Analyze_ab_test_results_notebook

April 5, 2019

0.1 Analyze A/B Test Results

You may either submit your notebook through the workspace here, or you may work from your local machine and submit through the next page. Either way assure that your code passes the project RUBRIC. Please save regularly.

This project will assure you have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible. Good luck!

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Introduction

A/B tests are very commonly performed by data analysts and data scientists. It is important that you get some practice working with the difficulties of these

For this project, you will be working to understand the results of an A/B test run by an ecommerce website. Your goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

As you work through this notebook, follow along in the classroom and answer the corresponding quiz questions associated with each question. The labels for each classroom concept are provided for each question. This will assure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the criteria. As a final check, assure you meet all the criteria on the RUBRIC.

Part I - Probability

To get started, let's import our libraries.

```
In [2]: import pandas as pd
    import numpy as np
    import random
    import matplotlib.pyplot as plt
    %matplotlib inline
    #We are setting the seed to assure you get the same answers on quizzes as we set up
    random.seed(42)
```

- 1. Now, read in the ab_data.csv data. Store it in df. Use your dataframe to answer the questions in Quiz 1 of the classroom.
 - a. Read in the dataset and take a look at the top few rows here:

```
Out[3]:
           user_id
                                                    group landing_page converted
                                     timestamp
           851104 2017-01-21 22:11:48.556739
                                                  control
                                                              old_page
                                                                                0
        0
           804228 2017-01-12 08:01:45.159739
                                                              old_page
                                                                                0
        1
                                                  control
           661590 2017-01-11 16:55:06.154213
                                                treatment
                                                              new_page
                                                                                0
           853541 2017-01-08 18:28:03.143765
        3
                                                treatment
                                                              new_page
                                                                                0
           864975 2017-01-21 01:52:26.210827
                                                  control
                                                              old_page
                                                                                1
```

b. Use the cell below to find the number of rows in the dataset.

```
In [4]: df.shape
Out[4]: (294478, 5)
```

c. The number of unique users in the dataset.

```
In [5]: unique_ids=pd.value_counts(df.user_id)
        unique_ids
Out[5]: 637561
                   2
        821876
                   2
                   2
        643869
        938802
                   2
        916765
        690255
                   2
        737500
                   2
        680018
                   2
        853835
                   2
                   2
        736746
                   2
        722827
        904340
                   2
        757485
        863300
                   2
        905507
                   2
        902109
                   2
        782432
                   2
        644294
                   2
        899374
                   2
        881704
                   2
```

```
720460
          2
889529
          2
812376
          2
846972
          2
776770
          2
859842
          2
844475
          2
848746
          2
874753
          1
868610
          1
870659
          1
880900
876806
          1
669933
          1
878855
          1
856328
          1
858377
          1
852234
          1
854283
864524
          1
696574
          1
702717
          1
700668
          1
690427
          1
688378
          1
694521
692472
          1
714999
712950
          1
719093
          1
717044
          1
706803
          1
704754
          1
710897
          1
708848
665839
          1
663790
          1
630836
          1
Name: user_id, Length: 290584, dtype: int64
```

d. The proportion of users converted.

```
In [26]: df['converted'].mean()
Out[26]: 0.11965919355605512
```

