

# Li Jiawei (Leo)

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## EDUCATION

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- Shanghai Maritime University**, China, Bachelor of Engineering 09/2019-07/2023  
Courses: Engineering Economics, Linear Algebra, Highway Survey and Design, etc.
- Peter the Great St. Petersburg Polytechnic University**, Russia 07/2021-08/2021  
Program: Cross-Cultural Marketing and Entrepreneurship
- Boston University**, America, Master Degree of Applied Business Analytics 09/2024-  
Course: Data Mining for Business Analytics, Quantitative and Qualitative Decision-Making, Operations Management: Business Process Fundamentals, etc.

## INTERNSHIP

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- Shanghai Jiaoye Jingfan Investment**, Department Assistant 09/2022-12/2022
- Collected financial documents to prepare for the corporate compliance inspection from headquarters
  - Assisted in a short time financing project for a China Top 50 real estate company with project amount totaling 135 million yuan
  - Contributed to a Special Situation financing project for a real estate company located in Shanghai, including the financial DDI and industrial research on non-performing assets
- Zhongtai Securities**, Senior Financial Manager Assistant 07/2022-08/2022
- Individually completed a financial investigation on urban construction investment bonds
  - Analyzed industrial opportunities and internal and external environment to develop the new bonds
  - Compared similar projects initiated by Shouguang Construction Investment Company and Shouguang Jinxin Investment Shareholding Company
- Shanghai Horizon Charity Foundation** 06/2021-08/2021
- Organized the Warmth Trip to Liangshan Mountain project and attracted RMB 42000 donation
  - Visited local people in need and poor students to deliver the donation
- OceanBotech Intellectual Technology**, Assistant Engineer 07/2020-08/2020
- Categorized technical documents and input digital drawings, data and BOM lists
  - Helped with part processing, equipment testing and supervised production progress
  - Participated in the product review conference and recorded key points

## LEADERSHIP

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- Shanghai Maritime University Student Union**, Liaison Chair 09/2019-08/2021
- Took charge of business roadshows to attract 100,000+ RMB sponsorship in total
  - Invited Hong Kong star Jordan Chan, Taiwan singer Jeff Chang and other celebrities to take free congratulation videos for SMU campus events
  - Managed public new media platforms to promote campus events or partner commercials
  - Supervised and coordinated personnel and stage equipment for 10+ major campus performance
- Talent Debate Association**, Vice Training President 09/2019-06/2023
- Carried out internal training events and organized public debates on campus
  - Ranked the second in the 2020 Freshmen Cup Campus Debate Contest

## AWARD AND HONORS

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- China University Business Elite Challenge**, Certificate of Logistics Management 06/2022
- National Competition of Transport Science and Technology for Students** 10/2020
- Developed a vehicle early warning system for collisions based on IoT and won SMU Third Prize

## VOLUNTEER

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2020 SMU Freshmen Orientation, 2019 Shanghai International Marathon, SMU 110th Anniversary Gala