

**BEFORE THE ADJUDICATING OFFICER
SECURITIES AND EXCHANGE BOARD OF INDIA
ADJUDICATION ORDER No. Order/BD/VS/2020-21/7823-7824**

**UNDER SECTION 15-I OF SECURITIES AND EXCHANGE BOARD OF INDIA ACT, 1992 READ
WITH RULE 5 OF SEBI (PROCEDURE FOR HOLDING INQUIRY AND IMPOSING PENALTIES)
RULES, 1995**

In respect of:

1. Shri Parthiv Dalal, (PAN:AHJPD3958L) 1203 B-Odyssey Building, Bhakti Park, Wadala East, Mumbai 400037	2. Shruti Vishal Vora (PAN: AKZPM7724N) 701-A, Surya Apartment 53, Bhulabhai Desai Road Opp: Breach Candy Hospital Mumbai – 400026.
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**In the matter of circulation of unpublished price sensitive information (UPSI) through
WhatsApp messages with respect to Wipro Limited**

BACKGROUND

1. During November 2017, there were certain articles published in newspapers / print media referring to the circulation of Unpublished Price Sensitive Information (*hereinafter referred to as "UPSI"*) in various private WhatsApp groups about certain companies ahead of their official announcements to the respective Stock Exchanges. Against this backdrop, Securities and Exchange Board of India (*hereinafter referred to as "SEBI"*) initiated a preliminary examination in the matter of circulation of UPSI through WhatsApp groups during which search and seizure operation for 26 entities of Market Chatter WhatsApp Group were conducted and approximately 190 devices, records etc., were seized. The WhatsApp chats extracted from the seized devices were examined further and while examining the chats, it was found that in respect of around 12 companies whose earnings data and other financial information had allegedly got leaked in WhatsApp. Apart from the names of 12 scrip mentioned in the aforesaid news articles, SEBI, while examining the chats from the seized device identified 11 more scrips in which UPSI was in circulation on one to

one basis. Wipro Limited was one of the Companies among 11 scrips about whom the following chat “Wipro revenue 13700 PBIT 2323 PBT 2758” dated January 18, 2017 was found in the WhatsApp Chat of Shruti Vora (*hereinafter also referred to as “SV” / “Noticee-2”*), a member of Market Chatter group whose device was seized along with others. Based on the available evidence, it was observed that the referred WhatsApp message was received by Shruti Vora from one Govind Agarwal and communicated by her to an entity named Aditya Gaggar through WhatsApp on January 18, 2017.

2. Accordingly, SEBI carried out an investigation in the matter of circulation of UPSI through WhatsApp messages with respect to Wipro Ltd., to ascertain any possible violation of the provisions of the Securities and Exchange Board of India Act, 1992 (*hereinafter referred to as “SEBI Act”*) and SEBI (Prohibition of Insider Trading) Regulations, 2015 (*hereinafter referred to as “SEBI (PIT) Regulations”*) during the period December 16, 2016 to January 25, 2017 (*hereinafter referred to as “Investigation Period”*).
3. It was observed that Wipro made announcement on BSE and NSE on January 25, 2017 (BSE and NSE website) with respect to its quarterly results for the quarter ended December 2016 as under:

Exchange Date & Time	Announcement/News	Price Impact/Shares Traded (BSE)				Price Impact/Shares Traded (NSE)			
25/01/2017 BSE @ 16:05:35 NSE @ : 16:02	Announces Q3 results (Standalone & Consolidated), Auditors' Report (Standalone & Consolidated) & Results Press Release for the Quarter ended December 31, 2016:	25/01/2017 (BSE)				25/01/2017 (NSE)			
		O	H	L	C	O	H	L	C
		479.1	482.9	471.2	473.4			471.2	473.7
		0	0	0	5	482	484	0	0
		No. of shares traded: 81265				No. of shares traded: 2044971			
	Wipro Ltd. has announced the following results for the quarter ended December 31, 2016: The Audited Standalone results for the Quarter ended December 31, 2016 The Company has posted a net profit of Rs. 19185 million for the quarter ended December	27/01/2017 (BSE)				27/01/2017 (NSE)			
		O	H	L	C	O	H	L	C
		469.9	473.2	464.3	466.1	469.5	473.7	464.3	465.5
		0	5	5	0	0	0	0	5
		No. of shares traded: 557690				No. of shares traded: 1926030			
Remarks: <ul style="list-style-type: none">26/01/2017 was trading holidayThe scrip closed on 27/01/2017 at 1.55% below its previous day closing price on BSE and 1.72% below its previous day closing price on NSE.									

<p>31, 2016 as compared to Rs. 20111 million for the quarter ended December 31, 2015. Total Income has increased from Rs. 118969 million for the quarter ended December 31, 2015 to Rs. 120181 million for the quarter ended December 31, 2016.</p> <p>The Consolidated Results are as follows:</p> <p>The Audited Consolidated results for the Quarter ended December 31, 2016</p> <p>The Group has posted a net profit after tax, minority interest and share of profit of associates of Rs. 21096 million for the quarter ended December 31, 2016 as compared to Rs. 22371 million for the quarter ended December 31, 2015. Total Income has increased from Rs. 135809 million for the quarter ended December 31, 2015 to Rs. 143364 million for the quarter ended December 31, 2016.</p>	<ul style="list-style-type: none"> • The trading volume on 27/01/2017 increased by 586.26% as compared to previous day trading at BSE and decreased by 5.82% as compared to previous day trading at NSE.
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4. As mentioned above, on January 25, 2017 (at 16:05 on BSE and at 16:02 on NSE), Wipro announced results (Standalone & Consolidated) for the quarter ended December 31, 2016 on BSE and NSE after the meeting of Board of Directors of the Company held on January 25, 2017. Therefore, January 25, 2017 was taken as the date when the Company had made the aforesaid price sensitive information public.

5. It is observed that vide SEBI letter dated August 14, 2018, Wipro Ltd was, inter-alia, asked about the detailed chronology of events w.r.t announcement of quarterly results on January 25, 2017 for QE December 2016, the details of persons involved in preparation of financial results / having access to financial information at various stages / persons who attended the corresponding Board Meeting, details of trading window closure period etc.

6. The Company vide letter dated August 23, 2018 and email dated June 02, 2019 provided the requisite details and inter-alia submitted the following information:-

“Chronology of events leading to announcement of Revenue, PBIT and PBT on January 25, 2017...

1. From January 1 to January 18, 2017

The first version of the financial results was available to the finance function including taxation team and to the Auditor on January 9, 2017 and the same were reviewed and changes were made by these teams till January 13, 2017. The Investor Relations team received the draft financial results on January 13, 2017 for preparation of investor communications. The Chief Financial Officer then reviewed these financials on January 13, 2017. The same were shared with the Chairman & Managing Director, Vice Chairman, Chief Executive Officer and the Chief Strategy Officer on the same day.

Between January 14 to January 18 the financial results have undergone some changes basis finalization of accounts and audit observation. The management team also had internal discussions between January 13 to January 18.

2. From January 19 to January 25, 2017

The Audit Committee presentation including the financial results was received by the Secretarial team on January 19, 2017 and sent to the Audit Committee members on the same day.

The Board presentation including the financial results was received by the Secretarial team on January 21, 2017 and sent to the Board members on the same day.

The Corporate Communications team received the financial results on January 25, 2017 for dissemination to the press and electronic media....

There were no requests received for pre-clearance of trades by Wipro during the period December 1, 2016 to January 31, 2017.

The trading window was closed from December 16, 2016 to January 27, 2017.”

7. The details of communication of WhatsApp message related to Wipro (“Wipro revenue 13700 PBIT 2323 PBT 2758”) as observed from WhatsApp chats retrieved from SV’s device were tabulated below:

Entities from whom SV received the message		Date and Time of receipt of message by SV (After adding 5.30 hours)		Entities to whom SV communicated the message		Date and Time of communicating message by SV (After adding 5.30 hours)	
Name	Tel.Number	Date	Time	Name	Tel. Number	Date	Time
Govind Agarwal	9819018325	18/01/2017	12:54:23	Aditya Gaggarr	9821016310	18/01/2017	13:10:37
Parthiv Dalal	9820185339	19/01/2017	16:55:42	Divesh Kumar	9833532366	18/01/2017	13:07:28
				Jay Shah	9619400247	18/01/2017	13:10:37
				Parikshit Shah	8800333788	18/01/2017	13:10:37
				Jigar Shah	9819059929	18/01/2017	13:10:37
				Anurag Jain	9560444557	18/01/2017	13:10:37
				Chintan Haria	9819220937	18/01/2017	13:10:37
				Sunil Kumar	9820808438	18/01/2017	13:07:36
				Vikas Gupta	9811149040	18/01/2017	13:10:37

Communication of Message by SV on WhatsApp Group			
Name	Tel. Number	Date	Time
Samrat Dasgupta	9820606224	18/01/2017	13:03:57
Shailendra Mehta	9820393691	18/01/2017	13:03:57
Subhankar Ojha	9830038138	18/01/2017	13:03:57
Ankit Chaudhary	9899899989	18/01/2017	13:03:57
Varun Khandelwal	9971905678; 9971605678	18/01/2017	13:03:57
Gaurav Balkishan Bissa	9833518471	18/01/2017	13:03:57
Savio Shetty	9324696279	18/01/2017	13:03:57
Margaje Amar Vitthal	9930845181	18/01/2017	13:03:57
Vignesh Eswar	9820645654	18/01/2017	13:03:57
Dhiraj Prayagdatt Papnai	9870122178	18/01/2017	13:03:57
Miraj Bipin Vora	9820436506	18/01/2017	13:03:57
Ritesh Badjatya	9167877796	18/01/2017	13:03:57
Rikesh Vinod Parikh	9820289152	18/01/2017	13:03:57
Ravikant Kishan Lal Sharma	9833496993	18/01/2017	13:03:57
Naveen Kumar Champalal	9845011001	18/01/2017	13:03:57

8. It was observed from the WhatsApp chats retrieved from the SV's device that the aforesaid message was received by SV from Govind Agarwal on January 18, 2017 at 12:54:23. The said WhatsApp message was communicated by SV on January 18, 2017 during the time period 13:07:28 till 13:10:37 to several entities viz; Aditya Gaggar, Divesh Kumar, Jay Shah, Parikshit Shah, Jigar Shah, Anurag Jain, Chintan Haria, Sunil Kumar and Vikas Gupta in one-on-one chats. It was observed that SV had also communicated the same message on a WhatsApp group (details of group members mentioned in Table above) on January 18, 2017 at 13:03:57. It was observed from the WhatsApp chats retrieved from the device of Shruti Vora that Parthiv Dalal (*hereinafter also referred to as "Noticee-1"*) had also communicated the same WhatsApp message to SV on January 19, 2019 at 16:55:42.

9. In the following table, financial figures communicated on WhatsApp pertaining to Wipro are compared with actual figures disclosed subsequently on exchange to gauge the deviation between two sets of figures.

Abbreviations format used:

Figure1 in WhatsApp (F1W) Figure1 in Actual (F1A) Figure1 Deviation (F1Dev)

Date and time of WhatsApp message	Figures in WhatsApp message	Date and time of disclosure on Exchange	Actual figures disclosed on Exchange	F1W	F1A	F2W	F2A	F3W	F3A	%ge Deviations observed in Figures		
										F1Dev	F2Dev	F3Dev
18/01/2017 12:54:23	Revenue 13700 Pbit 2323 Pbt 2758	25/01/2017 16:05:35	Revenue 13764 PBIT 2323.6 PBT 2758.9	13700	13764	2323	2323.6	2758	2758.9	0.47	0.03	0.03
19/01/2017 16:55:42												

10. It was observed, from the above table, in respect of Wipro as under:

- The financial figures of Wipro Ltd. were communicated through WhatsApp prior to their announcement on stock exchanges
- The deviation in financial figures was miniscule i.e within a range of 0.03% to 0.47%.

11. The definition of ‘unpublished price sensitive information’ as provided under Regulation 2 (1) (n) of SEBI (PIT) Regulations, 2015 is as follows:

“unpublished price sensitive information” means any information, relating to a company or its securities, directly or indirectly, that is not generally available which upon becoming generally available, is likely to materially affect the price of the securities and shall, ordinarily including but not restricted to, information relating to the following:-

(i) financial results;

(ii) ...”

12. In light of the above, the aforesaid WhatsApp message related to Wipro was observed to be falling under unpublished price sensitive information(UPSI) and such circulation of

financial figures of the Company through WhatsApp was considered as communication of UPSI.

13. Vide email and letter dated May 09, 2019, Ms. Shruti Vora, inter-alia, replied the following:

"...I work as Vice President- Institutional Equity Sales team at Antique Stock broking. I have been associated with the company in various roles since September 2008 and since January 2016 in the equity department. My work profile entails me acting as an intermediary between our in-house equity research team and various clients of Antique Stock Broking, who are largely various Indian Mutual Funds and Insurance companies. My job profile further includes arranging meetings between our Research Analysts and various fund houses to discuss various fundamental research reports prepared by them.

In addition to above I am expected to keep track of the various news, views, recommendations, research reports from other brokerage houses, media reports and financial intermediaries. Such information also helps me and my team to form an opinion on various companies and also serves as a check on the in-house research reports, analysis and financial modelling undertaken by the research analysts of our organization. Reuters Trading India platform was an Information sharing platform, the members comprised of various analysts, fund managers and traders of reputed brokerage firms/fund houses. I was asked to join the platform by request of one of employees of Reuters team. The discussion in the group would vary from stocks, indices, crude, economy, brokerage reports, current affairs, specific stocks-fundamental and technical views, results estimates from various brokerages, etc. For ease of communication, the members from the group formed a whatsapp group and one of the members asked me to join the same. The primary intention of being a part of this group was sharing of views/reports/analysis/estimates. Such analysis and estimates I presume are on the basis on extrapolation of the current and past financial information in respect of various listed companies on the basis of financial modelling. A few members of the same group later formed another group called 'Only trades, no bakwaas' ; this was to reduce lengthy messages (sometimes newspaper links, research reports) and only communicate strictly on stocks and market views.

I am unable to find any message of Wipro sent to Adit on 18th January 2017.

Neither me nor my family members have traded in cash or derivatives segment while in possession of the said information.

Neither me or my family members as mentioned at Point (2) above were or are in any manner associated/related/connected etc, ever, in any manner, either directly/indirectly, in any capacity whatsoever, whether in past or present, with the companies as mentioned at point(1)above (i.e Wipro)/their promoters/directors/employees."

14. It is observed that vide an email dated June 07, 2019, Shruti Vora was asked to provide all the screenshots of the WhatsApp message ("Wipro revenue 13700 PBIT 2323 PBT 2758") communicated on one-to-one chats by Shruti Vora to certain entities viz; 1) Aditya Gaggar, 2) Divesh Kumar, 3) Jay Shah, 4) Parikshit Shah, 5) Jigar Shah, 6) Anurag Jain, 7) Chintan Haria and 8) Vikas Gupta.

