

## Julie Marion

**De:** Julie Marion  
**Envoyé:** 27 mars 2023 19:53  
**À:** Allan Cussen  
**Objet:** RE: March Production for Viva

Hello Allan,

Do you have an answer on why the numbers are not good on this platform and Tableau?

THANKS !

Julie Marion  
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**De :** Allan Cussen <[allan.cussen@dentalcorp.ca](mailto:allan.cussen@dentalcorp.ca)>  
**Envoyé :** 17 mars 2023 14:26  
**À :** Palak Doshi <[Palak.Doshi@dentalcorp.ca](mailto:Palak.Doshi@dentalcorp.ca)>  
**Cc :** Julie Marion <[Julie.Marion@dentalcorp.ca](mailto:Julie.Marion@dentalcorp.ca)>  
**Objet :** March Production for Viva

Hi Palak

Can you please look into the mapping of the Viva practices

March 2023 Production		REVENUE									
Coc	Practice	Act	Act (Comp)	LY	Bed	Bed Var	Bed Var 1	Comp	Var 1	Var 2	Act
Y7GQ	Centre Dentaire VIVA Saint-Constant	93	93		105	(13)	-12%	96	(3)	(3.6%)	3
YAGQ	Centre Dentaire VIVA Valleyfield	107	107		121	(14)	-11%	110	(3)	(2.8%)	10
Y2GQ	Centre Dentaire VIVA Alfred	92	92		98	(6)	-6%	90	2	1.9%	2
Y9GQ	Centre Dentaire VIVA Saint-Pie	58	58		57	1	1%	52	6	10.9%	5
Y4GQ	Centre Dentaire VIVA Cornwall	153	153		154	(1)	-1%	143	11	7.4%	3
YBGQ	Centre Dentaire VIVA Vaudreuil	99	99		92	7	7%	84	15	17.6%	9
Y5GQ	Centre Dentaire VIVA Ormstown	90	90		78	12	15%	71	18	25.9%	5
Y6GQ	Centre Dentaire VIVA Saint-Zotique	100	100		88	13	15%	80	20	25.5%	2
Y3GQ	Centre Dentaire VIVA Beauharnois	77	77		60	17	28%	55	22	40.3%	3
Y8GQ	Centre dentaire VIVA Saint-Joseph-du-Lac	78	78		57	21	36%	52	26	49.4%	2

Thanks

AI

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## Julie Marion

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**De:** Julie Marion  
**Envoyé:** 27 mars 2023 19:22  
**À:** Allan Cussen  
**Objet:** RE: [LMS Report: lms.dcinstitute.ca] Completion report for New Practice Training (for DOs)\_2023\_03\_24\_04\_06

Hello Allan,

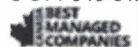
I have no idea what to do with this report.

THANKS !

**Julie Marion**  
Gestionnaire Regional – Regional Manager

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**De :** Allan Cussen <[allan.cussen@dentalcorp.ca](mailto:allan.cussen@dentalcorp.ca)>

**Envoyé :** 24 mars 2023 12:55

**À :** reshma@delisledental.com; Julie Marion <[Julie.Marion@dentalcorp.ca](mailto:Julie.Marion@dentalcorp.ca)>

**Objet :** FW: [LMS Report: lms.dcinstitute.ca] Completion report for New Practice Training (for DOs)\_2023\_03\_24\_04\_06

FYI

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**From:** [info@dcinstitute.ca](mailto:info@dcinstitute.ca) <[info@dcinstitute.ca](mailto:info@dcinstitute.ca)>

**Sent:** March 24, 2023 12:06 AM

**To:** Corrie Hehr <[corrie.hehr@dentalcorp.ca](mailto:corrie.hehr@dentalcorp.ca)>; Shauna Warwick <[shauna.warwick@dentalcorp.ca](mailto:shauna.warwick@dentalcorp.ca)>; Brett Meadus <[Brett.Meadus@dentalcorp.ca](mailto:Brett.Meadus@dentalcorp.ca)>; Adrienne Pavlik <[adrienne.pavlik@dentalcorp.ca](mailto:adrienne.pavlik@dentalcorp.ca)>; Ted Tai <[Ted.Tai@dentalcorp.ca](mailto:Ted.Tai@dentalcorp.ca)>; Robert Kosmrlj <[Robert.Kosmrlj@dentalcorp.ca](mailto:Robert.Kosmrlj@dentalcorp.ca)>; Darrin Cumiford <[darrin.cumiford@dentalcorp.ca](mailto:darrin.cumiford@dentalcorp.ca)>; Allan Cussen <[allan.cussen@dentalcorp.ca](mailto:allan.cussen@dentalcorp.ca)>; Jacqueline Barlow <[Jacqueline.Barlow@dentalcorp.ca](mailto:Jacqueline.Barlow@dentalcorp.ca)>; Abdullah Mahmud <[Abdullah.Mahmud@dentalcorp.ca](mailto:Abdullah.Mahmud@dentalcorp.ca)>

