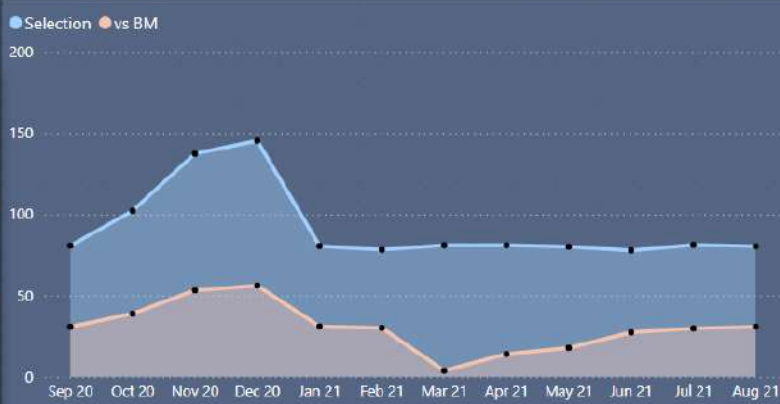




Net sales Performance Over Time



Top / Bottom Product & Customer by Net sales

region	P & L Value	P & L Chg %	segment	P & L Value	P & L Chg %	Customer, Filter Check
APAC	598.47	191.62	Accessories	328.49	265.25	True
EU	267.37	260.92	Desktop	62.29	4,656.46	True
LATAM	4.11	41.96	Networking	60.60	70.45	True
NA	235.54	188.56	Notebook	357.56	204.81	True
Total	1,105.49	203.85	Penpherals	223.53	171.77	True
			Storage	73.01	94.87	True
			Total	1,105.49	203.85	False

BM=Bench Mark, LY=Last Year

₹ 1.11bn ✓
BM: 0.36bn (+203.85%)
Net Sales

51.9% ↓
BM: 52.86% (-1.84%)
Gross Margin %

8.70% ↓
BM: 14.54% (-40.15%)
Net Profit %

Profit & Loss Statement

Line Item	2021	BM	Chg	Chg %
Net profit %	8.70	14.54	-5.84	-40.15
Net profit	96.17	52.88	43.28	81.84
Operation Expense	-477.42	-139.43	-337.99	242.40
GM / Unit	11.43	9.26	2.18	23.50
Gross Margin %	51.89	52.86	-0.97	-1.84
Gross Margin	573.59	192.32	381.27	198.25
Total COGS	531.90	171.51	360.39	210.13
- Other Cost	4.52	1.47	3.05	207.09
- Freight Cost	29.60	9.74	19.86	204.04
- Manufacturing Cost	497.78	160.30	337.48	210.53
Net Sales	1,105.49	362.93	742.56	202.95

Filter Panel

region, market
All

customer
All

segment, category, product
All

2019 2020 2021 2022Est

Q1 Q2 Q3 Q4

vs LY vs Target

YTD YTG