

AcmeTech

AI-Powered Supply Chain Optimization

Problem

Supply chains waste \$2.3T annually due to inefficiency.

60% of companies still use spreadsheets.

No real-time visibility across tiers.

Solution

AcmeTech uses AI to predict disruptions 30 days ahead.

Real-time dashboard across all supply chain tiers.

Automated reorder and rerouting.

Market Size

TAM: \$45B global supply chain software

SAM: \$12B mid-market manufacturers

SOM: \$800M in Year 5

Business Model

SaaS subscription: \$2K-\$20K/month per customer.

Avg contract value: \$8K/month.

90% gross margins. Net revenue retention: 130%.

Traction

50 paying customers, \$2.4M ARR.

Growing 15% MoM. 95% retention.

Customers: Boeing, Toyota, 3M.

Team

CEO: Jane Smith - Ex-Amazon Supply Chain VP (15 yrs)

CTO: Bob Lee - MIT PhD, ex-Google ML lead

COO: Maria Garcia - McKinsey Partner

Competition

Blue Yonder: Legacy, slow. SAP: Expensive, complex.

We win on speed-to-value (2 weeks vs 6 months)

and AI accuracy (94% vs industry 70%).

Go-to-Market

Direct sales to mid-market (\$50M-\$1B revenue).

Channel partnerships with Deloitte and Accenture.

Content marketing driving 40% of pipeline.

Financials

2024: \$2.4M ARR

2025: \$8M ARR (projected)

2026: \$24M ARR

Path to profitability: Q3 2026

The Ask

Raising \$10M Series A

18 months runway

Use of funds: 50% Engineering, 30% Sales, 20% Ops

Target: 200 customers, \$8M ARR by EOY

Thank You

jane@acmetech.ai

www.acmetech.ai