



APIRINYA LARSEN

SALES ASSISTANT • OSLO, 0657, NORWAY • +4746622654

◦ DETAILS ◦

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Date / Place of birth

20. august 1986
Bangkok

Nationality
Thai

◦ LINKS ◦

[LinkedIn](#)

◦ SKILLS ◦

Communication Skills

Leadership Skills

Creativity

Adaptability

Fast Learner

Computer Skills

Ability to Work in a Team

Friendly and Outgoing Attitude

Multitasking Skills

Microsoft Office

Excellent Customer Service Skills

◦ LANGUAGES ◦

Bokmål, Norwegian; Norwegian
Bokmål

English

Thai

Swedish

◦ HOBBIES ◦

Art, fashion, design, music,
films, wellness, meditation and
spirituality.

• PROFILE

Motivated Sales Advisor dedicated to providing inspiring vibes and excellent customer experience.

• EMPLOYMENT HISTORY

Sales Assistant at Max Mara Norway, Oslo

January 2024 — Present

Assist the customers in accordance with the Brand philosophy, service and quality standards, ensure that all merchandise is properly displayed and organized, maintain and update professional and technical knowledge, deliver excellent service to ensure high levels of customer satisfaction, handle customer queries and complaints, proactively suggest strategies to attract new customers, expand store traffic, and enhance brand awareness in the market, and act as ambassador of the customer-centric logic within the store.

Sales Advisor at Hennes & Mauritz Oslo City, Oslo

February 2023 — December 2023

Perform customer service and merchandising duties on the sales floor, arrange garments attractively on racks and shelves, locate merchandise for shoppers, respond to customers requests, operate cash registers, place new collections and ensure the garments are corresponded to the current trends.

Visual Merchandiser at Hennes & Mauritz Karl Johan, Oslo

September 2022

Stay updated in terms of trends and fashion, present garments in attractive and commercial ways, share, inspire and educate teams about seasonal trends, exceed customers expectations, meet customer service standard, follow up H&M materials, Commercial Handbook, ensure A-area is linked to other rooms according to the Commercial Info, follow up sales and take actions to increase sales target, ensure visual rooms are tidy and clutter-free, coordinate with department manager.

Sales Advisor at Hennes & Mauritz Oslo City, Oslo

May 2021 — August 2022

Perform customer service and merchandising duties on the sales floor, arrange garments attractively on racks and shelves, locate merchandise for shoppers, respond to customers requests and operate cash registers.

Assistant Front Office Manager at Millennium Resort Patong Phuket, Phuket, Thailand

June 2018 — May 2019

Welcome and handle all VIP guests, coordinate with other concerned departments, handle handover and briefing to Manager on Duty, ensure all on-duty staff are well groomed and follow hotel standard, oversee daily movement of guest activities and be able to resolve any complaints, ensure the operation runs smoothly and recommends improvement in operation, manage Front Office schedules and trainings.

Guest Services and Relation Manager at Millennium Resort Patong Phuket, Phuket, Thailand

April 2016 — June 2018





Support Front Office personnel, ensure on-duty staff follow hotel standards, report directly to and communicate with the Front Office Manager regarding guest service and hotel operations, handle requests and complaints and fully conversant with all hotel emergency procedures,

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Sales Specialist, MICE business at Royal Orchid Sheraton Hotel&Towers, Bangkok, Thailand
 November 2014 — January 2016
 Handle sales on guestrooms and meeting rooms, conduct hotel site-inspections and respond to emails and calls in regards to inquiries.
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Reception Shift Leader at Royal Orchid Sheraton Hotel&Towers, Bangkok, Thailand
 August 2013 — November 2014
 Handle VIP reports and assist Duty Manager when required, responsible for room assignments, perform check-in and check-out, complete other assigned tasks.
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Tour Coordinator at Royal Orchid Sheraton Hotel&Towers, Bangkok, Thailand
 November 2011 — August 2013
 Handle group tours and group meetings, ensure all details are correct and coordinate with Housekeeping and Food & Beverage departments, responsible for room assignments for all groups and coordinate with Housekeeping department closely.
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Guest Service Agent at Royal Orchid Sheraton Hotel&Towers, Bangkok, Thailand
 May 2011 — November 2011
 Perform hotel standards on check-in and check-out, handle cashiering and money exchange, basic guests' requirements and complaints, coordinate with other concerned departments when required.

EDUCATION

- 
2,95, Silpakorn University, Bangkok, Thailand
 May 2005 — March 2009
 Bachelor of Arts, English

COURSES

- 
Norwegian language , Voksenoppl ring for  vre Romerike
 March 2020 — October 2020
- 
Industry Program for Beginners in Instagram Marketing for Retail , Folkeuniversitet
 November 2020 — November 2020
- 
Visual Merchandising and Fashion Stylist, Elle Education & The Complutense University of Madrid
 April 2022 — October 2022
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Communications and Marketing for Luxury Fashion, Elle Education & The Complutense University of Madrid
 November 2022 — May 2023
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Coding , SheCodes
 January 2023 — Present

INTERNSHIPS

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Warehouse worker at Famme AS, Oslo
 October 2020 — October 2020
 I was invited for an Open-day at Famme, an online shop for female activewear. The job included checking and packing orders, handling guests service via calls and emails and learning about system on online-shopping.

REFERENCES

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 References available upon request