

MKT 7317 Problem Set 2

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1 Nested Logit with Three Alternatives

Question (a)

Given $\rho = 1$, we have

$$F(\epsilon_1, \epsilon_2) = e^{-e^{-\epsilon_1} - e^{-\epsilon_2}}$$
$$\begin{cases} F_1(\epsilon_1) &= \lim_{\epsilon_2 \rightarrow \infty} F(\epsilon_1, \epsilon_2) = \lim_{\epsilon_2 \rightarrow \infty} e^{-e^{-\epsilon_1} - e^{-\epsilon_2}} = e^{-e^{-\epsilon_1}} \\ F_2(\epsilon_2) &= \lim_{\epsilon_1 \rightarrow \infty} F(\epsilon_1, \epsilon_2) = \lim_{\epsilon_1 \rightarrow \infty} e^{-e^{-\epsilon_1} - e^{-\epsilon_2}} = e^{-e^{-\epsilon_2}} \end{cases}$$

Given $F_{\epsilon_1, \epsilon_2} = F_1(\epsilon_1)F_2(\epsilon_2)$, we conclude that $\epsilon_1 \perp\!\!\!\perp \epsilon_2$.

We can also derive the probability distribution function as follows.

$$f(\epsilon_1, \epsilon_2) = \frac{\partial^2 F(\epsilon_1, \epsilon_2)}{\partial \epsilon_1 \partial \epsilon_2} = \epsilon_1 \epsilon_2 e^{-\epsilon_1} e^{\epsilon_2} e^{-e^{-\epsilon_1} - e^{-\epsilon_2}}$$
$$f_1(\epsilon_1) = \frac{dF_1(\epsilon_1)}{d\epsilon_1} = \epsilon_1 e^{-\epsilon_1} e^{-e^{-\epsilon_1}}$$
$$f_2(\epsilon_2) = \frac{dF_2(\epsilon_2)}{d\epsilon_2} = \epsilon_2 e^{-\epsilon_2} e^{-e^{-\epsilon_2}}$$

Given $f(\epsilon_1, \epsilon_2) = f_1(\epsilon_1)f_2(\epsilon_2)$, we conclude that $\epsilon_1 \perp\!\!\!\perp \epsilon_2$.

Question (b)

$$\begin{aligned}
Pr(\text{i chooses 0}) &= Pr(U_{i0} \geq U_{i1} \text{ and } U_{i0} \geq U_{i2}) \\
&= Pr(\delta_0 + \epsilon_0 \geq \delta_1 + \epsilon_{i1} \text{ and } \delta_0 + \epsilon_0 \geq \delta_2 + \epsilon_{i2}) \\
&= Pr(\epsilon_{i1} \leq \delta_0 - \delta_1 + \epsilon_0 \text{ and } \epsilon_{i2} \leq \delta_0 - \delta_2 + \epsilon_0) \\
&= \int F(\delta_0 - \delta_1 + \epsilon_0, \delta_0 - \delta_2 + \epsilon_0) dF(\epsilon_0) \\
&= \int_{-\infty}^{\infty} \exp\left\{-\left[\exp\left(-\frac{\delta_0 - \delta_1 + \epsilon_0}{\rho}\right) + \exp\left(-\frac{\delta_0 - \delta_2 + \epsilon_0}{\rho}\right)\right]^{\rho}\right\} d\exp[-\exp(\epsilon_0)] \\
&= \int_{-\infty}^{\infty} \exp\left\{-\exp(\epsilon_0)\left[\exp\left(-\frac{\delta_0 - \delta_1}{\rho}\right) + \exp\left(-\frac{\delta_0 - \delta_2}{\rho}\right)\right]^{\rho}\right\} d\exp[-\exp(\epsilon_0)] \\
&= \frac{1}{\left[\exp\left(-\frac{\delta_0 - \delta_1}{\rho}\right) + \exp\left(-\frac{\delta_0 - \delta_2}{\rho}\right)\right]^{\rho} + 1} \\
&= \frac{1}{\exp(-\delta_0)\left[\exp\left(\frac{\delta_1}{\rho}\right) + \exp\left(\frac{\delta_2}{\rho}\right)\right]^{\rho} + 1} \\
&= \frac{\exp(\delta_0)}{\left[\exp\left(\frac{\delta_1}{\rho}\right) + \exp\left(\frac{\delta_2}{\rho}\right)\right]^{\rho} + \exp(\delta_0)}
\end{aligned}$$