e. The number of times the new_page and treatment don't match.

```
\#(((df['group'] == 'treatment') == (df['landing_page'] != 'new_page')))/((df['group'] != 'treatment') == (df['landing_page'] != 'new_page'))/((df['group'] != 'treatment') == (df['landing_page'] != 'treatment') == (df['landing_page'] != 'treatment')/((df['group'] != 'treatment') == (df['landing_page'] != 'treatment')/((df['group'] != 'treatment') == (df['landing_page'] != 'treatment')/((df['group'] != 'treatment'))/((df['group'] != 'treatment')/((df['group'] != 'treatment')/((df['group'
                                                Frequency
                                                 #To my reviewer! I have tried many things and I am quite stuck here. Not sure what I d
Out[109]: 0
                                                                                                False
                                                                                                False
                                                                                                 False
                                                3
                                                                                                False
                                                4
                                                                                                 False
                                                5
                                                                                                 False
                                                 6
                                                                                                 False
                                                7
                                                                                                 False
                                                8
                                                                                                 False
                                                 9
                                                                                                 False
                                                10
                                                                                                 False
                                                11
                                                                                                False
                                                12
                                                                                                False
                                                13
                                                                                                False
                                                14
                                                                                                False
                                                15
                                                                                                False
                                                 16
                                                                                                 False
                                                17
                                                                                                False
                                                18
                                                                                                 False
                                                 19
                                                                                                 False
                                                 20
                                                                                                 False
                                                 21
                                                                                                 False
                                                 22
                                                                                                    True
                                                 23
                                                                                                 False
                                                 24
                                                                                                 False
                                                 25
                                                                                                 False
                                                 26
                                                                                                 False
                                                 27
                                                                                                 False
                                                 28
                                                                                                 False
                                                29
                                                                                                 False
                                                                                                 . . .
                                                 294448
                                                                                                False
                                                 294449
                                                                                                False
                                                294450
                                                                                                False
                                                 294451
                                                                                                False
                                                 294452
                                                                                                False
                                                 294453
                                                                                                False
                                                 294454
                                                                                                False
                                                 294455
                                                                                                False
```

```
294456
          False
294457
          False
294458
          False
294459
          False
294460
          False
294461
          False
294462
       False
294463
          False
294464
       False
          False
294465
          False
294466
294467
          False
294468
          False
          False
294469
294470
          False
294471
          False
294472
          False
294473
          False
294474
          False
294475
          False
294476
          False
294477
          False
Length: 294478, dtype: bool
```

f. Do any of the rows have missing values?

```
In [8]: df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 294478 entries, 0 to 294477
Data columns (total 5 columns):
user id
                294478 non-null int64
timestamp
                294478 non-null object
                294478 non-null object
group
landing_page
                294478 non-null object
                294478 non-null int64
converted
dtypes: int64(2), object(3)
memory usage: 11.2+ MB
```

- 2. For the rows where **treatment** does not match with **new_page** or **control** does not match with **old_page**, we cannot be sure if this row truly received the new or old page. Use **Quiz 2** in the classroom to figure out how we should handle these rows.
 - a. Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

```
In [9]: df2=df
In [10]: df2=df[((df['group'] == 'treatment') == (df['landing_page'] == 'new_page')) == True]
```

```
In [11]: df2.groupby(['group', 'landing_page']).size()
Out[11]: group
                     landing_page
         control
                     old_page
                                     145274
         treatment new_page
                                     145311
         dtype: int64
In [12]: # Double Check all of the correct rows were removed - this should be 0
         df2[((df2['group'] == 'treatment') == (df2['landing_page'] == 'new_page')) == False].sh
Out[12]: 0
   3. Use df2 and the cells below to answer questions for Quiz3 in the classroom.
  a. How many unique user_ids are in df2?
In [13]: unique_ids2=pd.value_counts(df2.user_id)
         unique_ids2
Out[13]: 773192
         630732
         811737
                   1
         797392
                   1
         795345
                   1
         801490
                   1
         799443
                   1
         787157
         793302
                   1
         817882
                   1
         842446
                   1
         815835
                   1
         805596
                   1
         803549
                   1
         809694
                   1
         807647
                   1
         895712
         840399
                   1
         836301
                   1
         899810
                   1
         834242
                   1
         936604
                   1
         934557
                   1
         940702
                   1
         938655
         830144
                   1
         828097
                   1
         832195
                   1
```

```
821956
           1
734668
           1
736717
           1
730574
775632
771538
           1
642451
           1
773587
           1
783828
           1
785877
           1
779734
           1
781783
759256
           1
726472
           1
748999
           1
746950
           1
753093
           1
751044
           1
740803
738754
744897
           1
742848
           1
634271
           1
632222
           1
636316
           1
630169
650647
648598
654741
           1
652692
           1
630836
           1
Name: user_id, Length: 290584, dtype: int64
```

b. There is one **user_id** repeated in **df2**. What is it?

```
In [14]: 773192
Out[14]: 773192
```

c. What is the row information for the repeat **user_id**?

```
In [15]: df2.loc[df['user_id'] == 773192]
Out[15]:
               user_id
                                          timestamp
                                                         group landing_page
                                                                              converted
                        2017-01-09 05:37:58.781806
         1899
                773192
                                                     treatment
                                                                    new_page
                                                                                      0
                        2017-01-14 02:55:59.590927 treatment
         2893
                                                                   new_page
                                                                                      0
```

d. Remove **one** of the rows with a duplicate **user_id**, but keep your dataframe as **df2**.

