The Ordinary Shares offered by John Laing Infrastructure Fund Limited (the "Company") have not been and will not be registered under the United States Securities Act of 1933 (as amended, the "Securities Act") or with any securities regulatory authority of any State or other jurisdiction of the United States and, subject to certain exceptions, may not be offered or sold within the United States or to, or for the account or benefit of, US Persons (within the meaning of Regulation S under the Securities Act). The Company has not been and will not be registered as an "investment company" under the United States Investment Company Act of 1940 and investors will not be entitled to the benefits of such Act. In addition, relevant clearances have not been, and will not be, obtained from the securities commission (or equivalent) of any province of Australia, Canada, Japan or the Republic of South Africa and, accordingly, unless an exemption under any relevant legislation or regulations is applicable, none of the Ordinary Shares may be offered, sold, renounced, transferred or delivered, directly or indirectly, in Australia, Canada, Japan or the Republic of South Africa.

The prospectus has been approved by the UK Financial Services Authority as a prospectus which may be used to offer securities to the public for the purposes of section 85 of the UK Financial Services and Markets Act 2000 and Directive 2003/7/EC. No arrangement has however been made with the competent authority in any other EEA State (or any other jurisdiction) for the use of the prospectus as an approved prospectus in such jurisdiction and accordingly no public offer is to be made in such jurisdictions. Access to the prospectus from other jurisdictions may be restricted by law and persons situated outside the United Kingdom should inform themselves about, and observe, any such restrictions. The prospectus does not constitute an offer to sell, or the solicitation of an offer to subscribe for or buy, shares in any jurisdiction in which such offer or solicitation is unlawful.

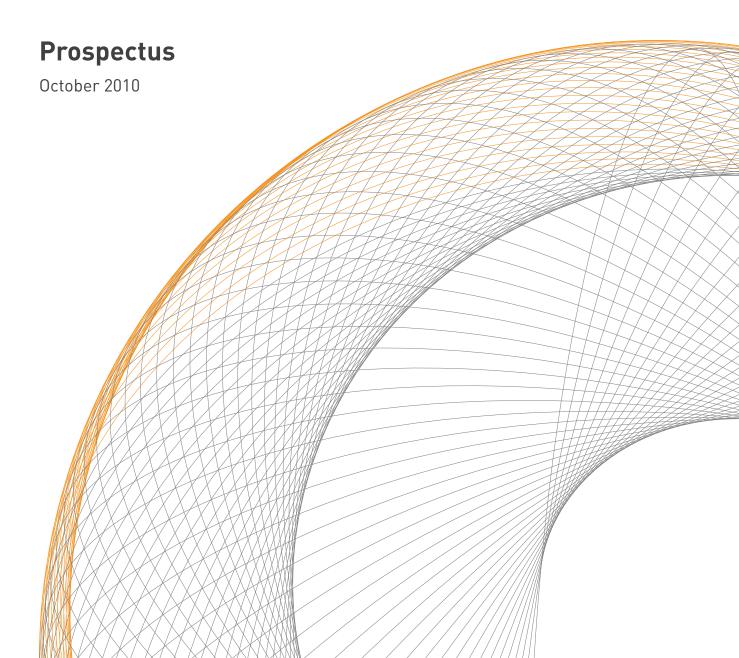
By accessing the prospectus you are representing to the Company and its advisers that you are not (i) a US Person (within the meaning of Regulation S under the Securities Act) and are not acting on behalf of a US Person, nor purchasing with a view to re-sale in the US or to or for the account of a US Person, and that you are not an employee benefit plan as defined in section 3(3) of the United States Employee Retirement Income Security Act of 1974 and the regulations promulgated thereunder (in each case as amended) ("ERISA") (whether or not subject to the provisions of Title 1 of ERISA) or an individual retirement account as defined in section 408 of the US Internal Revenue Code or (ii) a resident of Australia, Canada, Japan or the Republic of South Africa, and that you will not offer, sell, renounce, transfer or deliver, directly or indirectly, Ordinary Shares subscribed for by you in the United States, Australia, Canada, Japan or the Republic of South Africa or to any US Person or resident of Australia, Canada, Japan or the Republic of South Africa.

## PLEASE DO NOT CONTINUE ON TO THE PROSPECTUS UNLESS:

- YOU HAVE READ, UNDERSTOOD AND AGREE TO THE ABOVE;
- YOU ARE NOT IN THE UNITED STATES OR IN ANY OTHER JURISDICTION WHERE ACCESSING THE PROSPECTUS MAY BE PROHIBITED BY LAW;
- YOU ARE NOT A US PERSON OR OTHERWISE A RESIDENT OF AUSTRALIA, CANADA, JAPAN OR THE REPUBLIC OF SOUTH AFRICA; AND
- YOU ARE NOT INVESTING OR OTHERWISE ACTING FOR THE ACCOUNT OR BENEFIT OF A US PERSON OR A RESIDENT OF AUSTRALIA, CANADA, JAPAN OR THE REPUBLIC OF SOUTH AFRICA.

# John laing

## John Laing Infrastructure Fund Limited



THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt about the contents of this Prospectus you should consult your accountant, legal or professional adviser, financial adviser or a person authorised for the purposes of the Financial Services and Markets Act 2000, as amended, ("FSMA") who specialises in advising on the acquisition of shares and other securities.

A copy of this Prospectus, which comprises a prospectus relating to John Laing Infrastructure Fund Limited (the "Company"), prepared in accordance with the Prospectus Rules of the Financial Services Authority ("FSA") made pursuant to section 85 of FSMA, has been delivered to the FSA and has been made available to the public in accordance with Rule 3.2 of the Prospectus Rules.

It is expected that an application will be made to the UK Listing Authority for all of the Ordinary Shares (issued and to be issued) to be admitted to the Official List (premium listing), and to the London Stock Exchange for all such Ordinary Shares to be admitted to trading on the London Stock Exchange's main market for listed securities. It is expected that such admission will become effective, and that dealings in the Ordinary Shares will commence, on 29 November 2010.

The Ordinary Shares are not dealt in on any other recognised investment exchanges and no applications for the Ordinary Shares to be traded on such other exchanges have been made or are currently expected.

The Company and its Directors, whose names appear on page 26 of this Prospectus, accept responsibility for the information contained in this Prospectus. To the best of the knowledge of the Company and the Directors (who have taken all reasonable care to ensure that such is the case), the information contained in this Prospectus is in accordance with the facts and does not omit anything likely to affect the import of such information.

Prospective investors should read this entire Prospectus and in particular, the matters set out under the heading "Risk Factors" on pages 8 to 22, when considering an investment in the Company.

## JOHN LAING INFRASTRUCTURE FUND LIMITED

(incorporated in Guernsey with registered no. 52256)

Placing and Offer for Subscription of up to 270 million Ordinary Shares of 0.01 pence each at an Issue Price of 100 pence per Ordinary Share

and

Admission to the Official List and trading on the London Stock Exchange's main market for listed securities

Global Co-ordinator, Sponsor and Joint Bookrunner

J.P. Morgan Cazenove

Joint Bookrunners

Barclays Capital and RBS Hoare Govett Limited

Each of J.P. Morgan Securities Ltd., which conducts its UK investment banking activities as J.P.Morgan Cazenove ("JPMC"), Barclays Capital (the investment banking division of Barclays Bank PLC) and RBS Hoare Govett Limited ("RBS") are authorised and regulated in the United Kingdom by the FSA, and are acting exclusively for the Company and are not advising any other person or treating any other person as their respective customers in relation to the Issue or to the matters referred to in this Prospectus and will not be responsible to anyone other than the Company for providing the protections afforded to their respective clients or for affording advice in relation to the Issue. Apart from the responsibilities and liabilities, if any, which may be imposed on JPMC, Barclays Capital or RBS by FSMA or the regulatory regime established thereunder, neither JPMC nor Barclays Capital nor RBS accepts any responsibility whatsoever for the contents of this Prospectus or for any other statement made or purported to be made by it or on its behalf in connection with the Company, the Investment Adviser or the Ordinary Shares. Each of JPMC, Barclays Capital and RBS accordingly disclaims all and any liability, whether arising in tort or contract or otherwise (save as referred to above), which it might otherwise have in respect of this Prospectus or any such statement.

The Company is a registered closed-ended investment scheme registered pursuant to the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended, and the Registered Collective Investment Scheme Rules 2008 issued by the Guernsey Financial Services Commission (the "Commission"). The Commission, in granting registration, has not reviewed this Prospectus but has relied upon specific warranties provided by Heritage International Fund Managers Limited, the Company's designated manager. The Commission takes no responsibility for the financial soundness of the Company or for the correctness of any of the statements made or opinions expressed with regard to it.

The Ordinary Shares offered by this Prospectus have not been and will not be registered under the United States Securities Act of 1933, (as amended, the "Securities Act"), or under the applicable state securities laws of the United States, and may not be offered or sold directly or indirectly in or into the United States, or to or for the account or benefit of any US person (within the meaning of Regulation S under the Securities Act) otherwise than in accordance with Regulation S. In addition, the Company has not been, and will not be, registered under the United States Investment Company Act of 1940 (as amended, the "Investment Company Act").

Prospective investors should consider carefully (to the extent relevant to them) the notices to residents of various countries set out on pages 114 to 117 of this Prospectus.

## **CONTENTS**

	Page
SUMMARY	3
RISK FACTORS	8
IMPORTANT INFORMATION	23
EXPECTED TIMETABLE AND ISSUE STATISTICS	25
DIRECTORS, AGENTS AND ADVISERS	26
PART 1: INFORMATION ON THE COMPANY	28
PART 2: BACKGROUND TO THE INFRASTRUCTURE MARKET	36
PART 3: THE SEED PORTFOLIO	41
APPENDIX TO PART 3: PWC VALUATION OPINION LETTER	54
PART 4: MANAGEMENT AND TRACK RECORD	57
PART 5: ISSUE ARRANGEMENTS, DISCOUNT MANAGEMENT, FEES AND VALUATIONS	65
PART 6: TAXATION	71
PART 7: ADDITIONAL INFORMATION	79
NOTICES TO OVERSEAS INVESTORS	114
DEFINITIONS	118
APPENDIX – TERMS AND CONDITIONS UNDER THE OFFER FOR SUBSCRIPTION	126
NOTES ON HOW TO COMPLETE THE APPLICATION FORM	132
APPLICATION FORM	137

## SUMMARY

THE FOLLOWING INFORMATION IS EXTRACTED FROM, AND SHOULD BE READ AS AN INTRODUCTION TO AND IN CONJUNCTION WITH, THE FULL TEXT OF THIS PROSPECTUS AND ANY INVESTMENT DECISION RELATING TO THE ISSUE SHOULD BE BASED ON THE CONSIDERATION OF THIS PROSPECTUS AS A WHOLE.

Where a claim relating to information contained in this Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the EEA States, have to bear the costs of translating this Prospectus before legal proceedings are initiated. Civil liability attaches to those persons who are responsible for this summary, including any translation of this summary, but only if this summary is misleading, inaccurate or inconsistent when read together with other parts of this Prospectus.

## Introduction

John Laing Infrastructure Fund Limited (the "Company") is a newly established, limited liability, Guernsey-incorporated, closed-ended investment company which is chaired by Paul Lester. Application will be made to the FSA for the Ordinary Shares to be admitted to the Official List with a premium listing and application will also be made to the London Stock Exchange for the Ordinary Shares to be traded on the London Stock Exchange's main market for listed securities. The Company has been established with an indefinite life.

The Company will make its investments via a group structure involving two Luxembourg-domiciled investment companies (the "Luxcos") and an English limited partnership (the "Partnership"). The Company, the Luxcos and the Partnership (together with their subsidiaries or companies wholly owned by them together, individually or in any combination as appropriate) shall together be referred to as the "Fund".

John Laing Capital Management Limited ("**JLCM**") has been appointed as Investment Adviser to the Company and Operator of the Partnership. JLCM is a wholly owned subsidiary of John Laing plc.

## Investment objective

The Company will seek to provide investors with long-term distributions, at levels that are sustainable.

The Company will target an initial annualised yield of 6.0 per cent. per annum¹ on the Issue Price of its Ordinary Shares in the period from Admission up to 31 December 2011 and thereafter the Company will aim to maintain this distribution. The Company will target an IRR of 7 to 8 per cent.¹ on the Issue Price of its Ordinary Shares, to be achieved over the longer term via active management to enhance the value of existing investments and the acquisition of Further Investments.

## Investment opportunity

The Directors believe that an investment in the Company offers the following attractive qualities:

- an investment into a low risk infrastructure Seed Portfolio at launch;
- a differentiated and diversified Seed Portfolio with strong yield characteristics;
- access to an Investment Adviser with significant experience and expertise in infrastructure projects;
- alignment of interests between the Investment Adviser and the Company; and
- the potential for ongoing capital growth.

<sup>&</sup>lt;sup>1</sup> These are targets only and not profit forecasts. There can be no assurance that these targets will be met or that the Company will make any distributions at all.

## Summary of investment policy

The Company's investment policy is to invest in equity and/or subordinated debt issued in respect of infrastructure PFI/PPP projects. The Fund will predominantly invest in projects that have completed construction and that are in their operational phase. Investment Capital in projects that are under construction will be limited to 15 per cent. of the Total Assets of the Fund (calculated at the time of investment).

The Fund will predominantly invest in projects whose revenue streams are public sector or government-backed and are predominantly "availability" based (where the payments from the concession do not generally depend on the level of use of the project asset), other projects being "demand" based (where the payments received depend on the level of use made of the project assets). Investment Capital in projects whose revenue streams are predominantly "demand" based will be limited to 15 per cent. of the Total Assets of the Fund (calculated at the time of investment).

The Directors believe that attractive opportunities are likely to arise for the Fund to enhance returns for Shareholders in areas of the world where PFI/PPP is a practiced route for delivering infrastructure investment. The Fund may therefore make investments in the European Union, other European countries, Canada, the United States of America and the Asia Pacific region. The Fund will seek to ensure that over 50 per cent. of the Total Assets of the Fund, measured by value, will be in respect of projects that are based in the UK.

When any new acquisition is made, the Fund will ensure that the investment acquired (or in the event of an acquisition of a portfolio of investments, each investment in the portfolio) does not have an acquisition value (or, if it is an additional stake in an existing investment, the combined value of both the existing stake and the additional stake acquired is not) greater than 25 per cent. of the Total Assets of the Fund immediately post-acquisition.

The Fund intends to make prudent use of leverage (and leverage in the context of the Fund shall exclude senior debt in place at Project Entity level), primarily for working capital purposes and to finance the acquisition of investments. This leverage will be limited to 25 per cent. of the Total Assets of the Fund (excluding intra-group borrowings and the debts of underlying Project Entities but including any financial guarantees to support subscription obligations).

The Fund will have the ability to undertake currency and interest rate hedging transactions for the purpose of efficient portfolio management and these transactions will not be undertaken for speculative purposes.

## **Investment Adviser and Operator**

JLCM, an investment manager authorised and regulated in the UK by the FSA, has been appointed by the Company as Investment Adviser. JLCM has also been appointed as Operator of the Partnership through which the Company conducts its investment activities and, in its capacity as Operator of the Partnership, acts as discretionary investment manager of the Fund's investments within the strategic guidelines set out in the Partnership Agreement.

David Marshall and Andrew Charlesworth, both of whom are directors of JLCM and who lead its management team, will be dedicated to advising the Company and the management of the Fund.

## Relationship with John Laing

JLCM is a wholly owned subsidiary of John Laing, a leading sponsor of privately financed investment in infrastructure.

The Fund has agreed, subject to Admission and any scaling back of the Acquisition, to acquire the Seed Portfolio which consists of 19 projects which are all currently owned by John Laing and, with two exceptions (the Abbotsford and Queen Elizabeth hospital projects), represent all of John Laing's shareholdings in these projects. All of the projects comprised in the Seed Portfolio have either been originated and developed, or have been acquired in the secondary market, by John Laing.

John Laing provides day to day management services directly to 15 of the Seed Portfolio projects under management services agreements. The remaining four projects are managed by associated companies of co-shareholders. JLCM will retain access to the management teams and personnel who have been responsible for the development of the Seed Portfolio projects to be acquired by the Fund to date.

John Laing has committed to the Company that either it or another member of the John Laing Group will subscribe for at least 20 per cent. (but no more than 24.9 per cent.) of the Ordinary Shares to be issued pursuant to the Issue. The 20 per cent. holding shall be subject to a lock-in period of 12 months. Any additional holding of up to four point nine per cent. shall also be subject to a lock-in period of 12 months provided that the Sponsor, in consultation with the Directors, may waive the lock-in period for such additional holding only.

The Fund has a right of first offer to acquire certain John Laing infrastructure investments which satisfy the Company's investment policies, in accordance with the First Offer Agreement.

## The Seed Portfolio

The Fund has agreed to acquire the Seed Portfolio, consisting of Investment Capital in 19 projects in the health, schools, justice and emergency services, roads, regeneration, defence and street lighting sectors located in the UK, Canada and Finland (subject to satisfaction of certain conditions).

The Fund and John Laing have agreed the terms on which the Seed Portfolio (or any part thereof) will be acquired and these are recorded in the Acquisition Agreement (except in relation to the additional ten per cent. stake in the Glasgow schools project, which is expected to be acquired from JLPTL pursuant to the JLPTL Acquisition Agreement). Acquisition of the Seed Portfolio may be scaled back in the event that certain conditions, such as all consents and documentation required for the acquisition of a Project Entity being in place, are not met.

The purchase price for the Seed Portfolio is the price that the Directors consider to be its Fair Market Value. The Directors, acting with the advice of the Investment Adviser, have calculated the Fair Market Value of the Seed Portfolio to be £259.9 million as at 29 October 2010. The Acquisition Agreement contains mechanisms to adjust the price to reflect certain events, such as exchange rate fluctuations, occurring prior to completion.

## The Issue

The target size of the Issue is £270.0 million. If the Gross Issue Proceeds are less than £251.9 million, the Issue will not proceed. The Directors intend that the Net Issue Proceeds will be used by the Fund to acquire the Seed Portfolio of infrastructure investments, as well as for working capital purposes or to fund Further Investments. The Fund can elect however not to acquire the Investment Capital in any or all of the Glasgow schools project and the Queen Elizabeth hospital project, and may scale back its interest in the Abbotsford hospital project from an 80 per cent. interest to no less than a 60 per cent. interest. It may make this election if, for example, the Gross Issue Proceeds fall short of the maximum amount of £270.0 million.

If, having scaled back the acquisition of the Seed Portfolio, it subsequently becomes apparent that the conditions to the acquisition of Investment Capital in other Seed Portfolio projects will not be satisfied, the Fund can opt to acquire the Investment Capital in one or more of the projects in the Seed Portfolio that the Fund has the right not to acquire set out above instead, subject to such projects remaining available for sale.

#### Fees

JLCM and the General Partner are entitled, in aggregate, to a Base Fee at the annual rate of 1.1 per cent. of that part of the Adjusted Portfolio Value up to and including £500 million, 1.0 per cent. of that part of the Adjusted Portfolio Value over £500 million and up to £1,000 million and 0.9 per cent. of that part of the Adjusted Portfolio Value over £1,000 million. The Base Fee accrues and is payable quarterly in arrears.

JLCM and the General Partner are also entitled, in aggregate, to an asset origination fee of 0.75 per cent. of the purchase price of new Investment Capital acquired by the Fund that is not sourced from any of John Laing, its subsidiaries, or funds or holdings managed by John Laing or any of its subsidiaries.

JLCM and the General Partner are, in aggregate, also entitled to receive fees paid to the Fund in connection with the provision of directors to Project Entities.

## **Distribution policy**

The Company will target dividend payments of 6.0 per cent. per annum (by reference to the Issue Price) on each Ordinary Share for the period from Admission to 31 December 2011<sup>2</sup> and thereafter will aim to maintain this distribution. The Directors intend that the Company will generally restrict distributions (by way of dividend or otherwise) to the level of Distributable Cash Flows, and dividends to the level of income from the Fund's investments, as recognised in the relevant financial period.

Distributions on the Ordinary Shares are expected to be paid twice a year, normally in respect of the six months to 30 June and 31 December, and are expected to be made by way of interim dividends. The Company may also make distributions by way of capital distributions (or otherwise in accordance with the Laws and the Articles of Incorporation) as well as, or in lieu of, by way of dividend if and to the extent that the Directors consider this to be appropriate.

## Discount management

The Company may buy back Ordinary Shares (by way of market purchases or tender offers) with the intention of managing any discount to the Net Asset Value at which the Ordinary Shares may trade from time to time. Any such buy backs will be at the discretion of the Directors and will be subject to any relevant Shareholder approvals. It should not, however, be expected that any attempts by the Company to manage any discount to the Net Asset Value will result in the price at which the Ordinary Shares trade reflecting the underlying Net Asset Value.

## Summary of risk factors

Risk factors affecting the Company and the Ordinary Shares include, but are not limited to, the following:

- The value of an investment in the Company is subject to normal market fluctuations and other risks inherent in investing in securities. There is no assurance that any appreciation in the value of the Ordinary Shares will occur or that the investment objectives of the Company will be achieved. The value of investments and the income derived therefrom may fall as well as rise and investors may not recoup the amount originally invested in the Company.
- Under the Acquisition Agreement, completion of the acquisition of Investment Capital in respect of a project in the Seed Portfolio is conditional on (inter alia) the relevant consents being obtained in relation to such project, no event of default subsisting in the relevant project finance documents and, in the case of the Investment Capital denominated in currencies other than Sterling, no material movements in exchange rates. If such conditions are not satisfied in respect of one or more projects comprising the Seed Portfolio, the Fund is unlikely to acquire Investment Capital in respect of any such project (although it will acquire Investment Capital in other projects that have become unconditional) and the composition of the Seed Portfolio will be altered accordingly.
- The values of some of the investments in the Seed Portfolio are significantly greater than others. Following the Acquisition, if any circumstances arise which materially affect the returns generated by any of the higher valued Project Entities, the effect on the Company's ability to meet its investment objectives may be material.

<sup>&</sup>lt;sup>2</sup> This is a target only and not a profit forecast. There can be no assurance that this target will be met or that the Company will make any distributions at all.

- PFI/PPP contractual agreements typically give the relevant Public Sector Client and the Project Entity rights of termination. The compensation which the Project Entity receives on termination will depend on the reason for termination. In some cases the Fund would be unlikely to recover either the expected returns on its investment or the amount invested.
- The growth of the Fund depends upon its ability to identify, select and execute investments in accordance with the Company's investment policy which offer the potential for satisfactory returns. There can be no assurance that JLCM will be able to identify and execute a sufficient number of opportunities to permit the Fund to expand its portfolio of PFI/PPP development projects beyond the Seed Portfolio.
- The Fund's ability to invest in, develop and operate PFI/PPP projects could be adversely affected if the construction and service subcontractors to whom the Fund wishes to have exposure do not have sufficient capacity to work with the Fund on its chosen projects. In addition, if a subcontractor's work was not of the requisite quality or a subcontractor became insolvent, this could have a material adverse effect on projects in which the Fund has invested and might not only reduce financial returns but could adversely affect the Fund's reputation.
- PFI/PPP is not the only way of funding government projects. Governments may in future decide to favour alternative funding mechanisms and have reduced, and may continue to reduce, the overall level of funding allocated to major capital projects.

## **RISK FACTORS**

Investment in the Company carries a degree of risk, including but not limited to the risks in relation to the Company and the Ordinary Shares referred to below. The risks referred to below are the risks which are considered to be material but are not the only risks relating to the Company and the Ordinary Shares. There may be additional material risks that the Company and the Directors do not currently consider to be material or of which the Company and the Directors are not currently aware. Potential investors should review this Prospectus carefully and in its entirety and consult with their professional advisers before acquiring any Ordinary Shares. If any of the risks referred to in this Prospectus were to occur, the financial position and prospects of the Company could be materially adversely affected. If that were to occur, the trading price of the Ordinary Shares and/or their Net Asset Value and/or the level of dividends or distributions (if any) received from the Ordinary Shares could decline significantly and investors could lose all or part of their investment.

#### Introduction

An investment in the Company is suitable only for investors who are capable of evaluating the risks and merits of such investment, who understand the potential risk of capital loss and that there may be limited liquidity in the underlying investments of the Company, for whom an investment in the Ordinary Shares constitutes part of a diversified investment portfolio, who fully understand and are willing to assume the risks involved in investing in the Company and who have sufficient resources to bear any loss (which may be equal to the whole amount invested) which might result from such investment. Typical investors in the Company are expected to be institutional and sophisticated investors and private clients. Investors may wish to consult their stockbroker, bank manager, solicitor, accountant or other independent financial adviser before making an investment in the Company.

The Ordinary Shares are designed to be held over the long-term and may not be suitable as short-term investments. There is no guarantee that any appreciation in the value of the Company's investments will occur and investors may not get back the full value of their investment.

Any investment objectives of the Company are targets only and should not be treated as assurances or guarantees of performance.

## Risks associated with the acquisition of the Seed Portfolio

The Fund intends to acquire the Seed Portfolio from the Vendors and JLPTL (subject to Admission, satisfaction of certain other conditions, finalisation of the JLPTL Acquisition Agreement and any scaling back of the acquisition of the Seed Portfolio, as described in Part 3 of this Prospectus). The Vendors are members of the John Laing Group. The Seed Portfolio consists of Investment Capital in Project Entities responsible for the 19 infrastructure projects described in Part 3 of this Prospectus. Various risks (a number of which are generic to investment in infrastructure PFI/PPP and Project Entities generally) arise in relation to the Seed Portfolio. The Net Asset Value of the Seed Portfolio may reduce in a way which does not give rise to a price adjustment under the Acquisition Agreement.

#### Scaleback of Seed Portfolio

The Fund and John Laing have agreed the terms on which the Seed Portfolio (with the exception of the additional ten per cent. stake in the Glasgow schools project which is expected to be acquired pursuant to the JLPTL Acquisition Agreement) is to be acquired in the Acquisition Agreement. The Acquisition Agreement contemplates that completion will occur shortly after Admission. Under the Acquisition Agreement, completion of the acquisition of Investment Capital in respect of a project in the Seed Portfolio is conditional on the relevant consents being obtained in relation to such project, no event of default subsisting in the relevant project finance documents and, in the case of the Investment Capital denominated in currencies other than Sterling, no material movements in exchange rates. Similarly, the Fund may be unable to acquire all of the projects in the Seed Portfolio if the Gross Issue Proceeds are less than £270.0 million, (as described further in Part 3 of this Prospectus).

If conditions are not satisfied in respect of one or more projects comprising the Seed Portfolio, the Fund is unlikely to acquire Investment Capital in respect of any such project (although it will acquire Investment Capital in other projects that have become unconditional) and the composition of the Seed Portfolio will be altered accordingly. The failure of the Fund to acquire Investment Capital in respect of any part of the Seed Portfolio could adversely affect the performance of the Company through changing the risk diversification and reducing the cost efficiency of management of the Fund at a particular scale.

## Vendors' liabilities

Under the Acquisition Agreement the Vendors have provided various warranties for the benefit of the Fund in relation to the Acquisition. Such warranties are limited in extent and are subject to disclosure, time limitations, materiality thresholds and a liability cap and to the extent that any loss suffered by the Fund arises outside the warranties or such limitations or exceeds such cap it will be borne by the Fund.

Completion of the Acquisition is expected to occur after Admission. Although the Vendors will be contractually obliged to complete the transfer of their interests in the projects comprising the Seed Portfolio, there is a risk that they default on their contractual obligations to complete the Acquisition in accordance with the Acquisition Agreement. If such default occurs, the Fund may have to instigate legal proceedings against one or more of the Vendors to enforce their rights under the Acquisition Agreement or to seek damages, which could have adverse consequences for the Fund.

## **Concentration of investments**

The values of some of the investments in the Seed Portfolio are significantly greater than others. For example, it is expected that approximately 51 per cent. of the value of the Seed Portfolio is comprised by investments in the Project Entities responsible for the Abbotsford hospital, Ministry of Defence main building and M40 motorway projects. Following the Acquisition, if any circumstances arise which materially affect the returns generated by any of those higher valued Project Entities (or any other significant part of the Seed Portfolio), the effect on the Company's ability to meet its investment objectives may be material.

To the extent that investments in any of the Project Entities that together or individually represent a significant part of the Seed Portfolio are not acquired by the Fund as part of the Acquisition, it may be difficult for the Fund to identify sufficient suitable alternative investments in a reasonable time period in order to enable the Company to achieve its investment objectives.

## Consents

The John Laing Group has sought to identify and is in the process of obtaining all those consents from public sector clients, funders and co-shareholders that are required for completion of the acquisition of Investment Capital in the respective Project Entities to occur. If the requisite Target Consents are not obtained prior to the long stop date of 31 December 2010, completion will not occur for those respective Project Entities and it may be difficult for the Fund to identify sufficient suitable alternative investments in a reasonable time period in order to enable the Company to achieve its investment objectives.

## Insufficient investment in Seed Portfolio

If less than 25 per cent. of the Net Issue Proceeds are invested in Investment Capital in Seed Portfolio projects by 31 December 2010, the Directors intend to put a resolution to the Shareholders for the winding up of the Company. If such a resolution is passed, the Company will be wound up and the net proceeds of the liquidation, which may be less than the amounts invested by Shareholders, will be distributed amongst Shareholders.

#### Tax indemnities

In the case of the Avon and Somerset courts, Manchester street lighting, Queen Elizabeth hospital, Wakefield street lighting and Walsall street lighting projects, a shareholder in the project is required to indemnify other project parties (or provide equivalent protection) against certain adverse tax consequences that the other shareholders in the applicable Project Entity may suffer as a result of the first mentioned shareholder not being a UK tax resident company. As the Partnership will hold the Investment Capital relating to these projects directly, the Partnership may incur liability under such provisions.

The Company has sought advice about the potential impact to the Fund of these provisions and considers that the potential areas of UK corporate tax legislation which might be relevant under the indemnities to be limited and the risk of a liability arising under the indemnity to be very low. In the event that a liability were to arise under the indemnity the potential risks cannot be accurately quantified, as they would depend on the level of profits or losses in the relevant company or companies going forward and moreover whether HMRC could successfully dispute any consortium relief claims. As the potential liability cannot be accurately quantified, liability could potentially be material to the Company. Regardless of quantum, the impact would be likely to be financial and any liability could adversely affect the performance of the underlying Project Entity or Project Entities. This could result in reduced distributions made to the Company and therefore reduce the returns which the Company is able to generate.

## **Project Entity employees**

It is possible, although not typical, for a Project Entity to have its own employees. If a Project Entity has its own employees it may be exposed to potential employer/pension liabilities under applicable legislation and regulations, which could have adverse consequences for the Project Entity (and, if the Fund has invested in such a Project Entity, consequently for the Fund, as the Fund could be indirectly exposed to any such liability. The Company does not however believe that any such liability is likely to be material to the Fund). As at the date of this Prospectus the Project Entity responsible for the Ministry of Defence main building project has approximately 12 employees and is the only Project Entity of those responsible for the projects comprising the Seed Portfolio to currently have any employees. The Project Entity responsible for the Abbotsford hospital project previously had one employee, whose employment was terminated in 2008.

## Finalisation of the JLPTL Acquisition Agreement

Whilst the Company expects, as at the date of this Prospectus, that the JLPTL Acquisition Agreement will be finalised and entered into shortly after the date of this Prospectus on similar terms to those set out in the Acquisition Agreement, there can be no guarantee that the Investment Adviser will be able to agree terms which are similar to the Acquisition Agreement, or agree terms at all. In the event that the JLPTL Acquisition Agreement cannot be finalised on terms which are similar to the Acquisition Agreement, or at all, the Fund may only be able to acquire the additional ten per cent. stake in the Glasgow schools project from JLPTL on terms which are different to those set out in the Acquisition Agreement, or not be able to purchase such additional ten per cent. stake at all, which could adversely affect the performance of the Company.

## **Project risks**

## **Capacity of subcontractors**

The Fund is dependent upon construction and service subcontractors for the delivery of PFI/PPP projects. The Fund's ability to invest in, develop and operate PFI/PPP projects could be adversely affected if the construction and service subcontractors to whom the Fund wishes to have exposure do not have sufficient capacity to work with the Fund on its chosen projects. In addition, if a subcontractor's work was not of the requisite quality or a subcontractor became insolvent, this could have a material adverse effect on projects in which the Fund is invested and might not only reduce financial returns but could adversely affect the Fund's reputation.

## **Building defects**

Project Entities typically subcontract design and construction activities in respect of projects. The subcontractors responsible for the construction of a project asset will normally retain liability in respect of design and construction defects in the asset for a statutory period (which varies between countries) following the construction of the asset, subject to liability caps. In addition to this financial liability, the construction subcontractor will also often have agreed an obligation to return to site in order to carry out any remedial works required for a pre-agreed period. The Project Entity will not normally have recourse to any third party for any defects which arise after the expiry of these limitation periods.

## Life cycle costs

During the life of an investment, components of the project assets or building (such as elevators, roofs and air handling plant in a building) will need (inter alia) to be replaced or undergo a major refurbishment. The timing and costs of such replacements or refurbishments is forecast based upon manufacturers' data and warranties and specialist advisers are usually retained by the Project Entities to assist in such forecasting of life cycle timings and costs. However, shorter than anticipated asset lifespans or costs or inflation higher than forecast may result in life cycle costs being higher than anticipated. Conversely, longer lifespans and lower than forecast cost inflation may result in life cycle costs being less than anticipated. Any cost implication, not otherwise passed down to subcontractors, will generally be borne by the affected Project Entities.

## Insurance costs and availability

A Project Entity will usually be responsible under its Project Agreement for maintaining insurance cover for, amongst other things, buildings, other capital assets, contents and third party risks (for example arising from damage to property). Typically, the Project Entity takes the risk or benefit that the cost of maintaining the insurance may be greater or less than expected and that in some circumstances it may not be able to obtain the necessary insurance or share this risk with the Public Sector Client. Where insurance is not obtainable, in the case of PFI/PPP projects, the Project Agreement usually provides that the Public Sector Client may, in certain circumstances, arrange to insure the relevant risks itself. If a risk then subsequently occurs, the Public Sector Client can typically choose whether to let the Project Agreement continue, and pay to the Project Entity an amount equal to the insurance proceeds which would have been payable had the insurance been available (excluding in certain cases amounts which would have been payable in respect of Investment Capital), or terminate the Project Agreement and pay compensation on the basis of termination for force majeure (see below under "Termination of Project Agreements"). Certain risks may be uninsurable in the insurance market or subject to an excess or exclusions of general events (for example the effect of war) and in such cases the risks of such events will rest with the Project Entity.

## **Environmental liabilities**

To the extent there are environmental liabilities arising in the future in relation to any sites owned or used by a Project Entity including, but not limited to, clean-up and remediation liabilities, such Project Entity may, subject to its contractual arrangements, be required to contribute financially towards any such liabilities, and the level of such contribution may not be restricted by the value of the sites or by of the value of the Fund's total investment in the Project Entity.

## Carbon Reduction Commitment Energy Efficiency Scheme

If a Project Entity is responsible for energy supply in relation to the facilities it provides then, subject to certain thresholds, it may be required to comply with the Carbon Reduction Commitment Energy Efficiency Scheme which came into force on 1 April 2010. The Fund also may fall within the scheme as a result of rules requiring the aggregation by a holding company of energy use by subsidiaries. Compliance with the scheme will entail administration costs and may result in increased costs through the purchase of allowances. Protection in respect of these costs is unlikely to be available under project "change of law" provisions and the obligation may not be passed down to subcontractors, although such pass downs are typically made to the relevant subcontractor (or to the Public Sector Client on street lighting projects). Following guidance from the Environment Agency

with regards to the application of the scheme to PFI projects it is expected that the risk with regards to the projects comprising the Seed Portfolio, or future projects acquired by the Fund, is remote.

## Risks associated with subcontractors and other counterparties

#### Concentration of subcontractors

In some instances in respect of the Seed Portfolio, a single subcontractor is responsible for providing services to various Project Entities in which the Fund will invest. In such instances, the default or insolvency of such single subcontractor could adversely affect a number of the Fund's investments. A similar situation may apply with respect to default, impairment or insolvency relating to financial counterparties, such as banks, insurance companies and monoline insurers. The Fund may acquire Further Investments, including established portfolios of investments in Project Entities. Those Project Entities may already have appointed subcontractors for the duration of their concessions. Although the Fund will aim to avoid an excessive reliance on any single subcontractor, and will have regard to this concern when making Further Investments, there may be some degree of risk in this respect in relation to the Seed Portfolio or across the Fund's future expanded total portfolio.

#### Termination of subcontractors

If there is a subcontractor service failure which is sufficiently serious to cause a Project Entity to terminate a subcontract, or insolvency in respect of a subcontractor, or the Public Sector Client requires the Project Entity to terminate a subcontract, there may be a loss of revenue during the time taken to find a replacement subcontractor. In addition, the replacement subcontractor may levy a surcharge to assume the subcontract or charge more to provide the services. There will also be costs associated with the re-tender process. Despite sureties such as parent company guarantees and third party bonds, these may not be recoverable from the defaulting subcontractor.

## **Exceeded liability limits**

Where Project Entities have entered into subcontracts, the subcontractors' liabilities to a Project Entity for the risks they have assumed will typically be subject to financial caps and it is possible that these caps may be exceeded in certain circumstances. Any loss or expense in excess of such a cap would be borne by the Project Entity unless covered by the Project Entity's insurance.

## General counterparty risk

Credit risk is considered by the Company to be of high importance. This relates to all parties within the Fund's value chain, from subcontractor to senior lender and even to Public Sector Clients. The Fund will take reasonable steps to conduct adequate due diligence in respect of such counterparties, however such counterparties may fail to perform their obligations in the manner anticipated by the Fund. This may result in unexpected costs or a reduction in expected revenues for the Fund

## **Defects in contractual documentation**

The contractual arrangements for PFI/PPP projects are structured so as to minimise the risks inherent in projects which are retained by the Project Entities. However, despite technical, legal and financial review, the contractual documentation may be ineffective in distributing or mitigating risks to the degree expected, resulting in unexpected costs or reductions in revenues which could impact adversely on investment returns. Due to commonalities in the drafting of such contractual documentation, such issues could affect a number of Project Entities in which the Fund may invest.

A number of Project Entities within the Seed Portfolio involve the provision of services. The contractual or other arrangements for the provision of these services may not be as effective as intended and/or may result in unexpected costs or a reduction in expected revenues for the Project Entity. Where responsibility for the provision of services is subcontracted, recourse against the subcontractor will be subject to liability caps and may be subject to default or insolvency on the part of the contractor.

## Risks associated with Further Investments

## Further acquisitions

The growth of the Fund depends upon the ability of JLCM to identify, select and execute future investments which offer the potential for satisfactory returns. The availability of such future investment opportunities will depend, in part, upon conditions in the international infrastructure PFI/PPP markets. Whilst the Fund has a right of first offer to acquire certain John Laing infrastructure investments of which John Laing wishes to dispose which satisfy the Company's investment policies, in accordance with the First Offer Agreement, there can be no assurance that JLCM will be able to identify and execute a sufficient number of future opportunities to permit the Fund to expand its portfolio of PFI/PPP development projects. Further details in relation to the First Offer Agreement are set out in Part 7 of this Prospectus.

## **Competition for assets**

The Fund will compete against other PFI/PPP investors to acquire PFI/PPP investments available in the market. Competition for appropriate investment opportunities may increase, thus reducing the number of opportunities available to, and adversely affecting the terms upon which investments can be made by, the Fund, and thereby limiting the growth potential of the Fund.

## **Development risk**

The Fund may, in accordance with the Company's published investment policies, invest up to 15 per cent. of Total Assets in projects that are under construction. Projects which are under construction may be exposed to certain risks, such as cost overruns and construction delays.

During the construction period of a project, there are risks that either the works are not completed within the agreed timeframe or construction costs overrun. In a typical project these risks are passed down to the subcontractors. To the extent however that such risks are not borne by subcontractors, or that subcontractors fail to meet their commitments, delays or cost overruns may adversely affect the return on the investment to the Project Entity.

## Ability to finance Further Investments

To the extent that it does not have cash reserves pending investment, the Fund will need to finance Further Investments either by borrowing or by issuing further Shares. Although the Fund expects to be able to borrow on reasonable terms and that there will be a market for further Shares, there can be no guarantee that this will always be the case.

## General risks (other than project risks) associated with infrastructure investments

## Control

Infrastructure investments may be in Project Entities that the Fund does not always control. The contractual documentation may include concession, finance and shareholder agreements and may contain certain minority restrictions and protections that may impact on the ability of the Fund and the Operator to have control over the underlying investments.

## **Termination of Project Agreements**

PFI/PPP contractual agreements typically give the relevant Public Sector Client and the Project Entity rights of termination. The compensation which the Project Entity is entitled to receive on termination will depend on the reason for termination. In some cases, notably default by the Project Entity, the compensation will not include amounts designed specifically to repay the equity investment and is likely only to cover a portion of the debt in the relevant Project Entity. In other cases (such as termination for force majeure events) only the nominal value of the equity is compensated and, in such circumstances, the Fund would be unlikely to recover either the expected returns on its investment or the amount invested.

## Sufficiency of due diligence

Whilst JLCM will undertake an in-depth due diligence exercise in connection with the purchase of the Fund's investments, as detailed in Part 4 of this Prospectus, this may not reveal all facts that may be relevant in connection with an investment and could materially overvalue an acquisition. Since the Investment Adviser, in its capacity as Operator of the Partnership, acts as discretionary investment manager of the Fund's investments, the Directors will not necessarily review any such due diligence in detail although the activities of the Investment Adviser are subject to overall supervision of and monitoring by the Directors.

## Financial modelling

Infrastructure projects rely on large and detailed financial models. There is a risk that errors may be made in the assumptions or methodology used in a financial model. In such circumstances the returns generated by the Project Entity may be different to those expected.

## Demand risk

One of the Project Entities within the Seed Portfolio (the M40 motorway project) is predominantly reliant on revenues measured in relation to the number of users and thus has some exposure to demand risk (although financial returns are relatively insensitive to traffic movement). There is a risk that demand and revenues fall below the current projections and this may result in a reduction in expected revenues for this Project Entity. Other Project Entities (including those operating "availability-based" projects where the bulk of payments are based on making the facilities available for use and do not depend substantially on the demand for or use of the project) may depend in part on additional revenue from ancillary activities, for example letting of school accommodation for out of hours use. The amount of additional revenue received from any such activities may be variable and less than projected.

The Fund may make additional investments in Project Entities which have "demand-based" concessions where the payments received by the Project Entities depend on the level of use made of the project assets, although the Fund's investment in projects with predominantly "demand-based" revenue streams is limited to 15 per cent. of the Total Assets of the Fund (calculated at the time of investment). There is a risk that the level of use of the project assets and therefore the returns from such Project Entities will be different to those expected.

## Non-Public Sector Client revenues

In some Project Agreements, the projected income of the Project Entities assumes a level of third party or non-Public Sector Client revenues from use of the project's facilities. There can be no assurance that actual third party revenues will equal or exceed those expected and projected.

## Inflation/Deflation

The revenues and expenditure of Project Entities developed under PFI/PPP are frequently partly or wholly subject to indexation. From a financial modelling perspective, an assumption is usually made that inflation will increase at a long-term rate (which may vary depending on country and prevailing inflation forecasts). The effect on investment returns if inflation overshoots or undershoots the original projections for this long-term rate is dependent on the nature of the underlying project earnings and any unitary charge indexation provisions agreed with the Public Sector Client on any project. The Company's ability to meet targets and its investment objective may be adversely or positively affected by inflation and/or deflation. An investment in the Company cannot be expected to provide protection from the effects of inflation or deflation.

## Costs forecasting and benchmarking

Investment decisions are based upon assumptions as to timing and ongoing Project Entity costs over the term of a PFI/PPP contract (typically up to 30 years). To the extent that the actual costs incurred differ from the forecast costs and cannot be passed on to subcontractors, the expected investment returns may be adversely affected.

A Project Agreement for accommodation-based PFI/PPP projects with availability-based payment streams will often contain benchmarking and/or market-testing regimes in respect of the cost of providing certain services which operate periodically, typically every five years. These mechanisms may expose the Project Entity to the potential losses or gains arising from changes in some of its costs relative to the charges that it is then entitled to receive from the relevant Public Sector Client as a result of the benchmarking/market testing regimes.

## Change in accounting standards, tax law and practice

The anticipated taxation impact of the proposed structure of a Project Entity is based on prevailing taxation law and accounting practice and standards. Any change in a Project Entity's tax status or in tax legislation or practice (including in relation to taxation rates and allowances) or in accounting standards could adversely affect the investment return of the Project Entity. If returns from Investment Capital reach a high level, there is also a possibility that governments may seek to recoup returns that they deem to be excessive either on individual projects or more generally.

## Change in general law and governmental policy

A Project Entity may incur increased costs or losses as a result of changes in law or regulation. Such costs or losses could adversely affect the performance of the Company. Changes in law may affect any explicit or implicit government support provided to projects.

PFI/PPP is not the only way of funding government projects. Governments may in future decide to favour alternative funding mechanisms. In addition, governments have reduced, and may continue to reduce, the overall level of funding allocated to major capital projects. Both of these factors may reduce the number of investment opportunities available to the Fund.

Governments may in future decide to change the basis upon which Project Entities and government counterparties share any gains arising either on refinancing or on the sale of project equity, in which case the returns ultimately available to the Fund from future PFI/PPP project investments may be reduced. Project Entities generally assume the risk of non-discriminatory changes in law.

As at October 2010, the UK's coalition government is under pressure to address the significant debt burden of the UK and that means there have been cuts in all areas of public spending. This has had an impact on PFI/PPP, regardless of other issues such as deal flow in the primary debt market due to senior debt funding liquidity. All of the Project Entities comprising the Seed Portfolio are fully operational: consequently only a governmental policy of seeking to renegotiate existing contracts is likely to have an effect on such Project Entities.

## Regulatory risk

The economic viability of a Project Entity may depend on regulatory conditions in a particular jurisdiction. Changes in these conditions may affect the financial performance of the Project Entity, which in turn may affect the returns the Fund receives from such investments. Where a Project Entity holds a concession or lease from the government, the concession or lease may restrict the Project Entity's ability to operate the business in a way that maximises cash flows and profitability. The lease or concession may also contain clauses more favourable to the government counterparty than a typical commercial contract.