Question (c)

Given that "1" (red bus) and "2" (blue bus) are in the same nest, and that "0" (car) is in another nest, we can derive the within-nest choice probability as

$$\begin{aligned}
&Pr(\text{i chooses 1} \mid \text{i does not chooses 0}) \\
&= Pr(U_{i1} \geq U_{i2}) \\
&= Pr(\delta_1 + \epsilon_{i1} \geq \delta_0 + \epsilon_{i0}) \\
&= \int_{-\infty}^{\infty} F_1(\epsilon, \delta_1 - \delta_2 + \epsilon) d\epsilon
\end{aligned} \tag{1}$$

$$\text{where } F_1(\epsilon_1, \epsilon_2) = \frac{\partial F(\epsilon_1, \epsilon_2)}{\partial \epsilon_1} = F(\epsilon_1, \epsilon_2) \left(\exp\left(-\frac{\epsilon_1}{\rho}\right) + \exp\left(-\frac{\epsilon_2}{\rho}\right) \right)^{\rho-1} \exp\left(-\frac{\epsilon_1}{\rho}\right)$$

Then denote $K = \exp\left(-\frac{\delta_1 - \delta_2}{\rho}\right) + 1$ and $t = \exp\left(-\frac{\epsilon}{\rho}\right)$, we can simplify the integral as follows

$$\begin{aligned}
& Pr\left(i \text{ chooses } 1 \mid i \text{ does not chooses } 0\right) \\
&= \frac{\rho}{K} \int_{t=0}^{+\infty} \exp\left(-(tK)^\rho\right) (tK)^{\rho-1} d(tK) \\
&= -\frac{1}{K} \int_{t=0}^{+\infty} \exp\left(-(tK)^\rho\right) d\left(-(tK)^\rho\right) \\
&= \frac{1}{K} \\
&= \frac{1}{1 + \exp\left(-\frac{\delta_1 - \delta_2}{\rho}\right)} \\
&= \frac{\exp\left(\frac{\delta_1}{\rho}\right)}{\exp\left(\frac{\delta_1}{\rho}\right) + \exp\left(\frac{\delta_2}{\rho}\right)}
\end{aligned} \tag{2}$$

2 Price Elasticities in Logit Demand Model

In the system of homogeneous consumers, the Marshallian demand is proportionate to the market share s_j , which is approximate to the individual choice probability $Pr(i \rightarrow j)$. Given the consideration set \mathcal{J}_t , the regularity condition holds that for any alternative $j \in \mathcal{J}_t$, the price after infinitesimal changes is still smaller or equal to the income, $p_j + \Delta p \leq m$.

$$\frac{\partial Pr(i \rightarrow j)}{\partial p_c} \frac{p_c}{s_j} = \begin{cases} -\alpha p_j (1 - s_j) & \text{if } j = c \\ \alpha p_c s_c & \text{if } j \neq c \end{cases}$$

This is the legitimate Marshallian own and cross price elasticities by using choice probability as the infinitesimal changes in prices p_c leads to changes in the individual choice probabilities $Pr(i \rightarrow j)$, which then translates to proportional changes in the Marshallian demand.