- 4. Use **df2** in the cells below to answer the quiz questions related to **Quiz 4** in the classroom.
- a. What is the probability of an individual converting regardless of the page they receive?

```
In [80]: df2.head(20)
```

```
Out [80]:
             user_id
                                        timestamp
                                                        group landing_page
                                                                             converted
         0
              851104
                       2017-01-21 22:11:48.556739
                                                                   old_page
                                                                                      0
                                                      control
         1
              804228
                       2017-01-12 08:01:45.159739
                                                      control
                                                                   old_page
                                                                                      0
         2
              661590
                       2017-01-11 16:55:06.154213
                                                                                      0
                                                    treatment
                                                                   new_page
         3
                                                                                      0
              853541
                       2017-01-08 18:28:03.143765
                                                    treatment
                                                                   new_page
         4
              864975
                       2017-01-21 01:52:26.210827
                                                      control
                                                                   old_page
                                                                                      1
         5
              936923
                       2017-01-10 15:20:49.083499
                                                                                      0
                                                      control
                                                                   old_page
         6
              679687
                       2017-01-19 03:26:46.940749
                                                                                      1
                                                    treatment
                                                                   new_page
         7
                                                                                      0
              719014
                       2017-01-17 01:48:29.539573
                                                      control
                                                                   old_page
         8
              817355
                       2017-01-04 17:58:08.979471
                                                                                      1
                                                    treatment
                                                                   new_page
         9
              839785
                       2017-01-15 18:11:06.610965
                                                    treatment
                                                                   new_page
                                                                                      1
         10
              929503
                       2017-01-18 05:37:11.527370
                                                                                      0
                                                    treatment
                                                                   new_page
         11
              834487
                       2017-01-21 22:37:47.774891
                                                                                      0
                                                    treatment
                                                                   new_page
         12
              803683
                       2017-01-09 06:05:16.222706
                                                                                      0
                                                    treatment
                                                                   new_page
         13
              944475
                       2017-01-22 01:31:09.573836
                                                                                      0
                                                    treatment
                                                                   new_page
         14
              718956
                       2017-01-22 11:45:11.327945
                                                    treatment
                                                                                      0
                                                                   new_page
         15
              644214
                       2017-01-22 02:05:21.719434
                                                                                      1
                                                      control
                                                                   old_page
              847721
                       2017-01-17 14:01:00.090575
                                                                                      0
         16
                                                                   old_page
                                                      control
         17
              888545
                       2017-01-08 06:37:26.332945
                                                    treatment
                                                                   new_page
                                                                                      1
              650559
                                                                                      0
         18
                       2017-01-24 11:55:51.084801
                                                      control
                                                                   old_page
         19
              935734
                      2017-01-17 20:33:37.428378
                                                      control
                                                                   old_page
                                                                                      0
```

```
In [81]: df2.converted.mean()
```

```
Out [81]: 0.11959708724499628
```

b. Given that an individual was in the control group, what is the probability they converted?

```
In [82]: df2[df2['group']=='control']['converted'].mean()
Out[82]: 0.1203863045004612
In [83]: ((df2.group == 'control') & (df2.converted == 1)).mean()
Out[83]: 0.060185695014178343
```

c. Given that an individual was in the treatment group, what is the probability they converted?

```
In [84]: df2[df2['group']=='treatment']['converted'].mean()
Out[84]: 0.11880806551510564
In [85]: ((df2.group == 'treatment') & (df2.converted == 1)).mean()
Out[85]: 0.059411392230817942
```

d. What is the probability that an individual received the new page?

e. Consider your results from parts (a) through (d) above, and explain below whether you think there is sufficient evidence to conclude that the new treatment page leads to more conversions.

