forecasting,  
Scheduling & Absence



### CFO/EV

Financial Planning [Capex, Opex, Working  
Capital, Project], Workforce Planning, Sales  
Planning [Quota, Territory, Sales Coverage]



### Customer

Content Management, Marketing  
Automation, Customer Data, Order  
Management, Storefronts and Marketplace



### Industry

Electronic Health Records, MyChart for  
Patients, Telehealth, Managed Care,  
Revenue Cycle Management



Sales & Trading Management,  
Enterprise Risk Mgmt.,  
Enterprise Operations &  
Finance, Investment  
Management

# Client Credentials

## E2Open

### Major UK Retailer

#### Challenge

The client is a UK based online retailer and seller for 850+ brands and has its own brand with lack of visibility of inbound shipments, custom delays, no direct connection with carriers and manual way of scheduling containers /trailers to in-gate of Fulfillment centers

#### Solution

- Provide appointment scheduling module of TMS which helps to replace the manual process of E-mail for appointment scheduling and provides a system to keep track of the appointments across all FCs.

#### Outcomes



Standardizing appointment scheduling for all the FCs across geographies with less manual work

## UKG

### Major Hotelier

#### Innovations

Leveraged the advanced forecasting solution to pursue a projected \$90M labor savings

#### Value V360

- CHATBOT was created to improve the engagement between end users and regional directors
- This solution was implemented across 700+ properties across North America
- team was engaged to implement this solution by developing industry leading labor standards and a new forecasting tool
- Labor Optimization and WFM Implementation to optimized Scheduling solution

## Epic

### Health Care Provider

#### COVID Vaccine



Seamless patient immunization history

- **Improved** Patient health **documentation**
- **8K + COVID** vaccination per month

#### Travel Duration



Better scheduling of cross-location appointments

- **156 locations** covered
- Reduced **no-show** and **cancellations**

# Case Study – Vodafone, Fiji

## About the Client

- Vodafone Fiji is the Pacific island nation's leading provider of mobile communications services, including voice, data, and internet access. Its share of the Fijian market is between 80 and 85 percent.
- One hundred percent locally owned and operating as a partner market of global carrier Vodafone Group, Vodafone Fiji is expanding into Vanuatu, Cook Islands, Samoa, American Samoa, Kiribati, and other Pacific islands through a series of acquisitions.

## Problem Statement

- The company also acquired information and communications technology company Datek Fiji to provide end to end ICT services and solutions.
- As a result of acquisitions in the Pacific, Vodafone Fiji's data volumes grew exponentially.
- Company database administrators (DBAs) were spending most of their time pulling reports in different formats from disparate systems on request of the leadership. They were unable to do DBA activities on time and this was a potential road to disaster.
- They needed a system which could do DBA activities on its own

## Solution

- Oracle autonomous technology automates many traditional database tuning, maintenance, and optimization functions.
- Thanks to its self-healing, self-managing, and self-patching capabilities, DBAs now spend more time strategically analyzing network usage trends, informing promotional campaigns, churn, and building models.
- They work with frontline teams to effectively respond to changing market dynamics and take advantage of identifying upsell and cross-sell opportunities.

# Autonomous DB

## What Is an Autonomous Database?

- An autonomous database is a cloud database that uses machine learning to automate database tuning, security, backups, updates, and other routine management tasks traditionally performed by DBAs.
- Unlike a conventional database, an autonomous database performs all these tasks and more without human intervention.

## Self-driving:

- Automate database provisioning, tuning, and scaling Provisions highly available databases, configures and tunes for specific workloads, and scales compute resources when needed, all done automatically.

## Self-securing:

- Automate data protection and security Protect sensitive and regulated data automatically, patch your database for security vulnerabilities, and prevent unauthorized access—all with Oracle Autonomous Database.

## Self-repairing:

- Automate failure detection, failover, and repair Detect and protect from system failures and user errors automatically and provide failover to standby databases with zero data loss.

## Autonomous Database – What and How



### Protect

Recovers from any failure without downtime

Automates backup, restore, **application transparent\*** failover within cluster or to remote standby



### Scale

Scales online for highest performance and lowest cost

**Scales Up or Out as needed\***; **Automatic, online\***; **Instant Elasticity** enables **pay-per-use\***



### Optimize

Optimally runs workloads without human direction

Automatically optimizes **data formats, indexes\***, **parallelism\*** and **plans\*** for each workload

ORACLE

\* Unique to Oracle

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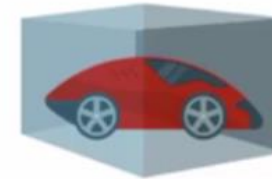
## Oracle Autonomous Database Attributes



### Self-Driving

Automates database and infrastructure management, monitoring, tuning

**Save on Human Labor**



### Self-Securing

Protects from both external attacks and malicious internal users

**Prevent Human Error**



### Self-Repairing

Protects from all downtime including planned maintenance

**No Human Intervention**