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| Joseph C. Little  **Software Development Student Profile** | [joseph.little50e@gmail.com](mailto:joseph.little50e@gmail.com) • [LinkedIn](http://www.linkedin.com/in/joseph-little-2b6503131)  Indianapolis, IN • (765) 618-3775 |

Joseph is a highly driven student with a strong background in customer-service and sales looking to breakthrough into the tech industry. He is competent in front-end technologies, well-versed in computer science fundamentals, an out-of-the-box thinker and creative problem-solver.

Education

**Bachelor of Information Technology in Software Development, Aug 2021 – Dec 2022**

Western Governors University, Salt Lake City, Utah

**Bachelor of Science in Exercise Science, Graduate – 2019**

Ball State University, Muncie, Indiana

Technical Proficiencies

html5 | css3 | sass | javascript | c++ | ms visual studio | vs code | atom

Projects and Coursework

Scripting & Programming Foundations/Applications

* Developed a dynamic class roster showcasing competency in programming fundamentals, as well as Object Oriented Programming (C++, MS Visual Studio)

Web Development Foundations/Applications

* In-progress, web-based resume and dynamic online portfolio (HTML5, CSS3, JavaScript, VS Code, Atom)

Business of IT – Project Management

* Estimated completion – spring 2022 (CompTIA – Project+)

User Interface/Experience Design

Data Management Foundations/Applications, and Advanced Data Management (SQL/mySQL)

Professional Experience

Angi, Inc., Indianapolis, IN 2020 – Present

Senior Consultant, Inside Sales, Remote

Carry-out key functions, including outreaching to 150-300 prospective clients on daily basis and overseeing 40-50 member accounts weekly with keen focus on streamlining operations. Manage complex projects and operations in a deadline driven, challenging, and fast-paced environment during Covid-19.

* Produced 160 nominal sales, exceeding weekly quota requirements.
* Implement best practices in generating sales revenue by more than $450,000.
* Ensured seamless workflow by leveraging collaboration, communication, and leadership skills.

Force Barbell Sports Performance, Fishers, IN 2019 – 2020

Assistant Coach

Partook in continuing education seminars / team meetings. Mentored prospective coaches through intern education programs. Utilized Business networking international (BNI) in organizing networking meetings on weekly basis.

* Streamlined operations, while spearheading sales, promotional, and marketing events.
* Onboarded 30+ clients to gym using marketing events, digital marketing/social media, and walk in consultations.
* Executed day to day operations, leading up to 30 clients at a time through 45- 90 minute workouts

Additional Experiences, Muncie, IN 2016 – 2018

Ball State University Strength and Conditioning/Athletics - Intern

Ball State University Recreation Services - Student Supervisor & RecFit Fit Instructor