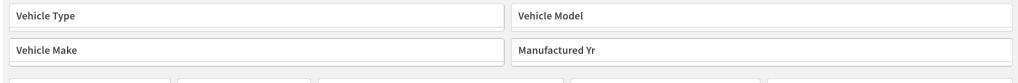
## CFO (CHIEF FINANCIAL OFFICER)



Total Annual Premium

24.51M

Total Claim Cost 25.3M

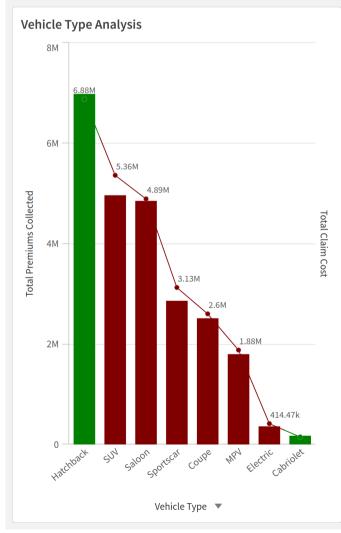
Select Vehicle T...

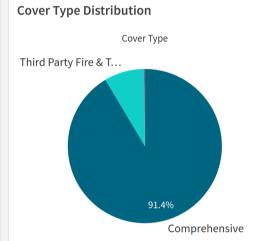
Average Age of Customer

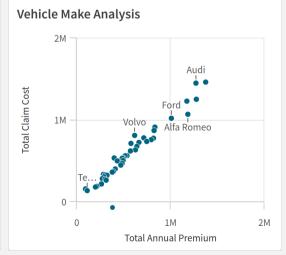
54

Max Profit City

Airmyn







| Vehicle Model Profitability and Customer Volume |               |                       |
|---|---------------|-----------------------|
| Car Type Q Company Q Model Q                    | Values        |                       |
|   | Profit / Loss | Count of<br>Customers |
| SUV   | -             | 6078                  |
| Daihatsu  | 30.0%         | 118                   |
| Terios  | 30.0%         | 118                   |
| KIA   | 1.1%          | 109                   |
| Sportage  | 1.1%          | 109                   |
| Chevrolet                                       | -2.8%         | 101                   |
| Captiva   | -2.8%         | 101                   |
| Renault   | -8.4%         | 129                   |
| Kadjur  | -8.4%         | 129                   |
| Skoda   | -11.2%        | 121                   |
| Yeti  | -11.2%        | 121                   |
| Ford  | -20.3%        | 132                   |
| Kuga  | -20.3%        | 132                   |
| Volvo   | -             | 252                   |
| XC60  | -36.3%        | 126                   |
| XC90  | -90.8%        | 126                   |
| Volkswagen                                      | -             | 228                   |
| Tiguan  | 28.2%         | 121                   |
| Toureg  | 14.7%         | 107                   |
| Suzuki  | -             | 246                   |
| S-Cross   | 19.8%         | 124                   |
| Vitara  | 2.6%          | 122                   |
| Subaru  | -             | 242                   |