## Subscription obligations

The contribution of equity subscription monies to a Project Entity is usually deferred to the end of the construction period. In certain circumstances (for example on the occurrence of an event of default under the senior loan agreement for a project where the Project Entity is in the construction phase of its concession) the senior lenders may be entitled to call for the subscription monies payable by shareholders in a Project Entity in respect of future subscription obligations to be paid in advance of the contractually scheduled due date. The Company has adopted the investment restriction that no more than 15 per cent. of the Fund's Total Assets will comprise of Investment Capital in projects that are under construction (calculated at the time of investment).

#### Covenants for senior debt

The covenants provided by a Project Entity in connection with its senior debt are normally extensive and detailed. If certain covenants are breached, payments on Investment Capital are liable to be suspended and any amounts paid in breach of such restrictions will be repayable. Additionally, if an event of default occurs the senior lenders may become entitled to "step-in" and take responsibility for, or appoint a third party to take responsibility for, the Project Entity's rights and obligations under the Project Agreement, although the senior lenders will have no recourse against the Company in such circumstances. In addition, in such circumstances the senior lenders will typically be entitled to enforce their security over Investment Capital in the Project Entity or over its assets and to sell the Project Entity or its assets to a third party. The consideration for any such sale is unlikely to result in any payment in respect of the Fund's investment in the Project Entity. This risk factor applies to each Project Entity with senior debt, whether the Fund has a controlling interest in such Project Entity or not. However, the consequences of such breach of covenant in relation to any one Project Entity are limited to that particular Project Entity and do not affect the rest of the Fund save in respect of potential suspension of payments of Investment Capital as described above, and the Fund mitigates any such risk by having a spread of investments across its investment portfolio.

## **Insurance Mediation Directive**

There is a risk that Project Entities involved in UK PFI/PPP projects could be deemed to carry out activities described as insurance mediation. If this were the case, a Project Entity could find itself open to criminal prosecution if it arranged insurance on behalf of other parties in a project without obtaining authorisation from the FSA. The FSA has issued guidance which suggests that, with regards to typical UK PFI/PPP projects, authorisation is not required, although it notes in its guidance that the interpretation of relevant legislation is "ultimately a matter for the courts to determine".

## Untested nature of long-term operational environment

Given the long-term nature of infrastructure concession contracts, and the fact that PFI/PPP infrastructure is a relatively young investment class in comparison to some others such as property, there has been little, if any, fully worked through contract period experience and therefore operational problems may arise in the future, which may affect infrastructure projects and Project Entities and therefore the Fund's investment returns.

## **Corrupt gifts**

Typically the Public Sector Client will have the right to terminate the Project Agreement where the Project Entity or a shareholder or subcontractor (or one of their employees) has committed bribery, corruption or other fraudulent act in connection with the Project Agreement. In these circumstances it is likely that the majority of, if not all, Investment Capital will be lost.

## Market value of investments

Returns from the Fund's investments will be affected by the price at which they are acquired. The value of these investments will be (amongst other risk factors) a function of the discounted value of their expected future cash flows, and as such will vary with, inter alia, movements in interest rates and the competition for such assets. Where the Company publishes its Net Asset Value such value will be the Company's estimation of the Company's Net Asset Value from time to time but that value may not have been independently appraised and should not be assumed to represent the value at which the Fund's portfolio could be sold in the market or that the assets of the Company and/or Fund are saleable readily or otherwise.

## Liquidity of investments

The majority of investments made by the Fund comprise interests in Project Entities which are not publicly traded or freely marketable and are often subject to restrictions on transfer and may, therefore, be difficult to value and/or realise at the value attributed to such investments, or at all.

#### Risk of limited diversification

Other than some holdings in cash or cash equivalents, the Fund will invest almost exclusively in infrastructure-related investments and will therefore bear the risk of investing primarily in only one asset class.

## Residual value

In some PFI/PPP projects, the land and/or buildings remain in the ownership of the Project Entity at the end of the project period. Whilst not applicable to any of the projects in the Seed Portfolio, should the Fund acquire projects where residual values are retained by the Project Entity at the end of the project period, there can be no assurance that actual residual values will equal or exceed those expected or projected at the end of the project period.

## Geographical and political considerations

The Fund may make investments in countries outside the UK, Finland and Canada (being the countries in which the projects comprising the Seed Portfolio are located). Different laws will apply in such countries and investments in such countries may be affected by change in law, political climate, economic factors, tax regimes or by other changes that cannot be foreseen.

#### Interest rate risks

Changes in interest rates may adversely affect the Fund's investments. Changes in the general level of interest rates can affect the Fund's profitability by affecting the spread between, amongst other things, the income on its assets and the expense of its interest bearing liabilities, the value of its interest-earning assets and its ability to realise gains from the sale of assets should this be desirable. Changes in interest rates may also affect the valuation of the Fund's assets. Interest rates are sensitive to many factors, including governmental, monetary and tax policies, domestic and international economic and political considerations, fiscal deficits, trade surpluses or deficits, regulatory requirements and other factors beyond the control of the Fund.

The Fund may finance its activities with either fixed and/or floating rate debt. With respect to any floating rate debt, the Fund's performance may be affected adversely if it fails to or chooses not to limit the effects of changes in interest rates on its operations by employing an effective hedging strategy, including engaging in interest rate swaps, caps, floors or other interest rate contracts, or buying and selling interest rate futures or options on such futures. There can however be no assurance that such arrangements will be entered into or that they will be sufficient to cover such risk.

Certain Project Entities in the Seed Portfolio have issued bonds which are insured by monoline insurers to finance their activities, which may be impacted by any downgrade in the rating of the monoline insurer. The Fund's future investments may be in Project Entities also financed by bonds which are insured by monoline insurers. Any downgrade in the rating of a monoline insurer may have a negative valuation impact and potential performance impact on those Project Entities where such monoline insurer is involved, as well as potentially causing a margin increase on the related senior debt.

## Impact of current financial and economic environment

The current financial and economic climate impacts upon the PFI/PPP market. Should these circumstances prevail for a prolonged period, within the UK or other markets, pipeline might be held up and capacity in debt markets might continue to be constrained in combination with the difficulty in accessing new debt funding for the Company. Activity within the secondary market for PFI/PPP infrastructure assets has reduced with the capital constraints prevalent in the economy. There is a risk that this situation may persist.

## Foreign investments

Laws and regulations of foreign countries may impose restrictions that would not exist in the UK. Investments in foreign entities have their own economic, political, social, cultural, business,

industrial and labour environment and may require significant government approvals under corporate, securities, exchange control, foreign investment and other similar laws and may require financing and structuring alternatives that differ significantly from those customarily used in the UK. In addition, foreign governments may from time to time impose restrictions intended to prevent capital flight, which may, for example, involve punitive taxation (including high withholding taxes) on certain securities or transfers or the imposition of exchange controls, making it difficult or impossible to exchange or repatriate foreign currency. These and other restrictions may make it impracticable for the Company to distribute the amounts realised from such investments at all or may force the Company to distribute such amounts other than in GBP and therefore a portion of the distribution may be made in foreign securities or currency. It also may be difficult to obtain and enforce a judgment in a court outside of the UK.

The Company, through due diligence investigations, will analyse information with respect to political and economic environments and the particular legal and regulatory risks in foreign countries before making investments, but no assurance can be given that a given political or economic climate, or particular legal or regulatory risks, might not adversely affect an investment by the Fund.

As a separate point, foreign governments may introduce new tax laws (for example transaction or industry specific taxes) which may change the tax profile of the relevant entity.

## Major disaster

The performance of the Fund may be affected by reason of events such as war, civil war, riot or armed conflict, radioactive, chemical or biological contamination, pressure waves, environmental occurrences and acts of terrorism which are outside its control. The occurrence of such events may have a variety of adverse consequences for the Fund, including risks and costs related to the damage or destruction of property owned or used by Project Entities in which the Fund has invested, inability to use one or more such properties for their intended uses for an extended period, decline in income or property (and therefore investment) value, and injury or loss of life, as well as litigation related thereto. Such risks may not be insurable or may be insurable only at rates that the Fund deems uneconomic

## General risks associated with investing in the Company

## Past performance

The past performance of the Seed Portfolio and other investments managed and monitored by JLCM, the John Laing Group or their respective associates is not a reliable indication of the future performance of the investments held by the Fund.

## No quarantee of return

A prospective investor should be aware that the value of an investment in the Company is subject to normal market fluctuations and other risks inherent in investing in securities. There is no assurance that any appreciation in the value of the Ordinary Shares will occur or that the investment objectives of the Company will be achieved. The value of investments and the income derived therefrom may fall as well as rise and investors may not recoup the original amount invested in the Company.

In particular, prospective investors should be aware that the periodic distributions made to Shareholders will comprise amounts periodically received by the Fund in repayment of, or being distributions on, its Investment Capital in Project Entities and other investment entities, including distributions of operating receipts of investment entities. Although it is envisaged that receipts from Project Entities over the life of their concessions will generally be sufficient to fund such periodic distributions and repay the value of the Fund's original investments in the Project Entities or other investment entities over the long-term, this cannot be guaranteed.

The Company's targeted returns for the Ordinary Shares are based on assumptions which the Directors consider reasonable. However, there is no assurance that all or any assumptions will be justified, and the Company's return may be correspondingly reduced. In particular, there is no

assurance that the Company will achieve its distribution targets (which for the avoidance of doubt are targets only and not profit forecasts).

The value of the Ordinary Shares and income derived from them (if any) can go down as well as up. Notwithstanding the existence of the share buyback and tender offer powers as described in Part 5 of this Prospectus, there is no guarantee that the market price of the Ordinary Shares will fully reflect their underlying Net Asset Value. In the event of a winding-up of the Company, Shareholders will rank behind any creditors of the Company and, therefore, any positive return for Shareholders will depend on the Company's assets being sufficient to meet the prior entitlements of any creditors.

#### **Distributions**

The amount of distributions and future distribution growth will depend on the Fund's underlying investment portfolio. Any change or incorrect assumption in the tax treatment of dividends or interest or other receipts received by the Company (including as a result of withholding taxes or exchange controls imposed by jurisdictions in which the Fund invests) may reduce the level of distributions received by Shareholders. In particular, prospective investors should refer to the information on the proposed changes to the corporate tax regime in Guernsey, as set out in Part 6 of this Prospectus. In addition any change in the accounting policies, practices or guidelines relevant to the Fund and its investments may reduce or delay the distributions received by investors. The Company's ability to pay dividends will be subject to the provisions of the Law.

To the extent that there are impairments to the value of the Fund's investments that are recognised in the Company's income statement under IFRS, this may affect the profitability of the Company (or lead to losses) and affect the ability of the Company to pay dividends.

## **Fund management**

The success of the Fund will depend upon the expertise of the Company and the Directors in formulating the investment strategy of the Fund and of JLCM in identifying, selecting, managing and developing appropriate investments. Whilst the Fund has a right of first offer to acquire certain John Laing infrastructure investments which satisfy the Company's investment policies, in accordance with the First Offer Agreement, and despite the future John Laing pipeline of investments, there is no guarantee that suitable Further Investments will be available following Admission or that any investment will be successful. There is also no certainty that key investment professionals currently working for JLCM will continue to work for JLCM or that JLCM will continue as the Investment Adviser and/or Operator throughout the life of the Company.

## Non-involvement in management and operational decisions

Investors will have no opportunity to control or participate in the day-to-day operations, including investment and disposal decisions, of the Fund.

## Liquidity

Although the Ordinary Shares are to be listed on the Official List and admitted to trading on the main market of the London Stock Exchange and will be freely transferable, the ability of Shareholders to sell their Ordinary Shares in the market, and the price which they may receive, will depend on market conditions. The Ordinary Shares may trade at a discount to their prevailing Net Asset Value and it may be difficult for a Shareholder to dispose of all or part of his or her holding of Ordinary Shares at any particular time. There can be no guarantee that attempts by the Company to mitigate such a discount will be successful or that the use of discount control mechanisms will be possible or advisable.

The Company has the ability to make tender offers for Ordinary Shares and to make market purchases of Ordinary Shares from Shareholders. Any such tender offers or market purchases will be made entirely at the discretion of the Directors and will be subject to prior Shareholder approval and the provisions of the Listing Rules. Any market purchases of Ordinary Shares will be made entirely at the discretion of the Directors and will be subject to annual Shareholder approval. As such, Shareholders will not have any ability to require the Company to make any tender offers for,

or market purchases of, all or any part of their holdings of Ordinary Shares. Consequently, Shareholders should not expect to be able to realise their Ordinary Shares at a price reflecting their underlying Net Asset Value.

## **Conflicts of interest**

JLCM, the Administrator, the Domiciliation Agent, the Sponsor, the Bookrunners, the Registrar, the Receiving Agent, any of their directors, officers, employees, service providers, agents and connected persons and the Directors and any person or company with whom they are affiliated or by whom they are employed (each an "Interested Party") may be involved in other financial, investment or other professional activities which may cause potential conflicts of interest with members of the Fund and their investments. In particular, these Interested Parties may provide services similar to those provided to the Fund to other entities and will not be liable to account for any profit earned from any such services. JLCM and its directors, officers, employees, service providers and agents and the Directors will at all times have due regard to their duties owed to members of the Fund and where a conflict arises they will endeavour to ensure that it is resolved fairly.

## **Exculpation and indemnification**

The structure through which the Fund makes investments includes an English limited partnership. Certain provisions contained in the Partnership Agreement are intended to limit the liability of the General Partner and the Operator. The Fund is also responsible for indemnifying the General Partner and the Operator (and their officers, directors, employees and agents) for any losses or damage incurred by them, except for losses incurred as a result of their negligence, fraud or wilful default.

## **Currency risk**

If an investor's currency of reference is not GBP, currency fluctuations between the investor's currency of reference and the base currency of the Company may adversely affect the value of an investment in the Company.

A proportion of the Fund's investments will be denominated in currencies other than GBP. The Company will maintain its accounts and intends to pay distributions in GBP. Accordingly, fluctuations in exchange rates between GBP and the relevant local currencies and the costs of conversion and exchange control regulations will directly affect the value of the Fund's investments and the ultimate rate of return realised by investors. Whilst the Fund may enter into hedging arrangements to mitigate this risk to some extent, there can be no assurance that such arrangements will be entered into or that they will be sufficient to cover such risk.

## **Hedging risk**

Should the Fund elect to enter into hedging arrangements to protect against inflation risk, currency risk and/or interest rate risk (and it will be under no obligation to do so), the use of instruments to hedge a portfolio carries certain risks, including the risk that losses on a hedge position will reduce the Fund's earnings and funds available for distribution to investors and that such losses may exceed the amount invested in such hedging instruments. There is no perfect hedge for any investment, and a hedge may not perform its intended purpose of offsetting losses on an investment and, in certain circumstances, could increase such losses. The Fund may also be exposed to the risk that the counterparties with which the Fund trades may cease making markets and quoting prices in such instruments, which may render the Fund unable to enter into an offsetting transaction with respect to an open position.

Although the Fund will select the counterparties with which it enters into hedging arrangements with due skill and care, there will be residual risk that the counterparty may default on its obligations.

## Leverage

The Fund has the ability to use leverage in the financing of its investments. The use of leverage may increase the exposure of investments to adverse economic factors such as rising interest rates, severe economic downturns or deteriorations in the condition of an investment or its market. It is

possible that the Fund may not be able to support its borrowing (or refinance borrowing which becomes payable during the life of the Fund), in which case the performance of the Fund may be adversely affected. Any borrowings of the Fund may be secured on the assets of the Fund and a failure to fulfil obligations under any related financing documents may permit lenders to demand early repayment of the loan and to realise their security.

#### **Valuations**

All investments owned by the Fund will be valued in accordance with the Fund's valuation policy and the resulting valuations will be used, among other things, for determining the basis on which any Ordinary Shares are bought back by the Company and additional capital raised. Valuations of the assets of the Fund as a whole may also reflect accruals for expected or contingent liabilities, the amount or incidence of which is inevitably uncertain. It follows that some inequality may arise between departing, continuing and new investors. A valuation is only an estimate of value and is not a precise measure of realisable value. Ultimate realisation of the market value of an asset depends to a great extent on economic and other conditions beyond the control of the Fund, and valuations do not necessarily represent the price at which an investment can be sold.

All valuations produced by JLCM are made, in part, on valuation information provided by the Project Entities and other investment entities in which the Fund has invested. Although JLCM will evaluate all such information and data, they may not be in a position to confirm the completeness, genuineness or accuracy of such information or data. In addition, the financial reports, where not provided by JLCM acting as asset manager in relation to the Project Entities, are typically provided by the Project Entities only on a quarterly basis and generally are issued one to four months after their respective valuation dates. Consequently, each quarterly Net Asset Value report is based on valuation information that may be out of date and requires updating and completing. Shareholders should bear in mind that the actual Net Asset Values may be materially different from these quarterly valuations and that the reported Net Asset Values of the Company are not required to be audited.

Further details in relation to the valuation policy of the Fund are set out in Part 5 of this Prospectus.

## **Draft Alternative Investment Fund Managers Directive**

The European Commission has published a draft Alternative Investment Fund Managers Directive designed to regulate private equity and hedge funds. However, as currently drafted the Directive may have significant consequences for the Company (and all similar investment companies) which might materially increase compliance and regulatory costs. Whilst versions of the Directive have been approved by the European Parliament and the Council of Ministers, the Directive remains subject to potential revision and redrafting, so the final text remains uncertain and it is not expected to come into effect until sometime in 2012. There is continuing debate on the so called third country provisions, which may materially affect the Company as it is incorporated in Guernsey, which is not part of the EU. The Board and JLCM will continue to monitor the progress and likely implications of the Directive.

## **Taxation**

Investors should consider carefully the information given in Part 6 of this Prospectus and should take professional advice about the consequences for them of investing in the Company.

The Fund structure through which the Company makes investments, whilst designed to maximise post-tax returns to investors, is based on the current tax law and practice of the UK, Luxembourg, Guernsey, Finland and Canada. Such law or practice is subject to change, and any such change may reduce the net return to investors, and the Fund may incur cost in taking steps to mitigate this effect. In particular, prospective investors should refer to the information on the possible changes to the corporate tax regime in Guernsey as set out in Part 6 of this Prospectus.

To the extent that the Fund's investments are outside the UK, it is possible that investors will be subject to some amount of foreign income, capital gains and/or withholding taxes with respect to such investments.

#### Offshore funds

Part 8 of the Taxation (International and Other Provisions) Act 2010 contains provision for the UK taxation of investors in offshore funds. Whilst the Company does not expect to be treated as an offshore fund it does not make any commitment to investors that it will not be treated as one. Investors should note the statements made in this Prospectus in respect of discount management and should not expect to realise their investment at a value calculated by reference to Net Asset Value.

## **Worldwide Debt Cap**

The Finance Act 2009 introduced complex new rules restricting the deductibility of UK interest costs with effect from 1 January 2010. The interest restriction would potentially apply if the net finance expense of relevant companies within the Fund's UK portfolio exceeded the Fund's gross external finance expense. If this were to affect the Fund's UK portfolio, it would have a negative effect on the cash flow expected from the UK Project Entities in which the Fund holds a stake of 75 per cent. or greater as it would give rise to permanent additional tax.

## Withholding tax

There can be no assurance that entities in which the Fund invests will not be required to withhold tax on the payment of interest or dividends. Such withholding tax may not be recoverable and so any such withholding would have an adverse effect on the Company's value.

## Guernsey 0/10 Regime

The Company will apply for and expects to be granted exempt status for Guernsey tax purposes. In response to the review carried out by the European Union Code of Conduct Group, the States of Guernsey abolished exempt status for the majority of companies with effect from January 2008 and has introduced a zero rate of tax for companies carrying on all but a few specified types of activity. However, because investment funds including closed-ended investment companies, such as the Company, were not one of the regimes in Guernsey that were classified by the European Union Code of Conduct Group as being harmful, investment funds including closed-ended investment companies continue to be able to apply for exempt status for Guernsey tax purposes after 31 December 2007. Therefore, it is expected that exempt status will continue to be available to the Company should the application be successful.

## Upcoming changes to Guernsey tax legislation

In keeping with its ongoing commitment to meeting international standards, the States of Guernsey is currently undertaking a review of its tax regime with the expectation of implementing any required revisions to the regime in the period between 2012 and 2015. At this point in time, the key features of any revised regime have yet to be determined. It is currently not anticipated that there will be any change to the current exemption for investment funds.

## Transfer pricing

To the extent that interest paid by Project Entities and Holding Entities on debt provided by parties interested in the equity of the Project Entity (for example the subordinated debt element of the Investment Capital) exceeds arm's length rates, the relevant tax authorities may seek to restrict the allowable deduction for such interest payments to arm's length rates. This could result in more tax being paid by a Project Entity or Holding Entity and ultimately may reduce the return to investors.

If prospective investors are in any doubt as to the consequences of their acquiring, holding or disposing of Ordinary Shares, they should consult their stockbroker, bank manager, solicitor, accountant or other independent financial adviser.

## IMPORTANT INFORMATION

In assessing an investment in the Company, investors should rely only on the information in this Prospectus. No person has been authorised to give any information or make any representations other than those contained in this Prospectus and, if given or made, such information or representations must not be relied on as having been authorised by the Company, the Directors, the Investment Adviser, the Bookrunners or any other person.

Neither the delivery of this Prospectus nor any subscription or purchase of Ordinary Shares made pursuant to this Prospectus shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since, or that the information contained herein is correct at any time subsequent to, the date of this Prospectus.

## **Regulatory Information**

This Prospectus does not constitute an offer to sell, or the solicitation of an offer to subscribe for or buy Ordinary Shares in any jurisdiction in which such offer or solicitation is unlawful. Issue or circulation of this Prospectus may be prohibited in some countries.

A registered collective investment scheme is not permitted to be directly offered to the public in Guernsey but may be offered to regulated entities in Guernsey or offered to the public by entities appropriately licensed under the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended. Neither the Commission nor the States of Guernsey Policy Council take any responsibility for the financial soundness of the Company or for the correctness of any of the statements made or opinions expressed with regard to it.

It should be remembered that the price of the Ordinary Shares and the income from them can go down as well as up.

The Ordinary Shares offered by this Prospectus may not be offered or sold directly or indirectly in or into the United States, or to or for the account or benefit of any US Person (within the meaning of the Securities Act)

Prospective investors should consider carefully (to the extent relevant to them) the notices to residents of various countries set out at pages 114 to 117 of this Prospectus.

#### **Investment Considerations**

The contents of this Prospectus are not to be construed as advice relating to legal, financial, taxation, investment or any other matter. Prospective investors should inform themselves as to:

- the legal requirements within their own countries for the purchase, holding, transfer or other disposal of Ordinary Shares;
- any foreign exchange restrictions applicable to the purchase, holding, transfer or other disposal of Ordinary Shares which they might encounter; and
- the income and other tax consequences which may apply in their own countries as a result of the purchase, holding, transfer or other disposal of Ordinary Shares. Prospective investors must rely upon their own representatives, including their own legal advisers and accountants, as to legal, tax, investment or any other related matters concerning the Company and an investment therein. An investment in the Company should be regarded as a long-term investment.

There can be no assurance that the Company's investment objectives will be achieved. This Prospectus should be read in its entirety before making any investment in the Ordinary Shares. All Shareholders are entitled to the benefit of, are bound by and are deemed to have notice of the provisions of the Memorandum of Incorporation and Articles of Incorporation of the Company, which investors should review.

## Forward-Looking Statements

The Prospectus includes statements that are, or may be deemed to be, "forward-looking statements". These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "anticipates", "forecasts", "projects", "expects", "intends", "may", "will" or "should" or, in each case, their negative or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts.

All forward-looking statements address matters that involve risks and uncertainties. Accordingly, there are or will be important factors that could cause the Company's actual results to differ materially from those indicated in these statements. These factors include, but are not limited to, those described in the part of this Prospectus entitled "Risk Factors", which should be read in conjunction with the other cautionary statements that are included in this Prospectus. Any forward-looking statements in this Prospectus reflect the Company's current views with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to the Company's operations, results of operations, growth strategy and liquidity.

These forward-looking statements apply only as of the date of this Prospectus. Subject to any obligations under the Listing Rules, the Disclosure Rules and the Prospectus Rules the Company undertakes no obligation publicly to update or review any forward looking statement whether as a result of new information, future developments or otherwise. Prospective investors should specifically consider the factors identified in this Prospectus which could cause actual results to differ before making an investment decision.

## Presentation of Information

Market, economic and industry data

Market, economic and industry data used throughout this Prospectus is derived from various industry and other independent sources. The Company and the Directors confirm that such data has been accurately reproduced and, so far as they are aware and are able to ascertain from information published from such sources, no facts have been omitted which would render the reproduced information inaccurate or misleading.

## Currency presentation

Unless otherwise indicated, all references in this Prospectus to "GBP", "Sterling", "pounds sterling", "£", "pence" or "p" are to the lawful currency of the UK, all references to "€" or "Euro" are to the lawful currency of the Eurozone countries, all references to "C\$" or "Canadian Dollars" are to the lawful currency of Canada and all references to "AUD" are to the lawful currency of Australia.

## **Latest Practicable Date**

Unless otherwise indicated, the latest practicable date for the inclusion of information in this Prospectus is at close of business on 28 October 2010.

#### **Definitions**

A list of defined terms used in this Prospectus is set out at pages 118 to 125 of this Prospectus.

## Governing Law

Unless otherwise stated, statements made in this Prospectus are based on the law and practice currently in force in England and Wales or Guernsey (as appropriate) and are subject to changes therein.

## **EXPECTED TIMETABLE AND ISSUE STATISTICS**

## **Expected Timetable**

All references to times in this Prospectus are to London times, unless otherwise stated.

Placing and Offer for Subscription open 29 October 2010

Latest time and date for receipt of Application Forms under 1.00pm on 17 November 2010

the Offer for Subscription

Latest time and date for receipt of Placing commitments 3.00pm on 23 November 2010

Announcement of the results of the Issue 24 November 2010

Admission to the Official List and commencement of dealings 29 November 2010

on the London Stock Exchange

CREST accounts credited 29 November 2010

Despatch of definitive share certificates (where applicable)

Week commencing

29 November 2010

The dates and times specified above and mentioned throughout this Prospectus are subject to change. In particular the Directors may, with the prior approval of the Sponsor, bring forward or postpone the closing time and date for the Placing and Offer for Subscription by up to two weeks. In the event that such date is changed, the Company will notify investors who have applied for Ordinary Shares of changes to the timetable either by post, by electronic mail or by the publication of a notice through a Regulatory Information Service.

#### Issue Statistics<sup>3</sup>

Issue Price per Ordinary Share 100p

Estimated Net Asset Value per Ordinary Share at Admission 98.1p

Estimated Net Proceeds of the Issue<sup>3</sup> 264.9 million

Number of Ordinary Shares being issued<sup>3</sup> 270 million

Target dividend yield 6.0 per cent.<sup>4</sup>

ISIN of the Ordinary Shares GG00B4ZWPH08

SEDOL of the Ordinary Shares B4ZWPH0

<sup>&</sup>lt;sup>3</sup> Calculated on the basis that the Issue is subscribed at £270.0 million.

<sup>&</sup>lt;sup>4</sup> This is an annualised target only and not a profit forecast for the period from Admission to 31 December 2011. There can be no assurance that this target will be met or that the Company will make any distributions at all.

## **DIRECTORS, AGENTS AND ADVISERS**

Directors (all non executive) Paul Lester (Chairman)

Alexander David MacLellan

Talmai Morgan Christopher Spencer Guido Van Berkel

Investment Adviser and Operator John Laing Capital Management Limited

Allington House 150 Victoria Street London SW1E 5LB United Kingdom

Administrator to Company, Company Secretary and **Registered Office** 

P.O. Box 225, Heritage Hall

Heritage International Fund Managers Limited

Le Marchant Street

St Peter Port Guernsey GY1 4HY Channel Islands

Capita Registrars (Guernsey) Limited Registrar

Longue Hougue House

St Sampson Guernsey GY2 4JN Channel Islands

**Receiving Agent** Capita Registrars Limited

> Corporate Actions The Registry

34 Beckenham Road

Beckenham Kent BR3 4TU United Kingdom

**UK Transfer Agent** Capita Registrars Limited

The Registry

34 Beckenham Road

Beckenham Kent BR3 4TU United Kingdom

Global Co-ordinator, Sponsor and Joint Bookrunner J.P. Morgan Securities Ltd.

125 London Wall London EC2Y 5AJ United Kingdom

Joint Bookrunners **Barclays Bank PLC** 

5 The North Colonnade

Canary Wharf London E14 4BB United Kingdom

**RBS Hoare Govett Limited** 

250 Bishopsgate London EC2M 4AA Reporting Accountants to

the Issue

**Deloitte LLP Guernsey** 

Regency Court Glategny Esplanade St Peter Port Guernsey GY1 3HW

Channel Islands

Auditors Richard A Garrard FCA

(for and on behalf of Deloitte LLP, Chartered Accountants

and Recognised Auditors)

Regency Court Glategny Esplanade St Peter Port Guernsey GY1 3HW Channel Islands

Solicitors to the Company as to

**English Law** 

Hogan Lovells International LLP

Atlantic House Holborn Viaduct London EC1A 2FG United Kingdom

Advocates to the Company as

to Guernsey Law

**Mourant Ozannes** 

P.O. Box 186

1 Le Marchant Street St Peter Port Guernsey GY1 4HP Channel Islands

Tax Advisers to the Company

PricewaterhouseCoopers LLP

1 Embankment Place London WC2N 6RH United Kingdom

Solicitors to the Sponsor and the Bookrunners

Norton Rose LLP

London Riverside 3 More London London SE1 2AQ United Kingdom

**Independent Valuers** 

PricewaterhouseCoopers LLP

1 Embankment Place London WC2N 6RH United Kingdom

**Principal Bankers** 

Royal Bank of Scotland International

Royal Bank Place P.O. Box 62

1 Glategny Esplanade

St Peter Port Guernsey GY1 4BQ Channel Islands

## PART 1: INFORMATION ON THE COMPANY

#### Introduction

John Laing Infrastructure Fund Limited (the "Company") is a newly established, limited liability, Guernsey-incorporated investment company. The Company is a registered closed-ended investment scheme, registered pursuant to the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended, and the Registered Collective Investment Scheme Rules 2008 (the "Rules"). Application will be made to the FSA for the Ordinary Shares to be admitted to the Official List with a premium listing and application will also be made to the London Stock Exchange for the Ordinary Shares to be traded on the London Stock Exchange's main market for listed securities. The Company is chaired by Paul Lester.

An investment in the Company will enable investors to gain an exposure to a diversified portfolio of operational infrastructure PFI/PPP assets (subject to the acquisition of the entire, or a scaled back, Seed Portfolio being successfully concluded). The Company intends to acquire further infrastructure investments in the future.

The Company will make its investments via a group structure involving two Luxembourg-domiciled investment companies (the "Luxcos"), an English limited partnership (the "Partnership") and additional holding companies for certain assets.

## Investment objective

The Company will seek to provide investors with long-term distributions, at levels that are sustainable.

The Company will target an initial annualised yield of 6.0 per cent. per annum<sup>5</sup> on the Issue Price of its Ordinary Shares in the period from Admission up to 31 December 2011 and thereafter the Company will aim to maintain this distribution.

The Company will target an IRR of 7 to 8 per cent.<sup>5</sup> on the Issue Price of its Ordinary Shares to be achieved over the longer term via active management to enhance the value of existing investments, and by acquisition of Further Investments from the John Laing Group and other sources.

## Investment opportunity

The Directors believe that an investment in the Company offers the following attractive qualities.

- An investment into a low risk infrastructure Seed Portfolio at launch

  Shortly after Admission, it is anticipated that the Company will be fully invested into the Seed Portfolio, a portfolio of operational infrastructure PFI/PPP projects that have contracted government backed revenues.
- A differentiated and diversified Seed Portfolio with strong yield characteristics

The Company believes that the Seed Portfolio has been carefully selected by John Laing Capital Management Limited ("JLCM"), a wholly owned subsidiary of John Laing and the Investment Adviser to the Company and Operator of the Partnership, to suit its targeted return profile. The Seed Portfolio has a relatively predictable return and positive inflation correlation which it is hoped will support the yield characteristics of the Company. Furthermore, the Seed Portfolio is geographically diverse with international projects in countries which are regarded as fiscally strong.

<sup>&</sup>lt;sup>5</sup> These are targets only and not profit forecasts. There can be no assurance that these targets will be met or that the Company will make any distributions at all.

• Access to an Investment Adviser with significant experience and expertise in infrastructure projects

John Laing entered into its first PPP infrastructure project in Spain in 1969 and was a shareholder in the Europistas consortium until 2001. John Laing's portfolio in 2009 of 69 projects represented a value of £652.9 million. In 2009 and 2010 (to date) John Laing has achieved financial close on nine projects, representing an aggregate investment of £64.0 million and £35.3 million respectively. John Laing currently operates in the UK, mainland Europe, Asia, Australia and North America and employs approximately 1,100 staff. The team at JLCM dedicated to advising the Company and operating the Partnership has substantial infrastructure PFI/PPP experience. John Laing invests both in equity and subordinated debt as well as providing asset management and facilities management services.

• Alignment of interests between the Investment Adviser and the Company

John Laing has committed that either it, or another member of the John Laing Group, will subscribe for at least 20 per cent. (but no more than 24.9 per cent.) of the Company's share capital at launch at the Issue Price. There is a dedicated team at JLCM responsible for advising the Company, whose remuneration is linked to the performance of the Company.

• The potential for ongoing capital growth

The Directors believe there are value enhancement opportunities for the Seed Portfolio assets via contract variations, life cycle improvements and other asset management initiatives. The Investment Adviser has access to the John Laing Operations team who have considerable experience in value enhancements (further details in relation to the Operations team are set out in Part 4 of this Prospectus). The Fund also has a contractual right of first offer for five years following Admission to acquire Investment Capital in operational projects in the UK, European and Canadian accommodation and roads and UK waste sectors of which John Laing wishes to dispose. The Company expects that within the next three years 17 UK and international projects, with an anticipated aggregate investment value of approximately £325 million, in which John Laing has already invested and that meet the Fund's investment criteria will become available (although there is no guarantee that John Laing will wish to dispose of its investment in any of these projects or that even if it does that the Fund will wish to acquire some or all of them).

## **Investment policy**

## General

The Company's investment policy is to invest in equity and/or subordinated debt issued in respect of infrastructure PFI/PPP projects. The Fund will predominantly invest in projects that have completed construction and that are in their operational phase. Investment Capital in projects that are under construction will be limited to 15 per cent. of the Total Assets of the Fund (calculated at the time of investment).

The Fund will predominantly invest in projects whose revenue streams:

- are public sector or government-backed; and
- are predominantly "availability" based (where the payments from the Project Entities do not generally depend on the level of use of the project asset), other projects being "demand" based (where the payments received by the Project Entities depend on the level of use made of the project assets). A project is availability based or demand based for these purposes if the Investment Adviser deems that 75 per cent. or more of payments from the relevant Project Entity does or does not, as appropriate, generally depend on the level of use of the project asset.

Whilst it is envisaged that further acquisitions will be of operational PFI/PPP projects with availability based revenues, it may be possible that a limited number of projects in construction or with "demand" based revenue mechanisms may be acquired.

Investment Capital in projects whose revenue streams are predominantly demand based will be limited to 15 per cent. of the Total Assets of the Fund, calculated at the time of investment. For the purposes of this investment restriction the shadow toll mechanism for the seed investment in the

M40 motorway project is not regarded as carrying demand risk due to its relative insensitivity to traffic movement.

## Geographic focus

The Directors believe that attractive opportunities for the Fund to enhance returns for Shareholders are likely to arise in areas of the world where PFI/PPP is a practiced route for delivering infrastructure investments. The Fund may therefore make investments in the European Union, other European countries, Canada, the United States of America and the Asia Pacific region. The Fund will seek to mitigate country risk by concentrating on investment opportunities in jurisdictions where JLCM advises that contract structures and their enforceability are reliable, where (to the extent applicable) JLCM advises that public sector obligations carry a satisfactory credit rating and where financial markets are relatively mature. The Fund will seek to ensure that over 50 per cent. of the Fund's Total Assets, measured by value, will be in respect of projects that are based in the UK (although this will not require the Fund to dispose of Investment Capital in respect of non-UK projects if this limit is breached as a result of changes in value of the Investment Portfolio).

## Single investment limit and diversity of clients and suppliers

When any new acquisition is made, the Fund will ensure that the investment (or in the event of an acquisition of a portfolio of investments each investment in the portfolio) acquired does not have an acquisition value (or, if it is an additional stake in an existing investment, the combined value of both the existing stake and the additional stake acquired is not) greater than 25 per cent. of the Total Assets of the Fund immediately post-acquisition. In selecting new investments to acquire, the Fund will seek to ensure that the portfolio of projects in which the Fund invests has a range of public sector clients and supply chain contractors, in order to avoid over-reliance on either a single client or a single contractor.

## Gearing

The Fund intends to make prudent use of leverage (and leverage in the context of the Fund shall exclude senior debt in place at Project Entity level) primarily for working capital purposes and to finance the acquisition of investments. Under the Company's Articles, and in accordance with the Company's investment policy, the Fund's outstanding borrowings, excluding intra-group borrowings and the debts of underlying Project Entities but including any financial guarantees to support subscription obligations, will be limited to 25 per cent. of the Total Assets of the Fund. The Fund may borrow in currencies other than pounds sterling as part of its currency hedging strategy.

## Origination of investments

Each of the investments comprising the Seed Portfolio have similar characteristics to those set out above and Further Investments will only be acquired if they generally satisfy these criteria. It is expected that Further Investments will include investments that have been originated and developed by members of the John Laing Group and may be acquired from them.

The Company has established procedures to deal with any potential conflicts of interest that may arise from individuals at John Laing acting on both the "buy-side" (for the Fund) and the "sell-side" (for any member of the John Laing Group) in relation to any acquisition of assets from the John Laing Group. These procedures include:

- The creation of a separate "buy-side" committee (representing the interests of the Fund as purchaser) and a separate "sell-side" committee (representing the interests of the relevant John Laing Group company as seller), with each member of the "buy-side" committee having the benefit of a release from his or her duties as a John Laing Group employee to the extent that these duties conflict with their duties to act in the interests of the Fund as a member of the "buy-side" committee.
- A requirement for the "buy-side" committee to conduct due diligence on the Investment Capital proposed to be purchased which is separate from and independent of any due diligence

conducted for the John Laing Group, and for a report on the Fair Market Value of the Investment Capital to be obtained from an independent expert.

• The establishment of information barriers between members of the "buy-side" and "sell-side" committees to ensure confidentiality and integrity of commercially sensitive information, and for individuals with economic interests in the Investment Capital to abstain from participating in committee discussions and votes on the relevant assets.

The Fund will seek to acquire Further Investments going forward both from the John Laing Group and from the wider market. In selecting the assets to acquire, JLCM will ensure that these projects have similar characteristics to the projects in the Seed Portfolio and meet the investment criteria of the Fund

Any proposed acquisition of assets by the Fund from John Laing Group companies that fall within the overall investment parameters set by the Company, including in relation to funding, will be subject to approval by the Directors, who (other than as disclosed in paragraph 7.8 of Part 7 of this Prospectus) are independent of John Laing. In view of the procedures above and the fact that it is a key part of the Company's investment policy to acquire assets that have been originated by and from the John Laing Group, the Company will not seek the approval of Shareholders to acquisitions of assets from the John Laing Group in the ordinary course of the Company's investment policy.

The Rules require that any arrangements between a relevant person (as defined in the Rules) and the Company are at least as favourable to the Company as would be any comparable arrangement effected on normal commercial terms negotiated at arms' length between the relevant person and an independent party.

The Fund has the contractual right of first offer (in accordance with the First Offer Agreement) for relevant Investment Capital in UK, European and Canadian accommodation and roads and UK waste projects of which the John Laing Group companies wish to dispose and that are consistent with the Company's investment policies. It is envisaged that the John Laing Group companies will periodically make available for sale further portfolios of Investment Capital in infrastructure PFI/PPP projects that have completed construction (although there is no guarantee that this will be the case). Subject to due diligence and agreement on price, the Fund will seek to acquire those projects that fit the investment objectives of the Company.

The Fund will also seek out and review acquisition opportunities from outside the John Laing Group that arise and will, where appropriate, carry out the necessary due diligence. If, in the opinion of JLCM (as Operator of the Partnership) the risk characteristics, valuation and price of the Investment Capital in the project or projects for sale is acceptable and is consistent with the Company's investment policies, then (subject to the Fund having sufficient sources of working capital) an offer will be made (without seeking the prior approval of Directors or Shareholders) and, if successful, the Investment Capital in the relevant project or projects will be acquired by the Fund.

## Potential disposals of investments

Whilst the Directors may elect to retain Investment Capital in the Seed Portfolio projects which the Fund acquires and any other Further Investments made by the Fund over the long-term, JLCM will regularly monitor the valuations of such projects and any secondary market opportunities to dispose of Investment Capital and report to the Directors accordingly. The Directors only intend to dispose of Investments where (upon the advice of JLCM) they consider that appropriate value can be realised for the Fund or where they otherwise believe that it is appropriate to do so. Proceeds from the disposal of investments may be reinvested or distributed at the discretion of the Directors.

## Currency and hedging policy

A portion of the Fund's underlying investments may be denominated in currencies other than GBP. For example, a portion of the Seed Portfolio is denominated in Canadian Dollars and Euros. However, any dividends or distributions in respect of the Ordinary Shares will be made in GBP and the market prices and Net Asset Value of the Ordinary Shares will be reported in GBP.

Currency hedging will only be carried out to seek to provide protection to the level of GBP dividends and other distributions that the Company aims to pay on the Ordinary Shares, and in order to reduce the risk of currency fluctuations and the volatility of returns that may result from such currency exposure. This may involve the use of foreign currency borrowings to finance foreign currency assets, or forward foreign exchange contracts for up to three years to hedge the income from assets that are exposed to exchange rate risk against GBP.

Interest rate hedging may also be carried out to seek to provide protection against increasing costs of servicing any debt drawn down by the Fund to finance investments. This may involve the use of interest rate derivatives and similar derivative instruments.

Currency and interest rate hedging transactions will only be undertaken for the purpose of efficient portfolio management and these transactions will not be undertaken for speculative purposes.

## Amendments to and compliance with the Investment Policy

Material changes to the investment policy of the Company may only be made in accordance with the approval of the Shareholders by way of ordinary resolution and (for so long as the Ordinary Shares are listed on the Official List) in accordance with the Listing Rules.

The investment restrictions detailed above apply at the time of the acquisition of Investment Capital. The Fund will not be required to dispose of Investment Capital and to rebalance its investment portfolio as a result of a change in the respective valuations of Investment Capital. Minor changes to the investment policy must be approved by the Board of the Company, taking into account advice from the Investment Adviser where appropriate.

## **Investment Adviser and Operator**

Under the Investment Advisory Agreement, JLCM, an investment manager authorised and regulated in the UK by the FSA, has been appointed by the Company as Investment Adviser. JLCM has also been appointed as Operator of the Partnership through which the Company conducts its investment activities and in its capacity as Operator of the Partnership acts as discretionary investment manager of the Fund's investments within the strategic guidelines set out in the Partnership Agreement.

David Marshall and Andrew Charlesworth, both of whom are directors of JLCM and who lead its management team, will be dedicated to advising the Company and the management of the Fund. Further details in relation to JCLM and the management team are set out in Part 4 of this Prospectus.

Summaries of the terms of the Investment Advisory Agreement and the Partnership Agreement are provided in Part 7 of this Prospectus.

## Relationship with John Laing

John Laing is a leading sponsor of privately financed investment in infrastructure. Its business is based primarily on long-term concessions to design, build, operate and finance infrastructure projects. Further details in relation to John Laing are set out in Part 4 of this Prospectus.

The Fund intends to acquire the Seed Portfolio which consists of 19 projects which are all currently owned by John Laing and, with two exceptions, represent all of John Laing's shareholdings in these projects. The principal exception is the Abbotsford hospital project where a stake of 80 per cent. is being acquired in order to limit the concentration risk caused by the size of the project. John Laing will retain the remaining 20 per cent. stake in the project. John Laing will also retain a stake in the Queen Elizabeth hospital project.

All of the projects comprised in the Seed Portfolio have either been originated and developed, or have been acquired in the secondary market, by John Laing. For originated projects John Laing has been involved throughout the original competitive bidding process for each project. For those

projects acquired in the secondary market John Laing was responsible for due diligence prior to completion of the relevant acquisitions and for the integration of such projects into the John Laing portfolio.

John Laing provides day to day management services directly to 15 of the Seed Portfolio projects under management services agreements. The remaining four projects are managed by associated companies of co-shareholders. For all Seed Portfolio projects which the Fund acquires, the Directors understand that JLCM, as Operator, is intending to retain the current John Laing project directors, who will continue to take an active role in managing and reviewing these projects. JLCM, a wholly owned subsidiary of John Laing, will retain access to the management teams and personnel who have been responsible for the management of the Seed Portfolio projects which the Fund acquires.

John Laing has committed to the Company that either it or another member of the John Laing Group will subscribe for at least 20 per cent. (but no more than 24.9 per cent.) of the Ordinary Shares to be issued pursuant to the Issue. The 20 per cent. holding shall be subject to a lock-in period of 12 months. Any additional holding of up to four point nine per cent. shall also be subject to a lock-in period of 12 months provided that the Sponsor, in consultation with the Directors, may waive the lock-in period for such additional holding only. Such subscription will be effected pursuant to the Placing and at the Issue Price, and will be made for strategic investment purposes.

#### The Seed Portfolio

The Fund has agreed to acquire the Seed Portfolio from the Vendors and JLPTL (subject to Admission, certain other conditions, finalisation of the JLPTL Acquisition Agreement, obtaining required consents from project counterparties and any scaling back of the acquisition of the Seed Portfolio, as described in Part 3 of this Prospectus). The Seed Portfolio consists of Investment Capital in 19 projects in the health, schools, justice and emergency services, roads, regeneration, defence and street lighting sectors located in the UK, Canada and Finland. The Fair Market Value of the Seed Portfolio has been calculated to be £259.9 million as at 29 October 2010.