**Subject:** [LMS Report: lms.dcinstitute.ca] Completion report for New Practice Training (for DOs)\_2023\_03\_24\_04\_06

Find attached scheduled LMS report **Completion report for New Practice Training (for DOs)\_2023\_03\_24\_04\_06**

You can view this report online at

<https://lms.dcinstitute.ca/admin/index.php?r=reportManagement/customView&id=485>

Have a nice day!

## Julie Marion

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**De:** Julie Marion  
**Envoyé:** 22 mars 2023 08:15  
**À:** Allan Cussen  
**Objet:** TR: réunion

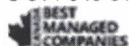
Please be discreet about where the information comes from. I don't want to put Naomi in a bad position. That said, I got information from Karine and Joffrey too.

### Julie Marion

Gestionnaire Regional – Regional Manager

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**De :** Naomi Laliberte <naomi.laliberte@dentalcorp.ca>  
**Envoyé :** 22 mars 2023 07:02  
**À :** Julie Marion <Julie.Marion@dentalcorp.ca>  
**Objet :** Re: réunion

Absolument!

C'est le 6 Avril. Voir photo

## Julie Marion

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**De:** Julie Marion  
**Envoyé:** 22 mars 2023 08:10  
**À:** Allan Cussen  
**Objet:** TR: réunion

Hello Allan,

FYI

I got confirmation of the meeting I was talking about. Well, I don't know what it is, I don't know what it's about, but obviously, all of Quebec is there, at Philippe's house.

I'm not here that day because I'm on vacation but I would have thought it would have been important for you to be there.

I'll let you deal with that. I want to deal as little as possible with them.

Good day!

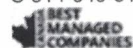
**Julie Marion**

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**De :** Naomi Laliberte <naomi.laliberte@dentalcorp.ca>

**Envoyé :** 22 mars 2023 07:02

**À :** Julie Marion <Julie.Marion@dentalcorp.ca>

**Objet :** Re: réunion

Absolument!

C'est le 6 Avril. Voir photo

## Julie Marion

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**De:** Julie Marion  
**Envoyé:** 21 mars 2023 19:59  
**À:** Allan Cussen  
**Cc:** C-e-d L  
**Objet:** St-Hyacinthe

Hello Allan,

Did you know that Darrin and Philippe were to be at the St-Hyacinthe clinic for the announcement of the Viva - Dentalcorp integration on Thursday?

It was Michel who told Cedric. Cédric does not agree and we would like to know if it is true or not. If that's true, why don't we both do it? Why are we not involved? Why don't we even know about it? If this is false, we should see with Michel what he is talking about. I can send you the text he sent Cedric about it. I admit that it's not super clear but just enough to allow us to ask questions.

Thank you!

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## Julie Marion

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**De:** Julie Marion  
**Envoyé:** 16 mars 2023 13:08  
**À:** Allan Cussen  
**Cc:** C-e-d L  
**Objet:** RE: PM Onboarding Program -Upcoming Start

Cedric and I have a lot of questions to ask about the organizational structure and the communication structure. We would very much like to have clarification on the roles of Jorge. Nothing is really clear to us. We would also like to see how we can help the Dentarius team.

The gap between Quebec region 7 and region 8 is starting to be huge and I would like to be able to see how we are going to manage that.

**Julie Marion**  
Gestionnaire Regional – Regional Manager

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**De :** Allan Cussen <[allan.cussen@dentalcorp.ca](mailto:allan.cussen@dentalcorp.ca)>  
**Envoyé :** 16 mars 2023 12:27  
**À :** Julie Marion <[Julie.Marion@dentalcorp.ca](mailto:Julie.Marion@dentalcorp.ca)>  
**Objet :** RE: PM Onboarding Program -Upcoming Start

Ok thanks I missed you on our 1-1 this morning at 10:00???

What is the meeting with Cedric, you, Joe & I for?

**Allan Cussen**  
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**From:** Julie Marion <[Julie.Marion@dentalcorp.ca](mailto:Julie.Marion@dentalcorp.ca)>  
**Sent:** March 16, 2023 12:08 PM  
**To:** Allan Cussen <[allan.cussen@dentalcorp.ca](mailto:allan.cussen@dentalcorp.ca)>  
**Subject:** RE: PM Onboarding Program -Upcoming Start

Hello Allan,

Yes, I would have St-Hyacinthe, but we still don't know who will take over at the clinic manager level. We will also have Lyse Lauzon from Valleyfield and Daphnée Côté from St-Pie.