15. In this regard, SV vide her email dated June 17, 2019, inter-alia, replied the following:

"At the outset, I would like to re-iterate that as already stated in my response, it is usually a wide practice in the market to give estimate of earnings by brokerage firms/analysts/market participants before the actual results are declared by the respective companies, the said message on Wipro was also an extension of the same and even covered in the electronic media. Any estimate received from any individual is generally shared; in this case; the clients that are mentioned in your email. At the cost of repetition, I would like to draw your attention to the fact that I was neither connected with Company / Auditor nor have received and forwarded any message originating from the company / auditor / management, who have access to the UPSI.

The information requested by you available with me is in column 4 below:

Sr. No.	Name of the receiver of WhatsApp message	Mobile No	Name of organisation
2	Divesh Kumar	9833532366	SBI Life Insurance.
3	Jay Shah	9619400247	NA
4	Parikshit Shah	8800333788	QVT
5	Jigar Shah	9819059929	NA
6	Anurag Jain	9560444557	Canara HSBC life Insurance.
8	Vikas Gupta	9811149040	Canara HSBC life Insurance.

Please note:

*** I am unable to find any record of the message sent by me for Serial no 1 and 7 in your email.*

*** The above mentioned individuals work for organizations who are Antique's clients. I do not have access to their trading details as this information is only privy to Antique Stock broking Limited.*

16. Vide email dated July 05, 2019, SV was sought the details regarding Parthiv Dalal who had also communicated the message "Wipro revenue 13700 PBIT 2323 PBT 2758" on January 19, 2017 on WhatsApp. SV vide email dated July 15, 2019 replied the following:

"The same message was received by me from Mr. Parthiv Dalal who is a colleague at Antique Stock Broking Limited. I don't have his address and Pan details. His email id is: Parthiv.dalal@antiquelimited.com. He may have sent me the message as a forward in light of various estimates floating in market."

17. Vide email and letter dated July 05, 2019 Parthiv Dalal. Was sought the details regarding the referred WhatsApp message ("Wipro revenue 13700 PBIT 2323 PBT 2758").

18. Vide email and letter dated July 10, 2019 Parthiv Dalal, inter-alia, replied the following:

At the outset, I regret to inform you that I do not have the old whatsapp data on my phone (handset change). Thus, i do not have the details of the sender/source of the above message. Also I do not have details pertaining to whether I had

forwarded the same or not nor do I recollect having done the same or not. Having being part of market, I may have received such market forward message by other market participants. I have never acted or intended to act on these messages.

Shruti Vora has been a colleague at Antique. Her email id is shruti.vora@antiquelimited.com. I do not have her personal details like address, PAN number etc

19. Mr. Parthiv Dalal replied in negative to the query whether he or his family members, were and/or are in any manner associated/related/connected etc., ever, in any manner, either directly/indirectly, in any capacity whatsoever, whether in past and/or present, with Wipro Ltd. above/its promoters/directors/employees.

20. Antique vide an email dated June 21, 2019 replied the following:

"Shruti Vora has been working in the Institutional team at Antique Stock Broking Ltd. from September 2008.

She used to cater to our institutional clients on the technical Analysis from 2008 to 2015. From Jan 2016 she was moved to Equity Sales.

Her work Profile includes the following:

- Speak to Fund managers and Analyst and share our In House Research View.*
- Arranging meetings between our in house research and various Institutional investors, to discuss various research products prepared by them.*
- Cater to any specific Research/Technical/ Quantitative requirements from the clients."*

21. Antique vide email dated July 15, 2019 replied the following:-

Mr. Govind Agarwal:

"Govind Agarwal has been working in the Institutional team at Antique Stock Broking Ltd. from November 2016.

Govind Agarwal is employed Vice president in equity research department working as research analyst with responsibility of covering IT services sector.

He is required to publish research reports and regular updates for the companies coming under IT sector under his coverage. He has been employed with us since November 2016.

He has published research reports for our institutional clients during this period. Copy of the same is attached.”

Mr. Parthiv Dalal:

“Parthiv Dalal has been working as AVP Sales in the Institutional Equity team at Antique Stock Broking Ltd. from January 2015.

His work Profile includes the following:

- *Communicate our In House Research View to Fund managers and Analyst.*
- *Arranging meetings between our in house research and various Institutional investors, to discuss various research products prepared by them.*
- *Cater to any specific Research/Technical/ Quantitative requirements from the clients.”*

22. On perusal of the research report provided by Antique, it was observed that research report was authored by Govind Agarwal and Omkar Hadkar and date mentioned therein was January 27, 2017 i.e post publication of results by WIPRO. Research report majorly contains the factual information about the company such as its business lines, clientele, key financials etc.

23. Vide email dated July 15, 2019, Antique also provided the following details of person(s) from SBI Life placing the orders/giving the instructions for trades during the period 01/12/2016 to 31/01/2017:

Mandar Paralkar	Dealer	6191 0246	mandar.paralkar@sbilife.co.in
Sayee Shirke	Asst. Dealer	6191 0245	sayee.shirke@sbilife.co.in

24. In this regard, the Company vide an email dated July 02, 2019 replied the following:

“There were 74 employees listed in Annexure 2 to our response submitted vide letter dated August 23, 2018 who had access to the financial results for the quarter ended December 31, 2016. There were also 36 employees of BSR & Co LLP, the then Auditors who had access for financial results for the quarter ended December 31, 2016. Following is a summary of the information sought by the regulator.

1. *As on today we have only 44 of the 74 employees in Wipro rolls and the remaining 30 employees have left the organisation over the years, we could not check with the 30 employees who have left the organisation about the information sought by the regulator.*

2. We have checked with the 44 remaining employees still in our rolls and understand that except for 3 employees the remaining 41 employees have confirmed that they do not know/knew and/or is/was ever associated/related/connected etc., in any capacity whatsoever, whether directly and/or indirectly, either of the two entities mentioned below in your email.

3. Three employees mentioned to us that as part of their role in Investor Relations function, they recollect having interactions with a person named Mr. Govind Agarwal, an IT Analyst with broking firms, but they are not sure whether it is the same person that was referred in your email below. Even with respect to the interactions with the said IT analyst Mr. Govind Agarwal, out of these three employees, one employee mentioned that, he had not had any interactions in the last decade or so, and another employee mentioned that he had only sporadic interactions after the year 2013. The information sought by the regulator with respect to these three employees is enclosed in the xl sheet along with the response provided by the employee.

4. These three employees also mentioned that they do not know/knew and/or is/was ever associated/related/connected etc., in any capacity whatsoever, whether directly and/or indirectly, the other entity Ms. Shruti Vora.

5. As regards 36 employees who were part of the audit firm BSR & Co LLP, it was informed by them that 29 of the 36 employees are still in their rolls as on today and the remaining 7 employees have left BSR & Co LLP. It was confirmed that all 29 of the employees who are currently existing in BSR & Co LLP rolls do not know/knew and/or is/was ever associated/related/connected etc., in any capacity whatsoever, whether directly and/or indirectly with either of the entities mentioned in your mail below. BSR & Co LLP could not check with the 7 left employees about the information sought by the regulator."

The Company provided the response of the said three employees of Wipro viz; Jatin Pravinchandra Dalal, Aravind V S and Pavan N Rao as part of their role in Investor Relations function who recollect having interactions with a person named Mr. Govind Agarwal, an IT Analyst with broking firms which are tabulated below:

Sr No	Name of the employee	Response from the employee
1	Jatin Pravinchandra Dalal	<ol style="list-style-type: none"> 1. I do not know the first name (SV). 2. On second name, following are my inputs: <ol style="list-style-type: none"> a. As far as my memory goes, there was an IT Analyst by name Govind Agarwal in UBS around 2006-2007. I am not sure if the reference is to the same individual. b. As part of my role in investor relations team, I had interacted with him then. I have not interacted with him over last decade or more.
2	Aravind V S	I do not know Shruti Vora. I know a person by the name of Govind Agarwal (although I do not know whether it is the person mentioned in the mail and do not know his address) who was an IT analyst with broking firms. When I used to head investor relations between 2008 to 2013, I used to have interactions as part of my role with equity analysts. After I became Corporate Treasurer in 2013, I have had sporadic interactions with him.
3	Pavan N Rao	<ol style="list-style-type: none"> i. Between October 2013 and January 2018, I officiated in the capacity of Senior Manager, Investor Relations for Wipro Limited. In that capacity I have interacted with many analysts and professionals of the investment world. In my recollection, I have not interacted with any Shruti Vora. ii. Between October 2013 and January 2018, I officiated in the capacity of Senior Manager, Investor Relations for Wipro Limited. In that capacity I recall interacting with one Govind Agarwal, an IT services sector equity analyst with JM Financial. I am not sure if you are referring to the same individual, as I do not recognize the address. My interactions with the said Govind Agarwal were in person and over phone. The discussions were around IT Industry. Over the years, as Govind moved to other firms in the industry my interactions with him were less frequent.

25. Pursuant to the above reply from the Company, vide email dated July 05, 2019 details of Govind Agarwal (Organization Names, roles and period) were shared with the Company and advised it to share the same with its three aforementioned employees, inter-alia, seeking the information from them in respect of any interaction/correspondences made with Govind Agarwal during the period December 01, 2016 to January 31, 2017 etc. Further, the Company was also asked about the details about activities carried out by these three individuals with regard to the quarterly results for QE December 2016, details of Investor Relations (IR) Team, details of all the interactions held by the IR team with Analysts / Broking Community/Investors/Research Personnel etc. for the period December 01, 2016 to January 31, 2017. Details of Parthiv Dalal (one more person communicating the same WhatsApp message regarding financial figures of Wipro) were shared with the Company and the details of relationship/association/connection of persons involved in preparation of financial results / having access to financial information at various stages / Persons who attended the corresponding Board Meeting, if any, with Parthiv Dalal.

26. In this regard, the Company vide its email dated July 30, 2019, inter-alia, submitted the following:

<i>Details</i>	<i>Response from Jatin Pravinchandra Dalal</i>	<i>Response from Aravind V S</i>	<i>Response from Pavan Rao</i>
<i>Details of your associations with Mr. Govind Agarwal other than those mentioned in your earlier response (provided in email dated 02/07/2019)</i>	<i>None other than mentioned in my earlier response dated 27 June, 2019 (the same was communicated by the Company to SEBI vide email dated July 2, 2019)</i>	<i>As mentioned earlier, Govind Agarwal was an IT analyst with broking firms. When I used to head investor relations between 2008 to 2013, I used to have interactions as part of my role with equity analysts. After I became Corporate Treasurer in 2013, I have had sporadic interactions with him. I have no interactions with the said person outside of what is mentioned above.</i>	<i>As mentioned in my earlier response, I in my capacity as Senior Manager, Investor Relations at Wipro Limited, have interacted with one Govind Agarwal, equity analyst for IT sector. Beyond the said official and professional association mentioned earlier in my email dated June 27, 2019, I have no further associations with the said Govind Agarwal. (the same was communicated by the Company to SEBI vide email dated July 2, 2019)</i>

<i>Date and form/manner in which you received/got possession of the financial figures of Wipro for the QE December 2016.</i>	<i>Controllership starts preparing financial details from 8th /9th. I had received provisional financial figures on Jan 13, 2017 for the quarter ended December 2016.</i>	<i>I received the draft financial summary deck on 13th January 2017 through email for the quarter ending Dec 31 2016.</i>	<i>This relates to matter that is more than two and half years old. Upon perusal of my email records, I found that the earliest data I received was a working file of financials over email on January 13, 2017.</i>
<i>Whether any interactions/correspondences were made by you with Mr. Govind Agarwal for the period December 01, 2016 to January 31, 2017? If yes, provide the details and copies of all such interactions/correspondences made by you with Mr. Govind Agarwal.</i>	<i>I had received an email titled 'Seasons greetings and new co-ordinates' from him on 26th Dec 2016, which looked like a mass mailer. The same is enclosed. I confirm that I had not responded to this email. There was no other contact or communication with him in the above mentioned period.</i>	<i>I have received one email from Mr Govind Agarwal (which I think is a mass mailer sent to many people in his contact list) constituting seasons greetings and announcement that he was joining Antique Stock Broking firm. I have not replied to the email and do not have any other email communication with him during the said period. I have checked my mobile phone bill and I have not made any call or sent SMS to the said person. Further I have not met Mr Govind during the period. Further, I have not had any other form of interaction with him during the said period to the best of my knowledge and information available to me.</i>	<i>I checked my records (official email, phone) for interactions with Govind Agarwal. A perusal of my records for the period December 2016 till January 31, 2017 shows: 1. Govind Agarwal had sent me a seasons greetings email and further announced his new employment with Antique and I replied congratulating him. Both of the emails are attached. 2. On January 12, 2017, at 6:15 PM, there is a record on my Airtel Phone bill of a call to Govind Agarwal's mobile number -98190 18325. a. As part of the Investor Relations team, I am required to interact with analysts, investors and research personnel to handle queries / clarification even during silent period. However, we do not discuss financial performance of the company during this period. While I do not have an exact recollection of the conversation, the call was made post declaration of results by TCS, a competitor of Wipro. I have from time to time reached out to analysts post- competition results to better understand the nuances of their performance. Therefore, I believe that this call would have been made in that context. 3. January 25, 2017, at 4:24 PM, there is a record on my Airtel Phone bill of a call to Govind Agarwal's mobile number -98190 18325. a. In the usual course, analysts reach out to Investor Relations post-declaration of quarterly results to seek clarifications. This call was made immediately after declaration of Wipro's quarterly results, presumably to address queries emanating from the results.</i>
<i>Whether any financial figures/price sensitive information of Wipro for the QE December 2016 including revenue, PBIT and PBT were discussed/shared by you with</i>	<i>No</i>	<i>No</i>	<i>a) I confirm that I have not discussed/ shared financial figures / price sensitive information of Wipro for the QE December 2016 with Govind</i>