The Fund and John Laing have agreed the terms on which the Seed Portfolio (or any part thereof) will be acquired and these are recorded in the Acquisition Agreement (except in relation to the additional ten per cent. stake in the Glasgow schools project which is expected to be acquired from JLPTL, pursuant to the JLPTL Acquisition Agreement). The Acquisition of the Investment Capital in each project comprising the Seed Portfolio is subject to and conditional on (inter alia) Admission, obtaining required consents from project counterparties and any scaling back of the acquisition of the Seed Portfolio as described in Part 3 of this Prospectus.

Further details of the Seed Portfolio, including the methodology of calculation of the purchase price and a summary of the Acquisition Agreement, are contained in Part 3 and Part 7 of this Prospectus respectively.

## The Issue

The target size of the Issue is £270.0 million (which reflects potential amendments to the price of the Seed Portfolio in accordance with the Acquisition Agreement, for example to reflect exchange rate fluctuations). If the Gross Issue Proceeds are less than £251.9 million, the Issue will not proceed. The Directors intend that, subject to the Gross Issue Proceeds being sufficient and the acquisition of each project comprising the Seed Portfolio becoming otherwise unconditional, the Net Issue Proceeds will be used by the Fund to acquire all of the Seed Portfolio of infrastructure investments, subject to any scaling back of the acquisition of the Seed Portfolio, as described in Part 3 of this Prospectus. If, for whatever reason, any part of the Seed Portfolio is not acquired by the Fund or the price of the Seed Portfolio is amended in accordance with the Acquisition Agreement, any balance of the Net Issue Proceeds that have not been used to acquire the Seed Portfolio (or any part thereof) will be used by the Fund to finance the acquisition of Further Investments or for other working capital purposes.

If less than 25 per cent. of the Net Issue Proceeds are invested in Investment Capital in Seed Portfolio projects by 31 December 2010, the Directors intend to put a resolution to the Shareholders

for the winding up of the Company. If such a resolution is passed, the Company will be wound up and the net proceeds of the liquidation will be returned to Shareholders.

## **Fund structure**

The Fund will invest in the Seed Portfolio (or any part thereof) and in any further infrastructure investments indirectly via a series of holding entities, as follows:

- The Company will invest in equity and profit participation instruments of JLIF Luxco 1 Sarl ("Luxco 1"), a société à responsabilité limitée ("Sarl") established in Luxembourg, which in turn will invest in equity and debt of a similar entity, JLIF Luxco 2 Sarl ("Luxco 2"). Both Luxco 1 and Luxco 2 (together the "Luxcos") are wholly owned subsidiaries of the Company (direct and indirect respectively, with Luxco 2 being wholly owned by Luxco 1).
- Luxco 2 is the sole limited partner in the Partnership, an English limited partnership which has a special purpose vehicle as its general partner (the "General Partner"). The General Partner is a wholly owned indirect subsidiary of John Laing. The General Partner, on behalf of the Partnership, has appointed JLCM as Operator of the Partnership. Luxco 2 will primarily invest the contributions it receives from Luxco 1 in capital contributions and partner loans to the Partnership, which will acquire and hold infrastructure investments directly or indirectly through intermediate wholly owned companies and/or other entities.

The Fund's infrastructure investments will be registered in the name of the General Partner, the Partnership, subsidiaries of the Partnership or their respective nominees.

A representative diagram of the Fund structure is set out in Part 4 of this Prospectus.

The Fund reserves the right to invest in and hold assets via different holding entities, or directly, if so required.

## **Distribution policy**

#### General

The Company will target dividend payments of 6.0 per cent. per annum (by reference to the Issue Price) on each Ordinary Share for the period from Admission to 31 December 2011<sup>6</sup> and thereafter will aim to maintain this distribution. The Fund's cash flows will comprise payments in respect of the Fund's Investment Capital, namely dividend payments and other distributions from equity in Project Entities, repayments of principal amounts of equity, interest payments and repayment of principal amounts outstanding on subordinated debt from Project Entities. Such cash flows will constitute the Fund's Distributable Cash Flows. The Directors intend that the Company will generally restrict distributions (by way of dividend or otherwise) to the level of Distributable Cash Flows, and dividends to the level of income from the Fund's investments, as recognised in the relevant financial period.

Notwithstanding the distribution policy above, the Company retains the discretion to reinvest the capital proceeds of any investments which it transfers or sells during the life of the Company.

## **Timing of Distributions**

Distributions on the Ordinary Shares are expected to be paid twice a year, normally in respect of the six months to 30 June and 31 December, and are expected to be made by way of interim dividends. The Company may also make distributions by way of capital distributions (or otherwise in accordance with the Law and the Articles of Incorporation) as well as, or in lieu of, by way of dividend if and to the extent that the Directors consider this to be appropriate.

In relation to the payment of dividends, the Companies (Guernsey) Law, 2008 imposes a solvency based test in respect of dividend and distribution payments. The use of the solvency test requires

<sup>&</sup>lt;sup>6</sup> This is a target only and not a profit forecast. There can be no assurance that this target will be met or that the Company will make any distributions at all.

the Directors to carry out a liquidity or cashflow test and a balance sheet solvency test before any dividend or distribution payment can be made. The test requires the Board to make a future assessment by making reference to the solvency test being satisfied immediately after a distribution or dividend payment is made. If at the time a dividend or distribution payment is due to be made the Directors believe that the solvency test cannot be passed, then no payment may be made.

Subject to market conditions and to the level of the Fund's income, it is intended that distributions will be paid as interim dividends as follows in respect of the period from the date of this Prospectus to 31 December 2011:

Period Ending	Ex-dividend date	Payment date	Targeted dividend amount (pence) <sup>†</sup>
31 December 2010	March 2011	April 2011	0.5
30 June 2011	September 2011	October 2011	3.0
31 December 2011	March 2012	April 2012	3.0

#### **Scrip Dividends**

The Company has the ability, by ordinary resolution, to offer Shareholders the right to elect to receive further Shares, credited as fully paid, instead of cash in respect of all or any part of any dividend (a scrip dividend).

The Directors believe that the ability for Shareholders to elect to receive future dividends from the Company wholly or partly in the form of new Shares in the Company rather than cash is likely to benefit both the Company and certain Shareholders. The Company will benefit from the ability to retain cash which would otherwise be paid as dividends. To the extent that a scrip dividend alternative is offered in respect of any future dividend, Shareholders will be able to increase their Shareholdings without incurring dealing costs or paying stamp duty reserve tax and the Directors have been advised that under current UK law and HMRC practice, certain UK resident Shareholders may be able to treat Shares issued in lieu of a cash dividend as capital for tax purposes. The decision whether to offer such scrip dividend alternative in respect of any dividend will be made by the Directors at the time the relevant dividend is declared and must be authorised by an ordinary resolution of the Company.

## Life of the Company

The Company has been established with an indefinite life. In addition to the availability of the share purchase and tender facilities mentioned in Part 5 of this Prospectus, Shareholders may seek to realise their holdings through disposals in the market.

<sup>&</sup>lt;sup>7</sup> These are targeted amounts only and are not profit forecasts. The Company's ability to declare and make these dividend payments will depend on a number of factors including the Fund's Distributable Cash Flows for the periods concerned and the Directors' assessment of the solvency of the Company at the relevant time. There can be no assurance that these targets will be met or that the Company will make any distributions at all.

#### PART 2: BACKGROUND TO THE INFRASTRUCTURE MARKET

#### Introduction to infrastructure

Infrastructure can broadly be defined as the physical assets and systems that support a country or community. These assets enable services such as transportation, utilities, and communications, and provide social needs such as housing, health, transport and education services.

Development and modernisation of infrastructure is core to economic growth of any country and normally requires significant initial investment. Historically, infrastructure has been procured and funded by the public sector, with the taxpayer taking both the responsibility and risk of asset delivery, cost and operation.

To obtain better value for money for taxpayers, to share the burden of financing and in some cases to overcome constraints imposed by the public sector budgetary process, governments have turned to the private sector to assist in the procurement of infrastructure. Private sector involvement in the provision of infrastructure has steadily increased with privatisation of existing businesses and the use of concessions to procure new assets. Under these types of procurement model, of which PFI (Private Finance Initiative) and PPP (Public Private Partnership) are variations, a private sector entity is normally contracted to construct, finance and then operate a piece of infrastructure for an agreed period of time.

A number of factors are driving the growth of private sector involvement in infrastructure in a number of countries, including:

- historic underinvestment, in some countries, in existing assets and new infrastructure needs;
- significant infrastructure requirements resulting from population growth and economic development;
- environmental considerations (for example renewed investment in rail as opposed to road transport);
- evidence in some studies that the private sector is achieving significant cost efficiencies in the delivery and operation of infrastructure compared to the public sector; and
- budgetary pressure and a need to manage public debt levels.

## Structure of a typical PFI/PPP Project

Under a typical PFI/PPP structure, a consortium of private sector entities (usually comprising financial investors, a construction company and a facilities management operator) form a Project Entity which enters into a contract with a Public Sector Client to design, build, finance and maintain a public or social infrastructure asset in accordance with agreed service standards, and is remunerated for this under a mechanism agreed by both parties. Although the Project Entity will be responsible for the construction of the infrastructure asset in the case of PFI/PPP, it will not usually have full ownership rights over the asset, which will usually revert to public sector ownership on termination of the relevant contract.

The Project Entity will fund the initial project costs, including the cost of the construction of the infrastructure asset through a mixture of:

- long-term senior debt contributed by banks or through the issue of bonds; and
- equity and subordinated debt (including by way of partnership or shareholder loans) contributed by the financial investors and other consortium members participating in the Project Entity.

Senior debt is sometimes drawn first, and equity and subordinated debt subscription amounts are usually drawn towards the end of the construction phase. In most instances, bank letters of credit are required to be provided upfront in respect of such deferred equity and subordinated debt subscription amounts.

Once the social infrastructure asset has been built, and provided the agreed service levels are met, the Project Entity will receive payments from the public sector body for the remainder of the concession. The payments are often inflation-linked or fixed in real terms with reference to specific inflation indexes (for example RPI or CPI). They are generally either "availability based" or "demand based", depending on the nature of the project.

"Availability based" PFI/PPP projects (on which the Company will seek to concentrate) entitle the Project Entity to receive regular payments from the Public Sector Client to the extent that the project asset is "available" for use in accordance with contractually agreed service levels and performance standards. In some cases (particularly with projects not undertaken on a PFI/PPP basis) these payments may be indirect, for instance where private sector entities are under the obligation to make payments but where their obligation to pay is supported explicitly or implicitly by public policy or by legal obligation. "Demand-based" projects entitle the Project Entity to receive payments related to the usage of the project asset, either directly from the end user or from the public sector procuring authority.

Once payments received by the Project Entity have been used to service senior debt repayments, operating costs and other expenses and funding of reserve accounts, they will be used to remunerate the equity and sub-debt owners in the form of interest payments on subordinated debt, repayment of subordinated debt principal and dividend payments. At the outset of a PFI/PPP project, the Project Entity will generally enter into contracts with subcontractors with the aim of passing on to the latter the various risks associated with providing the construction and operational services. In this way, the risks of cost overruns and delays and deductions from concession revenues for poor performance are usually largely passed on, subject to the relevant caps and other limits on liability, to the Project Entity's construction sub-contractors and facilities manager subcontractors. It should be noted that other investments that the Company may make in infrastructure assets may have alternative approaches to risk allocation or retention.

The perceived benefits of the model include:

- Risk allocation to parties best able to manage or mitigate individual risks;
- In contrast to traditional procurement where the private sector may be less concerned with higher maintenance costs once the asset is delivered (as it does not subsequently manage the asset), under a PFI/PPP, the private sector competes to deliver services over the long-term at the most economically advantageous price taking into account life cycle costs;
- PFIs/PPs are seen as a way of bringing private sector know-how and management expertise
  to the provision of public services and, hence, to improving value for money. Some studies have
  reported savings of 15-20 per cent. compared to the costs of an equivalent publicly procured
  project (Source: "Developing Public Private Partnerships in New Europe",
  PricewaterhouseCoopers, 2004);
- PFIs/PPPs allow public-sector entities to spread payments for social infrastructure assets over a number of years and may allow the associated debt to be kept off the public sector's balance sheet;
- Payments to the private sector under a PFI/PPP structure do not typically commence in full until the asset has been built and is operational; and
- As an agreed level of service is being provided, the private sector is incentivised to complete construction with minimal delay and provide high quality services.

## Market trends and future growth target markets

The success of private sector involvement in the infrastructure sector has led several governments to implement standardised procurement models such as PFI and PPP, as well as other models of introducing private sector capital into the provision of public infrastructure. Although several countries often used these models initially to procure transportation infrastructure, many (for example the UK, Portugal, France and Spain) have responded to the success of their initial projects by extending the scope into the provision of other public or social infrastructure assets.

#### United Kingdom

The PFI model in the UK, based on a strong market of suppliers and advisers and a robust contractual framework, is now well established. The standardisation of contracts has helped deliver value for money and PFI now provides a model for delivery of successful public capital projects on time and to budget. (Source: "PFI: The State of the Market", Partnerships UK, October 2007). Over 700 PFI projects delivering investment of over £49 billion have been signed since 1992 in the UK. PFI has now delivered over 500 operational projects, including 185 new or refurbished health facilities, 230 new or refurbished schools and 43 transport projects. There are also numerous other types of PPPs, ranging from small joint ventures to major government procurements (Source: NAO Report October 2009 "Private Finance Projects"). In the UK, whilst there are probably fewer new PFI/PPP projects being procured compared to two years ago, there is still a healthy pipeline of opportunities in the regeneration, social housing and waste sectors. Among the conclusions reached by the UK National Audit Office in a recent report on PFI/PPP Projects in the UK were:

- "Most private finance projects are built close to the agreed time, price and specification: in our sample, 69 per cent. of PFI construction projects between 2003 and 2008 were delivered on time and 65 per cent. were delivered at the contracted price. Of those delivered late, 42 per cent. were delivered within six months of the agreed time, and under half experienced price increases."
- "Public bodies using private finance are normally satisfied with the services provided by contractors. High levels of satisfaction are normally reflected in our reports, case studies and surveys. Whilst we recognise that contract managers may be biased in their response, they are likely to also be the most informed individuals for a project." (Source: NAO Report October 2009 "Private Finance Projects").

In November 2008 the executive director of Partnerships UK, Andy Rose, stated in a speech to the PPP Financing Conference that there is a current pipeline of some £21 billion of projects. James Stewart, a successor executive director of Partnerships UK, notes that between April and November 2009, 23 major PFI/PPP deals with a combined value of £3.6 billion have closed.

Despite its historic strength in terms of deal flow the UK PFI/PPP market currently faces a number of challenges and uncertainties, the outcome of which will have a significant influence on the level of potential activity in the next five years. These relate principally to three areas: (i) the impact of a change of government (ii) the continuing impact of the "credit crunch" on the availability and cost of funds, flow of projects and strength of the supply chain and partners and (iii) the global economic recession and its impact on the performance of the wider UK economy and on government finances.

As at October 2010, the UK's coalition government is under pressure to address the significant debt burden of the UK and that means there have been cuts in all areas of public spending, with more anticipated to follow. Whilst the government is reassessing its use of the private sector in delivering services and infrastructure under these models, it will continue to need to use some form of partnerships because of the need to deliver infrastructure in a number of areas, driven by failing infrastructure (for example street lighting and highway maintenance) or EU legislation (waste), and appears to have few alternatives given the limited budget and high level of government debt. Whilst the UK is now a mature market and many existing programmes are well advanced, the need to improve UK infrastructure remains and, despite differing views about PFI, its cost and its flexibility, it has been seen in some quarters as a success in delivering new infrastructure on time and to budget. The government has reaffirmed its commitment to the sector as it will continue to encourage increased funding for infrastructure projects from the private sector (Source: UK Budget 2010).

The HM Treasury PPP database has recorded 667 PFI/PPP projects, with a total capital value of £56.5 billion, since its inception in early 1990.

Investments in these mature infrastructure projects are now being traded between investors (including specialist investment funds) either as single investments or aggregated into portfolios. These developments have helped to create a more liquid market in PFI/PPP infrastructure investments.

#### **Continental Europe**

In continental Europe, PFI/PPP type infrastructure investments have developed differently from country to country but are expected to continue to show a growth profile in the future. The European PPP market recorded double digit growth for the third consecutive year from 2005 to 2006, expanding by 37 per cent. At the same time the aggregate value of projects in tender rose to €73 billion and a pre-tender project pipeline of over €100 billion.

PPP forms a part of the procurement plans of many European states and John Laing is now established as a PPP sponsor and investor in continental Europe with projects secured in six countries (Norway, Finland, Poland, the Netherlands, Germany, and Hungary). With the exception of Hungary, those countries form the core continental Europe market where John Laing will consider new engagements.

The Netherlands is making good progress in becoming an established market for PPP. This is not only demonstrated by the number of closed deals (currently 11; accommodation (six), transport (four) and wastewater (one)) but also by the accumulation of a substantial pipeline. In addition to two road projects currently in tender phase (A12/A15) the Dutch ministry of transport has announced four new road projects coming to the market between 2010 and 2011; the substantial A6/A9 package (consisting of at least three projects) and the N33. There are a further two accommodation projects out for tender; the new development of a penal institution in Zaanstad at the Hoogtij site and a new museum for the Dutch Ministry of Defence.

In 2005 the A8 (Munich section) was the first of Germany's A-model road PPPs, one of four pilot projects. In June 2008 the German ministry of transport announced the second wave of the A-Modell programme, comprising of eight projects in three phases. The six projects comprising the first and second phases are valued at €1.3 billion. It is expected that two or three projects will be brought to the market each year. In addition to the A-Modell programme it is expected that other motorway projects will come to the market over the next couple of years.

## Canada and the USA

There have been various PPP transactions across a number of provinces in Canada, notably Ontario and British Columbia. Procurement agencies and standard form documentation are in place and are intended to facilitate efficient tenders. In addition, the Canadian economy appears to have emerged from the global financial crisis relatively unscathed, and with none of the Canadian bank institutions requiring government financial assistance funding solutions for PPP schemes have generally remained accessible.

Canada still has a large infrastructure gap according to analysts and there is little indication that the level of PPP opportunity currently on offer is likely to tail off, with most sectors currently active.

Observers note that jurisdictions across the USA are increasingly looking to the PPP model due to shortfalls in state and municipal budgets for public works and the declining performance of transportation networks. Currently, twenty five states have enacted PPP enabling legislation in the transportation sector alone. In those states that have not enacted PPP enabling legislation, some have broad municipal authority to procure PPPs on their own. It is believed that over 20 major PPP projects with an aggregate project cost of more than US\$30billion are currently in procurement.

Although the risk profile for US projects differs in a number of respects from other markets, with a key issue being "appropriations" risk, contractors and investors alike are gaining experience and confidence in the procurement processes and the project structures utilised. As part of this activity, John Laing has successfully entered the US market through its 45 per cent. investment in the Denver Eagle P3 Project rail scheme, which reached financial close in August 2010.

Funding support for PPP schemes is available through the Transportation Infrastructure Finance and Innovation Act (TIFIA) and Private Activity Bonds (PABs), together with the US\$50 billion National Infra Bank initiative.

#### Asia Pacific

Estimates of the infrastructure investment required in developing Asia vary according to different sources but it is widely recognised that the requirement is substantial. Asian governments have pledged more than \$600 billion to invest and develop the infrastructure sector.

Australia evidences a strong track record and pipeline of suitable PPP transactions. This provides opportunities for acquisitions of both current operational assets and for pipeline projects which may, in time, become suitable assets for acquisition.

Australia has the most mature PPP market globally after the UK, with 45 PPP projects successfully closed, and it is therefore expected that it will provide a strong source of assets for acquisition. New dedicated infrastructure delivery institutions such as Infrastructure Australia and the National Public Private Partnership Forum have been established to assist in the roll-out of projects. In November 2008, the National PPP Guidelines came into effect, replacing the existing policies and guidelines of each individual state. The new national policy is designed to achieve a consistent nationwide approach to PPP delivery and risk allocation, so as to reduce costs for the private sector and to shorten project delivery time.

In the 2008-09 budget the Australian government announced the establishment of the Building Australia Fund. Allocations from the Building Australia Fund will be guided by Infrastructure Australia's national audit and infrastructure priority list.

A key part of the 2009-10 budget was the AUD 22 billion fund for "Nation Building Infrastructure" including:

- AUD 8.45 billion for roads, rail and ports;
- AUD 3.56 billion for the Clean Energy Initiative;
- AUD 2.58 billion for education; and
- AUD 3.17 billion for hospitals and health infrastructure.

#### **PART 3: THE SEED PORTFOLIO**

#### Introduction

The Fund has agreed to acquire the Seed Portfolio from the Vendors and, subject to finalisation of the JLPTL Acquisition Agreement, JLPTL. The Vendors are all members of the John Laing Group. The Seed Portfolio consists of Investment Capital in 19 projects in the health, schools, justice and emergency services, roads, regeneration, defence and street lighting sectors located in the UK, Canada and Finland.

The Investment Capital comprising the Seed Portfolio consists of shares issued by the Project Entity (or its immediate parent) in respect of each project, together with subordinated debt borrowed by the Project Entity (or its immediate parent) in order to finance the construction or other capital works of the relevant project. The Investment Capital in the Seed Portfolio in respect of each project comprises a proportion of the total issued share capital of, and an equal proportion of the total outstanding subordinated debt borrowed by, the relevant Project Entity, as shown in the table below entitled "Summary of Seed Portfolio".

Completion of the acquisition in respect of each Project Entity is conditional on Admission and will take place shortly after Admission subject to the following conditions:

- (a) all consents and documentation required for the acquisition of that Project Entity being in place;
- (b) no event of default subsisting under the senior finance documents for such Project Entity;
- (c) in respect of the Abbotsford and Vancouver hospital projects, completion of a pre-sale change to the ownership structure; and
- (d) in respect of the projects with Investment Capital denominated in a currency other than Sterling the relevant exchange rate having moved by (for the Abbotsford and Vancouver hospital projects) no more than five per cent. and (for the E18 road project) no more than eight per cent.

Completion in respect of a particular Project Entity may be deferred pending satisfaction of these conditions. The Acquisition Agreement will terminate in respect of any Project Entity for which the conditions have not been satisfied by 31 December 2010, although the parties have agreed to negotiate in good faith to seek amendments to the Acquisition Agreement that would allow completion to occur. The Vendors have the right to terminate the Acquisition Agreement if Admission does not occur prior to 6 December 2010.

The price payable for the Investment Capital for a project will be adjusted to take into account any Repricing Event that occurs, as described in more detail in the description of the Acquisition Agreement as set out in Part 7 of this Prospectus.

As at the date of this Prospectus the Company expects that, in addition to the ten per cent. stake in the Glasgow schools project which the Fund may acquire pursuant to the Acquisition Agreement, the Fund will also be able to acquire an additional ten per cent. stake in the Glasgow schools project from JLPTL pursuant to the JLPTL Acquisition Agreement (once finalised), on terms similar to those set out in the Acquisition Agreement. The Investment Adviser is currently engaged in negotiations in relation to the JLPTL Acquisition Agreement and it is expected to be finalised and entered into shortly after the date of this Prospectus. JLPTL is not a member of the John Laing Group.

The cash flows from the Investment Capital in the Seed Portfolio will comprise dividends and other distributions paid by Project Entities in respect of equity, repayments of equity and repayments of principal and interest on subordinated debt. The projected aggregated future cashflows that are anticipated to be received by an investment in the entire Seed Portfolio are illustrated in the table below entitled "Illustrative cash flow projections for the Seed Portfolio".

## **Target Consents**

The Target Consents are required for the transfer of the assets from certain of the public sector clients, funders and co-shareholders in the projects. Under the Acquisition Agreement, the John Laing Group and the Fund are jointly responsible for procuring those Target Consents that are required for the acquisition of the Investment Capital to proceed.

As at the date of this Prospectus, consents and documentation required for the acquisition of a Project Entity have been received or agreed for the transfer of 80 per cent. of the Seed Portfolio by value, in relation to 14 of the 19 Project Entities.

## Scaleback of Acquisition

Subject to the paragraphs above, if the Gross Issue Proceeds are between £265.1 million and £270.0 million the Fund intends to acquire the entire Seed Portfolio. The difference between the the maximum Gross Issue Proceeds of £270.0 million and Gross Issue Proceeds of £265.1 million is attributable to a contingency in respect of the relevant exchange rate having moved by (for the Abbotsford and Vancouver hospital projects) five per cent. and (for the £18 road project) eight per cent. The Fund can elect however not to acquire the Investment Capital in any or all of the Glasgow schools project and the Queen Elizabeth hospital project, and may scale back its interest in the Abbotsford hospital project from an 80 per cent. interest to no less than a 60 per cent. It may make this election if, for example, the Gross Issue Proceeds fall short of the maximum amount of £270.0 million.

If, having scaled back the acquisition of the Seed Portfolio, it subsequently becomes apparent that the conditions to the acquisition of Investment Capital in other projects will not be satisfied, the Fund can opt to acquire one or more of the excluded projects set out above instead, subject to such projects remaining available for sale.

If the Gross Issue Proceeds are less than £251.9 million the Issue will not proceed.

## **Diversified portfolio**

The Seed Portfolio comprises assets that have been selected by JLCM to meet the investment objective of the Company, and which are aligned to the characteristics of the Fund. The assets offer a diversified balance of UK and international PFI/PPP projects, all of which are operational, across a number of sectors.

The following tables set out the composition of the Seed Portfolio.

The diversification by sector, as shown in the table below, demonstrates that the two most significant sectors are health and roads. Both sectors represent two of the most important PFI/PPP sectors generally and, subsequently, two areas of John Laing's expertise.

	Share of
	Seed
Sector	Portfolio (%)
Health	32%
Roads and Street Lighting	29%
Defence	19%
Social Housing	9%
Schools	6%
Justice and Emergency Services	5%

Source: The Company

The Seed Portfolio comprises 19 projects, of which three represent approximately 51 per cent. of the value: the Ministry of Defence main building project in Whitehall, London, the Abbotsford hospital project in British Columbia, Canada and the M40 motorway project in England.

The analysis of the Seed Portfolio by individual project valuation is shown below:

Project	Expected allocated consideration (£) million	Share of Seed Portfolio (%)
MOD Main Building, England Abbotsford Hospital, Canada M40 Motorway, England E18 Road, Finland Brockley Housing, England Vancouver Hospital, Canada Sirhowy Way, Wales South Lanarkshire Schools	49.3 46.2 37.1 17.2 17.0 16.5 9.5 8.5	19% 18% 14% 7% 6% 4% 3%
Remaining 11 projects	58.4	22%

Source: The Company

The Seed Portfolio comprises a majority of UK projects, balanced with a selection of international projects from countries which are regarded as fiscally strong. The international diversification of the Seed Portfolio is shown below:

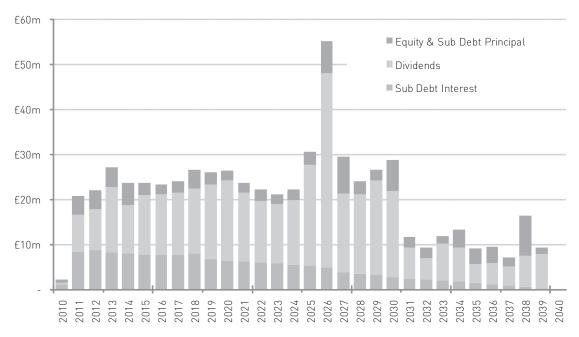
	Share of
	Seed
Country	Portfolio (%)
UK	69%
Canada (British Columbia)	24%
Finland	7%

Source: The Company

## Illustrative cash flow projections for the Seed Portfolio

The Seed Portfolio comprises 19 projects all of which are operational and yielding and which the Company expects to provide robust steady cash flows. The total Seed Portfolio cash flows are shown below<sup>8</sup>:

## Seed Portfolio Projected Annual Cash Flows (£m)



<sup>\*</sup>The profile of the cash flows to shareholders of many PFI projects, particularly older ones, show a large portion of distributions as back-ended in the last year or two of the concession, which is after senior debt has been repaid. The spike shown in the chart above in years 2025-26 is due to greater distributions at the end of both the M40 motorway and Brockley social housing PFI projects.

Source: The Company

#### **Summary of Seed Portfolio**

A summary of the key terms of the projects comprising the Seed Portfolio is set out in the following table. The projects comprising the Seed Portfolio are all fully operational, availability based projects (although the M40 motorway project is predominantly reliant on revenues measured in relation to the number of users and thus, whilst relatively insensitive to traffic movement, has some exposure to demand risk).

Sector	Company name	Project name	% to be owned by Fund	Short description of concession arrangement	Perio Start date	d of concession End date	No. years
Health	Healthcare Support (Newham) Limited	Newham Hospital	50%	Design, build, finance and operate extensions at Newham General Hospital.	27/01/2004	30/01/2039	35
	Meridian Hospital Company plc	Queen Elizabeth Hospital, Greenwich	15%	Design, build, finance and operate new hospital in the Greenwich area of London.	08/07/1998	31/10/2030	32

<sup>&</sup>lt;sup>8</sup> The illustration represents a target only and is not a profit forecast. There can be no assurance that this target will be met.

Sector	Company name	Project name	% to be owned by Fund	Short description of concession arrangement	Perio Start date	d of concession End date	No. years
Health (	continued) Prime Care Solutions (Kingston) Limited	Kingston Hospital	60%	Design, build, finance and operate extension to Kingston Hospital.	23/11/2004	22/07/2036	32
	AHA Access Health Abbotsford Ltd.	Abbotsford Regional Hospital and Cancer Centre	80%	Design, build, finance and operate new hospital in Abbotsford, British Columbia, Canada.	07/12/2004	06/05/2038	33
	AHV Access Health Vancouver Ltd.	Vancouver General Hospital	100%	Design, build, finance and operate new outpatient facility in Vancouver, British Columbia, Canada.	02/09/2004	18/08/2036	32
Schools	3ED Glasgow Limited	Glasgow Schools	20%	Design, build, finance and operate 29 secondary schools and one primary school in Glasgow.	26/07/2000	30/06/2030	30
	InspirED Education (South Lanarkshire) plc	South Lanarkshire Schools	15%	Design, build, finance and operate 15 new secondary schools and two refurbishments in the South Lanarkshire area.	28/06/2006	30/09/2039	34
Justice :	and Emergen Service Support (Avon & Somerset) Limited	cy Services Avon and Somerset Courts	40%	Design, build, finance and operate two new courts in Worle and Bristol, offices, a podium and a bus station.	23/08/2004	26/10/2034	30

Sector	Company name	Project name	% to be owned by Fund	Short description of concession arrangement	Perio Start date	d of concession End date	No. years
Justice	and Emergen	cy Services (	continued)				
	Services Support (Gravesend) Limited	Metropolitan Police Training Centre (Gravesend)	27.08%	Design, build, finance and operate firearms training facility in Gravesend.	20/04/2001	10/02/2028	27
	Services Support (Manchester) Limited	Greater Manchester Police Stations	27.08%	Design, build, finance and operate 16 new police stations in Manchester.	04/12/2002	31/03/2030	27
Defence							
	Modus Services Limited	Ministry of Defence Main Building	26%	Design, build, finance and operate Ministry of Defence offices in Whitehall.	04/05/2000	03/05/2030	30
Regene	ration						
	Regenter LCEP Limited	Canning Town Social Housing PFI - Newham Housing	100%	Refurbish, finance and operate council housing in Newham.	03/06/2005	31/05/2035	30
	Regenter B3 Limited	Brockley Social Housing PFI	100%	Refurbish, finance and operate council housing in Brockley.	04/06/2007	30/04/2027	20
Transpo	ort						
	Sirhowy Enterprise Way Limited	Sirhowy Way	100%	Design, build, finance and operate improvements to the A4048/A472 Strategic Highway Network between the north of Blackwood and the east of Ponllanfraith, South Wales.	21/01/2004	20/01/2034	30
	Tiehytio Ykkostie Oy	E18 Road – Ykkostie	41%	Design, build, finance and operate the E18 Muurla-Lohja Motorway Project in Finland.	27/10/2005	15/11/2029	24
	UK Highways M40 Limited	M40 Motorway	50%	Design, build, finance and operate the M40 Motorway.	08/10/1996	07/12/2026	30

			% to be	Short description of	Perio	d of concession	
Sector	Company name	Project name	owned by Fund	concession arrangement	Start date	End date	No. years
Street L	ighting			g			,
	Amey Highways Lighting (Manchester) Limited	Manchester Street Lighting	50%	Installation and maintenance of street lighting.	31/03/2004	30/06/2029	25
	Amey Highways Lighting (Wakefield) Limited	Wakefield Street Lighting	50%	Installation and maintenance of street lighting.	23/12/2003	02/02/2029	25
	Walsall Public Lighting Limited	Walsall Street Lighting	100%	Installation and maintenance of street lighting.	30/04/2002	30/04/2028	26

<sup>\*</sup> Source: John Laing Annual Report 2009

## Analysis of key subcontractors

The Directors believe that the subcontractors that provide facilities management or operational and maintenance services to the projects comprising the Seed Portfolio are well qualified to provide these services and have a strong track record. The Fund's ability to develop and operate PFI/PPP projects could be adversely affected if a subcontractor's work was not of the requisite quality or a subcontractor became insolvent. Within the Seed Portfolio the use of subcontractors is diversified across a number of subcontractors, as shown below:

	Project	Facilities Management/Operations and Maintenance Contractor(s)
1	Abbotsford Hospital, Canada	Johnson Controls LP, Sodexo MS Canada Ltd
2	Avon and Somerset Courts	Amey BPO Services Ltd
3	Brockley Social Housing PFI (Lewisham)	Equipe Regeneration Ltd, Pinnacle Housing Ltd
4	Canning Town Social Housing PFI (Newham Housing)	Equipe Regeneration Ltd, Pinnacle Housing Ltd
5	E18 Road, Finland (Ykkostie)	Skanska Tekra Oy / Lemcon Oy (Joint Venture)
6	Glasgow Schools (3ED)	Amey Business Services Ltd
7	Metropolitan Police Training Centre (Gravesend)	John Laing Integrated Services Ltd
8	Greater Manchester Police Stations (GMPA)	John Laing Integrated Services Ltd
9	Kingston Hospital	Parsons Brinckerhoff Ltd, ISS Mediclean Ltd
10	M40 Motorway	Carillion Highway Maintenance Ltd
11	Manchester Street Lighting	Amey LG
12	Ministry of Defence Main Building (Modus)	Skanska Rashleigh Weatherfoil
13	Newham Hospital	ISS Mediclean Ltd
14	Queen Elizabeth Hospital (Meridian)	Skanska Facilities Services (also known as Skanska
		Rashleigh Weatherfoil), ISS Mediclean Ltd (Hospital
		Services Agreement)
15	Sirhowy Way	NCS Caerphilly (Network Contracting Services) (division
		of Caerphilly County Borough Council)
16	South Lanarkshire Schools	SPIE Matthew Hall (previously Amec)
17	Vancouver General Hospital, Canada	Brookfield LePage Johnson Controls Facilities
		Management Services
18	Wakefield Street Lighting	Amey LG
19	Walsall Street Lighting	Amey LG

<sup>\*\*</sup> The table above shows the percentages of the Investment Capital in each of the projects that comprises the Seed Portfolio as a percentage of total Investment Capital issued in respect of each of the projects. The Investment Capital in respect of each project comprises equity and subordinated debt in each of the projects, with the equity and subordinated debt being held in the equal proportion to each other in each of the projects.

#### The Directors' Valuation and the Valuation Opinion Letter

The purchase price for the Seed Portfolio will be a price that the Directors consider to be its Fair Market Value. The Company has commissioned an Independent Valuer to provide an opinion on a Fair Market Value for the Seed Portfolio and produce a valuation report (such report being the "Valuation Opinion Letter"). The Directors, acting on the advice of the Investment Adviser and by reference to the Valuation Opinion Letter, have calculated the Fair Market Value of the Seed Portfolio to be £259.9 million as at 29 October 2010 (the "Directors' Valuation"). The Valuation Opinion Letter is reproduced in the appendix to this Part 3 of the Prospectus.

The Directors are of the opinion that the methodology used in the Directors' Valuation is consistent with current market practice for the valuation by sellers and purchasers of portfolios of similar assets.

The Directors' Valuation has been determined using discounted cash flow methodology whereby the cashflows forecast to be received by the Fund, generated by each of the underlying assets, and adjusted as appropriate to reflect the outcome of an independent due diligence exercise, have been discounted using a range of discount rates of between 8.05 per cent. and 8.97 per cent., which on a weighted average basis is approximately 8.35 per cent. The Directors' Valuation has been determined using currency exchange rates as at 26 October 2010 of C\$1.6209 to £1, and €1.1441 to £1.

Each of the Project Entities has detailed financial forecasts which cover the duration of the project's life and forecast the returns to its investors. Adjustments have been made to these financial models or to the forecast returns to reflect any amendments to the assumptions on which the Project Entities' financial models are based, and which are considered appropriate for the purposes of forecasting the cash flows which may be received by the Fund. These adjustments, which include both enhancements and reductions, have been made taking into account the results of independent due diligence advice from legal, insurance and technical advisers.

The discount rates referred to above have been identified with reference to: (i) the market for PFI/PPP projects of a similar nature; (ii) the various risks associated with each project, and taking into account, inter alia, (a) the phase the project has reached; (b) the risks attaching to the revenue cashflows and opportunities for additional revenue; (c) the risks and opportunities for savings within the project operating costs, lifecycle costs and tax costs; (d) the contractual terms and the extent of pass down of risks; (e) the funding structure and (f) the profile and size of the overall investment cash flows of the portfolio.

The Valuation Opinion Letter has been commissioned as an independent report because the Directors' Valuation draws on information and advice provided by the Investment Adviser which, alongside the Vendors, is a member of the John Laing Group. There is therefore a possibility that the Directors' Valuation may differ materially from a valuation that might have been provided by another third party or group of third parties; or the purchase price that might have been agreed as the result of negotiations between a buyer and seller with a different investment adviser/manager.

The Directors have kept the Fair Market Value of the Seed Portfolio under review taking into account any factors that the Directors consider should give rise to an adjustment to the aggregate consideration payable for the Seed Portfolio (the "**Price**") and changes in the market for infrastructure equity investments. The Price was finally determined immediately before the Acquisition Agreement was signed and may be adjusted at completion of each project to reflect matters that would form the basis of a warranty claim of which the Fund becomes aware after signing and before completion and (in respect of the projects denominated in a currency other than Sterling) to reflect changes in the relevant exchange rate between signing and completion.

## The Acquisition

## **Acquisition Agreement**

Details of the Acquisition Agreement are set out in Part 7 of this Prospectus.

## Conflicts of interest in relation to the Acquisition

The Company has established procedures to deal with any potential conflicts of interest that may arise from individuals at John Laing acting on both the "buy-side" (for the Fund) and the "sell-side" (for any member of the John Laing Group) in relation to the Acquisition. These procedures include the creation of separate "buy-side" and "sell-side" committees, further details in relation to which are set out in Part 1 of this Prospectus.

## **Seed Portfolio Projects**

A description of the project companies that comprise the Seed Portfolio is set out below.

## Abbotsford Regional Hospital and Cancer Centre (British Columbia, Canada)

Access Health Abbotsford Ltd ("AHA"), the project company, has contracted with Abbotsford Regional Hospital and Cancer Care Inc to design, build, finance, maintain and operate a 300 bed facility in the primary acute care hospital to serve the Abbotsford area under a 33 year concession which runs until 2038.

Financial close was achieved in December 2004 and construction completed in May 2008. The development cost was C\$ 355 million. 99 per cent. of the revenue is availability based with the remaining 1 per cent. being demand based (0.7 per cent. for the Patient Entertainment System and 0.3 per cent. on third party leases).

AHA subcontracts Soft FM services to Sodexo MS Canada and Hard FM services to Johnson Controls LP. Johnson Controls LP bears the life cycle replacement risk. The project company is managed by John Laing staff.

#### **Avon and Somerset Courts**

Services Support (Avon & Somerset) Ltd ("SSASL"), the project company, has contracted with the Ministry of Justice to design, build, finance, maintain and operate 11 magistrates courts in Bristol, 5 magistrates courts in Worle, Somerset and a regional administration facility at Worle for the Probation Service under a 30 year concession which runs until 2034.

Financial close was achieved in August 2004 and construction completed in phases, Worle being completed in April 2006 and the Bristol courts in September 2007. The development cost was f43 million

SSASL subcontracts both Hard FM services and Soft FM services to Amey BPO Services Ltd, which also bears the life cycle replacement risk. The project company is managed by John Laing staff.

## **Brockley Social Housing PFI**

Regenter B3 Ltd ("RB3"), the project company, has contracted with London Borough of Lewisham for the renovation, maintenance and management of 1,336 rented properties and 502 leasehold properties in Brockley under a 20 year concession which runs until 2027.

Financial close was achieved in June 2007 and refurbishment work was completed in July 2010. The refurbishment cost was £74 million and was carried out by Higgins Construction plc.

RB3 subcontracts housing management to Pinnacle Housing Ltd and responsive and cyclical maintenance to Equipe Regeneration Ltd, which shares life cycle replacement risk with the project company. The project company is managed by John Laing staff.

## Canning Town Social Housing PFI (Newham Housing)

Regenter LCEP Ltd ("LCEP"), the project company, has contracted with London Borough of Newham for the renovation, maintenance and management of over 1,200 local authority homes in Canning Town under a 30 year concession which runs until 2035.

Financial close was achieved in June 2005 and refurbishment completed in January 2008. The refurbishment cost was £20.2 million.

LCEP subcontracts housing management to Pinnacle Housing Ltd and responsive and cyclical maintenance to Equipe Regeneration Ltd, which also shares life cycle replacement risk with the project company. The project company is managed by John Laing staff.

## E18 Road (Finland)

Tiehytio Ykkostie Oy ("TKO"), the project company, has contracted with FINNRA (the Finnish Roads Authority) to design, build, finance and operate a 51km stretch of the E18 road under a 24 year concession which runs until 2029.

Financial close was achieved in October 2005. Under the contract 100 per cent. of the service payment was achieved as of September 2009 with construction completed in phases between September 2009 and February 2010. The development cost was €327 million.

TKO subcontracts the engineering, construction and maintenance to a joint venture between Skanska Tekra Oy and Lemcon Oy. The joint venture bears the life cycle replacement risk.

## Glasgow Schools

3ED Glasgow Ltd ("3ED"), the project company, has contracted with Glasgow City Council to design, build/refurbish, finance and operate their entire secondary school estate of 29 schools under a 30 year concession which runs until 2030.

Financial close was achieved in July 2000 and construction completed in October 2003. The development cost was £225 million. The project was refinanced in February 2008.

3ED subcontracts life cycle work to a joint venture between Amey Construction Limited and Miller Construction. Amey Business Services Ltd provides Hard FM services and Soft FM services. Mitel provide managed IT services (expiry 2012). The project company is managed by John Laing staff.

#### **Greater Manchester Police Stations**

Services Support (Manchester) Ltd ("SSML"), the project company, has contracted with the Greater Manchester Police Authority to design, build, finance and operate 16 police stations and a traffic headquarters under a 25 year concession which runs until 2030.

Financial close was achieved in December 2002 and was refinanced in December 2005, when a major variation was incorporated. Construction was completed in September 2006. The development cost was £82 million.

SSML subcontracts Hard FM services and Soft FM services to John Laing Integrated Services Ltd (a John Laing company). SSML retains the life cycle replacement risk. The project company is managed by John Laing staff.

#### Kingston Hospital

Prime Care Solutions (Kingston) Ltd ("PCS"), the project company, has contracted with Kingston Hospital NHS Trust to design, build, finance and operate a new clinical building on the hospital site under a 32 year concession which runs until 2036.

Financial close was achieved in November 2004 and construction completed in June 2007. The development cost was £24.8 million.

PCS subcontracts Soft FM services (which cover the whole site) to ISS Mediclean Ltd, and Hard FM services (for the new building only) to Parsons Brinkerhoff Ltd. PCS retains the life cycle replacement risk. The project company is managed by John Laing staff.

## M40 Motorway (UK)

UK Highways (M40) Ltd ("UKH"), the project company, has contracted with the Department for Transport (Highways Agency) to design, build, finance and operate 123km of the M40 motorway (from Junction 1a to Junction 15) under a 30 year concession which runs until 2026.

Financial close was achieved in October 1996 and construction was completed in January 1999. The total capitalised costs were £85 million. The project was refinanced in October 2001. Whilst revenue is demand based, with payments being made on the basis of a shadow tolling system linked to the volume of traffic using the motorway (by vehicle, size and distance travelled), the project operates as if it were availability based due to its relative insensitivity to traffic flows compared to a typical toll PFI Road.

UKH subcontracts maintenance and operations to Carillion Highways Maintenance Ltd. UKH retains life cycle replacement risk. The management team includes John Laing staff.

## **Manchester Street Lighting**

Amey Highways Lighting (Manchester) Ltd ("AHLM"), the project company, has contracted with Manchester City Council to finance, manage and maintain its stock of lighting columns and lit signs throughout its 1,444km road network, including the replacement of 41,698 columns within the first 5 years, under a 25 year concession which runs until 2029.

Financial close was achieved in March 2004 and refurbishment works to replace over 70 per cent. of the city's lighting columns were completed in March 2009. The development cost was £38.5 million.

AHLM subcontracts operations and maintenance to Amey Highways Ltd. The project company is managed by John Laing staff and Amey Ventures Investments Ltd.

## Metropolitan Police Training Centre (Gravesend)

Services Support (Gravesend) Ltd ("SSGL"), the project company, has contracted with the Metropolitan Police Authority to design, build, finance and operate the centre for firearms and public order training under a 27 year concession which runs until 2028.

Financial close was achieved in April 2001 and construction was completed in January 2003. The development cost was £39.4 million. A small percentage of total revenue (0.49 per cent.) is subject to demand for which the facilities management subcontractor bears the risk.

SSGL subcontracts Hard FM services and Soft FM services, including hotel services, to John Laing Integrated Services Ltd (a John Laing company). SSGL retains the life cycle replacement risk. The project company is managed by John Laing staff.

