

ON CAMPUS Drive for GAMLAA CSE/IT,CAP,ECE,EEE,ME,CE,MBA,Commerce,BBA 2025 batch					
Drive Code		OC.36540.2025.50256			
Name & Type of Event		ON CAMPUS Drive			
Name of Company		GAMLAA			
Job Description					
Program/Stream	Designation	Eligibility	Salary Package	Job Location	
B.Tech CSE/IT, BCA, B.Sc Computer Science / IT, MCA, M.Sc Computer Science / IT, B.Tech ECE, B.Tech EEE, B.Tech ME, B.Tech CE, MBA (Hospital and Health Care Management), B.Tech EE, B.Com, BBA, M.Com, B.Tech Automobile, MBA, MBA (Dual/Integrated with B.Tech), MBA (Dual/Integrated with BBA/B.Com), MBA (International Business), MBA (Financial Markets), MBA (Supply Chain Management), MBA (Banking and Insurance), MBA (Agri-business), International Student B.Tech CSE/IT, International Student B.Tech CE, International Student MBA, International Student BBA, International Student MCA, B.Tech Aerospace Engineering, MBA (Business Analytics), International Student B.Tech EE, B.Tech ME Mechatronics, B.Tech Robotics and Automation	Business Development Associate	No Standing Arrears	CTC Rs. 3.5 LPA	Hyderabad	
Year (Passing Out)		2025			
Venue		As Per UMS Announcement			
Drive Date		Notified Later			
Selection Process	Round Name	Expected Start Time	Expected End Time	Round Description	Is Elimination Round
	Registration	Will be notified later	Will be notified later	As Per UMS Announcement	NO
	HR Interview	Will be notified later	Will be notified later	As Per UMS Announcement	YES
	Personal Interview	Will be notified later	Will be notified later	As Per UMS Announcement	YES
	CV short listing	Will be notified later	Will be notified later	As Per UMS Announcement	YES
Whom to contact		KARANJIT KUMAR (Seating Location : 32-306 ) OR <a href="#">Raise RMS Query</a> OR Training and Placement Coordinator(TPC) of your respective school			
Last Date of Registration		Apr 2 2025 1:00PM			
Eligible Gender		Both			
Bond Details		NA			
Skills Required		Good Communication Skills			
About Company		<p>Gamlaa is one of India's rapidly expanding Greenery Partners that helps large and swanky corporate workplaces embrace the biophilic work culture! We believe that a healthy work environment is essential for the well-being of both employees and the planet. We are a team of transcendent, nimble-footed, and ambitious individuals who are unmatched in the field of the Workspace Landscaping industry. We have partnered with 350+ companies serving close to 50 million corporate square feet workspaces in 7 major cities of India. We are very aspirational and want you to be part of our vision. As Gamlaa grows, so will you! We will help you explore your untapped potential that'll have a mammoth impact in achieving your as well as the company's milestones.</p>			
Website		<a href="https://gamlaa.com/">https://gamlaa.com/</a>			
Job Profile		<p><b>About the Role:</b> Business Development Associate will play a crucial role in expanding Gamlaa's market presence, driving revenue growth, and building long-term relationships with clients in the furniture, glass, carpet, and related industries. This role requires a strong focus on end-to-end client pitches, sales strategies, and exceptional relationship-building skills.</p> <p><b>Key Responsibilities:</b>            ** Sales Strategy            ** Lead Generation            ** Client Pitches and Presentations            ** Relationship Building            ** Consultative Selling            ** Negotiation and Deal Closure            ** Account Management            ** Collaboration and Coordination.</p> <p><b>Key Qualifications:</b>            ** Bachelor's / Master's degree in Business Administration, Marketing, or a related field.            ** Excellent communication, managerial, presentation, and negotiation skills.            ** Strong relationship-building abilities and the ability to influence key stakeholders.            ** Self-motivated, results-oriented, and target-driven mindset.            ** Exceptional organizational and time management skills.            ** Proficiency in Salesforce CRM software and MS Office Suite.</p>			

	<p>** Willingness to travel as needed to meet clients and attend industry events. If you are a self-motivated and goal-oriented professional with a strong sales background in the furniture, glass, carpet, or related industries, we invite you to join our team as a Business Development Manager at Gamlaa.</p> <p>** Together, we can drive growth, establish strong client relationships, and transform indoor and outdoor spaces with our innovative greenery solutions.</p> <p>** This role offers limitless potential for the right candidate. So, if you're the kind of person who likes to take up challenges, loves to take risks and try new things, then we want to hear from you!</p> <p>** Our company embraces diversity and inclusivity by accepting individuals of all sexual orientations, genders, religions, nationalities, ages, and races. Those who possess talent and determination will be provided with the necessary support and opportunity to make a significant contribution to the company's future.</p> <p><b>Salary Description:</b></p> <p>** CTC Rs.3.5 LPA</p> <p><b>Important Information:</b></p> <p>** Mandatory: Should be having good communication skills.</p> <p>** Two wheeler mandatory</p> <p>** Need only local Candidates.</p> <p>** Even 1 person available local will work for us.</p>
<b>Pre-Requirements</b>	<p>Important Notes:</p> <p><i>Company shortlisting/filtering:</i></p> <p>Company may perform a shortlisting over the pool of the students registered for the drive. In this case, only the set of students shortlisted by company will be allowed to appear in the drive.</p> <p><i>Documents Required:</i></p> <p>Students must carry 2 copies of Resume, academic certificates, along with 2 passport size photographs.</p> <p><i>Eligibility:</i></p> <p>All the students must ensure that they meet each and every clause of the eligibility criteria mentioned above. <i>Any student who does not meet the eligibility criteria, must immediately report in person or inform through email to the respective TPCs or to contact person mentioned above for de-registration from the drive within the registration deadline..</i></p> <p><i>Student Reporting Schedule:</i></p> <p>For the PPT/Online/Written Test and Interviews will be separately announced through UMS.</p> <p><i>Dress Code:</i></p> <p>Student must dress up in formals for all the days of the selection process (starting with PPT &amp; Online Test. Defaulters will not be allowed to appear for the process and will be dealt as per policy.</p> <p><i>Drive Registration:</i></p> <p>Registration request after the lapse of drive registration deadline mentioned above will strictly not be entertained from any student.</p> <p><i>Queries:</i></p> <p>Students shall contact their respective TPCs in case of any queries/concerns.</p> <p><b>DISCLAIMER:</b></p> <p>While the University observes due diligence in ascertaining the veracity and credentials of the potential recruiters, the students are advised in their own interest to satisfy themselves by visiting the Company website / other sources etc. before opting for a Company Placement Process.</p>
<b>Tentative Date of Joining</b>	4-2025