Project *Indie Watch* will be a model trained machine learning, browser-based program.

The key functionality of *Indie Watch* will be to analyze trends in video games, interfacing

with a gaming platform (Steam launcher in this case) for gathering data and determining

which genres in gaming are oversaturated or in-demand. The primary target clients will be

independent game developers (indie developers) who would benefit from these predictions

to produce a game with, potentially, larger returns on investment.

# **Effort Estimate**

- I. Middleware 2 Month, 2 developers
- II. Hosting 2 Months, 2 developers
- III. Data Model (Machine Learning) 6 Months, 4 developers
- IV. Production Integration and Acceptance Testing 6 Months, 4 developers
- V. User Interface 1 Month, 2 developers

### **Schedule Estimate**

- I. Middleware: January February
- II. Hosting: January February
- III. Data Model (Machine Learning): March August
- IV. Production Integration and Acceptance Testing: August January
- V. User Interface: December

## **Budget Estimate**

#### I. Initial Costs

- A. 4 Back-End Developers: \$90,000 salary / developer
- B. 2 Front-End Developers: \$20,000 / month, per developer
- C. Tools and Licenses: ~\$20,000
- D. Facility Rental and Utilities: \$34,560<sup>1</sup>

**Total Initial Cost:** \$164,560

## II. Ongoing Costs

- A. 2 Half-time Maintenance Developers: \$10,000 / month
- B. Facility Rental and Utilities: \$34,560<sup>1</sup> / year

**Total Annual Cost:** \$54,560

## III. Annual Revenue

- A. Licensing Costs (based on game studio size):
  - **1. <10 devs**: 6% of sales
  - **2. <25 devs**: 8% of sales
  - **3.** >**50 devs**: 12% of sales

(Successful sales rate will be projected to be \$300,000 per studio)

B. Customization/Consultation: \$40,000 / year

**Total Revenue:** ~\$66,000

**Total Lifetime Revenue (10 years)**: (\$66K \* 10) - (\$55K \* 10) = \$114,400

# **References**

1. For facility pricing:

https://www.loopnet.com/Listing/2033-W-North-Ln-Phoenix-AZ/32771978/