# Ivan Ovcharenko

## Digital Marketing Automation



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## **S** LANGUAGES

Ukrainian - Fluent

Russian - Fluent

English - Conversational

Polish - Basic

## **♂** INTERESTS

**Technology** 

**Programming** 

Cybersecurity

Web development

**Artificial intelligence** 

#### **PROFILE**

I design Al-driven systems that automate, optimize, and supercharge businesses — so you can focus on what really matters: growth and innovation.

### **PROFESSIONAL EXPERIENCE**

#### Freelancer / Independent Developer

Digital Marketing Automation | Al Integration 2022 – present

- Automated sales funnels, reducing lead processing time by 30%.
- Integrated AI into business processes, increasing efficiency and reducing manual work up to 50%.
- Built Al-powered agents for instant customer support, reducing wait times to zero and enhancing customer experience.
- Built chatbots that nurture leads, provide personalized recommendations, and smoothly guide customers toward conversions.
- Created custom JavaScript and Python solutions for automation and data processing.

#### **EDUCATION**

## Poltav'skij Nacional'nij Tehnicnij Universytet imeni Yuriya Kundratiuka

Bachelor's degree, Economist Poltava, Ukraine

#### **National University of Pharmacy**

Master's degree, Pharmacology and management. Kharkiv, Ukraine

### SKILLS

**No-Code/Low-Code Solutions** — n8n.io, make.com, Manychat, Webflow

Al & Automation — Al agents, chatbot development, Al-powered workflow automation

**Business Process Optimization** — Sales funnel automation, lead nurturing, customer support automation

**Custom Development** — JavaScript & Python automation scripts, API integrations

Platforms & APIs I Work With — n8n, make, manychat(smart sender), openAPI, Google API, Apify, Airtable, OpenRouter, Hugginface, Notion, Webflow, Supabase, Firebase, etc.