No. The results are too similar to suggest one choice over the other.

Part II - A/B Test

Notice that because of the time stamp associated with each event, you could technically run a hypothesis test continuously as each observation was observed.

However, then the hard question is do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time? How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

1. For now, consider you need to make the decision just based on all the data provided. If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should your null and alternative hypotheses be? You can state your hypothesis in terms of words or in terms of p_{old} and p_{new} , which are the converted rates for the old and new pages.

```
p_{old}: \mu \leq 0 \ p_{new}: \mu > 0
```

2. Assume under the null hypothesis, p_{new} and p_{old} both have "true" success rates equal to the **converted** success rate regardless of page - that is p_{new} and p_{old} are equal. Furthermore, assume they are equal to the **converted** rate in **ab_data.csv** regardless of the page.

Use a sample size for each page equal to the ones in **ab_data.csv**.

Perform the sampling distribution for the difference in **converted** between the two pages over 10,000 iterations of calculating an estimate from the null.

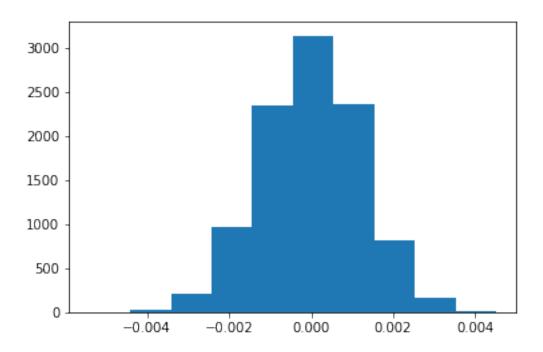
Use the cells below to provide the necessary parts of this simulation. If this doesn't make complete sense right now, don't worry - you are going to work through the problems below to complete this problem. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **conversion rate** for p_{new} under the null?

```
In [87]: p_new = (df2.converted == 1).mean()
  b. What is the conversion rate for p_{old} under the null?
In [88]: p_old = (df2.converted == 1).mean()
  c. What is n_{new}, the number of individuals in the treatment group?
In [90]: n_new = df2[df2['group'] == 'treatment']['converted'].count()
          n new
Out [90]: 145310
  d. What is n_{old}, the number of individuals in the control group?
In [91]: n_old = df2[df2['group'] == 'control']['converted'].count()
          n_old
Out[91]: 145274
  e. Simulate n_{new} transactions with a conversion rate of p_{new} under the null. Store these n_{new} 1's
     and 0's in new_page_converted.
In [92]: new_page_converted = np.random.choice([0, 1], size=n_new, p=[1-p_new, p_new])
  f. Simulate n_{old} transactions with a conversion rate of p_{old} under the null. Store these n_{old} 1's
     and 0's in old_page_converted.
In [93]: old_page_converted = np.random.choice([0, 1], size=n_old, p=[1-p_old, p_old])
  g. Find p_{new} - p_{old} for your simulated values from part (e) and (f).
In [94]: new_page_converted.mean()-old_page_converted.mean()
Out [94]: -0.0013855611411654062
  h. Create 10,000 p_{new} - p_{old} values using the same simulation process you used in parts (a)
     through (g) above. Store all 10,000 values in a NumPy array called p_diffs.
In [95]: p_diffs = []
          for _ in range(10000):
              new_page_converted = np.random.binomial(n_new,p_new)
              old_page_converted = np.random.binomial(n_old, p_old)
              diff = new_page_converted/n_new - old_page_converted/n_old
              p_diffs.append(diff)
```

i. Plot a histogram of the **p_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.

