

# Punesh Pothula

puneshnaiduc4@gmail.com 

9573729411 

Vijayawada, India 

[linkedin.com/in/pothula-punesh-b89328235](https://linkedin.com/in/pothula-punesh-b89328235)



Results-driven Agricultural Technologist with a Bachelor's degree in Agriculture Engineering and hands-on experience in product sales and farm machinery. Seeking a challenging role in a progressive organization where I can leverage my expertise in agricultural technology, sales, and client engagement to drive both personal and organizational growth.

## EDUCATION

### BACHELOR OF TECHNOLOGY

Kakinada institute of technology and science, Diwili (AP)

06/2018 - 06/2024,

Kakinada, Diwili, Agriculture Engineering , Percentage- 75%

### Intermediate

DR.B.R.A.C.S.W.R.JR.COLLEGE

04/2016 - 04/2018,

Kotturu, Percentage-85%

## WORK EXPERIENCE

### Product sales Executive

FARM ROBO TECHNOLOGY PVT LTD • OCTOBER 2023 - PRESENT

10/2023 - Present,

Hyderabad, India

Achievements/Tasks

- As a Product Sales Executive at Farm Robo Technology, I play a pivotal role in bridging the gap between cutting-edge agricultural machinery and farmers' practical needs. My responsibilities extend beyond conventional sales, involving immersive engagement with farmers to provide comprehensive
- Demonstrations of our innovative machinery.
- Demonstrations and Training: Spearhead live demonstrations of Farm Robo's agricultural machinery, effectively showcasing features, benefits, and practical applications to farmers.

### FSO and SE

M.I.T.R.A AGRO EQUIPMENT PVT LTD

04/2023 - 09/2023,

Ananthapur, India

Achievements/Tasks

- Involved in field-based sales activities, likely including tasks such as engaging with potential clients, promoting products, conducting on-site demonstrations, and managing relati

### Sales Executive and Field Officer

PG AGRO TECH LTD

01/2023 - 03/2023,

Rajahmundry, India

Achievements/Tasks

- Collaborated with Netafim Where I played a pivotal role in driving sales initiatives and field operations. A key highlight of my tenure was my collaboration with netafim

## SKILLS

Self Confidence

Hard work nature and patience

Presentation Ability

Time Management

Team Collaboration

## PERSONAL PROJECTS

Development And Evalution Of Power Operated Weeder In Rice. (03/2022)

- The project involved the conceptualization and construction of a power-operated weeder. This included selecting appropriate materials, designing the mechanism, and assembling the components to create a functional prototype.

## Micro-Irrigation Expertise

Design & Implementation: Proficient in designing and implementing drip and sprinkler irrigation systems tailored to specific crops and soil types.

Training: Conducted training sessions for farmers on the use and maintenance of micro-irrigation systems.

Project Management: Managed multiple micro-irrigation projects from start to finish, coordinating with clients and team members for timely execution.

- Having Good Knowledge on Drip and Sprinkler Irrigation system and WaterShed Management.

## CERTIFICATES

Farm machinery training and engine at south region machinery training and testing institute

Garladinne

Seed processing training

Prasad seeds pvt.

## INTERESTS

Boxing

Cooking

Plying Chess Games