## Ministry of Defence Main Building

Modus Services Ltd ("MSL"), the project company, has contracted with the Ministry of Defence to refurbish, finance and maintain its Whitehall headquarters and the Old War Office building under a 30 year concession which runs until 2030.

Financial close was achieved in May 2000 and refurbishment works were completed in July 2004. The refurbishment cost was £416 million.

MSL subcontracts Hard FM services to Skanska Facilities Services Ltd and Soft FM services to Amey Business Services Ltd. MSL retains the life cycle replacement risk.

## Newham Hospital

Healthcare Support (Newham) Ltd ("HSNL"), the project company, has contracted with Newham Healthcare NHS Trust to design, build finance and operate new premises and clinical facilities at Newham General Hospital under a 35 year concession which runs until 2039.

Financial close was achieved in January 2004 and post construction commissioning was completed in August 2006. The development cost was £35 million.

HSNL subcontracts Hard FM services and Soft FM services to ISS Mediclean Ltd. HSNL retains the life cycle replacement risk. The project company is managed by John Laing staff.

## Queen Elizabeth Hospital (Greenwich)

Meridian Hospital Company plc ("MHC"), the project company, has contracted with South London Healthcare NHS Trust to design, build, finance and operate a part new-build, part refurbished hospital building in Woolwich under a 30 year concession which runs until 2031.

Financial close was achieved in July 1998 and construction completion was certified in November 2000. The construction cost was £96 million.

MHC subcontracts Soft FM services to ISS Mediclean Ltd and Hard FM services to Skanska Facilities Services Ltd. MHC retains the life cycle replacement risk.

## Sirhowy Way (Wales)

Sirhowy Enterprise Way Ltd ("SEW"), the project company, has contracted with Caerphilly County Borough Council ("CCBC") to design, build, finance and operate 4.3km of the A4048/A472 road between Blackwood and Pontllanfraith under a 30 year concession which runs until 2034.

Financial close was achieved in January 2004 and construction completed in December 2005. The development cost was £44 million. 77 per cent. of the revenue is availability based with the remaining 23 per cent. being linked to traffic flows.

SEW subcontracts operations and maintenance works to Network Contracting Services (a CCBC company). SEW retains the life cycle replacement risk. The project company is managed by John Laing staff.

#### South Lanarkshire Schools

InspirED Education (South Lanarkshire) plc ("InspirED"), the project company, has contracted with South Lanarkshire Council to design, build, finance and maintain 17 new and two refurbished schools under a 33 year concession which runs until 2039.

Financial close was achieved in June 2006 and construction of school buildings was completed in December 2009. External works and pitches will not be complete until December 2011. The contractor is SPIE Matthew Hall Limited. The development cost was £320 million.

InspirED subcontracts Hard FM services only to SPIE Matthew Hall Limited. InspirED retains life cycle replacement risk. Soft FM services are not provided.

#### Vancouver General Hospital (British Columbia, Canada)

AHV Access Health Vancouver Ltd ("AHV"), the project company, has contracted with Vancouver Coastal Health Authority to design, build, finance and maintain the Gordon & Leslie Diamond

Healthcare Centre, part of Vancouver General Hospital, under a 30 year concession which runs until 2036.

Financial close was achieved in September 2004 and construction completed in August 2006. The development cost was C\$ 92.3 million. 82 per cent. of the revenue is availability based with the remaining 18 per cent. being from rental lease payments, predominantly from medical practitioners on long-term leases and with some limited revenue from retail leases. If the demand in certain areas fails to materialise moreover certain of the rental payments will be underwritten by Vancouver Coastal Health Authority.

AHV subcontracts Hard FM services and Soft FM services to Brookfield Lepage Johnson Controls. The project company is managed by John Laing staff.

## Wakefield Street Lighting

Amey Highways Lighting (Wakefield) Ltd ("AHLW"), the project company, has contracted with Wakefield Metropolitan District Council to maintain 35,000 street lights in the Wakefield District under a 25 year concession which runs until 2029.

Financial close was achieved in December 2003 and construction works were completed in December 2008. The cost of the replacement column programme was £26 million.

AHLW subcontracts all operating and maintenance to Amey Highways Ltd. The project company is managed by John Laing staff.

## **Walsall Street Lighting**

Walsall Public Lighting Ltd ("WPL"), the project company, has contracted with Walsall Metropolitan Borough Council to maintain its 24,000 street lights in the Walsall area under a 26 year concession which runs until 2028.

Financial close was achieved in March 2002 and construction completed in September 2004. The cost of the replacement column programme was £16 million.

WPL subcontracts all operating and maintenance to Amey Highways Ltd. The project company is managed by John Laing staff.

## **APPENDIX TO PART 3: PWC VALUATION OPINION LETTER**

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PricewaterhouseCoopers LLP 1 Embankment Place London WC2N 6RH Telephone +44 (0) 20 7583 5000

Facsimile +44 (0) 20 7822 4652 pwc.com

John Laing Infrastructure Fund Limited P.O. Box 225, Heritage Hall Le Marchant Street St Peter Port Guernsey, GY1 4HY Channel Islands

John Laing Capital Management Limited Allington House 150 Victoria Street London, SW1E 5LB United Kingdom

J.P. Morgan Securities Ltd 125 London Wall London EC2Y 5AJ United Kingdom

Barclays Bank PLC 5 The North Colonnade Canary Wharf London E14 4BB United Kingdom

RBS Hoare Govett Limited 250 Bishopsgate London EC2M 4AA United Kingdom

29 October 2010

Dear Sirs

#### Valuation opinion letter

We are writing to provide to John Laing Infrastructure Fund Limited (the **company**), John Laing Capital Management Limited (**JLCM**) in its capacity as investment advisor to the company, as well as J.P. Morgan Securities Ltd. (the **sponsor**), Barclays Bank PLC and RBS Hoare Govett Limited (the **joint bookrunners**), our opinion as to a fair market value (a **valuation**) of the equity interests (comprising equity and subordinated debt) in the 19 PFI/PPP project special purpose vehicles (**SPVs**) (each a **project entity**, together the **initial portfolio**). The interests in the initial portfolio are set out within the project tables included on pages 44 and 47 of the prospectus issued by the company dated 29 October 2010 (the **prospectus**).

#### **Purpose**

The valuation has been provided to the company, the sponsor, the joint bookrunners and JLCM in connection with the proposed acquisition of the initial portfolio, by an English limited partnership (the **partnership**) in respect of which an indirectly wholly owned subsidiary of the company will be the sole limited partner or by companies wholly owned by the partnership (the **acquisition**), and the subsequent application for the company's ordinary shares to be admitted to the Official List of the UK Listing Authority and to trading on the London Stock Exchange's main market for listed securities.

In providing a valuation, we are not making any recommendations to any person regarding the prospectus in whole or in part and are not expressing an opinion on the fairness of the terms of the acquisition or the terms of any investment in the company.

## Responsibility

Save for any responsibility we may have to those persons to whom this report is expressly addressed and save for any responsibility arising under item 5.5.3R(2)(f) of the Prospectus Rules to any person as and to the extent therein provided, to the fullest extent permitted by law we do not assume any responsibility and will not accept any liability to any other person for any loss suffered by any such other person as a result of, arising out of, or in connection with this report, required by and given solely for the purposes of complying with item 23.1 of Annex I to the PD Regulation, consenting to its inclusion in the prospectus.

## Valuation basis and valuation assumptions

This report sets out our opinion on a fair market value for the initial portfolio in connection with the acquisition, which is expected to take place on or about 29 November 2010, assuming a willing buyer and seller, dealing at arm's length and with equal information.

The valuation is necessarily based on economic, market and other conditions as in effect on, and the tax and accounting and other information available to us, as of 29 October 2010. It should be understood that subsequent developments may affect our views and that we do not have any obligation to update, revise or reaffirm the views expressed in this report. Specifically it is understood that the valuation may change as a consequence of changes to: market conditions, exchange rates, the prospects of the PFI / PPP sector in general or in particular, or the SPVs in which the equity interests are held. We note that the impact of changes in exchange rates is significant on the valuation of the initial portfolio.

In providing this report, we have relied upon the directors' of the company [the **directors**] and JLCM's (in its capacity as adviser to the company), commercial assessment of a number of issues, including, the markets in which the SPVs operate and the assumptions underlying the projected financial information which were provided by the company and for which the directors are wholly responsible. We have also placed reliance on the results of independent due diligence advice from the company's legal, insurance and technical advisers.

The valuation has been determined using discounted cash flow methodology, whereby the estimated future equity cash flows accruing to each equity interest and attributable to the initial portfolio have been discounted to 30th September 2010 using discount rates reflecting the risks associated with each equity interest and the time value of money. The valuation is based on the estimated future equity cash flows projected to be received, or paid, on or after 1 October 2010. In determining the discount rate applicable to each equity interest in the initial portfolio, we took into account various factors, including, but not limited to, the stage reached by each project, the period of operation, the historical track record and the terms of the project agreements.

Except where the other advisors' due diligence findings reported to the company have indicated otherwise, we have made the following key assumptions in determining the valuation:

• the model for each project entity within the initial portfolio provided by JLCM for the purpose of our services accurately reflects the terms of all agreements relating to the project entity;

- the accounting policies applied in the model for each project entity are in accordance with the relevant Generally Accepted Accounting Principles;
- the tax treatment applied in the model for each project entity is in accordance with the applicable tax legislation and does not materially understate the future liability of the project entity to pay tax;
- each project entity has legal title to all assets which are set out in that project's model and the project entity is entitled to receive the income assumed to be received by the project entity in the respective model;
- there are no material disputes with parties contracting directly or indirectly with each project entity nor any going concern issues, nor performance issues in regard to the contracting parties, nor any other contingent liabilities, which as at the date of the delivery of our valuation opinion letter are expected to give rise to a material adverse effect on the future cashflows of the project entity as set out in the relevant project model provided to us;
- exchange rates as at 26 October 2010 of Canadian \$1.6209:£1 and Euro 1.1441:£1 have been used to convert shareholder cash flows of the overseas PFI/PP projects. We draw attention to the fact that the non sterling element of the initial portfolio is material and highlight that we have not discounted our valuation to reflect exchange risks;
- the shareholder cashflows from the two projects in Canada have been reduced by the appropriate withholding tax, and the cashflows from the Finnish project are not subject to withholding tax; and
- any cash flows within the model used for the valuation which are due to the company from each project entity will not be adversely impacted by legal or financial restrictions within each underlying project entity.

The valuation is provided solely on the initial portfolio in aggregate and whilst we have considered discount rates applicable to each equity interest we are not providing an opinion on individual values.

#### Valuation opinion

While there is clearly a range of possible values for the initial portfolio and no single figure can be described as a "correct" valuation for such underlying assets, PricewaterhouseCoopers LLP advises the company, the sponsor, the joint bookrunners, and JLCM that, based on market conditions on 29 October 2010, and on the assumptions stated above, in our opinion a fair market value for the initial portfolio is £259.9 million.

## Declaration

For the purposes of Prospectus Rule 5.5.3R(2)(f) we are responsible for this report as part of the prospectus and declare that we have taken all reasonable care to ensure that the information contained in this report is, to the best of our knowledge, in accordance with the facts and contains (4) no omission likely to affect its import. This declaration is included in the prospectus in compliance with item 1.2 of Annex I of the PD Regulation.

Yours faithfully.

PricewaterhouseCoopers LLP

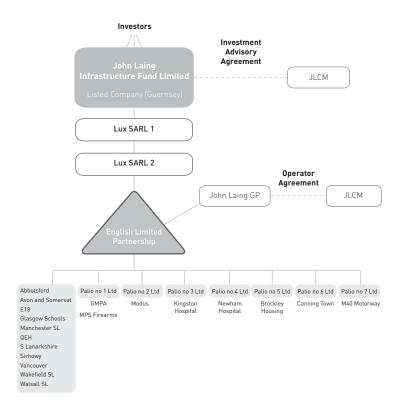
Pricewaterhouse Cooper LLP

#### **PART 4: MANAGEMENT AND TRACK RECORD**

#### The Company

The Company will be advised by John Laing Capital Management in its capacity as investment adviser. JLCM will report to the Board of Directors of the Company, who retain overall management responsibility for the Company.

The structure of the Fund (including the proposed holding structure for the Seed Portfolio) is shown below\*.



<sup>\*</sup>The above diagram is a representative diagram showing the principal investment advisory and operator relationships. It is not intended to (and does not) show all of the material contractual and other relationships in respect of the Fund, which are described in Part 7 of this Prospectus.

#### **Directors**

The Directors, all of whom (other than as disclosed in paragraph 7.8 of Part 7 of this Prospectus) are independent of the John Laing Group and are non-executive, will be responsible for the overall management of the Company. The Directors are listed below. Further details of the Directors' current and previous directorships are set out in Part 7 of this Prospectus.

#### Paul Lester (Chairman)

Paul Lester, a resident of the United Kingdom, was appointed as chief executive of Greenergy International Ltd on 1 October 2010 and is also chairman of Marine Current Turbines, the UK tidal energy company. Mr. Lester was chief executive of VT Group plc, the support services company, from July 2002 until its acquisition by Babcock International in July 2010.

Mr. Lester was group managing director of Balfour Beatty plc, the international engineering, construction and services group, from 1997 to 2002, and chief executive of Graseby plc from 1990 to 1997. Mr. Lester has also held senior management positions at Schlumberger and the Dowty Group plc. He is an ex-president of the Society of Maritime Industries.

Mr. Lester is a non-executive director of Invensys plc and is a visiting professor at Nottingham Trent University. He is a member of HM Treasury's Major Projects Review Group.

#### David MacLellan

Alexander David MacLellan, a resident of the United Kingdom, is the founder and currently chairman of RJD Partners, a mid market private equity business focussed on the services and leisure sectors. Previously Mr. MacLellan was an executive director of Aberdeen Asset Managers plc following its acquisition in 2000 of Murray Johnstone where he was latterly chief executive having joined the company in 1984.

Mr. MacLellan has served on the boards of a number of companies and is currently a non executive director of Havelock Europa plc and Maven Income and Growth VCT 2 plc. He is a past council member of the British Venture Capital Association and is a member of the Institute of Chartered Accountants of Scotland.

#### Talmai Morgan

Talmai Morgan, a resident of Guernsey, qualified as a barrister in the United Kingdom in 1976. He moved to Guernsey in 1988 where he worked for Barings as general counsel and then for the Bank of Bermuda as managing director of Bermuda Trust (Guernsey) Limited. From January 1999 to June 2004, Mr. Morgan was director of Fiduciary Services and Enforcement at the Guernsey Financial Services Commission (Guernsey's financial regulatory agency) where he was responsible for the design and subsequent implementation of Guernsey's law relating to the regulation of fiduciaries, administration businesses and company directors. Mr. Morgan was also involved in working groups of the Financial Action Task Force and the Offshore Group of Banking Supervisors. From July 2004 to May 2005, Mr. Morgan served as chief executive of Guernsey Finance, which is the official body for the promotion of the Guernsey finance industry. Mr. Morgan is now the Chairman or a non-executive director of a number of investment-companies including companies listed on the London Stock Exchange's main market for listed securities. He holds an M.A. in economics and law from the University of Cambridge.

## **Christopher Spencer**

Christopher Spencer, a resident of Guernsey, qualified as a chartered accountant in London in 1975. Following two years in Bermuda he moved to Guernsey. Mr. Spencer, who specialised in audit and fiduciary work, was Managing Partner/Director of Pannell Kerr Forster (Guernsey) Limited from 1990 until his retirement in May 2000. Mr. Spencer is a member of the AlC Offshore Committee, a past President of the Guernsey Society of Chartered and Certified Accountants and a past Chairman of the Guernsey Branch of the Institute of Directors. Mr. Spencer sits on the Board of Directors of Real Estate Credit Investments Limited, IRP Property Investments Limited, Tamar European Industrial Fund Limited, Dexion Trading Limited, Henderson Far East Income Limited and Ruffer Investment Company Limited, each of which is listed on the London Stock Exchange, and Low Carbon Accelerator Limited, which is listed on the London Stock Exchange's Alternative Investment Market. Mr. Spencer also sits on the Board of Directors of Thames River Longstone Limited and Nevsky Fund Limited, each of which is listed on the Irish Stock Exchange, and Thames River Property and Growth Fund Limited, which is listed on the Channel Islands Stock Exchange.

## Guido Van Berkel

Guido Van Berkel, a resident of Luxembourg, is an Associate of The Directors' Office, the leading practice of independent directors in Luxembourg. Mr. Van Berkel started his career in the financial industry nearly 40 years ago and has held various senior positions with Bank Sarasin, Rabobank, Robeco Group and Citibank. Over the course of his career, he has worked in the Netherlands, Jersey, Switzerland and Scandinavia.

Over the past eight years Mr. Van Berkel has been active on the Executive Boards of Bank Sarasin and Cie and has acted as Chairman of various Sarasin entities across Europe and Asia.

## John Laing Capital Management Limited: The Investment Adviser and the Operator

#### Introduction

JLCM, a wholly owned subsidiary of John Laing, acts as the Investment Adviser to the Company and as the Operator of the Partnership. JLCM was incorporated in England and Wales on 19 May 2004 under the Companies Act 1985 (registered number 5132286) and has been authorised and regulated in the UK by the FSA since December 2004.

## The management team

David Marshall and Andrew Charlesworth, both of whom are directors of JLCM and who lead its management team, will be dedicated to advising the Company and the management of the Fund (as Operator of the Partnership).

David Marshall has 10 years of infrastructure investment experience with John Laing. He was until recently chairman of the Investment Committee of John Laing, and has sat on its project review committee for 10 years. David was group treasurer of the John Laing Group for seven years and has substantial M&A experience which includes, over his career with John Laing, the buying and selling of PFI/PPP assets both on an individual basis and also within portfolios.

Prior to joining John Laing, David was group treasurer of two FTSE 100 companies and is a Fellow of the Institute of Chartered Accountants in England and Wales and a Fellow of the Association of Corporate Treasurers.

Andrew Charlesworth has 12 years of experience in infrastructure investments. He has multifaceted experience in the PFI/PPP market, having acted as adviser to authorities in procuring PFI projects and to senior lenders in funding them prior to becoming an equity sponsor. In the last 10 years Andrew has led the equity investment of a number of PFI bids across various sectors, delivering investment of approximately £200 million of shareholder contributions into projects, and has raised over £1.5 billion in funding.

Prior to moving to JLCM, Andrew led significant parts of the primary investment business within John Laing, initially as CEO of Regenter (a John Laing PFI social housing joint venture), then as Local Authority PFI Director and latterly as the Financial and Commercial Director for the global John Laing Investments business.

## The Investment Adviser and the investment process

JLCM, in its capacity as Investment Adviser, will seek out acquisition opportunities from the wider market and will also review those investments that are offered for sale by members of the John Laing Group under the First Offer Agreement. JLCM will ensure, in relation to any investments which are offered for sale by the John Laing Group, that all necessary due diligence will be undertaken and that an independent valuation will be sought. Following completion of these processes JLCM will make a proposal to the Board to either acquire or reject such assets, proposing an offer value where appropriate.

The Board will review the JLCM proposal in relation to an investment which is offered for sale by the John Laing Group and, if approved, will instruct JLCM to make an offer to the relevant John Laing Group member and, if such offer is accepted, finalise negotiations and agree documentation. JLCM will ensure that the terms of the sale and purchase agreements and any other accompanying documentation will be properly reviewed and where possible reflect market terms.

Should the Board be unable to agree an appropriate price with John Laing for assets that have been offered to it, the Fund is under no obligation to purchase, and John Laing is under no obligation to sell, any such assets.

## The Operator

In addition to its role as Investment Adviser to the Company, JLCM acts as the Operator to the Partnership. Under the Partnership Agreement, the Operator has full discretion to acquire, dispose of

and manage the assets of the Partnership subject to investment guidelines which reflect the investment strategy, policy and restrictions applying to the Company as set out in Part 1 of this Prospectus and the provisions in relation to the acquisition of assets from the John Laing Group set out above. A summary of the terms of the Partnership Agreement is provided in Part 7 of this Prospectus.

#### Future pipeline of the Fund

In addition to the projects comprising the Seed Portfolio, the Fund has the ability to acquire assets and make further investments in accordance with the Company's investment policy. The Directors believe that the Fund's right of first offer in relation to John Laing investments in UK, European and Canadian accommodation and roads and UK waste projects for a period of five years following Admission, in accordance with the First Offer Agreement, is integral to the Fund's future pipeline of projects.

John Laing has a strong global pipeline of projects and has a strategy of seeking future growth both in the UK and in international markets. The Company expects that the future John Laing pipeline that may be available to the Fund through the First Offer Agreement will be diversified across various sectors and countries: a number of projects that are likely to fit the Fund's investment criteria are currently under construction. Within the next three years the Company expects that 17 eligible projects will become available with a combined value of over £325 million.

Sector	Share of Future Pipeline (%)
Health Roads and Street Lighting Utilities Defence Rail Schools Justice and Emergency Services	30% 27% 26% 8% 6% 2% 1%
Country	Share of Future Pipeline (%)
UK Poland Germany The Netherlands	63% 15% 9% 7%

Source: The Company

Canada

Whilst the Fund has a right of first offer to acquire certain John Laing infrastructure investments which satisfy the Company's investment policy, in accordance with the First Offer Agreement, there can be no assurance that John Laing will elect to dispose of investments, or that the Investment Adviser will be able to identify and execute a sufficient number of opportunities, to permit the Fund to expand its portfolio of PFI/PPP development projects. Further details in relation to the First Offer Agreement are set out in Part 7 of this Prospectus.

6%

In addition, the Investment Adviser will monitor the secondary market for potential acquisitions of projects which meet the investment criteria of the Fund from sources other than John Laing.

## The longer term John Laing pipeline

Looking beyond the current pipeline of projects that will reach operational status within the next three to four years, the Company understands that John Laing will continue to seek to build a future pipeline. Whilst the UK will probably remain the single most important market for John Laing, the Company understands that it intends to shape its offering to meet Public Sector Clients' needs in a relatively mature but changing market. The Company understands that John Laing intends to have

a larger presence in sectors such as the renewable energy market, as well as using its experience to work as a partner developer with local authorities on regeneration projects.

In 2009, the John Laing Group successfully reached financial close on six primary investments securing total commitments of £64 million. The John Laing Group has achieved seven project wins (preferred bidder appointments) in the last 18 months.

Recent financial closes demonstrate John Laing's developing experience and expertise in key growth areas of the market, for example financial close on Greater Manchester Waste Management PFI, Europe's largest PPP waste project.

## Success rate of John Laing

John Laing has an internal target of 40 per cent. bid success rate (by value) from the "invitation to submit detailed solution" stage or equivalent (the first priced bid stage) following which the majority of bidding costs are accrued.

Historically, John Laing has consistently exceeded this target, with a bid success rate of 54 per cent. by value in 2009:

Success rate	By value	By number of bids
2009	54%	58%
Last three years	47%	43%
Since 2002	51%	45%

Source: The Company

On a worldwide scale John Laing has offices in Canada, the Netherlands, India and Singapore. The US market demonstrates capacity to fuel the growth of the John Laing Group.

## John Laing

#### Introduction

JLCM, as Investment Adviser to the Company, will have the ability to call on and utilise the substantial experience of the John Laing Group in the management of the Seed Portfolio projects which the Fund acquires and future pipeline projects. A background to the John Laing Group is set out below.

John Laing's origins date back to 1848, but the business was not listed on the London Stock Exchange until 1952. John Laing started out in housebuilding and construction, and in the 1990s diversified into long-term public infrastructure projects, typically via PPP schemes. In December 2006, John Laing was taken private in an acquisition by infrastructure funds managed by Henderson Equity Partners Limited, a subsidiary of Henderson Group plc.

John Laing's reputation is built on its portfolio (as at 31 December 2009) of 69 privately-financed infrastructure schemes for the public sector, ranging from the Second Severn Crossing between England and Wales, the M40 motorway, the Ministry of Defence main building in Whitehall and the Greater Manchester Waste Management PFI, as well as hospitals, schools and major road projects in the UK and Europe.

John Laing is a specialist owner, operator and manager of public sector infrastructure assets in the UK and internationally. By combining its skill in the management of development risk, project financing, asset management and operations with those of its chosen partners and the project supply chain John Laing has built a strong reputation in the privately financed form of infrastructure renewal and modernisation.

Government departments, local authorities and other public bodies, such as hospital trusts, approach John Laing for its project development experience, operating skills, creativity and ability to finance their schemes through the most appropriately structured investment package.

John Laing is a long-term investor, developer and operator of facilities and serviced assets and will usually take a position of between 30 per cent. and 100 per cent. of total equity in each project. John Laing's strategy is to deliver predictable investment returns and consistent growth in the value of its investment portfolio. This is achieved through the active approach John Laing takes to managing all of its projects, and the relationships that it seeks to build and maintain with its Public Sector Clients and the end users.

The John Laing Group has specialist Business Development and Operations teams. The Business Development division undertakes the assessment of investment opportunities and forms bespoke project teams, manages the tender responses and creates comprehensive bid solutions. The Operations team takes responsibility for a project from financial close, managing John Laing's investment interest and, where applicable, the Project Entity that supervises the delivery of capital works and the subsequent operational management for the concession period.

In its interim results statement of 18 August 2010, Henderson Group plc commented on certain threatened litigation in relation to one of its private equity funds, Henderson PFI Secondary Fund II L.P. which indirectly co-owns the John Laing Group. The Directors understand that John Laing, which has received legal advice, considers that the threatened litigation, which relates to the acquisition by Henderson PFI Secondary Fund II L.P. of its interest in John Laing, is unconnected with, and has no bearing on, its current ownership, operations, or the proposed John Laing Group level of shareholding in, or the activities of, the Company, and the Directors concur with this view.

#### Operations Team - Overview

The Operations team is responsible for managing all aspects of projects within the John Laing portfolio throughout the entire project life cycle, encompassing all phases from financial close through to the construction and operation phases, seeking to deliver projected investment returns and consistent growth in the value of the investment portfolio.

The Operations team provides investor services, such as corporate governance activities, management services, such as the provision of staff and services directly to Project Entities, and technical services, including technical support to Project Entities, bidding and property development activities.

The Investment Adviser will seek to optimise the management of the projects in the Seed Portfolio which the Fund acquires by utilising the existing managers and staff of the individual assets to provide services to the Investment Adviser in accordance with its services agreement with John Laing.

## **Project Risk Management and Review**

#### Project monitoring and risk management framework

The Operations team manages projects in the John Laing portfolio with risk management to be controlled in accordance with well developed and established risk and compliance procedures. The Investment Adviser will seek to make use of this extensive management process; projects are to be monitored on a periodic basis with copies of all board papers, together with a brief report of any key issues and matters, issued to the management of the Investment Adviser as well as information in relation to any material events as they arise. Assurance procedures ensure regular reviews of management systems, project risks and health and safety of activities at project company level, as well as at joint venture and supply chain partner levels.

#### Annual review process

The Investment Adviser will seek to use the existing John Laing systems to conduct a comprehensive, bottom-up annual review process of a significant proportion of the projects in the Fund's portfolio, to ensure adequate ongoing performance and best-practice risk management is in place and that value enhancement opportunities are identified.

Pursuant to these systems, all projects in the portfolio are reviewed during a rolling three year period. Each project is reviewed at least once every 15 months to three years, with projects with a

higher risk element or greater value enhancement opportunities reviewed more frequently. The reviews cover the full range of issues reporting on, inter alia, operational findings and recommendations, detailed financial analysis, descriptions of projects issues (operational and financial), value enhancement opportunities and analysis of project sensitivities.

The reviews are submitted to the John Laing annual review committee, headed by John Laing's director of operations Chris Waples. Annual reviews are managed by an investment performance team, whose other core activities involve implementation of value enhancements. The Directors believe that the arms' length examination that this committee will provide would be an additional advantage, and therefore intends that projects in the Fund's portfolio will be subject to the John Laing review process. Representatives of the Investment Adviser's management will attend all annual review committee meetings at which projects in the Fund's portfolio are being reviewed.

#### Value enhancement

A key strategic objective of the John Laing Group is the identification and implementation of operational improvements and realisation of value enhancements through all stages of the project life cycle. JLCM will seek to ensure that as many value enhancements as possible are identified for the Seed Portfolio assets which the Fund acquires (and any Further Investments), utilising the resources of the Operations team as necessary.

The Investment Adviser will seek to add value to the Investment Portfolio through various value enhancements, such as:

- Contract variations, such as additional services in return for increased returns and management fees;
- Tax and treasury, for example improvements to tax efficiency and deposit rates;
- Facilities management and utilities, such as promoting energy efficiency across the portfolio;
- Portfolio insurance, such as the use of insurance pooling across the portfolio to minimise premiums;
- Life cycle management, for example the extension of the useful life of assets to reduce capital replacement costs;
- Project refinancing and other financial engineering to improve distribution profile;
- Divestments and acquisitions, for example utilising opportunities to exercise pre-emption rights in the event that co-shareholders seek to dispose of project holdings; and
- Third party agreements, for example seeking opportunities to generate additional cash flow streams from third parties for the use of project facilities.

The Operations team has extensive experience in identifying and delivery value enhancements in PFI/PPP assets. In 2009, the Operations team achieved value enhancements on John Laing's portfolio of PFI/PPP assets of £24.4 million (with £3.8 million received in cash and £20.6 million recognised as uplifts in the portfolio valuation) representing 3.8 per cent. of the value of those investments.

#### Portfolio growth 2005-2009

John Laing has demonstrated a clear track record of growing the value of the total portfolio of its PFI/PPP assets. The proportional increase in disposals in 2009 was due to John Laing completing a number of disposals of assets with the purpose of raising funds for primary investment and development. The John Laing Group is targeting value enhancements of approximately £25 million across all of its investments in 2010.

The Investment Adviser will also seek to utilise the Operations team in the effective and disciplined monitoring and managing of life cycle costs during the operation of projects. Actively managing such costs, capital expenditure requirements and associated risks is central to maintaining yields and driving value enhancement.

#### Conflicts of Interest

It is expected that JLCM, the Administrator, the Domiciliation Agent, the Sponsor, the Registrar, the Bookrunners, the Receiving Agent, any of their directors, officers, employees, service providers, agents and connected persons and the Directors and any person or company with whom they are affiliated or by whom they are employed (each an "Interested Party") may be involved in other financial, investment or other professional activities which may cause conflicts of interest with members of the Fund and their investments. In particular, Interested Parties may provide services similar to those provided to the Fund to other entities and will not be liable to account to the Fund for any profit earned from any such services. JLCM and its directors, officers, service providers, employees and agents and the Directors will at all times have due regard to their duties owed to members of the Fund and where a conflict arises they will endeavour to ensure that it is resolved fairly.

Subject to the arrangements explained above, the Company may (directly or indirectly) acquire securities from or dispose of securities to any Interested Party or any investment fund or account advised or managed by any such person. An Interested Party may provide professional services to members of the Fund (provided that no Interested Party will act as auditor to the Company) or hold Ordinary Shares and buy, hold and deal in any investments for their own accounts notwithstanding that similar investments may be held by the Company (directly or indirectly). An Interested Party may contract or enter into any financial or other transaction with any member of the Fund or with any shareholder or any entity any of whose securities are held by or for the account of the Fund, or be interested in any such contract or transaction. Furthermore, any Interested Party may receive commissions to which it is contractually entitled in relation to any sale or purchase of any investments of the Fund effected by it for the account of the Fund.

Procedures designed to deal with any potential conflicts of interest that may arise from individuals at John Laing Group acting on both the "buy-side" (for the Fund) and the "sell-side" (for any member of the John Laing Group) in relation to any acquisition of assets from the John Laing Group are set out in Part 1 of this Prospectus.

Procedures designed to manage any potential conflict of interest that may arise in relation to an acquisition opportunity from outside the John Laing Group which both the Fund and a member of the John Laing Group is considering acquiring will be put into place should such potential conflicts of interest arise. Such procedures will include any relevant individuals acting for the Fund having the benefit of a release from their duties as a John Laing Group employee to the extent that these duties conflict with their duties to act in the interests of the Fund and the establishment of information barriers to ensure confidentiality and integrity of commercially sensitive information.

The Directors will at all times comply with the conflict of interest rules contained in the Rules.

#### Administration

Heritage International Fund Managers Limited has been appointed as Administrator to the Company and will also provide company secretarial services and a registered office to the Company. The Administrator has responsibility for the safekeeping of any share and loan certificates of the Company's investments in Luxco 1.

ATC Corporate Services (Luxembourg) S.A. has been appointed as domiciliation agent in respect of the Luxcos. The Domiciliation Agent will also carry out various accounting and related services in respect of the Luxcos.

## Registrar and UK transfer agent and receiving agent

Capita Registrars (Guernsey) Limited has been appointed as Registrar to the Company and Capita Registrars will act as the Company's UK transfer agent and receiving agent.

## PART 5: ISSUE ARRANGEMENTS, DISCOUNT MANAGEMENT, FEES AND VALUATIONS

#### The Issue

The Issue comprises up to 270.0 million Ordinary Shares to be issued at a price of 100p each. Allocations of the Ordinary Shares under the Issue will be determined at the discretion of the Directors (in consultation with JPMC and JLCM). On the basis that the Issue is fully subscribed, it is expected that the Company will receive approximately £264.9 million from the Issue, net of fees and expenses associated with the Issue and the Acquisition and payable by the Company of £5.1 million. The Issue is being made in order to raise funds for the purpose of achieving the investment objective of the Company, as described in Part 1 of this Prospectus.

The Issue is conditional upon, inter alia:

- (a) Admission occurring;
- (b) the Placing Agreement having become unconditional in all respects and not having been terminated in accordance with its terms before Admission; and
- (c) not less than 251.9 million Ordinary Shares being subscribed for in aggregate pursuant to the Issue.

If these conditions are not met, the Issue will not proceed. In the event that the Issue does proceed, the Company will not issue any further Shares during the period of 180 days from Admission except with the consent of the Sponsor.

#### The Offer for Subscription

Ordinary Shares are available to the public under the Offer for Subscription. The Offer for Subscription is only being made in the UK but, subject to applicable law, the Company may allot Ordinary Shares on a private placement basis to applicants in other jurisdictions. The terms and conditions of application under the Offer for Subscription and an Application Form are set out at the end of this Prospectus. These terms and conditions should be read carefully before an application is made. Investors should consult their respective stockbroker, bank manager, solicitor, accountant or other financial adviser if they are in doubt about the contents of this Prospectus.

All applications for Ordinary Shares under the Offer for Subscription will be payable in full, in Sterling, by a cheque or banker's draft drawn on a UK, Channel Islands or Isle of Man clearing bank.

## The Placing

The Company, the Directors, the Investment Adviser and the Bookrunners have entered into the Placing Agreement, pursuant to which the Bookrunners have agreed, subject to certain conditions, to use their respective reasonable endeavours to procure subscribers for the Ordinary Shares made available in the Placing.

Further details of the terms of the Placing Agreement, including the fees payable to the Bookrunners, are detailed in Part 7 of this Prospectus.

#### General

If subscriptions under the Offer for Subscription and the Placing exceed the maximum number of Ordinary Shares available under the Issue, the Directors will scale back subscriptions at their discretion. The Placing is not subject to scaling back in favour of the Offer for Subscription and the Offer for Subscription is not subject to scaling back in favour of the Placing.

Subject to those matters on which the Issue is conditional, the Directors, with the consent of the Sponsor, may bring forward or postpone the closing date for the Placing and the Offer for Subscription by up to two weeks.

The basis of allocation under the Issue is expected to be announced on 24 November 2010. The basis of allocation shall be determined by the Company after consultation with the Investment Adviser and JPMC, provided that the John Laing Group shall be entitled to an allocation of at least 20 per cent. (but no more than 24.9 per cent.) of the Ordinary Shares comprised in the Issue. CREST accounts will be credited on the date of Admission and it is anticipated that, where Shareholders have requested them, certificates in respect of the Ordinary Shares to be held in certificated form will be dispatched during the week commencing 29 November 2010. Pending receipt by Shareholders of definitive share certificates, if issued, the Registrar will certify any instruments of transfer against the register of members.

To the extent that any application for subscription is rejected in whole or in part, or the Directors determine in their absolute discretion that the Issue should not proceed, monies received will be returned to each relevant applicant at its risk and without interest.

The Net Issue Proceeds will be used to finance the Acquisition and associated expenses. The Acquisition and other investment activities described in this Prospectus are expected to have a positive effect on earnings.

Multiple applications or suspected multiple applications on behalf of a single client are liable to be rejected.

The International Security Identification Number for the Ordinary Shares is GG00B4ZWPH08 and the SEDOL is B4ZWPH0.

#### Overseas investors

The attention of persons resident outside the UK is drawn to the notices to investors set out on pages 114 to 117 of this Prospectus which set out restrictions on the holding of Ordinary Shares by such persons in certain jurisdictions.

In particular investors should note that the Ordinary Shares have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States and the Company has not registered, and does not intend to register, as an investment company under the Investment Company Act. Accordingly, the Ordinary Shares may not be offered, sold, pledged or otherwise transferred or delivered within the United States or to, or for the account or benefit of, any US persons except in a transaction meeting the requirements of an applicable exemption from the registration requirements of the Securities Act.

#### **CREST**

CREST is a paperless settlement procedure enabling securities to be transferred from one person's CREST account to another without the need to use share certificates or written instruments of transfer. The Articles of Incorporation permit the holding of the Ordinary Shares under the CREST system and the Company has applied for the Ordinary Shares to be admitted to CREST with effect from Admission. Accordingly, settlement of transactions in the Ordinary Shares following Admission may take place within the CREST system if any Shareholder so wishes (provided that the Ordinary Shares are not in certificated form).

CREST is a voluntary system and, upon the specific request of a Shareholder, the Ordinary Shares of that Shareholder which are being held under the CREST system may be exchanged, in whole or in part, for share certificates.

If a Shareholder or transferee requests Ordinary Shares to be issued in certificated form, a share certificate will be despatched either to them or their nominated agent (at their own risk) within 21 days of completion of the registration process or transfer, as the case may be, of the Ordinary Shares. Shareholders who are non-US Persons holding definitive certificates may elect at a later date to hold their Ordinary Shares through CREST in uncertificated form provided that they surrender their definitive certificates.

## Dealing arrangements

Application will be made for the Ordinary Shares to be admitted to trading on the London Stock Exchange's main market for listed securities. It is expected that Admission will become effective, and that dealings in the Ordinary Shares will commence, at 8.00am on 29 November 2010.

#### Settlement

Payment for the Ordinary Shares applied for under the Offer for Subscription should be made in accordance with the instructions contained in the Application Form set out at the end of this Prospectus. Payment for the Ordinary Shares to be acquired under the Placing should be made in accordance with settlement instructions provided to investors by the Bookrunners. To the extent that any application or subscription for Ordinary Shares is rejected in whole or part, monies will be returned to the applicant without interest.

#### Money laundering

Pursuant to anti-money laundering laws and regulations with which the Company must comply in the UK and/or Guernsey, any of the Company and its agents, including the Administrator, the Registrar, the Receiving Agent, the Investment Adviser and the Bookrunners may require evidence in connection with any application for Ordinary Shares, including further identification of the applicant(s), before any Ordinary Shares are issued.

Each of the Company and its agents, including the Administrator, the Registrar, the Receiving Agent, the Investment Adviser and the Bookrunners reserve the right to request such information as is necessary to verify the identity of a Shareholder or prospective Shareholder and (if any) the underlying beneficial owner or prospective beneficial owner of a Shareholder's Ordinary Shares. In the event of delay or failure by the Shareholder or prospective Shareholder to produce any information required for verification purposes the Directors, in consultation with any of the Company's agents, including the Administrator, the Registrar, the Receiving Agent, the Investment Adviser and the Bookrunners, may refuse to accept a subscription for Ordinary Shares, or may refuse the transfer of Ordinary Shares held by any such Shareholder.

#### Discount management

#### Purchases of Ordinary Shares by the Company in the market

By ordinary resolution of the founder Shareholder of the Company, passed on 26 October 2010, the Company has been granted Shareholder authority (subject to the Listing Rules and all other applicable legislation and regulations) to purchase in the market up to 14.99 per cent. per annum of the Ordinary Shares in issue immediately following Admission. This authority will expire at the conclusion of the first annual general meeting of the Company or, if earlier, 18 months from the date of the ordinary resolution. The Directors intend to seek renewal of this authority from Shareholders at each annual general meeting.

It is the Company's investment objective to return value to Shareholders in the form of dividends and capital distributions. The Company intends to distribute net income in the form of dividends. Furthermore, in normal market circumstances the Directors intend to favour pro rata capital distributions ahead of Ordinary Share repurchases in the market.

If the Board does decide that the Company should repurchase Ordinary Shares, purchases will only be made through the market for cash at prices below the estimated prevailing Net Asset Value per Ordinary Share where the Directors believe such purchases will result in an increase in the Net Asset Value per Share. Such purchases will only be made in accordance with the Law and the Listing Rules, which currently provide that the maximum price to be paid per Ordinary Share must not be more than the higher of (i) five per cent. above the average of the mid market values of the Ordinary Shares for the five Business Days before the purchase is made or (ii) the higher of the last independent trade or the highest independent bid for the Ordinary Shares.

Prospective Shareholders should note that the exercise by the Directors of the Company's powers to repurchase Shares either pursuant to a tender offer or the general repurchase authority is entirely discretionary and they should place no expectation or reliance on the Directors exercising such discretion on any one or more occasions. Moreover, prospective Shareholders should not expect, as a result of the Directors exercising such discretion, to be able to realise all or part of their holding of Shares, by whatever means available to them, at a value reflecting their underlying Net Asset Value.

#### Tender offers

The Company may also make tender offers from time to time as part of its overall approach to discount management. As such, subject to certain limitations and the Directors exercising their discretion to operate the tender offer on any relevant occasion, Shareholders may tender for purchase all or part of their holdings of Ordinary Shares for cash. Tender offers will, for regulatory reasons, not normally be open to Shareholders (if any) in Australia, Canada, Japan, the Republic of South Africa or the United States of America. Implementation of tender offers is subject to prior Shareholder approval.

In order to implement the tender offers it is likely that a market maker selected by the Board will, as principal, purchase the Ordinary Shares tendered at the tender price and will sell the relevant Ordinary Shares on to the Company at the same price by way of an on-market transaction, unless the Company has agreed with the market maker that the market maker may sell any of the Ordinary Shares in the market. The tender offers will be conducted in accordance with the Listing Rules and the rules of the London Stock Exchange.

In addition to the availability of the share purchase and tender facilities mentioned above, Shareholders may seek to realise their holdings through disposals in the market.

Prospective Shareholders should note that the exercise by the Directors of the Company's powers to repurchase Shares either pursuant to a tender offer or the general repurchase authority is entirely discretionary and they should place no expectation or reliance on the Directors exercising such discretion on any one or more occasions. Moreover, prospective Shareholders should not expect, as a result of the Directors exercising such discretion, to be able to realise all or part of their holding of Shares, by whatever means available to them, at a value reflecting their underlying Net Asset Value.

#### **Treasury Shares**

The Company is able to hold Ordinary Shares acquired by way of market purchase or by way of tender offer "in treasury", meaning that the Ordinary Shares remain in issue and owned by the Company rather than being cancelled. Such Ordinary Shares may subsequently be cancelled or sold for cash.

Up to ten per cent. of the Ordinary Shares bought by the Company in the market (as described above) or by way of tender offer may be held in treasury. This gives the Company the ability to sell Ordinary Shares held in treasury quickly and cost efficiently, and will provide the Company with additional flexibility in the management of its capital base.

#### Meetings, reports and accounts

All general meetings of the Company will be held in Guernsey. The annual general meeting of the Company will be held in Guernsey in each year, the first being held within 18 months of the date of incorporation of the Company.

The Company was incorporated on 6 August 2010 and has not yet commenced operations other than thorough consideration and subsequent approval of the details of this Prospectus. No financial statements have been made by the Company since its incorporation. As the Company has only recently been formed, it has not published any consolidated financial information.

The Company's annual reports will be prepared up to 31 December each year and it is expected that copies will be sent to Shareholders within the following four months. The first annual report covering the period from incorporation to 31 December 2010 is expected to be sent to Shareholders within the four months following the end of the period. Shareholders will also receive an unaudited interim report prepared by the Investment Adviser covering the six month period to 30 June each year.

The audited accounts of the Fund will be drawn up in Sterling and prepared under IFRS. Under IFRS, the Fund is likely to prepare an income statement which, unlike a statement of total return, does not differentiate between revenue and capital. The Fund's management and administration fees, finance costs and all other expenses will be charged through the income statement. The Fund's accounts will consolidate the Partnership and therefore, under IFRS rules, interests in Project Entities will be consolidated as subsidiaries in which the Fund has a controlling interest. In addition, Project Entities where the Fund does not have a controlling interest will be recognised at fair value on the balance sheet with any movements in fair value recognised in the Fund's income statement. It is intended that the narrative section of the annual report and accounts will include the Fund's Net Asset Value, being the fair value of the Fund's investments calculated in accordance with the Company's valuation policies.

#### **Valuations**

JLCM will produce fair market valuations of the Fund's investments on a quarterly basis as at each calendar quarter, which will be presented to the Directors for their approval and adoption. It is intended that these valuations will be reported on annually by an independent specialist who will be asked to consider whether the discount rates used in the valuations reflect, amongst other things, potential risks to the cash flows from investments and are appropriate and in line with market rates. The first such report by an independent specialist will be for the period ending 31 December 2011.

The Administrator will, with the assistance of JLCM, calculate the Net Asset Value of the Ordinary Shares on a quarterly basis as at each calendar quarter and these calculations will be reported to Shareholders in the Company's annual report and interim financial statements. All calculations made by the Administrator will be made, in part, on valuation information provided by the Project Entities in which the Fund has invested and, in part, on financial reports provided by JLCM in its capacity as Operator of the Partnership and/or the asset manager of those Project Entities. Although JLCM and the Administrator will evaluate all such information and data, they may not be in a position to confirm the completeness, genuineness or accuracy of such information or data. In addition the financial reports, where not provided by JLCM in its capacity as asset manager of the Project Entities, are typically provided on a quarterly or half yearly basis only and are generally issued one to four months after their respective valuation dates. Consequently, each quarterly Net Asset Value will contain information that may be out of date and require updating and completing. Shareholders should bear in mind that the actual Net Asset Values may be materially different from these quarterly estimates.

