

# PUNESH POTHULA

## CONTACT

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Vijayawada, India

## KEY SKILLS

Knowledge on Drip and sprinkler Installation, Design.

Watershed Management system

Agriculture Machinery Working

Drone Technology

## SKILLS

Time Management

Self Confidence

Hard Working Nature and Patience

Team Collaboration

## EDUCATION

### BACHELOR OF TECHNOLOGY

#### Kakinada institute of technology and science, Diwili (AP)

2018-2022

Bachelor's in Agriculture Engineering with 75% Percentage.

### INTERMEDIATE

#### DR.B.R.A.C.S.W.R.JR.COLLEGE

2016-2018

Kotturu village, with Percentage 85%

## PROFILE

Results-driven Agricultural Technologist with a Bachelor's degree in Agriculture Engineering and hands-on experience in product sales and farm machinery. Seeking to leverage technical skills and knowledge in drone technology in a dynamic agricultural role to contribute to sustainable farming solutions and challenging role in a progressive organization where I can leverage my expertise in agricultural technology, sales, and client engagement to drive both personal and organizational growth.

## WORK EXPERIENCE

### Product sales Exective

FARM ROBO TECHNOLOGY PVT LTD

10/2023- present

- As a Product Sales Executive at Farm Robo Technology, I play a pivotal role in bridging the gap between cutting-edge agricultural machinery and farmers' practical needs. My responsibilities extend beyond conventional sales, involving immersive engagement with farmers to provide comprehensive
- Demonstrations of our innovative machinery. Demonstrations and Training: Spearhead live demonstrations of Farm Robo's agricultural machinery, effectively showcasing features, benefits, and practical applications to farmers.

### FSO and SE

M.I.T.R.A AGRO EQUIPMENT PVT LTD

04/2023-09/2023

- Involved in field-based sales activities, likely including tasks such as engaging with potential clients, promoting products, conducting on-site demonstrations, and managing relationships with clients in the agricultural equipment sector.

### Sales Executive and Field Officer

PG AGRO TECH LTD

01/2023-03/2023

- Collaborated with Netafim Where I played a pivotal role in driving sales initiatives and field operations. A key highlight of my tenure was my collaboration with netafim

## PROJECTS

### Development And Evalution Of Power Operated Weeder In Rice. (03/2022)

- The project involved the conceptualization and construction of a power-operated weeder. This included selecting appropriate materials, designing the mechanism, and assembling the components to create a functional prototype.

## HOBBIES/INTERESTS

Boxing

Cooking and Travelling

Playing Chess Game and Puzzles

## CERTIFICATES

Farm machinery training and engine at south region machinery training and testing institute - Garladinne

Seed processing training Prasad seeds pvt.

## MICRO-IRRIGATION EXPERTISE

- Design & Implementation: Proficient in designing and implementing drip and sprinkler irrigation systems tailored to specific crops and soil types.
- Training: Conducted training sessions for farmers on the use and maintenance of micro-irrigation systems. Project Management: Managed multiple micro-irrigation projects from start to finish, coordinating with clients and team members for timely execution. ☑ Having Good Knowledge on Drip and Sprinkler Irrigation system and Watershed Management.

## DECLARATION

I hereby declare that the above mentioned information is accurate to the best of my knowledge and belief