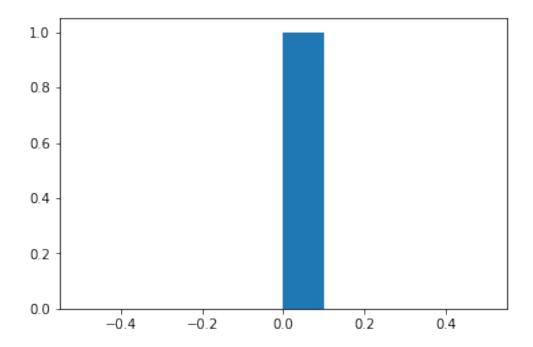
```
In [96]: plt.hist(p_diffs);
```



In [97]: obs_diffs=np.array(diff)

In [98]: null_vals = np.random.normal(0, obs_diffs.std(), obs_diffs.size)

In [99]: plt.hist(null_vals);



j. What proportion of the **p_diffs** are greater than the actual difference observed in **ab_data.csv**?

k. Please explain using the vocabulary you've learned in this course what you just computed in part **j**. What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?

Out[101]: 0.0349

In [102]: import statsmodels.api as sm

In part j I calculated the probability value, or p-value, by simulating distribution under the null hypothesis to find if our observed statistics comes from the null or alternative hypothesis. To accept the null, it is critical we find our p-value $\leq .05$.

I. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let n_old and n_new refer the the number of rows associated with the old page and new pages, respectively.

```
convert_old = sum((df2.group == 'control') & (df2.converted == 1))
    convert_new = sum((df2.group == 'treatment') & (df2.converted == 1))
    n_old = sum(df2.group == 'control')
    n_new = sum(df2.group == 'treatment')

/opt/conda/lib/python3.6/site-packages/statsmodels/compat/pandas.py:56: FutureWarning: The panda from pandas.core import datetools
```

m. Now use stats.proportions_ztest to compute your test statistic and p-value. Here is a helpful link on using the built in.

n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?

The p values from j and k are similar to the p value above. This evidence would suggest strongly to reject the null.

Part III - A regression approach

- 1. In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.
 - a. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case?

Logistic Regression

b. The goal is to use **statsmodels** to fit the regression model you specified in part **a.** to see if there is a significant difference in conversion based on which page a customer receives. However, you first need to create in df2 a column for the intercept, and create a dummy variable column for which page each user received. Add an **intercept** column, as well as an **ab_page** column, which is 1 when an individual receives the **treatment** and 0 if **control**.

```
In [186]: df['intercept']=1
         df[['not_ab_page','ab_page']] = pd.get_dummies(df['group'])
         df2=df.drop('not_ab_page', axis=1)
          df2.head()
Out[186]:
            user id
                                                      group landing_page converted
                                      timestamp
             851104 2017-01-21 22:11:48.556739
                                                                old_page
                                                    control
                                                                                  0
             804228 2017-01-12 08:01:45.159739
                                                    control
                                                                old_page
                                                                                  0
             661590 2017-01-11 16:55:06.154213 treatment
                                                               new_page
                                                                                  0
          3
             853541 2017-01-08 18:28:03.143765 treatment
                                                                new_page
                                                                                  0
             864975 2017-01-21 01:52:26.210827
                                                                old_page
                                                                                  1
                                                    control
             ab_page intercept
                  0
          1
                  0
          2
                              1
                  1
          3
                              1
                  1
```

c. Use **statsmodels** to instantiate your regression model on the two columns you created in part b., then fit the model using the two columns you created in part b. to predict whether or not an individual converts.

```
Optimization terminated successfully.

Current function value: 0.366243

Iterations 6
```

d. Provide the summary of your model below, and use it as necessary to answer the following questions.

```
In [190]: results.summary()
Out[190]: <class 'statsmodels.iolib.summary.Summary'>
                      Logit Regression Results
     ______
     Dep. Variable:
                      converted No. Observations:
                                                 294478
                         Logit Df Residuals:
     Model:
                                                294476
     Method:
                          MLE Df Model:
                                                    1
                                        1
7.093e-06
                 Tue, 19 Mar 2019 Pseudo R-squ.:
     Date:
                       20:47:00 Log-Likelihood: -1.0785e+05
     Time:
      converged:
                         True LL-Null:
                                             -1.0785e+05
                             LLR p-value:
      ______
                                          [0.025
                coef std err
                             z P>|z|
      ______
      intercept -1.9887 0.008 -248.297 0.000 -2.004 -1.973 ab_page -0.0140 0.011 -1.237 0.216 -0.036 0.008
      _____
```

e. What is the p-value associated with ab_page? Why does it differ from the value you found in Part II? Hint: What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in Part II?

