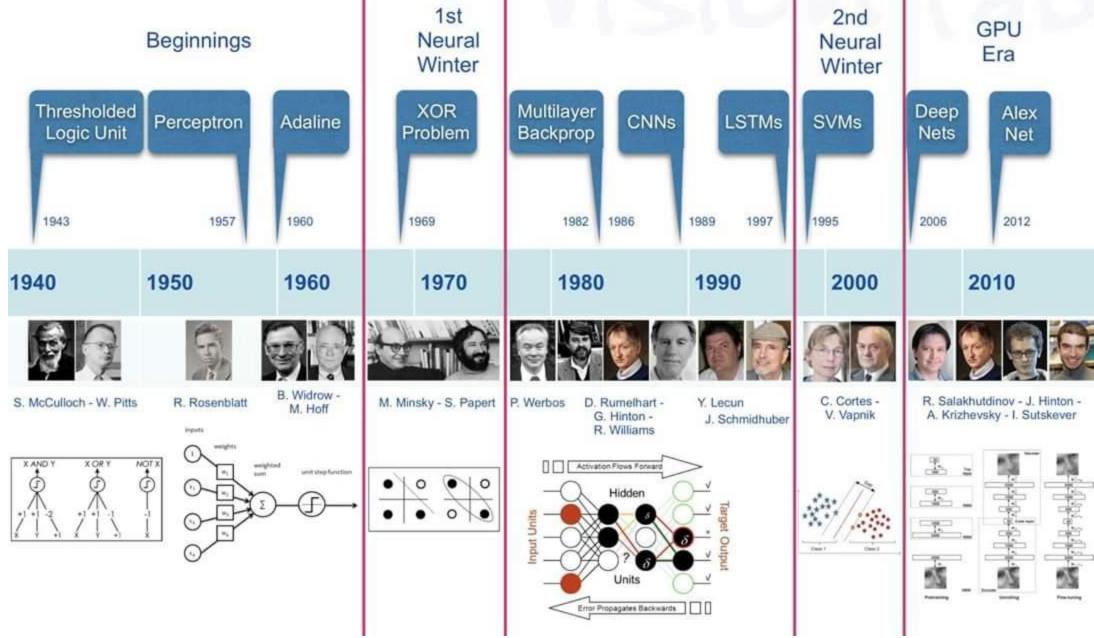
Machine Learning

2022. 3. 11

정 준 수 Ph.D



Machine Learning에서 "예측"이란?

이전에 본적 없는 새로운 데이터에 대한 정확한 출력 예측

Predictive Analytics:

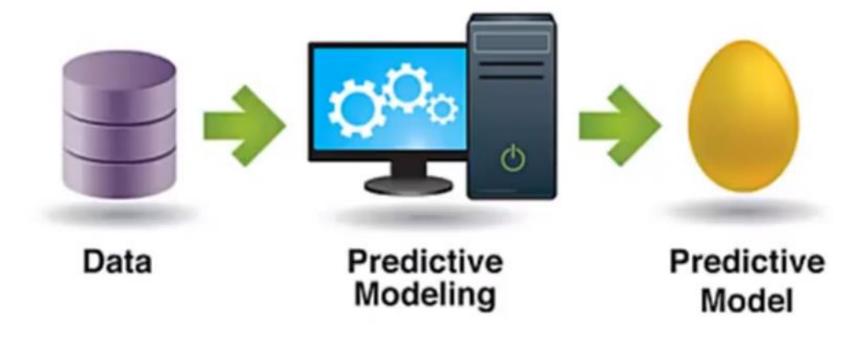


(data)

Technology that learns from experience to predict the future behavior of individuals

... in order to drive better decisions.









We reached out to the company for more current information, and while di rector of national media relations Ragan Dickens couldn't confirm Pop-Tarts are flying off shelves this season, he said ready-to-eat foods, as well as bottl ed water, batteries, fuel containers, and bread, are among the most freque ntly purchased items pre-hurricane.

