# **Jason Line**

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## **Summary**

A Navy veteran and recent graduate of Eleven Fifty Academy, looking for a Web Developer position with a small to mid-size company, which will allow me to use my skills and knowledge, while I continue to develop professionally.

## **Professional Experience**

### Defenders, Indianapolis, IN

May 2018-Jan 2020

Security Adviser

- Used proven sales strategies in order to convert prospective buyers into new customers
- Regularly performed to meet and exceed sales goals at a 50% close rate.
- Regularly exceeded expectations and surpassed company metrics

## Finance of America Reverse, Carmel, IN

July 2017-May 2018

Loan Officer

- Developed a book of business, producing \$500,000 in loan amounts each month
- Verified the accuracy of borrower information in order to determine suitability and qualification of Reverse Mortgage loan products
- Coordinated with borrowers, appraisers, notaries, and underwriters, to ensure each step of the process proceeded on time

## Carrington Mortgage Services, Westfield, IN

Dec 2016-May 2017

Loan Officer

- Maintained a book of business valued at \$800,000 in loan amounts
- Conducted fact-finding interviews in order to recommend various loan products, depending on client needs
- Assisted borrowers in completing loan applications and provided proper disclosure information in order to remain in compliance with government regulations

# Independent Insurance Producer, Indianapolis, IN

#### Oct 2015-Dec 2016

Agent

- Conducted in-person interviews with clients to uncover financial goals and life insurance needs
- Educated clients on various products to generate strategies for retirement and final expenses
- Confirmed all sales and marketing materials complied with state and federal regulations

## **Education and Professional Licenses**

- Eleven Fifty Academy: JavaScript Oct 2019-Apr 2020
- Indiana Life & Health Insurance License: Residential Producer Individual-#3115308 (inactive)
- NMLS #1510591; State Loan Originator Licenses (AL, AZ, FL, IN, KT, MO, NC, OH, TN, VA, WA) (inactive)

## **Technical Skills**

Languages: HTML, CSS, JavaScript/TypeScript

Frameworks: React, Angular, Material

**Databases:** PostgreSQL

**Deployment:** Heroku, Firebase

Other: Git, GitHub, Node.js, APIs