



Jose Aristizabal

Solution Architecture | Technical Leadership | Pre-Sales Engineering | Cross-Industry Consulting | Azure AI Integration | Enterprise Digital Transformation

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Summary

Senior Microsoft Solutions Architect with **5+ years** leading end-to-end Dynamics 365 and Power Platform implementations across **banking, healthcare, retail, and government sectors**. Proven track record of architecting enterprise-grade solutions for **8+ major organizations**, managing technical teams, and driving digital transformation initiatives from requirements gathering to deployment.

Throughout these implementations, I've developed sophisticated solutions including **Dynamics 365 Sales and Customer Service** deployments, **complex approval workflows with multi-tier escalation processes**, **Azure AI Document Intelligence integration** for automated invoice processing, and **Power Pages portals** featuring custom authentication and role-based access controls. My development approach leverages **Power Platform** components including **custom PCF controls** for enhanced user experiences, **C# plugins and custom workflow activities** for advanced business logic automation, **Power Automate flows** with complex conditional branching, **Dynamics 365 Customer Insights** for customer analytics, and **chatbot implementations** for automated customer service.

My approach involves comprehensive analysis of client needs to design **scalable solutions that maximize business value and long-term ROI**. In this pursuit of delivering optimal outcomes, I've successfully implemented **complete Dynamics 365 ecosystems**, **Power Pages portals** for customer self-service, **mobile app integrations** for field operations, **custom connectors** for seamless third-party system integration, and **end-to-end digital transformation projects** spanning **CRM migrations, automated workflow implementations, and government citizen service platforms**.

Experience

Definity

July 2025 - Present

Power Platform/Dynamics 365 Consultant

- **Provide technical and functional support** for Dynamics 365 modules including Field Service, Customer Service, and Sales across client implementations
- **Support integration project** between Dynamics 365 and Finance & Operations ensuring system connectivity and data flow
- **Deliver product demonstrations** to prospective clients showcasing Dynamics 365 capabilities and business solutions
- **Assist in project management** activities for ongoing implementations and customer deployments
- **Troubleshoot technical issues** and provide solutions to optimize system performance

C-ven Technologies

May 2022 - July 2025

Business Apps Consultant

República Dominicana (Remote)

- **Lead technical architecture** for Dynamics 365/Power Platform implementations across multiple industries
- **Collaborate with C-level stakeholders** to translate business requirements into technical solutions
- **Design and configure** complex Dataverse schemas and automated workflows
- **Mentor technical teams** on best practices and solution design patterns
- **Deliver training and change management** for end-user adoption

PartnerHelper

Jan 2022 - April 2022

Miami, USA (Remote)

Dynamics Sales Manager

- **Led pre-sales technical team** in solution demonstrations and client presentations
- **Developed compelling value propositions** for Dynamics 365/Power Platform solutions
- **Managed sales pipeline** and technical proof-of-concept development
- **Collaborated with stakeholders** to scope and design custom solutions

PartnerHelper

Nov 2020 - Dic 2021

Miami, USA (Remote)

Pre-Sales Engineer

- **Conducted technical discovery** sessions with prospective clients
- **Designed solution architectures** for complex business requirements
- **Created technical documentation** and solution proposals
- **Supported sales team** with technical expertise and demonstrations

Education

Universidad del Valle (CO)

Electronic Engineering
2013 - 2018

Skills

Dynamics 365

Power Platform



Sales, Customer Service, Field Service, Customer Insights

Power Apps (Canvas & Model-driven), Power Automate, Power Pages, Power BI, PCF Components, Dataverse

Azure Services

Frontend



AI Services, Logic Apps, Virtual Machines, Integration Services

JavaScript, HTML5, CSS3, Bootstrap, React

Backend

Frontend

C# (.NET), Custom Plugins, Custom Workflow Activities

Certifications

Microsoft Certified: Power Platform Functional Consultant Associate

Microsoft July 2025

Microsoft Certified: Power Platform Developer Associate

Microsoft April 2025

Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate

Microsoft April 2025

Artificial Intelligence on Microsoft Azure

Coursera Oct 2024

Microsoft Azure Machine Learning

Coursera Oct 2024

Languages

Spanish

English

Native

Professional

Working Proficiency