Mr. Govind Agarwal inadvertently or otherwise?			<p>Agarwal till the publication of the results.</p> <p>b) In the usual course, I followed precautions to prevent inadvertent disclosure of price-sensitive information. We are cautious and also sensitised not to disclose any non-public information as part of our role. As part of the Investor Relations team, I am required to interact with analysts, investors and research personnel. I am aware of Wipro's insider trading policy and Code of Conduct. I have always complied with the same.</p>
Whether any financial figures/price sensitive information of Wipro for the QE December 2016 including revenue, PBIT and PBT were discussed/shared by you inadvertently or otherwise with anyone aside from while transacting the business on a need-to-know basis or during the interactions with Analysts, Investors and research personnel?	No	No	I confirm that I have not discussed/ shared price sensitive information of Wipro for the QE December 2016 with anyone aside from while transacting the business on a need-to-know basis, till the publication of the results.
Further, details about activities carried out by these three individuals with regard to the quarterly results for QE December 2016 highlighting the dates and nature of their involvement in preparation of financial results or any activities thereof, date when these entities had access to financial figures of Wipro for QE December 2016.	<p>I am the CFO of the company. The controllership team, which is part of my organization, works on the book closure and the preparation of financial results. I review the financial results as they are finalised. For the purpose of my review, I had received provisional financial figures on Jan 13, 2017 for the quarter ended December 2016.</p>	<p>As part of Treasury and Investor relations, I do not have a role in preparing the financial statement of Wipro. However, once the financial statements are made, the same is shared with me and my team and we prepare the earnings press release, data sheet, media and analyst speech and presentation and Frequently asked questions (FAQs) for the analyst call. Our job includes providing clarifications on our strategy and financial statements to the financial analysts and investors and reduce the information asymmetry in a transparent fair disclosure process. I received the draft financial summary on 13th January 2017 through email for the quarter ending Dec 31 2016.</p>	<p>1. I had no role in preparation of financial results.</p> <p>2. Between October 2013 and January 2018, I officiated in the capacity of Senior Manager, Investor Relations for Wipro Limited. In that capacity, my responsibilities included preparing the following documents for external publication:</p> <p>(1) Results Press Release document, CEO's address to Media/Investors/ Analysts (3) CFO's address to Media/ Investors/ Analysts (4) CFO's presentation to Media (5) DataSheet</p> <p>3. In addition, my responsibilities involved preparing internal reference documents like (1) Key Messaging (2) Data Bank</p> <p>4. This relates to matter that is more than two and half years old. Upon perusal of my email records, I found that the earliest data I received was a working file of financials over email on January 13, 2017.</p>

27. Further it was stated by the company as under:

"A detailed record of meetings that we had between 1st December 2016 to 15th December 2016 has been listed in the table below. We had 11 meetings as per our records. The agenda of these meetings is typically to understand the industry outlook, our understanding of how customers are likely to spend on IT by industry verticals, Wipro's strategy, competitive

positioning and key initiatives, and better understanding of the financials. Post 15th Dec our silent period commenced and therefore the IR team did not have any scheduled meetings / discussions till the results for the period ended 31st December 2016 was announced and management team also does not entertain any meetings. However the IR team at times do take calls from analysts and investors to provide clarity if any required on queries other than financial performance. The IR team has been sensitized and is aware of dealing in Unpublished Price Sensitive Information. Post the announcement of results, the management team holds a meeting with the Press followed by an earnings call with all Analysts / investors. Typically the IR team also takes calls from various financial analysts post earnings release after the Board meeting in order to provide clarifications on financials, performance and outlook. Basis these interactions the analysts then write detailed reports on the company's performance.

Meeti ng SN	Date	Person Met	Firm	Analyst / Investor	Must Have	Meeting Coordinator (Broking Firm)	Meeting /Conf /NDR/Call	Location	Met by Whom (1) - Management	IR Rep 1
1	1-Dec-16	Ashutosh Bagaria	Harris Associates L.P., US	Investor	1-1meeting	Deutsche Bank	Non deal Road Show	Chicago	Aravind Viswanathan	Abhishek Kumar Jain
2	1-Dec-16	Ms. Sarah Ketterer	Causeway Capital	Investor	2-1meeting	Morgan Stanley	Meeting	Wipro Office	Jatin Dalal	Dhiren Punjabi
2	1-Dec-16	Mr. Victor Liu	Causeway Capital	Investor	2-1meeting	Morgan Stanley	Meeting	Wipro Office	Jatin Dalal	Dhiren Punjabi
3	1-Dec-16	Mr. Jin Zhang	Vontobel Asset Management, USA	Investor	1-1meeting	CLSA	Meeting	Wipro Office	Jatin Dalal	Dhiren Punjabi
4	5-Dec-16	Mr Puranik	Enam Securities	Investor	Group Meeting	Axis Capital	Meeting	Wipro Office	KR Sanjiv	Pavan N Rao
4	5-Dec-16	Mr Rishabh Chudgar	Enam Holdings	Investor	Group Meeting	Axis Capital	Meeting	Wipro Office	KR Sanjiv	Pavan N Rao
4	5-Dec-16	Ms Priya Rohira	Axis Capital	Analyst	Group Meeting	Axis Capital	Meeting	Wipro Office	KR Sanjiv	Pavan N Rao
4	5-Dec-16	Mr. Vishal Desai	Axis Capital	Investor	Group Meeting	Axis Capital	Meeting	Wipro Office	KR Sanjiv	Pavan N Rao
5	6-Dec-16	Mr Sumeet Jain	Goldman Sachs	Analyst	1-1meeting	Goldman Sachs	Meeting	Wipro Office	Pavan N Rao	
6	8-Dec-16	Mr. Dipesh Mehta	SBI Cap Securities	Analyst	2-1meeting	SBI Cap Securities	Meeting	Wipro Office	KR Sanjiv	Pavan N Rao
6	8-Dec-16	Mr. Harsh Kundnani	SBI Cap Securities	Analyst	2-1meeting	SBI Cap Securities	Meeting	Wipro Office	KR Sanjiv	Pavan N Rao
7	12-Dec-16	Mr. Justin Furby	William Blair & Company, L.L.C	Analyst	Con call	William Blair & Company, L.L.C	Concall	On Call	Pavan N Rao	
8	14-Dec-16	Mr. Mukul Garg	Haitong Securities India Private Limited	Analyst	1-1meeting	Haitong Securities India Private Limited	Meeting	Wipro Office	Aravind Viswanathan	
9	14-Dec-16	Mr. David Herro	HARRIS ASSOCIATES	Investor	Con call		Concall	On Call	Bhanumurthy	Pavan N Rao
9	14-Dec-16	Mr Ashutosh Bagaria	HARRIS ASSOCIATES	Investor	Con call		Concall	On Call	Bhanumurthy	Pavan N Rao
10	15-Dec-16	Mr Kuldeep Koul	ICICI Securities	Analyst	Con call	ICICI Securities	Concall	On Call	KR Sanjiv	Pavan N Rao

11	15-Dec-16	Mr. Avnish Burman	EastBridge	Investor	2-1meeting	IDFC	Meeting	Wipro Office	Aravind Viswanathan	
11	15-Dec-16	Mr. Shashi Bhusan	IDFC	Analyst	2-1meeting	IDFC	Meeting	Wipro Office	Aravind Viswanathan	

Association with Mr. Parthiv Dalal:

There were 74 employees listed in Annexure 2 to our response submitted vide letter dated August 23, 2018 who had access to the financial results for the quarter ended December 31, 2016. There were also 36 employees of BSR & Co LLP, the then Auditors who had access for financial results for the quarter ended December 31, 2016. Following is a summary of the information sought by the regulator.

- 1. As on today we have 42 of the 74 employees in Wipro rolls and all of them have confirmed that they do not know/knew and/or is/was ever associated/related/connected etc., in any capacity whatsoever, whether directly and/or indirectly, to the entity mentioned below in your email. We could not check with employees who have left the organization, about the information sought by the regulator.*
- 2. As regards 36 employees who were part of the audit firm BSR & Co LLP, it was confirmed by them that they have checked with employees who are currently on the rolls of BSR & Co. LLP as of July 19, 2019, and they do not know/knew and/or is/was ever associated/related/connected etc., in any capacity whatsoever, whether directly and/or indirectly with the entity mentioned in your mail below. BSR & Co LLP could not check with employees whose employment have ceased, about the information sought by the regulator."*

28. In light of the above, it was observed from the WhatsApp chats retrieved from the device of Shruti Vora that the financial figures of Wipro (viz; Revenue, PBIT and PBT) communicated by Govind Agarwal, Parthiv Dalal and Shruti Vora through WhatsApp closely matched with those disclosed subsequently by WIPRO on exchanges. Therefore, the aforesaid message related to Wipro would fall under unpublished price sensitive information and such circulation of financial figures through WhatsApp has been considered as communication of UPSI. The Noticees in the instant case viz. Parthiv Dalal and Shruti Vora were therefore alleged to have been in possession of the UPSI. Consequently it was observed that Parthiv Dalal and Shruti Vora are as Insiders as per Regulation 2(1)(g) of PIT 2015, which is reproduced below for reference:

In terms of Regulation 2 (1) (g) of SEBI (PIT) Regulations, 2015,

"Insider" means any person who is:

(i) a connected person; or

(ii) in possession of or having access to unpublished price sensitive information;"

29. In view of above it was observed that Noticees viz; Parthiv Dalal and Shruti Vora as insiders communicated the UPSI related to Wipro Ltd. viz; Revenue, PBIT and PBT of Wipro Ltd. for QE December 2016 through WhatsApp messages. In the message communicated by Parthiv Dalal or by Shruti Vora, no mention of the brokerage firm or institution who estimated /

forecasted such financial figures of WIPRO was present. It is also observed that as Govind Agarwal and Parthiv Dalal communicated the said message to SV, the same was not the outcome of internal research of Antique and that the UPSI was communicated to a colleague (by Mr. Govind Agarwal and Mr. Parthiv Dalal) and to a WhatsApp group (by SV) i.e. to entities other than clients of Antique.

30. In view of the above, it is alleged that Parthiv Dalal and Shruti Vora have violated Section 12A (d) and (e) of SEBI Act, 1992 and Regulation 3(1) of SEBI (PIT) Regulations, 2015.

APPOINTMENT OF ADJUDICATING OFFICER

31. The undersigned has been appointed as the Adjudicating Officer (*hereinafter referred to as "AO"*) vide Order dated October 22, 2019 under Section 19 read with Sub-section (1) of Section 15-I of the SEBI Act, 1992 and Rule 3 of SEBI (Procedure for Holding Inquiry and Imposing Penalties) Rules, 1995 (*hereinafter referred to as "SEBI Adjudication Rules"*) to inquire into and adjudge under section 15G of the SEBI Act, 1992 for the alleged violations of provisions of section 12A(d) and 12A(e) of SEBI Act, 1992 and Regulation 3(1) of SEBI (PIT) Regulations, 2015, committed by the Noticees.

SHOW CAUSE NOTICE, HEARING AND REPLY

32. A Show Cause Notice dated November 20, 2019 (*hereinafter referred to as 'SCN'*) was served on the Noticees under Rule 4 of the SEBI Adjudication Rules, calling upon to show cause as to why an inquiry should not be held against them in terms of Rule 4 of the SEBI Adjudication Rules read with Section 15-I of SEBI Act, 1992 and why penalty should not be imposed on them in terms of Section 15G of SEBI Act, 1992 for the aforesaid alleged violations. In reply, Noticee-2 vide her letter dated December 13, 2019 sought for the additional documents in support of the allegation made against her, besides seeking inspection of the documents. With respect to the aforesaid request by the Noticee, it was communicated to her vide email dated December 18, 2019 that all the documents that were relied upon with respect to the alleged charges against her were provided along with the SCN and no additional document were relied upon in the matter apart from the documents

supplied along with the SCN. Further, upon the request of the Noticees, an opportunity of inspection was granted, which was carried out by them and thereafter the Noticee-2 was given an opportunity to file her reply on merits by January 24, 2020 and also to avail an opportunity of personal hearing on January 28, 2020.

33. The Noticee-2 vide email dated January 13, 2020 contended that the inspection of documents remained incomplete and sought all the documents that were collected during the investigation by SEBI whether or not they are actually annexed to the SCNs. In support of her contention, the Noticee placed a compilation of 13 judgments of Hon'ble Supreme Court and various High Courts.
34. Vide email dated January 14, 2020, while refuting the contentions raised by the Noticee 2; it was informed to the Noticee that the inspection and supply of documents relied upon for the proceedings have already been granted in consonance with the principles of natural justice. Accordingly, the Noticee was once again informed to furnish her reply by January 24, 2020 and also to avail the opportunity of personal hearing on January 28, 2020.
35. Aggrieved with the decision the AO, the Noticee preferred an Appeal before the Hon'ble Securities Appellate Tribunal (*hereafter referred to as "Hon'ble SAT"*) on January 16, 2020. The matter was heard at length by the Hon'ble SAT on January 29, 2020. Pursuant to the hearing, the matter was adjourned and since there was no Order granting interim stay on the Adjudication proceedings, the Noticee was provided with another opportunity to submit her reply on merits latest by February 14, 2020.
36. The Noticee 2 vide email dated February 10, 2020 submitted that since the Hon'ble SAT has already seized of the matter and is deciding on the issue of inspection and keeping due reverence to the fact that the Order has been reserved by the Hon'ble Tribunal, requested to await for the decision of the Hon'ble SAT and once the same is passed, further directions to file the reply within a reasonable time and fixing of a date of hearing, can be given by the Ld. Adjudicating Officer.

37. Vide email dated February 10, 2020 it was reiterated to the Noticee that all the relevant and relied upon documents in support of the charges have already been made available to her along with the SCN and therefore filing of reply on merits does not suffer from any constraint/ prejudice. Accordingly, the Noticee was given time till February 20, 2020 to furnish its reply.

38. The Hon'ble SAT vide Order dated February 12, 2020 (Appeal {L} No. 28 of 2020) while upholding the decision taken by the AO on inspection and supply of documents, made the following observations, which are summarized hereunder:

"We are of the opinion that concept of fairness and principles of natural justice are in-built in Rule 4 of the Rules of 1995 and that the AO is required to supply the documents relied upon while serving the show cause notice. This is essential for the person to file an efficacious reply in his defence"

"The contention that the appellant is entitled for copies of all the documents in possession of the AO which has not been relied upon at the preliminary stage when the AO has not formed any opinion as to whether any inquiry at all is required to be held cannot be accepted. A bare reading of the provisions of the Act and the Rules as referred to above do not provide supply of documents upon which no reliance has been placed by the AO, nor even the principles of natural justice require supply of such documents which has not been relied upon by the AO. We are of the opinion that we cannot compel the AO to deviate from the prescribed procedure and supply of such documents which is not warranted in law. In our view, on a reading of the Act and the Rules we find that there is no duty cast upon the AO to disclose or provide all the documents in his possession especially when such documents are not being relied upon."

39. As per the directions of the Hon'ble SAT, the Noticee 2 submitted her reply dated February 28, 2020, which is summarized hereunder:

- a. No Connection established between company and me or the sender of the message: No connection has been established between the company, its promoters /directors /employees/ auditors with either me or the person who forwarded the said HOS to me.

