

Punesh Pothula

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Results-driven Agricultural Technologist with a Bachelor's degree in Agriculture Engineering and hands-on experience in product sales and farm machinery. Seeking a challenging role in a progressive organization where I can leverage my expertise in agricultural technology, sales, and client engagement to drive both personal and organizational growth.

EDUCATION

BACHELOR OF TECHNOLOGY

Kakinada Institute of Technology and Science, Diwili (AP)

06/2018 - 06/2024,

Kakinada, Diwili, Agriculture Engineering , Percentage- 75%

Intermediate

DR.B.R.A.C.S.W.R.JR.COLLEGE

04/2016 - 04/2018,

Kotturu, Percentage-85%

CERTIFICATES

Farm machinery training and engine at south region machinery training and testing institute

Garladinne

Seed processing training

Prasad seeds pvt.

Micro-Irrigation Expertise

Design & Implementation: Proficient in designing and implementing drip and sprinkler irrigation systems tailored to specific crops and soil types.

Training: Conducted training sessions for farmers on the use and maintenance of micro-irrigation systems.

Project Management: Managed multiple micro-irrigation projects from start to finish, coordinating with clients and team members for timely execution.

- Having Good Knowledge on Drip and Sprinkler Irrigation system and WaterShed Management.

PERSONAL PROJECTS

Development And Evalution Of Power Operated Weeder In Rice. (03/2022)

- The project involved the conceptualization and construction of a power-operated weeder. This included selecting appropriate materials, designing the mechanism, and assembling the components to create a functional prototype.

INTERESTS

Boxing

Cooking

Plying Chess Games

SKILLS

Self Confidence

Hard work nature and patience

Presentation Ability

Time Management

Team Collaboration

WORK EXPERIENCE

Area sales manager

Mitra farm equipment pvt ltd

10/2024 - Present,

Ananthapur, India

Achievements/Tasks

- Led sales operations in the Ananthapur region, strategizing market penetration and business growth.
- Involved in field-based sales activities and dealer billing. Monthly retails and deliveries. Conducting the field level demos and promotional activities likely including the tasks such as engaging with potential clients.

Product sales Executive

FARM ROBO TECHNOLOGY PVT LTD • OCTOBER 2023 - PRESENT

10/2023 - 10/2024,

Hyderabad, India

Achievements/Tasks

- As a Product Sales Executive at Farm Robo Technology, I play a pivotal role in bridging the gap between cutting-edge agricultural machinery and farmers' practical needs. My responsibilities extend beyond conventional sales, involving immersive engagement with farmers to provide comprehensive demonstrations of our innovative machinery.
- Demonstrations of our innovative machinery.
- Demonstrations and Training: Spearhead live demonstrations of Farm Robo's agricultural machinery, effectively showcasing features, benefits, and practical applications to farmers.

FSO and SE

M.I.T.R.A AGRO EQUIPMENT PVT LTD

04/2023 - 09/2023,

Ananthapur, India

Achievements/Tasks

- Involved in field-based sales activities, likely including tasks such as engaging with potential clients, promoting products, conducting on-site demonstrations, and managing relat

Sales Executive and Field Officer

PG AGRO TECH LTD

01/2023 - 03/2023,

Rajahmundry, India

Achievements/Tasks

- Collaborated with Netafim Where I played a pivotal role in driving sales initiatives and field operations. A key highlight of my tenure was my collaboration with netafim.