# Joseph Clift

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#### **EXPERIENCE**

## Which?, London — Delivery Lead

OCTOBER 2021-

Which? is the UK's consumer champion. Working in a product team based on the squad framework, I look after two scrum teams and also work within an org-wide guild of delivery managers. Responsibilities include:

- Coaching squads on Agile ways of working and removing impediments
- Supporting and sometimes leading Scrum ceremonies
- Facilitating workshops across the organisation
- Overhauling org-wide documentation, issue tracking and metric reporting.

## Ascential, London — Delivery Manager

JUNE 2018 - OCTOBER 2021

Ascential is a FTSE 250-listed media company. I worked with the advertising unit, building and shipping digital tools for the creative community.

- I was part of two Scrum teams, usually as Scrum Master helping the development team to deliver on time and on budget.
- I helped the Product Owner translate user needs into user stories.
- I helped the business measure the new features' success. To optimise performance, I designed and ran A/B and multivariate tests.
- As an Agile evangelist, I improved my teams' issue tracking, project documentation and metrics reporting processes.

# WARC, London — Product Manager

MARCH 2014 - JUNE 2018

WARC is the world's largest advertising information service, with a specialist audience of ad agencies and brands. I worked in an Agile web development team.

- I was the main point of contact between the web developers and the business liasing with our editorial, financial, sales and marketing teams.
- I was responsible for communicating site performance metrics around the company, and ran demo sessions for prototypes of upcoming features.
- I conducted a global research project that culminated in WARC's <u>Future of</u>
   <u>Strategy report</u>: the company's most-viewed editorial feature.

Prior to this, I worked as a web producer on an editorial team (2010-2014) and as a financial journalist (2007-2009).

SKILLS (ADVANCED UNLESS STATED OTHERWISE)

**Agile:** PSM1-<u>certified</u> Scrum Master

Workshops & Facilitation: Miro

Prototyping &

Documentation:

Confluence, InVision

Project management:

Web Development: Intermediate HTML & CSS, basic JavaScript (React)

Data analysis: GA/GTM; basic SQL

#### **LANGUAGES**

Native **English** speaker

Conversational **French** and **Spanish** 

Currently learning **Arabic** 

#### **INTERESTS**

Blogger and published writer. Avid bibliophile and traveller

REFERENCES ON REQUEST

#### **EDUCATION**

## General Assembly, London — Product Management

SEPTEMBER 2014 - DECEMBER 2014

# University of Bristol — BA, MA English Literature

OCTOBER 2001 - FEBRUARY 2006

#### **PROJECTS**

## Lions Live — Major product launch

The Cannes Lions is known as the Oscars of advertising. A live event couldn't happen in 2020 and 2021, thanks to the global COVID pandemic. a new initiative for 2021, so instead we launched an exclusive Membership offering for winners. Working with a cross-disciplinary team and to the hardest of deadlines – given that the online Festival, and awards, could hardly be delayed! – I spun up a Kanban project at extremely short notice and delivered on time – and with style. Results were outstanding, with a 918% uplift on pageviews and a 467% on users.

## Artangled — A passion project

Visual art is a major passion of mine. To practice React and CSS, and give me a place to publish my (copious) notes from the art shows I attend, I built <u>this deliberately simple art website</u>, using Gatsby and Netlify. I still commit weekly, four years on!

## The Future of Strategy — Global research project

A global research project that took about a year, alongside my day-to-day PM tasks. The final <u>Future of Strategy report</u> was based on a global survey of senior agency-side strategists. The report was the most-viewed article of the year on WARC, and findings were presented at industry events from Cannes Lions to Brand Week Istanbul.

# WARC 100 — Digital benchmarking product

I built and launched the <u>WARC 100</u>, an annual ranking of the world's top marketing campaigns. It's now WARC Rankings, a globally-known ad industry benchmark. I helped design and build a solid ranking algorithm. It achieves global media coverage with each year's rankings announcement. WPP even uses its WARC 100 performance as a KPI in its financial results deck.

# Agency Finder — General Assembly project

My <u>final presentation</u> at General Assembly was for an ad agency job finding service. I came up with the idea that, as my friends and peers at ad agencies were constantly changing jobs, there was a gap in the market for a specialist job finding service that complemented LinkedIn.