

SOILA PUBLIC LIMITED COMPANY

CONTRACT FARMING BUSINESS

INTRODUCTION

SOILA PUBLIC LIMITED COMPANY. is a registered public company on Business Regulatory Licensing Agency (BRELA) and Tanzania Revenue Authority (TRA) in Tanzania with bias in contract farming services, agriculture loans through SACCOS, marketing search, E-commerce, processing factories and food products. We have done our detailed market research and feasibility studies and we were able to secure a suitable farm land to start with contract farming business.

OUR CONTRACT FARMING MODEL

Our contract farming undertaken under the model of an agreement between a *purchaser/client/investor* and *SOILA PLC* that specifies the requirements for production and marketing of a farm product. The *purchaser/client/investor* usually request for services by inject money /funds to SOILA PLC for getting profits through agriculture production.

SOILA PLC job will be to perform land leasing, land preparation, cultivation, farm management, harvesting, packaging, search markets and selling the produce

WHILE

The *purchaser/investor/client* job is to inject money/funds as capital for purpose of getting profit according to signed contract between two parties

CROPS UNDER CONTRACT FARMING

- Tomato
- Onion
- Beans
- Sweet melon
- Baby corn
- Potato for chips
- Sweet peppers
- Maize



• Rice e.t.c

THE BENEFITS:

- Our Contract farming seeks to help purchaser/clients/investors
- Purchaser/clients/investors will receive profits according to investment capital and crop signed on the contract
- Guarantee Return On Investment (ROI) their investment capital
- It lowers the risk, as well as the costs of production.
- Contract farming will open up new opportunities for *individuals*, *organization*, farmers ,civil servants, retired servants, entrepreneurs, companies in the Food processing industry, companies in the diary product production industry, players across different industries that rely on raw materials from farms

INSURANCE OF YOUR INVESTMENT

Agriculture insurance

Agricultural insurance

What is the meaning of agricultural insurance?

It is a protection against damage to your crops in the field due to various disasters such as, drought, floods, hurricanes, theft, earthquakes and damage to crops / crops due to unavoidable pests such as locusts.

What are the benefits of this insurance for the SOILA PLC INVESTOR/CLIENT?

- It makes client/investor at peace with crops in the field through SOILA PLC.
- It keeps client/investor going economically even if the crops suffers any disaster within the contract period.
- It gives the client/investor the freedom to invest more on SOILA PLC because client/investor will not fear losses from disasters.
- Compensation during claims is immediate.
- Cost of insurance is up to SOILA PLC

THINGS WE CONSIDER IN INSURANCE FOR OUR INVESTOR/CLIENT ON CONTRACT FARMING BUSINESS

- Production costs such as seeds, fertilizers, labor etc.
- Cost of damage to plants / crops in the field.



• Produce is taken from the field and stored in the barn after harvest.

FOR MORE INFORMATION

Call: +255782550109

Website: www.soila.co.tz

E-mail: <u>investorrelation@soila.co.tz</u>