The p value here is .216, dramatically lower than the p value in Part II, but still high above the .05 margin for error and thus we reject the null. I believe these numbers differ so greatly due to Part II being a single-tailed test and Part III being a two-tailed test (of the coefficient of ab_page).

f. Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

It is usually important to consinder other factors in your regression models to improve accuracy and precision. We are not differentiating between old and new pages. With this regression model - Logistic - you are only weighing the possibility of two outcomes. So any additional term that would require multiple outcomes would force an alternative regression model.

g. Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in. You will need to read in the **countries.csv** dataset and merge together your datasets on the appropriate rows. Here are the docs for joining tables.

Does it appear that country had an impact on conversion? Don't forget to create dummy variables for these country columns - **Hint: You will need two columns for the three dummy variables.** Provide the statistical output as well as a written response to answer this question.

```
In [195]: countries = pd.read_csv('countries.csv')
In [196]: countries.head()
Out[196]:
             user_id country
          0
              834778
                           UK
          1
              928468
                           US
          2
              822059
                           UK
              711597
          3
                           UK
              710616
                           UK
In [199]: pd.value_counts(countries.country)
Out[199]: US
                203619
          UK
                 72466
          CA
                 14499
          Name: country, dtype: int64
In [232]: countries[['CA','UK', 'US']] = pd.get_dummies(countries['country'])
In [233]: countries.head()
Out [233]:
             user_id country
                              CA UK
                                       US
          0
              834778
                                        0
                           UK
                                0
                                    1
              928468
          1
                           US
                                0
                                    0
                                        1
          2
              822059
                           UK
                                0
                                        0
          3
              711597
                           UK
                                        0
                                0
              710616
                           UK
                                0
In [234]: df2.head()
Out[234]:
             user id
                                                        group landing_page
                                                                             converted
                                        timestamp
                                                                  old_page
          0
              851104
                      2017-01-21 22:11:48.556739
                                                      control
                                                                                     0
              804228 2017-01-12 08:01:45.159739
                                                                  old_page
                                                                                     0
                                                      control
              661590 2017-01-11 16:55:06.154213 treatment
                                                                  new_page
                                                                                     0
          3
              853541 2017-01-08 18:28:03.143765
                                                                                     0
                                                   treatment
                                                                  new_page
              864975 2017-01-21 01:52:26.210827
                                                      control
                                                                  old_page
                                                                                     1
             ab_page
                      intercept
          0
                   0
                               1
          1
                   0
                               1
          2
                   1
                               1
          3
                   1
                               1
In [235]: df3=df2.set_index('user_id').join(countries.set_index('user_id'))
```

```
In [243]: logit_mod2 = sm.Logit(df3.converted, df3[['intercept', 'UK', 'US']])
       results2=logit_mod2.fit()
Optimization terminated successfully.
      Current function value: 0.366241
      Iterations 6
In [244]: results2.summary()
Out[244]: <class 'statsmodels.iolib.summary.Summary'>
                            Logit Regression Results
       ______
       Dep. Variable:
                            converted No. Observations:
                                                              294478
                                Logit Df Residuals:
       Model:
                                                              294475
       Method:
                                 MLE Df Model:
       Date:
                       Tue, 19 Mar 2019 Pseudo R-squ.:
                                                           1.205e-05
       Time:
                             22:01:31 Log-Likelihood:
                                                         -1.0785e+05
                                True LL-Null:
                                                          -1.0785e+05
       converged:
                                      LLR p-value:
                                                              0.2726
       _____
                   coef std err z P>|z| [0.025
       _____
                          0.026
       intercept
                  -2.0319
                                  -78.845
                                             0.000
                                                     -2.082
                                                              -1.981
       UK
                  0.0450
                          0.028
                                   1.599
                                            0.110
                                                     -0.010
                                                              0.100
                            0.027
       US
                  0.0357
                                    1.340
                                             0.180
                                                     -0.017
                                                               0.088
       ______
In [237]: df3[['new_page', 'old_page']] = pd.get_dummies(df3['landing_page'])
       df3=df3.drop('old_page', axis=1)
       df3.head()
Out[237]:
                           timestamp
                                      group landing_page converted \
       user_id
       630000
              2017-01-19 06:26:06.548941 treatment
                                              new_page
                                                            0
       630001
              2017-01-16 03:16:42.560309 treatment
                                              new_page
                                                            1
       630002
              2017-01-19 19:20:56.438330
                                     control
                                              old_page
                                                            0
              2017-01-12 10:09:31.510471 treatment
       630003
                                                            0
                                              new_page
       630004
              2017-01-18 20:23:58.824994 treatment
                                                            0
                                             new_page
              ab_page intercept country CA UK US new_page
       user_id
       630000
                  1
                                US
                                         1
                                                 1
       630001
                  1
                                US
                                    0 0 1
                                                  1
       630002
                  0
                          1
                                US 0 0 1
                                                  0
       630003
                  1
                          1
                                US
                                   0 0 1
                                                 1
```

