JIMMY ZHANG

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EDUCATION

Baruch College, Zicklin School of Business   Manhattan, New York
<u>Major:</u> Finance   Expected Graduation: May
2025   <u>Minor:</u> Computer Science
<u>Relevant Coursework</u>: Principles of Accounting, Programming and Computational, Intro to Data Structures and Algorithms

Academy of American Studies   New York, New York
Highschool   GPA: 3.5 / 4.0
                                                                                       Graduated: May 2021

EXPERIENCE

Reselling at Secured Soles   Long Island City, New York
Self-Employed   *June* 2019 – Dec 2022
- Managed and tracked an inventory worth over $100,000, ensuring a consistent profit margin of 20% through meticulous record-keeping via spreadsheets. Evaluating athlete's skills and review performance records to determine their fitness and potential in a particular area of athletics
- Analyzed sales data from platforms like StockX, Flight Club, and GOAT, resulting in a 15% increase in quarterly sales.
- Established and nurtured relationships with over 500 individual clients, boosting sales by 30% through strategic customer networking.
- Successfully facilitated the sale of over 10,000 sneakers both online and locally.

Poke Wave   Long Island City**,** New York
Associate   May 2019 - Oct 2019
- Upheld stringent food handling and sanitation standards, achieving a 98% safety compliance rate, ensuring both staff and customer safety.
- Conducted daily sanitization of over 100+ utensils and equipment, ensuring a 0% cross-contamination rate during the tenure.
- A Consistently delivered fast-paced service, maintaining a near-perfect accuracy rate, resulting in increased customer satisfaction and repeat visits.

Tokyo Market   Long Island City, New York
Associate   *June* 2018 – Nov 2018
- Strong team player, known for effective communication and collaboration with colleagues to create a cohesive and efficient work environment, especially during busy periods.
- Proficient in cash handling and operating cash registers, ensuring accurate and secure transactions while maintaining a high level of integrity and attention to detail.
- Experienced in inventory management and stocking, consistently keeping store shelves organized and well-stocked to meet customer demand.

SKILLS

Languages: English (Fluent), Cantonese (proficient)
Technical: HTML5, CSS, Bootstrap, SASS, JavaScript, ReactJS, Python, Git and GitHub