The Directors do not envisage any circumstances other than those arising out of any changes in or waiver to the Listing Rules in which valuations will be suspended.

## Fees and expenses

## Formation and Issue Costs

The Issue Costs are those necessary for the establishment of the Fund and for the Issue and include fees payable under the Placing Agreement, legal, registration, printing, advertising and distribution costs and any other applicable expenses. 70 per cent. of the Issue Costs will be met by the Company from the proceeds of the Issue and set off against its share premium account (or other reserve accounts). The Investment Adviser will procure, pursuant to the Placing Agreement, that the remaining 30 per cent. of Issue Costs will be met by the John Laing Group. The Issue Costs payable by the Company (including VAT where relevant) are estimated to be approximately £3.7 million (assuming that the entire Seed Portfolio is acquired and the maximum Issue size is reached).

#### **Acquisition costs**

The Acquisition costs are those costs, (predominantly legal and due diligence costs and Stamp Duty Reserve Tax) incurred by the Fund in connection with the Acquisition. 70 per cent. of the Acquisition costs will be charged to the income statement. The Investment Adviser will procure, pursuant to the Placing Agreement, that the remaining 30 per cent. of the Acquisition costs will be met by the John Laing Group. The Acquisition costs payable by the Company (including VAT where relevant) are estimated to be approximately £1.4 million (assuming that the entire Seed Portfolio is acquired and the maximum Issue size is reached).

#### **Base Fee**

JLCM and the General Partner are entitled, in aggregate, to a Base Fee at the annual rate of 1.1 per cent. of that part of the Adjusted Portfolio Value up to and including £500 million, 1.0 per cent. of that part of the Adjusted Portfolio Value over £500 million and up to £1,000 million and 0.9 per cent. of that part of the Adjusted Portfolio Value over £1,000 million, together with any applicable VAT. The Base Fee accrues quarterly in arrears as at each Valuation Day, and is calculated by reference to the Adjusted Portfolio Value as at the relevant Valuation Day. The Base Fee is payable in cash in pounds sterling within 10 Business Days of the relevant Valuation Day.

## Asset origination fee

In aggregate, JLCM and the General Partner are also entitled to an asset origination fee of 0.75 per cent. of the purchase price of new Investment Capital acquired by the Fund that is not sourced from any of John Laing, its subsidiaries, or funds or holdings managed by John Laing or any of its subsidiaries. This fee is due to the Investment Adviser 10 Business Days after the completion of any acquisition in respect of which it is payable.

The Directors intend to keep the fees described above under review to ensure they are set at appropriate levels.

## Commissions and Project Entity directors fees

JLCM, the General Partner and their associates are each entitled to retain commissions, fees and expenses received under any agreement with any member of the Fund, fees and expenses received by them, the Fund or their associates in consideration for providing directors to Project Entities, commissions received through the Bookrunners in respect of investors that JLCM procures to subscribe for Shares, provided that they notify the Company (and/or the partners of the Partnership as the case may be) of the amount and details of such commissions before or promptly after receipt. They may also retain fees payable to their associates under asset management agreements. Any other commissions, fees or other remuneration must be notified to the Company (and/or the partners) and the Base Fee will be reduced by the amount of such other commissions not detailed herein.

## Other fees and expenses

JLCM and the General Partner are also entitled to be reimbursed for certain expenses under the Investment Advisory Agreement and the Partnership Agreement, as described in Part 7 of this Prospectus.

The fees payable to the Domiciliation Agent, the Administrator, the Registrar and the Receiving Agent pursuant to the Domiciliation Agreements, the Administration Agreement, Registrar Agreement and the Receiving Agent Agreement respectively are also set out in Part 7 of this Prospectus.

### **PART 6: TAXATION**

The following summary is given as a general guide to the tax treatment of the Fund and certain types of investors. It does not purport to cover all taxation issues which might be applicable to the Fund or such investors and is not intended to be, nor should be construed to be, legal, tax or investment advice to any particular investor. The summary is based on current laws and tax authority practices in the UK, Guernsey and Luxembourg, which may change, but the summary is believed to be correct at the date hereof. Nevertheless, prospective investors are strongly advised to seek their own advice on the taxation consequences of an investment in the Company, especially those prospective investors who are not resident for tax purposes in the UK as they may be subject to taxation law in their respective jurisdictions.

## **Guernsey Taxation**

## The Company

The Company will apply for and expects to be granted exemption from liability to income tax in Guernsey under the Income Tax (Exempt Bodies) (Guernsey) Ordinance, 1989 (the "Ordinance") by the Director of Income Tax in Guernsey for the current year. Exemption must be applied for annually and will be granted, subject to the payment of an annual fee which is currently fixed at £600, provided that the Company continues to qualify under the applicable legislation for exemption. It is the intention of the Directors to conduct the affairs of the Company so as to ensure that it continues to qualify.

As an exempt company, the Company will be treated as if it were not resident in Guernsey for the purposes of liability to Guernsey income tax. Under current law and practice in Guernsey, the Company will only be liable to tax in Guernsey in respect of income arising or accruing in Guernsey, other than from a relevant bank deposit. It is not anticipated that any income other than bank interest will arise in Guernsey and therefore the Company will not incur any additional liability to Guernsey tax.

Guernsey does not levy taxes upon capital inheritances, capital gains (with the exception of a dwellings profit tax, which has been suspended), gifts, sales or turnover, nor are there any estate duties, save for an ad valorem fee for the grant of probate or letters of administration.

### Potential Changes to the Tax Law

The current corporate tax regime (zero – 10) is under review and is subject to public consultation. The consultation has now closed and results are being collated. It is not known whether the regime will be revised or replaced, however Guernsey has committed to comply with international standards of taxation, without compromising its competitive position.

#### Withholding Tax

No withholding tax or deduction will be made on distributions made by the Company to non-Guernsey resident Shareholders.

### EU Savings Tax Directive

Guernsey is not subject to the European Union Directive on the Taxation of Savings Income (Directive 2003/48/EC) (the "EU Savings Tax Directive"). However, the States of Guernsey have introduced a retention tax system in respect of payments of interest, or other similar income, made to an individual beneficial owner resident in an EU member state by a paying agent located in Guernsey. Alternatively, such individual is entitled to request a paying agent not to retain tax from such payments, but instead apply a system by which the details of such payments are communicated to the tax authorities of the EU member state in which the beneficial owner is resident.

Under the terms of bilateral agreements with the 27 EU member states and domestic legislation, interest payments may include distributions from the proceeds of shares or units in certain collective investment schemes which are equivalent to a UCITS. Guidance notes on the

implementation of the agreement (issued by the States of Guernsey) indicate that the Company is not equivalent to a UCITS. Accordingly, any such payments will not be subject to retention or disclosure.

The Guernsey regime allows EU resident individuals to opt out of withholding tax and instead apply automatic exchange of information. This option is at the discretion of the paying agent. The rate of withholding tax is currently 20 per cent. and was due to increase to 35 per cent. from July 2011. However, in response to a consultation issued by Guernsey's Fiscal and Economic Policy Group on 4 May 2010, Guernsey's Chief Minister announced in a press release on 28 July 2010 that Guernsey's Policy Council recommended that companies move to automatic exchange of information from 1 January 2011 and no later than 1 July 2011. A report will be submitted to the States of Guernsey in the early autumn to confirm arrangements for this transition.

#### Shareholders

Guernsey does not levy capital gains tax (with the exception of a dwellings profit tax, which has been suspended) and, therefore, Shareholders will not suffer any tax in Guernsey on capital gains. Payments made by the Company to non-Guernsey resident Shareholders, whether made during the life of the Company or by distribution on the liquidation of the Company, will not be subject to Guernsey tax.

Assuming the company is granted exempt status, it will not be required to apply the deemed distribution provisions of the Income Tax (Guernsey) Law, 1975.

In the event that the Company has Guernsey resident individual Shareholder(s), the Company will be required, following payment of a dividend, to disclose to the Director of Income Tax the name and address of the Guernsey resident(s), the date of the dividend and the gross amount distributed.

# **Luxembourg Taxation**

#### The Companies

Luxco 2 will invest in the Partnership which should be regarded as transparent for Luxembourg tax purposes.

Luxco 1 and Luxco 2 are companies incorporated under Luxembourg laws as "société à responsabilité limitée". They should be considered as resident in Luxembourg for Luxembourg tax purposes and will be managed by the Directors accordingly. They will be subject to Luxembourg corporate income tax and Luxembourg municipal business tax and solidarity surcharge on their worldwide income. The aggregate tax rate (including corporate income tax, municipal business tax and solidarity surcharge) is 28.59 per cent., applicable to companies which have a registered office in Luxembourg City.

The taxation position of the companies has been agreed with the Luxembourg tax authorities on a conditional basis and this agreement will be reviewed from time to time.

Dividends received from, and capital gains realized upon disposal of shares held in, subsidiaries may be exempt from Luxembourg tax subject to certain conditions provided by Luxembourg tax laws implementing the EU Parent-Subsidiary Directive.

Luxembourg laws provide however for certain restrictions to:

- (a) the deductibility of expenses incurred in relation to shares benefiting from dividend exemption; and
- (b) the exemption of capital gains.

Interest income and any other income will be fully taxable. Interest expenses should be deductible for Luxembourg tax purposes provided they are at arm's length, they are not incurred in relation with exempt income, the Luxcos comply with Luxembourg thin capitalisation requirements and subject to an arm's length remuneration to be earned by Luxcos on their activities. Interest payable

under profit participation bonds, certain profit participating loans or in the case of recharacterisation of interest into hidden dividend distributions are not deductible for tax purposes.

#### **Net Wealth Tax**

The Luxcos will be subject to 0.5 per cent. net wealth tax computed on their worldwide net wealth, assessed on 1 January each year. Net wealth tax is not considered to be a material cost to the Fund to the extent that the shares held directly or indirectly through a transparent entity by the Luxcos fulfil the conditions to benefit from the exemption for net wealth tax purposes. Furthermore, debts are deductible for the purpose of computing the net wealth tax basis unless they finance exempt assets. Other assets such as non exempt participations, cash or receivables held directly or indirectly through a transparent entity are subject to net wealth tax.

# Taxation of capital gains realised by the Company

Capital gains realised by the Company on the transfer of shares in Luxco 1 are not taxable in Luxembourg unless (i) the Company is not entitled to benefit from double tax treaties concluded with Luxembourg, and (ii) the Company holds more than ten per cent. of the share capital of Luxco 1 and shares are transferred within a six month period following their acquisition.

## Withholding tax

Dividends paid by Luxco 1 to the Company will be subject to 15 per cent. withholding tax.

Luxembourg does not apply withholding tax to interest payments, subject to the following exceptions:

- (a) under the application of the Council Directive 2003/48/EC of 3 June 2003 (the 'EU Savings Directive') as implemented by Luxembourg law (see below); or
- (b) under specific circumstances such as interest paid under profit participation bonds, certain profit participating loans, or recharacterisation of interest into hidden dividend distribution.

On 3 June 2003, the EU Council of Economic and Finance Ministers adopted a new directive regarding the taxation of savings income. The EU Savings Directive has been implemented in Luxembourg by the laws of 21 June 2005. Under the EU Savings Directive, each Member State is required to provide to the tax authorities of another Member State details of payments of interest or other similar income made by a paying agent to an individual resident or certain types of entities called 'residual entities', established in that other Member State (or certain dependent or associated territories). For a transitional period Luxembourg is permitted to apply a withholding tax if the beneficial owner of the payment does not comply with the procedures for information reporting. The withholding tax system applies for a transitional period during which the rate of the withholding is of 20 per cent. up to 30 June 2011 and 35 per cent. as from 1 July 2011. The transitional period is to terminate at the end of the first full fiscal year following agreement by certain non-EU countries to the exchange of information relating to such payments.

Also with effect from 1 July 2005, a number of non-EU countries (Switzerland, Andorra, Liechtenstein, Monaco and San Marino), have agreed to adopt similar measures (either provision of information or transitional withholding) in relation to payments made by a paying agent within its jurisdiction to, or collected by such a paying agent for, an individual resident or a residual entity established in a member state. In addition, Luxembourg has entered into reciprocal provision of information or transitional withholding arrangements with certain of those dependent or associated territories (Jersey, Guernsey, Isle of Man, Montserrat, British Virgin Islands, Netherlands Antilles, Aruba, Anguilla, Cayman Islands and the Turks and Caicos Islands) in relation to payments made by a paying agent in a member state to, or collected by such a paying agent for, an individual resident or a residual entity established in one of those territories.

Every three years, it is envisaged that the EU Commission reports to the EU Council on the operation of the EU Savings Directive and, where appropriate, proposes to the EU Council any

amendments to the EU Savings Directive that prove necessary in order to better ensure effective taxation of savings income. Therefore, changes to the EU Savings Directive should be anticipated.

In this respect, the European Commission published on 13 November 2008 a proposal for amendments to the EU Savings Directive which has been approved by the European Parliament and which includes a number of suggested changes which, if implemented, would broaden the scope of the requirements described above.

## **Partnership Taxation**

Luxco 2 will invest in the Partnership which is transparent for UK and Luxembourg tax purposes.

### The Partnership Holding Entities

The Partnership Holding Entities are UK incorporated holding companies formed by the Partnership for the purpose of acquiring seven of the Seed Portfolio assets.

It is the intention that the directors of these companies manage them in order that they are tax resident in the UK and nowhere else.

The Partnership Holding Entities will pay UK corporation tax on their worldwide profits. The tax rate is currently at the rate of 28 per cent. but is falling to 24 per cent. by 2014.

#### Seed Portfolio

The Seed Portfolio is an established collection of assets with a track record of submitting tax returns to the tax authorities and reaching agreement on those returns.

### **UK** taxation

### Company

The Directors intend that the affairs of the Company should be managed and conducted so that it does not become resident in the United Kingdom for United Kingdom taxation purposes. Accordingly, and provided that the Company is not trading in the United Kingdom through a fixed place of business or agent situated therein that constitutes a "permanent establishment" for United Kingdom taxation purposes and that all its trading transactions in the United Kingdom are carried out through a broker or investment manager acting as an agent of independent status in the ordinary course of its business, the Company will not be subject to United Kingdom corporation tax or income tax on its profits. The Directors and the Investment Adviser each intend that the respective affairs of the Company and the Investment Adviser are conducted so that these requirements are met insofar as this is within their respective control. However, it cannot be guaranteed that the necessary conditions will at all times be satisfied.

Certain interest and other amounts received by the Company which have a United Kingdom source may be subject to withholding or other taxes in the United Kingdom.

### Shareholders

The following comments apply to Shareholders who are resident or ordinarily resident solely in the UK for taxation purposes and who hold their interest in the Company for investment purposes. They do not apply to persons who hold their interest in the Company as trustees or in any other capacity other than that of absolute beneficial owner; nor do they apply to persons who carry on a banking, financial or insurance trade.

The comments in this Part 6 do not apply to non-UK domiciled shareholders who are taxable on the remittance basis. Shareholders who are resident for tax purposes in jurisdictions other than the UK will be taxed according to the rules of that jurisdiction and should seek specialist advice. Any person who is in any doubt about their own tax position should consult an appropriate independent professional adviser.

The Company is a closed ended fund and makes no guarantee or undertaking that investors will be able to realise their investments entirely or almost entirely by reference to Net Asset Value, or by reference to any index. The Company does not expect to be treated as an offshore fund for the purposes of Part II Finance Act 2008, but does not make any commitment to investors that it will not become an offshore fund. The Company has not obtained confirmation of its position under the offshore fund rules from HMRC.

#### Individual Shareholders

The information below concerns the tax treatment of individuals who are resident or ordinarily resident in the UK and are also UK domiciled. Other persons will be subject to different tax considerations and should seek the advice of a professional adviser.

### Income tax

Where a UK resident individual receives a dividend from the Company in respect of his Ordinary Shares, the dividend will be a foreign source dividend and will be subject to income tax at the appropriate marginal tax rate for the individual. This is currently ten per cent. if the individual is a basic rate taxpayer, 32.5 per cent. for higher rate taxpayers, and 42.5 per cent. if the individual is taxed at the additional tax rate for income above £150,000.

UK resident individuals who own less than a ten per cent. shareholding in the Company will be entitled to a non-payable tax credit of one ninth of dividends received from the Company. This would reduce the effective tax rate of UK income tax paid on dividends received from the Company by basic rate, higher rate, and additional rate tax payers to 0 per cent., 25 per cent. and 36.11 per cent. respectively.

This tax credit will not be available for any individual who owns ten per cent. or more of the class of issued share capital of the Company in respect of which the dividend is made.

Whilst the Company does not expect to be an offshore fund as defined in Part 8 of the Taxation (International and Other Provisions) Act 2010, if it were to be, and the market value of the Company's qualifying investments exceed 60% of the market value of all of the Company's assets, dividends would be treated as interest for income tax purposes and be subject to income tax at the appropriate marginal tax rate for the individual. This is currently 20 per cent. if the individual is a basic rate taxpayer, 40 per cent. for higher rate taxpayers and 50 per cent. if the individual is taxed at the additional tax rate for income above £150,000. Investors might seek to understand the impact of the offshore fund rules as they affect them personally should they become relevant in the future.

#### Capital gains tax

A disposal of Ordinary Shares by a UK resident individual may, depending upon their circumstances, and subject to any available exemption or relief, give rise to a chargeable gain or an allowable loss for the purposes of capital gains tax. The current rate of tax for chargeable gains is 18 per cent. for basic rate taxpayers and 28 per cent. for higher rate taxpayers.

There is an annual exempt amount for which capital gains do not apply for UK resident and domiciled individuals. This is currently £10,000, but investors should be aware that the UK government is entitled to reduce the level of annual exemption for future years, or even remove it altogether.

Where a UK resident individual receives a capital distribution this will be treated as a part disposal of their holding. The capital gain or loss would be calculated as proceeds less base cost. As this is deemed to be a part disposal only part of the base cost can be brought into account. The fraction of base cost which is allowable as a deduction is A/(A+B), where A is the consideration and B is the value of the part retained.

Where the distribution is small, compared with the value of the holding in respect of which it is made, it is not treated for capital gains purposes as giving rise to a part disposal. In such a case, the amount of the distribution is deducted from any expenditure allowable as a deduction in computing a gain or loss on a subsequent disposal by the recipient. Therefore the charge is

postponed until a subsequent disposal of the holding. This treatment is not compulsory: the recipient can elect to have the distribution treated as a part disposal. HMRC automatically treats a distribution as being "small" if it is 5 per cent. of the value of the shares at the date of the distribution, or it is not more than £3,000 (irrespective of whether the five percent test is satisfied). Where a distribution does not fall within the above categories, HMRC considers each case on its merits.

If at any time in the future the Company were to become an offshore fund as defined in Part 8 of the Taxation (International and Other Provisions) Act 2010, then higher rates of taxation would apply on the disposal of shares by UK resident shareholders and the exemptions described above will not be available.

#### Transfer of assets abroad

The attention of individuals that are resident in the UK for tax purposes is drawn to the provisions of Chapter 2 of Part 13 of the Income Tax Act 2007. Under these provisions a UK resident individual may be charged to income tax on certain amounts following a transfer of assets to a person not resident or domiciled within the UK for tax purposes. Investors should seek professional advice if they are concerned about any potential liability under these provisions.

## Corporate Shareholders

The following assumes that the corporate Shareholder will not be holding the investment with a view to realising trade profits under section 35 of the Corporation Tax Act 2009 ("CTA 2009"). This paragraph applies to UK resident companies only that hold the Ordinary Shares as part of a business of investing in shares: companies with tax residence in other territories, or with dual residence, or which are subject to special tax rules in respect of their business or activities, should seek professional advice in respect of their tax position.

UK resident corporate Shareholders may be able to rely upon the provisions of Part 9A of CTA 2009, which exempts certain classes of dividend and other company distributions from the charge to UK corporation tax. In particular, provided the Company meets certain conditions, dividends paid by the Company to a UK resident corporate Shareholder which is not a "small company" for the purposes of section 931S CTA 2009 should not be subject to UK corporation tax.

Where a UK resident corporate shareholder received a capital distribution, this may be treated as a part disposal of its holding depending on how the capital distribution is effected. In certain cases, distributions out of capital might be treated as income distributions. The capital gain or loss is calculated as proceeds less base cost. As this is deemed to be a part disposal only part of the base cost can be brought into account. The fraction of base cost which is allowable as a deduction is A/(A+B), where A is the consideration and B is the value of the part retained.

Where the distribution is small, compared with the value of the holding in respect of which it is made, it is not treated for chargeable gains purposes as giving rise to a part disposal. In such a case, the amount of the distribution is deducted from any expenditure allowable as a deduction in computing a gain or loss on a subsequent disposal by the recipient. Therefore the charge is postponed until a subsequent disposal of the holding. This treatment is not compulsory: the recipient can elect to have the distribution treated as a part disposal.

HMRC automatically treats a distribution as being "small" if it is 5 per cent. or less than the value of the shares as at the date of distribution or if it is not more than £3,000 (irrespective of whether the 5 per cent. test is satisfied). Where a distribution does not fall within the above categories, HMRC considers each case on its merits.

If at any time in the future the Company were to become an offshore fund under Part II Finance Act 2008, then the disposal of Shares by UK resident company Shareholders could be subject to taxation under the offshore fund rules. If the Company were to become an offshore fund, the investors could also suffer additional adverse consequences were the portion of investments which represent qualifying investments under Chapter 3 of Part 6 of CTA 09 to exceed 60 per cent. of the market value of all the Company's investments.

If a corporate Shareholder is resident for tax purposes in a country other than the UK then it will be taxed according to the rules of that jurisdiction.

#### Section 13 Gains

This paragraph applies to any UK resident or ordinarily resident shareholders (irrespective of domicile) whose interest (when aggregated with persons connected with them) in the chargeable gains of the Company or the Luxcos or any other non-UK company in which the Company may invest (together, the "non-UK Companies") exceeds one tenth of the gain if the relevant non-UK Company would be a close company if it were resident in the UK. In calculating whether a Shareholder has an interest in more than one-tenth of the gain, the interest of that Shareholder will be aggregated with the interests of any person who are "connected" with them for tax purposes. Persons who would be "connected" include, where the Shareholder is a company, any other company that is under the control of the Shareholder, or that has control of the Shareholder, or which is under common control with the Shareholder. Where the Shareholder is a member of a partnership (or is a company under the direct control of another company that is itself a member of a partnership), the Shareholder is connected with any other member of that partnership. In the event that any non-UK company would be treated as 'close' under UK tax legislation if it were resident in the UK, then part of any chargeable gain accruing to such non-UK company may be attributed to such a Shareholder and the Shareholder may (in certain circumstances) be liable to UK tax on capital gains (section 13 Taxation of Chargeable Gains Act 1992). The part of the capital gain attributed to the Shareholder corresponds to the Shareholder's proportionate interest in such non-UK Company. Individual Shareholders who are resident but not domiciled in the UK and to whom the remittance basis of taxation applies would only be taxed on the attributed capital gain when it is remitted to the UK.

## Controlled foreign company rules

As it is possible that the Company will be controlled by a majority of persons resident in the UK, the UK legislation applying to controlled foreign companies may apply to any corporate holders of Ordinary Shares who are resident in the UK. Under these rules, part of any undistributed income profit accruing to any non-UK company may be attributed to such a UK resident company Shareholder, and may in certain circumstances be chargeable to UK corporation tax in the hands of the Shareholder. However, this will only apply if the apportionment to that Shareholder (when aggregated with persons connected or associated with them) is at least 25 per cent. of the chargeable profits of the controlled foreign company.

### Scrip Shares

On the basis of case law, UK-resident shareholders should not receive any income liable to UK income tax or corporation tax to the extent that they elect to be issued new Ordinary Shares in lieu of a cash dividend ("Scrip Shares"). Nor should they make any disposal for chargeable gains tax purposes at the time the Scrip Shares are allotted. Instead the Scrip Shares and the original registered holding of Ordinary Shares (the "Original Holding") should be treated as a single holding acquired at the time of the Original Holding There will be no allowable expenditure for chargeable gains tax purposes arising in respect of the Scrip Shares and the allowable expenditure arising in respect of the Original Holding will be apportioned across the Original Holding and the Scrip Shares. A disposal for chargeable gains tax purposes will only arise at the time the shareholder subsequently disposes of the Scrip Shares or the Original Holding (a "Subsequent Disposal").

UK-resident individual shareholders may be subject to capital gains tax in respect of chargeable gains arising on a Subsequent Disposal depending on their individual circumstances. UK-resident corporate shareholders may be subject to corporation tax in respect of chargeable gains arising on a Subsequent Disposal depending on their individual circumstances. UK-resident exempt funds will not be liable to tax on chargeable gains arising upon a Subsequent Disposal of investments held for the purposes of the fund.

### Stamp Duty and Stamp Duty Reserve Tax ("SDRT")

The following comments are intended as a guide to the general stamp duty and SDRT position and do not relate to persons such as market makers, brokers, dealers, intermediaries and persons connected with depository arrangements or clearance services, to whom special rules apply.

No Guernsey or UK stamp duty or SDRT will be payable on the issue of Ordinary Shares.

UK stamp duty (at the rate of 0.5 per cent. of the amount of the value of the consideration for the transfer rounded up where necessary to the nearest £5) is payable on any instrument of transfer of the Ordinary Shares executed within the UK other than when the value of the consideration for the transfer is less than £1,000. There may, however, be no practical necessity to pay such stamp duty as United Kingdom stamp duty is not an assessable tax provided that the instrument of transfer is kept permanently outside the UK. However, an instrument of transfer which is not duly stamped cannot be used for any purpose in the UK; for example it will be inadmissible in evidence in civil proceedings in a UK court. Provided that there is no register of the Company kept in the UK, any agreement to transfer the Ordinary Shares will not be subject to UK SDRT.

In the event of the death of an individual Shareholder, a Guernsey grant of probate or administration may be required in respect of which certain fees will be payable to the Ecclesiastical Court in Guernsey.

#### ISAs and SIPPs

It is expected that the Ordinary Shares will be eligible for inclusion in ISAs (subject to applicable subscription limits) provided that they have been acquired by purchase in the market (which will include any Ordinary Shares acquired directly under the Offer for Subscription but not any Ordinary Shares acquired directly under the Placing) and that they will be permissible assets for SIPPs.

THE DISCUSSION ABOVE IS A GENERAL SUMMARY, AND DOES NOT COVER ALL TAX MATTERS THAT MAY BE IMPORTANT TO A PARTICULAR INVESTOR. EACH PROSPECTIVE INVESTOR SHOULD CONSULT THEIR OWN TAX ADVISER ABOUT THE TAX CONSEQUENCES OF AN INVESTMENT IN THE ORDINARY SHARES IN THE CONTEXT OF THE INVESTOR'S OWN CIRCUMSTANCES.

#### PART 7: ADDITIONAL INFORMATION

## 1. Incorporation and administration

- 1.1 The Company was incorporated with limited liability in Guernsey under the Companies (Guernsey) Law, 2008, as amended, on 6 August 2010 with registered number 52256 to be a closed-ended investment fund.
- 1.2 The registered office of the Company is Heritage Hall, Le Marchant Street, St Peter Port, Guernsey, GY1 4HY and the telephone number is +44 1481 716000. The Company operates under the Law and the regulations made thereunder. The Ordinary Shares will conform with the Law and the regulations made thereunder, will have all necessary statutory and other consents and are duly authorised according to, and will operate in conformity with, the Memorandum of Incorporation and Articles of Incorporation.
- 1.3 The Company is a closed-ended investment company registered with the Commission under the Rules. Registered schemes are supervised by the Commission insofar as they are required to comply with the requirements of the Rules, including requirements to notify the Commission of certain events and the disclosure requirements of the Commission's Prospectus Rules 2008. A registered scheme is not permitted to be directly offered to the public in Guernsey but may be offered to regulated entities in Guernsey or offered to the public by entities appropriately licensed under the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended. The Company is not regulated or authorised by the FSA but is subject to the Listing Rules applicable to closed-ended investment companies.
- 1.4 The Directors confirm that the Company has not commenced operations and no accounts of the Company have been made up since its incorporation on 6 August 2010. Therefore, no financial information has been included in this Prospectus. The Company's accounting period will end on 31 December of each year, with the first period ending on 31 December 2010.
- 1.5 Assuming that £270.0 million is raised under the Issue the net assets of the Company will increase by £264.9 million, which will be earnings enhancing.
- 1.6 Changes in the authorised and issued share capital of the Company since incorporation are summarised in paragraph 3 of this Part 7.
- 1.7 Richard A Garrard, for and on behalf of the Guernsey office of Deloitte LLP Guernsey, has been the only auditor of the Company since its incorporation. Deloitte LLP Guernsey is independent of the Company and is registered to carry on audit work by the Institute of Chartered Accountants in England and Wales. The annual report and accounts will be prepared under IFRS. The values of the assets in the Company's portfolio will be determined in accordance with IFRS.
- 1.8 There has been no significant change in the trading or financial position of the Fund since its incorporation.

# 2. Directors

2.1 The Directors of the Company are:

			Date of
Name	Function	Age	Appointment
Paul Lester	Chairman	61	27 August 2010
Alexander David MacLellan	Deputy Chairman	51	27 August 2010
Talmai Morgan	Director	57	27 August 2010
Christopher Spencer	Director	60	27 August 2010
Guido Van Berkel	Director	59	27 August 2010

all care of the Company's registered office at Heritage Hall, Le Marchant Street, St Peter Port, Guernsey GY1 4HY.

2.2 Further details relating to the Directors are disclosed in Part 4 of this Prospectus.

### 3. Share capital

- 3.1 Upon incorporation, the Company was authorised to issue an unlimited number of shares. By special resolution of the founder Shareholder of the Company, passed on 26 October 2010, replacement articles of incorporation were adopted, which set out the different classes of Shares that may be issued by the Company and the rights and restrictions attaching to them. The unclassified Shares may be issued as, amongst other things, Ordinary Shares, C Shares or otherwise on such terms and conditions as the Directors may from time to time determine in accordance with the Articles of Incorporation and the Law. At incorporation, one Share was subscribed for by the subscriber to the Memorandum of Incorporation. The maximum issued share capital of the Company (all of which will be fully paid) immediately following Admission will be 270 million Ordinary Shares. The subscriber Share will be transferred to a member of the John Laing Group on Admission.
- 3.2 By ordinary resolution of the founder Shareholder of the Company, passed on 26 October 2010, the Company has been granted Shareholder authority (subject to the Listing Rules and all other applicable legislation and regulations) to make market purchases of up to 14.99 per cent. per annum of the Ordinary Shares in issue immediately following Admission. This authority will expire at the conclusion of the first annual general meeting of the Company or, if earlier, 18 months from the date of the ordinary resolution.
- 3.3 In accordance with the power granted to the Board by the Articles of Incorporation, and subject to satisfaction of the Issue Conditions, it is expected that 270.0 million unclassified shares (assuming the maximum size of the Issue is reached) or such lesser number of unclassified shares equal to the actual size of the Issue will be issued as Ordinary Shares and allotted pursuant to a resolution of the Board to be passed prior to and conditional upon Admission.
- 3.4 The Articles provide that the Company is not permitted to allot equity securities (being Shares or rights to subscribe for, or convert securities into, Shares) or sell (for cash) any Shares held in treasury, unless it shall first have made an offer to each person who holds equity securities of the same class to allot to him on the same or more favourable terms a proportion of those securities that is as nearly as practicable equal to the proportion in number held by him of the share capital of the Company and the period for acceptance of such offer has expired or the Company has received notice of acceptance or refusal of every offer made. These pre-emption rights may be excluded or modified by special resolution of the Shareholders. Subject to these pre-emption rights, the Directors have power to issue further Shares, although they have no current intention to do so.
- 3.5 By special resolution of the founder Shareholder of the Company, passed on 26 October 2010, the Company has disapplied and excluded the pre-emption rights set out in the Articles in relation to the issue of Ordinary Shares pursuant to the Offer for Subscription and Placing and the issue of the aggregate number of Ordinary Shares as represent less than ten per cent. of the number of Ordinary Shares admitted to trading on the London Stock Exchange's main market for listed securities immediately following Admission. This disapplication and exclusion will expire at the conclusion of the first annual general meeting of the Company or, if earlier, 18 months from the date of the resolution.
- 3.6 Subject to the exceptions set out in paragraph 11.10 of this Part 7, Shares are freely transferable and Shareholders are entitled to participate (in accordance with the rights specified in the Articles) in the assets of the Company attributable to their Shares in a winding-up of the Company or a winding-up of the business of the Company.
- 3.7 Other than in respect of the allocation of at least 20 per cent. (but no more than 24.9 per cent.) of the Ordinary Shares comprised in the Issue to John Laing or another member of the John Laing Group, no share or loan capital of the Company is under option or has been agreed, conditionally or unconditionally, to be put under option.
- 3.8 Save as disclosed in this Part 7 (including in paragraph 3.7 above) or in connection with the Issue as described in this Prospectus, since the date of its incorporation no share or loan capital of the Company has been issued or agreed to be issued, or is now proposed to be issued, either for cash or any other consideration and no commissions, discounts, brokerages

or other special terms have been granted by the Company in connection with the Issue or sale of any such capital. No share or loan capital of the Company is under option or has been agreed, conditionally or unconditionally, to be put under option.

- 3.9 All of the Ordinary Shares will be in registered form and eligible for settlement in CREST. Temporary documents of title will not be issued.
- 3.10 The Net Issue Proceeds will be used for the acquisition of the Seed Portfolio (subject to any scaling back of the acquisition of the Seed Portfolio, as described in Part 3 of this Prospectus) and Acquisition costs referred to in Parts 3 and 5 of this Prospectus, and any balance will be invested in accordance with the Company's investment objectives and policies to acquire Further Investments after Admission or, to the extent that Further Investments are not made, to meet other operational expenses of the Company.

## 4. Working capital and indebtedness

- 4.1 The Company is of the opinion that the working capital available to the Fund is sufficient for the Fund's present requirements, being for at least the next 12 months from the date of this Prospectus.
- 4.2 As at the date of this Prospectus the Company has no guaranteed, secured, unguaranteed or unsecured debt and no indirect or contingent indebtedness, and has not entered into any mortgage, charge or security interest, and the Company's issued share capital consists of one Share.

### 5. The Luxcos

As explained in Part 1 of this Prospectus under the heading "Fund Structure", the Company will hold its assets through two Luxembourg companies, each being a Sàrl (broadly the equivalent of a private company). The Luxcos have been established, and Luxco 2 is the sole limited partner in the Partnership.

### 6. The Partnership

- 6.1 The Partnership was registered on 20 September 2010 as a limited partnership under the Limited Partnerships Act 1907 of England with the name JLIF Limited Partnership with registered number LP014109. The principal place of business of the Partnership is at Allington House, 150 Victoria Street, London SW1E 5LB. The Partnership is governed by the Partnership Agreement dated 27 October 2010 between the General Partner (a special purpose subsidiary of John Laing and as such a member of the John Laing Group) as general partner and Luxco 2 as limited partner. JLCM acts as Operator pursuant to a letter of appointment dated 27 October 2010. The management and operation of the Partnership on the intended basis may amount to the regulated activity of operating a collective investment scheme under UK legislation. In order to lawfully carry on a regulated activity in the UK a person must be authorised by the FSA to carry on the activity in question unless an exemption applies. As such, JLCM, which has been authorised by the FSA to carry on, amongst other things, the regulated activity of operating a collective investment scheme, has been appointed as Operator to manage and operate the Partnership.
- 6.2 Under the Partnership Agreement, the Operator has full discretion to acquire, dispose of and manage the assets of the Partnership subject to investment guidelines which reflect the investment strategy, policy and restrictions applying to the Company as set out in this Prospectus. The Operator may effect borrowings for the Partnership within limits to be prescribed by the limited partner, Luxco 2. Related party transactions involving members of the John Laing Group may only take place with the consent of Luxco 2.
- 6.3 The Partnership Agreement provides that the Operator, the General Partner and each of their officers, directors, employees and agents shall be indemnified out of Partnership assets in respect of losses of any nature arising in connection with the agreement other than those

resulting from the fraud, negligence or wilful default of the person claiming the indemnity. The same people and entities shall not be liable for any losses of any nature suffered by the Partnership, or by any limited partner, except for losses resulting from the fraud, negligence or wilful default of the relevant person. The Partnership Agreement also provides that neither the Operator nor the General Partner shall be liable to the Partnership or to Luxco 2 in respect of any losses suffered by either of them and arising out of any act or omission by it or any of its employees or agents except where the act or omission is a result of the negligence, wilful default or fraud of itself or any of its employees or agents.

- 6.4 The General Partner is entitled to distributions each year in proportion to its contributions to the Partnership up to the aggregate amount that the Investment Adviser is entitled to receive under the Investment Advisory Agreement, less any amounts actually paid in respect of such fees to the Investment Adviser, in relation to that year. The Operator is entitled to such remuneration for its services as it may agree with the General Partner in writing from time to time, plus any applicable VAT. The Operator's fee will be paid by the General Partner, which is entitled to be reimbursed for such payment by the Partnership, provided that the total amount of the Operator's fee in any period when added to the General Partner's distributions in relation to such period may not exceed the aggregate amount to which the Investment Adviser is entitled under the Investment Advisory Agreement, less any amounts actually paid in respect of such fees to the Investment Adviser, in relation to that period. The General Partner and Operator are also entitled to be reimbursed for certain expenses.
- 6.5 The Partnership can be terminated in the following circumstances: (a) automatically with immediate effect on the bankruptcy or analogous event of Luxco 2 (as limited partner); (b) unless the Partnership is reconstituted by Luxco 2 with a replacement general partner, on the bankruptcy or analogous event of the General Partner; (c) upon notice from Luxco 2 (unless in each case Luxco 2 reconstitutes the Partnership with a replacement general partner) if (i) the General Partner or Operator commits a material unremedied breach or fails to offer reasonably acceptable compensation for a material breach that is not capable of remedy, (ii) the General Partner or Operator is prohibited by force majeure from performing its obligations under the agreement for at least 60 consecutive days or (iii) if the Investment Advisory Agreement is terminated and/or JLCM ceases to be the Operator; (d) the written agreement of the General Partner and Luxco 2 or (e) by written notice of the General Partner if the Operator's appointment has been terminated and the Operator has not been replaced within three months of such termination.
- 6.6 Each of the Operator and the General Partner (who shall do so if required by Luxco 2) may terminate the Operator's appointment by one year's written notice at any time after the fourth anniversary of the effective date of the appointment letter (27 October 2010). Notwithstanding such initial four year term, both the General Partner (who shall do if so required by Luxco 2) and the Operator may terminate the Operator's appointment with immediate effect in the following circumstances:
  - (a) the other party fails to make a payment under or in connection with the Partnership Agreement when due, and fails to remedy such breach within 30 days of being notified of such breach; or
  - (b) the other party commits a material breach of the Partnership Agreement or Operator's letter of appointment, and such breach (if capable of remedy) is not remedied within 30 days of being notified to do so, or (if the breach is not capable of remedy) the breaching party fails to offer reasonably acceptable compensation to the other taking into account any loss suffered or that will be suffered.
- 6.7 The General Partner may (and shall if so required by Luxco 2) terminate the Operator's appointment with immediate effect in the following circumstances:
  - (a) the insolvency or analogous event of the Operator;
  - (b) the Operator is no longer permitted by applicable law to perform its obligations;
  - (c) the Investment Advisory Agreement is terminated; and

- (d) the Operator is prevented by force majeure from performing its obligations for 60 consecutive days.
- 6.8 The Operator may also resign with immediate effect by giving written notice if the Ordinary Shares cease to be listed on the Official List or upon the insolvency or analogous event of the Partnership.
- 6.9 In addition, the Operator can be removed with six months notice and replaced if in the reasonable opinion of the General Partner, a material amount of people that are employed by the John Laing Group that enable the Operator to provide the services contemplated by the agreement cease to be employed by the John Laing Group, and such employees have not been replaced (before the end of the six months notice period referred to above) by suitably qualified other staff who will enable the Operator to provide the services in a manner comparable to that in which the services were provided previously.
- 6.10 Notwithstanding the above, termination of the Operator's appointment will not take effect until a replacement has been appointed, provided that if no replacement has been appointed within three months of the date on which termination would otherwise have taken place, the Operator's obligations shall cease.
- 6.11 Although the Operator will keep the Partnership's money separate from its own, it will not be deemed client money. Cash held by the General Partner will be held in a bank account in the General Partner's name and will not be subject to the FSA's client money rules.
- 6.12 The Partnership has no assets or liabilities as at the date of this Prospectus, other than a nominal amount of partnership capital contributed by the General Partner and Luxco 2. Luxco 2 will remain the sole limited partner in the Partnership and Luxco 2 will fund the Partnership's obligations under the Acquisition Agreement as explained in Part 1 of this Prospectus.

### 7. Directors' and other interests

- 7.1 As at the date of this Prospectus Mr. Lester and Mr. MacLellan have indicated the intention of their respective spouses to subscribe for 100,000 and 25,000 Ordinary Shares respectively, Mr. Morgan has indicated his intention to subscribe for 15,000 Ordinary Shares and Mr. Spencer has indicated his intention to subscribe for 5,000 Ordinary Shares, under the Offer for Subscription or Placing. No other Director holds or expects to subscribe for any Ordinary Shares under the Offer for Subscription or Placing. The aggregate holding of the Directors is expected to be less than 1 per cent. of the Issue.
- 7.2 The Directors shall be remunerated for their services at such rate as the Directors shall from time to time determine. The aggregate remuneration and benefits in kind of the Directors in respect of the Company's accounting period ending on 31 December 2010 which will be payable out of the assets of the Company is not expected to exceed £40,000. It is expected that the Chairman will receive a Director's fee of £45,000 per annum, Mr. MacLellan will receive a Director's fee of £35,000 per annum, Mr. Morgan. and Mr. Spencer will each receive a Director's fee of £30,000 per annum and Mr. Van Berkel will receive a Director's fee of €22,500 per annum. No Director of the Company has waived or agreed to waive future emoluments nor has any Director waived any such emolument during the current financial year. No commissions or performance related payments have been or will be made to the Directors by the Company. The aggregate remuneration of the Directors shall not exceed £200,000 per annum (or such other sum as the Company in general meeting shall determine).
- 7.3 No Director has a service contract with the Company, nor are any such contracts proposed. The Directors were appointed as non-executive directors by the subscribers to the Memorandum of Incorporation on the incorporation of the Company. Their appointments were confirmed by letters dated 27 August 2010. The Directors' appointments are subject to the Articles of Incorporation and can be terminated in accordance with the Articles of Incorporation without notice and without compensation.

- 7.4 Other than as set out below, the Company currently complies with, and will comply from Admission with, the "Guidance on Corporate Governance in the Finance Sector in Guernsey" issued by the Commission and the AIC Code. It is the Company's intention to apply for membership of the AIC and thereafter be classified within the most appropriate sector as determined by the AIC.
- 7.5 Save as set out below, the Company currently complies with, and will comply from Admission with, the AIC Code, and in accordance with the AIC Code will be meeting its obligations in relation to the Combined Code and associated disclosure requirements of the Listing Rules. The Company's corporate governance practices depart from the Combined Code as follows:
  - (a) There is no chief executive of the Company nor has the Company so far established a separate nominations committee or formal process to assess the performance of the individual Directors. The Board exercises central management and control and is satisfied that any relevant issues can be properly considered by the Directors as a whole.
  - (b) The Directors are satisfied that the requirement for a formal policy on executive remuneration is not applicable as the Company does not currently employ executive directors: as a result there is no remuneration committee. However the Directors determine the remuneration of non-executive Directors within the limits set out in the Articles and this Prospectus and in cognisance of the principles of the Combined Code.
  - (c) The Company's audit committee is comprised of all the Directors. The audit committee has the remit to meet bi-annually and to consider, inter alia: (i) annual and interim accounts, (ii) auditor reports and (iii) terms of appointment and remuneration for the Auditors (including overseeing the independence of the Auditors particularly as it relates to the provision of non-audit services).
- 7.6 Mr. Spencer will chair the audit committee.
- 7.7 No loan has been granted to, nor any guarantee provided for the benefit of, any Director by the Company.
- 7.8 Mr. Spencer is on the board of directors of Henderson Far East Income Fund Limited, an investment fund that is managed by a member of the Henderson Group plc group of companies. A member of the Henderson group also manages the funds that collectively own JLCM. The Company has been advised by the UKLA that, consequently, Mr. Spencer should not be construed as being independent of JLCM for the purposes of Listing Rule 15.2.12A. Save as aforesaid, there are no potential conflicts of interest between the duties of the Directors to the Company and their private interests or other duties and none of the Directors has, or has had, any material personal interest in any transaction which is or was unusual in its nature or conditions or significant to the business of the Company or which has been effected by the Company since its incorporation.

## 8. Other Directorships

8.1 In addition to their directorships of the Company, the Directors are or have been members of the administrative, management or supervisory bodies or partners of the following companies or partnerships, at any time in the previous five years:

## Paul Lester (Chairman)

Current Directorships and Partnerships
Greenergy International Ltd
Invensys plc
HM Treasury Major Projects Review Group
Marine Current Turbines Limited

Past Directorships and Partnerships

VT Group plc

CIVICA plc

Chloride Group plc

High Integrity Solutions Limited

Engineering Employers Federation

Alchemy Partners

University of Southampton

Business In the Community Solent Region

Solent Synergy

Society of Maritime Industries

#### David MacLellan

Current Directorships and Partnerships

RLPE Founder Partner Limited

RLPE General Partner Limited

RJD General Partner II Limited

**RJD** Group Limited

RJD General Partner (Scotland) II Limited

**RJD Partners Limited** 

Maven Income and Growth VCT 2 PLC

(previously Aberdeen Growth VCT I PLC)

Havelock Europa PLC

Britannic UK Income Securities PLC

Britannic UK Income Trust PLC

Facia Limited

Past Directorships and Partnerships RJD Partners (Holdings) Limited

## Talmai Morgan

Current Directorships and Partnerships

AnaCap Atlantic Co-Investment GP Limited

AnaCap Derby Co-Investment GP Limited

AnaCap FP Debt Opportunities GP Limited

AnaCap FP GP Limited

AnaCap FP GP II Limited

Altius Associates GP Limited

Altius Select Europe (GP) Limited

BH Global Limited

BH Macro Limited

EuroDekania Limited

Glebe Central Cross Limited

Goldman Sachs Dynamic Opportunities Limited Psource Asian Recovery Limited

Mont Hubert Limited

NB Distressed Debt Investment Fund Limited

NB Private Equity Partners Limited

NB PEP Holdings Limited

NB PEP Investments Limited

NB PEP Investments LP Limited

Real Estate Credit Investments Limited

Sherborne Investors (Guernsey) A Limited

Signet Global Fixed Income Strategies Limited

Star Asia Finance. Limited

TCR1 Limited

TCR2 Limited

The Emotional Assets Fund 1 Limited

Third Point Offshore Independent Voting

Company Limited

Therium Holdings Limited

Trebuchet Finance Limited

# Past Directorships and Partnerships

Bourse Trust Company Limited

Brix Global Investment Limited

Close European Accelerated Fund Limited European Investments (Guernsey) Limited European Investment Holdings (Guernsey)

Limited

Glebe London Limited

Mayven International Limited

Mayven UK plc

Peak Asia Properties Limited

Prodesse Investment Limited

# **Christopher Spencer**

Current Directorships and Partnerships

Alpha Bank Jersey Limited

Alpha Asset Finance CI Ltd

Carib Golf Limited

Dexion Trading Limited

Generali International Limited

Generali Worldwide Insurance Company Ltd.