US 0 0 1

1

630004

1

```
In [240]: logit_mod3 = sm.Logit(df3.converted, df3[['intercept', 'new_page']])
      results3=logit_mod3.fit()
Optimization terminated successfully.
      Current function value: 0.366242
      Iterations 6
In [242]: results3.summary()
Out[242]: <class 'statsmodels.iolib.summary.Summary'>
                        Logit Regression Results
      ______
                         converted No. Observations:
      Dep. Variable:
                                                       294478
      Model:
                            Logit Df Residuals:
                                                       294476
      Method:
                             MLE Df Model:
                                                          1
                                                   8.680e-06
                   Tue, 19 Mar 2019 Pseudo R-squ.:
      Date:
                          22:00:45 Log-Likelihood:
      Time:
                                                  -1.0785e+05
                             True LL-Null:
                                                   -1.0785e+05
      converged:
                                 LLR p-value:
                                                       0.1712
      ______
                  coef
                                      P>|z|
                                               Γ0.025
                       std err
      _____
      intercept
               -1.9879
                        0.008 -248.305
                                       0.000
                                               -2.004
                                                       -1.972
               -0.0155 0.011 -1.368
                                       0.171
                                               -0.038
                                                       0.007
      new_page
      ______
```

The summaries of both country and page on conversion suggest to reject the null

h. Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results, and your conclusions based on the results.

```
In [251]: df3[['control', 'treatment']]= pd.get_dummies(df3['group'])
          df3=df3.drop('control', axis=1)
In [252]: df3.head()
Out [252]:
                                                  group landing_page converted \
                                   timestamp
          user_id
          630000
                  2017-01-19 06:26:06.548941 treatment
                                                                              0
                                                            new_page
          630001
                  2017-01-16 03:16:42.560309 treatment
                                                            new_page
                                                                              1
          630002
                  2017-01-19 19:20:56.438330
                                                control
                                                            old_page
                                                                              0
                  2017-01-12 10:09:31.510471 treatment
          630003
                                                            new_page
                                                                              0
          630004
                  2017-01-18 20:23:58.824994 treatment
                                                            new_page
                                                                              0
```

```
ab_page intercept country CA UK US new_page treatment
          user_id
          630000
                         1
                                     1
                                           US
                                                 0
                                                                   1
                                                                               1
          630001
                         1
                                     1
                                           US
                                                 0
                                                     0
                                                         1
                                                                   1
                                                                               1
          630002
                         0
                                     1
                                           US
                                                 0
                                                    0
                                                         1
                                                                   0
                                                                               0
          630003
                         1
                                     1
                                            US
                                                 0
                                                     0
                                                         1
                                                                   1
                                                                               1
          630004
                         1
                                            US
                                                                               1
In [258]: df3['country_page_us']=df3['treatment']*df3['US']
In [259]: df3['country_page_ca']=df3['treatment']*df3['CA']
In [260]: df3['country_page_uk']=df3['treatment']*df3['UK']
In [261]: df3.head()
Out[261]:
                                                    group landing_page converted \
                                     timestamp
          user_id
          630000
                   2017-01-19 06:26:06.548941 treatment
                                                              new_page
                                                                                0
          630001
                   2017-01-16 03:16:42.560309 treatment
                                                              new_page
