HH Truist Leadership Institute

Emerging Leaders Certification Student Workbook

Leadership Rounds

1. What leadership experiences have you had? Think of times when you demonstrated effective or ineffective leadership.

2. In terms of my leadership, I see my strong points and weak points as...

Strong points	Weak points
Leadership Transitions	
TASK RELATIONSHIP	
TACTICAL STRATEGIC STRATEGIC	
ACHIEVEMENT PURPOSE	

The Truist Leadership Model

drive drive and produce	BELIEFS RESCLIS BEHAVIO
Beliefs	
What is a belief?	
What are some shared beliefs of students at yo	our school?

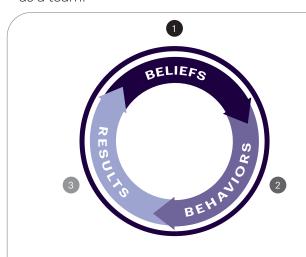
Mindset

Identify one area where you have a growth mindset:

Identify one area where you have a fixed mindset:

Modeling Mindset: The Leadership Model in Reverse

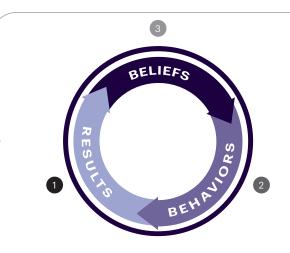
Optional scenario: You have a presentation about material you know well, but with people you don't know. Your group members are struggling in this class. You are concerned about getting the work done as a team.



1. Beliefs

2. Behaviors

3. Results



1. Ideal results

2. Necessary behaviors

3. Supporting beliefs

Strength Spotting

Name

Strength	C D S C I V C C D C I I L V I O I
My Top 3 – 8 Signature Strengths	
1	5
2	6
3	7
4	8
Signature Strength Action Plan	
Choose a Signature Strength.	Signature Strength:
Think of 2 to 3 ways you can practice using this	•
strength moving forward.	•
Identify a task you dislike.	Task:
How could you apply your Signature Strengths	Application:
to that task?	
Choose a weakness or a lesser strength you	Lesser Strength:
would like to improve. What will you do to improve	Ecosor orrengen.
this weakness or lesser strength?	•

Leadership Communications Strategies Indicator™

When things are going well:

Listen	Ask	Tell
Beliefs	Beliefs	Beliefs
• Emotions	Emotions	Emotions
		•
Behaviors	Behaviors	Behaviors
•	-	-
Perceptions	Perceptions	Perceptions
		•
•	-	-
	•	•
•	-	-
•		

Leadership Strategy Rounds Reflection

- 1. Write one strength you have with your most used preference.
- 2. Write one behavior you want to practice from a less used preference.

When things are not going well:

Comply	Avoid	Defy
Beliefs	Beliefs	Beliefs
•	•	-
•	•	•
Emotions	Emotions	Emotions
•	•	•
•	•	•
•	•	•
Behaviors	Behaviors	Behaviors
•	•	•
•	•	•
•	•	•
Perceptions	Perceptions	Perceptions
•	•	•
•	•	•
•	•	•
•	•	•
•) (•
Notes:		

Active Constructive Responding (ACR)

There are four ways to respond only one builds the relationship!		

	Destructive	Constructive
Active		
Passive		

My Leadership Snapshot

My signature strengths	Areas where I demonstrate a growth mindset
1.	1.
2.	2.
3.	
4.	Areas where I demonstrate a fixed mindset
5.	1.
6.	2.
7.	
Weaknesses or lesser strengths I wish to improve	e and how I will improve them:
My leadership communication preference when things are going well:	My leadership communication preference when things are not going well:
A communication strategy to work on	My beliefs drive my behaviors,
moving forward:	which produce my results.
	My leadership beliefs:
	My loodorahin hohoviara
Actions that I will take to utilize the strategy:	My leadership behaviors:
	My degined les develos versults
	My desired leadership results:
My leadership purpose:	

How to Communicate Your Certification

1. How to include the certification on your résumé:

- Under the Awards/Certifications section on your résumé include:
- Emerging Leaders Certification Month you completed the ELC, Year

2. How to discuss the certification and leadership snapshot during interviews:

- Emerging Leaders Certification
 - Give a brief overview of the certification
 - Discuss items listed on your leadership snapshot
 - Discuss your signature strengths and how they would be helpful in the specific position/ company
 - When asked about weaknesses or opportunities for growth, give examples of areas where you have a fixed mindset and steps you are taking to overcome these challenges
 - Share your leadership purpose!
 - Include that you were selected by the professors/faculty of your school to participate in the Emerging Leaders Certification

3. How to include the certification on your LinkedIn profile:

- After you sign in, go to your profile page
- Click on "Add profile section" at the top of the page
- Click "Licenses and Certifications"
- Write "Emerging Leaders Certification"
- Select "Truist Leadership Institute" as the issuing organization
- Click "This credential does not expire"
- Click "Save"
- Share your experience on LinkedIn using our hashtags and tag Truist Leadership Institute!
 - #ELC
 - #EmergingLeaders
 - #Leadership