However, this is not the legitimate Hicksian own and cross price elasticities. Hicksian demand function or compensated demand function for a good is his quantity demanded as part of the solution to minimizing his expenditure on all goods while delivering **a fixed level of utility**. This contradicts with the underlining assumption of the logit demand function.

$$Pr\left(i \rightarrow j\right) = Pr\left(U_{ij} \geq U_{ik} \forall k \neq j \in \mathcal{J}_t\right)$$

As a consequence, there is no utility level \bar{U} which could serve as the fixed threshold in the sense that

$Pr(i \rightarrow j) = Pr(U_{ij} \geq \bar{U})$. In other words, $U_{ij} \geq \bar{U}$ cannot rule out the possibility that $U_{ik} > U_{ij} \geq \bar{U}$. In summary, the proposed price elasticities are illegitimate Hicksian own and cross elasticities as only the **relative** utilities matter in the logit demand models, rather than the **absolute** levels.

3 Linear Probability Model

Question (a)

$$\begin{aligned} P_i &= Pr\left\{y_i = x'_i\beta + u_i > 0 \middle| x_i\right\} \\ &= Pr\left\{u_i > -x'_i\beta \middle| x_i\right\} \end{aligned} \tag{3}$$

Given $u_i \sim^{iid} Uniform[-0.5, 0.5]$, we have

$$\begin{aligned} P_i &= Pr\left\{u_i > -x'_i\beta \middle| x_i\right\} \\ &= 0.5 + x'_i\beta \end{aligned} \tag{4}$$

The error term in the linear probability model is

$$e_i = d_i - P_i = \begin{cases} 0.5 - x'_i\beta & \text{if } y_i = x'_i\beta + u_i > 0 \\ -0.5 - x'_i\beta & \text{otherwise} \end{cases}$$

Then we derive the conditional expectation of the error terms as

$$\begin{aligned} \mathbf{E}(e_i | x_i) &= Pr\left\{d_i = 1\right\} \mathbf{E}(e_i | x_i, d_i = 1) + Pr\left\{d_i = 0\right\} \mathbf{E}(e_i | x_i, d_i = 0) \\ &= (0.5 - x'_i\beta)(0.5 + x'_i\beta) + (-0.5 - x'_i\beta)(0.5 - x'_i\beta) \\ &= 0 \end{aligned}$$

Question (b)

Then we derive the conditional variance of the error terms as

$$\begin{aligned}
\sigma_i^2 &= \mathbf{Var}\left(e_i \middle| x_i\right) = \mathbf{E}\left(e_i^2 \middle| x_i\right) + \left\{\mathbf{E}\left(e_i \middle| x_i\right)\right\}^2 \\
&= \mathbf{E}\left(e_i^2 \middle| x_i\right) \\
&= Pr\left\{d_i = 1\right\}\mathbf{E}\left(e_i^2 \middle| x_i, d_i = 1\right) + Pr\left\{d_i = 0\right\}\mathbf{E}\left(e_i^2 \middle| x_i, d_i = 0\right) \\
&= \left(0.5 - x_i'\beta\right)^2\left(0.5 + x_i'\beta\right) + \left(-0.5 - x_i'\beta\right)^2\left(0.5 - x_i'\beta\right) \\
&= 0.25 - \left(x_i'\beta\right)^2
\end{aligned} \tag{5}$$

Question (c)

$$\begin{aligned}
\mathbf{Cov}\left(e_i, e_j \middle| x_i, x_j\right) &= \mathbf{E}\left(e_i, e_j \middle| x_i, x_j\right) + \left\{\mathbf{E}\left(e_i \middle| x_i\right)\mathbf{E}\left(e_j \middle| x_j\right)\right\} \\
&= \mathbf{E}\left(e_i, e_j \middle| x_i, x_j\right) \\
&= Pr\left\{d_i = 1, d_j = 1\right\}\mathbf{E}\left(e_i e_j \middle| x_i, x_j, d_i = 1, d_j = 1\right) \\
&\quad + Pr\left\{d_i = 1, d_j = 0\right\}\mathbf{E}\left(e_i e_j \middle| x_i, x_j, d_i = 1, d_j = 0\right) \\
&\quad + Pr\left\{d_i = 0, d_j = 1\right\}\mathbf{E}\left(e_i e_j \middle| x_i, x_j, d_i = 0, d_j = 1\right) \\
&\quad + Pr\left\{d_i = 1, d_j = 0\right\}\mathbf{E}\left(e_i e_j \middle| x_i, x_j, d_i = 0, d_j = 0\right) \\
&= 0
\end{aligned} \tag{6}$$