- b. No leak established from the Insiders: SEBI has relied on the declarations given by the said company/promoters/directors/employees/auditors who had access to the financial results prior to the date of announcement of the same. They have declared and SEBI has accepted that they have not leaked any UPSI. SEBI has investigated and found no leak in this matter or the other matters covered by SCNs issued to me.
- c. Without establishing even a remote connection and without leak there cannot be UPSI: Thus, if there was no connection with the company and there was no leak from the insiders it is humbly submitted that the concerned estimate cannot change its nature from being a market guess to a full proof UPSI. Admittedly, individuals who have sent me the HOS messages alleged to be UPSI have also on numerous instances sent me HOS messages which were not closely matching and therefore not UPSI. While choosing whether a particular message is UPSI or gossip, the holistic view of the entire evidence, including the exculpatory evidence is required to be taken. The entire evidence if taken into consideration would give the reason to any judicial mind that I have the benefit of doubt and that the messages were not UPSI.
- d. Without the guarantee about the source that the information is from the company there cannot be UPSI: There is no information/allegation that the source of the estimate is the company or any person who was factually in possession of the UPSI. In fact, HOS means that the estimate is not from the company and, therefore, estimate received by me was from an unknown source and such estimate whose origin is not known cannot be regarded as UPSI. UPSI necessarily means estimates whose origin is definitely the company and/or a person who is in possession of UPSI. It is second nature to participants in the securities market to keep on guessing about estimates and the same is not a prohibited activity.
- e. HOS forwarded by me just closely matching with the actual numbers does not make it UPSI. The SCN fails to consider numerous instances where estimates did not match: While the SCN has cherry picked a few instances, it clearly ignores the more evolved analysis of my messages which establish that closely matching of numbers was a rare occurrence and more of an aberration than the rule. In any event, I have never been the originator of any of the alleged messages and have merely received and forwarded the same. The person sending the message to me is not even alleged to be a person who could reasonably be in possession of the UPSI.
- f. Cherry picking of HOS which have closely matched: SEBI has admittedly analysed thousands of messages from my phone. SEBI has also analysed my husband's phone. SEBI has not found a single instance where I forwarded the HOS to any family member. There are several instances where the HOS turned out to be preposterously incorrect, however SEBI has cherry picked only those HOS which have closely matched with the actual numbers and issued the SCN. All HOS were speculative in nature. Any post facto analysis done post result declaration is useless. In this background of estimates, the nature of a HOS estimate cannot change to UPSI retrospectively once the actual numbers match as there is no benefit of hindsight.
- g. I forwarded HOS/Estimate/speculation and not UPSI: The SEBI PIT Regulations prohibit sharing of price sensitive information which has not been published. By its very definition, information is something that is accurate, certain or based on facts. An analysis of the messages on WhatsApp

would reveal HOS was sent and clearly understood as market gossip and the same cannot be treated as “information”. Admittedly, there was no source-based credibility to any of such HOS.

- h. Forwarding of HOS to various persons including non-clients: Since I did not deem the said HOS to be UPSI, I merely forwarded the same to clients/market groups/acquaintances who actively track the securities market) without application of mind. Had the information been UPSI, I would not have widely circulated the same.
- i. No nexus/no definite pattern of access to UPSI: There has been no pattern / no arrangement established from my phone available with SEBI which suggests that any insider kept sharing any UPSI with me or that I was soliciting the same from any person. There has been no trading or quid pro quo arrangement established or alleged. The HOS received by me were random / sporadic in nature and did not follow any quarterly pattern. If I would have had access to UPSI for one Quarter then I would reasonably have access to UPSI on a continuing basis. There is no such pattern established even with respect to any one company. On the contrary, there have been instances when the HOS matched for one quarter and for another quarter it did not match.
- j. No mens rea: There is no allegation in the SCN that there was a wilful attempt to source UPSI and then share the same. On the contrary, all the information received was without solicitation and all the information shared did not result in insider trades. All the messages were intact on my phone and there has never been an intent to evade questions or escape the investigation for two years.
- k. No breach of law established: The SCN, on a plain reading, does not establish any breach of law / rules / regulations by me and merely makes a bald allegation. The SCN is contrary to the SEBI PIT Regulations, that mandates SEBI to prove that I had access to UPSI.

40. Further, with respect to the charges, the Noticee 2 also submitted a brief Background of her work profile with Antique Stock Broking Limited (“**Antique**”) as under:

- a. I am currently working in the institutional sales and cater to institutional clients for the firm like Mutual Funds, Insurance companies etc.
- b. I act as the bridge between my company’s research team and the clients and my job also involves sending updates to such institutional clients on various aspects including:
 - Indices and expected technical analysis of the same;
 - Calls and recommendations on scripts;
 - News about events in the market;
 - Analysing reports from other brokerage house on several scripts;
 - Market intelligence in the form of news items, news appearing on TVs etc., heard on street estimates.

- c. *I have been employed in the said role since 2016 and prior to the same I was in the Derivatives Sales Department and prior to that I worked as a technical analyst. I have been working with Antique since 2008.*
- d. *As you would appreciate, it is part and parcel of my daily job to accumulate information about movements in the market, possible stock prices, news about important elements in the financial world and communicate the same to the institutional clients of Antique."*

41. Further, the Noticee 2 contended that the nature of information forming part of the allegation against her was that of *Heard on Street (HOS)* and made the following submissions in support of the same:

" Concept of Heard on Street (HOS)

- a. *Heard on Street or HOS is a common practice within traders, market analysts, institutional investors etc. whereby unsubstantiated gossips are widely shared and the said gossips are clearly understood as speculation / rumours in the market. In fact, reputed journals in the USA like the Wall Street Journal also have an entire page dedicated to such speculations. In fact, the Wall Street Journal runs a twitter handle @WSJHeard (Title: Heard on the Street) and the said handle shares "The first word on what Wall Street is talking about.". Even in India, the Economic Times carried an entire column dedicated to such market chatter. Leading news channels like CNBC, ETNOW also regularly have talk show hosts citing anonymous sources on probable results, developments etc.*
- b. *The Street expectation is the average estimate of a public company's quarterly earnings and revenues that is derived from forecasts of research analysts who provide research coverage on the company. The Street expectation is a closely-watched number that becomes prominent during the period when most public companies report their results. The term is derived from the fact that analysts of the biggest brokerages are typically based on Wall Street in the U.S., Bay Street in Canada and Dalal Street in India.*
- c. *HOS used to be shared by the way of newspaper articles earlier and with the advancement of technology, HOS estimates started floating across instant messaging platforms like WhatsApp. It is a well-known fact that nobody gives undue weightage to HOS while making investment decisions as it is pure speculation / gossip from unverified sources. However, a lot of traders and investors rely upon HOS to get a pulse of market and make their decisions on the basis of several factors, one of which is HOS. HOS functions like a grapevine whereby the said is shared by news agencies (like CNBC / Reuters), analysts with broking houses, traders, active investors etc. News agencies typically are a part of such groups for sourcing their news and also share news on such groups. It is common*

knowledge that HOS cannot be a sole factor for making a trade decision, however, traders consider awareness about the same as important to understand market sentiment. Every element that a trader uses has some level of probability attached to it as the price of a scrip is not a direct function of any one factor. The market sentiment around a scrip is affected by several factors (technical charts, volumes in F&O Segment, general economy news, sector specific news, news about any Key Managerial Person, HOS about results etc.,). Therefore, any person trading has to factor in several elements and then plan his trades accordingly.

.....

- d. It is a common practice that the analysts of various brokerage houses come out with a preview report and estimate the results across all coverage companies. These estimations are based on several factors including financial modelling, management guidance, global factors, meetings with management of listed companies etc. Once the official results are declared, the estimated numbers are compared with the actuals and an analysis is done as to whether the numbers **“in line with estimates”** / **“beats estimates”** / **“misses estimates”**. The entire trading community / active investors use these estimates to plan their trades. Even the comment board on popular websites like “moneycontrol.com” / “ET poll” are used frequently by investors / traders to get a sense of the market.

42. In addition to the above, the Noticee denying the allegation that the information shared by her was in the nature of UPSI, further submitted as under:

“....

- a. Despite the fact that such a detailed search was conducted, there is no allegation that I forwarded the said HOS to any of my family members or that I have gained any money from the said forwards. Further, the SCN is completely silent on any arrangement between me and any other person / persons for forwarding of such alleged UPSI. The SCN is completely silent on any quid pro quo arrangement for sharing the information. The same is only attributable to the fact that I always believed the information being forwarded was to be HOS / speculative in nature and not UPSI as alleged or at all.
- b. SEBI has analysed the entire data on my phone and would appreciate that the nature of my messages shows that there is widespread conversation on stock charts, fundamentals, historical behaviours, analysis and pattern, estimates-in house and external, market talk, market intelligence. It would be appreciated that as an employee working in the institutional sales team, it was my role and responsibility to provide the clients all such information. While the SCN has cherry picked a few messages, it conveniently ignores the pattern whereby the larger role of coordination and knowledge sharing as a part of sales function and sharing HOS information being a very small element of it.

- c. *Analysing a pattern of WhatsApp Chats, it would be evident that the same HOS/Market Gossip was shared at times by more than one person clearly signifying that I was not the sole person who had the said market gossip and this I believed that said information was widely and generally available to several parties. I had no idea or any reason to believe that the said information was confidential. Also, since the information never came from a person who is connected to the Company, I further had no reason to ever believe that the same was UPSI;*
- d. *All the messages were forwarded to clients / market chatter groups instantly, without any specific thought applied to the same and it therefore shows that there was no reason for me to believe that the information was confidential; no message ever came from a connected person.*
- e. *There was not a specific entity/person who would regularly send me HOS every quarter of company in question and the information, the HOS information was sent to me by different entities for different quarters. The pattern of receiving information and forwarding the same is sporadic and therefore belies the evidence of a larger conspiracy to communicate UPSI.*
- f. *Neither me nor my family members have ever traded on the basis of the alleged UPSI or have had any arrangement that would give us any monetary gain for sharing this UPSI. Further, the alleged HOS / UPSI was never shared with any family member. Further, it must be appreciated that the information was shared on WhatsApp chats/groups, which had several members including journalists from reputed financial news channels. If the intention was to communicate UPSI to select entities, I would have never shared information with larger groups of people. There was no reason for me to hoard the message for myself or my company alone or even delete any such evidence as these HOS numbers had no special significance for me. The very fact that journalists also use such HOS information clearly belies the allegation that the information so shared was UPSI.*

Annexures to the SCN do not make out any charge against me

- g. *Annexure III to the SCN is a copy of WhatsApp chat extracted from my phone. It is pertinent to note that the said document is an incomplete document and only select few pages have been annexed to the SCN. It is submitted that reliance on an incomplete document is bound to give an incorrect picture and incomplete documents extracted from a report cannot be relied upon to frame a charge. An analysis of the messages would reveal that:*
 - (i) *Govind sent me the message about Wipro's HOS that he had received from a client and therefore he may have presumed the information to be client's*

in-house research estimate. Further, the SCN does not allege that Govind was in possession of UPSI or he was connected to any person who would be in possession of UPSI.

- (ii) I also got a forward on the next day about the same message from Parthiv, who also works at Antique.*
- (iii) A perusal of my chat with Adit (Emkay Broking) would show that on the same day, I had forwarded HOS result expectation for Wipro and Axis Bank and Axis Bank turned out to be inaccurate. If the charge in the SCN is to be believed that I sent UPSI with absolute confidence, at the same time, I sent two messages, one which was accurate and one was inaccurate.*
- (iv) A perusal of my chat with Anurag Jain (who works for Canara HSBC Mutual Fund) would show that like Adit, I sent him also the same message regarding Wipro and Axis Bank at the same time.*
- (v) A perusal of my chat with Chintanh (from Prudential Mutual Fund) would show that like Adit and Anurag, I sent him also the same message regarding Wipro and Axis Bank at the same time.*
- (vi) A perusal of my chat with Divesh Kumar (from SBI Life Insurance) would show that I sent him information about Wipro as he was an analyst analysing the IT sector;*
- (vii) An analysis of the group chat on "Only Trades, No Bakwaas" would show that Shailendra forwarded the HOS for Axis Bank and even requested that the information should be kept within the group. However, the numbers in the case of Axis Bank Limited were completely inaccurate. In fact, the said message received on the group from Shailendra was forwarded by me to several Insurance and Mutual Funds as stated hereinabove. It is further pertinent to note that the said group did not only consist of traders but also had journalists from Reuters on the said group. If the intention was to reap any benefit from insider information, it would be incomprehensible that journalists would be a part of such groups.*
- (viii) A perusal of my chat with Jigar Shah (Pro Trader) would show that like the others, I sent him also the same message regarding Wipro and Axis Bank at the same time. However, in the SCN, the message regarding Axis Bank has been skipped. Annexed hereto as Annexure "3" is a screenshot showing that even Axis Bank information was shared at the same time.*

- (ix) *A perusal of my chat with Parikshit Shah (QVT Hedge Fund) would show that like the others, I sent him also the same message regarding Wipro and Axis Bank at the same time. However, in the SCN, the message regarding Axis Bank has been skipped. Annexed hereto as Annexure "4" is a screenshot showing that even Axis Bank information was shared at the same time.*
- (x) *A perusal of my chat with Sunil Kumar (from SBI Life) and Vikas Gupta (from Canara HSBC life insurance) would show that like the others, I sent him also the same message regarding Wipro and Axis Bank at the same time.*
- h. *An analysis of the aforesaid clearly shows that on that day, I had received information about two scrips HOS, Axis Bank and Wipro. As it turns out, Axis Bank was inaccurate and Wipro was accurate. I sent both the HOS to everyone at the same time. The allegation in the SCN that Wipro's HOS was actually UPSI is belied by the fact that the said information was bundled with the information about Axis Bank, that turned out to be inaccurate*
- i. *Annexure IV to the SCN is the result of Wipro Limited. It is a common feature for companies to themselves gives management guidance on what would be the probable revenues and then compare them with the actual numbers. For the quarter in question (Q3FY17), the management guidance and the actual result had a deviation of a mere 0.6%. In fact, in several instances the deviation from the guidance has been as small as 0.1%. Therefore, insofar as the estimation is concerned, the Company itself had declared in the previous quarter its expectations and the same came to be true in the next one with a deviation of 0.6%.*
- j. *A perusal of above provisions makes it abundantly clear that the SCN makes out no case of violation of the SEBI Act, 1992 or the PIT Regulations, 2015. The only case against me is that I have received certain WhatsApp forwards about estimates of a company's result, from a person who is in no manner a "connected person" (within the meaning of the PIT Regulations or otherwise) with the Company and I forwarded the information to several clients and some market chatter groups on an "as is where is" basis without any specific application of mind. Therefore, it is submitted that the rumour shared with me and the rumour that I forwarded, was not UPSI as the said rumour was in the nature of mere speculation about the results. Since the information was mere gossip and market speculation forwarded by people, the same was generally available information and not UPSI.*
- k. *Essentially, information that is accessible to the public on a non-discriminatory basis would be considered generally available information. Analysis and research based on generally available information would also be generally available information. Information that is capable of being accessed by any person without breach of any law would be considered generally available. It is submitted that in the facts of the present case, the information that was forwarded to me was in the nature of market gossip and I*

have given several other examples to show that it is common practice among market participants to keep on predicting future events and the said market gossip is not prohibited under any law. The HOS messages received by me and forwarded by me were clearly understood to be mere speculative estimates and nothing more. Further, it is evident that more often than not, in fact, in more than 90% of the cases, the news did not turn out to be true.