                                                                                 1
          630002
                   2017-01-19 19:20:56.438330
                                                                                0
                                                  control
                                                              old_page
                   2017-01-12 10:09:31.510471 treatment
          630003
                                                                                0
                                                              new_page
          630004
                   2017-01-18 20:23:58.824994 treatment
                                                                                0
                                                              new_page
                   ab_page intercept country CA UK US new_page treatment \
          user_id
          630000
                         1
                                           US
                                                 0
                                                     0
                                                         1
                                                                   1
                                                                               1
          630001
                         1
                                     1
                                           US
                                                 0
                                                    0
                                                         1
                                                                   1
                                                                               1
          630002
                         0
                                     1
                                           US
                                                 0
                                                   0
                                                        1
                                                                   0
                                                                               0
          630003
                         1
                                            US
                                                     0
                                                                   1
                                                                               1
                                                 0
                                                         1
          630004
                         1
                                     1
                                            US
                                                                               1
                   country_page_us country_page_ca country_page_uk
          user_id
          630000
                                 1
                                                   0
                                                                    0
          630001
                                 1
                                                   0
                                                                    0
                                 0
                                                                    0
          630002
                                                   0
          630003
                                 1
                                                   0
                                                                    0
          630004
                                 1
In [263]: logit_mod4 = sm.Logit(df3.converted, df3[['intercept', 'country_page_uk', 'country_page
          results4=logit_mod4.fit()
Optimization terminated successfully.
         Current function value: 0.366242
         Iterations 6
```

In [264]: results4.summary()

```
Out[264]: <class 'statsmodels.iolib.summary.Summary'>
```

Logit Regression Results

============	========	=======	========	========	========	====
Dep. Variable:	converted		No. Observations:		294478	
Model:	Logit		Df Residuals:		294475	
Method:	MLE		Df Model:		2	
Date:	Tue, 19 Mar 2019		Pseudo R-squ.:		8.331e-06	
Time:	22:20:10		Log-Likelihood:		-1.0785e+05	
converged:	True		LL-Null:		-1.0785e+05	
<u> </u>			LLR p-value:		0.4072	
==========	========	=======	=========			=======
	coef	std err	Z	P> z	[0.025	0.975]
intercept	-1.9922	0.008	-254.566	0.000	-2.008	-1.977
country_page_uk	0.0090	0.018	0.503	0.615	-0.026	0.044
country_page_us	-0.0131	0.012	-1.055	0.292	-0.037	0.011
	=======	=======	========	========		======

This summary suggests that all three countries return data suggesting to reject the null. However, the p value for the UK's interaction with page groupings suggest conversion there is twice as high as in the US and 30% higher than in Canada.

Finishing Up

Congratulations! You have reached the end of the A/B Test Results project! You should be very proud of all you have accomplished!

Tip: Once you are satisfied with your work here, check over your report to make sure that it is satisfies all the areas of the rubric (found on the project submission page at the end of the lesson). You should also probably remove all of the "Tips" like this one so that the presentation is as polished as possible.

0.3 Directions to Submit

Before you submit your project, you need to create a .html or .pdf version of this note-book in the workspace here. To do that, run the code cell below. If it worked correctly, you should get a return code of 0, and you should see the generated .html file in the workspace directory (click on the orange Jupyter icon in the upper left).

Alternatively, you can download this report as .html via the **File > Download as** submenu, and then manually upload it into the workspace directory by clicking on the orange Jupyter icon in the upper left, then using the Upload button.

Once you've done this, you can submit your project by clicking on the "Submit Project" button in the lower right here. This will create and submit a zip file with this .ipynb doc and the .html or .pdf version you created. Congratulations!

```
Out[111]: 0
In []:
```