Request for Proposal (RFP) - Cloud Migration Project Development

Executive Summary

MedTech Industries is seeking proposals from experienced development teams for the Cloud Migration Project Development of an enterprise web application. The goal of this project is to enhance our operational capabilities and improve service delivery through robust cloud integration. We invite qualified teams to submit their proposals to support this critical initiative.

Project Overview

Project Type: Enterprise Web Application
Duration: 18 months
Team Size: 8 people
Budget Range: $250K - $500K
Start Date: 2026-01-22
Location: Tokyo, Japan
Remote Work: Allowed

MedTech Industries is at the forefront of medical technology, and we are committed to leveraging cloud solutions to streamline our processes and improve patient outcomes. This project aims to develop a scalable and secure enterprise web application that will enable us to manage our operations more efficiently and enhance our service offerings.

Technical Requirements

- **Preferred:**

- Java - Advanced level (Preferred certifications: Certified Kubernetes Administrator, Google Cloud Professional)

- **REQUIRED:**

- DevOps - Expert level
- Python - Expert level (Preferred certifications: Google Cloud Professional)
- Kubernetes - Advanced level (Preferred certifications: AWS Certified Solutions Architect)

Expected Team Profile

We are looking for a cross-functional team of 8 professionals with the following profiles:

1. **DevOps Engineer (2 positions)**
2. Expert-level experience in CI/CD pipelines, cloud infrastructure, and automation tools.

3. Proven track record of successful cloud migrations and deployments.

4. **Java Developer (2 positions)**

5. Advanced skills in Java programming and experience with enterprise-level applications.

6. Familiarity with microservices architecture and containerization.

7. **Python Developer (2 positions)**

8. Expert-level skills in Python programming, including frameworks such as Django or Flask.

9. Experience in data processing and analysis applications.

10. **Kubernetes Specialist (2 positions)**

11. Advanced expertise in Kubernetes orchestration and management.
12. Experience in implementing best practices for containerized applications.

Timeline

- **RFP Release Date:** [Insert Date]
- **Proposal Submission Deadline:** [Insert Date]
- **Proposal Evaluation Period:** [Insert Date]
- **Interviews with Selected Candidates:** [Insert Date]
- **Contract Award Date:** [Insert Date]
- **Project Kick-off:** January 22, 2026

Budget

The budget for this project is between **$250,000 and $500,000**. Proposals must include a detailed breakdown of costs associated with team salaries, project management, infrastructure, and any additional expenses.

Proposal Guidelines

Interested teams should submit their proposals by the specified deadline. Proposals must include the following:

1. **Company Overview:**

2. Brief history, core competencies, and relevant experience in cloud migration and enterprise application development.

3. **Team Composition:**

4. Profiles of team members who will be engaged in the project, including relevant certifications and past project experience.

5. **Project Approach:**

6. Outline of the proposed methodology for the project, including key milestones and deliverables.

7. **Timeline:**

8. Detailed project timeline aligned with the above milestones.

9. **Budget:**

10. Detailed financial proposal within the specified budget range.

11. **Acceptance Criteria:**

12. Clear definition of how project success will be measured, including performance metrics and deliverable acceptance.

13. **Evaluation Process:**

14. Proposals will be evaluated based on the following criteria:
    - Relevant experience and technical expertise
    - Proposed approach and methodology
    - Cost-effectiveness
    - Team qualifications and certifications

Contact Information

For any inquiries regarding this RFP, please contact:

Name: [Contact Person's Name]
Title: [Contact Person's Title]
Email: [Contact Person's Email]
Phone: [Contact Person's Phone Number]

Proposal Submission

Please submit your proposals electronically to [Submission Email Address] by the proposal submission deadline. Late submissions will not be considered. We look forward to receiving your proposals and partnering with you on this exciting project.