- l. *The High-Level Committee to Review the SEBI (Prohibition of Insider Trading) Regulations, 1992 under the Chairmanship of Mr. Justice N K Sodhi (“**Justice Sodhi Committee Report**”) made it abundantly clear that while defining the terms “insider” and “generally available information”, due care was taken. The Committee concluded that the term – “insider should be defined to mean all – connected person|| and those in possession of UPSI leaving it to the definitions of – generally available information|| to safeguard against an over-reach of the prohibition being read as a ban on – informed trading as opposed to – insider trading. The Committee has also provided robust defences against bringing a charge without satisfying the essential ingredient and rationale behind the prohibition on insider trading.*

- m. *While determining the fine nuances as to what constitutes to be generally available information and how the same information could be both UPSI and generally available information, the Justice Sodhi Committee Report discusses several illustrations as the difference between the same forms the backbone of Regulation 3. At para 25 to 33, the Justice Sodhi Committee Report discusses:*

“
..... “

- n. *A perusal of the aforesaid paragraphs would clearly show that whether a piece of information is UPSI or generally available information is a mixed question of fact and law. In the facts of the present case, the SCN only states that I received the information from two individuals who work within the same organisation as me and the SCN does not even attempt to allege that the said individuals had any contact or could have been in a position to procure the alleged UPSI. What is also curious to consider is that although SEBI has information about every single individual who has received the UPSI from me, the SCN is completely silent as to whether any one of them has ever traded on the basis of the alleged UPSI or forwarded the information to anyone who has traded on the basis of the alleged UPSI. As the Justice Sodhi Committee Report rightly concludes, “it is settled law that such regulations ought to be purposively construed and if two views were possible, the view that furthers the legislative objective would need to be adopted over a view that makes a mockery of the legal provisions”. While dealing with the present SCN, the sight of the fact that primary objective of the PIT Regulations is to entail a prohibition on trading by*

insiders in securities when in possession of UPSI, thus obtaining an unfair advantage. Given the fact that:

- *None of the senders of the messages are even remotely connected to the Company or any person who may be in possession of the UPSI;*
 - *Despite the information being forwarded to several parties, not one of them has alleged that the said information was UPSI; and*
 - *The SCN also does not allege that anyone traded on the basis of the alleged UPSI;*
 - *The correct interpretation of law would be that the said WhatsApp messages are merely market gossip and generally available information and not UPSI as alleged in the SCN.*
- o. Even in cases where it was proved beyond doubt that the tipper had shared information leading to trades by relatives of the tipper, the same lead to profits by such tippees, SEBI decided not to impose any monetary penalty on the said Noticee.*
- p. An analysis of the bare provisions of the law and the Justice Sodhi Committee Report would clearly signify that I was not an “insider” or a “connected person” and the information that I have forwarded is merely speculation about the probable results of the company, it cannot be alleged that I have violated the SEBI Act, 1992 and the PIT Regulations.*
- q. I repeat and reiterate that neither I am the originator of any of the messages nor have I ever traded on the basis of such messages. Merely because an estimate closely matches the actual number does not change the fact that the same was a gossip / speculation and converts itself into UPSI. Annexed hereto as Annexure “7” is a compilation of WhatsApp messages received and / or shared by me with several clients / groups which contain such HOS information which did not match the actual numbers. The attached document shows more than 101 instances where HOS sent to me by various people proved to be incorrect. I may / may not have forwarded the same to clients / market acquaintances / market groups. The deviation column suggests that the difference between the HOS and the actual numbers is sometimes to the tune of 200+% and in most of the cases - more than 5%. Some speculative statements and HOS buy/sell recommendations have proved to be totally incorrect. The annexure shows that HOS messages sent by Shailendra, Neeraj, Parthiv, Adit have proved to be totally incorrect at times and therefore they were not some gospel truth. The total instances where the HOS from the other noticees turned out to be false is:*
- a. Shailendra- 15,*
 - b. Parthiv- 26,*

- c. Neeraj-8,
- d. Adit/Mkt info group-8.”

43. Further, the Noticee 2 appeared for the hearing on March 18, 2020 and reiterated the submission made above and was given additional time to make submissions on her job profile during the period of allegation. Further, vide her email dated March 25, 2020, the Noticee submitted the same *inter alia* stating as under:

- a. *I was working at the relevant period and continue to work with the Institutional Sales team to cater to the needs of Institutional Clients at Antique. I have been employed in the said role since 2016. I am associated with Antique since 2008 in different roles as a Technical analyst and Derivatives Sales Department. I act as the bridge between my company's research team and the clients who are various mutual funds, Insurance Companies, Hedge funds etc.*
- b. *My job during the relevant period and presently involves sending updates to such institutional clients on various aspects including:*
 - *Calls and recommendations –fundamental/technical/quantitative parameters on scrips;*
 - *News about events in the market;*
 - *Sector reports published by Antique research analysts team from time to time. Arrange calls and set up meetings between Antique research team and fund representatives from time to time to discuss these research reports. “*

44. Further, the Noticee 2 also submitted as under:

- a) CIMB preview report dated January 04, 2017 for 3QFY17 published much before the starting of preparation of financial reports and this establishes that CIMB preview report pre-dates the Wipro preparation of financial results and thus brokerage estimates may come close to the actual figures without any access to UPSI.
- b) That two persons-Govind and Parthiv sent me the same message on different days signifying it was widely circulated.
- c) As per the chronology mentioned in the SCN- on 18th Jan when the whatsapp forward was received me, the results were still under review suggesting this was a mere estimate. (result announced on 25th May).

45. Subsequently Noticee-2 also made additional submissions vide her email dated May 23, 2020 inter alia submitting:

- a) that all the said numbers in the WhatsApp messages were in fact closely matching with estimates given by brokerages in their report preview (released prior to result announcement).
- b) That the Bloomberg terminal had all such broker estimates complied and upon finding; we have observed that the alleged messages in fact match the broker estimates and other publicly available information and submitted a copy of the screenshot of the website stating the report as under:

Company	Financials	Broker estimates (Rs. Cm)	Whatsapp message (Rs. Cm)	Actual Results as per SCN (Rs.Crs)	Deviation between the Whatsapp message and Broker estimate (%)	Deviation between WhatsApp message and Actual Results from SCN (%)	Broker estimate available on Bloomberg	Date of Broker estimate as per bloomberg	Date of Whatsapp message	Date of published Results
Wipro	Revenue	13700	13700	13764	0.00	-0.46	CIMB	12'Jan 17	18'Jan 17	25'Jan 17
	PBT	2745.7	2758	2758.9	0.45	-0.03	Wedbush	12'Jan 17	18'Jan 17	25'Jan 17
	PBIT	2333	2323	2323.6	-0.43	-0.03	IIFL	12'Jan 17	18'Jan 17	25'Jan 17

- c) That he SCN is completely silent as to how did these senders of the messages get the information. Since the senders of the message were market participants (i.e. analysts, brokers etc.), the general source of such information for them is from brokerage reports on companies, Bloomberg estimates, CNBC Polls or some other market participant collating these estimates and sending the same to them from such publicly available platforms.
- d) That the very fact that there were several groups where information was circulated suggested that the HOS messages were widely circulated and not restricted among a few individuals.
- e) That there were several broker and consensus estimates floating in the market which closely matched the actual results. Such broker / Bloomberg / CNBC poll estimates are available on a non-discriminatory basis and are not based on any UPSI but are based on generally available information. Consequently, the said reports also are generally available information. Thus, it gave me no suspicion about the WhatsApp message I received/forwarded of being UPSI and I always thought that the same were mere

estimates sourced from such legitimate platforms. As part of my job, we regularly send our research estimates and discuss other broker/consensus estimates with Institutional clients. This is a universal practise of all brokers/funds. The persons who sent me the messages are not people who have access to UPSI and I had no reason to believe otherwise.

46. The Noticee 1 filed his reply vide his email dated March 26, 2020 and April 22, 2020 on the similar lines as that of Noticee-2 primarily stating as under:

- a) That Noticee working in the Institutional Equity Team of a broking house as AVP Sales, his job included communicating in-House Research view to Fund Managers and analysts, cater to in-house research and to discuss various research products.
- b) That the market participants look forward for such estimates by the companies as given by Wipro on 21.10.2016 for quarter ending 31.12.2016. Analysts in different broking companies come up with their notes on 'expectation of results', before the actual results are announced. Based on these notes, an average is computed to arrive at market expectations. Analysts who are able to estimate near to actual results are held high in the professional standing. This is the practice prevailing across the markets worldwide. It may be mentioned that there are awards both globally and in India for this purpose. As an example, we may note that an award viz. the "Refinitiv StarMine Analyst Award" which measure the performance of analysts based on returns of their recommendations and the accuracy of their earnings estimates. Details in this regard may please be perused at the link viz www.analystawards.com/methodology.Php#filter. That the market 'expectations' can be different from each other, depending on the number of analyst reports which they have used to compute the average. Typically, a lot of such market expectations float in the market before the announcements of results.
- c) Similar to the submissions of Noticee-2, the Noticee-1 to stated that many times Bloomberg consensus estimate is regarded as the market expectation wherein 'Key forecasts for third Quarter of Financial year 2016-17' for various companies in IT sector including Wipro were estimated by a research house viz. CIMB.
- d) that before I forwarded the WhatsApp message on 19.01.2017 @16:55:42, as per SCN itself, the same message was available a day before i.e. on 18.01.2017 with one (1)

person @12:54:23 + one (1) person @12:54:23 + Twenty-Four (24) persons from 13:03:57 to 13:10:37 i.e. with 26 persons. These messages got exchanged with 26 persons within a span of 16 minutes after the first transmission on 18.01.2017. With this rate of transmission, it is reasonable to assume that several more persons would have got this message before I forwarded after over 28 hours of transmission by the first person on 18.01.2017 @12:54:23.

- e) As regards paragraphs 9, 10, 11, 12, 13 and 15 of SCN, we state that the contents of WhatsApp message forwarded by our client and actual results announced by the Company are not the same but are entirely different. The details are reproduced as under:

Particulars	As per WhatsApp / Date of WhatsApp	As per CIMB Report Date of Report	As announced by Wipro (standalone) Date Announced	As announced by Wipro (consolidat ed) Date Announced	As per SCN
Revenue	13700 19.01.2017	13699.9 04.01.2017	12018.1 ** 25.01.2017	14336.4 ** 25.01.2017	12018.1 ** 25.01.2017
PBIT	2323 19.01.2017		2714.9 25.01.2017	2895.2 25.01.2017	2714.9 25.01.2017
PBT	2758 19.01.2017		2572.2 25.01.2017	2758.60 25.01.2017	2572.2 25.01.2017

- f) *At the outset, we would like to bring to your kind attention that the data in respect of quarterly financial results as quoted/alleged in the SCN is incorrect and the same is not as per the actual quarterly financial results announced by the company. Considering the huge deviation as above, it is abundantly clear that the WhatsApp message forwarded by our client was mere 'expectations and estimates' of the financial results. Besides, SCN alleges PBT to be higher than PBIT, which cannot be the case when company has some interest / finance cost outgo. Wipro also announced lower PBT than PBIT. As against this,*

the WhatsApp message contained PBT higher than PBIT, which clearly proves that the same was an estimate.

- g) Further producing the screenshots of consensus estimates of financials of Wipro for quarter ended 31.12.2016 obtained from the Bloomberg, the Noticee-1 submitted that the estimates of revenue made by at least 2 broking houses i.e. sr. no. 7 (Rs 13766.8 crore available on 09.01.2017) and sr. no 8 (Rs 13759.2 crore available on 09.01.2017) were not significantly different from the announced Revenue details i.e. Rs 13764 Cr as stated at para 10 of SCN. even if we compare the PBIT details i.e. Rs 2323.6 Cr announced by Wipro as stated at paragraph 10 of SCN with aforesaid PBIT estimates which were available on Bloomberg before announcement of results by Wipro, it is evident at least 2 estimates of PBIT i.e. (Rs 2322.8 crore available on 04.01.2017) and (Rs 2325.8 crore available on 29.12.2016) were not significantly different from the actual PBIT i.e. Rs 2323.6 cr stated at para 10 of SCN.

47. Further, the Noticee-1 was granted with an opportunity of hearing by way of video conference on May 19, 2020 which was adjourned to May 21, 2020. During the hearing the Noticee appeared along with his Advocate Mr. Prithviraj Bhagat and reiterated their earlier aforementioned submissions along with the submission made vide reply dated May 20, 2020 and May 21, 2020 primarily contending as under:

- a) The Noticee disputed the period of UPSI and that the UPSI could not have been come into existence before January 25, 2017 i.e. the date of announcement by Wipro.
- b) Further, the 'expected results' for Wipro were based on the data available on Bloomberg and in support of the same, the Noticee-1 produced the snapshots of consensus estimates obtained from Bloomberg which were available before announcement of financial results of Wipro for the quarter ended 31.12.2016.
- c) comparing the details of financials in the alleged WhatsApp message dated 19.01.2017 with the aforesaid Bloomberg consensus estimates dated 12.01.2017, the Noticee-1 summarised the % difference between the two as under:

Wipro	WhatsApp	Consensus	Difference
(Rs. Crore)			
Revenue	13,700.0	13,678.7	0.2%

PBIT	2,323.0	2,350.0	-1.1%
PBT	2,758.0	2,707.4	1.9%

- d) Referring to the above, the Noticee contended that financial results announced by Wipro on 25.01.2017 closely matched with the generally available Bloomberg estimates dated 12.01.2017 with a difference of only 0.2% in revenues and 1.1%-1.9% for PBIT/PBT/PAT. Hence, the financials contained in the alleged WhatsApp message dated 19.01.2017 were also close to the actuals.
- a) Further, that the consensus estimates vary almost on a daily basis and the % of change can also be seen in the aforesaid tables. As may be seen from the dates appearing in these tables, these estimates are dated on several dates prior to 25.01.2017 i.e. the date when Wipro made the corporate announcement with regard to its financials. Thus, these estimates are contemporaneous and were publicly / generally available before the announcement of results by Wipro.
- b) Further, referring to the screenshots of the data on Bloomberg, the Noticee-1 submitted when we compare the data in WhatsApp message forwarded by our client with the data in Bloomberg consensus estimates, it is evident that the contents of Bloomberg consensus estimate and WhatsApp message were not significantly different.
- c) It was further highlighted as follows:
- i. that the range of % difference in revenue estimates available on Bloomberg and the alleged WhatsApp message was between -0.2% to 0.5% and such difference was merely 0.1% on 11.01.2017.
 - ii. Difference between EBIT/PBIT estimates available on Bloomberg and the alleged WhatsApp message was 0% to 2.5%. and on 04.01.2017 was 0%. i.e. both were same.
 - iii. the range of % difference in PAT estimates available on Bloomberg and the actuals was between 0.3% to 1.8%. and that % difference in PAT estimates available on Bloomberg on 05.01.2017 and the actual announced by Wipro on 25.01.2017 was merely 0.1 % i.e. both were almost the same.