Predictive Analytics

1 무엇을 예측하는가?

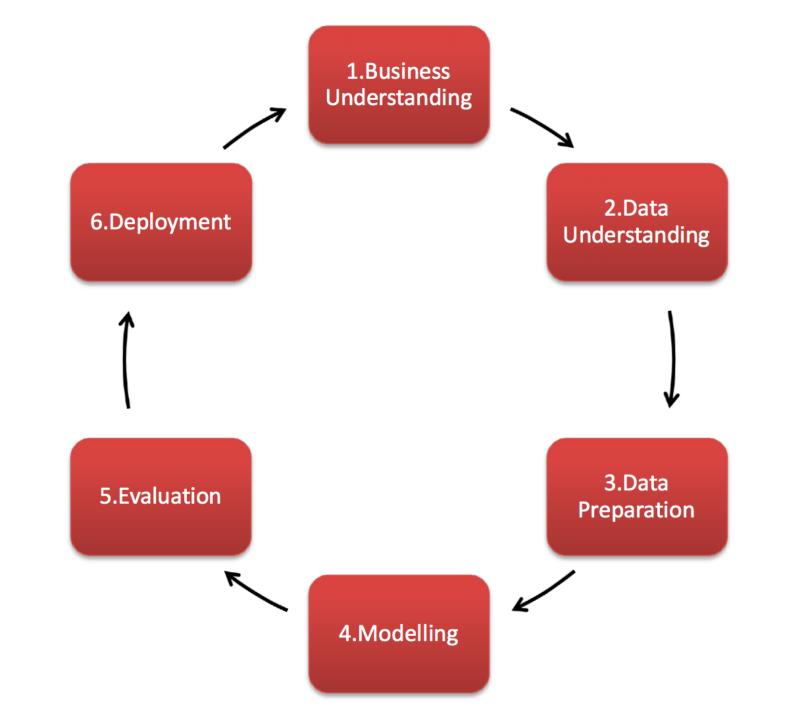
2 무엇을 할 것인가?

Modeling

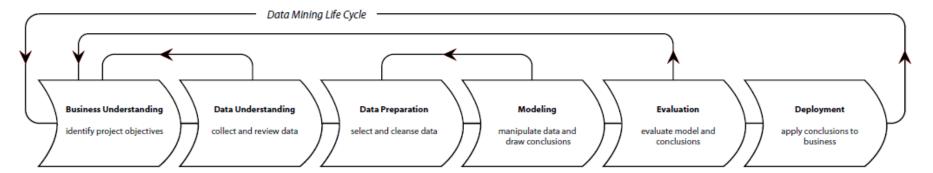








Phases



Determine Business Objectives

Background Business Objectives Business Success Criteria (Log and Report Process)

Assess Situation

Inventory of Resources, Requirements, Assumptions, and Constraints Risks and Contingencies Terminology Costs and Benefits (Log and Report Process)

Determine Data Mining Goals

Data Mining Goals Data Mining Success Criteria (Log and Report Process)

Produce Project Plan

Project Plan
Initial Assessment of Tools and
Techniques
(Log and Report Process)

Generic Tasks

Specialized Tasks (Process Instances)

Collect Initial Data

Initial Data Collection Report (Log and Report Process)

Describe Data

Data Description Report (Log and Report Process)

Explore Data

Data Exploration Report (Log and Report Process)

Verify Data Quality

Data Quality Report (Log and Report Process)

Data Set Data Set Description (Log and Report Process)

Select Data Rationale for Inclusion/ Exclusion

Clean Data

Data Cleaning Report (Log and Report Process)

(Log and Report Process)

Construct Data

Derived Attributes Generated Records (Log and Report Process)

Integrate Data

Merged Data (Log and Report Process)

Format Data

Reformatted Data (Log and Report Process)

Select Modeling Technique

Modeling Technique Modeling Assumptions (Log and Report Process)

Generate Test Design

Test Design (Log and Report Process)

Build Model Parameter Settings

Models
Model Description
(Log and Report Process)