Combining (5)(6), we know that the error terms are heterogeneous and uncorrelated.

$$\mathbf{\Omega} = \mathbf{Diag}\left(\sigma_i^2\right) \tag{7}$$

The regression specification of the linear probability model is as follows

$$d_i = P_i + e_i = 0.5 + x_i'\beta + e_i$$

The Ordinary Least-Square estimator

$$\hat{\beta}_{OLS} = \left(\mathbf{X}'\mathbf{X} \right)^{-1} \left(\mathbf{X}'(\mathbf{d} - \mathbf{0.5}) \right)$$

The estimated asymptotic variance matrix of $\hat{\beta}_{OLS}$ with heteroskedasticity robust standard errors

$$\hat{V}[\hat{\beta}_{OLS}] = \left(\mathbf{X}'\mathbf{X} \right)^{-1} \left(\mathbf{X}'\hat{\mathbf{\Omega}}\mathbf{X} \right) \left(\mathbf{X}'\mathbf{X} \right)^{-1} \quad (8)$$

where $\hat{\mathbf{\Omega}} = \text{Diag}(\hat{e}_i^2)$ and $\hat{e}_i = d_i - 0.5 - x_i'\hat{\beta}_{OLS}$.

Given $e_i \left| x_i \rightarrow^d N\left(0, \mathbf{\Omega}\right)\right.$ and $\mathbf{\Omega} = \text{Diag}\left(\sigma_i^2\right)$, we have

$$\text{plim}\hat{V}[\hat{\beta}_{OLS}] = \text{plim}V[\hat{\beta}_{OLS}] = \left(\mathbf{X}'\mathbf{X} \right)^{-1} \left(\mathbf{X}'\mathbf{\Omega}\mathbf{X} \right) \left(\mathbf{X}'\mathbf{X} \right)^{-1}$$

Question (d)

Given that the errors are heterogeneous and uncorrelated, we specify $V[e|x] = \exp(x'\gamma)$.

Then use the non-linear least-square regression of $\hat{e}_i^2 = (d_i - 0.5 - x_i'\hat{\beta})^2$ on $\exp(x'\gamma)$ to derive $\hat{\gamma}$, which is the consistent estimator of γ . The estimator error matrix is

$$\hat{\mathbf{\Omega}} = \hat{\mathbf{\Omega}}(\hat{\gamma}) = \exp(x'\hat{\gamma})$$

We have the feasible generalized least-square estimator $\hat{\beta}_{FGLS}$, which is more efficient than the given $\hat{\beta}$ as

$$\hat{\beta}_{FGLS} = \left(\mathbf{X}'\hat{\mathbf{\Omega}}^{-1}\mathbf{X} \right)^{-1} \left(\mathbf{X}'\hat{\mathbf{\Omega}}^{-1}(\mathbf{d} - \mathbf{0.5}) \right)$$

The estimated asymptotic variance of $\hat{\beta}_{FGLS}$ is

$$\hat{V}[\hat{\beta}_{FGLS}] = \left(\mathbf{X}'\hat{\mathbf{\Omega}}^{-1}\mathbf{X} \right)^{-1} \quad (9)$$

Question (e)

Given that $\Omega(\gamma)$ is correctly specified and that $\hat{\gamma}$ is consistent for γ , we have (Cameron & Trivedi, page 82)

$$\sqrt{N}(\hat{\beta}_{FGLS} - \beta) \rightarrow^d N\left[0, \left(\text{plim} N^{-1} \mathbf{X}'\Omega^{-1}\mathbf{X}\right)^{-1}\right]$$

This implies that

- $\hat{\beta}_{FGLS}$ is a consistent estimator of β . $\hat{\beta}_{FGLS} \rightarrow_p \beta$ as $n \rightarrow \infty$
- $\hat{\beta}_{FGLS}$ is second-moment efficient as $\hat{\beta}_{FGLS}$ has the same limiting variance matrix as $\hat{\beta}_{GLS}$.