- iv. that the data pertaining to Revenue contained in WhatsApp allegedly forwarded by our client had less than 0.5% difference with 13 out of 25 broker estimates made on various dates during the period 14.11.2016 to 12.01.2017 which were publicly/generally available on Bloomberg as highlighted above.
- v. Further, PBT data contained in the WhatsApp allegedly forwarded by our client had about 0.5% difference with 2 out of 6 broker estimates publicly /generally available on Bloomberg.
- vi. Further, PBT data contained in the WhatsApp allegedly forwarded by our client had about 0.5% difference with 2 out of 6 broker estimates publicly /generally available on Bloomberg.
- vii. it is worthwhile to note that the Sector Note by CIMB is contemporaneous, is dated January 4, 2017 and contains estimates which closely match with those announced by Wipro on January 25, 2017. This unequivocally evidences the practice in the securities market where before announcement of financial results by corporates, the expected results/ estimated results/ forecasts are discussed and shared by the research analysts.

CONSIDERATION OF ISSUES AND FINDINGS

48. After perusal of the material available on record, the issues that arise for consideration in the present case are as under:

- I. Whether the Noticees have violated the provisions of Section 12 A (d) & 12 A (e) of the SEBI Act, 1992 and Regulation 3 (1) of SEBI (PIT) Regulations, 2015?***
- II. Whether the Noticees are liable for monetary penalty under Section 15G of the SEBI Act, 1992?***
- III. If so, what quantum of monetary penalty should be imposed on the Noticees?***

FINDINGS

49. On perusal of the material available on record and giving regard to the facts and circumstances of the case, I record my findings hereunder:

ISSUE I: Whether the Noticees have violated the provisions of Section 12 A (d) & 12 A (e) of the SEBI Act, 1992 and Regulation 3 (1) of SEBI (PIT) Regulations, 2015?

50. Before proceeding further, I find it pertinent to refer to the relevant provisions of SEBI Act, 1992 and PIT Regulations, 2015 which read as under:

Section 12 A (d) of SEBI Act, 1992

No person shall directly or indirectly engage in insider trading

Section 12 A (e) of SEBI Act

No person shall directly or indirectly deal in securities while in possession of material or non-public information or communicate such material or non-public information to any other person, in a manner which is in contravention of the provisions of this Act or the rules or the regulations made thereunder

Regulation 3 (1) of SEBI (PIT) Regulations, 2015

No insider shall communicate, provide, or allow access to any unpublished price sensitive information, relating to a company or securities listed or proposed to be listed, to any person including other insiders except where such communication is in furtherance of legitimate purposes, performance of duties or discharge of legal obligations

51. After due consideration of the submission of the Noticees, I prima facie note that there is no dispute as to the communication of the information through WhatsApp messages between the Noticees as alleged and the same has been admitted by both the Noticees. However it is the primary case of the Noticees that such information was not in the nature

of UPSI and was a HOS, the circulation of which is a regular practice as contended by Noticee 2. Further, it has been contended that she, as a part and parcel of her job, that involved institutional sales had to accumulate information about movement in the markets, possible stock prices, news about important elements in the financial word etc. Apart from the above, the Noticee 2 has also made submissions stating that:

- a) no Connection was established between company and her or the sender of the message;
- b) no leak was established from the Insiders;
- c) without establishing a connection and without leak there cannot be UPSI;
- d) without the guarantee about the source that the information is from the company there cannot be UPSI;
- e) the information forwarded by her was in the nature of HOS/Estimate/speculation and not UPSI and the same matching with the actual numbers does not make it a UPSI and that the SCN failed to consider numerous instances where estimates did not match;
- f) there was no nexus/no definite pattern of access to UPSI;
- g) there is no *mens rea* established;

52. After considering the submissions of the Noticees and the documents available on record, I note my findings on the Noticees major submissions as under:

i) The information that was shared through WhatsApp did not match with that of the subsequently announced financial results of Wipro

53. I note that the Noticee 1 has primarily contended that the WhatsApp message forwarded by him to Noticee 2 which stated “*Wipro revenue 13700 PBIT 2323 PBT 2758*” mentioned the revenue as 13700 Crores and the announced revenue on January 25, 2017 was Rs. 13764 Crores, for the quarter ending on December 2016, and PBIT was 2323.6 Cr and PBIT was 2758.9 Crores on January 19, 2019 at 16:55:42 which very closely matched with that of the figures mentioned in the whatsapp messages forwarded by Noticee-1 to Noticee-2 on January 19, 2019, which is also evident from the disclosure available on the BSE website at <https://www.bseindia.com/corporates/results.aspx?Code=507685&Company=WIPRO%20LTD.&qtr=92.00&RType=>. Therefore, I am of the opinion that Noticee’s submission seeking benefit of doubt citing minor technical disparities cannot be accepted, given the gravity of

the alleged violation in the instant case and accordingly I note that the information forming part of the circulated WhatsApp messages by the Noticees was exactly same as that of the subsequently announced financial results.

ii) No Connection among the Noticees or with the Company and disputing the existence of UPSI without establishing leak:

54. I note from the record that Wipro Limited vide its letter dated August 23, 2018 and email dated June 02, 2019 submitted the chronology of events leading to the quarterly disclosure on January 25, 2017 which is noted in the prepares above. From the same, I further note that period of alleged UPSI in the matter started from January 1, 2017 i.e. the day when the the first version of the financial results was available to the finance function including taxation team and existed till January 25, 2017 when the financial results were disclosed to the stock exchanges. Admittedly the message with respect to the same viz., “Wipro revenue 13700 PBIT 2323 PBT 2758” was received by Shruti Vora from one Govind Agarwal on January 18, 2017 and from Noticee 1 on January 19, 2017 at 16:55. Admittedly, the said WhatsApp message was communicated by Shruti Vora on January 18, 2017 between 13:07:28 till 13:10:37 to several entities viz; Aditya Gaggar, Divesh Kumar, Jay Shah, Parikshit Shah, Jigar Shah, Anurag Jain, Chintan Haria, Sunil Kumar and Vikas Gupta in one-on-one chats. It was observed that SV had also communicated the same message on a WhatsApp group on January 18, 2017 at 13:03:57. While I note that the investigation has not revealed any material directing to the source of the UPSI, however I note that the significant fact is that the content of the message that was communicated between the Noticees exactly matched with that of the later announced financial results of Wipro. I am of the opinion that such information which was in the nature of price sensitive information and remained unpublished, was in the possession of the Noticees. I do not find merit in the submission of the Noticees claiming that, in the absence of proof of leak and the source of UPSI, the information does not stand to qualify as a UPSI. In this regard, I find it pertinent to refer to the peculiar facts and circumstances involved in the instant case where the mode of circulation of information has been by way of WhatsApp messages. I note from the record that efforts were made to track back to the source of the message; however severe

technological constraints were faced in this regard owing to the end-to-end encryption of WhatsApp messages. I note that WhatsApp itself communicated to SEBI stating that WhatsApp users are protected with end-to-end encryption protocol, third parties and WhatsApp cannot read such messages or search for such messages and that WhatsApp does not store information regarding the sender and recipient of a message, the same could not be tracked despite all the efforts. Besides, in the instant case, the information has not been claimed as received from any direct source other than the whatsapp communications.

55. As noted above, it is not the case of the Noticees that the information shared through the WhatsApp in the instant case were generated by them through market research or by any other data and in fact, apart from denying the connection to the source, the Noticees have stated that the information was passed on generally and they were part of the chain that carried on the information. However, it is the common contention of the both the Noticees that the information was the outcome of the estimates from the brokers based which was already in the public domain. Such being the case, I deem it relevant to examine the content of the information to ascertain its nature.

56. In this regard, firstly, I peruse the following table wherein the financial figures circulated on WhatsApp pertaining to Wipro Ltd. are compared with actual figures disclosed subsequently on stock exchanges to gauge the deviation between two sets of figures.

Figure1 in WhatsApp (F1W) Figure1 in Actual (F1A) Figure1 Deviation (F1Dev)

Date and time of WhatsApp message	Figures in WhatsApp message	Date and time of disclosure on Exchange	Actual figures disclosed on Exchange	F1W	F1A	F2W	F2A	F3W	F3A	%ge Deviations observed in Figures		
										F1Dev	F2Dev	F3Dev
18/01/2017 12:54:23	Revenue 13700 Pbit 2323	25/01/2017 16:05:35	Revenue 13764	13700	13764	2323	2323.6	2758	2758.9	0.47	0.03	0.03
19/01/2017 16:55:42	Pbt 2758		PBIT 2323.6 PBT 2758.9									

* % ge deviation is calculated as per the following methodology:

%ge Deviation = (Figure in WhatsApp message-Actual Figures disclosed on Stock Exchange)*100/(Actual figures disclosed on exchange)

57. While it is evident that the information related to the financial results were sensitive in nature, I note that the financial figures matched almost exactly with that circulated through the WhatsApp messages. I also find it very pertinent to note that the information relating to financial results that included Revenue, PBIT and PBT were not even stated in any approximate range of values but were stated as a definite amount in the messages almost exactly matched with that of the subsequently announced results. In addition, I also note from the chronology of events with respect to the preparation of accounts during the period from January 1, 2017 till January 25, 2017 of Wipro, the first version of the financial results were available to the finance function including taxation team and to the auditor and after being reviewed by the Chief Financial Officer on January 13, 2017, the same were shared with the Chairman & Managing Director, Vice Chairman, Chief Executive Officer and the Chief Strategy Officer on the same day. While, the financial results underwent some changes based on finalization of accounts and audit observation between January 14 to January 18 and after the internal meeting during that time, it was only on January 19, it was sent to the Audit Committee members. Therefore, from the aforesaid chronology, one set of events were completed on January 18 which was the same day that Noticee-2 received whatsapp messages and forwards the same. In spite of the fact that the source of leak of information could not be traced back due to the technological constraints, in the circumstances as above, I note that it is reasonably possible that the information that was communicated by the Noticees had already come into existence on January 18, 2017, the date when Mr. Govind Agarwal forwards the messages to Noticee-2 and the Noticee 2 forwarded further. In view of the above, I am of the opinion that Noticees' submission claiming that the aforesaid information did not constitute UPSI for the reason of non-establishing the leak and connection with the source is devoid of any merit.

58. Further, with respect to the main contention of both the Noticees that the information constituting the whatsapp messages were the outcome of the estimates from the brokers which was already in the public domain. In support of the aforesaid contention, the Noticees have produced before me the screenshots from the Bloomberg indicating the estimates from the broker with respect to Wipro, which were published on Bloomberg much before the whatsapp messages were forwarded by the Noticees. In this regard, the

Noticee-1 has also submitted a detailed analysis of the consensus estimates published on Bloomberg website whereby the Noticee-2 has mainly highlighted the following:

- a. that the range of % difference in revenue estimates available on Bloomberg and the alleged WhatsApp message was between -0.2% to 0.5% and such difference was merely 0.1% on 11.01.2017.
- b. Difference between EBIT/PBIT estimates available on Bloomberg and the alleged WhatsApp message was 0% to 2.5%. and on 04.01.2017 was 0%. i.e. both were same.
- c. the range of % difference in PAT estimates available on Bloomberg and the actuals was between 0.3% to 1.8%. and that % difference in PAT estimates available on Bloomberg on 05.01.2017 and the actual announced by Wipro on 25.01.2017 was merely 0.1 % i.e. both were almost the same.
- d. that the data pertaining to Revenue contained in WhatsApp forwarded by our client had less than 0.5% difference with 13 out of 25 broker estimates made on various dates during the period 14.11.2016 to 12.01.2017 which were publicly/generally available on Bloomberg as highlighted above.
- e. Further, PBT data contained in the WhatsApp forwarded by our client had about 0.5% difference with 2 out of 6 broker estimates publicly /generally available on Bloomberg.
- f. Further, PBT data contained in the WhatsApp forwarded by him had about 0.5% difference with 2 out of 6 broker estimates publicly /generally available on Bloomberg.
- g. it is worthwhile to note that the Sector Note by CIMB is contemporaneous, is dated January 4, 2017 and contains estimates which closely match with those announced by Wipro on January 25, 2017. This unequivocally evidences the practice in the securities market where before announcement of financial results by corporates, the expected results/ estimated results/ forecasts are discussed and shared by the research analysts

59. In this regard, I have carefully perused the aforesaid documents produced before me. The Noticees have submitted before me the several screenshot of such estimates consensus of brokerage firms appearing on bloomberg, one of which is reproduced hereunder:



WIPRO LTD Equity EE Related Functions Menu Message

WPRO IN INR C 189.20 -7.50 189.20 / 189.40 1894x10

On 13 Apr Vol 6,493,016 O 198.00B H 198.60B L 182.90B Val 1.227B

WPRO IN Equity Alert Export Earnings & Estimates: Analyst Distribution

Wipro Ltd Cslid C Period 2017 - Q3 Source Standard Cur INR

Earnings & Estimates Next Announcement (C) 04/15/20

Measure Revenue

Firm	Analyst	Estimate	Date	Deviation from Standard (136)
1) Systematix Shares & Stocks	Rahul Jain	140.657B	01/03/17	2.83%
2) IDFC Securities Ltd	Shashi Bhusan	139.703B	01/10/17	2.13%
3) Wedbush	Moshe Katri	139.333B	01/11/17	1.86%
4) Emkay	Manik Taneja	139.157B	01/09/17	1.73%
5) Motilal Oswal Securities Ltd	Ashish Chopra	138.960B	01/11/17	1.59%
6) ICICIdirect.com	Deepak Purswani	138.774B	01/06/17	1.45%
7) KR Choksey Shares & Sec Pvt Ltd	Mayank Babla	137.668B	01/09/17	0.64%
8) SBICAP Securities	Dipesh N Mehta	137.592B	01/09/17	0.59%
9) Religare Capital Markets	Rumit Dugar	137.478B	01/02/17	0.50%
10) Dolat Capital Market Ltd.	Karan Taurani	137.478B	01/09/17	0.50%
11) CIMB	Sandeep R Shah	136.999B	01/04/17	0.15%
12) Equirus Securities Pvt Ltd	Abhishek Shindad...	136.881B	01/10/17	0.07%
13) BEst Standard		136.787B	01/12/17	0.00%
14) Spark Capital Advisors	Soumitra Chatterj...	136.630B	01/10/17	-0.12%
15) ICICI Securities	Kuldeep Koul	136.557B	12/29/16	-0.17%
16) Kotak Securities (Institutional Equities)	Kawaljeet Saluja	136.494B	01/02/17	-0.21%
17) Sharekhan Ltd	Team Coverage	136.490B	01/11/17	-0.22%
18) Antique Stock Broking Limited	Omkar Hadkar	136.457B	01/05/17	-0.24%
19) HDFC Research	Amit Chandra	136.300B	01/09/17	-0.36%
20) Edelweiss Capital	Sandip Kumar Ag...	135.800B	01/02/17	-0.72%
21) IDBI Capital Market Services Ltd	Urmil Shah	135.752B	01/05/17	-0.76%

*Current Period Estimates in gray have been excluded from consensus.