Generali Portfolio Management (CI) Limited

Generali Portfolio Management (UK) Ltd

Past Directorships and Partnerships

Thames River Garret Fund Limited

Gartmore SICAV

Drummonds Insurance PCC Ltd

St Johns Ambulance and Rescue

Guernsey Gambling Control Commission

Cowry Global Financials Fund Limited

Advance Focus Fund Limited

Thames River Tybourne Fund Limited

## **Christopher Spencer** (continued)

Current Directorships and Partnerships Grenfell PAI Guernsey Limited Henderson Far East Income Limited Hillside Apex Fund Limited IRP Property Investments Limited IRP Holdings Limited J.P. Morgan Private Equity Limited KAAN Limited Low Carbon Accelerator Limited Nevsky Fund Limited Opportunity Investment Co Limited Real Estate Credit Investments Limited RIL Insurance Limited Ruffer Investment Company Limited Rutley Russia Property Fund Limited Safedataco.com Limited Sitex Insurance PCC Limited Spencer Holdings Limited Tacus Fund Limited Tamar European Industrial Fund Limited TEIF Luxembourg SARL TEIF Luxembourg Scandi SARL Thames River Hillside Apex Fund SPC Thames River Hillside Apex Fund II Limited Thames River Legion Fund Limited Thames River Longstone Limited Thames River Property Growth & Income Fund Ltd

Past Directorships and Partnerships Henderson Far East Income (Malta) Limited Thames River EDO Fund Limited PSolve Alternatives PCC Ltd. Thames River Kingsway Plus Fund Limited Thames River Argentum Fund Limited Thames River ZeCo Fund Limited Thames River Origin Fund Limited Thames River 2X Currency Alpha Fund Limited Rutley East African Property Limited Thames River Kingsway Fund Limited Kingsway Fund Limited

#### Guido Van Berkel

Current Directorships and Partnerships

VPV Value Fund VPV Income Fund VPV Europe Fund

VPV Emerging Markets Fund

VPV European Value Fund

Phoenix Fund

Stichting beleggersgiro VPV-Fondsen Stichting VPV Obligatie Recovery Achmea Beleggingsfondsen Beheer BV Glendevon King Global Fund SICAV-SIF Glendevon King Master Bond Fund SICAV Steenman Investment Funds SICAV-SIF Intrawest Sarl, Luxembourg Intrawest Europe, Sarl, Luxembourg

Intrawest Luxembourg, Sarl, Luxembourg Intrawest Luxembourg Holdings, Sarl,

Luxembourg

Intrawest Holdings Sarl, Luxembourg Dutch National Maritime Museum

Stichting Hospice Kajan, Hilversum-NL

Past Directorships and Partnerships

Bank Sarasin (Europe) Luxembourg S.A. Bank Sarasin-Rabo Asia, Ltd., Singapore Bank Sarasin-Rabo Asia, Ltd., Hong Kong Bank Sarasin (Channel Islands), Ltd Sarasin Chiswell London EuroAsia Bank

- 8.2 At the date of this Prospectus, none of the Directors:
  - (a) has any convictions in relation to fraudulent offences for at least the previous five years;
  - (b) has been bankrupt; Guido Van Berkel has not been director of any company or been a member of the administrative, management or supervisory body of an issuer or a senior manager of an issuer at the time of any receivership or compulsory or creditors' voluntary

liquidation for at least the previous five years; each of Paul Lester, David MacLellan, Talmai Morgan and Christopher Spencer have been a director of the following companies which went into voluntary liquidation during the past five years:

Paul Lester

High Integrity Solutions Limited

David MacLellan

Britannic UK Income Securities plc

Brittanic UK Income Trust plc

Talmai Morgan

TCR1 Limited (members voluntary liquidation under Guernsey law)

TCR2 Limited (as above)

Prodesse Investment Limited (as above)

Mayven International Limited

Mayven UK plc

European Investments (Guernsey) Limited

European Investment Holdings (Guernsey) Limited

Christopher Spencer

Thames River Garret Fund Limited

Cowry Global Financials Fund Limited

Advance Focus Fund Limited

Thames River Tybourne Fund Limited

Henderson Far East Income (Malta) Limited

Thames River EDO Fund Limited

PSolve Alternatives PCC Ltd

Thames River Kingsway Plus Fund Limited

Thames River Argentum Fund Limited

Thames River 2X Currency Alpha Fund Limited

Rutley East African Property Limited;

or

- (c) has been subject to any official public incrimination and/or sanctions by statutory or regulatory authorities (including designated professional bodies), nor has ever been disqualified by a court from acting as a member of the administrative, management or supervisory bodies of an issuer or from acting in the management or conduct of the affairs of any issuer for at least the previous five years.
- 8.3 The Company will maintain directors' and officers' liability insurance on behalf of the Directors at the expense of the Company.

## 9. Major interests and related party transactions

- 9.1 As at the date of this Prospectus and on the basis that the Issue proceeds, the Company is not aware of any persons other than John Laing (or another member of the John Laing Group as John Laing may direct) who, immediately following Admission, will be interested, directly or indirectly, in three per cent. or more of the issued share capital of the Company. John Laing has committed to the Company that either it or another member of the John Laing Group will subscribe for at least 20 per cent. (but no more than 24.9 per cent.) of the Ordinary Shares to be issued pursuant to the Issue.
- 9.2 Those interested, directly or indirectly, in three per cent. or more of the issued share capital of the Company do not now and, following the Issue, will not, have different voting rights from other holders of Shares in the Company.
- 9.3 The Company is not aware of any person who directly or indirectly, jointly or severally, will exercise or could exercise control over the Company immediately following the Issue.

9.4 Save as disclosed in paragraph 12.3 of this Part 7 the Company has not entered into any transactions with related parties between the date of its incorporation and the date of this Prospectus.

## 10. Memorandum of Incorporation

The Memorandum of Incorporation provides that the Company's objects are unrestricted and it shall therefore have the full power and authority to carry out any object not prohibited by the Law, or any other law of Guernsey. Copies of the Memorandum of Incorporation are available for inspection at the addresses specified in paragraph 15 of this Part 7.

## 11. Articles of Incorporation

The Articles of Incorporation of the Company contain provisions, inter alia, to the following effect. Copies of the Articles of Incorporation are available for inspection at the addresses specified in paragraph 15 of this Part 7.

### 11.1 Share Capital

The Company may issue an unlimited number of Shares of par value 0.01 pence.

## Ordinary Shares

The rights attaching to the Ordinary Shares shall be as follows:

- (a) As to income the holders of Ordinary Shares shall be entitled to receive, and participate in, any dividends or other distributions out of the profits of the Company attributable to the Ordinary Shares available for dividend or distribution and resolved to be distributed in respect of any accounting period or any other income or right to participate therein in accordance with paragraphs 11.8 and 11.9 inclusive.
- (b) As to capital the holders of Ordinary Shares shall be entitled on a winding up to participate in the distribution of capital in the manner described in paragraph 11.5.
- (c) As to voting the holders of the Ordinary Shares shall be entitled to receive notice of and to attend and vote at general meetings of the Company.

### C Shares

The rights attaching to the C Shares (as defined in the Articles) shall be as set out in paragraph 11.19 (as described in more detail in paragraph 11.19).

#### General

Without prejudice to any special rights previously conferred on the holders of any existing Shares or class of Shares, any Share (or option, warrant or other right in respect of a Share) in the Company may be issued with such preferred, deferred or other special rights or restrictions, whether as to dividend, voting, return of capital or otherwise, as the Board may determine. To the extent required by sections 292 and 293 of the Law, the Board is authorised to issue an unlimited number of shares (or options, warrants or other rights in respect of shares) (subject only to any limitation in the Articles) which authority shall expire five years after the date of adoption of the Articles; in the event that the restrictions in section 292(3)(a) and/or (b)(i) of the Law are amended or removed, such authority shall be to the extent and for as long as is legally permissible. This authority may be further extended in accordance with the provisions of the Law.

## 11.2 Offers to Shareholders to be on a pre-emptive basis

- (a) The Company shall not allot equity securities to a person on any terms unless:
  - (i) it has made an offer to each person who holds equity securities of the same class in the Company to allot to him on the same or more favourable terms a proportion of

- those securities that is as nearly as practicable equal to the proportion in number held by him of the share capital of the Company; and
- (ii) the period during which any such offer may be accepted has expired or the Company has received notice of the acceptance or refusal of every offer so made.
- (b) Securities that the Company has offered to allot to a holder of equity securities in accordance with paragraph 11.2(a) may be allotted to him, or anyone in whose favour he has renounced his right to their allotment, without contravening the restriction referred to in paragraph 11.2(a).
- (c) Shares held by the Company as treasury shares shall be disregarded for the purposes of the restriction referred to in paragraph 11.2(a), so that the Company is not treated as a person who holds shares; and the treasury shares are not treated as forming part of the share capital of the Company.
- (d) Any offer required to be made by the Company pursuant to the restriction referred to in paragraph 11.2(a) should be made by a notice (given in accordance with paragraph 11.12)) and such offer must state a period during which such offer may be accepted and such offer shall not be withdrawn before the end of that period. Such period must be a period of at least 21 days beginning on the date on which such offer is deemed to be delivered or received (as the case may be), pursuant to paragraph 11.12.
- (e) The restriction referred to in paragraph 11.2(a) shall not apply in relation to the allotment of bonus shares, shares issued pursuant to the provisions of paragraph 11.9 or to a particular allotment of equity securities if these are, or are to be, wholly or partly paid otherwise than in cash.
- (f) The Company may by special resolution resolve that the restriction referred to in paragraph 11.2(a) shall be excluded or that the restriction referred to in paragraph 11.2(a) shall apply with such modifications as may be specified in the resolution:
  - (i) generally in relation to the allotment by the Company of equity securities;
  - (ii) in relation to allotments of a particular description; or
  - (iii) in relation to a specified allotment of equity securities;

and any such resolution must: (i) state the maximum number of equity securities in respect of which the restriction referred to in paragraph 11.2(a) is excluded or modified; and (ii) specify the date on which such exclusion or modifications will expire, which must be not more than five years from the date on which the resolution is passed.

- (g) Any resolution passed pursuant to the provisions referred to in paragraph 11.2(f) may:
  - (i) be renewed or further renewed by special resolution of the Company for a further period not exceeding five years; and
  - (ii) be revoked or varied at any time by special resolution of the Company.
- (h) Notwithstanding that any such resolution referred to in paragraphs 11.2(f) and 11.2(g) has expired, the Directors may allot equity securities in pursuance of an offer or agreement previously made by the Company if the resolution enabled the Company to make an offer or agreement that would or might require equity securities to be allotted after it expired.
- (i) In relation to an offer to allot securities a reference (however expressed) to the holder of shares of any description is to whoever was the holder of shares of that description at the close of business on a date to be specified in the offer and the specified date must fall within the period of 28 days immediately before the date of the offer.

#### 11.3 Issue of Shares

Subject to the authority to issue Shares referred to in paragraph 11.1 or any extension thereof and to paragraph 11.2, the unissued Shares shall be at the disposal of the Board which may allot or grant options, warrants or other rights over or otherwise dispose of them to such persons on such terms and conditions and at such times as the Board determines but so that no Share shall be issued at a discount except in accordance with the Law and so that the amount payable on application on each Share shall be fixed by the Board.

### 11.4 Variation of Class Rights

If at any time the share capital is divided into different classes of Shares, the rights attached to any class (unless otherwise provided by the terms of issue) may, whether or not the Company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued Shares of that class or with the sanction of a special resolution of the holders of the Shares of that class.

### 11.5 Winding up

The Company shall have an indefinite life. If the Company shall be wound up, the surplus assets remaining after payment of all creditors shall be divided among the Shareholders in accordance with the Articles.

If the Company is wound up whether voluntarily or otherwise, the liquidator may, with the sanction of a special resolution, divide among the Shareholders in specie any part of the assets of the Company and may with the like sanction vest any part of the assets of the Company in trustees upon such trusts for the benefit of the Shareholders as the liquidator with the like sanction shall think fit.

If thought expedient, subject to the obtaining of any necessary consents or sanctions any such division may be otherwise than in accordance with the then existing rights of the Shareholders and in particular any class may be given preferential or special rights or may be excluded altogether or in part, but in default of any such provision the assets shall, subject to the rights of the holders of Shares issued with special rights or privileges or on special conditions, be distributed rateably according to the amount paid up on the Shares.

In case any of the securities or other assets to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said assets may within 14 clear days after the passing of the special resolution by notice in writing direct the liquidator to sell his proportion and pay him the net proceeds and the liquidator shall, if practicable, act accordingly.

## 11.6 Notice requiring disclosure of interest in Shares

The Directors shall have power by notice in writing to require any Shareholder to disclose to the Company the identity of any person (other than the Shareholder) who has an interest in the Shares held by the Shareholder and the nature of such interest. Any such notice shall require any information in response to such notice to be given within the prescribed period, which is 28 days after service of the notice or 14 days if the Shares concerned represent 0.25 per cent. or more in value of the issued Shares of the relevant class or such other reasonable time period as the Directors may determine. The direction notice may direct that in respect of the Shares in respect of which the default has occurred (the "default Shares") and any other Shares held by the Shareholder, the Shareholder shall not be entitled to vote (either personally or by representative or by proxy) in general meetings or class meetings. Where the default Shares represent at least 0.25 per cent. of the class of Shares concerned the direction notice may additionally direct that dividends on such shares will be retained by the Company (without interest), and that no transfer of the Shares (other than a transfer approved under the Articles) shall be registered until the default is rectified.

#### 11.7 Notification of interests

The Articles incorporate by reference to the provisions of Chapter 5 of the Disclosure and Transparency Rules (the "Disclosure and Transparency Provisions"). The Disclosure and Transparency Provisions detail the circumstances in which a person may be obliged to notify the Company within two business days that he has an interest in voting rights in respect of Ordinary Shares. An obligation to notify the Company arises when the percentage of voting rights which a person holds reaches, exceeds or falls below three per cent. of the voting rights attaching to any class of the shares or moves through any whole percentage point above three per cent.

In addition, the Company may, by issuing a written notice (a "Disclosure Notice"), require a Shareholder to disclose the nature of his interest in a relevant shareholding within such reasonable time as may be specified in the Disclosure Notice.

Where a Shareholder fails to comply with the Disclosure and Transparency Provisions, the Directors may by delivery of a notice to the applicable Shareholder (i) suspend the right of such Shareholder to vote in person or by proxy at any meeting of the Company (until a date that is no more than seven days after the Company has determined in its sole discretion that the Shareholder has cured the non-compliance with the provisions of Disclosure and Transparency Rule 5) and/or (ii) withhold, without any obligation to pay interest thereon, any dividend or other amount payable, render ineffective any election to receive Shares of the Company instead of cash in respect of any dividend or part thereof and/or prohibit the transfer of any Shares held by the Shareholder except with the consent of the Company.

#### 11.8 Dividends

Subject to compliance with section 304 of the Law, the Board may at any time declare and pay such dividends as appear to be justified by the position of the Company. The Board may also declare and pay any fixed dividend which is payable on any Shares half-yearly or otherwise on fixed dates whenever the position, in the opinion of the Board, so justifies.

The method of payment of dividends shall be at the discretion of the Board.

No dividend shall be paid in excess of the amounts permitted by the Law or approved by the Board.

Unless and to the extent that the rights attached to any Shares or the terms of issue thereof otherwise provide, all dividends shall be declared and paid pro rata according to the number of Shares held by each Shareholder. For the avoidance of doubt, where there is more than one class of Shares in issue, dividends declared in respect of any class of Share shall be declared and paid pro rata according to the number of Shares of the relevant class held by each Shareholder.

The Board may deduct from any dividend payable to any Shareholder on or in respect of a Share all sums of money (if any) presently payable by him to the Company on account of calls or otherwise.

The Board may retain any dividend or other monies payable on or in respect of a Share on which the Company has a lien and may apply the same in or towards satisfaction of the liabilities or obligations in respect of which the lien exists.

The Board may retain dividends payable upon Shares in respect of which any person is entitled to become a Shareholder until such person has become a Shareholder.

With the sanction of the Company in general meeting by way of a special resolution, any dividend may be paid wholly or in part by the distribution of specific assets and, in particular, of paid-up Shares of the Company. Where any difficulty arises in regard to such distribution the Board may settle the same as it thinks expedient and in particular may issue fractional Shares

and fix the value for distribution of such specific assets and may determine that cash payments shall be made to any Shareholders upon the footing of the value so fixed in order to adjust the rights of Shareholders and may vest any such specific assets in trustees for the Shareholders entitled as may seem expedient to the Board.

Any dividend interest or other monies payable in cash in respect of Shares may be paid by cheque or warrant sent through the post to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register. Any one of two or more joint holders may give effectual receipts for any dividends interest or other monies payable in respect of their joint holdings. In addition, any such dividend or other sum may be paid by any bank or other funds transfer system or such other means (including, in relation to any dividend or other sum payable in respect of Shares held in uncertificated form, by means of a computer-based system and procedures such as CREST in any manner permitted by the rules of the relevant system concerned) and to or through such person as the holder or joint holders (as the case may be) may in writing direct, and the Company shall have no responsibility for any sums lost or delayed in the course of any such transfer or where it has acted on any such directions. Any one of two or more joint holders may give effectual receipts for any dividends interest bonuses or other monies payable in respect of their joint holdings.

No dividend or other monies payable on or in respect of a Share shall bear interest against the Company.

All unclaimed dividends may be invested or otherwise made use of by the Board for the benefit of the Company until claimed and the Company shall not be constituted a trustee in respect thereof. All dividends unclaimed for a period of six years after having been declared shall be forfeited and shall revert to the Company.

#### 11.9 Scrip Dividends

The Board may, if authorised by an ordinary resolution of the Company, offer any holders of any particular class of Shares (excluding treasury shares) the right to elect to receive further Shares (whether or not of that class), credited as fully paid, instead of cash in respect of all or part of any dividend specified by the ordinary resolution (a "Scrip Dividend") in accordance with the following provisions.

The ordinary resolution may specify a particular dividend (whether or not already declared) or may specify all or any dividends declared within a specified period, but such period may not end later than the conclusion of the fifth annual general meeting of the Company to be held following the date of the meeting at which the ordinary resolution is passed.

The basis of allotment shall be decided by the Board so that, as nearly as may be considered convenient, the value of the further Shares, including any fractional entitlement, is equal to the amount of the cash dividend which would otherwise have been paid.

For the purposes of the above the value of the further Shares shall be calculated by reference to the average of the middle market quotations for a fully paid Share of the relevant class, as shown in the Official List for the day on which such Shares are first quoted "ex" the relevant dividend and the four subsequent dealing days, or in such other manner as the Directors may decide.

The Board shall give notice to the Shareholders of their rights of election in respect of the Scrip Dividend and shall specify the procedure to be followed in order to make an election.

The dividend or that part of it in respect of which an election for the Scrip Dividend is made shall not be paid and instead further Shares of the relevant class shall be allotted in accordance with elections duly made and the Board shall capitalise a sum to the aggregate nominal amount of the Shares to be allotted out of such sums available for the purpose as the Directors may consider appropriate.

The further Shares so allotted shall rank pari passu in all respects with the fully paid Shares of the same class then in issue except as regards participation in the relevant dividend.

The Board may decide that the right to elect for any Scrip Dividend shall not be made available to Shareholders resident in any territory where, in the opinion of the Board, compliance with local laws or regulations would be impossible or unduly onerous.

The Board may do all acts and things considered necessary or expedient to give effect to the provisions of a Scrip Dividend election and the issue of any Shares in accordance with the provisions of this paragraph and the Law, and may make such provisions as they think fit in the case of Shares becoming distributable in fractions (including provisions under which, in whole or in part, the benefit of the fractional entitlements accrues to the Company rather than to the Shareholders concerned).

The Board may from time to time establish or vary a procedure for election mandates, under which a Shareholder may, in respect of any future dividends for which a right of election pursuant to this paragraph is offered, elect to receive Shares in lieu of such dividend on the terms of such mandate.

The Board shall not make a Scrip Dividend available unless the Company has sufficient unissued shares and undistributed profits or reserves to give effect to elections which could be made to receive that Scrip Dividend.

For the avoidance of doubt, Shares allotted pursuant to paragraph 11.9 in respect of all or part of any dividend shall not be treated as allotted for cash for the purposes of paragraph 11.2.

#### 11.10 Transfer of Shares

The Articles are subject to, and do not limit or restrict the Company's powers to transfer shares in accordance with the Uncertificated Securities (Enabling Provisions) (Guernsey) Law, 2005 and any legislation or rules enacted in respect of it.

The Articles provide that the Directors may implement such arrangements as they may, in their absolute discretion, think fit in order for any class of shares to be admitted to settlement by means of the CREST system. If the Directors implement any such arrangements no provision of the Articles shall apply or have effect to the extent that it is in any respect inconsistent with:

- (a) the holding of Shares of that class in uncertificated form;
- (b) the transfer of title to Shares of that class by means of the CREST system; or
- (c) the CREST Guernsey Requirements.

Where any class of Shares is, for the time being, admitted to settlement by means of the CREST system such securities may be issued in uncertificated form in accordance with and subject as provided in the CREST Guernsey Requirements.

Unless the Directors otherwise determine, such securities held by the same holder or joint holders in certificated form and uncertificated form shall be treated as separate holdings.

Such securities may be changed from uncertificated to certificated form, and from certificated to uncertificated form, in accordance with and subject as provided in the CREST Guernsey Requirements.

Title to such of the Shares as are recorded on the register as being held in uncertificated form may be transferred only by means of the CREST system and as provided in the CREST Guernsey Requirements.

Every transfer of Shares from a CREST account of a CREST member to a CREST account of another CREST member shall vest in the transferee a beneficial interest in the Shares

transferred, notwithstanding any agreements or arrangements to the contrary, however and whenever arising and however expressed.

Subject to such of the restrictions of the Articles, any Shareholder may transfer all or any of their certificated Shares by an instrument of transfer in any usual form or in any other form which the Directors may approve. The instrument of transfer of a Share shall be signed by or on behalf of the transferor and, unless the Share is fully paid, by or on behalf of the transferee.

The Board may, in its absolute discretion and without giving a reason, refuse to register a transfer of any Share in certificated form or uncertificated form which is not fully paid up or on which the Company has a lien provided that this would not prevent dealings from taking place on an open and proper basis. The Directors may also refuse to register any transfer of Shares which is prohibited by the provisions described above, or any transfer of Shares unless such transfer is in respect of only one class of Shares, is in favour of a single transferee or no more than four joint transferees, is delivered for registration to the Company's registered office or such other place as the Board may decide, and is accompanied by the relevant share certificate(s) and such other evidence as the Directors may reasonably require to show the right of the transferor to make the transfer.

Subject to any relevant restrictions of the Articles, any Shareholder may transfer all or any of their uncertificated Shares by means of a relevant system authorised by the Directors in such manner provided for, and subject as provided in any regulations issued for this purpose under the Law or as may otherwise from time to time be adopted by the Directors on behalf of the Company and the rules of any relevant system, and accordingly no provision of the Articles shall apply in respect of an uncertificated Share to the extent that it requires or contemplates the effecting of a transfer by an instrument in writing or the production of a certificate for the Shares to be transferred.

Subject to the provisions of the CREST Guernsey Requirements, the registration of transfers may be suspended at such times and for such periods as the Directors may from time to time determine, provided that such suspension shall not be for more than 30 days in any year.

## 11.11 Alteration of capital and purchase of shares

The Company may by ordinary resolution: consolidate and divide all or any of its share capital into shares of larger or smaller amounts than its existing Shares; subdivide all or any of its Shares into shares of a smaller amount subject to the paragraph below; cancel Shares which, at the date of the passing of the resolution, have not been taken up or agreed to be taken up by any person, and diminish the amount of its share capital by the amount of Shares so cancelled; convert all or any of its Shares, the nominal amount of which is expressed in a particular currency or former currency into Shares of a nominal amount of a different currency, the conversion being effected at the rate of exchange (calculated to not less than three significant figures) current on the date of the resolution or on such other day as may be specified therein; or where its share capital is expressed in a particular currency or former currency, denominate or redenominate it, whether by expressing its amount in units or subdivisions of that currency or former currency, or otherwise.

In any subdivision under the paragraph above the proportion between the amount paid and the amount, if any, unpaid on each reduced Share shall be the same as that proportion in the case of the Share from which the reduced Share was derived.

The Company may reduce its share capital, any capital account or any share premium account in any manner and with and subject to any authorisation or consent required by the Law.

The Company may, at the discretion of the Board, purchase any of its own Shares, whether or not they are redeemable, and may pay the purchase price in respect of such purchase to the fullest extent permitted by the Law.

#### 11.12 **Notices**

A notice or other communication may be given by the Company to any Shareholder either personally or by sending it by prepaid post addressed to such Shareholder at his registered address (or, subject to below, in electronic form) or if he desires that notices shall be sent to some other address or person to the address or person nominated for such purpose.

Any notice or other document, if served by post (including registered post, recorded delivery service or ordinary letter post), shall be deemed to have been served 48 hours after the time when the letter containing the same is posted and in providing such service it shall be sufficient to prove that the letter containing the notice or document was properly posted.

Any notice or other document that may be sent by the Company by courier will be deemed to be received 24 hours after the time at which it was despatched.

Service of a document sent by post shall be proved by showing the date of posting, the address thereon and the fact of pre-payment.

Any notice or other document, if transmitted by electronic communication, facsimile transmission or other similar means which produces or enables the production of a document containing the text of the communication, shall, if so transmitted, be deemed to be received at the expiration of 24 hours after the time it was sent.

A notice may be given by the Company to the joint holders of a Share by giving the notice to the joint holder first named in the register in respect of the Share.

Any notice or other communication sent to the address of any Shareholder shall, notwithstanding the death, disability or insolvency of such Shareholder and whether the Company has notice thereof, be deemed to have been duly served in respect of any Share registered in the name of such Shareholder as sole or joint holder and such service shall, for all purposes, be deemed a sufficient service of such notice or document on all persons interested (whether jointly with or as claiming through or under him) in any such Share.

All Shareholders shall be deemed to have agreed to accept communication from the Company by electronic means in accordance with sections 524 and 526 and schedule 3 of the Law unless a Shareholder notifies the Company otherwise. Such notification must be in writing and signed by the Shareholder and delivered to the Company's registered office or such other place as the Board directs. A Shareholder shall be entitled to require the Company to send him a version of a document or information in hard copy form.

## 11.13 Notice of general meetings

A general meeting of the Company (other than an adjourned meeting) must be called by notice of at least fourteen clear days.

A general meeting may be called by shorter notice than otherwise required if all the Shareholders entitled to attend and vote so agree.

Notices may be published on a website in accordance with section 208 of the Law.

Notice of a general meeting of the Company must be sent to every Shareholder (being only persons registered as a Shareholder), every Director and every alternate Director registered as such.

Notice of a general meeting of the Company must state the time and date of the meeting, state the place of the meeting, specify any special business to be put to the meeting (as defined in the Articles), contain the information required under section 178(6)(a) of the Law in respect of a resolution which is to be proposed as a special resolution at the meeting, contain the information required under section 179(6)(a) of the Law in respect of a resolution which is to be proposed as a waiver resolution at the meeting, and contain the information required under

section 180(3)(a) of the Law in respect of a resolution which is to be proposed as a unanimous resolution at the meeting.

Notice of a general meeting must state the general nature of the business to be dealt with at the meeting.

The accidental omission to give notice of any meeting to or the non-receipt of such notice by any Shareholder shall not invalidate any resolution or any proposed resolution otherwise duly approved.

#### 11.14 Conflicts of Interest

A Director must, immediately after becoming aware of the fact that he is interested in a transaction or proposed transaction with the Company, disclose to the Board in accordance with section 162 of the Law:

- (a) if the monetary value of the Director's interest is quantifiable, the nature and monetary value of that interest; or
- (b) if the monetary value of the Director's interest is not quantifiable, the nature and extent of that interest.

The obligation referred to above does not apply if:

- (a) the transaction or proposed transaction is between the Director and the Company; and
- (b) the transaction or proposed transaction is or is to be entered into in the ordinary course of the Company's business and on usual terms and conditions.

A general disclosure to the Board to the effect that a Director has an interest (as director, officer, employee, member or otherwise) in a party and is to be regarded as interested in any transaction which may after the date of the disclosure be entered into with that party is sufficient disclosure of interest in relation to that transaction.

Nothing in this paragraph 11.14 above applies in relation to:

- (a) remuneration or other benefit given to a Director;
- (b) insurance purchased or maintained for a Director in accordance with section 158 of the Law; or
- (c) a qualifying third party indemnity provision provided for a Director in accordance with section 159 of the Law.

Subject to the paragraph below, a Director is interested in a transaction to which the Company is a party if such Director:

- (a) is a party to, or may derive a material benefit from, the transaction;
- (b) has a material financial interest in another party to the transaction;
- (c) is a director, officer, employee or member of another party (other than a party which is an associated company) who may derive a material financial benefit from the transaction;
- (d) is the parent, child or spouse of another party who may derive a material financial benefit from the transaction: or
- (e) is otherwise directly or indirectly materially interested in the transaction.

A Director is not interested in a transaction to which the Company is a party if the transaction comprises only the giving by the Company of security to a third party which has no connection with the Director, at the request of the third party, in respect of a debt or obligation of the Company for which the Director or another person has personally assumed responsibility in whole or in part under a guarantee, indemnity or security.

Save as provided in the Articles, a Director shall not vote in respect of any contract or arrangement or any other proposal whatsoever in which he has any material interest otherwise than by virtue of his interest in Shares or debentures or other securities of or otherwise through the Company. A Director may be counted in the quorum at a meeting in relation to any resolution on which he is debarred from voting.

A Director shall (in the absence of some other material interest than is indicated below) be entitled to vote (and be counted in the quorum) in respect of any resolution concerning any of the following matters namely:

- (a) the giving of any guarantee, security or indemnity to him in respect of money lent or obligations incurred by him at the request of or for the benefit of the Company or any of its subsidiaries;
- (b) the giving of any guarantee, security or indemnity to a third party in respect of a debt or obligation of the Company or any of its subsidiaries for which he himself has assumed responsibility in whole or in part under a guarantee or indemnity or by the giving of security;
- (c) any proposal concerning an offer of Shares or debentures or other securities of or by the Company or any of its subsidiaries for subscription or purchase in which offer he is or is to be interested as a participant in the underwriting or sub-underwriting thereof;
- (d) any proposal concerning any other company in which he is interested, directly or indirectly and whether as an officer or shareholder or otherwise howsoever, provided that he is not the holder of or beneficially interested in one per cent. or more of the issued shares of such company (or of any third company through which his interest is derived) or of the voting rights available to shareholders of the relevant company (any such interest being deemed for these purposes to be a material interest in all circumstances).

Where proposals are under consideration concerning the appointment (including fixing or varying the terms of appointment) of two or more Directors to offices or employment with the Company or any company in which the Company is interested the Directors may be counted in the quorum for the consideration of such proposals and such proposals may be divided and considered in relation to each Director separately and in such case each of the Directors concerned (if not debarred from voting under the provisions referred to above) shall be entitled to vote (and be counted in the quorum) in respect of each resolution except that concerning his own appointment.

If any question shall arise at any meeting as to the materiality of a Director's interest or as to the entitlement of any Director to vote and such question is not resolved by his voluntarily agreeing to abstain from voting, such question shall be referred to the chairman of the meeting and his ruling in relation to any other Director shall be final and conclusive except in a case where the nature or extent of the interests of the director concerned have not been fairly disclosed.

The Company may by ordinary resolution suspend or relax the provisions referred to above to any extent or ratify any transaction not duly authorised by reason of a contravention of any of the paragraphs above.

Subject to the provisions referred to above the Directors may exercise the voting power conferred by the shares in any other company held or owned by the Company or exercisable by them as directors of such other company in such manner in all respects as they think fit (including the exercise thereof in favour of any resolution appointing themselves or any of them director, managing director, managers or other officer of such company or voting or providing for the payment or remuneration to the directors, managing director, manager or other officer of such company).

A Director may hold any other office or place of profit under the Company (other than the office of Auditor) in conjunction with his office of Director on such terms as to tenure of office or otherwise as the Directors may determine.

Subject to due disclosure in accordance with the provisions referred to in this paragraph 11.14, no Director or intending Director shall be disqualified by his office from contracting with the Company as vendor, purchaser or otherwise nor shall any such contract or any contract or arrangement entered into by or on behalf of the Company in which any Director is in any way interested render the Director liable to account to the Company for any profit realised by any such contract or arrangement by reason of such Director holding that office or of the fiduciary relationship thereby established.

Any Director may act by himself or his firm in a professional capacity for the Company and he or his firm shall be entitled to remuneration for professional services as if he were not a Director provided that nothing herein contained shall authorise a Director or his firm to act as Auditor to the Company.

Any Director may continue to be or become a director, managing director, manager or other officer or member of any company in which the Company may be interested and (unless otherwise agreed) no such Director shall be accountable for any remuneration or other benefits received by him as a Director, managing director, manager or other officer or member of any such other company.

## 11.15 Remuneration and appointment of Directors

The ordinary remuneration of the Directors who do not hold executive office for their services (excluding amounts payable under any other sub-paragraph of the Articles) shall not exceed in aggregate £200,000 per annum or such higher amount as the Company may from time to time by ordinary resolution determine. Such remuneration shall be deemed to accrue from day to day. The Directors shall also be paid all reasonable out-of-pocket travelling, hotel and other expenses properly incurred by them in attending and returning from meetings of the Directors or any committee of the Directors or general meetings of the Company or in connection with the business of the Company. In addition, the Board may award additional remuneration to any Director engaged in exceptional work at the request of the Board on a time spent basis.

The Board shall have power at any time to appoint any person eligible in accordance with section 137 of the Law to be a Director either to fill a casual vacancy or as an addition to the existing Directors but so that the total number of Directors shall not at any time exceed the number, if any, fixed pursuant to these Articles. Any Director so appointed shall hold office only until the next following annual general meeting and shall then be eligible for re-election. Without prejudice to the powers of the Board, the Company in general meeting may appoint any person to be a Director either to fill a casual vacancy or as an additional Director.

The Directors may at any time appoint one or more of their body (other than a Director resident in the United Kingdom) to the office of managing director for such term and at such remuneration and upon such terms as they determine.

### 11.16 Disqualification and Retirement of Directors

No person other than a Director retiring at a general meeting shall, unless recommended by the Directors, be eligible for election by the Company to the office of Director unless, not less than 14 clear days before the date appointed for the meetings there shall have been left at the Company's registered office notice in writing signed by a Shareholder duly qualified to attend and vote at the meeting for which such notice is given of his intention to propose such person for election together with notice in writing signed by that person of his willingness to be elected.

A Director shall cease to hold office: (i) if the Director (not being a person holding for a fixed term an executive office subject to termination if he ceases for any reason to be a Director) resigns his office by written notice signed by him sent to or deposited at the registered office of the Company, (ii) if he shall have absented himself from meetings of the Board for a consecutive period of 12 months and the Board resolves that his office shall be vacated, (iii) if he dies or becomes of unsound mind or incapable, (iv) if he becomes insolvent, suspends payment or compounds with his creditors, (v) if he is requested to resign by written notice

signed by all his co-Directors, (vi) if the Company in general meeting shall declare that he shall cease to be a Director, (vii) if he becomes resident in the United Kingdom and, as a result thereof, a majority of the Directors are resident in the United Kingdom, (viii) if he becomes ineligible to be a Director in accordance with section 137 of the Law or (ix) if he become prohibited from being a Director by reason of any order made under any provisions or any law or enactment.

### 11.17 Indemnity

The Directors, company secretary and officers for the time being of the Company and their respective heirs and executors shall, to the extent permitted by section 157 of the Law, be fully indemnified out of the assets and profits of the Company from and against all actions, expenses and liabilities which they or their respective heirs or executors may incur by reason of any contract entered into or any act in or about the execution of their respective offices or trusts.

## 11.18 **Borrowing powers**

The Board may exercise all the powers of the Company to borrow money (in whatever currency the Board determines from time to time) and mortgage, hypothecate, pledge or charge all or part of its undertaking, property and uncalled capital and to issue debentures and other securities whether outright or as collateral security for any liability or obligation of the Company or of any third party provided always that the aggregate principal amount from time to time outstanding of all borrowings by the Fund (excluding intra-group indebtedness and the debts of underlying Project Entities but including any financial guarantees to support subscription obligations) shall not exceed 25 per cent. of Total Assets.

#### 11.19 C Shares and New Shares

Issues of C Shares

Subject to the Law, the Directors shall be authorised to issue C Shares in tranches on such terms as they determine provided that such terms are consistent with the provisions contained in this paragraph. The Directors shall, on the issue of each tranche of C Shares, determine the Calculation Time (as defined in the Articles) and Conversion Time (as defined in the Articles) together with any amendments to the definition of Conversion Ratio (as defined in the Articles) attributable to each such tranche.

Each tranche of C Shares, if in issue at the same time, shall be deemed to be a separate class of Shares. The Directors may, if they so decide, designate each tranche of C Shares in such manner as they see fit in order that each tranche of C Shares can be identified.

Dividends and Pari Passu Ranking of C Shares and New Shares

The holders of C Share(s) of a tranche shall be entitled to receive, and participate in, any dividends declared only insofar as such dividend is attributed, at the sole discretion of the Directors, to the C Share Surplus of that tranche.

If any dividend is declared after the issue of any tranche of C Shares and prior to the Conversion of that tranche, the holders of Ordinary Shares shall be entitled to receive and participate in such dividend only insofar as such dividend is not attributed, at the sole discretion of the Directors, to the C Share Surplus of the relevant tranche of C Shares.

The New Shares (as defined in the Articles) shall rank in full for all dividends and other distributions declared, made or paid after the Conversion Time and otherwise pari passu with the Ordinary Shares in issue at the Conversion Time.

### Rights as to Capital

The capital and assets of the Company shall, on a winding up or on a return of capital prior, in each case, to Conversion be applied as follows:

- (a) the Share Surplus (as defined in the Articles) shall be divided amongst the holders of Ordinary Shares according to the rights attaching thereto as if the Share Surplus comprised the assets of the Company available for distribution; and
- (b) the C Share Surplus shall be divided amongst the holders of C Share(s) pro rata according to their holdings of C Shares.

## Voting and Transfer

The C Shares shall carry the right to receive notice of, and to attend or vote at, any general meeting of the Company in the same manner as the Ordinary Shares (notwithstanding any difference in the respective Net Asset Values of the C Shares and Ordinary Shares). The C Shares shall be transferable in the same manner as the Ordinary Shares.

## Redemption

The C Shares are issued on terms that each tranche of C Shares and Deferred Shares shall be redeemable by the Company in accordance with the terms set out in the Articles.

At any time prior to Conversion, the Company may, at its discretion, redeem all or any of the C Shares then in issue by agreement with any holder(s) thereof in accordance with such procedures as the Directors may determine (subject to the facilities and procedures of CREST) and in consideration of the payment of such redemption price as may be agreed between the Company and the relevant holders of C Share(s).

## Class Consents and Variation of Rights

Without prejudice to the generality of the Articles, until Conversion the consent of the holders of the C Shares as a class shall be required for, and accordingly, the special rights attached to the C Shares shall be deemed to be varied, inter alia, by:

- (a) any alteration to the memorandum of incorporation of the Company or the Articles; or
- (b) any alteration, increase, consolidation, division, sub-division, cancellation, reduction or purchase by the Company of any issued or authorised share capital of the Company (other than on Conversion or unless pursuant to a power of the Company that has been previously been granted or otherwise approved by Shareholders prior to the issue of the relevant tranche of C Shares); or
- (c) any allotment or issue of any security convertible into or carrying a right to subscribe for any share capital of the Company or any other right to subscribe or acquire share capital of the Company; or
- (d) the passing of any resolution to wind up the Company; or
- (e) any change to the accounting reference date of the Company.

### **Undertakings**

Until Conversion, and without prejudice to its obligations under the Law, the Company shall in relation to each tranche of C Shares:

- (a) procure that the Company's records and bank accounts shall be operated so that the assets attributable to the C Shares of the relevant tranche can, at all times, be separately identified and, in particular but without prejudice to the generality of the foregoing, the Company shall procure that separate cash accounts shall be created and maintained in the books of the Company for the assets attributable to the C Shares of the relevant tranche; and
- (b) allocate to the assets attributable to the C Shares of the relevant tranche such proportion of the expenses or liabilities of the Company incurred or accrued between the Issue Date and the Calculation Time (both dates inclusive) as the Directors fairly consider to be attributable to the C Shares of the relevant tranche including, without prejudice to the generality of the foregoing, those liabilities specifically identified in the definition of "Conversion Ratio" in the Articles; and

(c) give appropriate instructions to the Investment Adviser to manage the Company's assets so that such undertakings can be complied with by the Company.

#### Conversion

In relation to each tranche of C Shares, the C Shares shall be converted into New Shares at the Conversion Time in accordance with the following provisions of this paragraph. The Directors shall procure that:

- (a) the Company (or its delegate) calculate, within two Business Days after the Calculation Time, the Conversion Ratio as at the Calculation Time and the number of New Shares to which each holder of C Shares of that tranche shall be entitled on Conversion; and
- (b) the Independent Accountants (as defined in the Articles) shall be requested to certify, within three Business Days after the Calculation Time, that such calculations:
  - (i) have been performed in accordance with the Articles; and
  - (ii) are arithmetically accurate,

whereupon, subject to the proviso in the definition of Conversion Ratio in the Articles, such calculations shall become final and binding on the Company and all Shareholders.

The Directors shall procure that, as soon as practicable following such certification, an announcement is made to a Regulatory Information Service, advising holders of C Share(s) of that tranche, the Conversion Time, the Conversion Ratio and the aggregate number of New Shares to which holders of C Share(s) of that tranche are entitled on Conversion.

Conversion shall take place at the Conversion Time. On Conversion:

- (a) each issued C Share of the relevant tranche shall automatically convert into such number of New Shares (such conversion being deemed to be authorised by the special resolution creating the C Shares) as shall be necessary to ensure that, upon Conversion being completed, the aggregate number of C Shares which are converted into New Shares equals the aggregate number of C Shares of that tranche in issue at the Calculation Time multiplied by the Conversion Ratio (rounded down to the nearest whole New Share);
- (b) the New Shares arising upon Conversion shall be divided amongst the former holders of C Share(s) pro rata according to their respective former holdings of C Shares of the relevant tranche (provided always that the Directors may deal in such manner as they think fit with fractional entitlements to New Shares, including, without prejudice to the generality of the foregoing, selling any such shares representing such fractional entitlements and retaining the proceeds for the benefit of the Company) and for such purposes any Director is hereby authorised as agent on behalf of the former holders of C Share(s), in the case of a share in certificated form, to execute any stock transfer form and to do any other act or thing as may be required to give effect to the same including, in the case of a share in uncertificated form, the giving of directions to or on behalf of the former holders of any C Shares who shall be bound by them; and
- (c) forthwith upon Conversion, any certificates relating to the C Shares of the relevant tranche shall be cancelled and the Company shall issue to each such former C Shareholder new certificates in respect of the New Shares which have arisen upon Conversion unless such former holder of any C Shares elects to hold their New Shares in uncertificated form.

#### 11.20 Forfeiture and surrender of Shares

Any Share in respect of which a notice requiring payment of an unpaid call or instalment, together with any interest which may have accrued and any expenses which may have been incurred, has been served may, at any time before payment has been made, be forfeited by a resolution of the Directors to that effect. Such forfeiture shall include all dividends declared in respect of the forfeited Share and not actually paid before the forfeiture.

The Directors may, in their absolute discretion, refuse to register a transfer of any Shares to a person that they have reason to believe is (i) an "employee benefit plan" (within the meaning of Section 3(3) of ERISA) that is subject to Part 4 of Title 1 of ERISA, (ii) a plan, individual retirement account or other arrangement that is subject to Section 4975 of the US Internal Revenue Code or any other state, local laws or regulations that would have the same effect as regulations promulgated under ERISA by the US Department of Labor and codified at 29 C.F.R. Section 2510.3-101 to cause the underlying assets of the Company to be treated as assets of that investing entity by virtue of its investment (or any beneficial interest) in the Company and thereby subject the Company and the Investment Adviser (or other persons responsible for the investment and operation of the Company's assets) to laws or regulations that are similar to the fiduciary responsibility or prohibited transaction provisions contained in Title I of ERISA or Section 4975 of the US Internal Revenue Code, (iii) an entity whose underlying assets are considered to include "plan assets" of any such plan, account or arrangement (each of (i), (ii) and (iii), a in this paragraph 19.20 a "Plan") or (iv) any person in circumstances where the holding of Shares by such person would (a) give rise to an obligation on the Company to register as an "investment company" under the Investment Company Act, (b) preclude the Company from relying on the exception to the definition of "investment company" contained in Section 3(c)(7) of the Investment Company Act, (c) give rise to an obligation on the Company to register its Shares under the Exchange Act, (d) result in the Company not being considered a "Foreign Private Issuer" as that term is defined by Rule 3b-4(c) promulgated under the Exchange Act or (e) give rise to an obligation on the Investment Adviser to register as a commodity pool operator or commodity trading advisor under the US Commodity Exchange Act of 1974, as amended (each such person in this paragraph 19.20 a "Prohibited US Person"). Each person acquiring Shares shall by virtue of such acquisition be deemed to have represented to the Company that they are not a Prohibited US Person.