Assess Model

Model Assessment Revised Parameter (Log and Report Process)

Evaluate Results

Align Assessment of Data Mining Results with Business Success Criteria (Log and Report Process)

Approved Models

Review Process Review of Process (Log and Report Process)

Determine Next Steps

List of Possible Actions Decision (Log and Report Process)

Plan Deployment

Deployment Plan (Log and Report Process)

Plan Monitoring and Maintenance

Monitoring and Maintenance Plan (Log and Report Process)

Produce Final Report Final Report

Final Presentation (Log and Report Process)

Review Project

Experience
Documentation
(Log and Report Process)

a visual guide to CRISP-DM methodology

SOURCE CRISP-DM 1.0

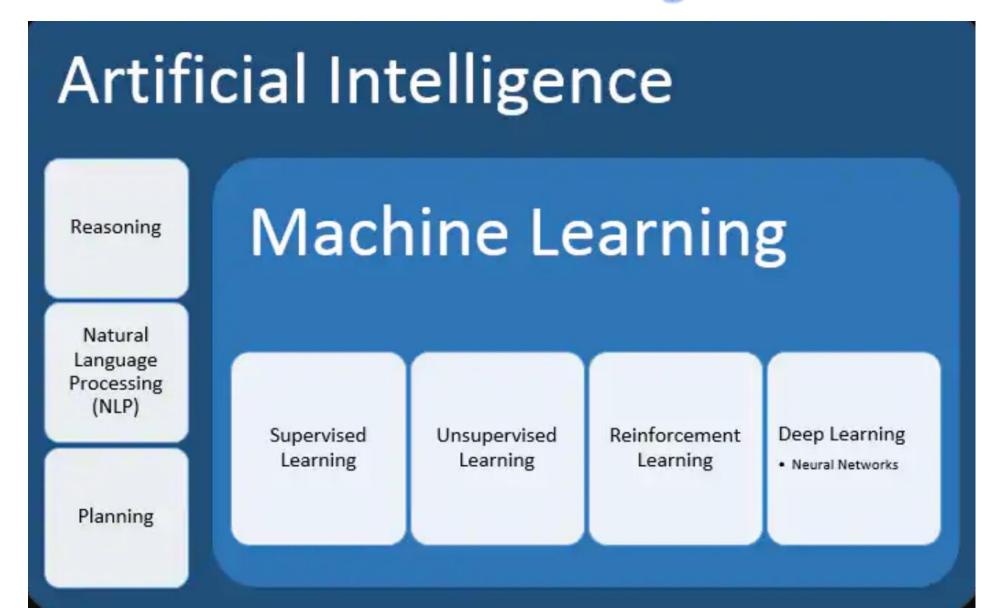
http://www.crisp-dm.org/download.htm

DESIGN Nicole Leaper

http://www.nicoleleaper.com

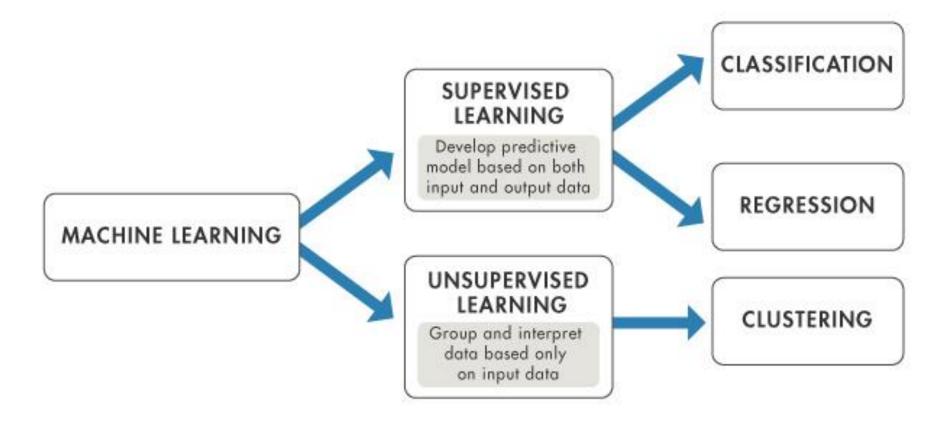


Machine Learning



Machine learning uses two types of techniques:

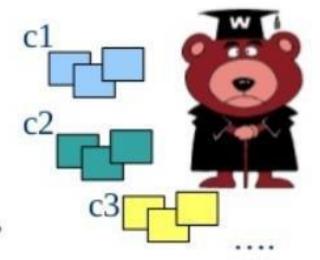
- · Supervised learning, which trains a model on known input and output data so that it can predict future outputs,
- · Unsupervised learning, which finds hidden patterns or intrinsic structures in input data.



Supervised Vs. Unsupervised

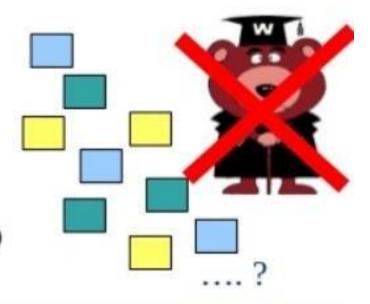
Supervised

- knowledge of output learning with the presence of an "expert" / teacher
 - data is labelled with a class or value
 - Goal: predict class or value label
 - e.g. Neural Network, Support Vector Machines, Decision Trees, Bayesian Classifiers



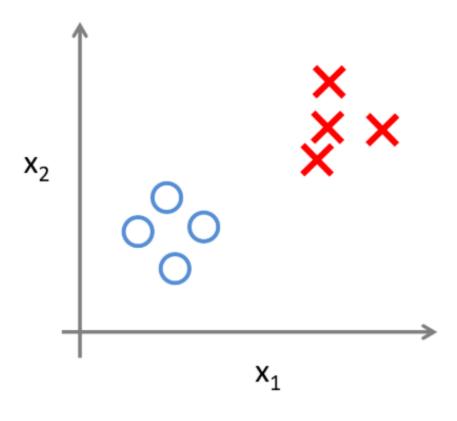
Unsupervised

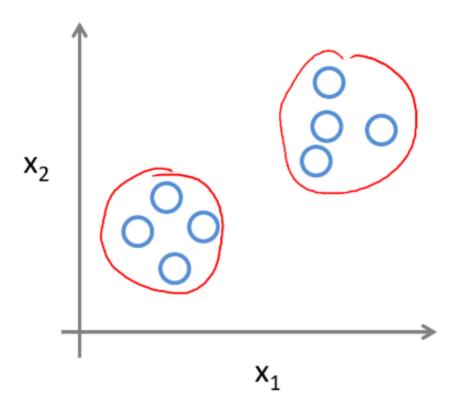
- no knowledge of output class or value
 - data is unlabelled or value un-known
 - Goal: determine data patterns/groupings
- Self-guided learning algorithm
 - (internal self-evaluation against some criteria)
 - e.g. k-means, genetic algorithms, clustering approaches ...