Suggested Functions DES Study in-depth information on a security GF Chart a company's fundamentals

60. The Noticee has submitted that the source of the information of their whatsapp messages dated January 18, 2017 was the estimates of broker firm/analysts as available on Bloomberg which was in public domain and thus could not be considered as a UPSI. She contended that such message was merely forwarded by her as received. I note from the snapshot that there were 20 estimates of analysts of various broking firms regarding estimated Revenue of Wipro till January 18, 2017. I note that there was no reports attached except for the details of the analyst and the broking firm representing. As already noted, it is the primary submissions of the Noticee that the information forming part of Whatsapp was in essence arising from aforesaid estimates mentioned in Bloomberg. However, considering that there were several estimates given out by several analysts of the broker firms on several days for Wipro for the quarter ending on December 2016, the onus is on

the Noticees to demonstrate as to on what basis the specific estimate has been claimed to be the source distinguishing that from the rest of the estimates. Further, the Noticees have referred to the estimate from Sandeep R Shah, analyst of CIMB dated January 4, 2017, which closely matched with their whatsapp message and was in public domain. However, I note that in the snapshot submitted by the Noticee which is reproduced above, there were as many as 14 more estimates that were published after the aforesaid estimate by CIMB and the Noticee has not stated any basis for referring to the estimate dated January 4, 2017 as the source for the whatsapp messages. Similarly, the Noticee has referred to the estimates of Wedbush on January 11, 2017 and IIFL on November 14, 2016 (which was more than 2 months prior to the whatsapp date) for the PBT and PBIT informations respectively.

61. I am of opinion that if Noticee had in fact relied upon any specific research estimates or her forwarded messages had originated the information from such estimates, it should be demonstrable, verifiable trail of well documented and laid down process in consonance with the job profile or description. In the instant case, I note that Noticee was associated as sales team handling equity sales in a broking firm and therefore as per job profile would be primarily on liaising between its broking firms research team and clients, if necessary. I note that noticee instead of seeking inputs from its internal research team, which is part of her job description, had submitted totally unrelated estimates in Bloomberg without any demonstrable and verifiable trail of events for relying on any specific research report. I note that Noticee has failed to demonstrate the basis in above lines and merely produced some estimates which were appearing in Bloomberg. If Noticee had relied upon such estimates, it would have been communicated only to clients of its broker as part of her job and not to share with other unconnected entities as noted from the closed whatups groups, some of whom were admittedly participants of Reuters trading platform, as per her own submissions.
62. From all the above, I am of the opinion that the submissions of the Noticees that the information shared through their whatsapp messages was of generally available nature by referring to the estimates/ consensus of broker firms on Bloomberg as their source is far-

fetched and clearly an afterthought. Therefore, based on the facts above, the information circulated among the closed group through whatsapp by the Noticees which accurately matched with the subsequently announced results ought to have originated from the closed group.

iii) The information shared was of the nature – “Heard on Street” (HOS) and not UPSI

63. The Noticee-2 has also argued that the information as in the instant case are in the nature of HOS i.e. Heard on Street as noted at para 41 above. I note that the said submission is in effect contending that the information was in the nature of an unsubstantiated gossip that was being forwarded as speculation or rumours. The Noticee has contended that such information was of the same nature that were published in the newspaper estimating/speculating the results of the public companies and that the same were being shared over WhatsApp due to the advancement of technology. Further that it is a common practice that the analysts of various brokerage houses come out with a preview report and estimate the results across all coverage companies and such estimations are based on several factors including financial modelling, management guidance, global factors, meetings with management of listed companies etc., which are used by the entire trading community/active investors to plan their trades. In light of the aforesaid contention by the Noticee before me, I primarily note that the information of the nature of HOS that is published in the newspaper or by the brokerage houses estimating the results are in the public domain and there is generally no disparity in the access to such information. However, such information when being circulated among a closed group as in the instant case, such group and the people forming part of the information communication chain alone become privy not only to the content of the information, but also to the knowledge of very existence of such information. Further, as submitted by the Noticee herself, it is a common practice that the broking houses arriving at an estimate on results based on several factors including financial modelling, management guidance, global factors, meetings with management of listed companies etc. I am of the opinion that such information generated as above by the brokerage houses may not constitute UPSI even if the same subsequently matches with the result announced. However, in the instant case

before me, the information communicated by the Noticees are neither being claimed as arising from the market research nor was it the estimates/predictions of Noticees themselves. In fact, the Noticees have stated that such information was received by Noticee 1 from a third party and the same was forwarded to Noticee 2.

64. At this juncture, it is pertinent to note that the investigation in this case was initiated pursuant to the news article published in Financial Chronicle (sourced from Reuter's article by Mr. Rafael Nam) dated November 17, 2017 whereby it was reported that unpublished financial results of some major Companies were posted in private whatsapp group prior to Companies announcements stock exchanges. In this regard, the Noticee-2 vide her email and letter dated May 09, 2019 had stated that she was part of the Reuters Trading India Platform which comprised of various analysts, fund managers and traders of the reputed brokerage firms/fund houses and the member of the said group had formed a whatsapp group which she had admittedly was part of. Therefore, the Noticee-2 had always been an active participant in the whatsapp groups of the nature reported in the aforementioned News article.

65. Further, considering the fact that the shared information matched exactly with the subsequently published financial results, the submissions of the Noticee that such information was in the nature of HOS would be to say that the financial results of the said company were already become public and being discussed openly among the general investors. In the absence of any document or evidence on record to signify such fact even remotely, I am not inclined to accept such a contentious argument by the Noticees that the access to accurate financial results was available to larger public in the form of HOS. Further, in the instant case, a few closed set of people including the Noticees were in possession of such UPSI and they alone had been privy to the information albeit all of them could not be tracked back due to the constraints, due to deletion of whatsapp messages, as stated above. With regard to the communication of the messages by the Noticees, I have also perused the job profile of both the Noticees during the period the messages were communicated which are as under:

Noticee 1:

- Communicate In House Research View to Fund managers and Analyst.
- Arranging meetings between in house research and various Institutional investors, to discuss various research products prepared by them.
- Cater to any specific Research/Technical/ Quantitative requirements from the clients

Noticee 2:

- Calls and recommendations –fundamental/technical/quantitative parameters on scrips;
- News about events in the market;
- Sector reports published by Antique research analysts team from time to time. Arrange calls and set up meetings between Antique research team and fund representatives from time to time to discuss these research reports.

66. From the above, it is evident that neither of the Noticees were required to share such information to various other unconnected entities as a part of their job description prior to the announcement of results. I am of the opinion that the circumstances and arrangement as observed above, where the source of the information could not be traced back due to deletion of the messages in whatsapp by sender, gives a scope for transmission of UPSI through a chain of forward messages to various other entities/ closed groups thereby granting an undue advantage to them.

67. In view of the gravity of consequences arising out of such sharing of information among the closed groups through WhatsApp or social media platform, I am not inclined to give any benefit of doubt in favour of the Noticees by treating the information as HOS as claimed by the Noticee 2.

68. The Noticee 2 has also vehemently argued that the information claiming to be in the nature of HOS had never been forwarded to any of their family members or was taken advantage by them. In this regard, as already noted, due to the technological challenges, the trail of the messages could not be made out so as to identify the actual source or the complete list of persons who were part of the communication trail and therefore it is not entirely acceptable that no gain was made by any investor being privy to such information shared

through WhatsApp messages. Due to the same, I am also not inclined to accept Noticee's submission that the information lacked the credibility of the source and hence cannot be qualified as a UPSI. Furthermore, irrespective of the factors whether the information was originated from the Noticees or that their families had traded based on such information, the charge against the Noticees sustain to be considered as the same is concerned with whether the Noticee were in possession of UPSI and had shared it further. At this stage, I note that I am primarily of the opinion that it is against the interest of the investors to encourage any sharing of sensitive information within a closed group to the exclusion of general public especially when the source of such information cannot be traced back. If the same is allowed to continue in the pretext of sharing of HOS as stated by the Noticee, the insiders having access to the UPSI would be granted themselves with an unfettered mode of transmitting such information without having to be concerned about being tracked back to the source of the information. Considering the extent of impact, such UPSI involving financial results hold on the price of the securities, I am of the opinion that a lenient view cannot be warranted so as to consider such information qualifying to be an UPSI as a mere HOS.

69. It is also the submission of the Noticee 2 that she did not believe the information to be a UPSI and therefore forwarded to clients/market groups/acquaintances without application of mind. In the established facts of the case, the Noticees who are reasonably expected to be well acquainted with the working of the securities market and the nature of sensitive information that an unpublished financial results cannot claim ignorance of the nature of information. I am of the opinion that such category of persons who are well aware of the sensitive nature of UPSI has an ethical obligation on their part to inform the regulators in case of coming across an accurate details regarding UPSI from a suspicious source rather than taking care of the interest of their acquaintances by forwarding the same. However, in the instant case, I note that admittedly there have been several communications which happened frequently with respect to the financial results of the companies between the personals who are closely associated with the market. I note that the Noticees in all probability must have observed that some of the information they received had very closely matched with the subsequently announced financial results.

Especially considering that they were not aware of the source of the UPSI that they had received, it was to alarm the Noticees or give rise to a suspicion on the source of the information. Surprisingly, it has not been the case and the Noticees had chosen to accept the information and further communicate the same ignoring the material nature of the information.

iv) No breach of law on the part of the Noticees

70. In this regard, I note that the Noticees have been alleged to have violated the provisions of Sections 12A(d) and 12A(e) of the SEBI Act, 1992 and Regulation 3 of the PIT Regulations, 2015. While Section 12 (d) and (e) inter alia prohibits any person from communicating any material or non-public information to any other person, in a manner that is in contravention of the provisions of SEBI Act or the Rules or the regulations made thereunder. In addition, Section 3(1) of the PIT Regulations, 2015 prohibits any insider from communicating any unpublished price sensitive information, relating to a company or securities listed or proposed to be listed, to any person including other insiders except where such communication is in furtherance of legitimate purposes, performance of duties or discharge of legal obligations. In this connection, I also refer to the provisions of Regulation 2 (1) (g) of SEBI (PIT) Regulations, 2015, which state as under:

“insider” means any person who is:

- i. *A connected person, or*
- ii. *in possession of or having access to unpublished price sensitive information*

NOTE: Since “generally available information” is defined, it is intended that anyone in possession of or having access to unpublished price sensitive information should be considered as “insider” regardless of how one came in possession of or had access to such information...”

71. In view of the aforesaid charges against the Noticees, I analyse the facts to ascertain whether the following essential requirements are established or not:

a) Whether the information constituted UPSI?

- b) Whether the Noticees were insiders within the definition under Regulation 2(1)(g) of the PIT Regulations, 2015?
- c) Whether the Noticees being the insiders further communicated the UPSI?

a) Whether the information constituted UPSI

72. Firstly, it is the contention of the Noticee that the information forming part of the WhatsApp messages were generally available and was in the nature of market gossip/rumour/ HOS. In this regard, as already opined above, I do not find that the information stated in the WhatsApp messages qualify to be regarded as HOS in the instant case and the information published on Bloomberg could not be reasonably accepted as the source for the Noticees whatsapp messages. Further, contending that the information did not constitute UPSI, the Noticee 2 has further stated that she had forwarded the information relating to estimates of financial results on several occasions and that in only a few instances as in the instant case, the details had closely matched with that of the actual results announced. She has contended that merely the fact that the results exactly matched cannot be enough to allege the information to be a UPSI, when she herself was not the originator of message as well. The Noticee further argued that the information in the instant case was generally available and thus could not be treated as UPSI. In this regard, referring to the report of High-Level Committee to Review the SEBI (Prohibition of Insider Trading) Regulations, 1992 under the Chairmanship of Mr. Justice N K Sodhi (hereinafter referred to as "**Justice Sodhi Committee Report**") the Noticee 2 submitted that whether a piece of information is UPSI or generally available information is a mixed question of fact and law and that in the instant case, she receiving the information from an individual who is not shown to be connected to the Wipro or source or the information cannot be treated as receipt of UPSI.

73. In this regard, I note that the committee deliberating upon the issue of what information constitutes UPSI and what is to be regarded as generally available information and how the information of same nature may be UPSI in some case and generally available in others recorded various illustrations which the Noticee 2 has presented before me in contending that the information in her case is of generally available nature and not UPSI. In this regard,

I note that UPSI is essentially an information that is not generally available but on becoming generally available materially affects price of securities. The committee laying down the principles on how such general availability needs to be ascertained stated that any information that is accessible to the public on non-discriminatory basis would qualify to be generally available. Further, in the light of facts of the instant case, I also find it relevant to refer to the following paragraphs of the Report:

"26. The Committee deliberated upon how one should understand —non-discriminatory access and it was felt that one should not over-stipulate how this should be understood since that could risk narrowing the scope of that term. For example, a research report that is priced for purchase and is made available to all clients of a stock broker would be considered non-discriminatory inasmuch as any client of the broker or any class of clients of a broker having a certain risk profile may acquire that research report. Merely because the report is priced and needs to be purchased would by itself mean that access to it is non-discriminatory? However, if one were to find extraordinary and peculiar structures such as pricing a research report at a level not in line with market practice such that only some identified persons may be able to acquire it and hope to rely on it by way of ostensible non-discriminatory access, it would not be non-discriminatory. Therefore, whether some information is available on a non-discriminatory basis would be a question of fact to be answered adopting the standard of a reasonable man.

....

29. While these principles are also backed by the provisions containing the prohibition on communication of UPSI and the inducement of communication of UPSI in Regulation 3, it is important to also articulate how the concepts of —generally available information and —unpublished price sensitive information|| are intended to be understood.