If any Shares are owned directly or beneficially by a person believed by the Directors to be a Prohibited US Person, the Directors may give notice to such person requiring them either (i) to provide the Directors within 30 days of receipt of such notice with sufficient satisfactory documentary evidence to satisfy the Directors that such person is not a Prohibited US Person or (ii) to sell or transfer their Shares to a person qualified to own the same within 30 days and within such 30 days to provide the Directors with satisfactory evidence of such sale or transfer. Where condition (i) or (ii) is not satisfied within 30 days after the serving of the notice, the person will be deemed, upon the expiration of such 30 days, to have forfeited their Shares.

The Directors may accept from any Shareholder on such terms as agreed a surrender of any Shares in respect of which there is a liability for calls or in circumstances where a US Person determines that they are not qualified to hold the Shares.

#### 12. Material contracts

The following contracts (not being contracts entered into in the ordinary course of business) have been entered into by the Company or a Holding Entity or a wholly owned company of a Holding Entity since incorporation of the Company and are, or may be, material. There are no other contracts entered into by the Company or a Holding Entity or a wholly owned company of a Holding Entity which include an obligation or entitlement which is material to the Company as at the date of this Prospectus.

#### 12.1 Acquisition Agreement

The Acquisition Agreement was entered into by the Vendors, John Laing as guarantor and the Partnership on 29 October 2010.

Under the Acquisition Agreement, the Vendors have agreed to sell and the Partnership has agreed to purchase Investment Capital in the Project Entities comprising the Seed Portfolio.

The Partnership is entitled to elect that the Partnership or a Partnership Holding Entity will not acquire the Investment Capital relating to the Project Entities for some or all of the Queen Elizabeth hospital project and/or the Glasgow schools project and/or that the amount of

Investment Capital that the Partnership or a Partnership Holding Entity will acquire in the Abbotsford hospital project should be reduced to below 80 per cent. (subject to a limit of 60 per cent.). The Partnership may exercise this right if the Gross Issue Proceeds might otherwise be insufficient to fund the consideration under the Acquisition Agreement. An excluded project may be reinstated in the Acquisition Agreement in circumstances where, after its exclusion, it becomes apparent that the conditions to the transfer of another Project Entity will not be met.

For those Project Entities that will be held by a Partnership Holding Entity, the Partnership will nominate that the Investment Capital relating to the relevant Project Entity is transferred to the appropriate Partnership Holding Entity.

The price payable for the Investment Capital in relation to a Project Entity will be the price specified in the Acquisition Agreement. There will be a provision for the adjustment of the price payable for each asset which is intended to reflect material changes to the Sterling amount of the Net Asset Value of that asset between signing and completion arising from:

- (a) material new disclosure against the warranties given by the Vendors in the Acquisition Agreement; and
- (b) to reflect changes to the exchange rate for projects denominated in currencies other than Sterling.

The Partnership will pay the purchase price in cash on completion of the acquisition of each asset.

Completion of the acquisition in respect of a Project Entity is conditional on Admission and will take place after Admission subject to the following conditions:

- (a) all consents and documentation required for the relevant transfer being in place;
- (b) no event of default subsisting under the senior finance document for such Project Entity;
- (c) in respect of the Abbotsford and Vancouver hospital projects, certain pre-completion steps having occurred for such hospital projects; and
- (d) for the projects denominated in a currency other than Sterling, a change (up or down) in the exchange rate of more than five per cent. (against the Canadian Dollar) or eight per cent. (against the Euro).

The Partnership has the right to terminate the Acquisition Agreement prior to completion if:

- (a) a Vendor is in persistent and material breach of its pre-completion obligations (including consultation rights in respect of the exercise of the Vendor's rights in relation to the Project Entity); or
- (b) an insolvency event has occurred in relation to a Vendor.

The Partnership also has the right to terminate the Acquisition Agreement prior to completion in respect of a Project Entity if:

- (a) an event of default is called by the providers of funding in respect of that Project Entity; or
- (b) termination occurs under the Project Agreement for such Project Entity.

The Acquisition Agreement will terminate in respect of any Project Entities for which the conditions set out above have not been satisfied by 31 December 2010. The parties have agreed to negotiate in good faith to seek amendments to the Acquisition Agreement to allow the sale of any such Project Entities. The Vendors have the right to terminate the Acquisition Agreement if Admission does not occur prior to 6 December 2010.

The Vendors have given certain warranties, including capacity of the Vendors and the guarantor, title to the Investment Capital, the status of the Project Entities, no change since the last accounts, the adequacy of the disclosure in the data room and the tax and insurance affairs of the Project Entities. The warranties are limited by the awareness of the Vendors and the disclosures given in a disclosure letter. The Partnership has warranted its capacity to enter into the Acquisition Agreement.

The total liability of the Vendors in respect of the relevant claims will be limited to the acquisition price for a claim by the Partnership under the capacity, title and tax warranties and to an amount equal to 50 per cent. of the acquisition price in respect of any other claim. In addition, the total amount of a Vendor's liability in respect of a Project Entity owned by it will be limited to an amount equal to the aggregate price of the Investment Capital for that Project Entity. The Vendors will only be liable in respect of a claim if the claim exceeds £150,000 and if the total amount of all such claims exceeds £1,000,000, in which case the Partnership will be entitled to claim the total amount of all the claims in excess of £1,000,000.

Claims other than claims in relation to tax must be brought within two years of the date of the Acquisition Agreement. Claims in respect of tax must be brought within seven years of the date of the Acquisition Agreement.

In the case of the Glasgow Schools and South Lanarkshire Schools Project Entities and for so long as the applicable restrictions on transfers apply under the shareholder arrangements for the applicable Project Entities, the Acquisition Agreement provides that if the Partnership is going to cease to be a member of the applicable Vendor's group the Investment Capital in relation to that Project Entity will be transferred back to an entity within the Vendor's group prior to the Partnership ceasing to be part of the Vendor's group at the Fair Market Value and then resold (following a pre-emption process) at the Fair Market Value back to the Partnership. Prior to completion the Vendors, and after completion the Partnership, will use their respective reasonable endeavours to procure the release of the applicable restrictions in the shareholder arrangements.

In the case of the Abbotsford hospital and Vancouver hospital Project Entities, John Laing Infrastructure Limited has agreed to be liable to the Partnership for the performance of any obligations of Laing Investment Management Services (Canada) Limited that arise from conditions of the consents to the sale of such Project Entities pursuant to the Investment Canada Act and the Competition Act (Canada) and to pay to the Partnership an amount equal to the amounts reasonably incurred by the Partnership arising from a breach of such obligations.

John Laing will provide a guarantee of the Vendors' obligations under the Acquisition Agreement.

## 12.2 First Offer Agreement

The First Offer Agreement was entered into by John Laing, the Company and the Partnership on 29 October 2010. Pursuant to the terms of the First Offer Agreement, John Laing undertakes that, after the date of the agreement, it will notify the Company and the Partnership of any interest in:

- (a) an accommodation project (including social housing) in the UK, Europe or Canada;
- (b) a roads project (including highways maintenance and street lighting) in the UK, Europe or Canada; or
- (c) a waste project in the UK

that falls within the Company's investment policies, as set out in this Prospectus. If they are excluded from the Acquisition Agreement pursuant to a scaling back of the Acquisition, the Queen Elizabeth hospital project and the Glasgow schools project will not be covered by this obligation.

The First Offer Agreement may be terminated by either party on one year's notice, to be given no earlier than four years after the date of the agreement. Each party also has limited termination rights for material breach, insolvency of any party and the termination of the Investment Advisory Agreement and JLCM ceasing to be a member of the John Laing Group.

The Partnership must notify John Laing within 20 Business Days after receipt of a notice described above of the interests set out in that notice that the Partnership wishes to acquire,

and the price it proposes to pay for each such interest (the "CPI Price"), together with the identity of the proposed purchaser for each such interest. John Laing, in turn, will be required to notify the Partnership within 10 Business Days of receipt of the counter-notice whether it wishes to proceed with a sale of the relevant interests at the CPI Price.

If John Laing notifies the Partnership that it intends to proceed with the sale to the Partnership, John Laing and the Partnership will be required to negotiate, acting reasonably and in good faith with a view to agreeing the terms of a sale and purchase agreement for the relevant interests, substantially in the form of the Acquisition Agreement, with such amendments thereto as the parties may agree.

If John Laing notifies the Partnership that it does not intend to proceed with the sale to the Partnership or if John Laing and the Partnership do not agree the terms of the sale and purchase agreement within 60 Business Days of the notice from John Laing intending to proceed with the sale, John Laing or the relevant member of the John Laing group may, within one year (the "Dealing Period"), offer to sell any or all of the relevant interests to any person on terms that are not materially more advantageous to the purchaser than the terms offered by the Partnership. John Laing, or the relevant member of the John Laing Group, will be entitled to sell to any person on such terms as that such seller shall in its absolute discretion see fit any interests offered for sale, where the Partnership has notified John Laing that it does not wish to acquire such interests or the Partnership does not respond within the 20 Business Day period referred to above.

If John Laing or a member of the John Laing Group proposes to sell an interest to another person (not being another member of the John Laing Group) during the Dealing Period on terms that are materially more advantageous to the purchaser than the terms previously offered by the Partnership, it shall first re-offer the relevant interests to the Partnership.

John Laing may also notify the Partnership that it intends to sell a bundle of interests together. In such case, the provisions described above will apply to the bundled interests in all respects as if they related to a single interest, and the Partnership may offer to buy all, but not some only, of the bundled interests. John Laing agrees to act in good faith when deciding which interests to put together in a bundle.

If at any time the bundled interests are in substantially the same specific market sector (for example, UK schools PFI projects) and John Laing has notified the Partnership of the specific market sector to which they relate in its notice to the Partnership, then if the Partnership declines to offer to purchase such bundled interests (or fails to respond to the applicable notice), interests in that sector will cease to form part of the scope of interests of which John Laing is obliged to notify the Partnership.

The First Offer Agreement also contains provisions for the parties to meet periodically to consult on sales of interests over the following one year period.

#### 12.3 Investment Advisory Agreement

Pursuant to an investment advisory agreement dated 27 October 2010 between the Company and the Investment Adviser (the "Investment Advisory Agreement"), the Investment Adviser provides investment advisory services to the Company. Entry into the Investment Advisory Agreement constituted a related party transaction as the one Share issued at incorporation is held by the subscriber to the Memorandum of Incorporation on trust for the Investment Adviser. The Directors do not expect that the Investment Adviser will hold any Shares following Admission.

The services to be provided under the Investment Advisory Agreement include (inter alia) advising the Company in respect of the implementation of the Fund's investment strategy and policies as set out in this Prospectus and changes to it, and in respect of the strategic management of the Investment Portfolio and Holding Entities. The Investment Adviser also provides accounting services (working in conjunction with the Administrator in relation to certain Guernsey law requirements). As the Company conducts its investment activities

through the Holding Entities, the Investment Advisory Agreement does not confer any discretionary investment management powers on the Investment Adviser, and discretionary investment management is instead conducted by JLCM as Operator of the Partnership.

The Investment Advisory Agreement also incorporates a procedure to manage any conflicts of interest arising in connection with the acquisition by the Company of any assets from the John Laing Group as set out elsewhere in this Prospectus.

The aggregate fees payable to JLCM in its capacity as Investment Adviser and Operator and to the General Partner are described in Part 5 of this Prospectus. The Investment Adviser is also entitled to reimbursement of all costs of the Company paid for the Company by the Investment Adviser and all reasonable out-of-pocket expenses properly incurred by the Investment Adviser in providing services, including travel expenses for attending Board meetings.

The Investment Advisory Agreement may be terminated by either party giving to the other one year's written notice of termination at any time after 4 years from the date of the Investment Advisory Agreement (27 October 2010).

Notwithstanding the initial four year term, the Investment Advisory Agreement may also be terminated with immediate effect by either party giving written notice to the other party in any of the following circumstances:

- (a) the other party fails to make a payment under the agreement when due, and fails to remedy such breach within 30 days of being notified of such breach; and
- (b) the other party commits a material breach of the agreement, and such breach (if capable of remedy) is not remedied within 30 days of being notified to do so, or (if the breach is not capable of remedy) the breaching party fails to offer reasonably acceptable compensation to the non-breaching party, taking into account any loss that has been or will be suffered.

The Investment Adviser may terminate the Investment Advisory Agreement with immediate effect by giving written notice to the Company if the Company's Ordinary Shares cease to be listed on the Official List or in the event of the Company's insolvency (or an analogous event).

The Company may terminate the Investment Advisory Agreement with immediate effect by giving written notice to the Investment Adviser in any of the following circumstances:

- (a) in the event of the insolvency (or analogous event) in relation to the Investment Adviser;
- (b) the Investment Adviser is no longer permitted by applicable law to perform its services under the agreement;
- (c) the Investment Adviser ceases to be the Operator of the Partnership in accordance with the terms of the Partnership Agreement and operator appointment thereunder; and
- (d) the Investment Adviser is prevented by force majeure from performing its services under the agreement for at least 60 consecutive days.

The Company may also terminate the Investment Advisory Agreement by giving six months written notice at any time to the Investment Adviser if, in the reasonable opinion of the Company, a material amount of people that are employed by the John Laing Group that enable the Investment Adviser to provide the services contemplated by the agreement cease to be employed by the John Laing Group, and such employees have not been replaced (before the end of the six months notice period referred to above) by suitably qualified other staff who will enable the Investment Adviser to provide the services in a manner comparable to that in which the services were provided previously.

The Investment Advisory Agreement provides that the Company shall indemnify the Investment Adviser and its officers, directors, employees and agents in respect of losses of any nature arising in connection with the agreement other than those resulting from the fraud, negligence or wilful default of the person claiming the indemnity. The same people and entities shall not be liable for any losses suffered by the Company, or by any Shareholder, except for losses resulting from the fraud, negligence or wilful default of the relevant person. The Investment

Advisory Agreement also provides that the Investment Adviser shall not be liable to the Company or to the Fund in respect of any losses suffered by the Company and/or the Fund and arising out of any act or omission by it or any of its employees or agents except where the act or omission is a result of the negligence, wilful default or fraud of itself or any of its employees or agents.

# 12.4 Partnership Agreement

A description of the terms of the Partnership Agreement governing the Partnership (of which Luxco 2, a wholly-owned subsidiary of the Company, is the sole limited partner) is included at paragraph 6 of this Part 7 above.

# 12.5 Administration Agreement

Pursuant to an administration agreement dated 27 October 2010 between the Company and the Administrator (the "Administration Agreement"), the Administrator was appointed to provide administrative and company secretarial services to the Company. Such services include (inter alia) maintaining the Company's books and records, ensuring the Company's compliance with certain regulatory requirements, calculating the NAV of the Ordinary Shares, monitoring the register of Shareholders and providing such other services as are customarily provided by administrators in Guernsey of Guernsey closed-ended investment companies. In the performance of its duties under the Administration Agreement, the Administrator shall at all times be subject to the control and review of the Board.

The Administrator will receive an annual fee of £70,000, payable quarterly in arrears, under the Administration Agreement. The Administrator shall also be entitled to receive out of the Company's assets reimbursement in respect of all reasonable and properly evidenced out of pocket expenses incurred by it in the performance of its duties under the Administration Agreement, together with additional fees for services not contemplated by the Administration Agreement but agreed with the Company, calculated on a time spent basis.

The Administration Agreement may be terminated by either party on 90 days' written notice to the other. The Administration Agreement may also be terminated immediately by either party: (a) in the case of a breach by the other party which remains unremedied for 30 days after such party has been notified of the breach; (b), on the insolvency or analogous event of the other party; (c) if the Administrator ceases to be qualified to act as such under the Protection of Investors (Bailiwick of Guernsey) Law, 1987; or (d) if the Company ceases to be registered as a closed-ended investment fund in Guernsey.

The Administration Agreement provides that in the absence of material breach of the agreement, negligence, fraud or wilful default, the Administrator shall not be liable for any loss suffered by the Company or otherwise arising directly or indirectly from the discharge of the Administrator's duties or in connection with the Administration Agreement's subject matter, and in particular any loss sustained in the holding or sale of an investment in the Company. The Administrator will not be liable for losses arising from the Administrator acting in good faith upon instructions reasonably believed to be genuine (absent material breach of the agreement, negligence, fraud or wilful default of the Administrator).

The Company indemnifies the Administrator against all claims made against the Administrator in respect of any loss suffered or alleged by any party in connection with the Administrator's performance of its duties unless it results from an act of material breach of the agreement, negligence, fraud or wilful default by the Administrator. The Administration Agreement also contains certain indemnities and exclusions of liability in favour of the Administrator in the event of losses caused by corrupt or intercepted electronic data. Neither the Company nor the Administrator is liable for consequential or similar types of damages.

#### 12.6 Domiciliation, Management and Administration Agreements

Each of Luxco 1 and Luxco 2 has entered into a domiciliation, management and administration agreement (together the "**Domiciliation Agreements**"), both dated 16 September 2010, with the Domiciliation Agent, who will provide domiciliation services and accounting and related services to the Luxcos. The Company is also a party to the Luxco 1 Domiciliation Agreement and Luxco 1 is a party to the Luxco 2 Domiciliation Agreement. The services to be provided include the provision of a registered office and some of the Luxcos' directors.

The Luxcos are also under certain duties under the Domiciliation Agreements, including a requirement to provide all documents and information which the Domiciliation Agent could reasonably consider relevant to the provision of its services or that the Domiciliation Agent requires to comply with its professional obligations.

Each Domiciliation Agreement will continue in force until it is terminated: (a) by any party on 30 days' prior written notice without any cause; (b) by the Company or the relevant Luxco with immediate effect by written notice if the Domiciliation Agent violates its legal, regulatory or contractual obligations; (c) by the Domiciliation Agent with immediate effect if it cannot reasonably be expected to continue to act or provide directors to the relevant Luxco including (inter alia) following the insolvency or analogous event of the Luxco or its shareholder (i.e. the Company or Luxco 1 as the case may be), a resolution to wind up the Luxco and various breaches of the agreement or applicable law.

The Domiciliation Agent is entitled to fees in relation to each Luxco of €3,500 per annum for provision of a registered office and two directors, payable in advance each year, plus variable fees based on hourly rates depending on the service provided including €250 per hour for each director provided and with an additional 6 per cent. surcharge on such variable fees for office expenses. The variable fees will be payable within 30 days of invoicing. In addition, each Luxco must pay costs, disbursements and/or expenses incurred by the Domiciliation Agent in relation to the Services at customary rates. Both the relevant Luxco and its shareholder (i.e. the Company or Luxco 1 as the case may be) will be jointly and severally liable to pay the Domiciliation Agent which may suspend provision of the services in the event of non-payment.

The Company and each Luxco covenants that neither it nor any member of its group will hold any member of the Domiciliation Agent's group liable in connection with the Domiciliation Agreements, except for liabilities due to the Domiciliation Agent's fraud, negligence or wilful default as established by a final judgment of a court of competent jurisdiction. Where it is established by a final judgment of such a court that the Domiciliation Agent's fraud, negligence or wilful default has caused direct damage to a Luxco, its directors, the Luxco's shareholder, the beneficial owners thereof or any member of the Luxco's group, the Domiciliation Agent's liability is limited to the amount paid out under its insurance policy or, if nothing is paid out, the fees charged in the preceding calendar year.

The Company and each Luxco also undertake to indemnify each member of the Domiciliation Agent's group against claims of any nature arising from the agreements except for liability resulting from the Domiciliation Agent's fraud, negligence or wilful default as established by a final judgment of a court of competent jurisdiction.

#### 12.7 Indemnity Agreements

In connection with the Domiciliation Agreements, the Company has entered into an indemnity agreement with the Domiciliation Agent in relation to each Luxco dated 16 September 2010 (the "Indemnity Agreements"). Under the Indemnity Agreements, the Company agrees to and restates the exclusion of liability and indemnity provisions in the Domiciliation Agreements, guarantees the Luxcos' obligations under the Domiciliation Agreements, and agrees to ensure that it and the Luxcos comply with their obligations under the Domiciliation Agreements and applicable laws.

The Indemnity Agreements will terminate with the Domiciliation Agreements except in relation to any liability under them in relation to the period prior to their termination and unless any

member of the Domiciliation Agent's group provides services at the time to a member of the Company's group.

### 12.8 Placing Agreement

Pursuant to the Placing Agreement dated 29 October 2010 between the Company, the Directors, the Investment Adviser and the Bookrunners, the Bookrunners were appointed as the Company's joint placing agents.

Under the Placing Agreement, as joint placing agents the Bookrunners have agreed (inter alia) to use their respective reasonable endeavours to procure subscribers for the Placing. The Placing is not being underwritten. The Bookrunners' obligations under the Placing Agreement are conditional upon the fulfilment of certain conditions (which may be waived by JPMC), including without limitation: there being no requirement for a supplementary prospectus to be published under FSMA; Admission occurring no later than 8.00am on 29 November 2010; no material adverse change in the Company's or the Investment Adviser's situation; and that the warranties and representations given by the Company, the Investment Adviser and the Directors remain true at all times before Admission.

The warranties and representations referred to above include warranties and representations from the Company (inter alia) that all statements of fact contained in the Prospectus and certain other placing documents are true and accurate in all respects, that the Company is duly incorporated, and that the Company has the power to offer, allot and issue the Shares under the Issue. The Placing Agreement also contains warranties and representations from the Investment Adviser including (inter alia) that all statements of fact contained in the Prospectus, marketing flyer and investor presentation given by the Investment Adviser are true and accurate in all respects and that so far as the Investment Adviser is aware the warranties contained in the Acquisition Agreement given by the Vendors are true and accurate save as disclosed in the disclosure letter to the Acquisition Agreement. The warranties and representations from the Directors include (inter alia) warranties and representations relating to the information relating to each Director contained in the Prospectus. The Company and the Investment Adviser also give certain undertakings under the Placing Agreement, including (inter alia) undertakings by the Company in relation to its actions for certain periods after Admission.

Under the Placing Agreement, the Company will pay the costs and expenses of, and incidental to, the Issue and the application for Admission, the fees payable to the UKLA and the London Stock Exchange, all accountancy, legal and other professional expenses of the Company and the Bookrunners incurred in connection with the Placing and Admission, and certain other out-of-pocket costs and expenses, provided that the Company's prior written consent is required if any of the Bookrunners incurs any individual expense in excess of £5,000 (other than JPMC's legal fees).

In connection with the payment obligations above and the contribution to the Issue Costs and Acquisition costs by the John Laing Group as described in Part 5 of this Prospectus, the Investment Adviser has agreed in the Placing Agreement to procure that a member of the John Laing Group shall make the necessary payment to the Company within 10 Business Days of being notified of the final amounts.

JPMC is also entitled to (in each case together with applicable VAT):

- (a) a corporate finance fee of £250,000; and
- (b) aggregate commission of: (i) 1.5 per cent. of the aggregate proceeds of the Issue up to and including £100 million plus; (ii) 2 per cent. of the aggregate proceeds of the Issue exceeding £100 million up to and including £150 million; and (iii) 1.75 per cent. of the aggregate proceeds of the Issue in excess of £150 million.

Each of Barclays Capital and RBS is entitled to, together with applicable VAT, a commission of 0.375 per cent. of the Issue proceeds raised in excess of £150 million.

For the purposes of the commission calculations, subscriptions by the John Laing Group and its pension fund will be disregarded.

The Company has also agreed to indemnify each of the Bookrunners, (for itself and for each of its respective affiliates and its and their respective directors, officers, employees and agents) on an after tax basis from any losses or claims made or threatened against them relating to, arising out of or in connection with the Issue, and in connection with costs and expenses incurred by them in investigating and defending such claims or establishing their right to be indemnified under the Placing Agreement, unless (subject to certain limited exceptions) the loss results from the relevant indemnified person's or relevant Bookrunner's fraud, wilful default or gross negligence as finally determined by a court or binding arbitration. The Placing Agreement also contains a separate indemnity from the Investment Adviser in respect of any loss suffered by the Bookrunners as a result of any breach or alleged breach by the Investment Adviser of any warranties given by it in the Placing Agreement or any breach or alleged breach by the Investment Adviser of any other obligation of it under the Placing Agreement.

Under the Placing Agreement, none of the indemnified persons above will have any liability to any of the warrantors (being the Company, the Directors and the Investment Adviser) or any of their respective affiliates or any of their respective directors, officers, employees and agents for or in connection with the Issue or transactions or conduct in connection with the Issue, except to the extent that any losses incurred by the warrantors in connection with the Placing are finally judicially or by binding arbitration determined to have been caused primarily by the relevant indemnified person's fraud, wilful default or gross negligence in performing its obligations under the agreement (except in certain limited circumstances). In addition, in any event none of the Bookrunners or their indemnified persons will be liable for any loss of expected profit, opportunity or business or any indirect, special or consequential loss of the warrantors or any other person.

JPMC may terminate the Placing Agreement in certain circumstances, including if any statement contained in this Prospectus has become untrue, incorrect or misleading in any material respect, if in JPMC's opinion (acting in good faith) the warranties are not true and accurate or have become misleading, or there has been a material adverse change in relation to the Company, the Investment Adviser or any *force majeure* event.

#### 12.9 Registrar Agreement

Pursuant to a registrar agreement dated 27 October 2010 between the Company and the Registrar (the "**Registrar Agreement**"), the Registrar was appointed to act as the Company's registrar in Guernsey.

The Registrar is entitled to a fee for basic services provided by it relating to the creation and maintenance of the share register of £2.00 per holder appearing on the register during the fee year, subject to an annual minimum fee of £10,000. If the Registrar has to process transfers in excess of an agreed limit, further transfers will incur additional charges of £0.20 per CREST transfer and £5 per non-CREST transfer. Any non-standard shareholder analyses will be charged at £95 each. The Registrar will also charge an annual fee of £500 for providing an online share portal for Shareholders to manage their shareholdings online, and an annual fee of £1,250 for providing online access for the Company to its share register. The Registrar will also be entitled to out of pocket expenses, to the extent that such expenses are reasonable and have been incurred in the proper execution of the Registrar's duties. Generally, fees and charges will be invoiced quarterly in arrears and may be reviewed by the Registrar at various times.

The Registrar Agreement may be terminated by either the Company or the Registrar giving to the other six months' written notice expiring at any time after the first anniversary of Admission. Notwithstanding this initial one year term, the Registrar Agreement may also be terminated by either party at any time: (a) on three months written notice should the parties not reach an agreement regarding any proposed increase of the fees by the Registrar; (b) immediately on written notice if the other party commits a material breach of its obligations under the Registrar Agreement (including any payment default) which that party has failed to

remedy within 45 days of receipt of a written notice to do so; or (c) immediately upon the insolvency or other analogous event of the other party. The Company may also terminate the agreement with immediate effect in the event of the Registrar ceasing to be the holder of any licence, consent, permit or registration enabling it to act as a registrar of the Company under any applicable law.

The Registrar Agreement provides that the Company shall indemnify the Registrar and its affiliates and their directors, officers, employees and agents from and against any and all losses incurred in relation to the Registrar Agreement, save in the case of losses determined to have resulted solely from the fraud or wilful default of the person seeking indemnity. The aggregate liability (other than for fraud or death or personal injury caused by the Registrar's negligence) of the Registrar and its affiliates or its or their directors, officers, employees or agents under the Registrar Agreement is limited to the lesser of £1,000,000 or an amount equal to ten times the annual fee payable to the Registrar under the Registrar Agreement. The Registrar Agreement also contains provisions limiting its liability specifically in relation to forged transfers and lost share certificates.

# 12.10 Receiving Agent Agreement

Pursuant to a receiving agent agreement dated 27 October 2010 between the Company and the Receiving Agent (the "**Receiving Agent Agreement**"), the Receiving Agent agrees to provide receiving agent services to the Company.

Under the Receiving Agent Agreement, the Company agrees to indemnify the Receiving Agent and its affiliates and its and their directors, officers, employees and agents against all losses incurred in relation to the agreement, except to the extent that any loss is determined to have resulted solely from the fraud or wilful default of the person seeking indemnity.

The Company also agrees to indemnify the Receiving Agent for any liabilities it may suffer in connection with any changes to the application criteria or to the terms of the Offer for Subscription after publication of this Prospectus.

The liability of the Receiving Agent or its affiliates, or its or their directors, officers, employees or agents, is limited (to the extent permitted by law) to five times the fee payable to the Receiving Agent.

Either party may terminate the Receiving Agent Agreement if the other commits a material breach which is not remedied within 14 days of notice to do so, or upon the insolvency or analogous event of the other party. The Company may also terminate the agreement with immediate effect should the Receiving Agent cease to hold any licence required for it to act as the Company's receiving agent.

The Receiving Agent is entitled to receive various fees depending on the services provided, with an aggregate minimum fee of £8,250 if all the services are required, together with certain reasonable expenses.

#### 13. Availability of this Prospectus

- 13.1 Copies of this Prospectus are available for viewing only during normal Business Hours only, free of charge, at the Document Viewing Facility, the Financial Services Authority, 25 North Colonnade, Canary Wharf, London E14 5HS.
- 13.2 Copies of this Prospectus may be collected, free of charge during normal Business Hours only, from JLCM at Allington House, 150 Victoria Street, London SW1E 5LB, or from the registered office of the Company.

#### 14. General

14.1 The Issue of the Ordinary Shares is not underwritten.

- 14.2 The Investment Adviser is or may be a promoter of the Company. Save as disclosed in Part 5 of this Prospectus no amount or benefit has been paid, or given, to the promoters or any of their subsidiaries since the incorporation of the Company and none is intended to be paid, or given.
- 14.3 The Fund is not, nor has been since its establishment, involved in any governmental, legal or arbitration proceedings. So far as the Company is aware, there are no governmental, legal or arbitration proceedings pending or threatened which may have, or since establishment of the Fund have had, a significant effect on the Company and/or the Fund's financial position or profitability.
- 14.4 The Ordinary Shares will be created and issued by the Company in accordance with the provisions of the Articles of Incorporation and the Law. The Issue Price of 100 pence per Ordinary Share represents a premium of 99.99 pence over their nominal value of 0.01 pence. No expenses are to be charged directly to any placee or subscriber pursuant to the Issue.
- 14.5 PwC has given and has not withdrawn its consent to the inclusion of the Valuation Opinion Letter in this Prospectus in the form and context in which it is included and has authorised the contents of the Valuation Opinion Letter for the purposes of item 5.5.3R(2)(f) of the Prospectus Rules of the UK Listing Authority. PwC's address is 1 Embankment Place, London WC2N 6RH. PwC is authorised and regulated by the FSA for designated investment business.
- 14.6 Where information contained in this Prospectus has been sourced from a third party, the Company confirms that such information has been accurately reproduced and the source identified and, so far as the Company is aware and is able to ascertain from the information published by that third party, no facts have been omitted which would render the reproduced information inaccurate or misleading.
- 14.7 The Company has not had any employees since its incorporation and does not own any premises.
- 14.8 The City Code on Takeovers and Mergers (the "City Code") applies to all takeover and merger transactions in relation to the Company and operates principally to ensure that shareholders are treated fairly, are not denied an opportunity to decide on the merits of a takeover and to ensure that shareholders of the same class are afforded equivalent treatment. The City Code provides an orderly framework within which takeovers are conducted and the Panel on Takeovers and Mergers has now been placed on a statutory footing.
- 14.9 The City Code is based upon a number of general principles which are essentially statements of standards of commercial behaviour. General Principle One states that all holders of securities of an offeree company of the same class must be afforded equivalent treatment and if a person acquires control of a company, the other holders of securities must be protected. Under Rule 9 of the City Code, when (i) a person acquires shares which, when taken together with shares already held by him or persons acting in concert with him, carry 30 per cent. or more of the voting rights of a company subject to the City Code or (ii) any person who, together with persons acting in concert with him, holds not less than 30 per cent. but not more than 50 per cent. of the voting rights of the company subject to the City Code, and such person, or any person acting in concert with him, acquires additional shares which increases his percentage of the voting rights, then in either case that person together with the persons acting in concert with him is normally required to make a general offer in cash, at the highest price paid by him, or any person acting in concert with him, for shares in the company within the preceding 12 months, for all the remaining equity share capital of the company. "Voting rights" for these purposes means all the voting rights attributable to the share capital of a company which are currently exercisable at a general meeting.
- 14.10In addition to those restrictions set out in Part 1 of this Prospectus, in accordance with the requirements of the UK Listing Authority which apply to closed ended investment funds, the Company:

- (a) will not invest more than ten per cent. in aggregate of the value of the Total Assets (calculated at Admission and at the time of the relevant investment) in other investment companies or investment trusts which are listed on the Official List (except to the extent that those investment companies or investment trusts have published investment policies to invest no more than 15 per cent. of their total assets in other investment companies or investment trusts which are listed on the Official List);
- (b) will not conduct any trading activity which is significant in the context of the Fund and any subsidiary undertaking as a whole; and
- (c) will, at all times, invest and manage its assets, in a way which is consistent with its objective of spreading investment risk and in accordance with its published investment policies.
- 14.11 In accordance with the requirements of the UK Listing Authority, the Company will not make any material change to its published investment policy without the approval of its Shareholders by ordinary resolution passed at a general meeting of the Company. Such an alteration will be announced by the Company through a Regulatory Information Service.
- 14.12 In the event of any breach of the Company's investment policy or of the investment restrictions applicable to the Company, Shareholders will be informed of the actions to be taken by the Company and/or the Investment Adviser (at the time of such a breach) by an announcement issued through a Regulatory Information Service.

#### 15. Documents for inspection

Copies of the following documents may be inspected at the offices of Hogan Lovells International LLP, Atlantic House, Holborn Viaduct, London EC1A 2FG and at the registered office of the Company during normal Business Hours only on any day from the date of this Prospectus until the Offer for Subscription closes:

- (a) the Memorandum of Incorporation and Articles of Incorporation of the Company;
- (b) the terms of appointment of the Directors referred to in paragraph 7 of this Part 7 above;
- (c) the material contracts referred to in paragraph 12 of this Part 7 above; and
- (d) this Prospectus.

Dated 29 October 2010

#### **NOTICES TO OVERSEAS INVESTORS**

This Prospectus has been approved by the FSA as a prospectus which may be used to offer securities to the public for the purposes of section 85 FSMA and Directive 2003/7/EC. No arrangement has however been made with the competent authority in any other EEA State (or any other jurisdiction) for the use of this Prospectus as an approved prospectus in such jurisdiction and accordingly no public offer is to be made in such jurisdictions. Issue or circulation of this Prospectus may be prohibited in countries other than those in relation to which notices are given below. This Prospectus does not constitute an offer to sell, or the solicitation of an offer to subscribe for or buy, shares in any jurisdiction in which such offer or solicitation is unlawful.

#### For the attention of Belgian investors

The Ordinary Shares are only offered in Belgium under applicable private placement exemptions and therefore no action has been taken, or is intended to be taken, to permit a public offer of the Ordinary Shares in Belgium. In particular, this Prospectus, any offering material or other similar document relating to the Ordinary Shares have not been, and will not be, approved by the Belgian Commission for Banking, Finance and Insurance (Commissie voor het Bank-, Financie- en Assurantiewezen/Commission Bancaire, Financière et des Assurances, the "CBFA").

Accordingly, Ordinary Shares may not be offered or sold and this Prospectus, any offering material or other similar document relating to the Ordinary Shares may not be advertised, distributed or made available to any individual or legal entity in Belgium other than in circumstances which do not constitute a public offer for subscription of the Ordinary Shares in Belgium under the Belgian law of 16 June 2006 on the public offer of investment instruments and the admission to trading of investment instruments on a regulated market and the Belgian law of 20 July 2004 on certain forms of collective management of portfolios, as amended from time to time.

Prospective purchasers shall only acquire Ordinary Shares for their own account.

In addition, Ordinary Shares may not be offered or sold to any person qualifying as a consumer within the meaning of the Belgian law of 6 April 2010 on market practices and the protection of the consumer unless such sale is made in compliance with this law and any applicable implementing regulation. Belgian investors should seek advice from their own advisers about the consequences of the investment in Ordinary Shares, including the tax consequences.

#### For the attention of Danish investors

This Prospectus has not been, and will not be, filed with or approved by the Danish Financial Supervisory Authority or any other regulatory authority in Denmark and the Ordinary Shares have not been and are not intended to be listed on a Danish regulated market. Furthermore, the Ordinary Shares have not been, and will not be, offered to the public in Denmark.

Consequently, this Prospectus may not be made available nor may the Ordinary Shares otherwise be marketed or offered for sale directly or indirectly in Denmark, except to qualified investors within the meaning of, or otherwise in compliance with an exemption set forth in, Executive Order No. 223 of 10 March 2010.

#### For the attention of Dutch investors

The Ordinary Shares are only offered by means of this Prospectus and are not, may not and will not be offered, distributed, sold, transferred or delivered, directly or indirectly, in or from the Netherlands, as part of the initial distribution or at any time thereafter other than (i) to 'Qualified Investors' (gekwalificeerde beleggers), within the meaning of section 1:1 of the Dutch Financial Supervision Act (Wet op het financieel toezicht) ("DFSA"), provided that these parties acquire the relevant Ordinary Shares for their own account or that of another 'Qualified Investor', (ii) to less than 100 individuals or legal entities who or which are not a 'Qualified Investor', (iii) to investors who acquire Ordinary Shares for a total consideration of at least EUR 50,000 per investor, for each separate offer, (iv) an offer of Ordinary Shares whose denomination per unit amounts to at least

EUR 50,000 and (v) an offer of Ordinary Shares with a total consideration of less than EUR 100,000, which limit shall be calculated over a period of 12 months.

#### For the attention of Finnish investors

The Ordinary Shares may not be offered or sold, directly or indirectly, to any resident of the Republic of Finland or in the Republic of Finland, except pursuant to applicable Finnish laws and regulations. Specifically, the Ordinary Shares may not be offered or sold, directly or indirectly, to the public in the Republic of Finland as defined in the Finnish Securities Market Act of 1989. This Prospectus may not be distributed in the Republic of Finland, other than (i) to a limited number of pre-selected investors, (ii) to an unlimited number of qualified investors as defined under the Finnish Securities Market Act of 1989 or (iii) provided that the Ordinary Shares may only be acquired for a consideration of not less than EUR 50,000 or in denominations of not less than EUR 50,000 per investor, to an unlimited number of pre-selected investors, and the offering of the Ordinary Shares does not constitute a public offering as defined in the Finnish Securities Market Act.

#### For the attention of French investors

This Prospectus has not been prepared in the context of a public offering of securities in France within the meaning of Article L.411-1 et seq. of the French Code *monétaire et financier* and Article 211-1 et seq. of the *Autorité des marchés financiers* (the "AMF") General Regulations, and has therefore not been submitted to the AMF for prior approval or otherwise.

Accordingly, the Ordinary Shares may not be offered or sold, directly or indirectly, to the public in France and neither this Prospectus nor any other offering material relating to the Ordinary Shares has been distributed or caused to be distributed or will be distributed or caused to be distributed to the public in France, except to qualified investors (*investisseurs qualifiés*), provided that such investors are acting for their own account and/or to persons providing portfolio management financial services (*personnes fournissannt le services d'investissement de gestion de portefeuillle pour compte de tiers*), all as defined and in accordance with Articles L. 411-1, L.411-2, D.411-1 to D.411-3, D.734-1, D.744-1, D.754-1 and D.764-1 of the French Code *monétaire et financier*.

Ordinary Shares may only be offered or sold, directly or indirectly, to the public in the Republic of France in accordance with applicable laws relating to public offerings (which are in particular embodied in Articles L.411-1, L.411-2, L.412-1 and L.621-8 to L.621-8-3 of the French *Code monétaire et financier* and Article 211-1 et seg. of the AMF General Regulations).

#### For the attention of German investors

The Ordinary Shares may not be distributed to the public in Germany. The Bookrunners may only make this Prospectus available to individually selected members of its existing customer base. This Prospectus is only directed to such recipients to whom it is directly addressed; it is not directed to the public in Germany and may not be disseminated to the public in Germany.

#### For the attention of Guernsey investors

A registered collective investment scheme is not permitted to be directly offered to the public in Guernsey but may be offered to regulated entities in Guernsey or offered to the public by entities appropriately licensed under the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended.

#### For the attention of Irish investors

This Prospectus is being distributed in Ireland only to, and is directed only at, persons who are (i) "qualified investors" within the meaning of the Prospectus (Directive 2003/71/EC) Regulations 2005 (the "Regulations") or (ii) persons to whom this Prospectus may otherwise lawfully be issued or passed on (all such persons together also being referred to as "relevant persons"). No offer, sale, underwriting or placement of the Ordinary Shares in, from or otherwise involving Ireland shall occur other than in conformity with the provisions of the Regulations and EU prospectus law (as such

term is defined in section 38 of the Investment Funds, Companies and Miscellaneous Provisions Act 2005 of Ireland).

The Company shall not advertise or market the Ordinary Shares in any way in Ireland without the prior approval of the Irish financial regulator. The Company is not supervised by the Irish financial regulator and the Company is not otherwise supervised or authorised in Ireland. The Company is incorporated in Guernsey and is supervised by the Guernsey Financial Services Commission.

Nothing in this Prospectus implies any representation, recommendation or advice (including investment advice) of any kind by the Company, its management, employees or affiliates with respect to its contents

# For the attention of investors in Luxembourg

The Ordinary Shares may not be offered or sold within the territory of the Grand-Duchy of Luxembourg unless:

- (a) a prospectus has been approved by the Commission de Surveillance du Secteur Financier in accordance with the Law of 10 July 2005 on prospectuses for securities (the "Prospectus Law") implementing Directive 2003/71/EC of the European Parliament and of the Council of 4 November 2003 on the prospectus to be published when securities are offered to the public or admitted to trading (the "Prospectus Directive") if Luxembourg is the home member state (as defined in the Prospectus Law); or
- (b) if Luxembourg is not the home member state, the *Commission de Surveillance du Secteur Financier* has been notified by the competent authority in the home member state of the Company that the prospectus has been duly approved in accordance with the Prospectus Directive; or
- (c) the offer is benefits from an exemption to or constitutes a transaction not subject to the requirement to publish a prospectus.

# For the attention of Norwegian investors

This Prospectus has not been produced in accordance with the prospectus requirements laid down in the Norwegian Securities Trading Act 2007, nor in accordance with the prospectus requirements laid down in the Norwegian Securities Fund Act of 1981 as amended .This Prospectus has not been approved or disapproved by, or registered with, the Oslo Stock Exchange, the Norwegian Financial Services Authority (*Finanstilsynet*) nor the Norwegian Registry of Business Enterprises. The Ordinary Shares described herein have not been and will not be offered or sold to the public in Norway, and no offering or marketing materials relating to the Ordinary Shares may be made available or distributed in any way that would constitute, directly or indirectly, an offer to the public in Norway. This Prospectus is for the recipient only and may not in any way be forwarded to any other person or to the public in Norway.

#### For the attention of Swedish investors

The Ordinary Shares may not be offered to the public in Sweden. This Prospectus is only directed to such recipients to whom it is directly addressed and may not be copied or, directly or indirectly, be distributed or made available to other persons without the express consent of the Bookrunners.

Neither this Prospectus nor the offering of Ordinary Shares hereunder is subject to any registration or approval requirements in Sweden under the Swedish Financial Instruments Trading Act. Accordingly, the document has not been, nor will it be, registered or approved by the Swedish Financial Supervisory Authority (*Sw. Finansinspektionen*).

#### For the attention of Swiss investors

Neither this Prospectus nor any other offering or marketing material relating to the Company constitutes an issue prospectus pursuant to article 652a or article 1156 of the Swiss Federal Code of Obligations. The Company has not been approved as foreign collective investment scheme

pursuant to article 120 of the Swiss Federal Act on Collective Investment Schemes of 23 June 2006 ("CISA", as amended from time to time) by the Swiss Financial Market Supervisory Authority (FINMA). Accordingly, neither the Ordinary Shares nor any other participation in the Company may be publicly offered or distributed in or from Switzerland and neither this Prospectus nor any other document or offering material relating to the Company and/or the Ordinary Shares may be distributed in connection with any such offering or distribution. The Company is not subject to the supervision of any Swiss supervisory authority. Ordinary Shares may only be offered and this Prospectus may only be distributed in or from Switzerland to "qualified investors" according to CISA such that there is no public marketing in or from Switzerland as defined pursuant to the most restrictive interpretation of the applicable Swiss laws and regulations.

#### For the attention of US investors

The Ordinary Shares offered by this Prospectus may not be offered or sold directly or indirectly in or into the United States, or to or for the account or benefit of any US person (within the meaning of the Securities Act). In addition, the Company has not been, and will not be, registered under the Investment Company Act. Furthermore, the Company's Articles of Incorporation provide that the Directors may, in their absolute discretion, refuse to register a transfer of any Shares to a person that they have reason to believe is an employee benefit plan subject to ERISA or similar US laws, that will give rise to an obligation of the Company to register under the Investment Company Act or preclude the availability of certain exemptions, that will cause the Company or the Ordinary Shares to become subject to registration under the Exchange Act, would subject the Investment Adviser to registration under the US Commodity Exchange Act of 1974 or that would give rise to the Company or the Investment Adviser becoming subject to any US law or regulation determined to be detrimental to it (any such person being a "Prohibited US Person"). The Company may require a person believed to be a Prohibited US Person to provide documentary evidence that it is not such a Prohibited US Person or to sell or transfer the Ordinary Shares held by it to a person who is qualified to hold the Ordinary Shares and, if these requirements are not satisfied within 30 days notice, the Ordinary Shares will be deemed to have been forfeited.

