

# MATHEMATICAL MODEL IN MARKETING: QUESTION 2

Jin Miao

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## 1 Task 1

### 1.1 Devise a polynomial-time algorithm that produces a stable assignment of the $n$ houses to the $n$ people.

Recursively implement the following two steps until all the  $n$  people is excluded.

*Step 1:* Denote  $\mathbf{N}$  as the group of  $n$  people. Let every member declare their most desirable house. Consider the set  $\mathbf{M} = \{j: \text{Person } j \text{ declares that House } j \text{ is exactly his/her favourite house}\}$ . Assume  $m = |\mathbf{M}|$ , then  $m \leq 0$  and  $m \geq n$ .  $\forall j \in \mathbf{M}$ , the assignment of House  $j$  to Person  $j$  is coalition proof because Person  $j$  has already achieved the highest utility. Simultaneously, Person  $j$  is not willing to exchange House  $j$  with any other house. Update  $\mathbf{N}$  to be  $\mathbf{N} - \mathbf{M}$ .

*Step 2:* Starting from any member  $N_1$  of  $\mathbf{N}$ ,  $N_1$  declare the best house for him/her, which currently belongs to  $N_2$ . Create the set  $\mathbf{Pool} = \{N_1\}$ . Then  $N_2$  declare the best house for him/her, which currently belongs to  $N_3$ . If  $N_3$  is exactly  $N_1$ , then we can find a coalition  $\{N_1, N_2\}$  to exchange houses and then  $\mathbf{N}$  should be updated as  $\mathbf{N} - \{N_1, N_2\}$ . Every member in the new  $\mathbf{N}$  will resay their favorite house. If  $N_3 \neq N_1$ , we update  $\mathbf{Pool} = \{N_1, N_2\}$ . Then  $N_3$  declare the best house for him/her, which currently belongs to  $N_4$ . If  $N_4 \in \mathbf{Pool}$ , then we can find a coalition so that we can update  $\mathbf{N}$  by excluding this coalition from  $\mathbf{N}$ . If  $N_4 \notin \mathbf{Pool}$ , we update  $\mathbf{Pool} = \{N_1, N_2, N_3\}$ . Proceed this procedure until we find a coalition.

### 1.2 Prove that the algorithm terminates and obtains a stable assignment.

This algorithm will always find a coalition regardless of the size of  $\mathbf{N}$ .

$\forall k \in \mathbf{N}$ , when  $N_k - 1$  declares  $N_k$ ,  $N_k$ 's favorite house is either in  $\mathbf{Pool}$  or not. If  $N_k$ 's favorite house is in  $\mathbf{Pool}$ , then this algorithm finds a coalition. If all of the first  $n-1$  persons cannot find their favorite house in  $\mathbf{Pool}$ ,  $N_n$ 's favorite house must be in  $\mathbf{Pool}$  given the fact that Person  $n$  is not perfectly satisfied with House  $n$ .

On top of this, the new group  $\mathbf{N}$  updates their preferences every time we find a coalition and exclude every member in the coalition from  $\mathbf{N}$ . Thus, this algorithm terminates until no element remains in  $\mathbf{N}$ . The time complexity for this algorithm is polynomial because at most  $n$  steps are needed for each round.

This algorithm can obtain a stable assignment because every time we find a coalition and reassign houses, every one in this coalition will live in the house that he likes most. As a consequence, no one has any incentive to move after being reassigned to their favorite house (as declared).

## 2 Task 2

It is a dominant strategy for each person to truthfully reveal his or preferences.

Whenever we find a coalition, every one in this coalition will move to the house that he declares as his favorite one regardless of others' declarations. If he/she does not truthfully reveal his/her preferences, he/she will not be better off under the following two circumstances.

*Case 1:* he/she is included in the coalition in this round if he truthfully declares his preferences. In this case, he/she will get the house that is declared. Thus, the outcome from any untruthful declaration must be inferior to truthful declarations.

*Case 2:* he/she is not included in the coalition during this round. In this case, truthful declaration is still not inferior to untruthful declaration. For example, assume  $N = \{A, B, C, D\}$ . Assume that Person A's preference ordering is  $A \preceq D \preceq C \preceq B$ . However, House B is not achievable for Person A because Person B likes House D most and Person D likes House B most. It is possible that Person A can achieve his second best by declaring that House C is his favorite. However, after excluding  $\{B, D\}$  from  $N$ , House C naturally becomes his favorite house when Person A updates his preferences in the next round.

To conclude, it is a dominant strategy to for each person to truthfully reveal his/her preferences.