

Product Sales Support (Capability)

- 1. Role Definition
 - 2. Example of Use
 - 3. Executive Summary
 - 4. Key Features
- Documentation
- Properties
- Appears on
- Relations

1. Role Definition

Administer the allocation of specialist support to advise on specific products and services

2. Example of Use

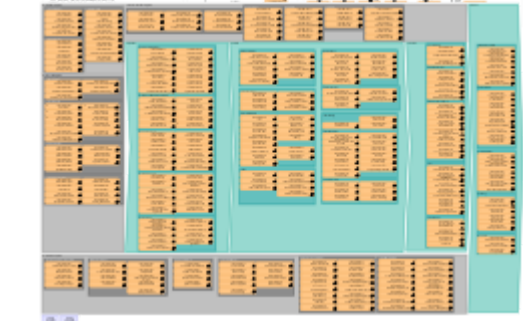
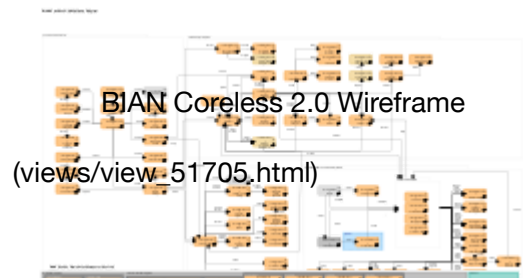
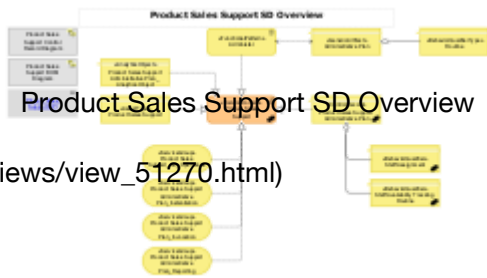
An established corporate customer arranges a meeting with a specialist to discuss short term funding options

3. Executive Summary

This Service Domain administers customer access to product specialists

4. Key Features

Property	Value
Service Domain	
API BIAN Portal	Product Sales Support API (https://app.swaggerhub.com/apis/BIAN-3/ProductSalesSupport/12.0.0)
Individual Analytics	productSalesSupportAdministrativePlanAccumulators productSalesSupportAdministrativePlanActivityAnalysis productSalesSupportAdministrativePlanPerformanceAnalysis productSalesSupportAdministrativePlanTrends&Events
Portfolio Analytics	productSalesSupportAdministrativePlanPortfolioActivityAnalysis productSalesSupportAdministrativePlanPortfolioMake-UpAnalysis productSalesSupportAdministrativePlanPortfolioPerformanceAnalysis
Scenarios	
Service Role	Provide specialist support advice to customers for products and services on offer
BIAN Life Cycle	
Registration Status	Registered
Stereotypes	
stereotype	ServiceDomain



Relations



aggregated
by



Wave 6 (object_25.html?object=153745)



Sales (object_25.html?object=172051)

is equal to



Product Sales Support (object_37.html?object=44681)





is part of



Sales (object_25.html?object=130075)

realized by

-  Product Sales Support Administrative Plan_Analytics Object (object_25.html?object=110994)
-  Product Sales Support (object_24.html?object=131610)
-  Product Sales Support Administrative Plan_Instantiation (object_19.html?object=153574)
-  Product Sales Support_SD_Operations (object_19.html?object=153580)
-  Product Sales Support Administrative Plan_Invocation (object_19.html?object=153582)
-  Product Sales Support Administrative Plan_Reporting (object_19.html?object=153591)
-  configure Product Sales Support Administrative Plan (object_19.html?object=239539)
-  retrieve Product Sales Support Administrative Plan (object_19.html?object=239597)
-  request Product Sales Support Administrative Plan (object_19.html?object=240241)
-  Product Sales Support_SD_Service Group (object_19.html?object=241606)
-  Product Sales Support Administrative Plan_Instantiation (object_19.html?object=242222)
-  Product Sales Support Administrative Plan_Invocation (object_19.html?object=242467)
-  terminate Product Sales Support Administrative Plan (object_19.html?object=242468)
-  record Product Sales Support Administrative Plan (object_19.html?object=243135)
-  notify Product Sales Support Administrative Plan (object_20.html?object=244681)
-  Product Sales Support Administrative Plan_Reporting (object_20.html?object=248884)
-  update Product Sales Support Administrative Plan (object_20.html?object=257018)
-  Update Staff Availability Tracking Routine (object_12.html?object=29883)
-  Retrieve Staff Assignment Routine (object_12.html?object=29979)
-  Exchange Staff Availability Tracking Routine (object_13.html?object=32078)
-  Exchange Product Sales Support Administrative Plan (object_12.html?object=33455)
-  Control Product Sales Support Administrative Plan (object_13.html?object=34207)
-  Product Sales Support Administrative Plan (object_24.html?object=34759)
-  Retrieve Product Sales Support Administrative Plan (object_14.html?object=36454)
-  Request Staff Assignment Routine (object_14.html?object=36533)
-  Retrieve Staff Availability Tracking Routine (object_14.html?object=37569)
-  Update Staff Assignment Routine (object_15.html?object=38277)
-  Notify Product Sales Support Administrative Plan (object_15.html?object=40030)
-  Grant Product Sales Support Administrative Plan (object_15.html?object=41267)
-  Grant Staff Assignment Routine (object_12.html?object=42655)
-  Request Staff Availability Tracking Routine (object_16.html?object=43073)
-  Exchange Staff Assignment Routine (object_16.html?object=43082)
-  Update Product Sales Support Administrative Plan (object_16.html?object=44456)
-  Notify Staff Availability Tracking Routine (object_16.html?object=45797)
-  Create Product Sales Support Administrative Plan (object_16.html?object=46687)
-  Grant Staff Availability Tracking Routine (object_17.html?object=47488)
-  Request Product Sales Support Administrative Plan (object_17.html?object=48300)
-  Notify Staff Assignment Routine (object_17.html?object=48406)
-  Administer (object_28.html?object=58096)

serves	 Product Management (object_6.html?object=130055)
triggered by	 Customer Relationship Management (object_21.html?object=30437)
	 Product Expert Sales Support (object_21.html?object=32141)
triggers	 Product Expert Sales Support (object_21.html?object=32141)