We could also include Alfred's 2 daughters if they want. As she shares the functions of manager, we could integrate them.

Good day!

Julie Marion

Gestionnaire Regional – Regional Manager

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**De :** Allan Cussen <[allan.cussen@dentalcorp.ca](mailto:allan.cussen@dentalcorp.ca)>

**Envoyé :** 15 mars 2023 22:05

**À :** Julie Marion <[Julie.Marion@dentalcorp.ca](mailto:Julie.Marion@dentalcorp.ca)>

**Objet :** FW: PM Onboarding Program -Upcoming Start

Hi Julie

Anyone we should include for this? Ste Hyacinthe??

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**From:** William Brydges <[william.brydges@dentalcorp.ca](mailto:william.brydges@dentalcorp.ca)>

**Sent:** March 15, 2023 12:25 PM

**To:** Joe Spagnuolo <[joe.spagnuolo@dentalcorp.ca](mailto:joe.spagnuolo@dentalcorp.ca)>; Will Hinz <[will.hinz@dentalcorp.ca](mailto:will.hinz@dentalcorp.ca)>; Ted Tai <[Ted.Tai@dentalcorp.ca](mailto:Ted.Tai@dentalcorp.ca)>; Vikas Sharma <[Vikas.Sharma@dentalcorp.ca](mailto:Vikas.Sharma@dentalcorp.ca)>; Lee Wrigley <[Lee.Wrigley@dentalcorp.ca](mailto:Lee.Wrigley@dentalcorp.ca)>; Alexis Nixon <[alexis.nixon@dentalcorp.ca](mailto:alexis.nixon@dentalcorp.ca)>; Corrie Hehr <[corrie.hehr@dentalcorp.ca](mailto:corrie.hehr@dentalcorp.ca)>; Brett Meadus <[Brett.Meadus@dentalcorp.ca](mailto:Brett.Meadus@dentalcorp.ca)>; Allan Cussen <[allan.cussen@dentalcorp.ca](mailto:allan.cussen@dentalcorp.ca)>; Robert Kosmrlj <[Robert.Kosmrlj@dentalcorp.ca](mailto:Robert.Kosmrlj@dentalcorp.ca)>; Darrin Cumiford <[darrin.cumiford@dentalcorp.ca](mailto:darrin.cumiford@dentalcorp.ca)>; Jacqueline Barlow <[Jacqueline.Barlow@dentalcorp.ca](mailto:Jacqueline.Barlow@dentalcorp.ca)>; Nicole McKibbin <[nicole.mckibbin@dentalcorp.ca](mailto:nicole.mckibbin@dentalcorp.ca)>; Philippe Somma <[philippe.somma@dentalcorp.ca](mailto:philippe.somma@dentalcorp.ca)>; Barb Wilser <[barb.wilser@dentalcorp.ca](mailto:barb.wilser@dentalcorp.ca)>; Natasha Boakye-Yiadom <[natasha.boakyeiyadom@dentalcorp.ca](mailto:natasha.boakyeiyadom@dentalcorp.ca)>; Kenneth Cross <[kenneth.cross@dentalcorp.ca](mailto:kenneth.cross@dentalcorp.ca)>; Jenna Sirucek <[jenna.sirucek@dentalcorp.ca](mailto:jenna.sirucek@dentalcorp.ca)>; Deborah Berger <[Deborah.Berger@dentalcorp.ca](mailto:Deborah.Berger@dentalcorp.ca)>; Ruby Maciver <[ruby.maciver@dentalcorp.ca](mailto:ruby.maciver@dentalcorp.ca)>

**Cc:** Vlad Kobilaski <[vlad.kobilaski@dcinstitute.ca](mailto:vlad.kobilaski@dcinstitute.ca)>; Samreen Kamal <[samreen.kamal@dcinstitute.ca](mailto:samreen.kamal@dcinstitute.ca)>

**Subject:** PM Onboarding Program -Upcoming Start

Hello everyone, this is a friendly reminder that the next PM Onboarding cohorts will start in less than 1 month.

The next session is a double cohort meaning that the program will be offered in both French and English; so, keep that in mind as you review your list of PM's that could benefit from this program.

Please use the link below to register and or share this information with anyone you think may need it.

Information about the program is included further down the page as is the current list of registered learners.

Should you have any questions, please feel free to reach out using the coordinates below.

**William Brydges**

Learning and Development Manager

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