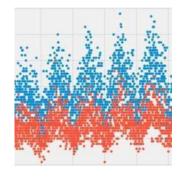
IBM Coursera Advanced Data Science Capstone

JASH

Data set - demand prediction

- Time series data
- Kaggle Store Item Demand Forecasting Challenge
- Task: Predict 3 months of item sales





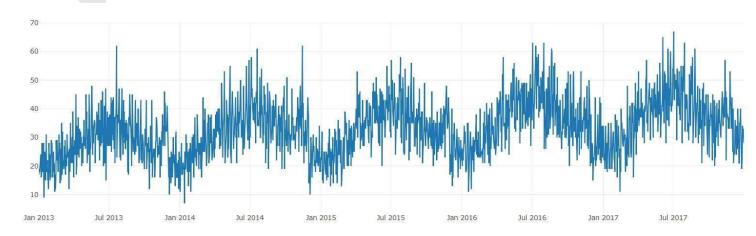
- short-term success of companies, products, and services
- Business forecasting for operational business - production plan, financing



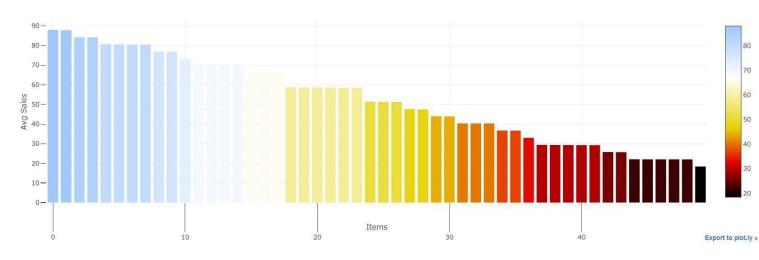
Solution algorithm

- ARIMA
- Neural Network
- Long short-term memory NN
- XGBoost
- Prophet (presentation topic)





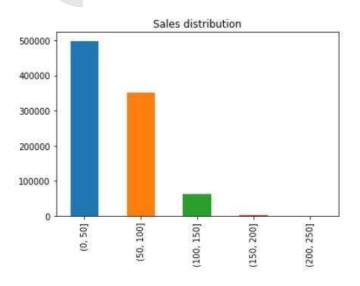
Scatter plot of avg sales per item

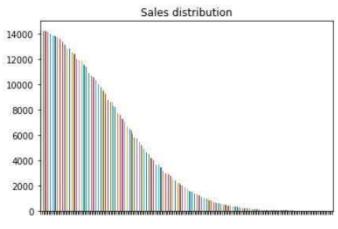




Scatterplot of individual store sales







Prophet algorithm components

$$y(t) = g(t) + s(t) + h(t) + t$$

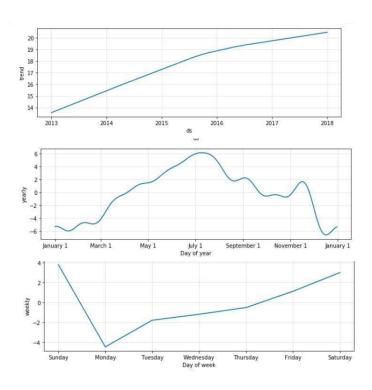
g(t) = Trends s(t) = Seasons

h (t) = Cycles (holiday

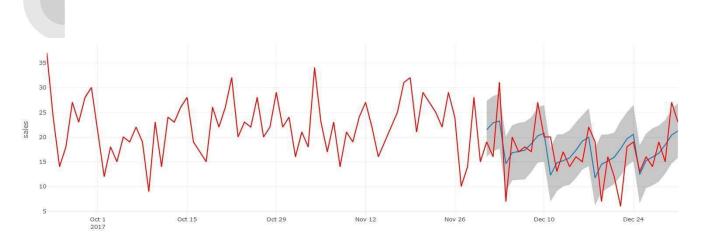


effects) t = Irregularities

(error term)



Model performance



MAE 3.490 MAPE 26.26

Further Resources

Facebooks Prophet paper - https://peerj.com/preprints/3190.pdf