



Account Plan Summary

Pacific Northwest Inc
December 1, 2022

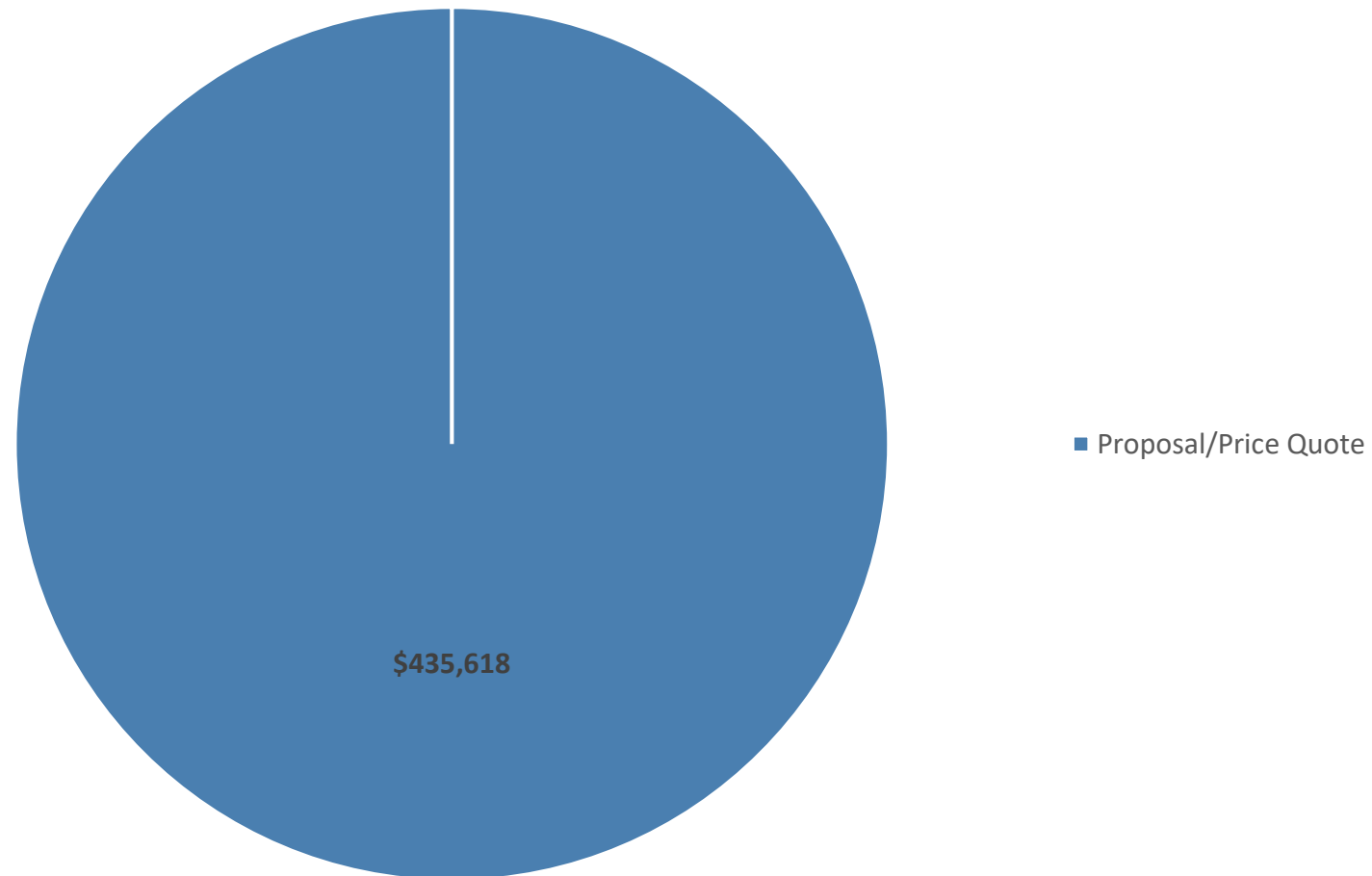
Presented By: Barnaby Jones

Prepared For: Roger Martin

Revenue: Top 5 Closed Won

Opportunity	Closed Date	Revenue

Opportunities by Stage



Pipeline: BIG OPPORTUNITY

Opportunity Owner: Shelly Jones		Expected Close Date: 07/15/22	
Type:		Stage: Proposal/Price Quote	
Next Step: Follow up on quote approval		Probability: 75 %	
Product Name	Product Code	Quantity	Total Price
2 Year Property Damage Insurance	2YPI	1.00	€49,900.00
2 Year Theft & Incident Cover	TIC	1.00	€27,800.00
Claims and Adjustment Services	CAS	1.00	€8,900.00

Pipeline: BIG OPPORTUNITY v1

Opportunity Owner: Barnaby Jones

Expected Close Date: 02/24/22

Type:

Stage: Proposal/Price Quote

Next Step: Follow up on quote approval

Probability: 75 %

Product Name	Product Code	Quantity	Total Price

Pipeline: BIG OPPORTUNITY v2

Opportunity Owner: Barnaby Jones

Expected Close Date: 02/24/22

Type:

Stage: Proposal/Price Quote

Next Step: Follow up on quote approval

Probability: 75 %

Product Name	Product Code	Quantity	Total Price

Pipeline: Linde - Nintex Medical

Opportunity Owner: Barnaby Jones

Expected Close Date: 04/26/23

Type:

Stage: Proposal/Price Quote

Next Step:

Probability: 75 %

Product Name	Product Code	Quantity	Total Price
Nitrogen (Oxygen Free) Size WW	BOC-N-O	150.00	£15,000.00
Oxygen Size W	BOC - O	66.00	£818.40

Pipeline: Nintex Medical

Opportunity Owner: Barnaby Jones

Expected Close Date: 11/30/22

Type:

Stage: Proposal/Price Quote

Next Step:

Probability: 75 %

Product Name	Product Code	Quantity	Total Price

Overview