In summary, $\hat{\beta}_{FGLS}$ possesses the same asymptotic properties as $\hat{\beta}_{MLE}$.

4 Multinomial Logit and MLE Estimation

Question (a)

The likelihood function of the binary choice models for individual i is

$$L\left(\{y_{i,j}, x_j\}_{j \in J} \mid \beta\right) = \prod_{i=1}^N \prod_{j \in J} \left[\frac{\exp(x'_j \beta)}{\sum_{k=0}^J \exp(x'_k \beta)} \right]^{y_{i,j}}$$

The log-likelihood function of observing $\{y_{i,j}, x_j\}_{j \in J}$ for individuals $i = 1, 2, \dots, N$ is

$$\ln L\left(\{y_{i,j}, x_j\}_{j \in J} \mid \beta\right) = \sum_{i=1}^N \sum_{j \in J} \left\{ y_{i,j} \ln \left(\frac{\exp(x'_j \beta)}{\sum_{k \in J} \exp(x'_k \beta)} \right) \right\}$$

Question (b)

Denote $G(x'_j \beta) = \frac{\exp(x'_j \beta)}{\sum_{k \in J} \exp(x'_k \beta)}$ and

$$\begin{aligned} g(x'_j \beta) &= \frac{dG(x'_j \beta)}{d\beta} \\ &= \frac{\exp(x'_j \beta) \sum_{k \in J} \left[(x_j - x_k) \exp(x'_k \beta) \right]}{\left(\sum_{k \in J} \exp(x'_k \beta) \right)^2} \end{aligned}$$

Then we can rewrite $\ln L\left(\{y_{i,j}, x_j\}_{j \in J} \middle| \beta\right)$ as

$$\ln L\left(\{y_{i,j}, x_j\}_{j \in J} \middle| \beta\right) = \sum_{i=1}^N \sum_{j \in J} \left\{ y_{i,j} \ln\left(G(x'_j \beta)\right) \right\}$$

Taking derivatives of $\ln L\left(\{y_{i,j}, x_j\}_{j \in J} \middle| \beta\right)$ with respects to β , we can get the score function of the likelihood of observing the data $\{y_{i,j}, x_j\}_{j \in J}$ for individuals $i = 1, 2, \dots, N$ as follows.

$$\begin{aligned} s\left(\beta \middle| \{y_{i,j}, x_j\}_{j \in J}\right) &= \frac{d \ln L\left(\{y_{i,j}, x_j\}_{j \in J} \middle| \beta\right)}{d\beta} \\ &= \sum_{i=1}^N \sum_{j \in J} \left\{ y_{i,j} \frac{g(x'_j \beta)}{G(x'_j \beta)} \right\} \end{aligned}$$

Question (c)

The information matrix of the (unconditional) likelihood of observing the data for individuals $i = 1, 2, \dots, N$

$$I(\beta) = E_{\beta} \left(s\left(\beta \middle| \{y_{i,j}, x_j\}_{j \in J}\right) s\left(\beta \middle| \{y_{i,j}, x_j\}_{j \in J}\right)' \right) = \sum_{i=1}^N \sum_{j \in J} E_{\beta} \left\{ y_{i,j} \frac{g(x'_j \beta) g(x'_j \beta)'}{G^2(x'_j \beta)} \right\}$$

Under mild regularity conditions,

$$I(\beta) = -E_{\beta} \left(\frac{\partial}{\partial \beta} s\left(\beta \middle| \{y_{i,j}, x_j\}_{j \in J}\right) \right) = -E_{\beta} \left(\frac{\partial^2}{\partial \beta^2} \ln L\left(\{y_{i,j}, x_j\}_{j \in J} \middle| \beta\right) \right)$$