



Jose Aristizabal

Solution Architecture | Technical Leadership | Pre-Sales Engineering | Cross-Industry Consulting | Azure AI Integration | Enterprise Digital Transformation

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🌐 <https://www.linkedin.com/in/jmaristizabalg> • 🌐 Remote Work Specialist

Education

Universidad del Valle (CO)
Electronic Engineering
2013 - 2018

Skills

Dynamics 365



Sales, Customer Service, Field Service, Customer Insights

Power Platform



Power Apps (Canvas & Model-driven), Power Automate, Power Pages, Power BI, PCF Components, Dataverse

Azure Services



AI Services, Logic Apps, Virtual Machines, Integration Services

Frontend



JavaScript, HTML5, CSS3, Bootstrap, React

Backend



C# (.NET), Custom Plugins, Custom Workflow Activities

Certifications

Microsoft Certified: Power Platform Functional Consultant Associate
[Microsoft](#) 🌐
July 2025

Microsoft Certified: Power Platform Developer Associate
[Microsoft](#) 🌐
April 2025

Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate
[Microsoft](#) 🌐
April 2025

Artificial Intelligence on Microsoft Azure
[Coursera](#) 🌐
Oct 2024

Microsoft Azure Machine Learning
[Coursera](#) 🌐
Oct 2024

Languages

Spanish	English
Native	Professional Working Proficiency

Summary

Senior Microsoft Solutions Architect with **5+ years** leading end-to-end Dynamics 365 and Power Platform implementations across **banking, healthcare, retail, and government sectors**. Proven track record of architecting enterprise-grade solutions for **8+ major organizations**, managing technical teams, and driving digital transformation initiatives from requirements gathering to deployment.

Throughout these implementations, I've developed sophisticated solutions including **Dynamics 365 Sales and Customer Service** deployments, **complex approval workflows with multi-tier escalation processes**, **Azure AI Document Intelligence integration** for automated invoice processing, and **Power Pages portals** featuring custom authentication and role-based access controls. My development approach leverages **Power Platform** components including **custom PCF controls** for enhanced user experiences, **C# plugins and custom workflow activities** for advanced business logic automation, **Power Automate flows** with complex conditional branching, **Dynamics 365 Customer Insights** for customer analytics, and **chatbot implementations** for automated customer service.

My approach involves comprehensive analysis of client needs to design **scalable solutions that maximize business value and long-term ROI**. In this pursuit of delivering optimal outcomes, I've successfully implemented **complete Dynamics 365 ecosystems**, **Power Pages portals** for customer self-service, **mobile app integrations** for field operations, **custom connectors** for seamless third-party system integration, and **end-to-end digital transformation projects** spanning **CRM migrations**, **automated workflow implementations**, and **government citizen service platforms**.

Experience

Definity

July 2025 - Present

Power Platform/Dynamics 365 Consultant

- **Provide technical and functional support** for Dynamics 365 modules including Field Service, Customer Service, and Sales across client implementations
- **Support integration project** between Dynamics 365 and Finance & Operations ensuring system connectivity and data flow
- **Deliver product demonstrations** to prospective clients showcasing Dynamics 365 capabilities and business solutions
- **Assist in project management** activities for ongoing implementations and customer deployments
- **Troubleshoot technical issues** and provide solutions to optimize system performance

C-ven Technologies

May 2022 - July 2025

Business Apps Consultant

República Dominicana (Remote)

- **Lead technical architecture** for Dynamics 365/Power Platform implementations across multiple industries
- **Collaborate with C-level stakeholders** to translate business requirements into technical solutions
- **Design and configure** complex Dataverse schemas and automated workflows
- **Mentor technical teams** on best practices and solution design patterns
- **Deliver training and change management** for end-user adoption

PartnerHelper

Jan 2022 - April 2022

Dynamics Sales Manager

Miami, USA (Remote)

- **Led pre-sales technical team** in solution demonstrations and client presentations
- **Developed compelling value propositions** for Dynamics 365/Power Platform solutions
- **Managed sales pipeline** and technical proof-of-concept development
- **Collaborated with stakeholders** to scope and design custom solutions

PartnerHelper

Nov 2020 - Dic 2021

Pre-Sales Engineer

Miami, USA (Remote)

- **Conducted technical discovery** sessions with prospective clients
- **Designed solution architectures** for complex business requirements
- **Created technical documentation** and solution proposals
- **Supported sales team** with technical expertise and demonstrations