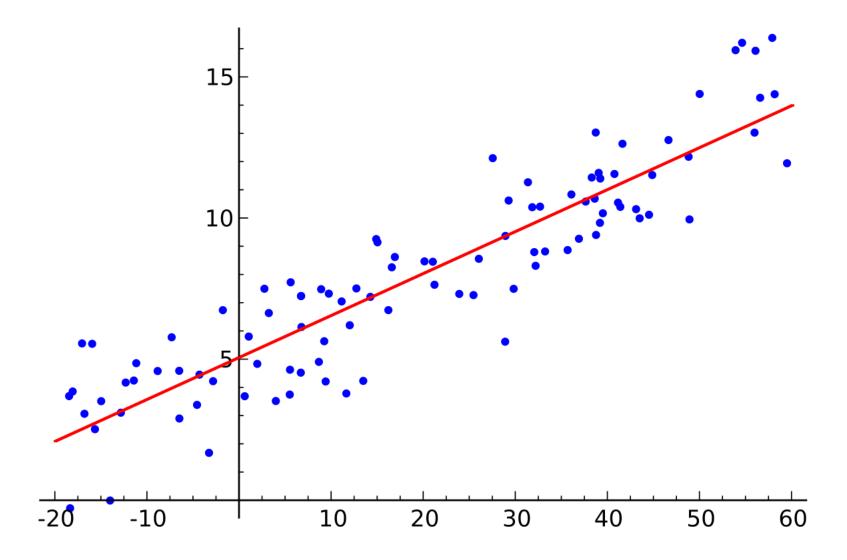
Supervised Learning

Unsupervised Learning

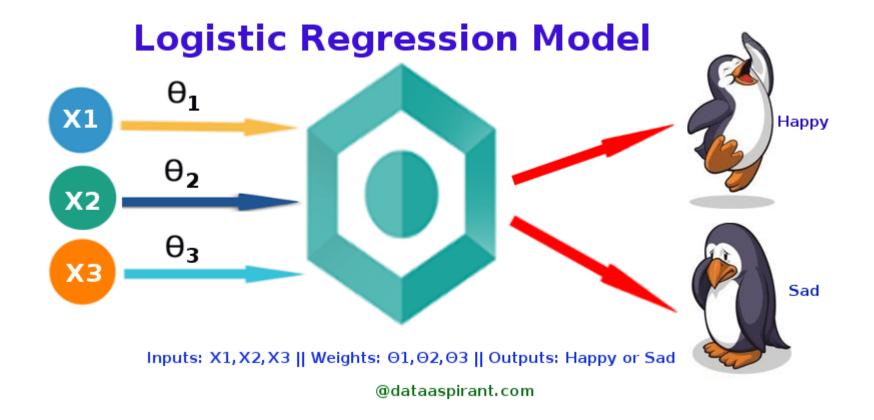




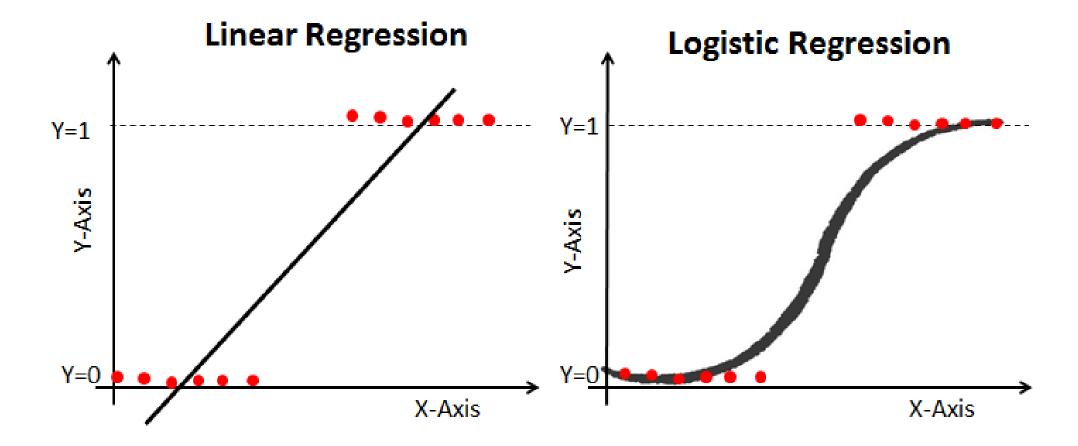
Linear Regression



Logistic Regression



For example, To predict whether an email is spam (1) or (0) Whether the tumor is malignant (1) or not (0)