#### **DEFINITIONS**

"Acquisition" means the acquisition of the assets constituting the Seed

Portfolio (subject to any scaling back, as described in Part 3 of this Prospectus) by the Partnership, or one of its wholly owned subsidiary entities, on the terms of and subject to the conditions of the Acquisition Agreement and (if and when

finalised) the JLPTL Acquisition Agreement;

"Acquisition Agreement" means the sale and purchase agreement entered into between

the General Partner for and on behalf of the Partnership, or its wholly owned subsidiary entity, the Vendors and John Laing as

guarantor in connection with the Acquisition;

"Adjusted Portfolio Value" means the sum of the Fair Market Value of the Investment

Portfolio, plus any cash owned by or held by or to the order of the Fund plus the aggregate amount of payments made to Shareholders by way of dividend in the quarterly period ending on the relevant Valuation Day, less any borrowings of the Fund

and any other liabilities and any Uninvested Cash;

"Administration Agreement" means the administration agreement between the Company

and the Administrator dated 27 October 2010;

"Administrator" means Heritage International Fund Managers Limited:

"Admission" means admission of the Ordinary Shares issued and to be

issued pursuant to the Issue to the Official List and/or to trading on the London Stock Exchange, as the context may

require;

"AIC" means the Association of Investment Companies;

**"Application Form"** means the application form attached to this Prospectus for use

in connection with the Offer for Subscription;

"Articles of Incorporation" or

"Articles"

means the articles of incorporation of the Company in force

from time to time;

"Auditors" means the auditors from time to time of the Company, the

current such auditors being Deloitte LLP Guernsey who are registered with the Institute of Chartered Accountants of

England and Wales;

"Barclays Capital" means Barclays Capital, the investment banking division of

Barclays Bank PLC;

"Base Fee" means the annual asset management fee/profit share to which

JLCM and the General Partner are in aggregate entitled to as

described in Part 5 of this Prospectus;

"Board" see "Directors" below:

"Bookrunners" means JPMC, Barclays Capital and RBS;

**"Business Day"** means any day (other than a Saturday, Sunday or bank holiday)

on which commercial banks are open for non-automated

business in London and Guernsey;

"Business Development division" means the business development division of the John Laing

Group;

"Business Hours" means the hours between 9:30am and 5:30pm on any

Business Day;

**"Buyside Committee"** means the committee within JLCM representing the interests

of the Company in respect of an acquisition;

"Capita Registrars" means Capita Registrars Limited;

"C Shares" means the temporary and separate class of shares that the

Directors may determine to issue, as described in Part 7 of this

Prospectus;

"certificated" or means where a share or other security is not in uncertificated

**"in certificated form"** for

"Channel Islands" means the Bailiwick of Guernsey and the Bailiwick of Jersey;

"City Code" means the City Code on Takeovers and Mergers;

"Combined Code" means the UK Corporate Governance Code, as amended from

time to time;

"Commission" means the Guernsey Financial Services Commission;

"Company" means John Laing Infrastructure Fund Limited, a company

incorporated in Guernsey (registered number 52256);

"CREST" means a paperless settlement procedure operated by

Euroclear UK & Ireland Limited enabling system securities to

be evidenced otherwise than by written instrument;

"CREST Regulations" means the Uncertificated Securities Regulations 2001 (SI 2001

No. 01/378), as amended;

"Directors" or "Board" means the directors from time to time of the Company (or any

duly constituted committee thereof) as the context may

require, and "Director" is to be construed accordingly;

"Directors' Valuation" means the Directors' calculation of a Fair Market Value of the

Seed Portfolio as at 29 October 2010;

"Disclosure Rules" means the disclosure rules and the transparency rules made

by the FSA under section 73A of FSMA;

"Distributable Cash Flows" means, in any relevant period, all cash received by the Fund

from and in respect of its Investment Portfolio (including but not limited to interest payments on subordinated debt, repayments of subordinated debt, dividend payments and cash balances from previous periods) less any expenses of the Fund and any other liabilities of the Fund that are due and payable in

the relevant period;

"Domiciliation Agent" means ATC Corporate Services (Luxembourg) S.A., which has

been appointed as domiciliation agent and provider of various accounting and related services to the Luxcos on the terms of

the Domiciliation Agreements;

"Domiciliation Agreements"

means the domiciliation agreements and the accounting and related services agreements between the parties set out in Part 7 of this Prospectus dated 16 September 2010;

"EEA State"

means a state in the European Economic Area;

"ERISA"

means the United States Employee Retirement Income Security Act of 1974 and the regulations promulgated thereunder (in each case as amended):

"EU"

means the European Union;

"Exchange Act"

means the United States Exchange Act of 1934, as amended;

"Fair Market Value"

means the amount for which an asset could be exchanged between willing parties who are under no compulsion to transact, who are acting for self-interest and gain, and both of whom are equally well informed about the assets that are the subject of the transaction and the infrastructure market;

"First Offer Agreement"

means the first offer agreement between the Company, the General Partner for and on behalf of the Partnership and John Laing dated 29 October 2010;

"FSA"

means the UK Financial Services Authority or any successor body thereof;

"FSMA"

means the Financial Services and Markets Act 2000 of the United Kingdom, as amended;

"Fund"

means the Company, the Luxcos and the Partnership (together with their wholly owned subsidiaries (including companies or other entities wholly owned by them together, individually or in any combination, as appropriate));

"Further Investments"

means potential future direct and indirect interests in Investment Capital that may be acquired by the Fund, which where the context permits shall include the underlying projects or investment entities;

"General Partner"

means JLIF (GP) Limited, a company incorporated in England and Wales (registered number 07314907);

"Gross Issue Proceeds"

means the gross proceeds of the Issue;

"Hard FM services"

means hard facilities management services (such as building maintenance and refurbishment services):

"HMRC"

means HM Revenue and Customs;

"Holding Entities"

means all or any of Luxco 1, Luxco 2 and the Partnership;

"IFRS"

means International Financial Reporting Standards;

"Independent Valuer"

means PwC:

"Interested Party"

means JLCM, the Administrator, the Domiciliation Agent, the Sponsor, the Registrar, the Receiving Agent, any of their directors, officers, employees, service providers, agents and connected persons and the Directors and any person or

company with whom they are affiliated or by whom they are

employed;

"Investment Adviser" means JLCM, acting in its capacity as investment adviser to the

Company pursuant to the Investment Advisory Agreement;

"Investment Advisory Agreement" means the investment advisory agreement between the

Investment Adviser and the Company dated 27 October 2010;

"Investment Capital" means partnership equity, partnership loans, share capital,

trust units, shareholder loans and/or debt interests in or to Project Entities or any other entities or undertakings in which

the Fund invests or in which it may invest;

"Investment Committee" means the investment committee of the John Laing Group, as

described in Part 4 of this Prospectus;

"Investment Company Act" means the United States Investment Company Act of 1940;

"Investment Portfolio" means the Investment Capital from time to time owned by or

held by or to the order of any member of the Fund from time to

time:

"IRR" means internal rate of return:

"Issue" means the issue of Ordinary Shares pursuant to the Placing

and the Offer for Subscription:

means the conditions to the Issue as set out in Part 5 of this "Issue Conditions"

Prospectus;

"Issue Costs" means the Issue expenses and Placing Fees as detailed in Part

5 of this Prospectus;

"Issue Price" means 100 pence per Ordinary Share;

"JLCM" means John Laing Capital Management Limited, a company

incorporated in England and Wales (registered number

05132286) regulated and authorised by the FSA;

"JLPTL" means John Laing Pension Trust Limited, a company

incorporated in England and Wales (registered number

00653103);

"JLPTL Acquisition Agreement" means the sale and purchase agreement expected to be

> entered into shortly after the date of this Prospectus between the General Partner for and on behalf of the Partnership and

JLPTL in connection with the Acquisition;

"John Laing" or means John Laing plc, a company incorporated in England and "John Laing Group"

Wales (registered number 01345670) and "John Laing Group" shall include any subsidiary undertakings of John Laing plc

from time to time:

"JPMC" means J.P. Morgan Securities Ltd., which conducts its UK

investment banking activities as J.P. Morgan Cazenove;

"Law" means the Companies (Guernsey) Law 2008, as amended or

replaced from time to time;

**"Listing Rules"** means the listing rules made by the UK Listing Authority under

section 73A of FSMA;

"London Stock Exchange" means London Stock Exchange plc;

"Luxco 1" means JLIF Luxco 1 Sarl, a taxable company established in

Luxembourg under the legal form of a Sarl, a wholly owned

subsidiary of the Company;

"Luxco 2" means JLIF Luxco 2 Sàrl, a taxable company established in

Luxembourg under the legal form of a Sàrl, a wholly owned subsidiary of Luxco 1 and thereby a wholly owned indirect

subsidiary of the Company;

**"Luxcos"** means Luxco 1 and Luxco 2;

"Memorandum of Incorporation" means the memorandum of incorporation of the Company;

"Net Asset Value" or "NAV" means the net asset value of the Company in total or (as the

context requires) per Share calculated in accordance with the Company's valuation policies and as described in Part 5 of this

Prospectus;

"Net Issue Proceeds" means the proceeds of the Issue, after deduction of the

Issue Costs payable by the Company;

"Offer for Subscription" means the offer for subscription to the public in the UK of

Ordinary Shares on the terms set out in this Prospectus and

the Application Form;

"Official List" means the official list maintained by the UK Listing Authority;

"Operations team" means the operations team of the John Laing Group;

"Operator" means JLCM, acting in its capacity as operator of the

Partnership:

"Ordinary Shares" means ordinary shares of 0.01 pence each in the capital of the

Company;

**"Partnership"** means JLIF Limited Partnership, a limited partnership

registered in England (registered number LP014109), which will hold and manage the Fund's investments, as further

described in Part 7 of this Prospectus;

"Partnership Agreement" means the amended and restated limited partnership

agreement dated 27 October 2010 between the General Partner as general partner and Luxco 2 as sole limited

partner;

"Partnership Holding Entities" means Palio (No 1) Limited, Palio (No 2) Limited, Palio (No 3)

Limited, Palio (No 4) Limited, Palio (No 5) Limited, Palio (No 6) Limited and Palio (No 7) Limited (UK incorporated holding companies formed by the Partnership for the purpose of

acquiring Investment Capital in Seed Portfolio assets);

"PFI" means the Private Finance Initiative procurement model;

"Placing" means the placing by the Bookrunners of Ordinary Shares

pursuant to the Placing Agreement;

"Placing Agreement" means the placing agreement relating to the Issue between

the Company, the Directors, the Investment Adviser and the

Bookrunners dated 29 October 2010;

"Placing Fees" means the fees to which the Bookrunners are entitled under

the Placing Agreement, as described in Part 7 of

this Prospectus;

"PPP" means the Public Private Partnership procurement model (or

any equivalent procurement models relating to infrastructure projects between the public and the private sectors as currently exist in different jurisdictions or as develop in the

future in the UK or other jurisdictions);

"Price" means the aggregate consideration payable for the Seed

Portfolio and related payments (including the Acquisition costs and associated expenses) as further described in Part 3 of this

Prospectus;

"Project Agreement" means the agreement between a Project Entity and the Public

Sector Client under which the Project Entity agrees to procure the construction of an infrastructure project and/or the

provision of services in relation to that project;

"Project Entity" means a special purpose entity (including any company,

partnership or trust) formed to undertake an infrastructure

project or projects or provide infrastructure services;

**"Prospectus"** means this Prospectus;

"Prospectus Rules" means the prospectus rules made by the FSA under section

73A of FSMA;

"Public Sector Client" means a procuring client that is in the public sector;

"PwC" means PricewaterhouseCoopers LLP;

"P3" means the Canadian equivalent of PFI;

"RBS" means RBS Hoare Govett Limited;

"Receiving Agent" means Capita Registrars;

"Receiving Agent Agreement" means the receiving agent agreement between the Company

and the Receiving Agent dated 27 October 2010;

"Registrar" means Capita Registrars (Guernsey) Limited;

"Registrar Agreement" means the registrar agreement between the Company and the

Registrar dated 27 October 2010;

"Regulatory Information Service" means a regulatory information service approved by the FSA

and on the list of Regulatory Information Services maintained

by the FSA;

"Repricing Event" means an event that would give rise to a breach of the

warranties in the Acquisition Agreement of which the Fund becomes aware between signing of the Acquisition Agreement

and its completion;

"Rules" means the Registered Collective Investment Scheme Rules

2008 issued by the Commission;

**"Sàrl"** means a société à responsabilité limitée;

"Securities Act" means the United States Securities Act of 1933;

**"Seed Portfolio"** means the initial seed portfolio of Investment Capital which the

Fund intends to acquire from the Vendors and JLPTL, as

further described in Part 3 of this Prospectus;

"Sellside Committee" means the committee within John Laing to represent the

interests of John Laing Group vendors in respect of

acquisitions by the Fund;

"Share" means a share in the capital of the Company (of whatever

class);

"Shareholder" means a registered holder of a Share;

"Soft FM services" means soft facilities management services (such as cleaning

and security services);

**"Sponsor"** means JPMC, acting in its capacity as sponsor of the

Company;

"Target Consents" means the consents and other documentation (in form and

substance reasonably satisfactory to the Vendors and the Fund) required to transfer the interest of the Vendors in the

Seed Portfolio;

"Total Assets" means the Fair Market Value of the Investment Portfolio plus

any cash held to or for the order of the Fund;

"UK" or "United Kingdom" means the United Kingdom of Great Britain and Northern

Ireland:

"UK Listing Authority" or "UKLA" means the Financial Services Authority acting in its capacity as

a competent authority for listing in the UK pursuant to Part VI

of FSMA:

"uncertificated" or recorded on the relevant register of the shares or security concerned as being held in uncertificated form in CREST and

concerned as being held in uncertificated form in CREST and title to which, by virtue of the CREST Regulations, may be

transferred by means of CREST;

"Uninvested Cash" means the net proceeds of any equity or debt capital raising by

the Company that is held in cash or near cash instruments until such time as such net proceeds are invested by the Fund in Investment Capital, save that cash or near cash instruments held by the Fund for working capital purposes and any cash received by the Fund from or in respect of Investment Capital (by way of realisation of investment capital, dividends on equity, repayment of principal or interest on subordinated debt or

otherwise) shall be deemed not to be Uninvested Cash;

"US" or "United States" means the United States of America, its territories and

possessions, any state of the United States and the District of

Columbia:

"US Person" or

"United States Person"

has the meaning given in Regulation S under the Securities

"Valuation Day"

means 31 March, 30 June, 30 September and 31 December of

each year;

"Valuation Opinion Letter"

means the report prepared by PwC in relation to its opinion as

to a Fair Market Value of the Seed Portfolio, as set out in the

appendix to Part 3 of this Prospectus;

"VAT"

means value added tax; and

"Vendors"

means the vendors (other than JLPTL) of the projects comprising the Seed Portfolio, being John Laing Infrastructure Limited, John Laing Social Infrastructure Limited and John Laing Regeneration GP Limited (as general partner of Pinnacle

Fund LP).

#### APPENDIX – TERMS AND CONDITIONS UNDER THE OFFER FOR SUBSCRIPTION

The Ordinary Shares are only suitable for investors who understand the potential risk of capital loss and that there may be limited liquidity in the underlying investments of the Company, for whom an investment in one or more classes of shares is part of a diversified investment programme and who fully understand and are willing to assume the risks involved in such an investment programme.

In the case of a joint Application, references to you in these terms and conditions of Application are to each of you, and your liability is joint and several. Please ensure you read these terms and conditions in full before completing the Application Form.

In these terms and conditions, which apply to the Offer for Subscription:

"Applicant" means a person or persons (in the case of joint applicants) whose name(s) appear(s) on the registration details of an Application Form;

**"Application"** means the offer made by an Applicant by completing an Application Form and posting (or delivering by hand during normal business hours only) it to Capita Registrars, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, as specified in the Prospectus;

"Money Laundering Regulations" means the UK Money Laundering Regulations 2007 (SI 2007/2157) and, where appropriate, the Criminal Justice (Proceeds of Crime) (Financial Services Businesses) (Bailiwick of Guernsey) Regulations 2007 and any other applicable anti-money laundering guidance, regulations or legislation;

"Prospectus" means the prospectus dated 29 October 2010 published by the Company;

"US Person" has the meaning given in Regulation S of the US Securities Act of 1933.

Capitalised terms used and not defined herein shall have the meaning given to them in the Prospectus.

## The Terms and Conditions

- (a) The contract created by the acceptance of an Application under the Offer for Subscription will be conditional on:
  - (i) Admission becoming effective by not later than 8.00 a.m. (London time) on 29 November 2010 (or such later date as may be provided for in accordance with the terms of the Placing Agreement referred to in Part 7 of the Prospectus);
  - (ii) the Placing Agreement referred to in Part 7 of the Prospectus becoming otherwise unconditional in all respects, and not being terminated in accordance with its terms before Admission becomes effective; and
  - (iii) satisfaction of the conditions set out in Part 5 of the Prospectus.
- (b) The Company reserves the right to present all cheques and banker's drafts for payment on receipt and to retain application monies and refrain from delivering an Applicant's Ordinary Shares into CREST, pending clearance of the successful Applicant's cheques or banker's drafts. The Company also reserves the right to reject in whole or part, or to scale down or limit, any Application. The Company may treat Applications as valid and binding if made in accordance with the prescribed instructions and the Company may, at its discretion, accept an Application in respect of which payment is not received by the Company prior to the closing of the Offer for Subscription. If any Application is not accepted in full or if any contract created by acceptance does not become unconditional, the application monies or, as the case may be, the balance thereof will be returned (without interest) by returning each relevant Applicant's cheque or banker's draft or by crossed cheque in favour of the first Applicant through the post at the risk of the person(s) entitled thereto. In the meantime, application monies will be retained by the Receiving Agent in a separate account.

To ensure compliance with the Money Laundering Regulations, the Company (or any of its agents) may require, at its absolute discretion, verification of the identity of the person by whom or on whose behalf an Application Form is lodged with payment. If the Application Form is submitted by a UK regulated broker or intermediary acting as agent and which is itself subject to the Money Laundering Regulations, any verification of identity requirements are the responsibility of such broker or intermediary and not of the Company (or any of its agents).

The person lodging the Application Form with payment and in accordance with the other terms as described above, including any person who appears to the Company (or any of its agents) to be acting on behalf of some other person, accepts the Offer for Subscription in respect of such number of offered Ordinary Shares as is referred to therein and shall thereby be deemed to agree to provide the Company (or any of its agents) with such information and other evidence as the Company (or any of its agents) may require to satisfy the verification of identity requirements.

If the Company (or any of its agents) determines that the verification of identity requirements apply to any Application, the relevant Ordinary Shares (notwithstanding any other term of the Offer for Subscription) will not be issued to the relevant Applicant unless and until the verification of identity requirements have been satisfied in respect of that Applicant (or any beneficial holder) or Application. The Company (or any of its agents) is entitled, in its absolute discretion, to determine whether the verification of identity requirements apply to any Application and whether such requirements have been satisfied, and neither the Company nor any agent of it will be liable to any person for any loss or damage suffered or incurred (or alleged), directly or indirectly, as a result of the exercise of such discretion.

If the verification of identity requirements apply, failure to provide the necessary evidence of identity within a reasonable time may result in delays in the despatch of share certificates or in crediting CREST accounts. If, within a reasonable time following a request for verification of identity, the Company (or any of its agents) has not received evidence satisfactory to it as aforesaid, the Company may, in its absolute discretion, treat the relevant Application as invalid, in which event the monies payable on acceptance of the Offer for Subscription will be returned (at the Applicant's risk) without interest to the account of the bank or building society on which the relevant cheque or banker's draft was drawn.

Submission of an Application Form with the appropriate remittance will constitute a warranty to each of the Company, Capita Registrars, the Administrator and the Registrar from the Applicant that the Money Laundering Regulations will not be breached by application of such remittance. The verification of identity requirements will not usually apply:

- if the Applicant is an organisation required to comply with the Money Laundering Directive (2005/60/EC of the European Parliament and of the EC Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing); or
- if the Applicant is a regulated United Kingdom broker or intermediary acting as agent and is itself subject to the Money Laundering Regulations; or
- if the aggregate subscription price for the offered Ordinary Shares is less than the lower of £10,000 or €15,000.

In other cases the verification of identity requirements may apply. If the Application Form is lodged with payment by a regulated financial services firm (being a person or institution)(the "Firm") which is located in Austria, Belgium, Canada, Cyprus, Denmark, Finland, France, Germany, Gibraltar, Guernsey, Hong Kong, Iceland, Ireland, Isle of Man, Italy, Japan, Jersey, Luxembourg, Malta, the Netherlands, New Zealand, Norway, Portugal, Singapore, the Republic of South Africa, Spain, Sweden, Switzerland, the UK and the United States of America, the Firm should provide with the Application Form written confirmation that it has that status and a written assurance that it has obtained and recorded evidence of the identity of the person for whom it acts and that it will on demand make such evidence available to the Company (or any of its agents). If the Firm is not such an organisation, it should contact Capita Registrars at The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU. To confirm the acceptability of any written assurance referred to above, or in any other case, the Applicant should call the Shareholder Helpline on +44 (0) 871 664 0321

(calls to this number are charged at 10 pence per minute from a BT Landline, other network providers' costs may vary) or +44 208 639 3399 if calling from outside the United Kingdom or the Channel Islands. Calls to the helpline from outside the United Kingdom will be charged at applicable international rates. Lines are open 9.00 am to 5.00 pm (London time) Monday to Friday. Different charges may apply to calls made from mobile telephones and calls may be recorded and monitored for security and training purposes. The helpline cannot provide advice on the merits of any proposals to invest in the Company nor give any financial, legal or tax advice.

If the Application Form(s) is/are in respect of Ordinary Shares with an aggregate subscription price of more than the higher of £10,000 or €15,000 and is/are lodged by hand by the Applicant in person, or if the Application Form(s) in respect of Ordinary Shares is/are lodged by hand by the Applicant and the accompanying payment is not the Applicant's own cheque, he or she should ensure that he or she has with him or her evidence of identity bearing his or her photograph (for example, his or her passport) and separate evidence of his or her address.

If, within a reasonable period of time following a request for verification of identity, and in any case by 1.00 pm on 17 November 2010, Capita Registrars has not received evidence satisfactory to it as aforesaid, Capita Registrars may, as agent of the Company and upon instruction from the Company, reject the relevant Application, in which event the monies submitted in respect of that Application will be returned without interest to the account at the drawee bank from which such monies were originally debited (without prejudice to the rights of the Company to undertake proceedings to recover monies in respect of the loss suffered by it as a result of the failure to produce satisfactory evidence as aforesaid).

All payments must be made by cheque or banker's draft in pounds sterling drawn on a branch in the United Kingdom, the Channel Islands or the Isle of Man of a bank or a building society which is either a settlement member of the Cheque and Credit Clearing Company Limited or the CHAPS Clearing Company Limited or which has arranged for its cheques and banker's drafts to be cleared through the facilities provided by those companies or committees: cheques and banker's drafts must bear the appropriate sort code in the top right hand corner. Cheques, which must be drawn on the personal account of the individual investor where they have sole or joint title to the funds, should be made payable to Capita Registrars re: "John Laing Infrastructure Fund Limited - Offer for Subscription A/C" in respect of an Application and crossed "A/C Payee Only". Cheques should be for the full amount payable on Application. Post-dated cheques and payment via CHAPS, BACS or electronic transfer will not be accepted.

Third party cheques may not be accepted with the exception of building society cheques or banker's drafts where the building society or bank has confirmed the name of the account holder by stamping or endorsing the cheque/banker's draft to such effect. The account name should be the same as that shown on the Application Form.

The following is provided by way of guidance to reduce the likelihood of difficulties, delays and potential rejection of an Application Form (but without limiting the Receiving Agent's right to require verification of identity as indicated above):

- (a) Applicants should make payment by a cheque drawn on an account in their own name and write their name and address on the back of the banker's draft or cheque and, in the case of an individual, record his date of birth against his name; banker's drafts should be duly endorsed by the bank or building society on the reverse of the cheque as described above; and
- (b) if an Applicant makes the Application as agent for one or more persons, he should indicate on the Application Form whether he is a UK or EU-regulated person or institution (for example a bank or stockbroker) and specify his status. If an Applicant is not a UK or EU regulated person or institution, he should contact the Receiving Agent.

By completing and delivering an Application Form you, as the Applicant (and, if you sign the Application Form on behalf of somebody else or a corporation, that person or corporation, except as referred to in paragraph (h) below):

- (a) offer to subscribe for the number of Ordinary Shares specified in your Application Form (or such lesser number for which your Application is accepted) on the terms of and subject to the Prospectus, including these terms and conditions, and subject to the Memorandum of Incorporation and Articles of Incorporation of the Company;
- (b) agree that, in consideration of the Company agreeing to process your Application, your Application cannot be revoked until after 1.00 pm on 17 November 2010 (or such later time and date as the Directors may determine if they postpone the closing of the Offer for Subscription in accordance with the Prospectus) and that this paragraph shall constitute a collateral contract between you and the Company which will become binding upon despatch by post to, or (in the case of delivery by hand during normal business hours only) on receipt by, the Receiving Agent of your Application Form;
- (c) agree and warrant that your cheque or banker's draft may be presented for payment on receipt and will be honoured on first presentation and agree that if it is not so honoured you will not be entitled to receive the Ordinary Shares until you make payment in cleared funds for the Ordinary Shares and such payment is accepted by the Company in its absolute discretion (which acceptance shall be on the basis that you indemnify it, and the Receiving Agent, against all costs, damages, losses, expenses and liabilities arising out of or in connection with the failure of your remittance to be honoured on first presentation) and you agree that, at any time prior to the unconditional acceptance by the Company of such late payment, the Company may (without prejudice to its other rights) avoid the agreement to subscribe for such Ordinary Shares and may issue or allot such Ordinary Shares to some other person, in which case you will not be entitled to any payment in respect of such Ordinary Shares other than the refund to you at your risk of the proceeds (if any) of the cheque or banker's draft accompanying your Application, without interest;
- (d) agree that (i) any monies returnable to you may be retained pending clearance of your remittance and the completion of any verification of identity required by the Money Laundering Regulations and (ii) monies pending allocation will be retained in a separate account and that such monies will not bear interest;
- (e) undertake to provide satisfactory evidence of your identity within such reasonable time (in each case to be determined in the absolute discretion of the Company and the Receiving Agent) to ensure compliance with the Money Laundering Regulations;
- (f) agree that, in respect of those Ordinary Shares for which your Application has been received and is not rejected, acceptance of your Application shall be constituted, at the election of the Company, either (i) by notification to the UK Listing Authority and the London Stock Exchange of the basis of allocation (in which case acceptance shall be on that basis) or (ii) by notification of acceptance thereof to the Receiving Agent;
- (g) authorise the Receiving Agent to procure that your name (together with the name(s) of any other joint Applicant(s)) is/are placed on the register of members of the Company in Guernsey in respect of such Ordinary Shares and to send a crossed cheque for any monies returnable by post without interest, at the risk of the persons entitled thereto, to the address of the person (or in the case of joint holders the first-named person) named as an Applicant in the Application Form;
- (h) warrant that, if you sign the Application Form on behalf of somebody else or on behalf of a corporation, you have due authority to do so on behalf of that other person or corporation, and such person or corporation will also be bound accordingly and will be deemed to have given the confirmations, warranties and undertakings contained herein and undertake to enclose your power of attorney, or a copy thereof duly certified by a solicitor or bank, with the Application Form;
- (i) agree that all Applications, acceptances of Applications and contracts resulting therefrom shall be governed by and construed in accordance with the law of the Island of Guernsey, and that you submit to the jurisdiction of the Guernsey courts and agree that nothing shall limit the right of the Company to bring any action, suit or proceeding arising out of or in connection with

- any such Applications, acceptances of Applications and contracts in any other manner permitted by law or in any court of competent jurisdiction;
- (j) confirm that in making such Application, neither you nor any person on whose behalf you are applying are relying on any information or representation in relation to the Company other than the information contained in the Prospectus and, accordingly, you agree that no person (responsible solely or jointly for the Prospectus or any part thereof or involved in the preparation thereof) shall have any liability for any such information or representation;
- (k) confirm that your Application is made solely on the terms of the Prospectus and subject to the Memorandum and Articles of Incorporation of the Company;
- (I) irrevocably authorise the Company or any person authorised by it to do all things necessary to effect registration of any Ordinary Shares subscribed by or issued to you into your name(s) or into the name(s) of any person(s) in whose favour the entitlement to any such Ordinary Shares has been transferred and authorise any representative of the Company to execute any document required therefor;
- (m) agree that, having had the opportunity to read the Prospectus, you shall be deemed to have had notice of all information and representations concerning the Company and the Ordinary Shares contained therein;
- (n) confirm that you have reviewed the restrictions contained in these terms and conditions;
- (o) warrant that, if you are an individual, you are not under the age of 18;
- (p) agree that all documents and cheques sent by post to, by or on behalf of the Company or the Receiving Agent, will be sent at the risk of the person(s) entitled thereto;
- (q) warrant that in connection with your Application you have observed the laws of all relevant territories, obtained any requisite governmental or other consents, complied with all requisite formalities and paid any issue, transfer or other taxes due in connection with your Application in any territory and that you have not taken any action which will or may result in the Company acting in breach of the regulatory or legal requirements of any territory in connection with the Offer for Subscription or your Application;
- (r) save where you have satisfied the Company that an appropriate exemption applies so as to permit you to subscribe, represent and agree that you are not (i) a US Person (meaning any person who is a US Person within the meaning of Regulation S adopted under the United States Securities Act of 1933 (as amended)) and are not acting on behalf of a US Person, that you are not purchasing with a view to re-sale in the US or to or for the account of a US Person and that you are not an employee benefit plan as defined in section 3(3) of ERISA (whether or not subject to the provisions of Title 1 of ERISA) or an individual retirement account as defined in section 408 of the US Internal Revenue Code or (ii) a resident of Australia, Canada, Japan or the Republic of South Africa; and
- (s) agree, on request by the Company or the Receiving Agent on behalf of the Company, to disclose promptly in writing to the Company or the Receiving Agent any information which the Company or the Receiving Agent may reasonably request in connection with your Application, and authorise the Company or the Receiving Agent on behalf of the Company to disclose any information relating to your Application as it considers appropriate.

No person receiving a copy of this Prospectus and/or an Application Form in any territory other than the UK may treat the same as constituting an invitation or an offer to him; nor should he in any event use an Application Form unless, in the relevant territory, such an invitation or offer could lawfully be made to him or the Application Form could lawfully be used without contravention of any, or compliance with, any unfulfilled registration or other legal or regulatory requirements. It is the responsibility of any person outside the UK wishing to apply for Ordinary Shares under the Offer for Subscription to satisfy himself as to full observance of the laws of any relevant territory in connection with any such Application, including obtaining any requisite governmental or other consents, observing any other formalities requiring to be observed in any such territory and paying any issue, transfer or other taxes required to be paid in any such territory.

The Ordinary Shares have not been and will not be registered under the Securities Act or with any securities regulatory authority of any State or other jurisdiction of the United States and, subject to

certain exceptions, may not be offered or sold within the United States or to, or for the account or benefit of, US Persons. The Company has not been and will not be registered as an "investment company" under the Investment Company Act, and investors will not be entitled to the benefits of the Act. In addition, relevant clearances have not been, and will not be, obtained from the securities commission (or equivalent) of any province of Australia, Canada, Japan or the Republic of South Africa and, accordingly, unless an exemption under any relevant legislation or regulations is applicable, none of the Shares may be offered, sold, renounced, transferred or delivered, directly or indirectly, in Australia, Canada, Japan or the Republic of South Africa. Unless the Company has expressly agreed otherwise in writing, you represent and warrant to the Company that you are not a US Person or a resident of Australia, Canada, Japan or the Republic of South Africa and that you are not subscribing for such Shares for the account of any US Person or resident of Australia, Canada, Japan or the Republic of South Africa and that you will not offer, sell, renounce, transfer or deliver, directly or indirectly, Shares subscribed for by you in the United States, Australia, Canada, Japan or the Republic of South Africa or to any US Person or resident of Australia, Canada, Japan or the Republic of South Africa. Subject to certain exceptions, no Application will be accepted if it bears an address in the United States, Australia, Canada, Japan or the Republic of South Africa unless an appropriate exemption is available as referred to above.

Pursuant to The Data Protection (Bailiwick of Guernsey) Law 2001 and the Data Protection Act 1998 (the "**DP Laws**"), the Company, the Administrator the Registrar and/or Capita Registrars may hold personal data (as defined in the DP Laws) relating to past and present shareholders. Such personal data is held by Capita Registrars as Receiving Agent, who will share such data with the Administrator and the Registrar, and is used by the Administrator and the Registrar to maintain the Company's register of Shareholders and mailing lists and this may include sharing such data with third parties in one or more of the countries mentioned below when (i) effecting the payment of dividends to Shareholders and the payment of commissions to third parties and (ii) filing returns of shareholders and their respective transactions in Shares with statutory bodies and regulatory authorities. Personal data may be retained on record for a period exceeding six years after it is no longer used.

The countries referred to in the paragraph immediately above include, but need not be limited to, those in the European Economic Area and any of their respective dependent territories overseas, Argentina, Australia, Brazil, Canada, Hong Kong, Hungary, India, Japan, New Zealand, Republic of Korea, Russian Federation, Singapore, South Africa, Switzerland and the United States.

By becoming registered as a holder of Shares in the Company, a person becomes a data subject (as defined in the DP Laws) and is deemed to have consented to the processing by the Company, the Administrator, the Registrar and/or Capita Registrars of any personal data relating to them in the manner described above.

The basis of allocation will be determined by the Directors, after consultation with JPMC and the Investment Adviser, at their absolute discretion. The right is reserved to reject in whole or in part and/or scale down and/or ballot any Application or any part thereof. The right is reserved to treat as valid any Application not in all respects completed in accordance with the instructions relating to the Application Form, including if the accompanying cheque or banker's draft is for the wrong amount.

Save where the context otherwise requires, words and expressions defined in the Prospectus have the same meanings when used in these terms and conditions and in the Application Form and explanatory notes in relation thereto.

#### NOTES ON HOW TO COMPLETE THE APPLICATION FORM

Applications should be returned so as to be received by Capita Registrars, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU no later than 1.00 p.m. on 17 November 2010.

**HELP DESK:** If you have a query concerning the completion of this Application Form, please telephone Capita Registrars between 9.00am and 5.00pm (London time) Monday to Friday on+44 (0) 871 664 0321 from within the UK or +44 20 8639 3399 if calling from outside the UK. Calls to the +44 (0) 871 664 0321 number cost 10 pence per minute from a BT landline (other network providers' costs may vary). Calls to the helpline from outside the UK will be charged at applicable international rates. Different charges may apply to calls from mobile telephones and calls may be recorded and randomly monitored for security and training purposes. The helpline cannot provide advice on the merits of any proposals to invest in the Company nor give any financial, legal or tax advice.

#### 1. Application

Fill in (in figures) in Box 1 the amount of money being subscribed for the Ordinary Shares. The amount being subscribed must be for a minimum of £1,000 and thereafter in multiples of £500. Financial intermediaries who are investing on behalf of clients should make separate Applications for each client.

#### 2A. Holder details

Fill in (in block capitals) the full name(s) of each holder and the address of the first named holder. Applications may only be made by persons aged 18 or over. In the case of joint holders only the first named may bear a designation reference. A maximum of four joint holders is permitted. All holders named must sign the Application Form in section 3.

## 2B. CREST

If you wish your Ordinary Shares to be deposited in a CREST account in the name of the holders given in section 2A, enter in section 2B the details of that CREST account. Where it is requested that Ordinary Shares be deposited into a CREST account please note that payment for such Ordinary Shares must be made prior to the day such Ordinary Shares might be allotted and issued. It is not possible for an Applicant to request that Ordinary Shares be deposited in their CREST account on an against payment basis. Any Application Form received containing such a request will be rejected.

#### 3. **Signature**

All holders named in section 2A must sign section 3 and insert the date. The Application Form may be signed by another person on behalf of each holder if that person is duly authorised to do so under a power of attorney. The power of attorney (or a copy duly certified by a solicitor or a bank) must be enclosed for inspection (which originals will be returned by post at the addressee's risk). A corporation should sign under the hand of a duly authorised official whose representative capacity should be stated and a copy of a notice issued by the corporation authorising such person to sign should accompany the Application Form.

#### 4. Cheque/banker's draft, payment details

Payment must be made by a cheque or banker's draft and must accompany your Application. All payments by cheque or banker's draft must accompany your Application Form and be for the exact amount inserted in section 1 of your Application Form. Your cheque or banker's draft must be made payable to Capita Registrars Limited Re "John Laing Infrastructure Fund Limited - Offer for Subscription A/C" in respect of an Application and crossed "A/C Payee Only". If you use a banker's draft or a building society cheque you should ensure that the bank

or building society issuing the payment enters the name, address and account number of the person whose account is being debited on the reverse of the banker's draft or cheque and adds its stamp. Cheques should be drawn on the personal account to which you have sole or joint title to the funds. Your cheque or banker's draft must be drawn in pounds sterling on an account at a bank branch in the United Kingdom, the Channel Islands or the Isle of Man which is either a settlement member of the Cheque and Credit Clearing Company Limited or the CHAPS Clearing Company Limited or which has arranged for its cheques and banker's drafts to be cleared through the facilities provided by any of those companies or committees, and must bear a United Kingdom, Channel Islands or Isle of Man bank sort code number in the top right hand corner. Third party cheques will not be accepted with the exception of building society cheques or banker's drafts where the bank or building society has confirmed the name of the account holder by stamping and endorsing the cheque to such effect. Your payment must relate solely to this Application. No receipt will be issued.

#### 5. Reliable introducer declaration

Applications with a value greater than the higher of £10,000 or €15,000 will be subject to verification of identity requirements. This will involve you providing the verification of identity documents listed below UNLESS you can have the declaration provided at section 5 of the Application Form given and signed by a firm acceptable to the Company (or any of its agents). In order to ensure your Application is processed in a timely and efficient manner all Applicants are strongly advised to have the declaration provided in section 5 of the Application Form completed and signed by a suitable firm.

If the declaration in section 5 cannot be completed and the value of the application is greater than the higher of £10,000 or €15,000 the documents listed below must be provided with the completed Application Form, as appropriate, in accordance with internationally recognised standards for the prevention of money laundering. Notwithstanding that the declaration in section 5 has been completed and signed the Company (or any of its agents) reserves the right to request of you the identity documents listed below and/or to seek verification of identity of each holder and payor (if necessary) from you or their bankers or from another reputable institution, agency or professional adviser in the applicable country of residence. If satisfactory evidence of identity has not been obtained within a reasonable time your Application may be rejected or revoked. Where certified copies of documents are requested below, such copy documents should be certified by a senior signatory of a firm which is either a governmental approved bank, stockbroker or investment firm, financial services firm or an established law firm or accountancy firm which is itself subject to regulation in the conduct of its business in its own country of operation and the name of the firm should be clearly identified on each document certified.

#### 5A. For each holder being an individual enclose:

- a certified clear photocopy of one of the following identification documents which bear both a photograph and the signature of the person: current passport Government or Armed Forces identity card driving licence; and
- (2) certified copies of at least two of the following documents which purport to confirm that the address given in section 2A is that person's residential address: a recent gas, electricity, water or telephone (not mobile) bill a recent bank statement a council rates bill or similar document issued by a recognised authority; and
- (3) if none of the above documents show their date and place of birth, enclose a note of such information; and
- (4) details of the name and address of their personal bankers from which the Company (or any of its agents) may request a reference, if necessary.

# 5B. For each holder being a company (a "holder company") enclose:

(1) a certified copy of the certificate of incorporation of the holder company; and

- (2) the name and address of the holder company's principal bankers from which the Company (or any of its agents) may request a reference, if necessary; and
- (3) a statement as to the nature of the holder company's business, signed by a director; and
- (4) a list of the names and residential addresses of each director of the holder company; and
- (5) for each director provide documents and information similar to that mentioned in 5A above; and
- (6) a copy of the authorised signatory list for the holder company; and
- (7) a list of the names and residential/registered address of each ultimate beneficial owner interested in more than 5 per cent. of the issued share capital of the holder company and, where a person is named, also complete 5C below and, if another company is named (hereinafter a "beneficiary company"), also complete 5D below. If the beneficial owner(s) named do not directly own the holder company but do so indirectly via nominee(s) or intermediary entities, provide details of the relationship between the beneficial owner(s) and the holder company.

# 5C. For each person named in 5B(7) as a beneficial owner of a holder company enclose for each such person documents and information similar to that mentioned in 5B(1) to 5B(4)

# 5D. For each beneficiary company named in 5B(7) as a beneficial owner of a holder company enclose:

- (1) a certified copy of the certificate of incorporation of that beneficiary company; and
- (2) a statement as to the nature of that beneficiary company's business signed by a director; and
- (3) the name and address of that beneficiary company's principal bankers from which the Company (or any of its agents) may request a reference, if necessary; and
- enclose a list of the names and residential/registered address of each beneficial owner owning more than 5 per cent. of the issued share capital of that beneficiary company.

The Company (or any of its agents) reserves the right to ask for additional documents and information.

#### 6. Contact details

To ensure the efficient and timely processing of your Application Form, please provide contact details of a person the Company (or any of its agents) may contact with all enquiries concerning your Application. Ordinarily this contact person should be the person signing in section 3 on behalf of the first named holder. If no details are entered here and the Company (or any of its agents) requires further information, any delay in obtaining that additional information may result in your Application being rejected or revoked

# INSTRUCTIONS FOR DELIVERY OF COMPLETED APPLICATION FORMS

Completed Application Forms should be returned, by post (or by hand during normal business hours only) to Capita Registrars, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, so as to be received no later than 1.00 p.m. on 17 November 2010, together in each case with payment by cheque or duly endorsed banker's draft in full in respect of the Application. If you post your Application Form, you are recommended to use first class post and to allow at least two days for delivery. Application Forms received after this date may be returned.

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# **APPLICATION FORM**

# For Office Use Only

Log No.

**Important:** before completing this form, you should read the accompanying notes.

To: Capita Registrars, acting as agent for John Laing Infrastructure Fund Limited

1. Application	n

I/We the person(s) detailed in section 2A below offer to subscribe the amount shown in Box 1 for Ordinary Shares subject to the Terms and Conditions set out in the Prospectus dated 29 October 2010 and subject to the memorandum and articles of incorporation of the Company.

29 October 2010 and subject to the memorandum and article	es of incorporation of the Company.
<b>Box 1 Subscription monies</b> (minimum subscription of £1,000 and then in multiples of £500.)	
2A. Details of Holder(s) in whose Name(s) Shares will be i	ssued (BLOCK CAPITALS)
Mr, Mrs, Miss or Title	
Forenames (in full)	
Surname/Company Name:	
Address (in Full)	
Designation (if any)	
Mr, Mrs. Miss or Title	
Forenames (in full)	
Surname/Company	
Mr, Mrs Miss or Title	
Forenames (in full)	
Surname/Company Name	
Mr, Mrs, Miss or Title	
Forenames (in full)	
Surname/Company Name	
2B. <b>CREST details</b> (Only complete this section if Ordinary Shares allotted are to b must be in the same name as the holder(s) given in section 2	
CREST Participant ID	
CREST Member Account ID	

#### 3. Signature(s) all holders must sign

First holder signature:	Second holder Signature:
Name (Print)	Name (Print)
Dated:	Dated:
Third holder signature:	Fourth holder Signature:
Name (Print)	Name (Print)
Dated:	Dated:

# 4. Cheques/banker's draft details

Pin or staple to this form your cheque or bankers draft for the exact amount shown in section 1 made payable to Capita Registrars Limited re "John Laing Infrastructure Fund Limited - Offer for Subscription A/C". Cheques and bankers payments must be drawn in sterling on an account at a bank branch in the UK, the Channel Islands or the Isle of Man and must bear a UK, Channel Islands or Isle of Man bank sort code number in the top right hand corner.

#### 5. Reliable introducer declaration

Completion and signing of this declaration by a suitable person or institution may avoid presentation being requested of the identity documents detailed in section 5 of the notes on how to complete this Application Form.

The declaration below may only be signed by a person or institution (being a regulated financial services firm) (the "firm") which is itself subject in its own country to operation of "customer due diligence" and anti-money laundering regulations no less stringent than those which prevail in Guernsey. Acceptable countries include Austria, Belgium, Canada, Cyprus, Denmark, Finland, France, Germany, Gibraltar, Guernsey, Hong Kong, Iceland, Ireland, Isle of Man, Italy, Japan, Jersey, Luxembourg, Malta, the Netherlands, New Zealand, Norway, Portugal, Singapore, the Republic of South Africa, Spain, Sweden, Switzerland, the UK and the United States of America.

# Declaration: To the Company and the Receiving Agent

With reference to the holder(s) detailed in section 2A, all persons signing at section 3 and the payor if not also the Applicant (collectively the "subjects") WE HEREBY DECLARE:

- (i) we operate in one of the above mentioned countries and our firm is subject to money laundering regulations under the laws of that country which, to the best of our knowledge, are no less stringent than those which prevail in Guernsey;
- (ii) we are regulated in the conduct of our business and in the prevention of money laundering by the regulatory authority identified below;
- (iii) each of the subjects is known to us in a business capacity and we hold valid identity documentation on each of them and we undertake to immediately provide to you copies thereof on demand;
- (iv) we confirm the accuracy of the names and residential/business address(es) of the holder(s) given at section 2A and if a CREST Account is cited at section 2B that the owner thereof is named in section 2A;
- (v) having regard to all local money laundering regulations we are, after enquiry, satisfied as to the source and legitimacy of the monies being used to subscribe for the Ordinary Shares mentioned; and
- (vi) where the payor and holder(s) are different persons we are satisfied as to the relationship between them and reason for the payor being different to the holder(s).

responsibility or liability on the part of this firm or its officials.
Signed
Name:
Position
having authority to bind the firm.
Name of regulatory authority
Firm's Licence number:
Website address or telephone number of regulatory authority:
STAMP of firm giving full name and business address

The above information is given in strict confidence for your own use only and without any guarantee,

#### 6. Contact details

To ensure the efficient and timely processing of this application please enter below the contact details of a person the Company (or any of its agents) may contact with all enquiries concerning this application. Ordinarily this contact person should be the (or one of the) person(s) signing in section 3 on behalf of the first named holder. If no details are entered here and the Company (or any of its agents) requires further information, any delay in obtaining that additional information may result in your application being rejected or revoked.