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| Joseph C. Little  **Software Development Student Profile** | [joseph.little50e@gmail.com](mailto:joseph.little50e@gmail.com) • [My Portfolio](https://www.josephlittleportfolio.com/%20) • [LinkedIn](http://www.linkedin.com/in/joseph-little-2b6503131)  Indianapolis, IN • (765) 618-3775 |

I am seeking to solve complex business problems to achieve a productive workflow with future co-workers and clients as a Full-Stack Developer. In addition to my technical skills, I have built strong interpersonal skills with my background in fitness and sales. I plan to bring this experience to a development team to achieve exceptional collaboration amongst team members and provide powerful tools to ensure seamless business plan execution.

Education and Certifications

**Bachelor of Information Technology in Software Development, Aug 2021 – July 2022**

Western Governors University, Salt Lake City, Utah

NSLS Honor Society Member

**CompTIA Certifications, April 2022 (No expiration date)**

Project +, A+

**Axelos Certification, April 2022 (No expiration date)**

ITILv4 Foundations

**Bachelor of Science in Exercise Science, Graduate – 2019**

Ball State University, Muncie, Indiana

Technical Proficiencies

html5 | css3 | sass | javascript | c++ | c# | git/github | mysql | postgresql | ms visual studio | vs code | atom

Projects and Coursework

Scripting & Programming Foundations/Applications

* Developed a dynamic class roster showcasing competency in programming fundamentals, as well as Object-Oriented Programming (C++, MS Visual Studio)

Web Development Foundations/Applications

* Web-based Resume and Dynamic online portfolio (HTML5, CSS3, SASS JavaScript, VS Code)

User Interface/Experience Design

Data Management Applications, and Advanced Data Management (MySQL/PostgreSQL)

Professional Experience

Angi, Inc., Indianapolis, IN 2020 – 2022

Senior Consultant, Inside Sales, Remote

Carry-out key functions, including outreach to 150-300 prospective clients on daily basis and overseeing 40-50 member accounts weekly with a keen focus on streamlining operations. Manage complex projects and operations in a deadline-driven, challenging, and fast-paced environment during Covid-19.

* Produced 160 nominal sales, exceeding weekly quota requirements.
* Implement best practices in generating sales revenue by more than $450,000.
* Ensured seamless workflow by leveraging collaboration, communication, and leadership skills.

Force Barbell Sports Performance, Fishers, IN 2019 – 2020

Assistant Coach

Partook in continuing education seminars/team meetings. Mentored prospective coaches through intern education programs. Utilized Business networking international (BNI) in organizing networking meetings on weekly basis.

* Streamlined operations, while spearheading sales, promotional, and marketing events.
* Onboarded clients to the gym using marketing events, digital marketing/social media, and walk-in consultations.
* Executed day to day operations, leading up to 30 clients at a time through 45- 90 minute workouts