Machine Learning - Training

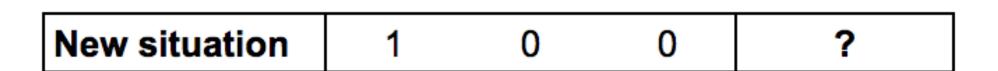
	Input			Output
Example 1	0	0	1	0
Example 2	1	1	1	1
Example 3	1	0	1	1
Example 4	0	1	1	0











```
from numpy import exp, array, random, dot training_set_inputs = array([[0, 0, 1], [1, 1, 1], [1, 0, 1], [0, 1, 1]]) training_set_outputs = array([[0, 1, 1, 0]]).T random.seed(1) synaptic_weights = 2 * random.random((3, 1)) - 1 for iteration in range(10000): output = 1 / (1 + exp(-(dot(training_set_inputs, synaptic_weights))))) synaptic_weights += dot(training_set_inputs.T, (training_set_outputs - output) * output * (1 - output)) print (1 / (1 + exp(-(dot(array([1, 0, 0]), synaptic_weights))))))
```

https://medium.com/technology-invention-and-more/how-to-build-a-simple-neural-network-in-9-lines-of-python-code-cc8f23647ca1

■ Confusion Matrix

		True condition	
	Total population	Condition positive	Condition negative
Predicted Condition	Predicted condition positive	True positive	False positive
	Predicted condition negative	False negative	True negative

