

Nicolai D Pitroff

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My Github: <https://github.com/NPitroff> | My LinkedIn: <http://www.linkedin.com/in/nicolaipitroff>

My Portfolio: <https://npitroff.github.io/Responsive-Portfolio/>

SUMMARY

I am a Full Stack Web Developer with a customer facing background driving sales and customer engagement on a day to day basis. I have an inquisitive mind and I do not shy away from challenging myself. I am attentive to detail, and work very well in teams to deliver the best product possible.

Work Experience

Account Executive

10/2014 to Present

MSC Industrial Supply

Los Angeles, CA

- Responsible for a large book of business where I cultivated relationships with customers to foster a trusting partnership to benefit both MSC and the client's business.
- Sourced a new sorbent material for the customer that was environmentally safe to dispose, saving them 20% in clean up and disposal costs
- Collaborated with a team of five or more to set up a new material management system that properly labeled and sorted the customers' inventory.
- Utilized various paths to deliver solutions to customer problems from simplistic to complex.
- Promised and delivered results for my customers to make sure they could complete their work tasks in a timely manner
- Handled the backend of the MSC service to provide invoice details, shipping times, and inventory reports so the customer could have accurate financial reports.

Skills

Languages: HTML, Javascript, CSS

Applications: Node.js, React, Express, MongoDB

Tools: jQuery, Bootstrap, Handlebars, Git, Heroku

Education

Northern Arizona University

Bachelor's Political Science Flagstaff 08/2007 to 05/2012

University of California Irvine

Full Stack Web Development Bootcamp Certificate: University of California Irvine

Projects

Local Weather App | [Github Link](https://github.com/NPitroff/Nicolai-Weather-Map):https://github.com/NPitroff/Nicolai-Weather-Map |
[Deployed Github Link](https://npitroff.github.io/Nicolai-Weather-Map/):https://npitroff.github.io/Nicolai-Weather-Map/

SUMMARY:This is a weather App that utilizes a weather API to pull relevant data for a weeks worth of temperatures and weather types.

TOOLS/LANGUAGES: This uses Javascript, HTML, & CSS. I utilized the 'Open Weather' API to pull the relevant weather data

Workplace Calendar | [Github](#)

[Link](https://github.com/NPitroff/Nicolai-workplace-calendar):https://github.com/NPitroff/Nicolai-workplace-calendar |
[Deployed Github Link](https://npitroff.github.io/Nicolai-workplace-calendar/):https://npitroff.github.io/Nicolai-workplace-calendar/

SUMMARY:This is a workplace calendar that keeps track of appointments for a given workday. It utilizes local storage to save the data.

TOOLS/LANGUAGES: This uses Javascript, HTML, & CSS.

Javascript Quiz | [Github Link](https://github.com/NPitroff/Nicolai-s-Javascript-Quiz):https://github.com/NPitroff/Nicolai-s-Javascript-Quiz |
[Deployed Github Link](https://npitroff.github.io/Nicolai-s-Javascript-Quiz/):https://npitroff.github.io/Nicolai-s-Javascript-Quiz/

SUMMARY:This is a workplace calendar that keeps track of appointments for a given workday. It utilizes local storage to save the data.

TOOLS/LANGUAGES: This uses Javascript, HTML, & CSS.