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| Joseph C. Little  **Career Objective** | [joseph.little50e@gmail.com](mailto:joseph.little50e@gmail.com) • [My Portfolio](https://www.josephlittleportfolio.com/%20) • [LinkedIn](http://www.linkedin.com/in/joseph-little-2b6503131)  Indianapolis, IN • (765) 618-3775 |

I am seeking entry-level software roles to further develop my profession as a Software Developer. In addition to my technical skills, I have built strong interpersonal skills with my background in fitness and sales. I plan to bring this expertise to a development team to achieve exceptional collaboration amongst team members and provide meaningful solutions to business problems.

Education and Certifications

**Bachelor of Information Technology in Software Development, Aug 2021 – July 2022**

Western Governors University, Salt Lake City, Utah

NSLS Honor Society Member

**CompTIA Certifications, April 2022 (No expiration date)**

Project +, A+

**Axelos Certification, April 2022 (No expiration date)**

ITILv4 Foundations

**Bachelor of Science in Exercise Science, Graduate – 2019**

Ball State University, Muncie, Indiana

Technical Proficiencies

HTML5 | CSS3 | SASS | JavaScript | C++ | Python | .NET/C# | Github | MySQL | PostgreSQL | Visual Studio/VS Code

Projects and Coursework

**Scripting and Programming Applications** (C++, MS Visual Studio)

* Developed a dynamic class roster showcasing competency in programming fundamentals.

**Web Development Applications** (HTML5, CSS3, SASS, JavaScript, VS Code)

* Web-based resume and dynamic online portfolio.

**Advanced-Data Management** (MySQL/PostgreSQL)

* Execution of the extract, transform, and load process, using aggregate functions and stored procedures.

**Software Quality Assurance** (Java/C#)

* Showcase understanding of testing methods, and debugging principles/techniques.

**Data Structures and Algorithms** (Python)

* Fundamentals of data structures, their associated algorithms, and object-oriented design principles.

**Mobile Application Development** (C# with .NET, Xamarin Forms, SQLite, Visual Studio)

* Developed a multi-page mobile application for students to track courses and assessments throughout all terms.

Professional Experience

Angi, Inc., Indianapolis, IN 2020 – 2022

Senior Consultant, Inside Sales, Remote

* Sales peer leader; assisted in coaching new and underperforming reps.
* Managed an extensive pipeline of current and prospective members using excel and in-house CRM.
* Specialized, in re-enrollment of formerly canceled business accounts and ensured newfound success.
* On-boarded a total of 167 approved business accounts into Angi's professional network.
* Generated $480K of revenue LTD.

Force Barbell Sports Performance, Fishers, IN 2018 – 2020

Assistant Coach

* Spearheaded day-to-day coaching operations, while assisting in weekly business operations.
* Assisted in leading continuing education workshops with interns.
* Business representative at Business Networking International (BNI) with weekly meetings.
* Lead consultation of prospective clients and onboarded new members.