Actual Non-Default

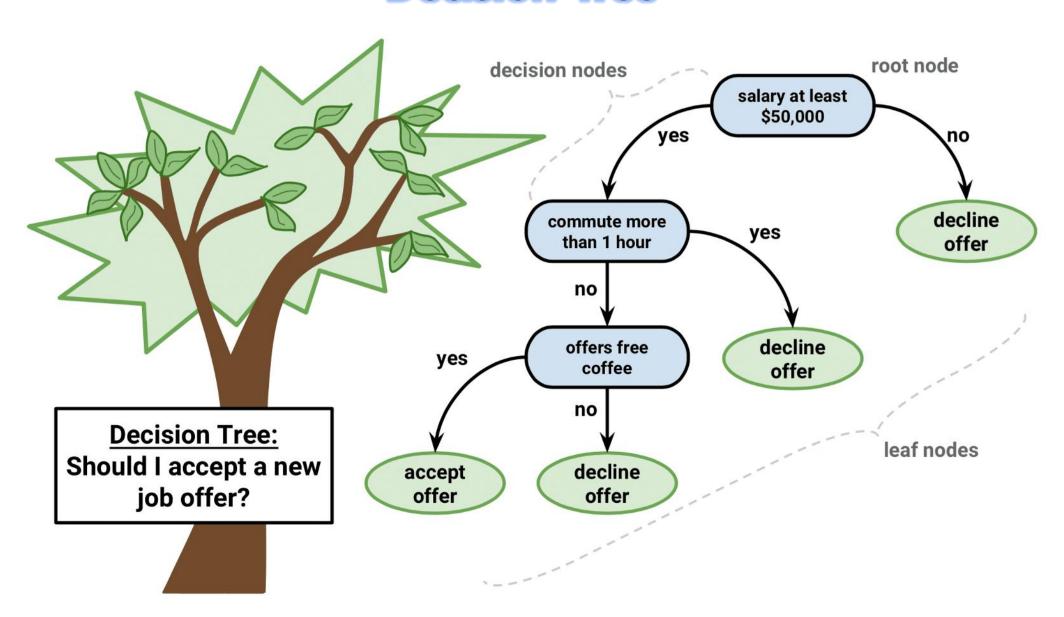
Actual Default

Predicted Predicted Non-Default Default

True Negative False Positive

False Negative True Positive

Decision Tree



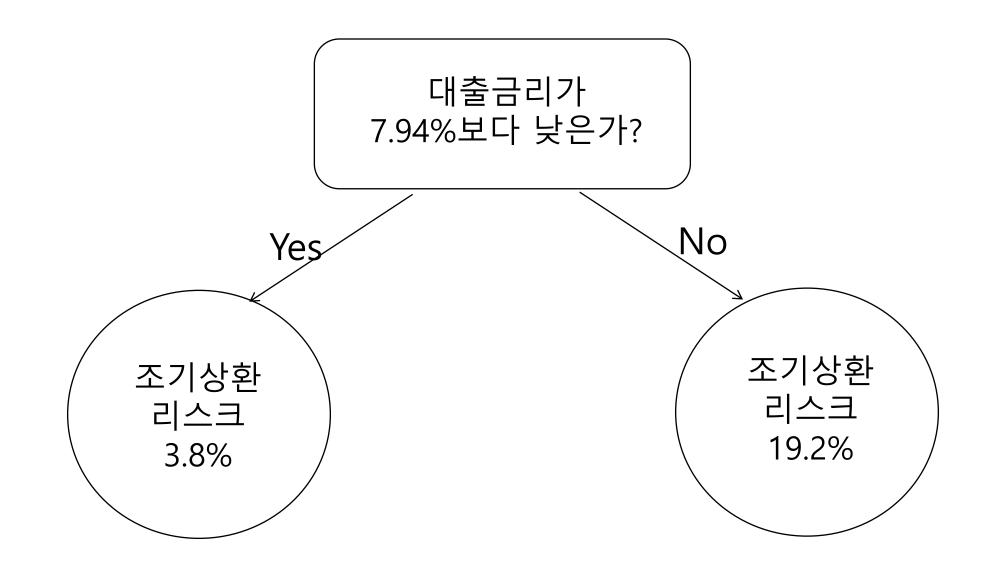
예측 분석 응용: 이탈 모델링으로 고객 이탈 방지하기

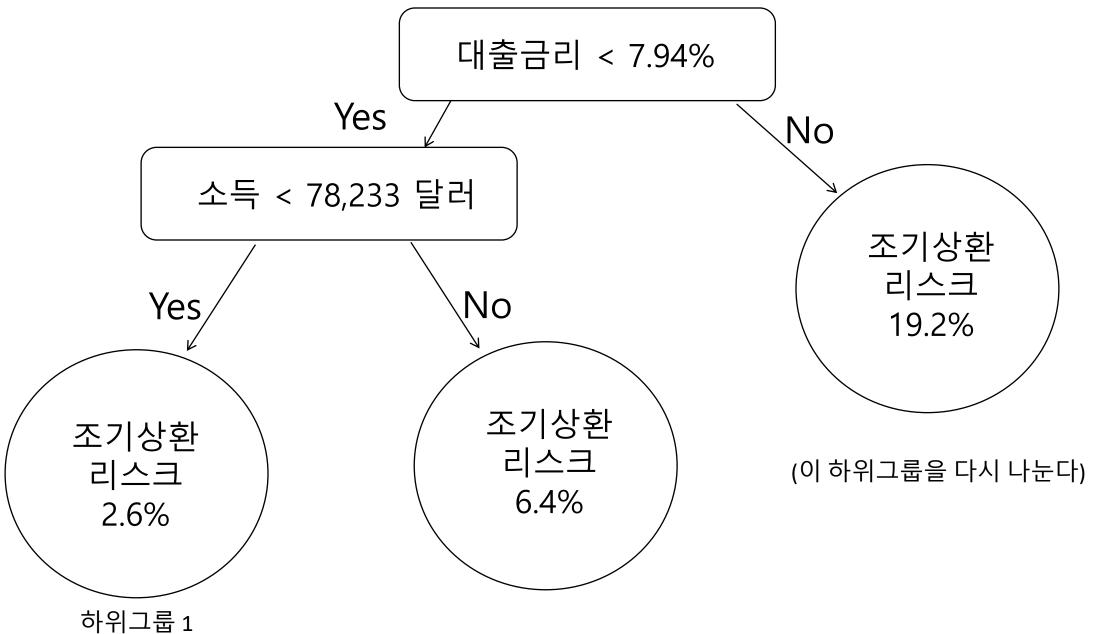
1 무엇을 예측하는가?

