



John (J.T.) Thrapp

Web Developer

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Indianapolis, IN

Portfolio: <https://jtthrapp.github.io/>

Github: <https://github.com/JTThrapp>

LinkedIn: <https://www.linkedin.com/in/thrapp/>

Objective:

Young professional with a passion for coding seeking a role in Front End or Web Development. Graduate of The Kelley School of Business with experience in Technology Sales. Excited to connect with employers to discuss playing a more technical role in the industry as part of a functional and collaborative development team.

Education:

Eleven Fifty Academy

Web Development Immersive Bootcamp

June 2020-September 2020

12-week immersive learning program for Web Development taught with industry-guided curriculum, real-world project-based learning, and 500+ hours of logged coding time and training.

Indiana University Kelley School of Business

Bachelors of Science in Business

August 2013-December 2017

Majors: Marketing, Professional Sales

Minor: Psychology

Technical Skills:

HTML, CSS, responsive web design, Adobe Creative Suite, JavaScript, TypeScript, Git, APIs, Node.js, React.js (hooks and class components), front-end & full-stack development, PERN applications, Heroku deployment, database architecture, MVC framework, session validation, password encryption

Functional Skills:

Agile methodology, project presentations (individual and team), problem solving, design, communication, Spanish (conversationally fluent), customer service, account management

Technical Projects:

JT's Note App----- <https://jtsnoteapp.herokuapp.com/>

Individual full-stack (P.E.R.N.) web app project, utilizing React class components

Grocery Web App----- <https://groceryclient.herokuapp.com/>

Team full-stack (P.E.R.N.) web app project, utilizing React hooks

Professional Experience:

Account Associate, Bloomerang, Indianapolis, IN

March 2020 - April 2020

Experienced a startup environment with a successful web app product

- Learned a significant amount about non-profit funding and CRM needs
- Furthered an interest in coding by speaking with product development team

Inside Account Executive, SHI International, Austin, TX

February 2018 - July 2019

Worked at the 2nd largest technology reseller in the US

- Helped customers implement a variety of solutions, including top software brands like Microsoft, Zoom, VMware & Adobe
- Oversaw entire sales cycle, from prospecting, to coselling with partners, to placing orders
- Developed a book of 30-50 SMB organizations in the Pacific-NW region
- Personally scheduled and conducted over 120 formal customer calls (prescheduled demos or roadmaps including a partner or internal product specialist)
- Generated over \$850,000 in revenue and \$100,000 in gross margin

Business Development Intern, Perscio, Carmel, IN

May 2017 - August 2017

Managed an email campaign for the technology services startup in its early stages

- Met with the president weekly to present campaign data (messages sent, open rate, response rate, etc.), evaluate effectiveness of messaging and consider changes
- Wrote a detailed outline of the processes involved in managing the campaign and offered suggestions to improve

Hobbies:

Audiobooks, Music, Video Games, Tennis, Hiking, Biking, Watching Colts/Pacers