

### Our Goal:

Revolutionize visual arts education by blending innovative techniques with NYFA's world-class institutional resources.

### The Team

Over twenty years of combined experience, including eight working together



Antwand Pearman

Production
Distribution
Social Media



Jeffrey Schimmer

Production Distribution Marketing

## The Landscape

- Digital content consumption is at an all-time high
- Educational institutions are expanding their digital footprints
- Creating and distributing content is easier than ever
- NYFA has untapped potential in its wealth of expertise and student talent
- Platforms like YouTube, TikTok, Twitch, and Bilibili offer vast reach















## The Benefits

- Amplify NYFA's mission via streaming platforms, broadening global reach of visual storytelling education
- Enhance brand visibility and showcase expertise through engaging content
- Provide students with greater exposure for their work
- Attract prospective students by showcasing NYFA's unique offerings

### **Action Plan**

#### At The Academy

Develop "At The Academy," using the pilot as a template

#### Add New Content Mediums

Develop new shows and distribution pipelines

#### Continued Growth

Continue to use new technology developments to remain a leader in innovation

Short Term >

Mid Term >>

Long Term >>>

#### Ramp Up Release Schedule

Hone the production schedule to release new episodes at least once a week.

#### **Develop Connections**

Develop connections with major distribution entities for additional NYFA work

# At The Academy

**Project Overview** 

- A variety talk show blending the intellectual curiosity of "Inside the Actors Studio" with the charm of "The Graham Norton Show"
- Showcases NYFA's illustrious faculty, successful alumni, and promising students
- Regular releases to build audience and refine production techniques
- Potential for live streaming and multi-platform distribution

# At The Academy

**Technical Details** 

#### **Production Team:**

Utilize existing NYFA staff and potentially students. Antwand & Jeffrey share the necessary expertise for this project, allowing flexibility of the crew, primarily technical assistance.

#### **Equipment:**

Leverage current NYFA resources. All the required resources are already available for initial production scale.

#### **Studio Space:**

Use NYFA facilities during most amenable times. A selection of rooms would work, primarily the first floor theater.

# At The Academy

**Additional Options** 

#### **Podcast:**

Convert episodes into podcast format for additional distribution. This process is relatively simple and expands reach.

#### **Remote Episodes:**

Use platforms like Zoom to produce additional, cost-effective episodes and interview guests unable to attend in-person episodes on campus.

#### **Live Streaming:**

Implement live streaming capabilities to increase audience engagement. Requires additional technical setup and management.

## Measuring Success

- Viewership and engagement metrics
- Increase in student applications citing "At The Academy"
- Student and faculty satisfaction surveys
- Industry recognition and press coverage

## Appendix

The following slides contain additional context, not necessary for this deck, but informative on a variety of matters.

## History

There is precedence for this sort of idea in higher education, for example:

- Harvard University Press, Princeton University Press, etc.
- Inside the Actor's Studio
- MIT OpenSourceWare (YouTube Channel)
- NYFA's YouTube Channel

This is a continuation of this blending of academia and mass media

### NYFA's YouTube

At one point, the NYFA YouTube channel had short films created by students. This started nearly 20 years ago, but seems to have tailed off around 8 years ago.

### Jeffrey's Experience

#### <u>LinkedIn</u>

11 years freelance filmmaking

Working for NYFA over the past 10 years

4 years of B2B marketing for a tech startup

6 years running a production company

## Antwand's Experience

#### LinkedIn

6 years running a production company

11 years freelance filmmaking

6 years editor in chief for a successful blog

Over 1 year working at NYFA

Highly successful social media, including millions of views on TikTok