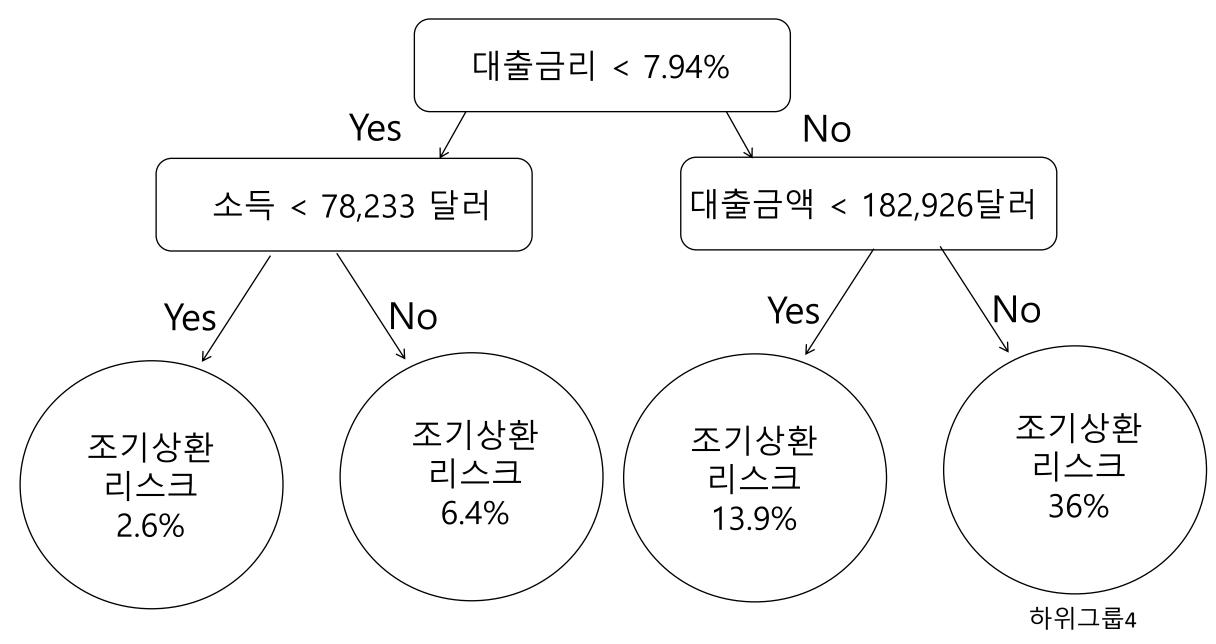
어느 고객이 떠나갈 것인가.

2 무엇을 할 것인가?

떠날 위기에 있는 고객들을 타깃으로 한 고객 유지 마케팅을 수행한다.







대출금리 < 7.94%

소득 < \$78,233

대출금액 < \$182,926

2.6%

이자율 < 7.19%

LTV비율 < 87.4%

해당부동산이 APT or 조합주택

3.4%

9.1%

담보대출금액 < \$67,751

6.4%

15.2%

40.0%

8.1%

이자율< 8.69%

해당부동산이 APT or 조합주택

25.6%

8.5%

16.3%

만약(IF):

부동산 담보대출 금액이 67,751 달러와 같거나 그보다 더 많고 182,926 달러보다 작다.

그리고(AND):

이자율이 8.69%와 같거나 그보다 더 높다.

그리고(AND):

부동산 자산가치 대비 대출금액의 비율이 87.4% 보다 작다.

그러면(THEN):

조기상환 확률은 25.6% 이다.

정 준 수 / Ph.D (jsjeong@hansung.ac.kr)

- 前) 삼성전자 연구원
- 前) 삼성의료원 (삼성생명과학연구소)
- 前) 삼성SDS (정보기술연구소)
- 現) (사)한국인공지능협회, AI, 머신러닝 강의
- 現) 한국소프트웨어산업협회, AI, 머신러닝 강의
- 現) 서울디지털재단, AI 자문위원
- 現) 한성대학교 교수(겸)
- 전문분야: Computer Vision, 머신러닝(ML), RPA
- https://github.com/JSJeong-me/