30. A piece of research work that is available on a discriminatory basis but is based entirely on generally available information would not change the character of the research work from being —generally available|| to being —UPSI. The Committee is conscious that generally available information well analyzed by an insightful mind would not be transformed into

UPSI. Therefore, the regulation explicitly provides that conclusions, deductions and analyses of generally available information too would be regarded as generally available information.

.....

33. To conclude, whether or not a piece of information is generally available or is unpublished would necessarily be a mixed question of fact and law. A bright line indicating the types of matters that would ordinarily give rise to UPSI are listed to give illustrative guidance. It could well also be possible that information from such events could be routine in nature and consistent with a long history. Information about the repetition of the same event on predictable lines would not render it to be UPSI unless deviated from. For example, the declaration of dividend at the same rate at which a company has declared dividend for the several years as per publicly stated dividend policy.

”

74. Having noted the above, I further note that the Noticee-2 has *inter alia* contended before me that “Analysis and research based on generally available information would also be generally available information. Information that is capable of being accessed by any person without breach of any law would be considered generally available. It is submitted that in the facts of the present case, the information that was forwarded to me was in the nature of market gossip and I have given several other examples to show that it is common practice among market participants to keep on predicting future events and the said market gossip is not prohibited under any law.” In this regard, while I note that whether or not a piece of information is generally available or is unpublished would necessarily be a mixed question of fact and law, the statement that the information was an outcome of the research does not by itself make it generally available. I note that the test to ascertain an information to be UPSI or not is its non-discriminatory nature of availability. In the instant case, the Noticees while referring to one of the estimates of CIMB published on Bloomberg which matched with their information related to revenue claimed that their information was already generally available. However, as noted in the prepares, they have failed to exhibit how one specific estimate (that matched their information) out of several estimates published on Bloomberg in the two weeks before the sharing of their whatsapp message made their whatsapp information already generally available. As already noted, I am of the

opinion that such argument without any explanation on the nexus between their message and the aforesaid CIMB estimate published on Bloomberg is clearly farfetched, afterthought and does not merit consideration in their favour. Further, the Noticees have not placed before me any evidence to indicate that the information was derived from any research work of their own or any other specific report. Furthermore, as stated at paragraph 26 of the Committee Report, an illustration where a research work that is priced *at a level not in line with market practice such that only some identified persons may be able to acquire it was opined to be of discriminatory nature*. Therefore even if the information is said to be have been formed based on the research, firstly the research should have been based on the generally available information and secondly the research work should have been accessible on a non-discriminatory basis. However, in the instant case, even if the information is to be accepted as based on the research, there is no evidence brought on record by the Noticees to show that the research information emerged based on the generally available information. Further, the said information has been circulated between the closed groups of entities including the Noticees through the WhatsApp messages which by its very nature make it a discriminatory access to the selected few. Therefore the information in this case fails the test to be called generally available information as contended by the Noticees.

75. Furthermore, with respect to the submissions of the Noticee, I also note from the job description of the Noticees, it was not a requisite task arising from their duty to forward the messages of the nature as in the instant case. Yet, the Noticees have been admittedly been continuously involved in sharing such information being an active chain in the transmission of information. While I note that the information shared/forwarded by the Noticees had not matched with that of the actual results on several occasions, the fact it matched so accurately in a few instances also cannot be viewed leniently. Especially when the information included the exact details with respect to crucial part of financial results such as Revenue, PBT and PBIT. I cannot ignore the fact that such information have been shared with a closed set of people and the general public had no knowledge of such information being shared on the WhatsApp platform to even have any access to the same. Further, the Noticees being financially literate personals who have been associated with

the securities market by holding significant positions in their respective companies as noted at paras above, it was well within a reasonable expectation out of them to be triggered alarm when the information that were being circulated through WhatsApp messages so accurately matched with the subsequently announced actual figures of the company, even if such occurrence happened with respect to selected few messages out of several messages as stated by the Noticee. However, the Noticees have allowed themselves to continue to be an instrument in the chain of communication of such sensitive information through WhatsApp messages. From the summary of aforesaid findings, I am of the considered view that the messages about the financial results were circulated prior to the official announcement made by the Companies, is UPSI. In my opinion, the disclosure of this information violates the rule of parity of information and perpetuated information asymmetry. The prohibition against insider trading helps in ensuring fairness, achieving information symmetry and ultimately market efficiency.

b) *Whether the Noticees were insiders within the definition under Regulation 2(1) (g) of the PIT Regulations, 2015?*

&

c) *Whether the Noticees being the insiders further communicated the UPSI?*

76. I note that Regulation 2(1)(g) of the PIT Regulations, 2015 *inter alia* envisages that any person who is in possession of UPSI is regarded as an insider. Further, the note to the said provision also clarifies the legislative intent of the said provision by stating that such person is to be considered an insider regardless of how the UPSI has come into his/her possession. Therefore, once information is established to be a UPSI, anybody who is in possession of such information will be an insider.

77. In their defense against being alleged as the insiders in the instant case, the Noticees have based their contentions on the argument that the information contained in the WhatsApp messages were in the nature of market rumor/gossip/HOS and hence cannot be regarded as UPSI and thus they did not acted as insiders in the instant case. However, from the conclusions arrived in the prepares of this Order, it has been already been noted that the

financial results that were part of the WhatsApp messages constituted UPSI as on January 18, 2017 and on January 19, 2017 for the reasons mentioned above. Further from the admitted fact that Noticee 2 had forwarded the said message to several individuals as well as a group on January 18, 2017 and Noticee 2 had forwarded the information to Noticee-2 on January 19, 2017, it is imperative that both the Noticees were in possession of UPSI on the respective dates and consequently they are considered as insiders with respect to the UPSI they possessed.

78. Further with respect to the circulation of the aforesaid UPSI by the Noticees, it is contended by the Noticee 2 that despite the information being forwarded to several parties, none of them alleged that the said information was UPSI and in spite of the communication of the information, there is no evidence as to anyone has traded on the basis of the UPSI. In this regard, I note that the Regulation 3(1) of PIT Regulations, 2015 prohibits communication of UPSI from an insider in any mode. I note that the regulation does not exempt the person from the guilt of communicating merely on the fact that no trades had taken place based on the UPSI thus communicated. The main problem in case of dissemination of information through WhatsApp is the end to end encryption system of transfer of information because of which the data cannot be accessed by third party except receiver and sender. Furthermore, I again take note of the fact that the technological constraint arising in the peculiar facts and circumstances of circulating messages through WhatsApp, the complete trail of messages could not be discovered though the message was admittedly circulated among several market associated personals. Therefore, I am of the opinion that in order to safeguard the interest of the investors and the integrity of the securities market, one cannot import a liberal interpretation of the aforesaid provision so as to warrant the Noticees, who have been involved in the circulation of UPSI on a routine basis over the WhatsApp, with a benefit of doubt. Considering the same, as evident from the record, the Noticees being the insiders for having the UPSI in their possession on January 18, 2017 and January 19, 2017 had forwarded such UPSI through WhatsApp messages i.e. Noticee 1 to Noticee 2 and Noticee 2 to several other. In view of the same there is no reasonable doubt in concluding the Noticees as insiders under the provisions of Regulation 2 (1) (g) of SEBI (PIT) Regulations who were in possession of UPSI and that they communicated the same further.

79. In light of the facts concluded above, I find it relevant to note that the Hon'ble Supreme Court has been consistently of the view that what cannot be done directly, cannot be done indirectly. I note that in *Jagir Singh v. Ranbir Singh* (MANU/SC/0097/1978 : 1979 AIR 381), the Hon'ble Supreme Court has held that what cannot be done directly, cannot be allowed to be done indirectly as that would be an evasion of the statute. The Supreme Court has held that it is a well-known principle of law that the provisions of law cannot be evaded by shift or contrivance, and that the objects of a statute cannot be defeated in an indirect or circuitous manner. (As per Abbott C.J. in *Fox v. Bishop of Chester* (1824) 2 B & C 635 "To carry out effectually the object of a Statute, it must be construed as to defeat all attempts to do, or avoid doing, in an indirect or circuitous manner that which it has prohibited or enjoined"). I also note that the same principle is also enshrined in Section 12A of the SEBI Act, which inter alia states that no person shall directly or indirectly engage himself with communicating the UPSI when being in possession of the same.

80. In view of the all the above, I conclude that the Noticees are liable for violation of the provisions of Sections 12 A (d) & 12 A (e) of the SEBI Act, 1992 and Regulation 3 (1) of SEBI (PIT) Regulations, 2015.

ISSUE II: Whether the Noticees are liable for monetary penalty under Section 15G of the SEBI Act, 1992?

81. A basic premise that underlines the integrity of securities market is that persons connected with the market conform to the standards of transparency, good governance and ethical behavior prescribed in securities laws and do not resort to fraudulent and deceptive activities like insider trading. Such activities are detrimental to the interests of the investors as well as the securities market. No person can be allowed to enrich himself/herself by way of wrongful or ill-gotten gains or avoidance of potential loss made on account of such activity. SEBI has been entrusted with the important mandate of

protecting investors and safeguarding the integrity of the securities market. In this regard, necessary powers have been conferred upon SEBI under the securities laws. The SEBI (PIT) Regulations have put in place a framework for prohibition of insider trading in securities. The prohibitions provided in the Regulations ensure a level-playing field in the securities market and safeguard the interest of investors and integrity of securities market. I am of the view that the object and spirit of the SEBI (PIT) Regulations would get defeated if the alleged violators of the said Regulations are not made to face the consequences.

82. It is established from the findings that the Noticees being insiders had communicated the UPSI relating to Wipro Ltd., to other person(s) through WhatsApp messages, which is in violation of the provisions of Sections 12 A (d) & 12 A (e) of the SEBI Act, 1992 and Regulation 3 (1) of SEBI (PIT) Regulations, 2015, for which the Noticees are liable for monetary penalty under Section 15G of the SEBI Act which reads as under.

Penalty for insider trading

15G.If any insider who,—

- (i) either on his own behalf or on behalf of any other person, deals in securities of a body corporate listed on any stock exchange on the basis of any unpublished price-sensitive information; or*
- (ii) communicates any unpublished price-sensitive information to any person, with or without his request for such information except as required in the ordinary course of business or under any law; or*
- (iii) counsels, or procures for any other person to deal in any securities of any body corporate on the basis of unpublished price-sensitive information,*

shall be liable to a penalty which shall not be less than ten lakh rupees but which may extend to twenty-five crore rupees or three times the amount of profits made out of insider trading, whichever is higher.

ISSUE III: If so, what quantum of monetary penalty should be imposed on the Noticees taking into consideration the factors mentioned in Section 15J of SEBI Act?

83. While determining the quantum of penalty under Section 15G of the SEBI Act, 1992, it is important to consider the factors stipulated in section 15J of SEBI Act, which reads as under:-

“15J - Factors to be taken into account by the adjudicating officer

While adjudging quantum of penalty under section 15-I, the adjudicating officer shall have due regard to the following factors, namely:-

- (a) the amount of disproportionate gain or unfair advantage, wherever quantifiable, made as a result of the default;*
- (b) the amount of loss caused to an investor or group of investors as a result of the default;*
- (c) the repetitive nature of the default.”*

84. I note that on the basis of data available on record, it is difficult, in cases of such nature, to quantify exactly the disproportionate gain or unfair advantage enjoyed by the Noticee and the consequent losses suffered by the investors. Further the amount of loss to an investor or group of investors also cannot be quantified on the basis of available facts and data. Even though the monetary loss to the investors cannot be computed, unauthorized circulation of UPSI such as financial results holds a scope to pose a greater threat to the integrity of the market. The technological advancements may also equip the manipulators with innovative ways to flout and bypass the regulations that are put in place to protect the interest of the innocent investors. Today, developments in technology, information flow and access to markets have enabled new market structures to evolve and impact the way in which market manipulation occurs and new methods of market manipulation have emerged. The instant case before me is one such example where the information constituting UPSI has been circulated through WhatsApp messages, which conveniently wipes out any trace of the insider leaking the UPSI and manages to reach the selected group of targets. Such acts which are essentially in the form of making UPSI available on a discriminatory basis, if legitimized in the garb of routine sharing of market gossips/rumors will compromise the confidence of this kind of activity has a serious impact on the price of the securities where the limited set of people having access to UPSI stand to gain at the expense of the innocent gullible investors. I am of the opinion that the peculiar nature of such communication of

UPSI as in the instant case has to be strictly dealt with, in order to curb and discourage any future attempts at the same.

ORDER

85. In exercise of the powers conferred under Section 15 I of the Securities and Exchange Board of India Act, 1992, and Rule 5 of Securities and Exchange Board of India (Procedure for Holding Inquiry and Imposing Penalties) Rules, 1995, I hereby impose a penalty of ₹15,00,000/- (Rupees Fifteen Lakhs only) on each of the Noticees viz., Mr. Parthiv Dalal and Ms. Shruti Vishal Vora in terms of the provisions of Section 15G of the Securities and Exchange Board of India Act, 1992 for the violation of Sections 12 A (d) & 12 A (e) of the Securities and Exchange Board of India Act, 1992 and Regulation 3 (1) of SEBI (Prohibition of Insider Trading) Regulations, 2015.

86. The Noticees shall remit / pay the said amount of penalty within 45 days either by way of Demand Draft in favour of "SEBI - Penalties Remittable to Government of India", payable at Mumbai, OR through online payment facility available on the SEBI website www.sebi.gov.in on the following path, by clicking on the payment link:

ENFORCEMENT → Orders → Orders of AO →PAY NOW

87. The Noticees shall forward said Demand Draft or the details / confirmation of penalty so paid to the "The Division Chief, EFD-1, DRA-II, SEBI, SEBI Bhavan, Plot No. C -4 A, "G" Block, Bandra Kurla Complex, Bandra (E), Mumbai -400 051". The Noticees shall provide the following details while forwarding DD/ payment information:

- a) Name and PAN of the entity
- b) Name of the case / matter
- c) Purpose of Payment – Payment of penalty under AO proceedings
- d) Bank Name and Account Number
- e) Transaction Number

88. In the event of failure to pay the said amount of penalty within the timelines as mentioned in Para 86 above, recovery proceedings may be initiated under Section 28A of the Securities and Exchange Board of India Act, 1956 for realization of the said amount of penalty along with interest thereon, inter alia, by attachment and sale of movable and immovable properties.

89. In terms of the provisions of Rule 6 of the Securities and Exchange Board of India (Procedure for Holding Inquiry and Imposing Penalties) Rules, 1995, a copy of this order is being sent to Mr. Parthiv Dalal (Noticee 1) and Ms. Shruti Vishal Vora (Noticee 2) and also to the Securities and Exchange Board of India, Mumbai.

Date: May 29, 2020

Place: Mumbai

B J Dilip
Adjudicating Officer